

AIR TRAFFIC REPORT SUMMARY: CALENDAR YEAR 2018

YEAR IN REVIEW

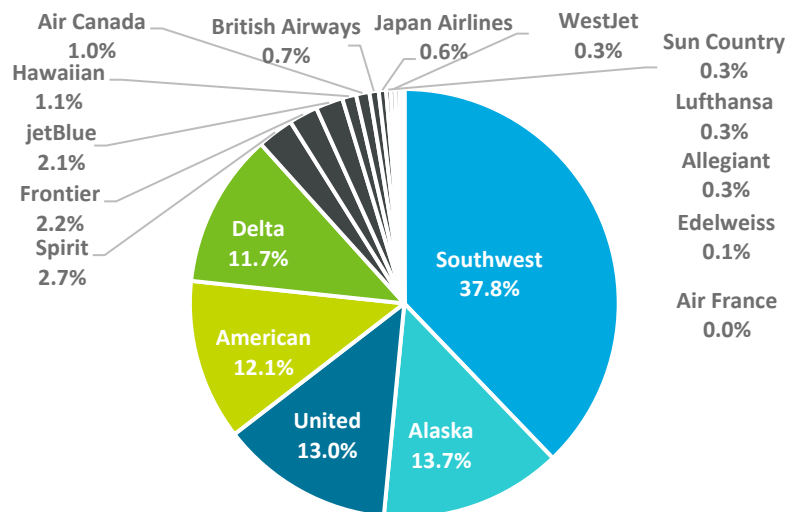
✈️ 2018 marks the **fifth straight consecutive year of record breaking passenger totals** at SAN. For the first time ever, more than **24M** passengers used the airport.

✈️ A fitting tribute to the opening of the new FIS facility in June, 2018 was a particularly strong year for international passenger growth. The addition of Lufthansa to the SAN roster of airlines and frequency increases to both Vancouver and Puerto Vallarta helped push total **international passenger traffic above 1M for the first time ever** in a single calendar year.

✈️ **16 New Routes Were Added:**

Dallas/Love Field (Alaska)
Spokane, WA (Alaska)
*Indianapolis (Frontier)***
*Milwaukee (Frontier)***
*Oklahoma City (Frontier)***
*Pittsburgh (Frontier)***
Raleigh/Durham (Frontier)
*Tulsa (Frontier)***
Eugene (Allegiant)
Maui (Hawaiian)
Frankfurt (Lufthansa)
Detroit (Spirit)
Los Cabos (Sun Country)
El Paso (Southwest)
Puerto Vallarta (Southwest)
Tampa (Southwest)

CY 2018 AIRLINE MARKET SHARE*



*Note: Reported Airline Market Shares Include Regional Affiliates

✈️ **Alaska Airlines became the 2nd busiest carrier at SAN.** Adding Dallas and Spokane in addition to several frequency increases across its network from SAN, Alaska carried 16% more passengers in 2018 vs 2017.

✈️ **Intra-California and Texas Markets Saw Largest Capacity Growth.** San Jose, CA saw the highest increase in seat capacity in 2018 with an additional 77,275 scheduled seats each way. Sacramento was close behind with an additional 75,947 scheduled seats each way. United and Spirit combined increased scheduled capacity to Houston by 72,116 seats each way while Alaska and Southwest together increased scheduled capacity to Dallas by 66,327 seats each way.

***Routes subsequently discontinued*

PASSENGERS

	CY 2018	CY 2017	Change
Domestic Passengers	23,195,614	21,299,172	8.9%
International Passengers	1,042,686	874,321	19.3%
Total Passengers	24,238,300	22,173,493	9.3%
Seats Available	29,709,143	27,506,774	8.0%
Load Factor	82.0%	81.6%	0.4%

Total passengers increased 9.3% in 2018 on an 8.0% increase in available seats and 0.4% increase in load factor. All but two of the 17 airlines serving SAN experienced an increase in 2018. Southwest Airlines added the most passengers carrying 794,401 more than in 2017, followed by Alaska with 456,360 and United with 306,837.

OPERATIONS

	December 2018	December 2017	Change
Domestic Operations	194,155	179,003	8.5%
International Operations	5,028	4,233	18.8%
Total Passenger Operations	199,183	183,236	8.7%
Total Cargo Operations	5,668	6,798	-16.6%
Air Carrier Operations	201,466	188,634	6.8%
Air Taxi Operations	12,497	10,658	17.3%
GA Operations	10,337	9,485	8.9%
Military Operations	758	673	12.6%
Airport Operations	225,058	209,450	7.5%

Airport Operations increased 7.5% on an 8.0% increase in scheduled passenger operations.

CARGO / US MAIL

	December 2018	December 2017	Change
Domestic Cargo Tons	158,754.2	159,196.4	-0.3%
International Cargo Tons	9,031.5	6,938.8	30.2%
Total Cargo Tons	167,785.6	166,135.2	1.0%
Total US Mail Tons	24,565.6	23,431.7	4.8%

Total cargo tons increased 1.0% over 2017 with a slight decline in domestic cargo tonnage and significant increase in international cargo tonnage, due in large part to Lufthansa's new service to Frankfurt. US Mail increased 4.8% in 2018. Swings between domestic cargo and US mail are common from season to season depending on the shipping demand and preferences of large customers such as Amazon.