SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Board Members

C. April Boling Chairman

Greg Cox

Jim Desmond Robert H. Gleason Jim Janney Mark Kersey Paul Robinson Michael Schumacher Mary Sessom

EXECUTIVE/FINANCE COMMITTEE and SPECIAL BOARD MEETING

AGENDA

Monday, May 22, 2017 9:00 A.M.

San Diego International Airport
SDCRAA Administration Building -- Third Floor
Board Room
3225 N. Harbor Drive
San Diego, CA 92101

Ex-Officio Board Members

Laurie Berman Eraina Ortega Col. Jason Woodworth

> President / CEO Kimberly J. Becker

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. If comments are made to the Committee without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law. *Please note that agenda items may be taken out of order.*

Staff Reports and documentation relating to each item of business on the Agenda are on file in Corporate & Information Governance and are available for public inspection.

*NOTE: This Committee Meeting also is noticed as a Special Meeting of the Board to (1) foster communication among Board members in compliance with the Brown Act; and (2) preserve the advisory function of the Committee.

Board members who are not members of this Committee may attend and participate in Committee discussions. Since sometimes more than a quorum of the Board may be in attendance, to comply with the Brown Act, this Committee meeting also is noticed as a Special Meeting of the Board.

To preserve the proper function of the Committee, only members officially assigned to this Committee are entitled to vote on any item before the Committee. This Committee only has the power to review items and make recommendations to the Board. Accordingly, this Committee cannot, and will not, take any final action that is binding on the Board or the Authority, even if a quorum of the Board is present.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMITTEE MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.



CALL TO ORDER:

PLEDGE OF ALLEGIANCE:

ROLL CALL:

Executive Committee

Committee Members: Boling (Chair), Janney, Robinson

Finance Committee

Committee Members: Boling (Chair), Cox, Janney, Sessom

NON-AGENDA PUBLIC COMMENT

Non-Agenda Public Comment is reserved for members of the public wishing to address the Committee on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Committee. Please submit a completed speaker slip to the Authority Clerk. **Each individual speaker is limited to three (3) minutes.** Applicants, groups and jurisdictions referring items to the **Board for action are limited to five (5) minutes.**

Note: Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board.

NEW BUSINESS:

1. APPROVAL OF MINUTES:

RECOMMENDATION: Approve the minutes of the April 24, 2017 regular meeting.

FINANCE COMMITTEE NEW BUSINESS:

2. REVIEW OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE TEN MONTHS ENDED APRIL 30, 2017:

Presented by: Kathy Kiefer, Senior Director, Finance and Asset Management

3. REVIEW OF THE AUTHORITY'S INVESTMENT REPORT AS OF APRIL 30, 2017:

Presented by: Geoff Bryant, Manager, Airport Finance

4. SUMMARY OF OUTSTANDING REVOLVING OBLIGATIONS AS OF APRIL 30, 2017:

Presented by: Geoff Bryant, Manager, Airport Finance

5. ANNUAL REVIEW AND APPROVAL OF AMENDMENTS TO AUTHORITY POLICY 4.40 – DEBT ISSUANCE AND MANAGEMENT:

RECOMMENDATION: Forward to the Board for approval. Presented by: John Dillon, Director, Financial Management

6. ANNUAL REVIEW AND APPROVAL OF AMENDMENTS TO AUTHORITY POLICY 4.20 - GUIDELINES FOR PRUDENT INVESTMENTS, AND DELEGATION OF AUTHORITY TO INVEST AND MANAGE AUTHORITY FUNDS TO THE VICE PRESIDENT, FINANCE AND ASSET MANAGEMENT/TREASURER:

RECOMMENDATION: Forward to the Board for approval. Presented by: Geoff Bryant, Manager, Airport Finance

EXECUTIVE COMMITTEE NEW BUSINESS:

7. PRE-APPROVAL OF TRAVEL REQUESTS AND APPROVAL OF BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REQUESTS FOR BOARD MEMBERS, THE PRESIDENT/CEO, THE CHIEF AUDITOR AND GENERAL COUNSEL:

RECOMMENDATION: Pre-approve travel requests and approve business and travel expense reimbursement requests.

Presented by Tony R. Russell, Director, Corporate & Information Governance/Authority Clerk

REVIEW OF FUTURE AGENDAS:

8. REVIEW OF THE DRAFT AGENDA FOR THE JUNE 1, 2017 BOARD MEETING:

Presented by: Kimberly J. Becker, President/CEO

9. REVIEW OF THE DRAFT AGENDA FOR THE JUNE 1, 2017 AIRPORT LAND USE COMMISSION MEETING:

Presented by: Kimberly J. Becker, President/CEO

COMMITTEE MEMBER COMMENTS:

ADJOURNMENT:

Policy for Public Participation in Board, Airport Land Use Commission (ALUC), and Committee Meetings (Public Comment)

- 1) Persons wishing to address the Board, ALUC, and Committees shall complete a "Request to Speak" form prior to the announcement of that portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to complete a form shall not preclude testimony, if permission to address the Board is granted by the Chair.
- 2) The Public Comment period at the beginning of the agenda is limited to eighteen (18) minutes and is reserved for persons wishing to address the Board, ALUC, or Committee on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board. A second Public Comment period is reserved for general public comment later in the meeting for those who were not heard during the first Public Comment period.
- 3) Persons wishing to speak on a specific item listed on the agenda will be afforded an opportunity to speak during the presentation of that individual item. Persons wishing to speak on a specific item should reserve their comments until the item is taken up by the Board, ALUC or Committee. Public comment on a specific item is limited to twenty (20) minutes ten (10) minutes for those in favor and ten (10) minutes for those in opposition of an item. Each individual speaker will be allowed three (3) minutes, and applicants and groups will be allowed five (5) minutes.
- 4) If many persons have indicated a desire to address the Board, ALUC or Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies. Testimony by members of the public on any item shall be limited to three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.
- 5) Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.
- 6) After a public hearing or the Public Comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

Additional Meeting Information

NOTE: This information is available in alternative formats upon request. To request an Agenda in an alternative format, or to request a sign language or oral interpreter, or an Assistive Listening Device (ALD) for the meeting, please telephone the Authority Clerk's Office at (619) 400-2400 at least three (3) working days prior to the meeting to ensure availability.

For your convenience, the agenda is also available to you on our website at www.san.org.

For those planning to attend the Board meeting, parking is available in the public parking lot located directly in front of the SDCRAA Administration Building. Bring your ticket to the third floor receptionist for validation.

You may also reach the SDCRAA Administration Building by using public transit via the San Diego MTS system, Route 992. For route and fare information, please call the San Diego MTS at (619) 233-3004 or 511.

| | UPCOM | ING MEETING S | SCHEDULE | |
|---------|--------|---------------|--------------|------------|
| Date | Day | Time | Meeting Type | Location |
| June 26 | Monday | 9:00 A.M. | Regular | Board Room |

DRAFT SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY EXECUTIVE AND FINANCE COMMITTEE MEETING MINUTES MONDAY, APRIL 24, 2017 BOARD ROOM

<u>CALL TO ORDER:</u> Vice-Chair Robinson called the Executive and Finance Committee and Special Board Meeting to order at 9:00 a.m., on Monday, April 24, 2017, in the Board Room of the San Diego International Airport, Administration Building, 3225 N. Harbor Drive, San Diego, CA 92101.

PLEDGE OF ALLEGIANCE: Board Member Sessom led the pledge of allegiance.

ROLL CALL:

Executive Committee

Present: Committee Members: Janney, Robinson (Vice Chair)

Board Members: Gleason, Schumacher

Absent: Committee Members: Boling (Chairman)

Finance Committee

Present: Committee Members: Cox, Janney, Sessom

Absent: Committee Members: Boling (Chairman)

Also Present: Angela Shafer-Payne, Interim President/CEO; Amy Gonzalez,

General Counsel; Tony Russell, Director, Corporate and Information Governance/Authority Clerk; Ariel Levy Mayer,

Assistant Authority Clerk I

NON-AGENDA PUBLIC COMMENT: None.

NEW BUSINESS:

1. APPROVAL OF MINUTES:

RECOMMENDATION: Approve the minutes of the March 27, 2017 regular meeting.

ACTION: Moved by Board Member Janney and seconded by Vice Chair Robinson to approve staff's recommendation. Motion carried unanimously, noting Chairman Boling as ABSENT.

FINANCE COMMITTEE NEW BUSINESS:

2. REVIEW OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED MARCH 31, 2017:

Kathy Kiefer, Senior Director, Finance and Asset Management provided a presentation on the Unaudited Financial Statements for the Nine Months Ended March 31, 2017, which included Gross Landing Weight Units, Enplanements, Car Rental License Fees, Food and Beverage Concessions Revenue, Retail Concessions Revenue, Parking Revenue, Operating Revenues for the Month Ended March 31, 2017, Operating Expenses for the Month Ended March 31, 2017, Nonoperating Revenues & Expenses for the Month Ended March 31, 2017, Operating Revenues for the Nine Months Ended March 31, 2017, Operating Expenses for the Nine Months Ended March 31, 2017, Financial Summary for the Nine Months Ended March 31, 2017, Nonoperating Revenues & Expenses for the Nine Months Ended March 31, 2017, and Statements of Net Position as of March 31, 2017.

3. REVIEW OF THE AUTHORITY'S INVESTMENT REPORT AS OF MARCH 31, 2017:

Geoff Bryant, Manager, Airport Finance, provided a presentation on the Authority's Investment Report as of March 31, 2017, which included, Total Portfolio Summary, Portfolio Composition by Security Type, Portfolio Composition by Credit Rating, Portfolio Composition by Maturity, Benchmark Comparison, Detail of Security Holdings, Portfolio Investment Transactions, Bond Proceeds Summary, and Bond Proceeds Investment Transactions.

Board Member Sessom left the meeting at 9:19 a.m.

4. SUMMARY OF OUTSTANDING REVOLVING CREDIT OBLIGATIONS AS OF MARCH 31, 2017:

Geoff Bryant, Manager, Airport Finance, provided a presentation on the Outstanding Revolving Credit Obligations as of March 31, 2017.

EXECUTIVE COMMITTEE NEW BUSINESS:

5. PRE-APPROVAL OF TRAVEL REQUESTS AND APPROVAL OF BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REQUESTS FOR BOARD MEMBERS, THE PRESIDENT/CEO, THE CHIEF AUDITOR AND GENERAL COUNSEL:

Tony R. Russell, Director, Corporate and Information Governance/Authority Clerk, announced that an additional Travel Request was added to the packet for the President/CEO's trip to Washington, DC.

RECOMMENDATION: Pre-approve travel requests and approve business and travel expense reimbursement requests.

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ACTION: Moved by Board Member Janney and seconded by Vice Chair Robinson to approve staff's recommendation as amended. Motion carried unanimously, noting Chairman Boling as ABSENT.

REVIEW OF FUTURE AGENDAS:

6. REVIEW OF THE DRAFT AGENDA FOR THE MAY 4, 2017 BOARD MEETING:

Angela Shafer-Payne, Interim President/CEO, provided an overview of the draft agenda for the May 4, 2017 Board meeting.

Amy Gonzalez, General Counsel, confirmed that Closed Session Item 21 could be removed.

7. REVIEW OF THE DRAFT AGENDA FOR THE MAY 4, 2017 AIRPORT LAND USE COMMISSION MEETING:

Angela Shafer-Payne, Interim President/CEO, provided an overview of the draft agenda for the May 4, 2017 ALUC meeting.

COMMITTEE MEMBER COMMENTS: None.

AMY GONZALEZ
GENERAL COUNSEL

ADJOURNMENT: The meeting adjourned at 9:24 a.m.

APPROVED BY A MOTION OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY EXECUTIVE COMMITTEE THIS 22nd DAY OF MAY, 2017.

| APPROVED AS TO FORM: | TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/ AUTHORITY CLERK | - |
|----------------------|--|---|
| | | |

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Net Position as of April 30, 2017 (Unaudited) Revised

ASSETS

| Tenant lease receivable, net of allowance 8,615,502 5,53 of 2017: (\$218,877) and 2016: (\$224,404) 8,615,502 5,53 Grants receivable 3,181,229 6,27 Notes receivable-current portion 1,705,491 1,60 Prepaid expenses and other current assets 6,967,780 7,35 Total current assets 101,881,675 94,86 | |
|---|--------|
| Cash and investments (**) \$ 81,411,673 \$ 74,07 Tenant lease receivable, net of allowance of 2017: (\$218,877) and 2016: (\$224,404) 8,615,502 5,53 Grants receivable 3,181,229 6,27 Notes receivable-current portion 1,705,491 1,60 Prepaid expenses and other current assets 6,967,780 7,35 Total current assets 101,881,675 94,86 Cash designated for capital projects and other (**) 41,912,704 36,92 Restricted assets: Cash and investments: 57,872,255 56,86 Passenger facility charges and interest unapplied (**) 57,872,255 56,86 Passenger facility charges and interest unapplied (**) 34,244,316 36,55 SBD Bond Guarantee (**) 4,000,000 4,000 Bond proceeds held by trustee (**) 149,596,012 183,20 Variable rate debt interest held by Trustee (**) 2,391,600 2,391,600 Passenger facility charges receivable 5,419,844 4,18 Customer facility charges receivable 5,419,844 4,18 Customer facility charges receivable 326,996,207 361,75 Noncurrent assets: Capital assets: | |
| Tenant lease receivable, net of allowance of 2017: (\$218,877) and 2016: (\$224,404) 8,615,502 5,53 Grants receivable 3,181,229 6,27 Notes receivable-current portion 1,705,491 1,60 Prepaid expenses and other current assets 6,967,780 7,35 Total current assets 101,881,675 94,86 Cash designated for capital projects and other (**) 41,912,704 36,92 Restricted assets: Cash and investments: Bonds reserve (**) 57,872,255 56,86 Passenger facility charges and interest unapplied (**) 66,644,599 67,70 Customer facility charges and interest unapplied (**) 34,244,316 36,55 SBD Bond Guarantee (**) 4,000,000 4,000 Bond proceeds held by trustee (**) 149,596,012 183,200 Variable rate debt interest held by Trustee (**) 2,391,600 Passenger facility charges receivable 5,419,844 4,18 Customer facility charges receivable 5,419,844 4,18 Customer facility charges receivable 4,129,946 5,63 OCIP insurance reserve 2,697,635 3,600 Total restricted assets: Capital assets: Capital assets: | |
| Grants receivable 3,181,229 6,27 Notes receivable-current portion 1,705,491 1,60 Prepaid expenses and other current assets 6,967,780 7,35 Total current assets 101,881,675 94,86 Cash designated for capital projects and other (1) 41,912,704 36,92 Restricted assets: | 9,444 |
| Grants receivable 3,181,229 6,27 | 7,875 |
| Notes receivable-current portion | 6,142 |
| Prepaid expenses and other current assets 6,967,780 7,35 Total current assets 101,881,675 94,866 Cash designated for capital projects and other (1) 41,912,704 36,92 Restricted assets: Cash and investments: Bonds reserve (1) 57,872,255 56,86 Passenger facility charges and interest unapplied (1) 66,644,599 67,70 Customer facility charges and interest unapplied (1) 34,244,316 36,55 SBD Bond Guarantee (1) 4,000,000 4,00 Bond proceeds held by trustee (1) 149,596,012 183,20 Variable rate debt interest held by Trustee (1) 2,391,600 Passenger facility charges receivable 5,419,844 4,18 Customer facility charges receivable 4,129,946 5,63 OCIP insurance reserve 2,697,635 3,60 Total restricted assets 326,996,207 361,75 Noncurrent assets: Capital assets: | 8,986 |
| Total current assets 101,881,675 94,86 Cash designated for capital projects and other (1) 41,912,704 36,92 Restricted assets: Cash and investments: Bonds reserve (1) 57,872,255 56,86 Passenger facility charges and interest unapplied (1) 66,644,599 67,70 Customer facility charges and interest unapplied (1) 34,244,316 36,55 SBD Bond Guarantee (1) 4,000,000 4,000 Bond proceeds held by trustee (1) 149,596,012 183,200 Variable rate debt interest held by Trustee (1) 2,391,600 Passenger facility charges receivable 5,419,844 4,18 Customer facility charges receivable 4,129,946 5,63 OCIP insurance reserve 2,697,635 3,600 Total restricted assets 326,996,207 361,755 Noncurrent assets: Capital assets: | 9,261 |
| Restricted assets: Cash and investments: Bonds reserve (*) 57,872,255 56,86 Passenger facility charges and interest unapplied (*) 66,644,599 67,70 Customer facility charges and interest unapplied (*) 34,244,316 36,55 SBD Bond Guarantee (*) 4,000,000 4,00 Bond proceeds held by trustee (*) 149,596,012 183,20 Variable rate debt interest held by Trustee (*) 2,391,600 Passenger facility charges receivable 5,419,844 4,18 Customer facility charges receivable 4,129,946 5,63 OCIP insurance reserve 2,697,635 3,60 Total restricted assets 326,996,207 361,75 Noncurrent assets: Capital assets: | 1,708 |
| Cash and investments: Bonds reserve (1) 57,872,255 56,86 Passenger facility charges and interest unapplied (1) 66,644,599 67,70 Customer facility charges and interest unapplied (1) 34,244,316 36,55 SBD Bond Guarantee (1) 4,000,000 4,00 Bond proceeds held by trustee (1) 149,596,012 183,20 Variable rate debt interest held by Trustee (1) 2,391,600 Passenger facility charges receivable 5,419,844 4,18 Customer facility charges receivable 4,129,946 5,63 OCIP insurance reserve 2,697,635 3,60 Total restricted assets 326,996,207 361,75 | 4,514 |
| Bonds reserve 17 | |
| Passenger facility charges and interest unapplied (1) 66,644,599 67,70 Customer facility charges and interest unapplied (1) 34,244,316 36,55 SBD Bond Guarantee (1) 4,000,000 4,000 Bond proceeds held by trustee (1) 149,596,012 183,20 Variable rate debt interest held by Trustee (1) 2,391,600 Passenger facility charges receivable 5,419,844 4,18 Customer facility charges receivable 4,129,946 5,63 OCIP insurance reserve 2,697,635 3,600 Total restricted assets 326,996,207 361,75 | |
| Passenger facility charges and interest unapplied (1) 66,644,599 67,70 Customer facility charges and interest unapplied (1) 34,244,316 36,55 SBD Bond Guarantee (1) 4,000,000 4,000 Bond proceeds held by trustee (1) 149,596,012 183,200 Variable rate debt interest held by Trustee (1) 2,391,600 Passenger facility charges receivable 5,419,844 4,18 Customer facility charges receivable 4,129,946 5,63 OCIP insurance reserve 2,697,635 3,600 Total restricted assets 326,996,207 361,75 | 7.703 |
| Customer facility charges and interest unapplied (1) 34,244,316 36,55 SBD Bond Guarantee (1) 4,000,000 4,000 Bond proceeds held by trustee (1) 149,596,012 183,200 Variable rate debt interest held by Trustee (1) 2,391,600 Passenger facility charges receivable 5,419,844 4,18 Customer facility charges receivable 4,129,946 5,63 OCIP insurance reserve 2,697,635 3,600 Total restricted assets 326,996,207 361,75 | |
| SBD Bond Guarantee (1) 4,000,000 4,00 Bond proceeds held by trustee (1) 149,596,012 183,20 Variable rate debt interest held by Trustee (1) 2,391,600 Passenger facility charges receivable 5,419,844 4,18 Customer facility charges receivable 4,129,946 5,63 OCIP insurance reserve 2,697,635 3,60 Total restricted assets 326,996,207 361,75 Noncurrent assets: Capital assets: | |
| Bond proceeds held by trustee (1) Variable rate debt interest held by Trustee (1) Passenger facility charges receivable Customer facility charges receivable OCIP insurance reserve Total restricted assets Noncurrent assets: Capital assets: | |
| Variable rate debt interest held by Trustee (1) Passenger facility charges receivable Customer facility charges receivable OCIP insurance reserve Total restricted assets Noncurrent assets: Capital assets: | |
| Passenger facility charges receivable 5,419,844 4,18 Customer facility charges receivable 4,129,946 5,63 OCIP insurance reserve 2,697,635 3,60 Total restricted assets 326,996,207 361,75 Noncurrent assets: Capital assets: | 0,728 |
| Customer facility charges receivable 4,129,946 5,63 OCIP insurance reserve 2,697,635 3,60 Total restricted assets 326,996,207 361,75 Noncurrent assets: Capital assets: | |
| OCIP insurance reserve 2,697,635 3,60 Total restricted assets 326,996,207 361,75 Noncurrent assets: Capital assets: | |
| Total restricted assets 326,996,207 361,75 Noncurrent assets: Capital assets: | |
| Capital assets: | |
| Capital assets: | |
| | |
| | 5 444 |
| Runways, roads and parking lots 592,048,831 589,52 | |
| Buildings and structures 1,415,136,302 1,397,87 | |
| | 37,477 |
| | 37,500 |
| | 5,071 |
| | 34,749 |
| Construction-in-progress 210,036,861 147,58 | |
| 2,435,264,468 2,346,1 | |
| Less accumulated depreciation (888,934,142) (802,40 | |
| Total capital assets, net 1,546,330,326 1,543,73 | |
| Other assets: | |
| | 4.665 |
| Investments-long-term portion (1) 178,174,963 131,64 | 4,187 |
| | 23,337 |
| Total other assets 212,153,144 167,38 | 32,189 |
| Deferred outflows of resources: | |
| | 7,106 |
| | 8,051 |
| Total assets and deferred outflows of resources \$ 2,249,998,586 \$ 2,210,64 | 2,052 |

⁽¹⁾ Total cash and investments, \$616,248,125 for 2017 and \$590,975,214 for 2016

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Net Position as of April 30, 2017 (Unaudited) Revised

LIABILITIES AND NET POSITION

| | | 2017 | | 2016 |
|---|----|---------------|----|----------------|
| Current liabilities: | | | | |
| Accounts payable and accrued liabilities | \$ | 43,973,969 | \$ | 48,934,796 |
| Deposits and other current liabilities | | 8,892,600 | | 8,226,444 |
| Total current liabilities | - | 52,866,569 | _ | 57,161,240 |
| Current liabilities - payable from restricted assets: | | | | |
| Current portion of long-term debt | | 11,585,000 | | 11,090,000 |
| Accrued interest on bonds and variable debt | | 21,802,470 | | 21,969,203 |
| Total liabilities payable from restricted assets | | 33,387,470 | | 33,059,203 |
| Long-term liabilities: | | | | |
| Variable debt | | 59,131,000 | | 38,705,000 |
| Other long-term liabilities | | 8,614,578 | | 10,230,136 |
| Long term debt - bonds net of amortized premium | | 1,276,703,699 | | 1,292,457,089 |
| Net Pension Liability | | 18,111,482 | | 1,680,759 |
| Total long-term liabilities | | 1,362,560,759 | | 1,343,072,984 |
| Total liabilities | | 1,448,814,798 | | 1,433,293,427 |
| Deferred inflows of resources: | | | | |
| Deferred pension inflows | | 1,815,440 | | 1,807,420 |
| Total liabilities and deferred inflows of resources | \$ | 1,450,630,238 | \$ | 1,435,100,847 |
| Net Position: | | | | |
| Invested in capital assets, net of related debt | | 340,958,412 | | 376,866,576 |
| Other restricted | | 174,716,234 | | 178,007,740 |
| Unrestricted: | | 63-76 031-52 | | 11.616.61,1.10 |
| Designated | | 41,912,704 | | 36,924,514 |
| Undesignated | | 241,780,998 | | 183,742,375 |
| Total Net Position | \$ | 799,368,348 | \$ | 775,541,205 |

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Revenues, Expenses, and Changes in Net Position For the Month Ended April 30, 2017 (Unaudited) Revised

| | | Budget | | Actual | | Variance Favorable nfavorable) | % Change | | Prior Year |
|---|----------|--------------------------|----|------------------------|-----|--------------------------------------|-------------|----|----------------------|
| Operating revenues: | | Duuget | - | Actual | | illavorable) | Change | - | rear |
| Aviation revenue | | | | | | | | | |
| Landing fees | S | 2,217,338 | 5 | 2,295,676 | \$ | 78,338 | 4% | 5 | 2,175,066 |
| Aircraft parking Fees | 4 | 242,304 | Ψ | 242,299 | Ψ. | (5) | 4.70 | ø. | 221,525 |
| Building rentals | | 4,577,390 | | 4,612,689 | | 35,299 | 1% | | 4,480,614 |
| Security surcharge | | 2,488,129 | | 2,486,660 | | (1,469) | | | |
| CUPPS Support Charges | | 103,761 | | 103,646 | | (115) | | | 2,304,985 100,545 |
| Other aviation revenue | | 134,498 | | 133,962 | | (536) | | | 129,254 |
| Terminal rent non-airline | | 103,182 | | 132,986 | | 29,804 | 29% | | 110,440 |
| Terminal concessions | | 1,991,137 | | 2,463,305 | | 472,168 | 24% | | 2,160,105 |
| Rental car license fees | | 2,398,470 | | 2,525,899 | | 127,429 | 5% | | 2,380,399 |
| Rental car center cost recovery | | 182,887 | | 187,996 | | 5,109 | 3% | | 147,654 |
| License fees other | | 364,171 | | 397,780 | | 33,609 | 9% | | |
| Parking revenue | | 3,111,382 | | 3,444,377 | | 332,995 | 11% | | 372,457 |
| Ground transportation permits and citations | | 491,223 | | 722,202 | | 230,979 | 47% | | 3,675,739 |
| Ground rentals | | | | | | | | | 408,528 |
| Grant reimbursements | | 1,548,570 | | 1,535,897 | | (12,673) | (1)% | | 1,551,160 |
| Other operating revenue | | 18,074 62,690 | | 170 274 | | (18,074) | (100)% | | 24,000 |
| Total operating revenues | - | 20,035,206 | _ | 176,374 | _ | 113,684 | 181% | _ | 89,472 |
| Total operating revenues | - | 20,035,206 | - | 21,461,748 | _ | 1,426,542 | 7% | _ | 20,331,943 |
| Operating expenses: | | | | | | | | | |
| Salaries and benefits 1 | | 3,601,714 | | 5,227,593 | | (1,625,879) | (45)% | | 3,145,757 |
| Contractual services | | 3,865,305 | | 3,471,996 | | 393,309 | 10% | | 3,437,477 |
| Safety and security | | 2,293,499 | | 2,247,784 | | 45,715 | 2% | | 2,412,453 |
| Space rental | | 849,288 | | 849,963 | | (675) | 30 | | 870,450 |
| Utilities | | 987,076 | | 495,148 | | 491,928 | 50% | | 805,590 |
| Maintenance | | 1,416,577 | | 1,534,666 | | (118,089) | (8)% | | 1,606,575 |
| Equipment and systems | | 12,629 | | 106,978 | | (94.349) | (747)% | | 43,960 |
| Materials and supplies | | 30,462 | | 39,878 | | (9,416) | (31)% | | 40,849 |
| Insurance | | 158,388 | | 78,596 | | 79,792 | 50% | | 81,915 |
| Employee development and support | | 84,524 | | 78,126 | | 6,398 | 8% | | 88,178 |
| Business development | | 272,236 | | 170,944 | | 101,292 | 37% | | 170,455 |
| Equipment rentals and repairs | | 298,341 | | 316,191 | | (17,850) | (6)% | | 132,419 |
| Total operating expenses | \equiv | 13,870,039 | Ī | 14,617,863 | | (747,824) | (5)% | Œ | 12,836,078 |
| Depreciation | | 7 004 100 | | 7.004.400 | | | | | 5 070 010 |
| Operating income (loss) | - | 7,691,139 (1,525,972) | - | 7,691,139 (847,254) | - | 678,718 | 44% | - | 9,276,219 |
| applicating modified (1999) | - | (1,020,012) | - | (041,234) | 700 | 010,110 | 44/0 | - | (1,780,354) |
| Nonoperating revenue (expenses): | | | | | | | | | |
| Passenger facility charges | | 3,035,063 | | 3,117,754 | | 82,691 | 3% | | 2,926,399 |
| Customer facility charges (Rental Car Center) | | 3,645,973 | | 3,672,266 | | 26,293 | 1% | | 2,799,312 |
| Quieter Home Program | | (322,410) | | (199,590) | | 122,820 | 38% | | (757,795) |
| Interest income | | 533,241 | | 827,642 | | 294,401 | 55% | | 430,034 |
| BAB interest rebate | | 385,935 | | 385,851 | | (84) | (0)% | | 385,851 |
| Interest expense | | (5,623,936) | | (5,187,996) | | 435,940 | 8% | | (4,224,234) |
| Bond amortization costs | | 343,857 | | 343,857 | | | | | 351,457 |
| Other nonoperating income (expenses) | | (833) | | 62,197 | | 63,030 | Ĭ. | | 3,659,126 |
| Nonoperating revenue, net | _ | 1,996,890 | | 3,021,981 | | 1,025,091 | 51% | - | 5,570,150 |
| Change in net position before capital grant contributions | - | 470,918 | | 2,174,727 | - | 1,703,809 | 362% | - | 3,789,796 |
| Capital grant contributions | | 149,667 | | 126,045 | | (23,622) | (16)% | | 137,443 |
| Change in net position | \$ | 620,585 | \$ | 2,300,772 | \$ | 1,680,187 | (271)% | \$ | 3,927,239 |

Additional GASB 68 pension expense for fiscal year 2017 of \$1,679,106 recorded in April.

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Revenues, Expenses, and Changes in Net Position For the Ten Months Ended April 30, 2017 and 2016 (Unaudited) Revised

| | Budget | | Actual | F | Variance Favorable nfavorable) | % Change | | Prior Year |
|---|------------------|----------|--------------|-----|--------------------------------------|-------------|----|---------------|
| Operating revenues: | Judget | _ | MANAGEMENT | 101 | navorable) | Unange | - | (ea) |
| Aviation revenue: | | | | | | | | |
| Landing fees 1 | \$ 21,937,468 | S | 21,226,514 | \$ | (710,954) | (3)% | \$ | 20,797,879 |
| Aircraft parking fees | 2,423,040 | 100 | 2,422,990 | | (50) | 10110 | | 2,249,127 |
| Building rentals | 45,765,395 | | 45,858,501 | | 93,106 | 4 | | 44,297,315 |
| Security surcharge | 24,881,290 | | 24,852,610 | | (28,680) | \$ | | 22,263,961 |
| CUPPS Support Charges | 1,037,609 | | 1,035,440 | | (2,169) | 200 | | 1,005,450 |
| Other aviation revenue | 1,347,322 | | 1,348,610 | | 1,288 | | | 1,333,176 |
| Terminal rent non-airline | 1,035,376 | | 1,287,971 | | 252,595 | 24% | | 811,010 |
| Terminal concessions | 19,577,523 | | 21,367,659 | | 1,790,136 | 9% | | 19,640,008 |
| Rental car license fees | 22,134,364 | | 23,932,724 | | 1,798,360 | 8% | | 22,040,141 |
| Rental car center cost recovery | 1,828,868 | | 1,841,689 | | 12,821 | | | 495,341 |
| License fees other | 3,608,570 | | 3,968,639 | | 360,069 | 10% | | 3,645,260 |
| Parking revenue | 33,659,825 | | 34,064,754 | | 404,929 | 1070 | | 35,413,084 |
| Ground transportation permits and citations | 5,190,654 | | 6,617,626 | | 1,426,972 | 27% | | 4,346,215 |
| Ground rentals | 15,485,701 | | 15,400,776 | | (84,925) | 27 70 | | 12,122,877 |
| Grant reimbursements | 183,150 | | 147,200 | | (35,950) | (20)% | | 243,930 |
| Other operating revenue | 626,908 | | 1,311,339 | | 684,431 | 109% | | 705,604 |
| Total operating revenues | 200,723,063 | Ξ | 206,685,042 | | 5,961,979 | 3% | Ξ | 191,410,378 |
| Operating expenses: | | | | | | | | |
| Salaries and benefits ² | 37,626,632 | | 38,039,809 | | (413,177) | (1)% | | 35,244,032 |
| Contractual services | 37,129,094 | | 36,133,859 | | 995,235 | 3% | | 30,609,024 |
| Safety and security | 23,892,058 | | 23,003,963 | | 888,095 | 4% | | 21,973,639 |
| Space rental | 8,492,875 | | 8,492,400 | | 475 | - | | 8,630,868 |
| Utilities | 10,729,383 | | 8,721,177 | | 2,008,206 | 19% | | 9,446,523 |
| Maintenance | 11,698,641 | | 11,869,575 | | (170,934) | (1)% | | 11,172,027 |
| Equipment and systems | 279,251 | | 414,376 | | (135,125) | (48)% | | 418,692 |
| Materials and supplies | 362,673 | | 480,246 | | (117,573) | (32)% | | 401,153 |
| Insurance | 857,981 | | 798,844 | | 59,137 | 7% | | 792,306 |
| Employee development and support | 1,114,976 | | 1,057,855 | | 57,121 | 5% | | 971,112 |
| Business development | 2,055,652 | | 1,815,708 | | 239,944 | 12% | | 1,866,920 |
| Equipment rentals and repairs | 3,053,284 | | 2,619,841 | | 433,443 | 14% | | 2,597,926 |
| Total operating expenses | 137,292,500 | \equiv | 133,447,653 | | 3,844,847 | 3% | | 124,124,222 |
| Depreciation | 76,474,500 | | 76,474,500 | | | 1 | | 70,822,446 |
| Operating income (loss) | (13,043,937) | Œ | (3,237,111) | | 9,806,826 | | _ | (3,536,290) |
| Nonoperating revenue (expenses): | | | | | | | | |
| Passenger facility charges | 33,958,022 | | 33,716,992 | | (241,030) | | | 32,844,576 |
| Customer facility charges (Rental Car Center) | 30,441,980 | | 29,720,315 | | (721,665) | (2)% | | 27,671,770 |
| Quieter Home Program | (2,516,721) | | (805,186) | | 1,711,535 | 68% | | (3,557,316) |
| Interest income | 5,471,629 | | 6,600,128 | | 1,128,499 | 21% | | 4,888,271 |
| BAB interest rebate | 3,859,349 | | 3,869,006 | | 9,657 | | | 3,871,504 |
| Interest expense | (55,812,407) | | (51,250,353) | | 4,562,054 | 8% | | (48,368,288) |
| Bond amortization costs | 3,467,343 | | 3,467,343 | | 1,002,004 | Q /q | | 3,542,202 |
| Other nonoperating income (expenses) | (8,330) | | (2,047,772) | | (2,039,442) | | | 5,004,708 |
| Nonoperating revenue, net | 18,860,865 | | 23,270,473 | _ | 4,409,608 | 23% | _ | 25,897,427 |
| Change in net position before capital grant contributions | 5,816,928 | | 20,033,362 | _ | 14,216,434 | 244% | - | 22,361,137 |
| Capital grant contributions | 1,050,665 | | 1,661,928 | | 611,263 | 58% | | 10,435,315 |
| Change in net position | \$ 6,867,593 | \$ | 21,695,290 | \$ | 14,827,697 | 216% | \$ | 32,796,452 |

¹ Includes \$1.4 M reduction in rates, fees and charges on landing fees due to operating expense savings for first nine months, recorded March 2017.

² For the fiscal year 2017, total pension expense will be \$7,451,396, compared to \$4,048,248 in fiscal year 2016



San Diego County Regional Airport Authority Authority Detail Income Statement - Supplemental Schedule For the ten months ended April 30, 2017

Print Date: 5/11/2017 Print Time: 5:04:59PM Report ID: GL0012

(Unaudited)

| | *************************************** | | Month to Date | | | | | Year to Date | | |
|-------------------------------------|---|-------------|--|---------------------|----------------------|--------------|--------------|--|---------------------|---------------------|
| | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Year Actual | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Yea Actual |
| Landing Fees | | | | | | | | | | |
| 41112 - Landing Fees - Signatory | \$2,226,763 | \$2,323,260 | \$96,498 | 4 | \$2,175,066 | \$22,056,688 | \$21,516,093 | \$(540,595) | (2) | \$20,914,522 |
| 41113 - Landing Fee Rebate | (9,425) | (27,584) | (18,159) | (193) | 0 | (119,220) | (289,579) | (170,359) | (143) | (116,643) |
| Total Landing Fees | 2,217,338 | 2,295,677 | 78,338 | 4 | 2,175,066 | 21,937,469 | 21,226,514 | (710,955) | (3) | 20,797,879 |
| Aircraft Parking Fees | | | | | | | | | | |
| 41150 - Terminal Aircraft Parking | 208,381 | 208,376 | (5) | 0 | 194,400 | 2,083,814 | 2,083,764 | (49) | 0 | 1,943,996 |
| 41155 - Remote Aircraft Parking | 33,923 | 33,923 | 0 | 0 | 27,126 | 339,226 | 339,226 | 0 | 0 | 305,131 |
| Total Aircraft Parking Fees | 242,304 | 242,299 | (5) | 0 | 221,525 | 2,423,039 | 2,422,990 | (49) | 0 | 2,249,127 |
| Building and Other Rents | | | | | | | | | | |
| 41210 - Terminal Rent | 4,507,685 | 4,549,642 | 41,957 | 1 | 4,416,539 | 45,076,852 | 45,183,997 | 107,145 | 0 | 43,688,415 |
| 41215 - Federal Inspection Services | 69,704 | 63,047 | (6,657) | (10) | 64,073 | 688,543 | 674,504 | (14,039) | (2) | 608,900 |
| Total Building and Other Rents | 4,577,389 | 4,612,689 | 35,300 | 1 | 4,480,612 | 45,765,395 | 45,858,501 | 93,106 | 0 | 44,297,315 |
| Security Surcharge | | | | | | | | | | |
| 41310 - Airside Security Charges | 613,108 | 612,707 | (401) | 0 | 561,643 | 6,131,083 | 6,124,192 | (6,891) | 0 | 5,437,145 |
| 41320 - Terminal Security Charge | 1,875,021 | 1,873,953 | (1,068) | 0 | 1,743,342 | 18,750,207 | 18,728,418 | (21,789) | 0 | 16,826,816 |
| Total Security Surcharge | 2,488,129 | 2,486,660 | (1,469) | 0 | 2,304,985 | 24,881,291 | 24,852,610 | (28,680) | 0 | 22,263,961 |
| CUPPS Support Charges | | | | | | | | | | |
| 41400 - CUPPS Support Charges | 103,761 | 103,646 | (115) | 0 | 100,545 | 1,037,609 | 1,035,440 | (2,170) | 0 | 1,005,450 |
| Total CUPPS Support Charges | 103,761 | 103,646 | (115) | 0 | 100,545 | 1,037,609 | 1,035,440 | (2,170) | 0 | 1,005,450 |
| Other Aviation Revenue | | | | | | | | | | |
| 43100 - Fuel Franchise Fees | 15,547 | 15,011 | (536) | (3) | 10,303 | 157,812 | 159,100 | 1,288 | 1 | 143,666 |
| 43105 - New Capital Recovery | 118,951 | 118,951 | 0 | 0 | 118,951 | 1,189,510 | 1,189,510 | 0 | 0 | 1,189,510 |
| Total Other Aviation Revenue | 134,498 | 133,962 | (536) | 0 | 129,254 | 1,347,322 | 1,348,610 | 1,288 | 0 | 1,333,176 |
| Non-Airline Terminal Rents | | | | | | | | | | |
| 45010 - Terminal Rent - Non-Airline | 103,182 | 132,986 | 29,804 | 29 | 110,440 | 1,035,376 | 1,287,971 | 252,595 | 24 | 811,010 |
| Total Non-Airline Terminal Rents | 103,182 | 132,986 | 29,804 | 29 | 110,440 | 1,035,376 | 1,287,971 | 252,595 | 24 | 811,010 |

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For the ten months ended April 30, 2017

(Unaudited)

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| | | | - Month to Date | | | | *************************************** | Year to Date | | |
|--|-----------|-----------|--|---------------------|----------------------|-------------|---|--|---------------------|---------------------|
| | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Year Actual | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Yea Actual |
| Concession Revenue | | | | | | | | | | |
| 45111 - Term Concessions-Food & Bev | \$829,170 | \$786,654 | \$(42,516) | (5) | \$1,047,132 | \$8,174,503 | \$8,824,769 | \$650,267 | 8 | \$8,448,753 |
| 45112 - Terminal Concessions - Retail | 535,120 | 599,348 | 64,228 | 12 | 522,668 | 5,292,251 | 5,867,335 | 575,084 | 11 | 5,184,556 |
| 45113 - Term Concessions - Other | 256,967 | 741,277 | 484,311 | 188 | 263,908 | 2,556,323 | 3,340,646 | 784,323 | 31 | 2,734,004 |
| 45114 - Term Concessions Space Rents | 71,969 | 72,591 | 621 | 1 | 71,170 | 719,693 | 725,906 | 6,214 | 1 | 712,654 |
| 45115 - Term Concessions Cost Recovery | 120,162 | 83,853 | (36,309) | (30) | 85,157 | 1,099,055 | 846,319 | (252,736) | (23) | 859,111 |
| 45116 - Rec Distr Center Cost Recovery | 127,172 | 128,643 | 1,471 | 1 | 123,459 | 1,271,718 | 1,260,392 | (11,326) | (1) | 1,238,332 |
| 45117 - Concessions Marketing Program | 50,577 | 50,939 | 363 | -1 | 46,611 | 463,980 | 502,292 | 38,312 | 8 | 462,598 |
| 45120 - Rental car license fees | 2,398,470 | 2,525,899 | 127,429 | 5 | 2,380,399 | 22,134,364 | 23,932,724 | 1,798,360 | 8 | 22,040,141 |
| 45121 - Rental Car Center Cost Recover | 182,887 | 187,996 | 5,109 | 3 | 147,654 | 1,828,868 | 1,841,689 | 12,821 | 1 | 495,341 |
| 45130 - License Fees - Other | 364,171 | 397,780 | 33,609 | 9 | 372,457 | 3,608,570 | 3,968,639 | 360,069 | 10 | 3,645,260 |
| Total Concession Revenue | 4,936,664 | 5,574,979 | 638,316 | 13 | 5,060,615 | 47,149,324 | 51,110,711 | 3,961,387 | 8 | 45,820,748 |
| Parking and Ground Transportat | | | | | | | | | | |
| 45210 - Parking | 3,111,382 | 3,444,377 | 332,994 | 11 | 3,675,739 | 33,659,825 | 34,064,754 | 404,929 | 1 | 35,413,084 |
| 45220 - AVI fees | 482,842 | 689,404 | 206,563 | 43 | 387,623 | 4,614,213 | 5,795,075 | 1,180,862 | 26 | 3,194,744 |
| 45240 - Ground Transportation Pe | 0 | 3,240 | 3,240 | 0 | 12,152 | 492,626 | 638,579 | 145,952 | 30 | 959,740 |
| 45250 - Citations | 8,381 | 29,558 | 21,177 | 253 | 8,753 | 83,815 | 183,972 | 100,157 | 119 | 191,731 |
| Total Parking and Ground Transportat | 3,602,605 | 4,166,579 | 563,974 | 16 | 4,084,266 | 38,850,479 | 40,682,379 | 1,831,900 | 5 | 39,759,300 |
| Ground Rentals | | | | | | | | | | |
| 45310 - Ground Rental - Fixed | 1,548,570 | 1,535,898 | (12,672) | (1) | 1,551,160 | 15,485,701 | 15,400,776 | (84,925) | (1) | 12,100,303 |
| 45320 - Ground Rental - Percenta | 0 | 0 | 0. | 0 | 0 | 0 | 0 | - 0 | 0 | 22,574 |
| Total Ground Rentals | 1,548,570 | 1,535,898 | (12,672) | (1) | 1,551,160 | 15,485,701 | 15,400,776 | (84,925) | (1) | 12,122,877 |
| Grant Reimbursements | | | | | | | | | | |
| 45410 - TSA Reimbursements | 18,074 | 0 | (18,074) | (100) | 24,000 | 183,150 | 147,200 | (35,950) | (20) | 243,930 |
| Total Grant Reimbursements | 18,074 | 0 | (18,074) | (100) | 24,000 | 183,150 | 147,200 | (35,950) | (20) | 243,930 |

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For the ten months ended April 30, 2017

(Unaudited)

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| | | | - Month to Date | | | | | Year to Date | | |
|--------------------------------------|------------|------------|--|---------------------|----------------------|-------------|-------------|--|---------------------|---------------------|
| | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Year Actual | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Yea Actual |
| Other Operating Revenue | | | (Cincipality) | | | | | (omarorabic) | | |
| 45510 - Finger Printing Fee | \$17,605 | \$20,191 | \$2,586 | 15 | \$17,969 | \$176,054 | \$167,300 | \$(8,754) | (5) | \$169,384 |
| 45520 - Utilities Reimbursements | 19,427 | 19,481 | 54 | 0 | 37,461 | 194,267 | 194,321 | 54 | 0 | 203,204 |
| 45530 - Miscellaneous Other Reve | 4,274 | 83,034 | 78,760 | 1,843 | 15,047 | 42,737 | 662,503 | 619,766 | 1,450 | 109,551 |
| 45540 - Service Charges | 7,314 | 34,752 | 27,438 | 375 | 6,646 | 73,139 | 117,969 | 44,830 | 61 | 82,259 |
| 45570 - FBO Landing Fees | 14,071 | 17,755 | 3,684 | 26 | 11,189 | 140,711 | 164,606 | 23,895 | 17 | 131,726 |
| 45580 - Equipment Rental | 0 | 1,160 | 1,160 | 0 | 1,160 | 0 | 4,640 | 4,640 | 0 | 9,480 |
| Total Other Operating Revenue | 62,691 | 176,373 | 113,682 | 181 | 89,472 | 626,906 | 1,311,339 | 684,432 | 109 | 705,603 |
| Total Operating Revenue | 20,035,204 | 21,461,748 | 1,426,544 | 7 | 20,331,942 | 200,723,059 | 206,685,038 | 5,961,979 | 3 | 191,410,375 |
| ersonnel Expenses | | | | | | | | | | |
| Salaries | | | | | | | | | | |
| 51110 - Salaries & Wages | 2,688,301 | 2,217,271 | 471,029 | 18 | 2,192,422 | 28,910,923 | 23,736,249 | 5,174,673 | 18 | 23,086,162 |
| 51210 - Paid Time Off | 0 | 198,909 | (198,909) | 0 | 203,073 | 0 | 2,270,274 | (2,270,274) | 0 | 2,214,827 |
| 51220 - Holiday Pay | 0 | 53,162 | (53,162) | 0 | 215 | 0 | 656,009 | (656,009) | 0 | 723,628 |
| 51240 - Other Leave With Pay | 0 | 12,673 | (12,673) | 0 | 9,535 | 0 | 95,883 | (95,883) | 0 | 97,121 |
| 51250 - Special Pay | 0 | 32,273 | (32,273) | 0 | 57,933 | 0 | 714,574 | (714,574) | 0 | 658,611 |
| Total Salaries | 2,688,301 | 2,514,289 | 174,012 | 6 | 2,463,178 | 28,910,923 | 27,472,988 | 1,437,935 | 5 | 26,780,349 |
| 52110 - Overtime | 55,991 | 48,489 | 7,502 | 13 | 49,912 | 550,062 | 571,038 | (20,976) | (4) | 576,450 |

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For the ten months ended April 30, 2017

(Unaudited)

Print Date: 5/11/2017 Print Time: 5:04:59PM

Report ID: GL0012

| | | | - Month to Date | | ********* | | | Year to Date | | |
|--|-----------|-----------|----------------------------|---------------------|----------------------|-------------|-------------|----------------------------|---------------------|---------------------|
| | | | Variance | ve | | | | Variance | | 4 |
| | Budget | Actual | Favorable (Unfavorable) | Variance Percent | Prior Year Actual | Budget | Actual | Favorable (Unfavorable) | Variance Percent | Prior Yea Actual |
| Benefits | | | | | | | | | | |
| 54110 - FICA Tax | \$207,575 | \$188,656 | \$18,919 | 9 | \$186,825 | \$2,125,622 | \$1,975,966 | \$149,656 | 7 | \$1,933,187 |
| 54120 - Unemployment Insurance-S | 0 | 0 | 0 | 0 | 20,672 | 0 | 66,357 | (66,357) | 0 | 55,070 |
| 54130 - Workers Compensation Ins | 22,863 | 14,328 | 8,535 | 37 | 14,256 | 245,773 | 162,159 | 83,614 | 34 | 103,201 |
| 54135 - Workers Comp Incident Expense | 0 | 10,192 | (10,192) | 0 | 3,968 | 0 | 72,055 | (72,055) | 0 | 33,868 |
| 54210 - Medical Insurance | 384,716 | 307,575 | 77,141 | 20 | 331,309 | 3,745,387 | 3,314,494 | 430,893 | 12 | 3,326,064 |
| 54220 - Dental Insurance | 27,522 | 26,048 | 1,474 | 5 | 26,109 | 274,707 | 259,746 | 14,961 | 5 | 257,115 |
| 54230 - Vision Insurance | 3,376 | 3,252 | 124 | 4 | 3,192 | 33,763 | 32,000 | 1,763 | 5 | 31,608 |
| 54240 - Life Insurance | 8,615 | 8,536 | 79 | 1 | 7,807 | 86,149 | 83,373 | 2,775 | 3 | 77,685 |
| 54250 - Short Term Disability | 9,584 | 10,034 | (449) | (5) | 9,753 | 95,842 | 99,704 | (3,861) | (4) | 96,380 |
| 54310 - Retirement | 516,387 | 556,233 | (39,846) | (8) | 501,729 | 5,163,871 | 4,779,640 | 384,231 | 7 | 4,756,357 |
| 54312 - GABS 68 -Non-funded Retirement | 0 | 1,679,109 | (1,679,109) | 0 | 0 | 0 | 1,679,109 | (1,679,109) | 0 | 0 |
| 54315 - Retiree | 174,548 | 174,800 | (252) | 0 | 100,200 | 1,745,484 | 1,742,150 | 3,334 | 0 | 1,866,950 |
| 54410 - Taxable Benefits | 0 | 0 | 0 | 0 | 0 | 0 | 20,630 | (20,630) | 0 | 19,562 |
| 54430 - Accrued Vacation | 0 | 66,417 | (66,417) | 0 | 14,119 | 0 | (93,720) | 93,720 | 0 | 123,472 |
| Total Benefits | 1,355,186 | 3,045,178 | (1,689,992) | (125) | 1,219,938 | 13,516,597 | 14,193,663 | (677,066) | (5) | 12,680,519 |
| Cap Labor/Burden/OH Recharge | | | | | | | | | | |
| 54510 - Capitalized Labor Recha | (446,986) | (97,848) | (349,138) | (78) | (73,191) | (4,805,105) | (860,280) | (3,944,825) | (82) | (845,172 |
| 54515 - Capitalized Burden Rech | 0 | (36,633) | 36,633 | 0 | (29,058) | 0 | (316,712) | 316,712 | 0 | (322,753 |
| 54599 - OH Contra | 0 | (233,999) | 233,999 | 0 | (425,882) | 0 | (2,824,165) | 2,824,165 | 0 | (3,012,853 |
| Total Cap Labor/Burden/OH Recharge | (446,986) | (368,480) | (78,506) | (18) | (528,131) | (4,805,105) | (4,001,156) | (803,948) | (17) | (4,180,778 |
| QHP Labor/Burden/OH Recharge | | | | | | | | | | |
| 54520 - QHP Labor Recharge | (50,776) | (9,728) | (41,048) | (81) | (23,485) | (545,846) | (69,706) | (476, 139) | (87) | (296,033 |
| 54525 - QHP Burden Recharge | 0 | (4,129) | 4,129 | 0 | (10,241) | 0 | (28,627) | 28,627 | 0 | (126, 139 |
| 54526 - QHP OH Contra Acct | 0 | 0 | 0 | 0 | (25,418) | 0 | (99,109) | 99,109 | 0 | (190,940 |
| Total QHP Labor/Burden/OH Recharge | (50,776) | (13,857) | (36,920) | (73) | (59,144) | (545,846) | (197,443) | (348,403) | (64) | (613,113 |
| MM&JS Labor/Burden/OH Recharge | | | | | | | | | | |
| 54530 - MM & JS Labor Recharge | 0 | 1,972 | (1,972) | 0 | 0 | 0 | 718 | (718) | 0 | (1,488 |
| 54531 - Joint Studies - Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,092 |
| 54535 - MM & JS Burden Recharge | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (500 |
| 54536 - Maintenance-Burden | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 |
| Total MM&JS Labor/Burden/OH Recharge | 0 | 1,972 | (1,972) | 0 | 0 | 0 | 718 | (718) | 0 | 605 |
| otal Personnel Expenses | 3,601,715 | 5,227,591 | (1,625,876) | (45) | 3,145,753 | 37,626,632 | 38,039,808 | (413,177) | (1) | 35,244,032 |

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For the ten months ended April 30, 2017

(Unaudited)

Print Date: 5/11/2017 Print Time: 5:04:59PM

Report ID: GL0012

| | | | - Month to Date Variance | ************ | | *************************************** | | Year to Date Variance | | |
|--|------------|-----------|-----------------------------|---------------------|----------------------|---|-------------|----------------------------|---------------------|----------------------|
| | Budget | Actual | Favorable (Unfavorable) | Variance Percent | Prior Year Actual | Budget | Actual | Favorable (Unfavorable) | Variance Percent | Prior Year Actual |
| Non-Personnel Expenses | | | | | | | | | | |
| Contract Services | | | | | | | | | | |
| 61100 - Temporary Staffing | \$22,194 | \$28,746 | \$(6,553) | (30) | \$36,338 | \$138,945 | \$329,765 | \$(190,820) | (137) | \$313,288 |
| 61110 - Auditing Services | 2,000 | 0 | 2,000 | 100 | 2,551 | 157,800 | 154,800 | 3,000 | 2 | 177,500 |
| 61120 - Legal Services | 66,000 | 4,208 | 61,792 | 94 | 25,280 | 660,000 | 406,996 | 253,004 | 38 | 103,851 |
| 61130 - Services - Professional | 1,310,028 | 964,719 | 345,310 | 26 | 1,093,990 | 10,969,174 | 10,291,633 | 677,540 | 6 | 9,932,097 |
| 61150 - Outside Svs - Other | 308,837 | 276,222 | 32,616 | 11 | 187,128 | 3,096,639 | 2,766,979 | 329,660 | 11 | 2,713,207 |
| 61160 - Services - Custodial | 2,297,821 | 2,313,438 | (15,617) | (1) | 2,051,348 | 23,531,640 | 22,918,218 | 613,422 | 3 | 17,953,496 |
| 61190 - Receiving & Dist Cntr Services | 134,611 | 134,024 | 587 | 0 | 130,510 | 1,330,198 | 1,326,316 | 3,882 | 0 | 1,303,955 |
| 61990 - OH Contra | (276, 186) | (249,360) | (26,826) | (10) | (89,667) | (2,755,302) | (2,060,848) | (694,454) | (25) | (1,888,370) |
| Total Contract Services | 3,865,305 | 3,471,997 | 393,308 | 10 | 3,437,477 | 37,129,093 | 36,133,860 | 995,233 | 3 | 30,609,024 |
| Safety and Security | | | | | | | | | | |
| 61170 - Services - Fire, Police, | 495,720 | 472,875 | 22,844 | 5 | 468,025 | 4,957,196 | 4,650,688 | 306,508 | 6 | 4,973,453 |
| 61180 - Services - SDUPD-Harbor | 1,409,445 | 1,350,817 | 58,628 | 4 | 1,604,789 | 15,151,529 | 14,409,368 | 742,161 | 5 | 13,754,344 |
| 61185 - Guard Services | 278,333 | 273,333 | 5,001 | 2 | 272,174 | 2,613,333 | 2,684,710 | (71,377) | (3) | 2,487,384 |
| 61188 - Other Safety & Security Serv | 110,000 | 150,758 | (40,758) | (37) | 67,464 | 1,170,000 | 1,259,197 | (89,197) | (8) | 758,458 |
| Total Safety and Security | 2,293,497 | 2,247,783 | 45,714 | 2 | 2,412,452 | 23,892,059 | 23,003,964 | 888,095 | 4 | 21,973,639 |
| Space Rental | | | | | | | | | | |
| 62100 - Rent | 849,288 | 849,963 | (676) | .0 | 870,450 | 8,492,875 | 8,492,400 | 475 | 0 | 8,630,868 |
| Total Space Rental | 849,288 | 849,963 | (676) | 0 | 870,450 | 8,492,875 | 8,492,400 | 475 | 0 | 8,630,868 |
| Utilities | | | | | | | | | | |
| 63100 - Telephone & Other Commun | 35,897 | 44,986 | (9,089) | (25) | 27,489 | 359,668 | 537,777 | (178,109) | (50) | 320,361 |
| 63110 - Utilities - Gas & Electr | 848,239 | 380,355 | 467,885 | 55 | 673,838 | 9,536,493 | 7,347,500 | 2,188,993 | 23 | 8,293,603 |
| 63120 - Utilities - Water | 102,940 | 69,838 | 33,102 | 32 | 107,975 | 833,222 | 839,098 | (5,876) | (1) | 836,271 |
| 63190 - OH Contra | 0 | (30) | 30 | .0 | (3,712) | 0 | (3,198) | 3,198 | 0 | (3,712) |
| Total Utilities | 987,076 | 495,149 | 491,928 | 50 | 805,590 | 10,729,383 | 8,721,177 | 2,008,206 | 19 | 9,446,523 |

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For the ten months ended April 30, 2017

(Unaudited)

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| | ***** | | - Month to Date | | | | | Year to Date | | |
|----------------------------------|-----------|-----------|--|----------|----------------------|------------|------------|--|---------------------|----------------------|
| | Budget | Actual | Variance Favorable (Unfavorable) | Variance | Prior Year Actual | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Year Actual |
| Maintenance | | | | | | | | | | |
| 64100 - Facilities Supplies | \$102,830 | \$80,536 | \$22,294 | 22 | \$120,487 | \$796,130 | \$771,191 | \$24,939 | 3 | \$776,571 |
| 64110 - Maintenance - Annual R | 958,489 | 1,153,593 | (195,104) | (20) | 1,254,079 | 8,503,025 | 8,474,442 | 28,583 | 0 | 8,416,548 |
| 64122 - Contractor Labor | 0 | 0 | 0 | 0 | .0 | 0 | 689 | (689) | 0 | 0 |
| 64123 - Contractor Burden | 0 | 0 | 0 | 0 | 0 | 0 | 877 | (877) | 0 | 0 |
| 64124 - Maintenance-Overhead | 0 | 43 | (43) | 0 | 39 | 0 | 408 | (408) | 0 | 73 |
| 64125 - Major Maintenance - Mat | 325,258 | 267,435 | 57,823 | 18 | 178,772 | 1,949,486 | 2,297,607 | (348,121) | (18) | 1,257,662 |
| 64127 - Contract Overhead (co | 0 | 0 | 0 | 0 | 0 | 0 | 2,765 | (2,765) | 0 | 394 |
| 64140 - Refuse & Hazardous Waste | 30,000 | 33,060 | (3,060) | (10) | 53,198 | 450,000 | 321,596 | 128,404 | 29 | 720,779 |
| Total Maintenance | 1,416,577 | 1,534,668 | (118,091) | (8) | 1,606,574 | 11,698,641 | 11,869,575 | (170,934) | (1) | 11,172,027 |
| Equipment and Systems | | | | | | | | | | |
| 65100 - Equipment & Systems | 14,645 | 99,587 | (84,941) | (580) | 44,125 | 300,307 | 414,513 | (114,207) | (38) | 420,346 |
| 65101 - OH Contra | (2,016) | 7,391 | (9,407) | (467) | (165) | (21,056) | (137) | (20,919) | (99) | (1,654) |
| Total Equipment and Systems | 12,629 | 106,978 | (94,349) | (747) | 43,960 | 279,251 | 414,377 | (135,126) | (48) | 418,692 |
| Materials and Supplies | | | | | | | | | | |
| 65110 - Office & Operating Suppl | 26,579 | 39,531 | (12,952) | (49) | 35,393 | 329,929 | 389,286 | (59,356) | (18) | 320,450 |
| 65120 - Safety Equipment & Suppl | 5,968 | 1,829 | 4,139 | 69 | 7,526 | 66,986 | 79,901 | (12,915) | (19) | 91,203 |
| 65130 - Tools - Small | 2,250 | 2,399 | (149) | (7) | 1,405 | 13,500 | 44,450 | (30,950) | (229) | 10,970 |
| 65199 - OH Contra | (4,336) | (3,881) | (455) | (11) | (3,474) | (47,742) | (33,391) | (14,351) | (30) | (21,470) |
| Total Materials and Supplies | 30,461 | 39,879 | (9,417) | (31) | 40,851 | 362,673 | 480,245 | (117,572) | (32) | 401,153 |
| Insurance | | | | | | | | | | |
| 67170 - Insurance - Property | 40,726 | 40,919 | (194) | 0 | 37,184 | 407,258 | 409,194 | (1,936) | 0 | 371,839 |
| 67171 - Insurance - Liability | 73,170 | 11,825 | 61,345 | 84 | 17,254 | 182,703 | 118,250 | 64,453 | 35 | 172,537 |
| 67172 - Insurance - Public Offic | 31,281 | 11,255 | 20,026 | 64 | 11,771 | 133,761 | 113,502 | 20,259 | 15 | 118,657 |
| 67173 - Insurance Miscellaneous | 13,211 | 14,598 | (1,387) | (10) | 15,707 | 134,259 | 157,898 | (23,639) | (18) | 129,273 |
| Total Insurance | 158,388 | 78,597 | 79,791 | 50 | 81,915 | 857,982 | 798,844 | 59,137 | 7 | 792,306 |

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For the ten months ended April 30, 2017

(Unaudited)

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Report ID: GL0012

| | Month to Date | | | | | Year to Date | | | | |
|--------------------------------------|---------------|------------|--|---------------------|----------------------|--------------|-------------|--|---------------------|-------------|
| | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Year Actual | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Yea |
| Employee Development and Suppo | | | | | | | | | | |
| 66120 - Awards - Service | \$5,000 | \$865 | \$4,135 | 83 | \$2,811 | \$71,000 | \$52,623 | \$18,377 | 26 | \$23,091 |
| 66130 - Book & Periodicals | 5,742 | 8,996 | (3,254) | (57) | 5,242 | 60,558 | 34,956 | 25,602 | 42 | 45,435 |
| 66220 - Permits/Certificates/Lic | 4,968 | 3,022 | 1,946 | 39 | 844 | 177,635 | 180,746 | (3,111) | (2) | 117,898 |
| 66260 - Recruiting | 1,620 | (10,388) | 12,008 | 741 | 4,424 | 16,210 | 121,977 | (105,767) | (652) | 18,338 |
| 66280 - Seminars & Training | 24,388 | 40,981 | (16,594) | (68) | 31,672 | 366,113 | 310,213 | 55,900 | 15 | 348,781 |
| 66290 - Transportation | 12,963 | 12,076 | 888 | 7 | 11,187 | 132,182 | 116,413 | 15,769 | 12 | 118,434 |
| 66299 - OH Contra | (4,333) | (10,292) | 5,959 | 138 | (5,699) | (46,767) | (36,877) | (9,890) | (21) | (32,543 |
| 66305 - Travel-Employee Developm | 23,592 | 23,823 | (232) | (1) | 32,564 | 229,213 | 213,392 | 15,821 | 7 | 236,245 |
| 66310 - Tuition | 5,000 | 424 | 4,576 | 92 | 1,951 | 50,000 | 21,054 | 28,946 | 58 | 37,381 |
| 66320 - Uniforms | 5,583 | 8,618 | (3,035) | (54) | 3,182 | 58,832 | 43,358 | 15,474 | 26 | 58,052 |
| Total Employee Development and Suppo | 84,523 | 78,125 | 6,398 | 8 | 88,177 | 1,114,976 | 1,057,855 | 57,121 | 5 | 971,113 |
| Business Development | | | | | | | | | | |
| 66100 - Advertising | 112,387 | 61,773 | 50,614 | 45 | 36,360 | 885,455 | 687,656 | 197,799 | 22 | 259,902 |
| 66110 - Allowance for Bad Debts | 0 | 0 | 0 | 0 | 0 | 7,500 | 1,735 | 5,765 | 77 | 164,942 |
| 66200 - Memberships & Dues | 84,934 | 50,946 | 33,988 | 40 | 35,230 | 336,460 | 374,374 | (37,914) | (11) | 293,733 |
| 66230 - Postage & Shipping | 2,178 | 420 | 1,759 | 81 | 374 | 24,799 | 15,191 | 9,608 | 39 | 16,091 |
| 66240 - Promotional Activities | 49,966 | 44,238 | 5,728 | 11 | 58,276 | 578,512 | 494,133 | 84,379 | 15 | 517,859 |
| 66250 - Promotional Materials | 11,153 | 5,536 | 5,618 | 50 | 36,783 | 69,608 | 75,946 | (6,338) | (9) | 455,721 |
| 66300 - Travel-Business Developm | 11,618 | 8,030 | 3,588 | 31 | 3,432 | 153,318 | 166,673 | (13,355) | (9) | 158,672 |
| Total Business Development | 272,236 | 170,942 | 101,294 | 37 | 170,455 | 2,055,652 | 1,815,709 | 239,943 | 12 | 1,866,921 |
| Equipment Rentals and Repairs | | | | | | | | | | |
| 66140 - Computer Licenses & Agre | 8,624 | 44,263 | (35,639) | (413) | (36,145) | 312,610 | 322,437 | (9,827) | (3) | 183,631 |
| 66150 - Equipment Rental/Leasing | 34,421 | 37,817 | (3,396) | (10) | 22,877 | 240,299 | 222,624 | 17,675 | 7 | 230,725 |
| 66160 - Tenant Improvements | 70,000 | 53,185 | 16,815 | 24 | 27,163 | 765,000 | 491,311 | 273,689 | 36 | 578,690 |
| 66270 - Repairs - Office Equipme | 187,355 | 183,462 | 3,894 | 2 | 126,848 | 1,911,906 | 1,789,300 | 122,606 | 6 | 1,727,500 |
| 66279 - OH Contra | (2,059) | (2,536) | 477 | 23 | (8,324) | (176,531) | (205,831) | 29,301 | 17 | (122,620 |
| Total Equipment Rentals and Repairs | 298,341 | 316,190 | (17,849) | (6) | 132,419 | 3,053,284 | 2,619,841 | 433,443 | 14 | 2,597,927 |
| otal Non-Personnel Expenses | 10,268,323 | 9,390,272 | 878,051 | 9 | 9,690,320 | 99,665,867 | 95,407,846 | 4,258,021 | 4 | 88,880,192 |
| otal Departmental Expenses before | 13,870,038 | 14,617,862 | (747,824) | (5) | 12,836,073 | 137,292,499 | 133,447,654 | 3,844,844 | 3 | 124,124,224 |

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(Unaudited)

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| | Month to Date | | | | | Year to Date | | | | |
|--|---------------|-------------|--|---------------------|----------------------|--------------|--------------|--|---------------------|---------------------|
| | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Year Actual | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Yea Actual |
| Depreciation and Amortization | | | | | | | | | | |
| 69110 - Depreciation Expense | \$7,691,139 | \$7,691,139 | \$0 | 0 | \$9,276,219 | \$76,474,500 | \$76,474,500 | \$0 | 0 | \$70,822,446 |
| Total Depreciation and Amortization | 7,691,139 | 7,691,139 | 0 | 0 | 9,276,219 | 76,474,500 | 76,474,500 | 0 | 0 | 70,822,446 |
| Ion-Operating Revenue/(Expense) | | | | | | | | | | |
| Passenger Facility Charges | | | | | | | | | | |
| 71110 - Passenger Facility Charg | 3,035,063 | 3,117,754 | 82,692 | 3 | 2,926,399 | 33,958,022 | 33,716,992 | (241,030) | (1) | 32,844,576 |
| Total Passenger Facility Charges | 3,035,063 | 3,117,754 | 82,692 | 3 | 2,926,399 | 33,958,022 | 33,716,992 | (241,030) | (1) | 32,844,576 |
| Customer Facility Charges | | | | | | | | | | |
| 71120 - Customer facility charges (Con | 3,645,973 | 3,672,266 | 26,293 | 1 | 2,799,312 | 30,441,980 | 29.720.315 | (721,665) | (2) | 27,671,770 |
| Total Customer Facility Charges | 3,645,973 | 3,672,266 | 26,293 | 1 | 2,799,312 | 30,441,980 | 29,720,315 | (721,665) | (2) | 27,671,770 |
| Quiter Home Program | | | | | | | | V-sizes. | 4-7 | 2.,,,, |
| 71212 - Quieter Home - Labor | 0 | (9,728) | (9,728) | 0 | (23,485) | 0 | (69,706) | (69,706) | 0 | (296,033) |
| 71213 - Quieter Home - Burden | 0 | (4,129) | (4,129) | 0 | (10,241) | 0 | (28,627) | (28,627) | 0 | (126,139) |
| 71214 - Quieter Home - Overhead | 0 | 0 | 0 | 0 | (25,418) | 0 | (99,109) | (99,109) | 0 | (190,940) |
| 71215 - Quieter Home - Material | (1,487,048) | (185,732) | 1,301,317 | 88 | (405,916) | (11,333,606) | (1,710,742) | 9,622,864 | 85 | (9,490,278) |
| 71216 - Quieter Home Program | 1,189,638 | (2,765,281) | (3,954,919) | (332) | (297,194) | 9,066,885 | (1,662,162) | (10,729,047) | (118) | 6,735,313 |
| 71217 - Contract Labor | 0 | 0 | 0 | 0 | (19) | 0 | (53) | (53) | 0 | (38,667) |
| 71218 - Contractor Burden | 0 | 0 | 0 | 0 | (24) | 0 | (68) | (68) | .0 | (49,213) |
| 71222 - Contractor Labor | 0 | 0 | 0 | 0 | 167 | 0. | 0 | 0 | 0 | (37,201) |
| 71224 - Joint Studies Overhead | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (2,962) |
| 71225 - Joint Studies - Material | (25,000) | 0 | 25,000 | 100 | 4,334 | (250,000) | 0 | 250,000 | 100 | (61,196) |
| Total Quiter Home Program | (322,410) | (2,964,869) | (2,642,459) | (820) | (757,797) | (2,516,721) | (3,570,468) | (1,053,747) | (42) | (3,557,317) |
| Interest Income | | | | | | | | | | |
| 71310 - Interest - Investments | 372,851 | 486,438 | 113,587 | 30 | 280,860 | 3,816,737 | 3,826,621 | 9,884 | 0 | 2,105,638 |
| 71340 - Interest - Note Receivab | 160,390 | 160,391 | 1 | 0 | 167,996 | 1,654,892 | 1,654,896 | 4 | 0 | 1,735,832 |
| 71350 - Interest - Other | 0 | 0 | 0 | 0 | 0 | 0 | 3,425 | 3,425 | 0 | (1,337) |
| 71360 - Interest - Bonds | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (2,278) |
| 71361 - Interest Income - 2010 Bonds | 0 | 71,133 | 71,133 | 0 | 9,286 | 0 | 471,023 | 471,023 | 0 | 325,508 |
| 71363 - Interest Income - 2013 Bonds | 0 | 68,168 | 68,168 | 0 | (6,708) | 0 | 346,641 | 346,641 | 0 | 308,923 |
| 71365 - Interest Income - 2014 Bond A | 0 | 41,512 | 41,512 | 0 | (21,400) | 0 | 297,522 | 297,522 | 0 | 415,985 |
| Total Interest Income | 533,241 | 827,642 | 294,401 | 55 | 430,033 | 5,471,629 | 6,600,128 | 1,128,499 | 21 | 4,888,272 |

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| | Month to Date | | | | | Year to Date | | | | |
|---|---------------|-------------|-----------------------|---------------------|----------------------|--------------|--------------|-----------------------|---------------------|----------------------|
| | Pudget | Actual | Variance Favorable | Variance Percent | Prior Year Actual | Dudant | Advet | Variance Favorable | Variance Percent | Prior Year Actual |
| | Budget | Actual | (Unfavorable) | reiceilt | Actual | Budget | Actual | (Unfavorable) | Percent | Actual |
| Interest income BAB's rebate | | | | | | | | | | |
| 71362 - BAB interest rebate | \$385,935 | \$385,851 | \$(84) | .0 | \$385,851 | \$3,859,349 | \$3,869,006 | \$9,657 | 0 | \$3,871,504 |
| Total Interest income BAB's rebate | 385,935 | 385,851 | (84) | 0 | 385,851 | 3,859,349 | 3,869,006 | 9,657 | 0 | 3,871,504 |
| Interest Expense | | | | | | | | | | |
| 71411 - Interest Expense- 2010 Bonds | (2,559,687) | (2,559,687) | 0 | 0 | (2,595,983) | (25,596,874) | (25,596,874) | 0 | 0 | (25,959,832) |
| 71412 - Interest Expense 2013 Bonds | (1,529,163) | (1,529,163) | 0 | 0 | (1,534,550) | (15,291,625) | (15,291,625) | 0 | 0 | (15,345,500) |
| 71413 - Interest Expense 2014 Bond A | (1,361,768) | (1,361,768) | 0 | 0 | (1,361,768) | (13,617,675) | (13,617,675) | 0 | 0 | (13,617,675) |
| 71420 - Interest Expense-Variable Debt | (37,391) | (57,674) | (20,283) | (54) | (30,013) | (373,908) | (396,647) | (22,738) | (6) | (255,889) |
| 71430 - LOC Fees - C/P | (57,491) | (19,618) | 37,873 | 66 | (27,495) | (407,889) | (250,782) | 157,107 | 39 | (271,461) |
| 71450 - Trustee Fee Bonds | 0 | (1,625) | (1,625) | 0 | (1,675) | (20,800) | (14,411) | 6,389 | 31 | (11,995) |
| 71451 - Program Fees - Variable Debt | 0 | 0 | 0 | 0 | 0 | (5,000) | 0 | 5,000 | 100 | (3,300) |
| 71458 - Capitalized Interest | 0 | 452,410 | 452,410 | 0 | 1,394,071 | 0 | 4,549,537 | 4,549,537 | 0 | 7,699,424 |
| 71460 - Interest Expense - Other | 0 | (55,300) | (55,300) | 0 | (9,720) | 0 | (70,300) | (70,300) | 0 | (25,720) |
| 71461 - Interest Expense - Cap Leases | (78,437) | (55,572) | 22,865 | 29 | (57,100) | (498,636) | (561,576) | (62,939) | (13) | (576,340) |
| Total Interest Expense | (5,623,936) | (5,187,996) | 435,940 | 8 | (4,224,232) | (55,812,407) | (51,250,352) | 4,562,055 | 8 | (48,368,287) |
| Amortization | | | | | | | | | | |
| 69210 - Amortization - Premium | 343,857 | 343,857 | 0 | 0 | 351,457 | 3,467,343 | 3,467,343 | - 0 | 0 | 3,542,202 |
| Total Amortization | 343,857 | 343,857 | 0 | 0 | 351,457 | 3,467,343 | 3,467,343 | 0 | 0 | 3,542,202 |
| Other Non-Operating Income (Expense) | | | | | | | | | | |
| 71510 - Legal Settlement Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | .0 | 0 | 2,535 |
| 71520 - Fixed Asset Disposal-Pro | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,144,086 |
| 71521 - Fixed Asset Disposal - L | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (78,560) |
| 71530 - Gain/Loss On Investments | 0 | 32,656 | 32,656 | .0 | 3,657,738 | 0 | (2,180,465) | (2,180,465) | 0 | 4,225,167 |
| 71540 - Discounts Earned | 0 | 0 | 0 | 0 | 0 | 0 | 18,703 | 18,703 | 0 | 15,720 |
| 71610 - Legal Settlement Expense | (833) | 0 | 833 | 100 | 0 | (8,330) | (9,500) | (1,170) | (14) | (374,632) |
| 71620 - Other non-operating revenue (e | 0 | 29,541 | 29,541 | 0 | 1,388 | 0 | 121,490 | 121,490 | 0 | 70,392 |
| 71630 - Other Non-Operating Expe | 0 | 0 | 0 | 0 | 0 | 0 | 2,000 | 2,000 | 0 | 0 |
| 73300 - DMJM and Auth OH Clearin | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Other Non-Operating Income (Expense | (833) | 62,197 | 63,030 | 7,567 | 3,659,126 | (8,330) | (2,047,771) | (2,039,441) | (24,483) | 5,004,708 |
| otal Non-Operating Revenue/(Expense) | 1,996,889 | 256,702 | (1,740,187) | (87) | (5,570,150) | 18,860,865 | 20,505,192 | 1,644,328 | 9 | (25,897,428) |

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(Unaudited)

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| | Month to Date | | | | | Year to Date | | | | |
|---|---------------|-------------|--|---------------------|----------------------|--------------|-------------|--|---------------------|----------------------|
| | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Year Actual | Budget | Actual | Variance Favorable (Unfavorable) | Variance Percent | Prior Year Actual |
| Capital Grant Contribution | | | | | | | | | | |
| 72100 - AIP Grants | \$149,667 | \$(289,903) | \$(439,570) | (294) | \$137,443 | \$1,050,665 | \$1,245,980 | \$195,315 | 19 | \$10,435,315 |
| Total Capital Grant Contribution | 149,667 | (289,903) | (439,570) | (294) | 137,443 | 1,050,665 | 1,245,980 | 195,315 | 19 | 10,435,315 |
| Total Expenses Net of Non-Operating Revenuel Expense) | 19,414,621 | 22,342,203 | (2,927,582) | (15) | 16,404,699 | 193,855,469 | 188,170,982 | 5,684,487 | 3 | 158,613,927 |
| Net Income/(Loss) | 620,583 | (880,454) | (1,501,037) | (242) | 3,927,244 | 6,867,590 | 18,514,056 | 11,646,467 | 170 | 32,796,448 |
| Equipment Outlay | | | | | | | | | | |
| 73200 - Equipment Outlay Expendi | (159,200) | 0 | 159,200 | 100 | (90,666) | (1,162,150) | (897,564) | 264,586 | 23 | (931,463) |
| 73299 - Capitalized Equipment Co | 0 | 0 | 0 | 0 | 90,666 | 0 | 897,564 | 897,564 | 0 | 931,463 |

100

(1,162,150)

0

(159,200)

0

159,200

Data Date: 5/4/2017 9:40:10PM

Total Equipment Outlay



LET'S GO.

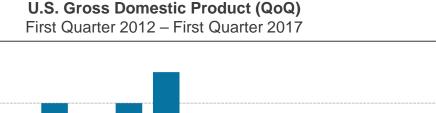
Review of the Unaudited Financial Statements for the Ten Months Ended April 30, 2017 and 2016

Presented by:
Scott Brickner, CPA
Vice President, Finance and Asset Management/Treasurer
Kathy Kiefer
Senior Director, Finance & Asset Management

May 22, 2017

First Quarter GDP

First quarter GDP increased at an annual rate of 0.7% (advance release) in the first quarter, down from the 2.1% pace of the prior quarter prior, and below expectations of 1.0% growth. The weakest showing in consumer spending since fourth quarter 2009 held down GDP. However, the advance release is subject to substantial revision (there is an average change of 0.6% +/- between the advance release and the third release).



6% Seasonally Adjusted Annualized 4% QoQ % Change 2% 0% -2% 1Q12 3Q12 1Q13 3Q13 1Q14 3Q14 1Q15 3Q15 1Q16 3Q16 1Q17

Initial Claims For Unemployment

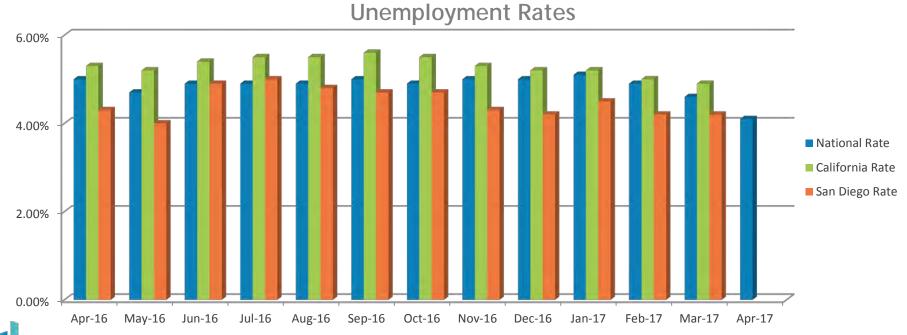
For the week of April 29nd, initial claims for unemployment (seasonally adjusted) decreased by 19,000 to 238,000. The 4-week moving average, which helps smooth out some of the weekly volatility, increased by 750 to 243,000. Unemployment claims remain near their recent lows suggesting continued strength in the job market.





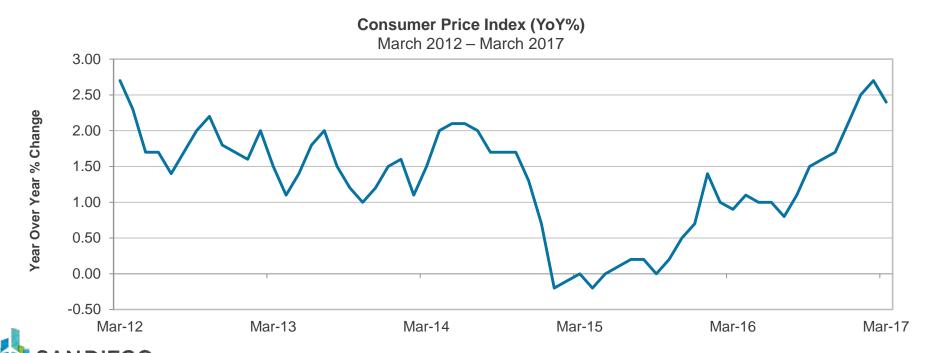
Unemployment Rates

The National unemployment rate decreased even more from 4.6 percent in March to 4.1 percent in April. The National U-6 rate decreased dramatically from 8.9 percent in March to 8.1 percent in April. (April data for California and San Diego rates will be released at a later date.)



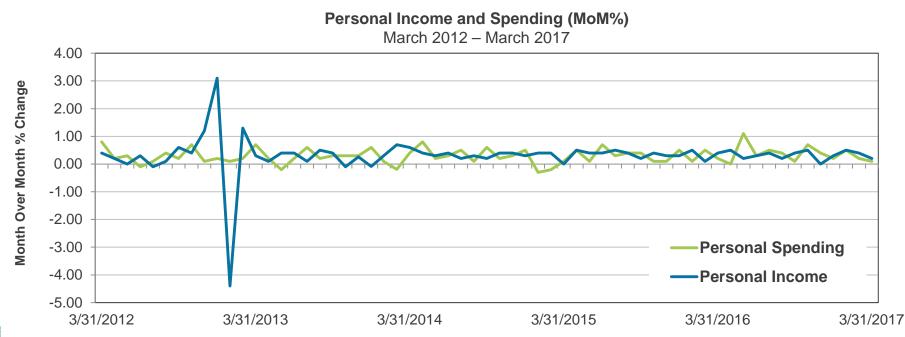
Consumer Price Index

The Consumer Price Index (CPI) for the twelve months ending March rose by 2.40%, compared to a 2.70% increase in February. Core CPI, excluding food and energy, was slightly down 2.00% for the twelve months ending March, compared to a 2.20% increase in February.



Personal Income and Spending

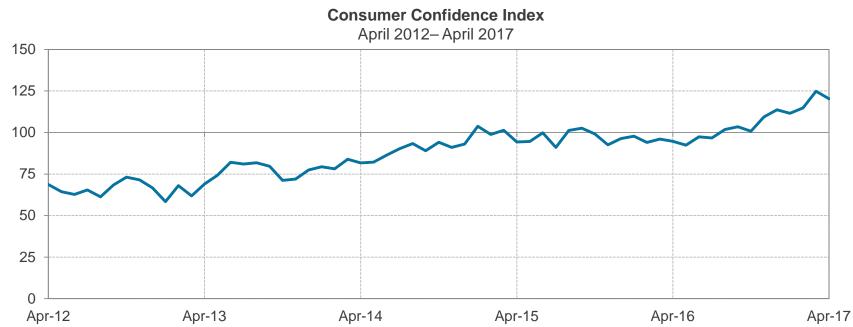
The overall picture for the consumer weakened in March. Personal income experienced a 0.20% increase, which was down from a 0.40% increase in February. Consumer spending increased in March by 0.10%, which was unchanged from February's increase.





Consumer Confidence Index

The Consumer Confidence Index decreased to 120.3 in April, down from 124.9 in March. However consumers remain confident that the economy will continue to expand in the months ahead despite April's decline.





Existing Home Sales

Existing home sales increased by 4.4% in March to a seasonally adjusted rate of 5.71 million units. March data reveals the highest pace in over 10 years despite severe supply shortages that resulted in the typical home coming off the market significantly faster than in February and a year ago, according to the National Association of Realtors.



New Home Sales

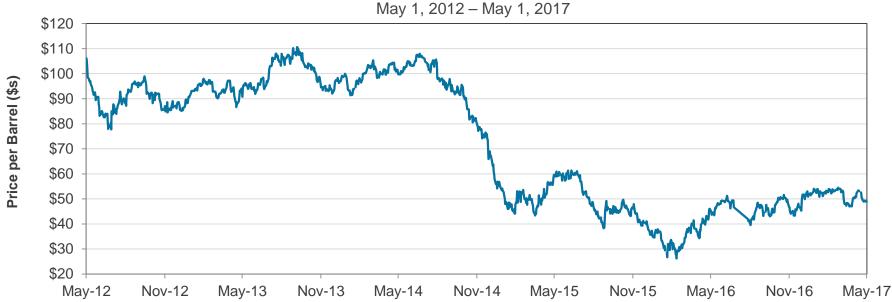
New homes sales increased in March to a seasonally adjusted annualized rate of 621,000 units, which was 5.8% above the revised February rate of 587,000.



Crude Oil Prices

Oil (WTI spot) closed at \$48.83 on May 1, below its 30 day average. Oil has fallen recently on higher inventories (higher U.S. production and cheating on OPEC production limits that took effect on January 1). This month, crude oil is right at the 12-month average of \$48.83.

West Texas Intermediate Oil Price Per Barrel (WTI Spot)





Jet Fuel Prices

Jet fuel has trended lower recently on lower crude oil prices. Jet fuel (U.S. Gulf Coast Spot) closed at \$1.408 on May 1, below its 30-day average of \$1.504. This month, Jet fuel is 0.4% below its 12-month average of \$1.414.





U.S. Equity Markets

Equity markets have been trading in a range recently due to uncertainty regarding when and what effect changes in the new Administration's policies will have on the economy. Year-to-date, the DJIA is up 3.25% and the S&P 500 is up 4.44%.

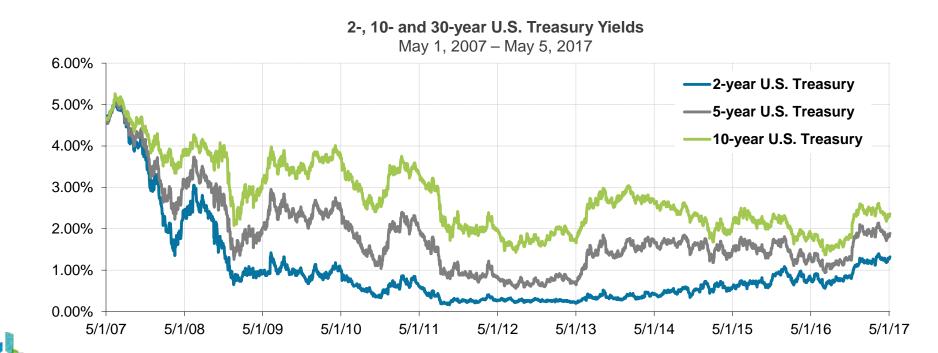




12

Treasury Yield History

Longer-term Treasury yields, which rose sharply following the Presidential election and the March rate hike, have fallen in the past month due to declining inflation and growth expectations.



U.S. Treasury Yield Curve

Treasury rates surged following the U.S. elections, though longer maturities have started to decline alongside future inflation expectations. The shorter end of the curve has moved higher as market participants priced in rate hikes in December 2016 and March 2017. Overall, Treasury yields are well above prior year levels.

U.S. Treasury Yield Curve May 5, 2016 versus May 5, 2017



| | 5/5/16 | 5/5/17 | Change |
|--------|--------|--------|--------|
| 3-Mo. | 0.20% | 0.90% | 0.70% |
| 6-Mo. | 0.39% | 1.01% | 0.62% |
| 1-Yr. | 0.51% | 1.10% | 0.59% |
| 2-Yr. | 0.72% | 1.32% | 0.60% |
| 3-Yr. | 0.87% | 1.52% | 0.65% |
| 5-Yr. | 1.20% | 1.89% | 0.69% |
| 10-Yr. | 1.76% | 2.36% | 0.60% |
| 20-Yr. | 2.17% | 2.73% | 0.56% |
| 30-Yr. | 2.60% | 2.99% | 0.39% |

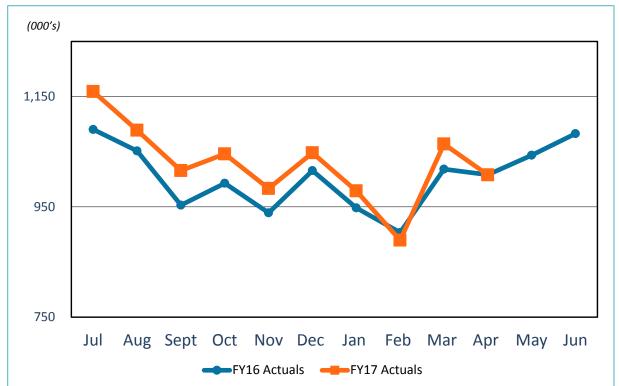




Revenue & Expenses (Unaudited) For the Month Ended April 30, 2017 and 2016

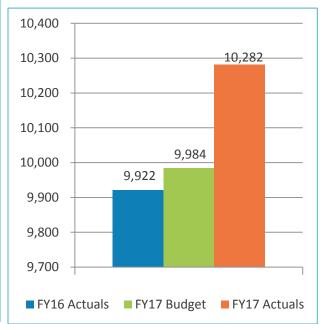


Gross Landing Weight Units (000 lbs)



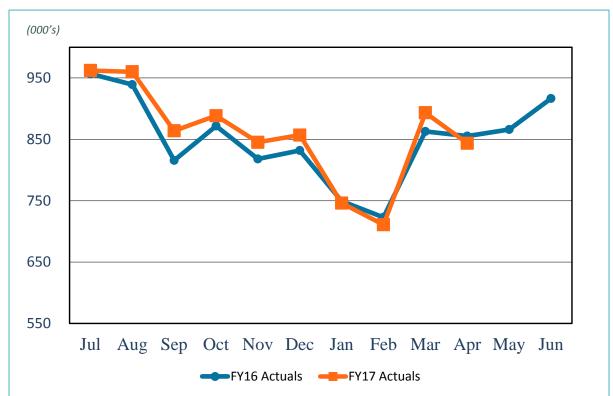


FY17 YTD Act Vs. FY17 YTD Budget 3.0%





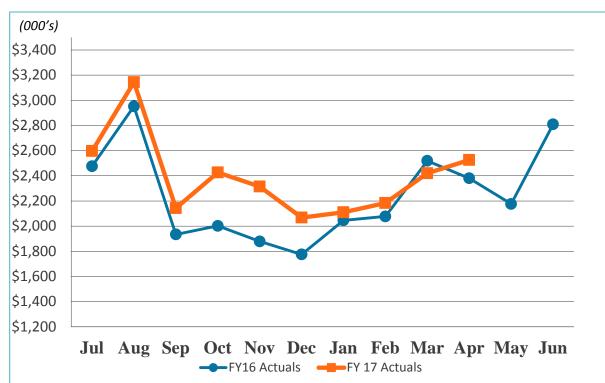
Enplanements

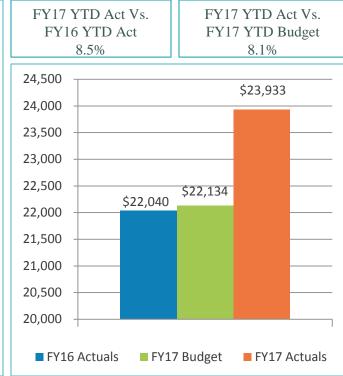






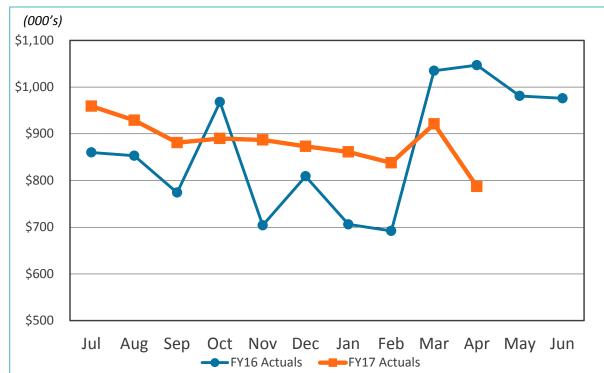
Car Rental License Fees

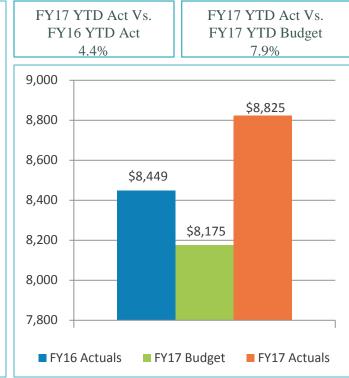






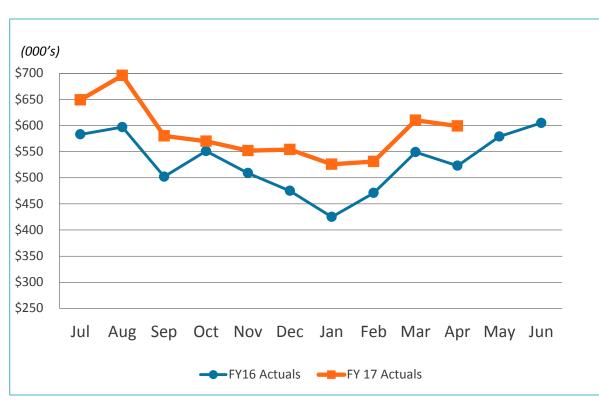
Food and Beverage Concessions Revenue

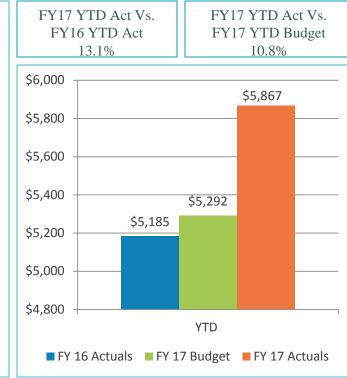






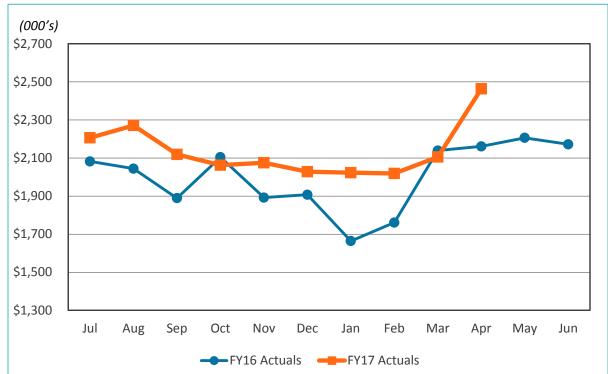
Retail Concessions Revenue

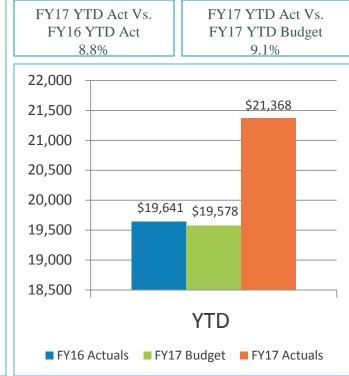






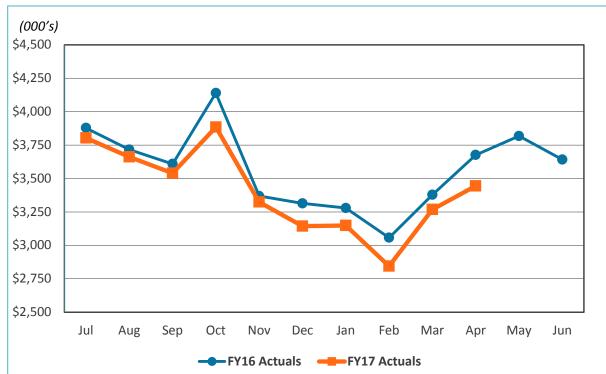
Total Terminal Concessions (Includes Cost Recovery)

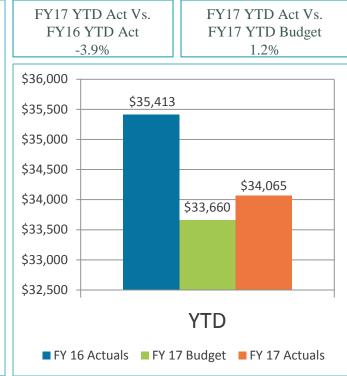






Parking Revenue







Operating Revenues for the Month Ended April 30, 2017 (Unaudited)

| | | | | | _ | iance orable | % | Prior |
|------------------------|----|-------|----|-------|--------|-----------------|--------|----------|
| (In thousands) | В | udget | A | ctual | (Unfav | vorable) | Change | Year |
| Aviation revenue: | | | | _ | | | | |
| Landing fees | \$ | 2,217 | \$ | 2,296 | \$ | 79 | 4% | \$ 2,175 |
| Aircraft parking fees | | 242 | | 242 | | - | - | 222 |
| Building rentals | | 4,577 | | 4,613 | | 36 | 1% | 4,481 |
| Security surcharge | | 2,488 | | 2,487 | | (1) | - | 2,305 |
| CUPPS Support Charges | | 104 | | 104 | | - | - | 101 |
| Other aviation revenue | | 134 | | 134 | | | - | 129 |
| Total aviation revenue | \$ | 9,762 | \$ | 9,876 | \$ | 114 | 1% | \$ 9,413 |



Operating Revenues for the Month Ended April 30, 2017 (Unaudited)

| (In thousands) | <u>B</u> | udget | Ac | tual | Fav | riance orable vorable) | % Change | Prior Year | |
|-------------------------------------|----------|-------|----|-------|-----|------------------------------|-------------|---------------|----------|
| Terminal rent non-airline | \$ | 103 | \$ | 133 | \$ | 30 | 29% | \$ 110 | 0 |
| Concession revenue: | | | | | | | | | |
| Terminal concession revenue: | | | | | | | | | |
| Food and beverage | | 829 | | 787 | | (42) | (5)% | 1,04 | 7 |
| Retail | | 535 | | 599 | | 64 | 12% | 523 | 3 |
| Space storage | | 72 | | 73 | | 1 | 1% | 7 | 1 |
| Cost recovery | | 247 | | 212 | | (35) | (14)% | 209 | 9 |
| Other (Primarily advertising) | | 308 | | 792 | | 484 | 157% | 31 | 1 |
| Total terminal concession revenue | | 1,991 | | 2,463 | | 472 | 24% | 2,16 | <u>1</u> |
| Car rental and license fee revenue: | | | | | | | | | |
| Rental car and license fees | | 2,398 | | 2,526 | | 128 | 5% | 2,380 | 0 |
| Rental car center cost recovery | | 183 | | 188 | | 5 | 3% | 148 | 8 |
| License fees-other | | 364 | | 398 | | 34 | 9% | 372 | 2 |
| Total rental car and license fees | | 2,945 | | 3,112 | | 167 | 6% | 2,900 | 0 |
| Total concession revenue | \$ | 4,936 | \$ | 5,575 | \$ | 639 | 13% | \$ 5,06 | 1 |

Variance

Operating Revenues for the Month Ended April 30, 2017 (Unaudited)

| | | | | | riance | | |
|---|----|--------|-----------|-------|----------|--------|----------|
| | | | | Fa۱ | orable/ | % | Prior |
| (In thousands) | E | Budget | Actual | (Unfa | vorable) | Change | Year |
| Parking revenue: | | | | - | _ | | |
| Short-term parking revenue | \$ | 1,717 | \$ 1,964 | \$ | 247 | 14% | \$ 2,132 |
| Long-term parking revenue | | 1,394 | 1,480 | | 86 | 6% | 1,544 |
| Total parking revenue | | 3,111 | 3,444 | | 333 | 11% | 3,676 |
| Ground transportation permits and citations | | 491 | 722 | | 231 | 47% | 409 |
| Ground rentals | | 1,549 | 1,536 | | (13) | (1)% | 1,551 |
| Grant reimbursements | | 18 | - | | (18) | (100)% | 24 |
| Other operating revenue | | 63 | 176 | | 113 | 179% | 89 |
| Subtotal | | 5,232 | 5,878 | | 646 | 12% | 5,749 |
| Total operating revenues | \$ | 20,033 | \$ 21,462 | \$ | 1,429 | 7% | \$20,333 |



Operating Expenses for the Month Ended April 30, 2017 (Unaudited)

| | | | | ariarice ivorable | % | Prior |
|------------------------------------|----|--------|-----------|----------------------|--------|----------|
| (In thousands) | Е | Budget | Actual | favorable) | Change | Year |
| Operating expenses: | | | | | | |
| Salaries and benefits ¹ | \$ | 3,602 | \$ 5,228 | \$ (1,626) | (45)% | \$ 3,146 |
| Contractual services | | 3,865 | 3,472 | 393 | 10% | 3,437 |
| Safety and security | | 2,293 | 2,248 | 45 | 2% | 2,412 |
| Space rental | | 849 | 850 | (1) | - | 870 |
| Utilities | | 987 | 495 | 492 | 50% | 806 |
| Maintenance | | 1,417 | 1,535 | (118) | (8)% | 1,607 |
| Equipment and systems | | 13 | 107 | (94) | (723)% | 44 |
| Materials and supplies | | 30 | 40 | (10) | (33)% | 41 |
| Insurance | | 158 | 79 | 79 | 50% | 82 |
| Employee development and support | | 85 | 78 | 7 | 8% | 88 |
| Business development | | 272 | 171 | 101 | 37% | 170 |
| Equipment rental and repairs | | 298 | 316 | (18) | (6)% | 132 |
| Total operating expenses | \$ | 13,869 | \$ 14,619 | \$ (750) | (5)% | \$12,835 |

Additional GASB 68 p

SANDIEGO
INTERNATIONAL AIRPORT

Financial Summary for the Month Ended April 30, 2017 (Unaudited)

| | | | | | Va | riance | | |
|--------------------------|----|---------|------|--------|-------|-----------|--------|------------|
| | | | | | Fa۱ | orable/ | % | Prior |
| (In thousands) | В | Budget | Ac | ctual | (Unfa | avorable) | Change | Year |
| Total operating revenues | \$ | 20,033 | \$ 2 | 21,462 | \$ | 1,429 | 7% | \$20,333 |
| Total operating expenses | | 13,869 | 1 | 4,619 | \$ | (750) | (5)% | 12,835 |
| Income from operations | | 6,164 | | 6,843 | | 679 | 11% | 7,498 |
| Depreciation | | 7,691 | | 7,691 | | <u>-</u> | - | 9,276 |
| Operating income (loss) | \$ | (1,527) | \$ | (848) | \$ | 679 | 44% | \$ (1,778) |



Nonoperating Revenues & Expenses for the Month Ended April 30, 2017 (Unaudited)

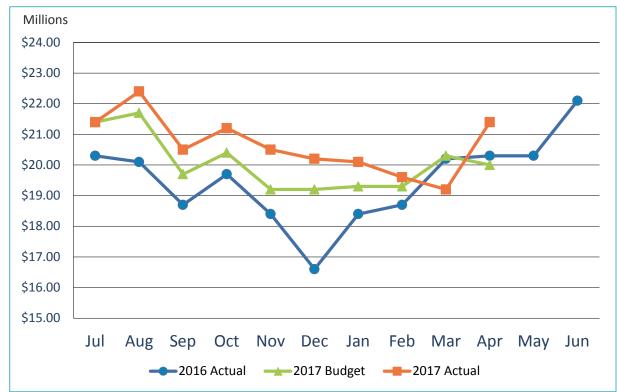
| | | | | | V | ariarice | | |
|---|----|---------|----|---------|------|-----------|--------|----------|
| | | | | | Fa | vorable | % | Prior |
| (In thousands) | В | udget | A | ctual | (Unf | avorable) | Change | Year |
| Nonoperating revenues (expenses): | | | | | | | | |
| Passenger facility charges | \$ | 3,035 | \$ | 3,118 | \$ | 83 | 3% | \$ 2,926 |
| Customer facility charges (Rental Car Center) | | 3,646 | | 3,672 | | 26 | 1% | 2,799 |
| Quieter Home Program, net | | (322) | | (200) | | 122 | 38% | (758) |
| Interest income | | 533 | | 828 | | 295 | 55% | 430 |
| BAB interest rebate | | 386 | | 386 | | - | - | 386 |
| Interest expense & debt issuance costs | | (5,624) | | (5,188) | | 436 | 8% | (4,224) |
| Bond amortization | | 344 | | 344 | | - | - | 351 |
| Other nonoperating revenue (expenses) | | (1) | | 62 | | 63 | - | 3,659 |
| Nonoperating revenue, net | | 1,997 | | 3,022 | | 1,025 | 51% | 5,569 |
| Change in net position before grant contributions | | 470 | | 2,174 | | 1,704 | | 3,791 |
| Capital grant contributions | | 150 | | 126 | | (24) | (16)% | 137 |
| Change in net position | \$ | 620 | \$ | 2,300 | \$ | 1,680 | 271% | \$ 3,928 |
| | | | | | | | | |

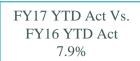
Variance



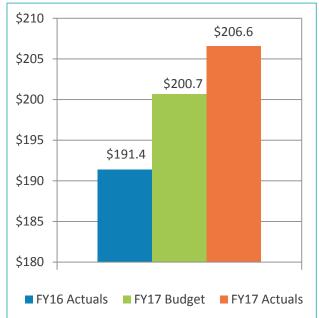
Revenue & Expense (Unaudited) For the Ten Months Ended April 30, 2017 and 2016

Operating Revenue (Unaudited)





FY17 YTD Act Vs. FY17 YTD Budget 2.9%





Operating Revenues for the Ten Months Ended April 30, 2017 (Unaudited)

| | | | | | riance | 0/ | Duion |
|---------------------------|------|-------|----|--------|--------------------|-------------|---------------|
| (In thousands) | Bud | dget | ļ | Actual | orable vorable) | % Change | Prior Year |
| Aviation revenue: | | | | | <u> </u> | | |
| Landing fees ¹ | \$ 2 | 1,937 | \$ | 21,227 | \$ (710) | (3)% | \$ 20,798 |
| Aircraft parking fees | | 2,423 | | 2,423 | - | - | 2,249 |
| Building rentals | 4 | 5,765 | | 45,859 | 94 | - | 44,297 |
| Security surcharge | 2 | 4,881 | | 24,853 | (28) | - | 22,264 |
| CUPPS Support Charges | | 1,038 | | 1,035 | (3) | - | 1,005 |
| Other aviation revenue | | 1,347 | | 1,349 | 2 | - | 1,333 |
| Total aviation revenue | \$ 9 | 7,391 | \$ | 96,746 | \$ (645) | (1)% | \$ 91,946 |

¹ Includes \$1.4 M reduction in rates, fees and charges on landing fees due to operating expense savings for first nine months, recorded March 2017.



Operating Revenues for the Ten Months Ended April 30, 2017 (Unaudited)

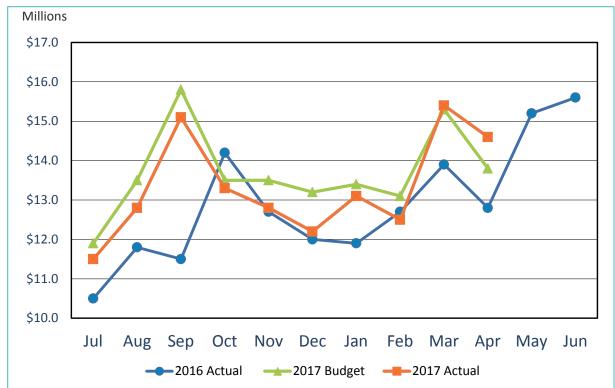
| | | | | Vč | iriance | | | |
|--|---------|--------|--------------|-------|-----------|--------|----|--------|
| | | | | Fa | vorable | % | F | Prior |
| (In thousands) | <u></u> | Budget | Actual | (Unfa | avorable) | Change | | Year |
| Terminal rent non-airline | \$ | 1,035 | \$ 1,288 | \$ | 253 | 24% | \$ | 811 |
| Concession revenue: Terminal concession revenue: | | | | | | | | |
| Food and beverage | | 8,175 | 8,825 | | 650 | 8% | | 8,449 |
| Retail | | 5,292 | 5,867 | | 575 | 11% | | 5,185 |
| Space storage | | 720 | 726 | | 6 | 1% | | 713 |
| Cost recovery | | 2,371 | 2,107 | | (264) | (11)% | | 2,097 |
| Other (Primarily advertising) | | 3,020 | 3,843 | | 823 | 27% | | 3,197 |
| Total terminal concession revenue | | 19,578 | 21,368 | | 1,790 | 9% | | 19,641 |
| Car rental and license fee revenue: | | | | | | | | |
| Rental car license fees | | 22,134 | 23,933 | | 1,799 | 8% | | 22,040 |
| Rental car center cost recovery | | 1,829 | 1,842 | | 13 | 1% | | 495 |
| License fees-other | | 3,609 | 3,969 | | 360 | 10% | | 3,645 |
| Total rental car and license fees | | 27,572 | 29,744 | | 2,172 | 8% | | 26,180 |
| Total concession revenue | \$ | 47,150 | \$ 51,112 | \$ | 3,962 | 8% | \$ | 45,821 |
| | | | | | | | | |

Operating Revenues for the Ten Months Ended April, 2017 (Unaudited)

| | | | | Va | ırıance | | |
|---|-----|---------|---------------|-------|-----------|--------|-----------|
| | | | | Fav | vorable | % | Prior |
| (In thousands) | E | Budget | Actual | (Unfa | avorable) | Change | Year |
| Parking revenue: | · - | | | | | | |
| Short-term parking revenue | \$ | 19,777 | \$ 19,359 | \$ | (418) | (2)% | \$ 21,939 |
| Long-term parking revenue | | 13,883 | 14,706 | | 823 | 6% | 13,474 |
| Total parking revenue | | 33,660 | 34,065 | | 405 | 1% | 35,413 |
| Ground transportation permits and citations | | 5,191 | 6,618 | | 1,427 | 27% | 4,346 |
| Ground rentals | | 15,486 | 15,401 | | (85) | (1)% | 12,123 |
| Grant reimbursements | | 183 | 147 | | (36) | (20)% | 244 |
| Other operating revenue | | 627 | 1,311 | | 684 | 109% | 706 |
| Subtotal | | 55,147 | 57,542 | | 2,395 | 4% | 52,832 |
| Total operating revenues | \$ | 200,723 | \$ 206,688 | \$ | 5,965 | 3% | \$191,410 |

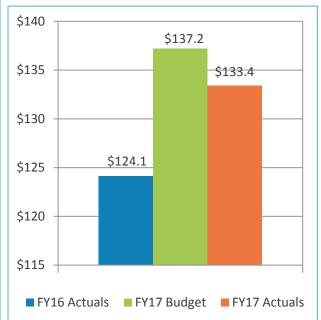


Operating Expenses (Unaudited)





FY17 YTD Act Vs. FY17 YTD Budget 2.8%





Operating Expenses for the Ten Months Ended April 30, 2017 (Unaudited)

| | | | | Va | riance | | |
|------------------------------------|---------------------------------------|----------|--------|-------|----------|--------|-----------|
| | | | | Fa۱ | orable | % | Prior |
| (In thousands) | Budget | Ac | ctual | (Unfa | vorable) | Change | Year |
| Operating expenses: | · · · · · · · · · · · · · · · · · · · | | | • | | | |
| Salaries and benefits ² | \$ 37,62 | 27 \$ 3 | 38,040 | \$ | (413) | (1)% | \$ 35,244 |
| Contractual services | 37,12 | 29 | 36,134 | | 995 | 3% | 30,609 |
| Safety and security | 23,89 | 92 2 | 23,004 | | 888 | 4% | 21,974 |
| Space rental | 8,49 | 93 | 8,492 | | 1 | - | 8,631 |
| Utilities | 10,72 | 29 | 8,721 | | 2,008 | 19% | 9,447 |
| Maintenance | 11,69 | 99 | 11,870 | | (171) | (1)% | 11,172 |
| Equipment and systems | 27 | 79 | 414 | | (135) | (48)% | 419 |
| Materials and supplies | 36 | 53 | 480 | | (117) | (32)% | 401 |
| Insurance | 85 | 58 | 799 | | 59 | 7% | 792 |
| Employee development and support | 1,11 | 15 | 1,058 | | 57 | 5% | 971 |
| Business development | 2,05 | 56 | 1,816 | | 240 | 12% | 1,867 |
| Equipment rental and repairs | 3,05 | 54 | 2,620 | | 433 | 14% | 2,598 |
| Total operating expenses | \$ 137,29 | 93 \$ 13 | 33,448 | \$ | 3,845 | 3% | \$124,125 |

² For the fiscal year 2017, total pension expense will be \$7,451,396, compared to \$4,048,248 in fiscal year 2016.



Financial Summary for the Ten Months Ended April 30, 2017 (Unaudited)

| | | | Variance | | |
|--------------------------|-------------|------------|---------------|--------|------------|
| | | | Favorable | % | Prior |
| (In thousands) | Budget | Actual | (Unfavorable) | Change | Year |
| Total operating revenues | \$ 200,723 | \$ 206,688 | \$ 5,965 | 3% | \$191,410 |
| Total operating expenses | 137,293 | 133,448 | 3,845 | 3% | 124,125 |
| Income from operations | 63,430 | 73,240 | 9,810 | 15% | 67,285 |
| Depreciation | 76,475 | 76,475 | | - | 70,822 |
| Operating income (loss) | \$ (13,045) | \$ (3,235) | \$ 9,810 | 75% | \$ (3,537) |



Nonoperating Revenues & Expenses for the Ten Months Ended April 30, 2017 (Unaudited)

| | | | | | | 0/ | Б. |
|----|----------|---|---|--|---|---|---|
| E | Budget | | Actual | _ | | % Change | Prior Year |
| | | | · | | - | | |
| \$ | 33,958 | \$ | 33,717 | \$ | (241) | (1)% | \$ 32,845 |
| | 30,442 | | 29,720 | | (722) | (2)% | 27,672 |
| | (2,517) | | (805) | | 1,712 | 68% | (3,557) |
| | 5,472 | | 6,600 | | 1,128 | 21% | 4,888 |
| | 3,859 | | 3,869 | | - | - | 3,872 |
| | (55,812) | | (51,250) | | 4,562 | 8% | (48,368) |
| | 3,467 | | 3,467 | | - | - | 3,542 |
| | (8) | | (2,048) | | (2,039) | - | 5,005 |
| | 18,861 | | 23,270 | | 4,409 | 23% | 25,899 |
| | 5,816 | | 20,035 | | 14,219 | 244% | 22,362 |
| | 1,051 | | 1,662 | | 611 | 58% | 10,435 |
| \$ | 6,867 | \$_ | 21,697 | \$ | 14,830 | 216% | \$ 32,797 |
| | \$ | 30,442 (2,517) 5,472 3,859 (55,812) 3,467 (8) 18,861 5,816 1,051 | \$ 33,958 \$ 30,442 (2,517) 5,472 3,859 (55,812) 3,467 (8) 18,861 5,816 1,051 | \$ 33,958 \$ 33,717 30,442 29,720 (2,517) (805) 5,472 6,600 3,859 3,869 (55,812) (51,250) 3,467 3,467 (8) (2,048) 18,861 23,270 5,816 20,035 1,051 1,662 | Budget Actual Farman \$ 33,958 \$ 33,717 \$ \$ 30,442 29,720 (2,517) (805) 5,472 6,600 3,859 3,869 (55,812) (51,250) 3,467 (2,048) 18,861 23,270 20,035 1,051 1,662 | BudgetActualFavorable (Unfavorable)\$ 33,958\$ 33,717\$ (241)30,44229,720(722)(2,517)(805)1,7125,4726,6001,1283,8593,869-(55,812)(51,250)4,5623,4673,467-(8)(2,048)(2,039)18,86123,2704,4095,81620,03514,2191,0511,662611 | Budget Actual (Unfavorable) Change \$ 33,958 \$ 33,717 \$ (241) (1)% 30,442 29,720 (722) (2)% (2,517) (805) 1,712 68% 5,472 6,600 1,128 21% 3,859 3,869 - - (55,812) (51,250) 4,562 8% 3,467 3,467 - - (8) (2,048) (2,039) - 18,861 23,270 4,409 23% 5,816 20,035 14,219 244% 1,051 1,662 611 58% |

Variance



Statements of Net Position (Unaudited) April 30, 2017 and 2016

| | 2017 | 2016 |
|--|--------------|--------------|
| Current assets: | | |
| Cash and investments | \$ 81,412 | \$ 74,079 |
| Tenant lease receivable, net of allowance | | |
| of 2017: (\$218,877) and 2016: (\$224,404) | 8,616 | 5,538 |
| Grants receivable | 3,181 | 6,276 |
| Notes receivable-current portion | 1,705 | 1,609 |
| Prepaid expenses and other current assets | 6,968 | 7,359 |
| Total current assets | 101,882 | 94,861 |
| Cash designated for capital projects and other | \$ 41,913 | \$ 36,925 |



| | 2017 | 2016 |
|---|---------------|---------------|
| Restricted assets: | | |
| Cash and investments: | | |
| Bonds reserve | \$ 57,872 | \$ 56,868 |
| Passenger facility charges and interest unapplied | 66,644 | 67,702 |
| Customer facility charges and interest applied | 34,244 | 36,557 |
| SBD bond guarantee | 4,000 | 4,000 |
| Bond proceeds held by trustee | 149,596 | 183,201 |
| Variable rate debt interest held by Trustee | 2,392 | - |
| Passenger facility charges receivable | 5,420 | 4,185 |
| Customer facility charges receivable | 4,130 | 5,632 |
| OCIP insurance reserve | 2,698 | 3,609 |
| Total restricted assets | \$ 326,996 | \$ 361,754 |



| | 2017 | 2016 |
|---------------------------------|--------------|--------------|
| Noncurrent assets: | | |
| Capital assets: | | |
| Land and land improvements | \$ 110,139 | \$ 109,265 |
| Runways, roads and parking lots | 592,049 | 589,529 |
| Buildings and structures | 1,415,136 | 1,397,878 |
| Machinery and equipment | 48,950 | 45,367 |
| Vehicles | 15,530 | 14,588 |
| Office furniture and equipment | 33,357 | 32,395 |
| Works of art | 10,066 | 9,535 |
| Construction-in-progress | 210,037 | 147,580 |
| | 2,435,264 | 2,346,137 |
| Less: accumulated depreciation | (888,934) | (802,402) |
| Total capital assets, net | \$ 1.546.330 | \$ 1.543.735 |



| | 2017 | | 2016 |
|---|---------------|------|-----------|
| Other assets: | _ | ` | |
| Notes receivable - long-term portion | \$ 33,628 | \$ | 35,415 |
| Investments - long-term portion | 178,175 | | 131,644 |
| Security deposit | 350 | | 323 |
| Total other assets | 212,153 | | 167,382 |
| Deferred outflows of resources: | | | |
| Deferred pension contributions | 5,677 | | 5,697 |
| Other deferred pension outflows | 15,048 | | 288 |
| Total assets and deferred outflows of resources | 2,249,999 | \$ 2 | 2,210,642 |



| | | 2016 | |
|---|----|--------|--------------|
| Current liabilities: | | | |
| Accounts payable and accrued liabilities | \$ | 43,974 | \$ 48,935 |
| Deposits and other current liabilities | | 8,893 | 8,226 |
| Total current liabilities | | 52,867 | 57,161 |
| Current liabilities payable from restricted assets: | | | |
| Current portion of long-term debt | | 11,585 | 11,090 |
| Accrued interest on bonds and variable debt | | 21,802 | 21,969 |
| Total liabilities payable from restricted assets | \$ | 33,387 | \$ 33,059 |



| | | 2017 | | 2016 |
|---|------|----------|------|----------|
| Long-term liabilities: | | | ` | |
| Variable debt | \$ | 59,131 | \$ | 38,705 |
| Other long-term liabilities | | 8,615 | | 10,230 |
| Long-term debt - bonds net of amortized premium | 1 | ,276,704 | 1 | ,292,457 |
| Net Pension Liability | | 18,111 | | 1,681 |
| Total long-term liabilities | 1 | ,362,561 | 1 | ,343,073 |
| Total liabilities | 1 | ,448,815 | 1 | ,433,293 |
| Deferred inflows of resources | | | | |
| Deferred pension inflows | | 1,815 | | 1,807 |
| Total liabilities and deferred inflows of resources | \$ 1 | ,450,630 | \$ 1 | ,435,100 |



| | 2017 | 2016 |
|---|---------------|---------------|
| Net Position: | | |
| Invested in capital assets, net of related debt | \$ 340,959 | \$ 376,867 |
| Other restricted | 174,716 | 178,008 |
| Unrestricted: | | |
| Designated | 41,913 | 36,925 |
| Undesignated | 241,781 | 183,742 |
| | | |
| Total net position | \$ 799,369 | \$ 775,542 |





Governmental Accounting Standards Board, GASB 68 Accounting and Financial Reporting for Pensions

a replacement of GASB Statement No. 27

Supplemental presentation to the Review of the Unaudited Financial Statements for the Ten Months Ended April 30, 2017 and 2016

May 22, 2017

GASB 68 Highlights

- Highlights of GASB 68 Changes:
- Separates Funding from Accounting Expense
- Statement of Net Position, will reflect the funded status of the pension plan
 - On a market value basis
 - Using a required actuarial cost method, the Entry Age Normal Cost Method
 - The discount rate may be different than the funding discount rate
- Additional financial statement notes and supplementary information are required



Funding vs. Accounting and Financial Reporting

Accounting and financial reporting are different from actuarial funding:

- Funding
 - Annual Required Contribution (ARC) is eliminated
 - New "Actuarially Determined Contribution"
 - Based on the annual actuarial valuation report
- Accounting and Financial Reporting
 - Report one year in arrears, report for fiscal year 2017, measurement date fiscal year 2016
 - Deferred pension contribution is primarily the current fiscal year's actuarially determined contribution
 - Pension Expense replaces Annual Pension Cost
 - Net Pension Liability, (NPL), added to statement of net position
 - Additional Disclosures required in Supplementary Information



Net Pension Liability (NPL)

Net Pension Liability (NPL) is added to the statement of net position

- > Plan assets are based on fair market value, not actuarial value
- Plan liabilities are based on the present value of projected benefit payments
- > Formula for NPL is Liabilities minus Assets
- > NPL can be volatile from year to year with changing market value of assets



Pension Expense

- Pension Expense is recognized during each fiscal year and reflects recognized changes in the Net Pension Liability (NPL)
- > Pension Expense is **not** an annual contribution or funding amount
 - Pension Expense includes a change in the NPL from one year over another
 - Deferred inflows and outflows will also change Pension Expense
- Examples of deferred inflows and outflows are:
 - Amortized changes in liability gains or losses
 - Assumption changes, such as mortality assumptions



GASB 68

Summary of key results to be recorded FY 2017

| Measurement Date | | | | | | | |
|---|----|------------------|----|-----------|----|---------------|--|
| | | <u>6/30/2016</u> | | 6/30/2015 | | <u>Change</u> | |
| Deferred Outflows | \$ | (15,047,685) | \$ | (288,051) | \$ | (14,759,634) | |
| Deferred Inflows | | 1,815,439 | | 1,807,422 | | 8,017 | |
| Net Pension Liability | | 18,111,482 | | 1,680,759 | | 16,430,723 | |
| Net Impact on Statement of Net Position | | | | | | 1,679,106 | |
| Employer Contribution Expense | | | | | | 5,772,290 | |
| Pension Expense | | | | | \$ | 7,451,396 | |



Statements of Net Position (Unaudited) As of April 30, 2017 and 2016 (In Thousands)

| | 2017 | | 2016 |
|---|---|---------|-----------|
| Other assets: | | | |
| Notes receivable - long-term portion | \$ 33,628 | \$ | 35,415 |
| Investments - long-term portion | 178,175 | | 131,644 |
| Security deposit | 350 | | 323 |
| Total other assets | \$ 33,628 \$ 35 178,175 131 350 212,153 167 5,677 8 | 167,382 | |
| Deferred outflows of resources: | | | |
| Deferred pension contributions | 5,677 | | 5,697 |
| Other deferred pension outflows | 15,048 | | 288 |
| Total assets and deferred outflows of resources | \$ 2,249,999 | \$: | 2,210,642 |



Statements of Net Position (Unaudited) As of April 30, 2017 and 2016 (In Thousands)

| | 2017 | 2016 |
|---|--------------|--------------|
| Long-term liabilities: | | |
| Variable debt | \$ 59,131 | \$ 38,705 |
| Other long-term liabilities | 8,615 | 10,230 |
| Long-term debt - bonds net of amortized premium | 1,276,704 | 1,292,457 |
| Net Pension Liability | 18,111 | 1,681 |
| Total long-term liabilities | 1,362,561 | 1,343,073 |
| Total liabilities | 1,448,815 | 1,433,293 |
| Deferred inflows of resources | | |
| Deferred pension inflows | 1,815 | 1,807 |
| Total liabilities and deferred inflows of resources | \$ 1,450,630 | \$ 1,435,100 |





Questions?



San Diego County Regional Airport Authority

Review of the Authority's Investment Report As of April 30, 2017

Presented by: Geoff Bryant Manager, Airport Finance

May 22, 2017

This report is prepared for the San Diego County Regional Airport Authority (the "Authority") in accordance with California Government Code Section 53646, which states that "the treasurer or chief fiscal officer may render a quarterly report to the chief executive officer, the internal auditor, and the legislative body of the local agency within 30 days following the end of the quarter covered by the report."

The investment report was compiled in compliance with California Government Code Section 53646 and the Authority's approved Investment Policy. All investment transactions made in the Authority's portfolio during this period were made on behalf of the Authority. Sufficient liquidity and anticipated revenue are available to meet expenditure requirements for the next six months.

Nevy Fra

Scott Brickner, C.P.A.

V.P. Finance & Asset Management / Treasurer San Diego County Regional Airport Authority



Total Portfolio Summary

| | Current Period | Prior Period | Change From |
|---|----------------|----------------|-------------|
| | April 30, 2017 | March 31, 2017 | Prior |
| Book Value (1) | \$467,024,000 | \$465,371,000 | \$1,653,000 |
| Market Value (1) | \$466,147,000 | \$464,462,000 | \$1,685,000 |
| Market Value% | 99.81% | 99.80% | 0.01% |
| Unrealized Gain / (Loss) | (\$877,000) | (\$909,000) | \$32,000 |
| Weighted Average Maturity (Days) | 394 days | 396 days | (2) |
| Weighted Average Yield as of Period End | 1.12% | 1.09% | 0.03% |
| Cash Interest Received- Current Month | \$435,000 | \$344,000 | \$91,000 |
| Cash Interest Received- Year-to-Date | \$3,718,000 | \$3,283,000 | \$435,000 |
| Accrued Interest | \$1,057,000 | \$1,006,000 | \$51,000 |

Notes:

(1) Increase in portfolio value is primarily due to operating receipts exceeding operating expenditures.

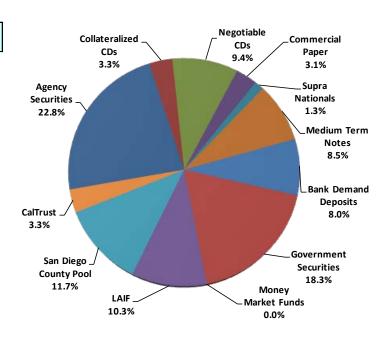


Portfolio Composition by Security Type

| | April 30, | 2017 | March 31, | 2017 | |
|-----------------------|----------------|-------------------------|----------------|-------------------------|-----------------------------|
| | Market Value | Percent of Portfolio | Market Value | Percent of Portfolio | Permitted by Policy |
| Agency Securities | \$ 106,459,000 | 22.8% | \$ 104,421,000 | 22.5% | 100% |
| Collateralized CDs | 15,396,000 | 3.3% | 15,387,000 | 3.3% | 30% |
| Negotiable CDs | 43,618,000 | 9.4% | 43,606,000 | 9.4% | 30% |
| Commercial Paper | 14,465,000 | 3.1% | 14,476,000 | 3.1% | 25% |
| Supra Nationals | 5,992,000 | 1.3% | 2,970,000 | 0.6% | 30% |
| Medium Term Notes | 39,570,000 | 8.5% | 39,559,000 | 8.5% | 15% |
| Bank Demand Deposits | 37,401,000 | 8.0% | 40,686,000 | 8.8% | 100% |
| Government Securities | 85,345,000 | 18.3% | 85,328,000 | 18.4% | 100% |
| Money Market Funds | 14,000 | 0.0% | 352,000 | 0.1% | 20% |
| LAIF | 48,058,000 | 10.3% | 48,020,000 | 10.3% | \$65 million ⁽¹⁾ |
| San Diego County Pool | 54,559,000 | 11.7% | 54,400,000 | 11.7% | \$65 million (2) |
| CalTrust | 15,270,000 | 3.3% | 15,257,000 | 3.3% | \$65 million (3) |
| Total: | \$ 466,147,000 | 100.0% | \$ 464,462,000 | 100.0% | |

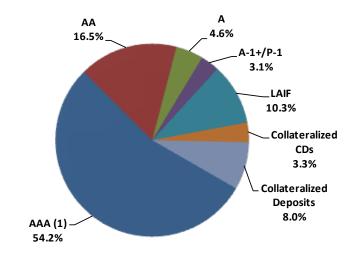


- 1.) The \$65 million limit on LAIF is a non-statutory LAIF internal limit. It does not apply to bond proceeds.
- 2.) The San Diego County Investment Pool mirrors the LAIF internal limit and does not apply to bond proceeds.
- 3.) The CalTrust mirrors the LAIF internal limit and does not apply to bond proceeds.



Portfolio Composition by Credit Rating

| | April 30, | 2017 | March 31, | 2017 |
|-------------------------|----------------|-------------------------|----------------|-------------------------|
| | Market Value | Percent of Portfolio | Market Value | Percent of Portfolio |
| AAA ⁽¹⁾ | \$ 252,369,000 | 54.2% | \$ 247,472,000 | 53.3% |
| AA | 76,860,000 | 16.5% | 72,825,000 | 15.7% |
| A | 21,598,000 | 4.6% | 25,596,000 | 5.5% |
| A-1+/P-1 | 14,465,000 | 3.1% | 14,476,000 | 3.1% |
| LAIF | 48,058,000 | 10.3% | 48,020,000 | 10.3% |
| Collateralized CDs | 15,396,000 | 3.3% | 15,387,000 | 3.3% |
| Collateralized Deposits | 37,401,000 | 8.0% | 40,686,000 | 8.8% |
| Total: | \$ 466,147,000 | 100.0% | \$ 464,462,000 | 100.0% |

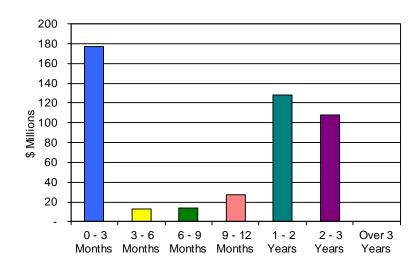


Notes:

1.) Includes investments that have split ratings between S&P (AA+), Moodys (AAA) and Fitch (AAA)

Portfolio Composition by Maturity (1)

| | April 30, | 2017 | March 31, | 2017 |
|---------------|----------------|-------------------------|----------------|-------------------------|
| | Market Value | Percent of Portfolio | Market Value | Percent of Portfolio |
| 0 - 3 Months | \$ 176,645,000 | 37.8% | \$ 172,205,000 | 37.1% |
| 3 - 6 Months | 12,522,000 | 2.7% | 19,338,000 | 4.2% |
| 6 - 9 Months | 13,500,000 | 2.9% | 18,539,000 | 4.0% |
| 9 - 12 Months | 27,433,000 | 5.9% | 22,464,000 | 4.8% |
| 1 - 2 Years | 128,475,000 | 27.6% | 115,588,000 | 24.9% |
| 2 - 3 Years | 107,572,000 | 23.1% | 116,328,000 | 25.0% |
| Over 3 Years | - | 0.0% | - | 0.0% |
| Total: | \$ 466,147,000 | 100.0% | \$ 464,462,000 | 100.0% |

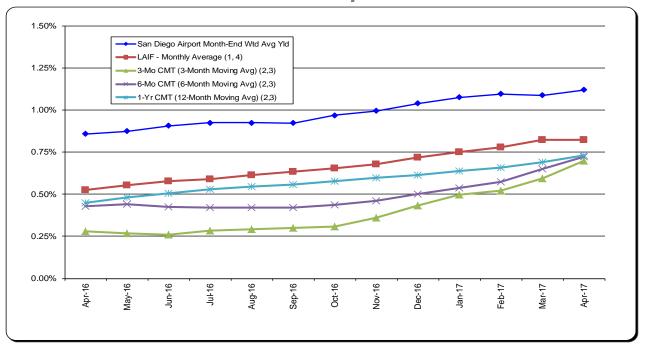


Notes:

1.) The 0-3 Quarter category includes investments held in the LAIF, CalTrust, and the San Diego County Investment Pool.



Benchmark Comparison



Notes:

- 1.) Benchmark data for LAIF is the average monthly effective yield.
- 2.) CMT stands for Constant Maturity Treasury. This data is published in Federal Reserve Statistical Release H.15 and represents an average of all actively traded Treasury securities having that time remaining until maturity. This is a standard industry benchmark for Treasury securities.
- 3.) The CMT benchmarks are moving averages. The 3-month CMT is the daily average for the previous 3 months, the 6-month CMT is the daily average for the previous 6 months, and the 1-year CMT is the daily average for the previous 12-months.
- 4.) April actual yield for LAIF not available at time report was published.



Detail of Security Holdings As of April 30, 2017

| | Settlement | Security | Security | | Maturity | Next Call | Call | <u> </u> | Purchase | Purchase | | Market | Market | Days to | Days to | Yield to | Yield to |
|-----------|------------|-----------|--------------------------|--------|----------|-----------|------|-------------|----------|-------------|-------------|--------|-------------|----------|-----------|----------|----------|
| CUSIP | Date | Туре | Description | Coupon | Date | Date | Туре | Par Value | Price | Cost | Book Value | Price | Value | Maturity | Next Call | Maturity | Worst |
| 3135G0E58 | 10/16/15 | AGCY CALL | FNMA | 1.125 | 10/19/18 | 10/19/18 | | 5,000,000 | 100.550 | 5,034,531 | 5,027,500 | 99.81 | 4,990,650 | 537 | 537 | 0.939 | 0.939 |
| 3130A8PK3 | 08/15/16 | AGCY CALL | FHLB | 0.625 | 08/07/18 | 08/07/18 | | 4,000,000 | 99.624 | 3,986,236 | 3,985,680 | 99.17 | 3,966,720 | 464 | 464 | 0.808 | 0.808 |
| 3135G0J61 | 06/24/16 | AGCY CALL | FNMA | 0.875 | 03/28/18 | 03/28/18 | | 4,450,000 | 100.099 | 4,463,707 | 4,454,406 | 99.76 | 4,439,498 | 332 | 332 | 0.818 | 0.818 |
| 3130A8Y72 | 10/21/16 | AGCY CALL | FHLB | 0.875 | 08/05/19 | 08/05/19 | | 12,000,000 | 99.568 | 11,970,618 | 11,948,160 | 98.81 | 11,857,440 | 827 | 827 | 1.032 | 1.032 |
| 3130A9EP2 | 10/07/16 | AGCY CALL | FHLB | 1.000 | 09/26/19 | 09/26/19 | | 10,000,000 | 99.727 | 9,975,756 | 9,972,700 | 98.98 | 9,897,800 | 879 | 879 | 1.094 | 1.094 |
| 3130A8DB6 | 06/29/16 | AGCY CALL | FNMA | 1.125 | 06/21/19 | 06/21/19 | | 10,400,000 | 100.857 | 10,501,984 | 10,497,978 | 99.47 | 10,344,776 | 782 | 782 | 0.833 | 0.833 |
| 3135G0H63 | 02/03/16 | AGCY CALL | FNMA | 1.375 | 01/28/19 | 01/28/19 | | 6,000,000 | 100.842 | 6,051,666 | 6,050,520 | 100.09 | 6,005,160 | 638 | 638 | 1.088 | 1.088 |
| 3135G0J53 | 05/16/16 | AGCY CALL | FNMA | 1.000 | 02/26/19 | 02/26/19 | | 5,000,000 | 100.116 | 5,016,911 | 5,005,800 | 99.37 | 4,968,500 | 667 | 667 | 0.957 | 0.957 |
| 3137EADZ9 | 04/20/16 | AGCY CALL | FHLB | 1.125 | 04/15/19 | 04/15/19 | | 8,000,000 | 100.319 | 8,024,545 | 8,020,420 | 99.61 | 7,968,800 | 715 | 715 | 1.016 | 1.016 |
| 3130AAE46 | 12/08/16 | AGCY CALL | FHLB | 1.250 | 01/16/19 | 01/16/19 | | 2,950,000 | 99.996 | 2,949,882 | 2,949,882 | 99.89 | 2,946,755 | 626 | 626 | 1.252 | 1.252 |
| 3137EADK2 | 07/08/16 | AGCY CALL | FHLMC | 1.250 | 08/01/19 | 08/01/19 | | 5,000,000 | 101.285 | 5,091,507 | 5,064,250 | 99.67 | 4,983,300 | 823 | 823 | 0.824 | 0.824 |
| 3135G0P49 | 09/06/16 | AGCY CALL | FNMA | 1.000 | 08/28/19 | 08/28/19 | | 13,500,000 | 99.836 | 13,479,360 | 13,477,860 | 98.99 | 13,363,785 | 850 | 850 | 1.056 | 1.056 |
| 3135G0T29 | 02/28/17 | AGCY CALL | FNMA | 1.500 | 02/28/20 | 02/28/20 | | 13,050,000 | 99.936 | 13,046,128 | 13,003,050 | 99.77 | 13,020,010 | 1034 | 1034 | 1.529 | 1.529 |
| 3135G0N33 | 08/02/16 | AGCY CALL | FNMA | 0.875 | 08/02/19 | 08/02/19 | | 7,800,000 | 99.832 | 7,786,896 | 7,786,896 | 98.79 | 7,705,386 | 824 | 824 | 0.932 | 0.932 |
| | | | Agency Total | | | | | 107,150,000 | | 107,379,727 | 107,245,102 | | 106,458,580 | 775 | | 1.047 | 1.047 |
| CD-3328 | 07/02/16 | CD-SHORT | East West Bk CD | 0.700 | 07/07/17 | | | 10,354,166 | 100.000 | 10,354,166 | 10,354,166 | 100.00 | 10,354,166 | 68 | | 0.700 | 0.700 |
| CD-0325 | 10/21/16 | CD-SHORT | East West Bk CD | 0.500 | 10/24/17 | | | 5,041,565 | 100.000 | 5,041,565 | 5,041,565 | 100.00 | 5,041,565 | 177 | | 0.700 | 0.700 |
| 05 0020 | 10/21/10 | OD OHOICI | Eddt 1700t Bit OB | 0.000 | 10/27/11 | | | 0,041,000 | 100.000 | 0,041,000 | 0,041,000 | 100.00 | 0,041,000 | .,, | | 0.100 | 0.700 |
| | | | Collateralized CDs Total | | | | | 15,395,731 | | 15,395,731 | 15,395,731 | | 15,395,731 | 104 | | 0.700 | 0.700 |



Detail of Security Holdings As of April 30, 2017

| | Settlement | Security | Security | | Maturity | Next Call | Call | | Purchase | Purchase | | Market | Market | Days to | Days to Yield to | Yield to |
|------------|------------|-----------|---------------------------|--------|----------|-----------|------|------------|----------|------------|------------|--------|------------|----------|--------------------|----------|
| CUSIP | Date | Type | Description | Coupon | | Date | Type | Par Value | Price | Cost | Book Value | Price | Value | Maturity | Next Call Maturity | |
| , | | | - | | | | | | | | | | | | | |
| 90333VPF1 | 09/11/14 | CD-NEG | US BK NA CINCIN C/D | 1.375 | 09/11/17 | | | 4,000,000 | 100.000 | 4,000,000 | 3,993,560 | 100.10 | 4,004,000 | 134 | 1.430 | 1.430 |
| 90333VRP7 | 03/09/16 | CD-NEG | US Bank CD | 1.060 | 03/09/18 | | | 4,000,000 | 100.000 | 4,000,000 | 4,000,000 | 100.00 | 4,000,000 | 313 | 1.060 | 1.060 |
| 83050FBG5 | 11/17/15 | CD-NEG | SKANDINAV ENSKD CD | 1.480 | 11/16/17 | | | 4,500,000 | 100.000 | 4,500,000 | 4,500,000 | 100.00 | 4,500,000 | 200 | 1.480 | 1.480 |
| 06427KRC3 | 02/09/17 | CD-NEG | BK OF MONTREAL YC/D | 1.880 | 02/07/19 | | | 5,000,000 | 100.000 | 5,000,000 | 5,000,000 | 100.77 | 5,038,350 | 648 | 1.880 | 1.880 |
| 65558LWA6 | 12/05/16 | CD-NEG | NORDEA BK FINL YC/D | 1.760 | 11/30/18 | | | 4,000,000 | 100.000 | 4,000,000 | 4,000,000 | 100.61 | 4,024,480 | 579 | 1.760 | 1.760 |
| 13606A5Z7 | 12/05/16 | CD-NEG | CANADIAN IMP BK YC/D | 1.760 | 11/30/18 | | | 5,000,000 | 99.922 | 4,996,100 | 4,996,100 | 100.61 | 5,030,600 | 579 | 1.800 | 1.800 |
| 40428AR41 | 11/18/15 | CD-NEG | HSBC BK C/D | | | | | 4,000,000 | 100.000 | 4,000,000 | 4,000,000 | 100.00 | 4,000,000 | 201 | 0.954 | 0.954 |
| 89113E5E2 | 03/16/16 | CD-NEG | Toronto Dominion CD | 1.720 | 03/14/18 | | | 5,000,000 | 100.000 | 5,012,250 | 5,000,000 | 100.25 | 5,012,250 | 318 | 1.720 | 1.720 |
| 06417GUE6 | 04/06/17 | CD-NEG | BK NOVA SCOTIA YC/D | 1.910 | 04/05/19 | | | 4,000,000 | 100.000 | 4,000,000 | 4,000,000 | 100.04 | 4,001,520 | 705 | 1.910 | 1.910 |
| 78009NZZ2 | 03/15/16 | CD-NEG | ROYAL BK CDA Y C/D | 1.700 | 03/09/18 | | | 4,000,000 | 100.000 | 4,006,640 | 4,000,000 | 100.17 | 4,006,640 | 313 | 1.700 | 1.700 |
| | | | Negotiable CDs Total | | | | | 43,500,000 | | 43,514,990 | 43,489,660 | | 43,617,840 | 405 | 1.584 | 1.584 |
| 0050001/00 | 0.4/0.0/47 | OD 0100 | DANIK OF TOUCKO MITO DOUD | | 10/05/17 | | | 0.500.000 | 00.045 | 0.470.005 | 0.470.005 | | 0.470.005 | 470 | 4.070 | |
| 06538BXR9 | 04/28/17 | CP - DISC | BANK OF TOKYO MITS DC/P | | 10/25/17 | | | 3,500,000 | 99.315 | 3,476,025 | 3,476,025 | 99.34 | 3,476,935 | 178 | 1.379 | |
| 22533TSF4 | 11/21/16 | CP - DISC | CREDIT AGRICOLE DC/P | 1.110 | | | | 3,000,000 | 99.460 | 2,983,813 | 2,983,813 | 99.96 | 2,998,890 | 15 | 2.260 | 2.260 |
| 09659BU73 | 01/09/17 | CP - DISC | BNP PARIBAS FIN DC/P | 1.290 | 07/07/17 | | | 5,000,000 | 99.360 | 4,967,929 | 4,967,929 | 99.80 | 4,989,750 | 68 | 1.300 | 1.300 |
| 89233GS23 | 11/03/16 | CP - DISC | TOYOTA MTR CRED DC/P | 0.980 | 05/02/17 | | | 3,000,000 | 99.505 | 2,985,150 | 2,985,150 | 100.00 | 2,999,910 | 2 | 3.260 | 3.260 |
| | | | Commercial Paper Total | | | | | 14,500,000 | | 14,412,917 | 14,412,917 | | 14,465,485 | 70 | 1.924 | 1.924 |
| | | | | | | | | | | | | | | | | |
| 459058FZ1 | 04/28/17 | SUPRANAT | INTL BK RECON & DEV | 1.875 | 04/21/20 | | | 3,000,000 | 100.685 | 3,026,331 | 3,020,550 | 100.70 | 3,021,090 | 1087 | 1.638 | 1.638 |
| 458182DX7 | 04/21/16 | SUPRANAT | INTER-AMER DEV BANK | 1.000 | 05/13/19 | | | 3,000,000 | 99.714 | 2,992,170 | 2,991,420 | 99.04 | 2,971,200 | 743 | 1.095 | 1.095 |
| | | | Supranationals | | | | | 6,000,000 | | 6,018,501 | 6,011,970 | | 5,992,290 | 916 | 1.368 | 1.368 |
| | | | | | | | | | | | | | | | | |
| 037833AJ9 | 05/12/15 | MTN | APPLE INC NOTES | 1.000 | 05/03/18 | | | 4,000,000 | 99.121 | 3,965,840 | 3,964,840 | 99.75 | 3,990,080 | 368 | 1.302 | 1.302 |
| 06406HCW7 | 12/12/16 | MTN | BK NEW YORK NTS | 2.300 | 09/11/19 | | | 2,000,000 | 101.107 | 2,033,768 | 2,022,140 | 100.95 | 2,019,020 | 864 | 1.884 | 1.884 |
| 89236TBP9 | 10/14/16 | MTN | TOYOTA MOTOR CR CORP | 2.125 | 07/18/19 | | | 1,000,000 | 101.670 | 1,021,658 | 1,016,700 | 100.72 | 1,007,210 | 809 | 1.505 | 1.505 |
| 89236TDE2 | 10/14/16 | MTN | TOYOTA MTR CR CORP | 1.400 | 05/20/19 | | | 1,500,000 | 99.906 | 1,506,990 | 1,498,590 | 99.39 | 1,490,775 | 750 | 1.437 | 1.437 |
| 02665WBE0 | 10/14/16 | MTN | AMERICAN HONDA BDS | 1.200 | 07/12/19 | | | 2,495,000 | 99.241 | 2,483,714 | 2,476,063 | 98.75 | 2,463,688 | 803 | 1.483 | 1.483 |
| 36962G6W9 | 07/17/15 | MTN | GECC MTN | 1.625 | 04/02/18 | | | 4,950,000 | 105.364 | 4,991,479 | 4,968,018 | 100.33 | 4,966,335 | 337 | 1.487 | 1.487 |
| 46625HJG6 | 12/28/15 | MTN | JPM CHASE & CO NT | 1.800 | 01/25/18 | | | 5,000,000 | 99.888 | 5,032,650 | 4,994,400 | 100.16 | 5,007,950 | 270 | 1.855 | 1.855 |
| 166764AL4 | 11/19/14 | MTN | CHEVRON CORP | 1.345 | 11/15/17 | | | 5,000,000 | 100.199 | 5,010,137 | 5,009,950 | 100.01 | 5,000,350 | 199 | 1.345 | 1.345 |
| 17275RBB7 | 02/29/16 | MTN | CISCO SYSTEMS | 1.600 | 02/28/19 | | | 3,000,000 | 100.330 | 3,009,900 | 3,009,900 | 100.11 | 3,003,390 | 669 | 1.487 | 1.487 |
| 459200JE2 | 02/24/16 | MTN | IBM CORP NOTES | 1.800 | 05/17/19 | | | 3,000,000 | 100.119 | 3,004,320 | 3,003,570 | 100.47 | 3,014,220 | 747 | 1.761 | 1.761 |
| 94974BFQ8 | 06/06/16 | MTN | WELLS FARGO CO MTN | 2.150 | 01/15/19 | | | 4,600,000 | 101.427 | 4,665,642 | 4,665,642 | 100.52 | 4,623,920 | 625 | 1.589 | 1.589 |
| 0258M0DV8 | 09/14/15 | MTN | AMERICAN EXPRESS MTN | 1.800 | 07/31/18 | | | 2,980,000 | 99.759 | 2,979,374 | 2,972,818 | 100.11 | 2,983,397 | 457 | 1.886 | 1.886 |
| | | | Medium Term Notes | | | | | 39.525.000 | | 39.705.472 | 39.602.631 | | 39.570.335 | 497 | 1.578 | 1.578 |
| | | | Medium remi Notes | | | | | 39,525,000 | | 39,705,472 | 39,002,031 | | 39,570,335 | 497 | 1.576 | 1.070 |



Detail of Security Holdings As of April 30, 2017

| | Settlement | Security | Security | | Maturity | Next Call | Call | | Purchase | Purchase | | Market | Market | Days to | Days to Yield to | Yield to |
|-----------|------------|------------|-----------------------------|--------|----------|-----------|------|----------------|----------|----------------|----------------|--------|----------------|----------|--------------------|----------|
| CUSIP | Date | Туре | Description | Coupon | Date | Date | Type | Par Value | Price | Cost | Book Value | Price | Value | Maturity | Next Call Maturity | Worst |
| 912828A75 | 12/23/15 | TREAS NOTE | II S Treasury | 1.500 | 12/31/18 | | | 15,200,000 | 100.516 | 15,397,978 | 15,295,391 | 100.43 | 15,265,968 | 610 | 1.325 | 1.325 |
| 912828H52 | 01/09/17 | TREAS NOTE | , | 1.250 | 01/31/20 | | | 7,000,000 | 99.170 | 6,978,796 | 6,940,820 | 99.56 | 6,969,130 | 1006 | 1.530 | 1.530 |
| 912828A34 | 11/13/15 | TREAS NOTE | • | 1.250 | 11/30/18 | | | 11,000,000 | 100.234 | 11,064,942 | 11,002,578 | 100.04 | 11,004,730 | 579 | 1.242 | 1.242 |
| 912828SH4 | 02/03/16 | TREAS NOTE | · · · · · · · | 1.375 | 02/28/19 | | | 2,950,000 | 100.234 | 2,984,901 | 2,979,154 | 100.04 | 2,956,225 | 669 | 1.047 | 1.047 |
| 912828VE7 | 06/10/15 | TREAS NOTE | , | 1.000 | 05/31/18 | | | 15,000,000 | 99.762 | 14,964,258 | 14,964,258 | 99.83 | 14,974,200 | 396 | 1.082 | 1.082 |
| 912828L40 | 04/20/16 | TREAS NOTE | , | 1.000 | 09/15/18 | | | 4,900,000 | 100.367 | 4,922,786 | 4,917,992 | 99.71 | 4,885,643 | 503 | 0.845 | 0.845 |
| 912828C65 | | TREAS NOTE | , | 1.625 | 03/31/19 | | | 5,850,000 | 101.793 | 5,995,407 | 5,954,889 | 100.68 | 5,890,014 | 700 | 1.031 | 1.031 |
| 912828G61 | 12/05/16 | TREAS NOTE | , | 1.500 | 11/30/19 | | | 13,400,000 | 100.125 | 13,419,511 | 13,416,750 | 100.32 | 13,443,416 | 944 | 1.457 | 1.457 |
| 912828WD8 | 05/06/16 | TREAS NOTE | , | 1.250 | 10/31/18 | | | 9,950,000 | 101.066 | 10,038,371 | 10,034,779 | 100.06 | 9,955,871 | 549 | 0.816 | 0.816 |
| | | | Government Total | | | | | 85,250,000 | | 85,766,948 | 85,506,611 | | 85,345,196 | 648 | 1.192 | 1.192 |
| EWBK1 | | BANK DEP | East West Bank | | | | | 104,365 | 100.000 | 104,365 | 104,365 | 100.00 | 104,365 | 4 | 0.350 | 0.350 |
| EWBK2 | | BANK DEP | East West Bank | | | | | 18,491,740 | 100.000 | 18,491,740 | 18,491,740 | 100.00 | 18,491,740 | 1 | 0.350 | 0.350 |
| USBKGEN | | BANK DEP | US Bank General Acct | | | | | 13,721,086 | 100.000 | 13.721.086 | 13,721,086 | 100.00 | 13,721,086 | 1 | 0.000 | 0.000 |
| TPMM | | BANK DEP | Torrey Pines Bank | | | | | 5,083,511 | 100.000 | 5,083,511 | 5,083,511 | 100.00 | 5,083,511 | 1 | 0.400 | 0.400 |
| 11 IVIIVI | | DAINIT DEI | | | | | | | 100.000 | | | 100.00 | | <u>'</u> | | |
| | | | Bank Demand Deposits | | | | | 37,400,703 | | 37,400,703 | 37,400,703 | | 37,400,703 | 1 | 0.228 | 0.228 |
| 26200630S | | MMF | DREYFUS GOVT INVEST | | | | | 14,322 | 100.000 | 14,322 | 14,322 | 100.00 | 14,322 | 1 | 0.000 | 0.000 |
| | | | Money Market Fund | | | | | 14,322 | | 14,322 | 14,322 | | 14,322 | 1 | 0.000 | 0.000 |
| LAIF | | LGIP | Local Agency Invstmnt Fd | | | | | 48,119,788 | 100.000 | 48,119,788 | 48,119,788 | 99.87 | 48,057,796 | 1 | 0.821 | 0.821 |
| SDCIP | | LGIP | San Diego County Inv Pool | | | | | 54,554,468 | 100.000 | 54,554,468 | 54,554,468 | 100.01 | 54,558,812 | 1 | 1.211 | 1.190 |
| 05011 | | LOII | 5a. 2/090 00ally lift 1 001 | | | | | 0 1,00 1,400 | .00.000 | 0 1,00 1,100 | 0 1,00 1, 100 | 100.01 | 0 1,000,012 | | 1.211 | 1.100 |
| CALTRUST | | LGIP | CalTrust | | | | | 15,270,143 | 100.000 | 15,270,143 | 15,270,143 | 100.00 | 15,270,143 | 1 | 1.060 | 1.060 |
| | | | Grand Total | | | | | \$ 466,680,155 | 100.14 | \$ 467,553,710 | \$ 467,024,046 | 99.81 | \$ 466,147,232 | 394 | 1.119 | 1.117 |



Portfolio Investment Transactions

From April 1st, 2017 - April 30th, 2017

| Settle | Security | Security | | | Mature | Call | Unit | | |
|------------|------------------------|---------------|-----------|--------|----------|------|---------|----|------------|
| Date | Description | Туре | CUSIP | Coupon | Date | Date | Price | | Amount |
| | | | | | | | | | |
| PURCHASES | | | | | | | | | |
| | | | | | | | | | |
| 04/06/17 | BK NOVA SCOTIA CD | Negotiable CD | 06417GUE6 | 1.910 | 04/05/19 | | 100.000 | \$ | 4,000,000 |
| 04/27/17 | FNMA NTS | AGCY | 3135G0T29 | 1.500 | 02/28/20 | | 99.918 | | 1,988,252 |
| 04/28/17 | INTL BK RECON & DEV | SUPRANAT | 459058FZ1 | 1.875 | 04/21/20 | | 100.685 | | 3,028,331 |
| 04/28/17 | BANK OF TOKYO MITS CP | CP | 06538BXR9 | 1.370 | 10/25/17 | | 99.315 | | 3,476,025 |
| | | | | | | | | \$ | 12,492,608 |
| CALLS | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | \$ | - |
| MATURITIES | | | | | | | | | |
| 10/31/16 | BANK OF TOKYO MITS CP | СР | 06538BRU9 | 1.260 | 04/28/17 | | 100.000 | \$ | 3,500,000 |
| | | | | | | | | \$ | 3,500,000 |
| DEPOSITS | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | \$ | - |
| WITHDRAWA | LS / SALES / TRANSFERS | | | | | | | | |
| 04/06/17 | RABOBANK NED CD | CD-NEG | 21684BXH2 | 1.070 | 04/21/17 | | 100.004 | \$ | 4,019,769 |
| | | | | | | | | \$ | 4,019,769 |
| | | | | | | | | • | ,, |



Bond Proceeds Summary

SUMMARY OF 2010, 2013 & 2014 BOND PROCEEDS*

As of: April 30, 2017

(in thousands)

| | Ser | ies 2010 | ; | Series 2013 | Series 2014 | Total | Yield | Rating |
|--------------------------|--------------|----------|----|-------------|--------------|---------------|---------------------|--------|
| Project Fund | | | | | | | | |
| SDCIP | \$ | - | \$ | 1,982 | \$ 1,032 | \$ 3,014 | 1.21% ¹⁾ | AAAf |
| | \$ | - | \$ | 1,982 | \$ 1,032 | \$ 3,014 | | |
| Debt Service Reserve & C | overage Fund | <u>s</u> | | | | | | |
| SDCIP | \$ | 30,315 | \$ | 33,223 | \$ 28,793 | \$ 92,331 | 1.21% ¹⁾ | AAAf |
| East West Bank CD | | 21,064 | | - | - | 21,064 | 0.80% | N/R |
| | \$ | 51,379 | \$ | 33,223 | \$ 28,793 | \$ 113,395 | | |
| | \$ | 51,379 | \$ | 35,205 | \$ 29,825 | \$ 116,409 | 1.14% | |

^{*}Bond proceeds are not included in deposit limits as applied to operating funds

1) SDCIP Yield as of 3/31/17



Bond Proceeds Investment Transactions From April 1st, 2017 - April 30th, 2017

| Settle | | Security | | | Mature | Call | Unit | |
|---------------------|-------------|----------|-------|--------|--------|------|-------|--------|
| Date | Description | Туре | CUSIP | Coupon | Date | Date | Price | Amount |
| | | | | | | | | |
| PURCHASES | | | | | | | | |
| | | | | | | | | |
| | | | | | | | \$ | - |
| | | | | | | | | |
| CALLS | | | | | | | | |
| | | | | | | | | |
| | | | | | | | \$ | - |
| | | | | | | | | |
| MATURITIES | | | | | | | | |
| | | | | | | | | |
| | | | | | | | \$ | - |
| | | | | | | | | |
| DEPOSITS | | | | | | | | |
| | | | | | | | | |
| | | | | | | | \$ | |
| | | | | | | | | |
| WITHDRAWALS / SALES | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | \$ | - |





Questions?



San Diego County Regional Airport Authority

Summary of Outstanding Revolving Obligations April 30, 2017

Presented by: Geoff Bryant Manager Airport Finance

May 22, 2017

Revolving Obligations as at April 30, 2017

| FACILITY | SERIES | PRINCIPAL | RATE | MONTHLY REST AND FEES |
|----------------|-----------------------|-------------------|--------|--------------------------|
| US BANK | NON-AMT | \$ 26,550,000 | 1.157% | \$ 22,640 |
| US BANK | AMT | 16,884,000 | 1.157% | 15,195 |
| US BANK | TAXABLE | 15,697,000 | 1.583% | 19,324 |
| US BANK | OUTSTANDING BALANCE | \$ 59,131,000 | | \$ 57,159 |
| US BANK | UNUTILIZED BALANCE | 65,869,000 | 0.370% | 19,618 |
| US BANK | TOTAL | \$ 125,000,000 | | \$ 76,776 |
| RBC | UNUTILIZED | \$ 100,000,000 | 0.225% | \$ 18,750 |
| TOTAL | REVOLVING OBLIGATIONS | \$ 225,000,000 | | \$ 95,526 |

Revolving Credit Obligations as at April 31, 2017

Non-AMT balance has funded Parking Plaza construction. It is anticipated that this balance will increase as construction continues but will be refinanced with General Airport Revenue Bonds (GARB) bonds in the Summer of 2017.

AMT balance funded various capital projects and is currently being amortized through 2030.

Taxable balance defeased the Series 2005 Bonds and is being amortized through 2019.

The Board approved RBC Revolving Draw Down Bond closed on April 19, 2017. The total Revolving Credit program is now \$225 million.

Questions



SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item No.

Meeting Date: MAY 22, 2017

EXECUTIVE COMMITTEE

Subject:

Annual Review and Approval of Amendments to Authority Policy 4.40 — Debt Issuance and Management

Recommendation:

Forward to the Board for approval.

Background/Justification:

The attached debt policy (Exhibit A) was developed in conjunction with the Authority's financial advisors and bond counsel and serves as the foundation of the Authority's debt issuance and management goals and priorities. The stated objectives are:

- Protect the assets and funds entrusted to the Authority;
- Manage and monitor existing debt to optimize financial structure, control costs and ensure compliance with bond financing covenants;
- Oversee the issuance of new debt in order to maintain access to capital markets and other sources of capital financing at a reasonable cost;
- Obtain and maintain the highest possible credit ratings on debt consistent with the overall objectives of the Authority;
- Explore and implement prudent debt structuring ideas when consistent with the debt issuance and management goals described herein;
- Provide the required secondary market disclosure to the rating agencies and investors; and,
- Comply with all federal and state laws and regulations, as well as bond indenture, federal tax and securities law compliance, and reimbursement agreement covenants;

On an annual basis staff reviews the policy with the Authority's financial advisors and bond counsel. After this year's review, there are certain changes to Policy 4.40 are recommended. The recommended changes to the policy (as indicated on Exhibit A) include language that:

- Reflects updates to California Government Code, including requirements that debt issuers: adopt a debt policy, meet certain additional ongoing reporting obligations and ensure debt proceeds are directed to the intended use;
- Adjusts the Debt per O&D enplanement target to a Debt per enplanement target
- Clarifies the Authority's intention to review and update Debt Service Coverage and Debt per Enplanement targets once there is more clarity relating to the Airport Development Plan
- Reflects that the Authority may not always seek ratings from more than two rating agencies;

Page 2 of 2

- Confirms the Authority currently makes use of Passenger Facility Charges (PFC's) for debt service payments and clarifies that the Authority may utilize additional PFC's over and above an irrevocable pledge to meet debt service commitments;
- Recognizes necessary changes required to disclosure requirements should the SEC expand compliance requirements;
- Emphasizes the significance of the Authority's web site in conjunction with rating agency and investor relations;
- Makes minor revisions to certain titles and descriptions;

| The existence of an approved and current debt policy demonstrates that the Authority Board and staff are fiducially responsible, thereby promoting trust and confidence from the public that it serves. | | | | | | | |
|---|--|--|--|--|--|--|--|
| Fiscal Impact: | | | | | | | |
| None. | | | | | | | |
| Authority Strategies: | | | | | | | |
| This item supports one or more of the Authority Strategies, as follows: | | | | | | | |
| ☐ Community ☐ Customer ☐ Employee ☒ Financial ☐ Operations Strategy Strategy Strategy Strategy | | | | | | | |
| Environmental Review: | | | | | | | |
| A. CEQA: This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act ("CEQA"), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065. | | | | | | | |
| B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106. | | | | | | | |
| Application of Inclusionary Policies: | | | | | | | |
| Not Applicable. | | | | | | | |
| Prepared by: | | | | | | | |
| SCOTT BRICKNER, VICE PRESIDENT FINANCE AND ASSET MANAGEMENT/TREASURER | | | | | | | |

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

POLICIES

ARTICLE 4 - FINANCE AND ACCOUNTING

PART 4.4 - DEBT

SECTION 4.40 - DEBT ISSUANCE AND MANAGEMENT POLICY

PURPOSE: To establish a policy governing the debt issuance and management policies and practices of the San Diego County Regional Airport Authority (the "**Authority**").

POLICY STATEMENT:

SECTION I. INTRODUCTION & EXECUTIVE SUMMARY

This comprehensive Debt Issuance and Management Policy (the "Policy") contains the policies that govern existing and anticipated debt obligations. In addition, the Policy sets forth certain financial management practices in capital budgeting that will enhance the Authority's ability to manage its outstanding debt and projected debt issuance. It is expected that the Policy will be updated from time to reflect changes in law and market practices.

Debt plays an important role in meeting the financial needs of the Authority since it provides the funding for the Authority to build projects today which will subsequently be repaid from future revenues. While the issuance of debt is frequently an appropriate method of financing capital projects, prudent financial management requires careful monitoring of debt issuance to ensure there is not an excessive reliance on debt and to preserve the Authority's access to borrowed capital at competitive borrowing rates, while always maintaining sufficient liquidity. The term "debt" is used in this Policy to describe numerous types of financial obligations of the Authority which may include Bonds, Subordinate Obligations, Special Facility Obligations and other financings of the Authority.

The Authority's debt issuance and management objectives are to:

- Manage and monitor existing debt to optimize financial structure, control costs and ensure compliance with bond financing covenants;
- Oversee the issuance of new debt in order to maintain access to capital markets and other sources of capital financing at a reasonable cost;
- Obtain and maintain the highest possible credit ratings on debt consistent with the overall objectives of the Authority;
- Explore and implement prudent debt structuring ideas when consistent with the debt issuance and management goals described herein;
- Provide the required secondary market disclosure to the rating agencies and investors;

- Comply with all federal and state laws and regulations, as well as bond indenture, federal
 tax and securities law post-issuance compliance, and reimbursement agreement covenants;
 and
- Protect the assets and funds entrusted to the Authority.

SECTION II. ROLES AND RESPONSIBILITIES

The roles and responsibilities of key parties in administering, monitoring, and ensuring on-going compliance with this Policy include:

- 1) Board: The Authority is governed by an appointed board of nine members who represent all areas of San Diego County and three *ex-officio* members. The Board approves all bond issuances as well as the policies and guidelines pursuant to which debt is incurred and issued.
- 2) President/CEO and Vice President, Finance and Asset Management/Treasurer: The Vice President, Finance and Asset Management/Treasurer, under the direction of the President/CEO, is (i) responsible for developing, evaluating, implementing and monitoring the financing plan and debt strategies for the Authority in compliance with this policy, subject to Board approvals; and (ii)—is in charge of federal tax and securities law post-issuance compliance with respect to all debt obligations; (iii)—responsible for implementing and ensuring compliance with internal control procedures to ensure proceeds of the Authority's debt obligations are directed to the intended use; and (iv) responsible for timely submitting to the California Debt and Investment Advisory Commission any annual debt report required under California Government Code Section 8855(k).
- 3) Registered Municipal Advisor: The Authority has chosen to deliver a Notice of Representation by Registered Municipal Advisor pursuant to SEC Rule 17 CFR Section 240.15Bal 1(d)(3)(vi)(B) dated August 27, 2014 to notify investment banking firms that the Authority has retained a financial advisor and, among other things, will rely on advice of the financial advisor for recommendations on the issuance of municipal securities provided by investment banking firms. The Authority may amend or modify this notice from time to time.
- 4) Financial Professionals: All financial professionals performing services for the Authority's debt programs, such as its financial advisor, bond counsel, disclosure counsel, investment advisor and underwriters, must comply with the policies and procedures set forth herein.

SECTION III. CAPITAL IMPROVEMENTS AND FINANCIAL PLANNING

The Authority maintains a financing plan and model which projects the available sources and uses of funds and verifies the Authority's financial ability to deliver current and planned programs and services. The impact of the funding sources, particularly debt, on future commitments is a relevant consideration of this Policy. The financing plan is based on a set of assumptions developed through detailed collection and analysis of historical and forecasted data concerning revenues and expenses, economic forecasts and trend projections. The main sources of revenues include airline rates and charges, parking and concession revenues, and lease revenues. Additionally, Passenger

Facilities Facility Charges (PFCs), Customer Facility Charges (CFCs), and federal grants-in-aid are included as a funding source for certain eligible projects.

The Authority's annual operating budget will ensure that sufficient resources are provided from current revenues to: 1) finance the current fiscal year's requirements for ongoing operating and maintenance needs; 2) provide reserves for periodic replacement and renewal; 3) fund the annual requirements of the maintenance, operating and other reserves; and 4) meet any debt service coverage requirements.

Both the capital plan and the financing plan shall be updated periodically as part of the budget process. It is the goal of the Authority to adopt its capital plan on a rolling five year forward basis. Both plans will comply with the Policy, paying particular attention to all relevant target debt affordability indicators.

SECTION IV. DEBT TARGETS

The President/CEO and the Vice President, Finance and Asset Management/Treasurer will recommend to the Board the amount, term and type of debt needed to meet the Authority's short-term and long-term financing requirements. In such determinations, issues of debt capacity, amortization period and impact on rates and charges affordability will be considered, guided by the use of target debt capacity affordability indicators for measuring the affordability of additional borrowing.

The following are the target debt affordability indicators for the Authority. The Authority will regularly review and may re-evaluate certain targets from time to time as long-term master plan requirements may be defined.

1) Rate Covenants

The Authority has covenanted in the Master Indenture to comply with the senior lien Rate Covenant, as summarized below:

Bonds – Under the Master Indenture, the Authority has covenanted that it will establish, fix, prescribe and collect rates, tolls, fees, rentals and charges in connection with the Airport System so that Net Revenues, which are generally defined as Revenues less Operation and Maintenance Expenses for a given period, in each Fiscal Year will be at least equal to 125% of the aggregate annual debt service for all Bonds.

"Bonds" are generally defined by the Master Indenture to mean any debt obligation of the Authority including bonds, notes, bond anticipation notes, commercial paper notes and other instruments creating an indebtedness of the Authority, and obligations incurred through lease or installment purchase agreements, other agreements, certificates of participation, and bank repayment obligations. The term "Bonds" does not include Subordinate Obligations (which is defined hereinafter).

The Authority has covenanted in the Master Subordinate Indenture to comply with the subordinate lien Rate Covenant, as summarized below:

Subordinate Obligations – Under the Master Subordinate Indenture, the Authority has covenanted that it will establish, fix, prescribe and collect rates, tolls, fees, rentals and charges in connection with the Airport System so that Subordinate Net Revenues (which are generally defined as Revenues less Operation and Maintenance Expenses less senior lien Bond debt service and reserve funding requirement for a given period) in each Fiscal Year will be at least equal to 110% of the Aggregate Annual Debt Service for all Subordinate Obligations for such Fiscal Year (excluding the principal amount of Commercial Paper reissued during the Fiscal Year).

"Subordinate Obligations" shall mean any debt obligation of the Authority issued under the Master Subordinate Indenture and are generally defined to mean a subordinate lien debt obligation including bonds, notes, bond anticipation notes, commercial paper notes and other instruments creating an indebtedness of the Authority, and obligations incurred through lease or installment purchase agreements or other agreements or certificates of participation therein and bank repayment obligations.

- 2) <u>Additional Bonds Test and Additional Subordinate Obligations Test</u> In order to issue additional parity debt under the Master Indenture, the Authority must comply with one of the two prongs of the Additional Bonds Test, as summarized below:
 - (A) The Net Revenues for the last audited Fiscal Year or for any 12 consecutive months out of the most recent 18 consecutive months immediately preceding the date of issuance of the proposed Series of Bonds were at least equal to 125% of the sum of the Maximum Aggregate Annual Debt Service due and payable with respect to all Outstanding Bonds and the proposed Bonds to be issued for such applicable period; or
 - (B) Obtain a certificate prepared by a Consultant showing that the forecasted Net Revenues are expected to be at least 125% of the Aggregate Annual Debt Service due and payable with respect to all Outstanding Bonds and the proposed Bonds to be issued for each year of the forecast period.

In order to issue additional parity debt under the Master Subordinate Indenture, the Authority must comply with one of the two prongs of the Additional Subordinate Obligations Test, as summarized below:

- (A) The Subordinate Net Revenues for the last audited Fiscal Year or for any 12 consecutive months out of the most recent 18 consecutive months immediately preceding the date of issuance of the proposed Series of Subordinate Obligations were at least equal to 110% of the sum of the Maximum Aggregate Annual Debt Service due and payable with respect to all Outstanding Subordinate Obligations and the proposed Subordinate Obligations to be issued for such applicable period; or
- (B) Obtain a certificate prepared by a Consultant showing that the forecasted Subordinate Net Revenues are expected to be at least 110% of the Aggregate Annual Debt Service due and payable with respect to all Outstanding Subordinate Obligations

and the proposed Subordinate Obligations to be issued for each year of the forecast period.

3) Annual Debt Service Coverage Targets

The Authority has established debt service coverage targets for its Bonds and Subordinate Obligations in order to maintain adequate financial margins to accommodate unexpected events given the volatile nature of the aviation industry, preserve financial capacity for future funding needs, and maintain strong credit ratings.

The current minimum Debt Service Coverage targets are:

Bonds: 1.75x (for only senior lien bonds)

Aggregate Debt Service:

- o 1.50x, based upon Net Revenues divided by Aggregate Annual Debt Service on Bonds and Subordinate Obligations (for total debt service)
- 0 1.20x, based upon an alternative "revenue method" calculation utilized by rating agencies where PFCs are added to Net Revenues (rather than deducted from Debt Service) with the sum divided by Aggregate Annual Debt Service for Bonds and Subordinate Obligations

These debt service coverage targets will be reviewed at least annually by the Authority and its financial advisor to determine appropriate adjustments that may be necessary. As the Authority advances the definition and scope of the planned Airport Development Program, the Authority anticipates potential revisions to the coverage targets

4) Airline Costs Per Enplaned Passenger Target

The Authority will compare its airline costs per enplaned passenger ("CPE") with available sources of data, including the rating agencies' median reports and a selected peer group of airports. Due to the different ways that airports set airline rates and charges, it is recognized that comparisons between airports can be misleading.

The Authority will regularly review and monitor CPE and seek to maintain a competitive rate. As the Authority advances the definition and scope of the planned Airport Development Program, the Authority anticipates potential revisions to these leverage targets

5) <u>Debt Per O&D-Enplaned Passenger Target</u>

The Authority will compare its debt per O&D enplaned passenger with available sources of data, including the rating agencies' median reports and a selected peer group of airports. Due to the different ways that airports finance their capital facilities, this measure is only one indicator of debt affordability.

The Authority has established a debt (excluding special facility financing) per_O&D enplaned passenger goal of no more than \$150. per enplaned passenger.

The Authority will regularly review and update this metric from time to time as may be necessary.

6) Liquidity Target

Recognizing the inherently volatile nature of the aviation industry, the Authority will maintain prudent unrestricted reserves as a backstop to be able to fund its obligations if unforeseen events occur. The level of unrestricted reserves will be evaluated at least annually, as part of the Authority's budgeting and capital planning process.

The Authority's unrestricted reserves target (defined as the sum of unrestricted cash and investments, unrestricted cash designated for capital projects, unrestricted long-term investments, the O&M Reserve, and O&M Subaccount Reserve and the Renewal and Replacement Reserve) shall be at least 500 days of budgeted operating and maintenance expenses for the current fiscal year.

7) Credit Ratings Target

The Authority will seek to obtain the highest possible credit ratings on its debt, consistent with meeting the operational and long-term development needs of the Airport. At a minimum, tThe Authority will seeks to maintain ratings from at least two of the leading rating agencies for its Senior Lien Airport Revenue Bonds and at a minimum seek to maintain a rating in the highest category of "A" (e.g. A1, A+) "A1/A+/A+" from all three rating agencies for its Senior Lien Airport Revenue Bonds.

SECTION V. TYPES OF FINANCING – DESCRIPTION AND APPROACH

1) Bonds and Subordinate Obligations of the Authority

In general, issuing senior lien debt under the Authority's Master Indenture will achieve the lowest borrowing costs compared to other forms of borrowing. Under the Master Indenture, senior lien debt is defined as "Bonds". Under the Master Subordinate Indenture, subordinate lien debt is defined as "Subordinate Obligations".

<u>Proceeds of the Authority's Bonds and Subordinate Obligations may be used for any legally permitted purposes.</u>

Bonds issued for the Airport are limited obligations of the Authority payable solely from and secured by a pledge of Net Revenues generated by the Airport. Subordinate Obligations issued for the Airport are limited obligations of the Authority payable solely from and secured by a pledge of Subordinate Net Revenues generated by the Airport.

Revenues generally include all revenues, income, receipts, and money derived from the ownership and operation of the Airport and all gifts, grants, reimbursements, or payments received from governmental units or public agencies, which are not restricted by law or the payor to application for a particular purpose other than payment of bonds. Among other things, Revenues specifically exclude:

(A) Passenger Facility Charges (PFCs)

- (B) Released Revenues, which are an identifiable portion of Revenues that have been excluded from Revenues after meeting certain requirements defined in the Master Indenture
- (C) State and/or federal Grants
- (D) Rental car Customer Facility Charges (CFCs)

2) PFC-Supported Bonds and Subordinate Obligations

The Authority intends to leverages PFCs to support investment in Airport infrastructure and facilities. In order to do this, the Authority may make an irrevocable pledge of PFCs to pay eligible debt service for purposes of compliance with the Additional Bonds Test. The Authority may also deposit additional PFC amounts each year to the debt service -fund- The Authority will not include PFCs in estimates of future revenues pledged to support Annual Debt Service unless approval for their imposition has been obtained or is expected to be obtained from the FAA.

3) Special Facility Financings

Special Facilities Obligations may be issued by the Authority to finance capital projects and must be secured by a defined revenue stream derived from or relating to discrete facilities such as cargo terminals or maintenance facilities. Such facilities may be leased to one or more tenants.

The Authority may designate facilities at the Airport as Special Facilities and the revenues therefrom as Special Facilities Revenue if such facilities or revenues meet the following tests from the Master Indenture:

- (A) The estimated Special Facilities Revenue pledged to the payment of Special Facilities Obligations relating to the Special Facility will be at least sufficient to pay the principal of and interest on such Special Facility Obligations as and when the same become due and payable, all costs of operating and maintaining such Special Facility not paid for by the operator thereof or by a party other than the Authority and all sinking fund, reserve or other payments required by the resolution authorizing the Special Facility Obligations as the same become due; and
- (B) With respect to the designation of any separately identifiable existing Airport Facilities or Airport Facility as a "Special Facility" or "Special Facilities," the estimated Net Revenues, calculated without including the new Special Facilities Revenue and without including any operation and maintenance expenses of the Special Facility as Operation and Maintenance Expenses of the Airport System, will be sufficient so that the Authority will be in compliance with the Rate Covenant; and
 - (C) No Event of Default then exists under the Indenture

If a facility meets these tests, the Special Facilities Revenues will not be Revenues for the period during which any Special Facilities Obligations are outstanding.

Special Facilities Obligations are limited obligations of the Authority to be repaid solely by Special Facilities Revenues derived from or relating to a discrete facility and are not

secured by a lien on Revenues or PFC Revenues. Bonds and Subordinate Obligations are not secured by Special Facilities Revenues.

Special Facilities Obligations may be used in lieu of issuance of Bonds or Subordinate Obligations for financing of discrete airport facilities or airport projects that have an independent revenue stream.

The Authority may permit tenants to undertake Special Facilities Obligations under the following specified terms and conditions:

- (A) The financing must comply with the Master Indenture limitations on this type of financing;
- (B) A pledge of leasehold mortgage or security interest in the underlying asset may be granted to the trustee or Bondholders in certain circumstances, taking into account any value the Airport receives from the tenant in return;
- (C) Terms of bonds will be consistent with the standard terms and the provisions of the Airport's leasing policies;
- (D) The Airport will not enhance the creditworthiness of Special Facilities Obligations (for example, through the granting of a re-letting provision), unless the Authority determines it is in the best interests of the Airport, taking into account any value the Airport receives from the tenant in return;
- (E) The Special Facilities Obligations are amortized over a period that does not exceed the lesser of: (a) 40 years; or (b) the useful life of the facility (80% of the useful life of the facility for projects that are considered to be "private activities" under federal tax regulations, if tax-exempt financing is used). "Bullet" maturities may be considered if they do not exceed the lesser of: (a) the useful life of the facility; or (b) 25 years, and are amortized on a straight line basis for purposes of calculating amortized cost (see below);
- (F) The Authority reserves the right to acquire the facility at its amortized cost and the right to require notices exercising early call redemption provisions for the Special Facilities Obligations;
- (G) Any refinancing of assets financed with Special Facilities Obligations will not be permitted without the consent of the Board;
- (H) The tenant will reimburse the Authority for all of its costs associated with the Special Facilities Obligations;
- (I) The Authority may assess an annual fee for Special Facilities Obligations;
- (J) Bond Counsel(s) for the Authority will review all Disclosure documents and prepare the financing documents;

- (K) The tenant will satisfy Continuing Disclosure and arbitrage rebate requirements and will provide the Authority with indemnities covering any exposure the Authority may have arising from the financing;
- (L) The proposed facility must be compatible with Airport System land and capital use plans; and
- (M) The Authority may establish minimum threshold Credit Ratings for airlines and other parties wishing to participate in Special Facilities Obligation financed projects. These threshold Credit Ratings will be reviewed by the Authority from time to time.

4) Bond Anticipation Notes ("BANs") and Grant Anticipation Notes ("GANs")

Bond Anticipation Notes ("BANs") are short-term debt instruments that will be repaid with proceeds of an upcoming bond issue.

Grant Anticipation Notes ("GANs") are short-term instruments that will be repaid from expected future Federal AIP and TSA grants or other Federal or State grants accepted by the Authority. The FAA and TSA may issue Letters of Intent ("LOI") to the Authority indicating their intent, although not their commitment, to fund "long term, high priority capacity projects" on a multi-year basis as appropriations become available. Once an LOI is in hand, notes may be issued that are secured by the grants anticipated to be received from the FAA and/or TSA. However, there typically must be an ancillary source of repayment for the notes in the event grant funding is ultimately not received.

The Authority may use BANs proceeds to finance projects that would be otherwise financed by an upcoming bond issue. The Authority may use GANs proceeds to finance projects permitted by the grants anticipated to be received by the Authority.

Notes may be considered Balloon Indebtedness under the Master Indenture, which specifies that, for purposes of calculating the Aggregate Annual Debt Service of Balloon Indebtedness, such Bonds shall be assumed to be amortized in substantially equal annual amounts for principal and interest over a period of 30 years at an interest rate quoted in The Bond Buyer 25 Revenue Bond Index, or such successor or replacement index, or if that index is no longer published, another similar index selected by the Authority. If the Authority fails to select a replacement index, the rate shall be the rate determined by a Consultant to be a reasonable market rate for fixed-rate Bonds of a corresponding term issued under the Master Indenture. Issuance of BANs and GANs should not occur in amounts or result in amortization that would result in the failure by the Authority of its ability to satisfy its rate covenants and the debt coverage goals contained in this Policy.

5) Capital Appreciation Bonds and Zero Coupon Bonds

The Authority will not issue capital appreciation bonds or zero coupon bonds unless the Authority has determined, quantified and demonstrated that there is a significant benefit over traditional structures.

In the event that the Authority issues capital appreciations bonds or zero coupon bonds, proceeds of such bonds may be used for any legally permitted purposes.

6) Commercial Paper

Commercial Paper is a short-term obligation with maturities ranging from 1 to 270 days. The payment when due of principal and interest on each series of the Notes also is secured by separate irrevocable, direct-pay letters of credit.

The Authority may refinance, refund or purchase outstanding Commercial Paper by issuing new Commercial Paper, by issuing Bonds, or by using available Authority funds.

For purposes of calculating Aggregate Annual Debt Service for a Commercial Paper Program, the principal and interest shall be calculated as if the entire Authorized Amount of such Commercial Paper Program were to be amortized over a term of 35 years commencing in the year in which such Commercial Paper Program is implemented and with substantially level Annual Debt Service payments. The interest rate used for such computation shall be that rate quoted in The Bond Buyer 25 Revenue Bond Index, or such successor or replacement index, for the last week of the month preceding the date of calculation as published by The Bond Buyer, or if that index is no longer published, another similar index selected by the Authority, or if the Authority fails to select a replacement index, that rate determined by a Consultant to be a reasonable market rate for fixed rate Subordinate Obligations of a corresponding term issued under the Indenture on the date of such calculation, with no credit enhancement and taking into consideration whether such Subordinate Obligations bear interest which is or is not excluded from gross income for federal income tax purposes.

Any outstanding Commercial Paper anticipated to be paid off and not reissued within the current fiscal year shall be excluded from any calculations of variable rate exposure for internal debt management purposes.

The Authority may issue Commercial Paper as sources of interim financing for capital projects. Before issuing such Commercial Paper notes, the take out of such Commercial Paper must be anticipated in the financing plan and determined to be feasible and advantageous by the Authority.

7) Floating Rate Notes and Revolving Credit Facilities

Floating Rate Notes (FRNs), including Revolving Credit Facilities, are notes that have a variable coupon, equal to a money market reference rate, such as SIFMA (Securities Industry and Financial Markets Association) or LIBOR (the London Interbank Offered Rate), plus a spread. The spread is a rate that remains constant. At the beginning of each coupon period, the coupon is calculated by taking the fixing of the reference rate for that day and adding the spread. Because the coupon resets based on a short-term index, the issuer is exposed to rising interest rates unless it has swapped the debt to a

fixed rate. However, unlike variable rate demand obligations or Commercial Paper, FRNs are not supported by a bank liquidity facility, and therefore do not pose short-range liquidity/refinancing risk to the issuer.

The Authority may issue FRNs as a source of interim financing for capital projects. Before issuing such FRNs, the take out of such notes must be anticipated in the financing plan and determined to be feasible and advantageous by the Authority.

8) Equipment Leases

Equipment leases are basically loans pursuant to which the lender buys and owns certain equipment (e.g., jet bridges, baggage systems, flight and baggage information display systems) and then "rents" it to the Authority at a flat monthly rate for a specified number of months. At the end of the lease, the Authority may purchase the equipment for its fair market value (or a fixed or predetermined amount), continue leasing, lease new equipment or return the equipment. The Authority may explore equipment leases as a financing vehicle and alternative to debt if the terms and conditions of the lease (including the interest rate charged) are more favorable.

9) Installment Payment Agreement

The Authority may also finance certain facilities under an agreement with a third-party whereby the third-party funds the investment in the facility and the Authority agrees to pay the third party as rental/payment for the use and occupancy of the facility specific installment payments. The installment payments would be made from the Authority's available funds after payment of all Operation and Maintenance Expenses, all funds necessary to pay debt service on and to fund the reserves for the Authority's Outstanding Senior and Subordinate Debt Obligations and amounts necessary to fund the Authority's Operation and Maintenance Reserve Subaccount and Renewal and Replacement Subaccount in accordance with the Master Trust Indenture.

10) Direct Loans

The Authority may also enter into a direct loan with a financial institution to meet certain of its financing needs. A direct loan is made directly with a financial institution and may be a fixed or variable product. The Authority may use direct loans as interim or permanent financing for capital projects or to refinance outstanding debt.

SECTION VI. FEATURES OF LONG-TERM DEBT

The Vice President, Finance and Asset Management/Treasurer will recommend to the Board the structure and term of long-term debt according to the general policies described below.

1) Selection of Final Maturity and Amortization of Principal

The final maturity of borrowings should not exceed, and preferably be less than, the projected economic life of the improvements that are financed or such shorter period as required by Federal tax law, if tax-exempt debt has been used.

2) <u>Use of Capitalized Interest</u>

The Vice President, Finance and Asset Management/Treasurer will evaluate whether or not to capitalize the early years' interest cost in a bond issue by taking into account the impact this action would have on the size of the bond issue, future Annual Debt Service requirements, accounting treatments and budgetary impacts.

3) Tax Status

The Vice President, Finance and Asset Management/Treasurer will evaluate whether or not to issue taxable bonds in lieu of bonds that are subject to the Alternative Minimum Tax (AMT) for certain maturities for private activity financing needs. In some market conditions, the cost for taxable debt may be less than the cost for AMT bonds for certain maturities.

4) Sizing of Debt Service Reserve Funds

Except in limited circumstances, the Master Indenture and the Master Subordinate Indenture require either the funding of a common Debt Service Reserve Fund in an amount sufficient to satisfy the reserve requirement for all existing and proposed Bonds or Subordinate Obligations under the respective master indenture participating in such master reserve fund, or the funding of a Debt Service Reserve Fund in an amount sufficient to satisfy the reserve requirement for only the proposed issue. With each issuance of Bonds or Subordinate Obligations, the Vice President, Finance and Asset Management/Treasurer will compare the costs of funding required increases to the reserve requirement from bond proceeds with the costs of satisfying the reserve requirement through the use of a reserve fund surety. The potential effect on credit ratings will also be considered when comparing reserve requirement funding alternatives.

5) Selection of Redemption Provisions

Redemption provisions will be established on a case-by-case basis, taking into consideration market conditions and the results of a call option analysis prior to the time of sale.

The issuance of non-callable Bonds or Subordinate Obligations should be considered only in special circumstances based upon the specific transaction. Because the issuance of non-callable debt may restrict future financial flexibility, cost will not be the sole determinant in the decision to issue non-callable bonds. The preference of the Authority is to issue debt with standard redemption provisions.

6) Use of Discount Bonds

Prior to issuing Bonds or Subordinate Obligations at a dollar price less than 97.0% of par, the Vice President, Finance and Asset Management/Treasurer will request from the financial advisor an analysis of the reduced option value resulting from the assignment of a lower interest coupon. The Authority will consider issuing the discount debt, where permissible under tax law, if the present value debt service savings provided by the lower interest coupon is greater than the reduction in call option value. Other benefits such as the participation of new investors will be an additional consideration.

7) <u>Use of Premium Bonds</u>

Prior to issuing Bonds at a dollar price greater than par, the Vice President, Finance and Asset Management/Treasurer will request from the Authority's financial advisor a brief cost/benefit analysis of the interest saved using premium debt versus other possible pricing structures.

8) Minimum Criteria for Debt Financing Equipment Items

The Authority will not issue long-term debt to finance individual items of equipment with a useful life less than five (5) years, except under a master lease program.

SECTION VII. REFUNDING OPPORTUNITIES

The Vice President, Finance and Asset Management/Treasurer and the Authority's financial advisor will monitor refunding opportunities for all outstanding debt obligations on a periodic basis applying established criteria in determining when to issue refunding bonds for debt service savings.

(It is acknowledged that refunding issues may be executed for reasons beyond economic purposes, such as to restructure debt service, to change the type of debt instruments being used, or to retire a bond issue and indenture in order to remove undesirable covenants.) The refunding criteria will include a comparison of expected present value savings with the option value of the existing callable bonds. Generally, the Authority will pursue refunding opportunities if the expected net present value savings provide sufficient compensation for the exercise of the optional redemption provision. Recommendations as to the sufficiency of the net present value savings will be provided by the Authority's financial advisor.

An Advance Refunding involves refunding tax-exempt bonds more than 90 days in advance of the bond's first optional redemption date. Currently, only Governmental Purpose tax-exempt bonds (as that term is defined in the Internal Revenue Code) may be advance refunded. An Advance Refunding is an important debt management tool for the Authority. Advance Refundings are commonly used to achieve interest cost savings, to remove or change burdensome bond covenants or to restructure future debt service payments. For bonds issued after December 31, 1985, only one Advance Refunding of Governmental Purpose tax-exempt bonds may occur under Federal tax law and thus the Authority must carefully evaluate the appropriateness of Advance Refunding when an opportunity arises. A current refunding involves issuing refunding bonds no earlier than ninety (90) days prior to the bond's optional redemption date. Federal tax law does not limit the number of current refundings of any bond.

The Authority will anticipate the potential for Advance Refundings when issuing new debt. Careful attention will be given to pricing considerations that will affect future Advance Refunding flexibility such as optional redemption provisions and interest characteristics.

The following considerations apply when the Authority considers refunding opportunities:

1) Monitor Potential Savings:

The Vice President, Finance and Asset Management/Treasurer, with the assistance of the Authority's financial advisor, will monitor on an ongoing basis potential savings available by refinancing outstanding debt of the Authority. Savings will be analyzed on a present value basis by using a percentage of the refunded par amount. All costs and benefits of the refinancing will be taken into account.

2) Target Savings Amounts:

A present value analysis must be prepared to identify the economic effect of any proposed refunding. To proceed with a refinancing for economic savings, the Authority will evaluate the net present value savings as a percentage of the refunded par amount relative to the time to the first call date of the bonds and the maturity date of the bonds, using the following guidelines:

| Years to the first Call Da |
|----------------------------|
|----------------------------|

Years from the date of first call to Maturity Date of the Bonds

| | After the First | 1 to 3 Years | More than 3 |
|-------------|------------------|------------------|------------------|
| | Call Date to Up | Before the First | Years Before the |
| | to 1 Year Before | Call Date | First Call Date |
| 0-5 Years | 0.5% | 1.0% | 2.0% |
| 6-10 Years | 1.0% | 2.5% | 4.0% |
| 11-20 Years | 3.0% | 4.0% | 5.0% |

3) Other Considerations:

Some refundings may be executed for other than economic purposes, such as to restructure debt, to change the type of debt instrument, or to retire a bond issue and indenture for more desirable covenants. In addition, if the benefits outweigh the costs and the refunding opportunity would otherwise be lost, the Authority may proceed with a refunding that has economic benefit but does not meet the criteria stated above in the "Target Savings Amount" paragraph above.

4) Non-Traditional Refundings:

Refundings executed with non-traditional structures such as swaps, require a full analysis of the benefits and risks, and may require higher economic benefits.

SECTION VIII. ISSUANCE OF VARIABLE RATE DEBT

Variable Rate Debt typically is issued for a term of up to 30 years, although the interest rate on this debt instrument is reset daily, weekly, monthly or less commonly, periodically.

The Authority recognizes that variable rate securities are a useful debt management tool that traditionally has had lower interest rate costs than fixed rate debt. The Authority's current goal is to maintain a debt program which may include both fixed and variable rate debt, as well as Commercial Paper.

1) Purposes of Variable Rate Debt

The Vice President, Finance and Asset Management/Treasurer may recommend that variable rate securities be issued for the following purposes:

(A) Interim Financing Tool

The Authority may consider issuing Variable Rate <u>Debt</u> in connection with its major debt-financed capital projects, especially when interest rates associated with a fixed rate, long term borrowing far exceed the interest rates that can be earned on the construction and capitalized interest funds (resulting in a significant amount of negative arbitrage). Because Variable Rate Debt can be retired or redeemed without penalty, these instruments may better suit circumstances where a refunding or restructuring of a potential debt issue is likely for any reason, (for example, if a change in use of the facility to be funded may reasonably be anticipated, or if grant or another source of funds may be obtained to substitute for bond funding).

Certain variable rate products—most notably, Commercial Paper—can be issued incrementally as funds are needed to finance current construction, and can reduce the long-term cost of construction financing.

(B) Statement of Net Position Management Tool

The maintenance of Variable Rate Indebtedness and Commercial Paper liabilities at a level that takes into consideration the amount of short-term assets maintained by the Authority prudently reduces the Authority's risk of exposure to changes in interest rates. Since the Authority invests its free cash balances in short term instruments, it is exposed to interest rate fluctuations at the short end of the yield curve. Conversely, a large portion of its liabilities are in the form of long term, fixed-rated debt. When interest rates fall, the Authority's assets earn less, while its liabilities are fixed. Offsetting this exposure by better matching the variability of earnings on its assets with variable, rather than fixed, rate liabilities serve as a hedge against interest rate risk and reduces the overall cost of funds.

(C) Diversify Investor Base to Lower Costs

Typically, variable rate debt is sold to a different segment of investors than long-term fixed rate bonds. By tapping short-term investors, an issuer broadens and diversifies its investor base. By becoming a familiar and respected credit among short-term investors, the Authority will be in a better

position to gain access to these buyers at those times when it is less advantageous to borrow in the fixed-rate market.

(D) Management of Negative Arbitrage

Issuing debt in a variable rate mode reduces or at times may even eliminate negative arbitrage in Construction, Capitalized Interest and Debt Service Reserve Funds. (See "A" above)

2) Criteria for Use of Variable Rate Debt

The Authority's net variable rate debt composition (defined as variable rate debt less unrestricted cash reserves) excluding interim financings (defined as financings the Authority intends to take out with permanent long term financings) will not exceed the greater of 15% of total debt or \$100 million.

Statement of Net Position Risk Mitigation - In determining the appropriate amount of variable rate debt to be issued for risk mitigation purposes, the following factors should be taken into account, and analyzed on the basis of the funds that will be repaying the debt:

- (i) The historic average of cash balances analyzed over the course of several prior fiscal years.
 - (ii) Projected cash balances based on known demands on the given fund.
- (iii) Any basis risk, such as differences in the performance or average life of the Authority's investment vehicle (e.g., swaps, as discussed in Section IX) and the variable rate debt instrument.

3) <u>Diversification of Remarketing Agents and Counterparties</u>

In selecting remarketing agents for variable rate debt, the Authority will seek to choose a diversity of remarketing agents to better foster competition. For similar reasons, the Authority will seek to diversify its counterparties when selecting institutions to provide liquidity or credit enhancement for Airport variable rate debt.

4) Budgeting

The Vice President, Finance and Asset Management/Treasurer will determine the appropriate method for budgeting the interest cost of variable rate debt by considering historic interest rates, projected interest rates and the effect of risk mitigation products such as interest rate swaps or caps.

5) Monitoring and Reporting

The Vice President, Finance and Asset Management/Treasurer will monitor the performance of actual interest rates on variable rate debt and periodically report the results. Reports will be prepared in accordance with Generally Accepted Accounting Principles (GAAP) and with rules promulgated by the General Accounting Standards Board (GASB). With the assistance of its financial advisor, the Vice President, Finance and Asset Management/Treasurer will regularly review the performance of the individual remarketing agents in relation to other remarketing agents, similar programs and market indices.

SECTION IX. DERIVATIVES

The Authority has adopted and will maintain a separate policy for derivatives (Policy 4.21 "Policy Regarding the Use and Management of Derivative Products").

SECTION X – METHOD FOR SALE OF DEBT

There are two methods of issuing debt obligations: a Competitive Sale and a Negotiated Sale. In a Competitive Sale, Underwriters submit sealed bids, and the Underwriter or Underwriting Syndicate with the lowest True Interest Cost (TIC) is awarded the sale. In a Negotiated Sale, the Underwriter or Underwriting Syndicate is selected through a Request for Proposal (RFP) process. The interest rate and Underwriter's fee are negotiated prior to the sale, based on market conditions.

It is usually not feasible to issue bonds through a Competitive Sale for certain types of financings, such as Variable Rate Debt, Commercial Paper and specialized financings like Special Facility Revenue Bonds. Further, there are factors (e.g., flexibility as to timing and the mix of the underwriting syndicate) that support the use of a Negotiated Sale. Still, a competitive process should be used to choose the appropriate Underwriter and financing team to ensure the most qualified firms are used for a specific financing. The current policy of the Authority establishes a preference for Negotiated Sales of its Bonds.

Role of Underwriters in Negotiated Sale

The Authority expects its underwriters to: 1) participate in a valuable and significant way with respect to the structuring and pricing of each debt issue and sales performance; 2) cooperate fully with other financing team members in a way that provides the maximum benefit to the Authority; and 3) attend meetings, when requested, related to the issuance of debt.

The book running senior manager, in conjunction with the financial advisor, is responsible for developing a time and responsibility schedule that will allow for the timely and successful completion of the financing. The book running senior manager is responsible for communicating the Authority's plan of finance and timing to the other managing <u>U</u>underwriters in the syndicate.

Underwriter Selection in Negotiated Sale

The Authority may select <u>U</u>underwriters for an individual financing or to serve as part of a prequalified pool of <u>U</u>underwriters available for appointment for anticipated financings. In either case, the Authority would conduct a competitive selection process, which should include:

- Developing an RFP that meets the financial and policy goals of the Authority.
- Meeting the Authority procurement requirements.
- Circulating the RFP to a wide range of Underwriters (e.g. national and regional firms, DBE and majority firms, and firms that specialize in certain types of debt).
- Diligently evaluating the Underwriters' proposals received in response to the RFP.
- Conducting follow-up interviews with any or all of the proposing firms (optional).
- Selecting candidates to be recommended for appointment to an individual financing or to an Underwriter pool.

Should the Board appoint underwriters to a pre-qualified pool after an RFP process, the Vice President, Finance and Asset Management/Treasurer may recommend such firms for appointment to specific financings, without a subsequent RFP process.

SECTION XI. INVESTMENT OF BOND PROCEEDS

The Authority shall invest proceeds generated through the issuance of debt in compliance with the terms of eligible investments under the relevant bond indenture and related bond documents; its Investment Policy; and applicable state laws.

SECTION XII. COMPLIANCE WITH FEDERAL TAX LAW AND MARKET DISCLOSURE OBLIGATIONS

1) Compliance with Federal Tax Law

The Vice President, Finance and Asset Management/Treasurer shall establish a system of record keeping and reporting to meet the arbitrage rebate compliance requirements of the Federal tax code and ensure compliance with other Federal tax regulations and postissue compliance as required by Bond Counsel at the time of issuance of the debt. This effort shall include tracking expenditures of bond proceeds to ensure such expenditures comply with federal tax law requirements, tracking investment earnings on proceeds, retention of a rebate consultant to prepare and calculate rebate payments in compliance with tax law and remitting any earnings subject to rebate to the Federal government in a timely manner in order to preserve the tax-exempt status of the Authority's outstanding debt issues that have been issued on a tax-exempt basis.

The Authority will comply with all covenants contained in tax certificates.

Trustee banks have been appointed for the Authority's outstanding debt. The trustees shall perform all functions and duties required under the terms and conditions set forth in the respective bond indentures and trust agreements, including maintaining records of fund balances and investments.

2) Initial Disclosure

The Authority acknowledges its responsibilities under the securities laws to avoid material misstatements and omissions in offering documents used in the marketing of Authority debt. The Vice President, Finance and Asset Management/Treasurer shall manage and coordinate the disclosure documentation preparation process and shall establish a system of procedures to ensure the preparation of appropriate disclosure documentation when required, with assistance from the Authority's General Counsel and the Authority's Bond and/or Disclosure Counsel. When necessary, the Vice President, Finance and Asset Management/Treasurer shall provide training covering new developments and disclosure responsibilities to staff members.

3) Continuing Disclosure

To assist Underwriters to comply with Securities and Exchange Commission ("SEC") Rule 15c2-12, except where exceptions apply, the Authority has entered into and expects in the future to enter into additional Ceontinuing Disclosure Undertakings. The Authority is required to provide 1) Annual Reports, containing the Authority's audited financial statements as well as updates of operating and financial data included in the Authority's offering documents, and 2) notices of certain enumerated events.

- i) Notice of the occurrence of any of the following events shall be given, or caused to be given by the Authority, with respect to any bonds, not later than ten business days after the occurrence of the event:
 - (A) Principal and interest payment delinquencies;
 - (B) Unscheduled draws on the Debt Service Reserve Funds reflecting financial difficulties:
 - (C) Unscheduled draws on credit enhancements reflecting financial difficulties;
 - (D) Substitution of credit or liquidity providers, or their failure to perform;
 - (E) Adverse tax opinions with respect to the tax status of any bonds or the issuance by the Internal Revenue Service of proposed or final determination of taxability or of a Notice of Proposed Issue (IRS Form 5701 TEB) with respect to any bonds;
 - (F) Tender offers:
 - (G) Defeasances;
 - (H) Rating changes; or
 - (I) Bankruptcy, insolvency, receivership or similar event of the obligated person:

Note: for the purposes of the event identified in subparagraph (I), the event is considered to occur when any of the following occur: the appointment of a receiver, fiscal agent or similar officer for an obligated person in a proceeding under the U.S. Bankruptcy Code or in any other proceeding under state or federal law in which a court or governmental authority has assumed jurisdiction over substantially all of the assets or business of the obligated person, or if such jurisdiction has been assumed by leaving the existing governmental body and officials or officers in possession but subject to the supervision and orders of a court or governmental authority, or the entry of an order confirming a plan of reorganization, arrangement or liquidation by a court or governmental authority having supervision or jurisdiction over substantially all of the assets or business of the obligated person.

- (J) Any applicable revision to rule 15c2-12 adopted by the SEC
- (ii) Notice of the occurrence of any of the following events with respect to any bonds, if material, shall be given, or caused to be given by the Authority, not later than ten business days after the occurrence of the event:
- (A) Unless described in paragraph 3(i)(E), adverse tax opinions or other material notices or determinations by the Internal Revenue Service with respect to the tax status of any bonds or other material events affecting the tax status of any bonds;
 - (B) Modifications to rights of the owners of any bonds;
 - (C) Optional, unscheduled or contingent bond calls;
 - (D) Release, substitution or sale of property securing repayment of any bonds;
 - (E) Non-payment related defaults;
- (F) The consummation of a merger, consolidation, or acquisition involving an obligated person or the sale of all or substantially all of the assets of the obligated person, other than in the ordinary course of business, the entry into a definitive agreement to undertake such an action or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms; or
- (G) Appointment of a successor or additional trustee or the change of name of a trustee;
- (H) Any applicable revision to rule 15c2-12 adopted by the SEC

SECTION XIII. RATINGS AGENCIES AND INVESTOR RELATIONS

The Vice President, Finance and Asset Management/Treasurer shall be responsible for implementing and managing the Authority's Credit Rating agency relationship. The Authority recognizes the importance of immediate and timely Disclosure of relevant financial and program information concerning its debt programs to the rating agencies and pursuant to its continuing disclosure undertakings. This effort shall include periodic meetings with the rating agencies and

shall provide the rating agencies with the Authority's annual budget projections, financial statements and other relevant information.

The Vice President, Finance and Asset Management/Treasurer shall be responsible for implementing and managing the Authority's investor relations program_-including the maintenance and periodic updating of the financial information provided on the Authority's web site.—_The Authority shall attempt to promptly respond to any reasonable inquiry from an institutional or retail investor concerning information generally available to the investing public.

SECTION XIV. AMENDMENTS TO DEBT ISSUANCE AND MANAGEMENT POLICY

The Policy codifies and explains the guidelines and the policies that govern existing and anticipated debt obligations of the Authority. In addition, the Policy sets forth certain financial management practices in capital budgeting that will enhance the Authority's ability to manage its projected debt issuance. The Policy will require changes and modifications over time. The Vice President, Finance and Asset Management/Treasurer shall be responsible for ensuring the policy is current and will review the Policy annually, at a minimum. In the event that changes to the Policy are necessary, the Vice President, Finance and Asset Management/Treasurer shall propose such changes to the CEO. Upon CEO approval, the proposed amended Policy will be submitted to the Board requesting approval.

GLOSSARY (PROVIDED FOR INFORMATIONAL PURPOSES ONLY)

Additional Bonds Test: The earnings test which must be satisfied under the provisions of a revenue bond contract before bonds of an additional issue having the same lien on a pledged revenue source can be issued. Typically, the test required that historical or future estimated pledged revenues exceed total debt service (existing and proposed) by a certain ratio. The test provides protection to investors that the bond issuer will not issue additional parity bonds without providing ample security to the investors in the previous financing(s).

Advance Refunding: A refunding that occurs more than 90 days in advance of the first optional redemption date. Under current IRS regulations, Governmental Purpose tax-exempt bonds issued after December 31, 1985 are permitted only one advance refunding. Additionally, certain private activity bonds may not be advanced refunded.

<u>Airline Costs per Enplaned Passenger ("CPE"):</u> A comparative statistic used to demonstrate the affordability of airline operations at an airport. CPE is often used in the process of determining the credit quality of an issue. It is typically calculated as total passenger airline revenue divided by the number of enplaned passengers in any fiscal year.

<u>Airport Revenue Bonds</u>: Airport Revenue Bonds (also known as General Airport Revenue Bonds, or "GARBs") are bonds issued pursuant to the terms of a trust indenture or ordinance which are secured either by a pledge of gross or net airport revenues.

Alternative Minimum Tax: Other than for certain private activity bonds issued during the AMT "waiver" period authorized by the American Recovery and Reinvestment Act of 2009 ("ARRA"), interest on tax-exempt private activity bonds issued after August 7, 1986 (other than bonds for 501(c)(3) organizations and refundings of pre-August 8, 1986 bonds) is generally subject to the Alternative Minimum Tax ("AMT") as a specific item of tax preference. ARRA exempted new money and certain refundings of private activity bonds issued in 2009 and 2010 from the AMT penalty.

<u>Amortization:</u> The process of paying the principal amount of an issue of securities by periodic payments either directly to holders of the securities or to a sinking fund for the benefit of security holders.

<u>Arbitrage</u>: With respect to the issuance of municipal securities, arbitrage usually refers to the difference between the interest paid on tax-exempt bonds and the interest earned by investing the proceeds of the bonds in higher-yielding taxable securities. Federal income tax laws generally restrict the ability to earn arbitrage in connection with tax-exempt bonds.

Arbitrage Rebate: A payment made by an issuer to the federal government in connection with an issue of tax-exempt bonds. The payment represents the amount, if any, of arbitrage earnings on bond proceeds and certain other related funds, except for earnings that are not required to be rebated under limited exemptions provided under the Internal Revenue Code. An issuer generally is required to calculate, once every five years during the life of its bonds, whether or not an arbitrage rebate payment must be made.

<u>Balloon Maturity:</u> A bond structure wherein the principal amount becomes due and payable on one date, generally at the end of the bond term.

<u>Basis Point</u>: Yields on bonds are usually quoted in increments of basis points. One basis point is equal to 1/100 of one (1%) percent. For example, the difference between 6.00% and 6.50% is 50 basis points.

<u>Bond Counsel:</u> A law firm retained by the bond issuer to give a legal opinion that the bond issuer is authorized to issue proposed securities, the bond issuer has met all legal requirements necessary for issuance, and interest on the proposed securities will be exempt from federal income taxation and, where applicable, from state and local taxation. Usually, bond counsel will prepare authorizing resolutions and ordinances, trust indentures and other bond documents with the exception of the Official Statement.

<u>Bondholder:</u> The owner of a municipal bond. The owner of a bearer bond is the person having possession of it, while the owner of a registered bond is the person whose name is noted on the bond register.

Bond Insurance: Insurance which provides an additional guarantee guarantee of sthe timely payment of principal and interest of either an entire bond issue or specified maturities. In exchange for payment of the bond insurance premium, a higher credit rating (the rating of the insurer) (historically, AAA) is assigned to the insured bonds and a lower cost of funds is may be attained. With a competitive sale, generally the bidding dealer bears the cost of insurance to the benefit of the firm's bid. The bond issuer pays the cost of bond insurance from bond proceeds with a negotiated sale.

<u>Bond Purchase Agreement</u>: The contract between the Syndicate and the bond issuer setting forth the final terms, prices and conditions upon which the Syndicate will purchase a new issue.

<u>Book Running Senior Manager</u>: The managing underwriter that controls the book of orders for the transaction and is primarily responsible for the successful execution of the transaction.

<u>Broker-Dealer:</u> A securities firm engaged in both buying and selling securities on behalf of customers and also buying and selling securities on behalf of its own account.

<u>Build America Bonds ("BABs"):</u> Taxable municipal bonds that carry special tax credits and federal subsidies for either the bond issuer or the bondholder. The most widely used version was authorized under the American Recovery and Reinvestment Act ("ARRA") that allowed BABs to be issued in 2009 and 2010 with a 35% of interest subsidy (<u>subsequently reduced under the federal sequestration program</u>) to the issuer received as direct payments from the federal government. The proceeds of BABs authorized under ARRA could only be used to fund non-private activity, governmental purposes.

Bullet Maturity: See Balloon Maturity.

<u>Callable Bond:</u> A bond where the bond issuer is permitted to redeem it before the stated maturity date at a specified price by giving notice of redemption in the manner specified in the bond document.

<u>Capital Appreciation Bond:</u> A municipal security on which the investment return on an initial principal amount is reinvested at a stated compounded rate until maturity, at which time the investor receives a single payment (the "maturity value") representing both the initial principal amount and the total investment return. It differs from a Zero Coupon Bond in that only the initial principal amount is counted against an issuer's statutory debt limit, rather than the total par value at maturity.

<u>Capitalized Interest:</u> A portion of the proceeds of an issue which is set-aside to pay interest on the bonds for a specified period of time. Interest is commonly capitalized during the construction period of a revenue-producing project.

<u>Commercial Paper:</u> Short-term (1 to 270 days) promissory notes usually issued to provide for interim financing of projects through the construction period and backed by a letter or line of credit from a commercial bank. Following the completion of the projects, principal and interest due on commercial paper is often redeemed through the issuance of long-term refunding bonds.

<u>Competitive Sale:</u> The sale of a new issue of bonds by an issuer through a bidding process where underwriters are awarded the bonds on the basis of offering the lowest cost of funds for the issuer usually as measured on a true interest cost (TIC) basis. The bid parameters for the public sale are established in the notice of sale or notice inviting bids.

<u>Credit Enhancement:</u> The use of the credit of an entity other than the issuer to provide additional security in a bond or note financing. This term typically is used in the context of bond insurance, letters of credit and other similar facilities.

<u>Credit Ratings:</u> Evaluations of the credit quality of bonds made by independent ratings services such as Moody's Investors Service, Standard & Poor's Ratings Group <u>and Fitch and Kroll</u>. Credit ratings are intended to measure the probability of timely repayment of principal and interest on municipal securities. Credit ratings are assigned before issuance of the bonds and are periodically reviewed or may be amended to reflect changes in the issuer's credit position. Bonds with investment grade ratings are assigned credit ratings between Baa3/BBB- and Aaa/AAA.

<u>Current Refunding:</u> A current refunding involves refunding bonds within 90 days of the bonds first optional redemption. Federal tax law does not limit the number of current refundings of any tax-exempt bond.

<u>Customer Facility Charge (CFC):</u> A fee imposed by a car rental company upon a car rental customer arriving at the airport and renting a vehicle from an on-airport or off-airport car rental company serving the airport. The CFC is collected by the car rental company generally for use by the airport in funding rental car facility-related projects or debt associated with such projects.

<u>Debt Ratios</u>: Comparative statistics showing the relationship between a bond issuer's outstanding debt and factors affecting repayment. Such ratios are often used in the process of determining the credit quality of an issue. Examples of debt ratios applied to airport bonds include: debt/revenues/costs per enplaned passenger, debt service coverage ratio, utilization per gate, operating ratio and net takedown.

<u>Debt Service</u>: The amount due for repayment of interest and principal on outstanding debt, including required contributions to a sinking fund for term bonds. Debt service may be computed on a bond year, fiscal year or calendar year basis.

<u>Debt Service Coverage</u>: The ratio of Net Revenues annually available to pay debt service on bonds to the annual debt service requirement. This ratio is one indicator of the credit quality of a bond issue. For example, a coverage ratio of "1.50x" means that for every \$1.00 of annual debt service, the bond issuer has \$1.50 of annual net revenues.

<u>Debt Service Reserve Fund:</u> The fund in which moneys are placed which may be used to pay debt service if Net Revenues are insufficient to satisfy the debt service requirements. The size of this fund is generally established by the reserve requirement, which is generally equal to the lesser of: (i) 10% of new issue par, (ii) maximum annual debt service (debt service is amount due on existing and proposed debt for a common debt service reserve fund), and (iii) 125% of average annual debt service (debt service is amount due on existing and proposed debt for a common debt service reserve fund).

<u>Debt Service Reserve Fund Surety Policy:</u> A debt service reserve fund insurance policy provided by a highly-rated municipal bond insurer or a letter of credit provided by a highly-rated commercial bank which guarantees the funding of the reserve requirement.

<u>Defeasance</u>: Bonds for which the payment of debt service has been assured through the structuring of a portfolio of government securities, the principal and interest on which will be sufficient to pay debt service on the outstanding bonds. The rights and interest of the bondholders and of their lien on pledged revenues is terminated in accordance with the bond documents through a defeasance. Defeasance usually occurs through the issuance of refunding bonds.

<u>Disclosure:</u> From the perspective of the bond issuer, it is taken to mean the dissemination of accurate and complete information material to an existing or proposed bond issuance which an investor is likely to consider important in making an investment decision. The material facts pertinent to a new bond offering are disclosed in the Official Statement.

<u>Disclosure Counsel:</u> A law firm retained by the bond issuer to prepare the Official Statement and provide a 10b-5 opinion.

<u>Discount Bond:</u> A bond sold for less than its face value as a result of the yield exceeding the coupon rate.

<u>Financial Advisor</u>: A consultant who advises the bond issuer on matters such as bond structure, timing, marketing, pricing, documentation and credit ratings. The consultant may also provide non-bond related advice relating to capital planning and investment management.

Fixed Rate Debt: Securities with an interest rate that is established for the life of the securities.

<u>Forward Refunding:</u> A Forward Refunding is an agreement, usually between an issuer and the underwriter, whereby the issuer agrees to issue bonds on a specified future date and an underwriter agrees to purchase such bonds on such date. The proceeds of such bonds, when issued, are generally used to refund the issuer's outstanding bonds.

<u>Group Net Order</u>: An order for bonds submitted by a Syndicate member in which the takedown is distributed to Syndicate members according to their respective liability shares in the issue.

<u>Institutional order—an order for bonds placed by a bank, pension fund, mutual fund, trust or insurance company, investment bank, hedge fund or similar financial institution</u>

<u>Interest Rate Risk:</u> The risk associated with changes in general interest rate levels or Yield Curves (see Yield Curves below).

<u>Letter of Credit</u>: A commitment usually made by a commercial bank to honor demands for timely payment of debt service upon compliance with pre-established conditions and/or the occurrence of certain events specified in the agreement between the bank and the issuer of the debt. Letters of credit are often issued as additional sources of security for issues of notes, commercial paper or bonds, with the bank issuing the letter of credit committing to pay debt service on the bonds. Debt issued with a letter of credit may be assigned the credit rating (short- and/or long-term) of the letter of credit provider. Letters of credit may also provide liquidity support for such debt issues.

<u>Master Indenture</u>: The Trust Indenture that governs all the senior lien bond obligations of the issuer.

<u>Master Subordinate Indenture</u>: The Trust Indenture that governs all the subordinate lien bond obligations of the issuer.

<u>Member Order – An order submitted by a syndicate member at the takedown price.</u>

<u>Negotiated Sale:</u> The sale of a new issue of bonds by an issuer through an agreement with an underwriter or underwriting Syndicate selected by the issuer. Bonds are generally sold on a negotiated basis when market conditions, issue structure or issue credit quality indicate that a competitive sale would result in higher borrowing costs for the issuer.

Net Designated Order – An order submitted by a syndicate member on behalf of a buyer on which all or a portion of the takedown is to be credited to certain members of the syndicate. The buyer directs the percentage of the total designation each member will receive in accordance with the terms of the underwriting syndicate.

Official Statement: A document published by the bond issuer, and often prepared by Disclosure Counsel, which discloses material information on a new bond issue including the purpose of the issue, source of repayment, bond covenants as well as financial, economic, demographic and legal characteristics of the bond issuer. The Official Statement is used by investors to determine the credit quality of the bond issue. An Official Statement is deemed preliminary prior to the determination of the interest rates on the bond issue.

<u>Parity Bonds:</u> Two or more subsequent issues of bonds which have the same priority of claim or lien against pledged revenues.

<u>Passenger Facility Charge (PFC):</u> A fee, in amounts up to \$4.50, assessed to enplaned passengers at commercial airports controlled by public agencies. Airports use these fees to fund FAA-approved projects that enhance safety, security, or capacity; reduce noise; or increase air carrier competition. Federal law limits use of PFC funds strictly to the above categories.

<u>Premium Bond:</u> A bond sold for greater than its face value as a result of the coupon rate exceeding the yield.

<u>Redemption Provisions:</u> Terms set out in the bond documents which give the bond issuer the right or requirement to redeem or "call" all or a portion of an outstanding issue of bonds prior to their stated dates of maturity at a specified price.

Remarketing Agent: A broker-dealer responsible for reselling to new investors securities (such as variable rate demand obligations and other tender option bonds) that have been tendered for purchase by their owner. The remarketing agent also typically is responsible for resetting the interest rate for a variable rate issue and also may act as tender agent.

<u>Retail Order</u>: An order for bonds placed by an individual or, as determined by the bond issuer, a retail order may also include an order placed by a bank trust department or an investment advisor for an individual.

<u>Secondary Market Disclosure:</u> Disclosure of information relating to outstanding municipal securities made following the end of the underwriting period by or on behalf of the issuer of the securities.

Securities and Exchange Commission (SEC): The Federal agency responsible for supervising and regulating the securities industry. In general, municipal securities are exempt from the SEC's registration and reporting requirements. Brokers and dealers in municipal securities, however, are subject to SEC regulation and oversight. The SEC also has responsibility for the approval of Municipal Securities Rulemaking Board (MSRB) rules, and has jurisdiction, pursuant to SEC Rule 10b-5, over fraud in the sale of municipal securities.

SEC Rule 15(c)2-12: A regulation of the SEC which requires underwriters participating in primary offerings of municipal securities of \$1,000,000 or more (i) to obtain, review, and distribute to investors copies of the issuer's disclosure documents; (ii) to obtain and review a copy of an Official Statement deemed final by an issuer of the securities, except for the omission of specified information; (iii) to make available upon request, in non-competitively bid offerings, the most recent preliminary official statement, if any; (iv) to contract with an issuer of the securities, or its agent, to receive, within specified time periods, sufficient copies of the issuer's final official statement, both to comply with this rule and any rules of the Municipal Securities Rulemaking Board; and (v) to provide, for a specified period of time, copies of final Official Statements to any potential customer upon request. The rule contains exemptions for underwriters participating in certain offerings of municipal securities issued in large denominations that are sold to no more than 35 sophisticated investors, have short-term maturities, or have short-term tender or put features. The release also modifies, in limited respects, a previously published interpretation of the legal obligations of municipal securities underwriters.

Senior Lien Bonds: Bonds which have a prior claim against pledged revenues.

<u>Serial Bonds</u>: Bonds of an issue in which principal is amortized in successive years without interruption.

<u>Subordinate Lien Bonds</u>: Bonds which have a subordinate, or junior, claim against pledged revenues.

<u>Special Facility Obligations:</u> The issuance of bonds by a governmental entity to finance a project with repayment secured by a defined revenue stream derived from or relating to the use of the completed project.

<u>Syndicate</u>: A group of underwriters formed to purchase and re-offer a bond issuer's bonds for sale to the public. The syndicate is organized for the purposes of sharing the risks of underwriting the issue, obtaining sufficient capital to purchase a bond issue and for broader distribution of the issue to the general public. Each syndicate member has a share in the liability of the issue.

<u>Takedown:</u> The total discount at which members of syndicates buy bonds from an issuer.

<u>Tax Events Risk:</u> Risk to the issuer of variable rate bonds created by either a change in the taxable equivalent yield of comparable investments or loss of tax-exempt status. For an issuer of variable rate bonds, a reduction in federal income tax rates would increase interest costs. Re-classification of outstanding variable rate bonds as taxable would also increase interest costs.

<u>Term Bonds:</u> Bonds comprising a large part of the issue which come due in a single maturity. The bond issuer usually makes periodic payments into a sinking fund for mandatory redemption of term bonds before maturity or for payment at maturity.

<u>True Interest Cost:</u> The rate, compounded semi-annually, necessary to discount the amounts payable on the respective principal and interest payment dates to the purchase price received on the closing date of the bond issue.

<u>Trust Indenture:</u> A contract between a bond issuer and a trustee, for the benefit of bondholders. The trustee administers the funds specified in the indenture and implements the remedies provided in case of default.

<u>Underwriter:</u> A dealer which purchases a new issue of bonds for resale either by negotiation with the issuer or by award on the basis of a competitive bid.

<u>Underwriter's Counsel:</u> A law firm retained by the Underwriter to represent their interests in connection with the negotiated purchase of a new issue of bonds. The firm's duties may include review of all bond documents, preparation of the agreement among Underwriters and negotiation of the bond purchase contract between the Underwriter and the bond issuer.

<u>Underwriter's Gross Spread:</u> In a negotiated sale, the difference between the price the Underwriter pays the bond issuer and the original reoffering price to the public; includes the management fee, expenses, and sales commissions (takedown and concession).

<u>Variable Rate Debt:</u> Securities with an interest rate that changes at intervals according to an index or formula, or is periodically (daily, weekly or monthly) reset at the market clearing rate. Variable rate debt is also known as "floating rate debt".

<u>Yield Curve:</u> Refers to the graphical or tabular representation of interest rates across different maturities. The presentation often starts with the shortest-term rates and extends towards longer

maturities. It reflects the market's views about implied inflation/deflation, liquidity, economic and financial activity, and other market forces.

Zero Coupon Bond: An original issue discount bond on which no periodic interest payments are made but which is issued at a deep discount from par, accreting (at the rate represented by the offering yield at issuance) to its full value at maturity.

[Amended by Resolution 2015-0042 dated May 21, 2015.] [Amended by Resolution 2014-0050 dated June 5, 2014.] [Amended by Resolution 2013-0048 dated June 6, 2013.] [Amended by Resolution 2012-0060 dated June 7, 2012.] [Amended by Resolution 2011-0078 dated July 7, 2011.] [Adopted by Resolution. 2010-0046 dated May 6, 2010.]



ANNUAL REVIEW AND APPROVAL OF AMENDMENTS TO AUTHORITY POLICY 4.40

DEBT ISSUANCE AND MANAGEMENT POLICY

Presented by:

John Dillon, *Director, Financial Management*

Debt Policy - Overview

- Governs existing and anticipated debt obligations
- Sets forth certain financial management practices in capital budgeting that supports the Authority's ability to manage its projected debt issuance
- Policy is updated from time to time to reflect changes in the law and the market



Debt Policy - Objectives

- Protect the Authority's assets and funds
- Manage and monitor existing debt to:
 - Optimize financial structure
 - Control costs
 - > Ensure compliance with bond financing covenants
- Oversee the issuance of new debt in order to maintain access to capital markets
- Obtain and maintain the highest possible credit ratings on debt

Debt Policy - Objectives

Explore and implement prudent debt structuring

 Provide the required secondary market disclosure to the rating agencies and investors

 Comply with all federal and state laws and regulations as well as bond indenture and federal tax and securities law compliance



Section (II)(2) Roles and Responsibilities: President/CEO and Vice President, Finance and Asset Management/Treasurer

Modifications in this section reflect changes in reporting requirements under California code. Starting in January 1 2017, Debt Issuers are required to:

- Adopt a debt policy
- Meet certain additional ongoing reporting obligations
- Ensure proceeds of the Authority's debt obligations are directed to the intended use



Section (II)(2) Roles and Responsibilities: President/CEO and Vice President, Finance and Asset Management/Treasurer

"The Vice President, Finance and Asset Management/Treasurer, under the direction of the President/CEO, is (i) responsible for developing, evaluating, implementing and monitoring the financing plan and debt strategies for the Authority in compliance with this policy, subject to Board approvals; and (ii) is in charge of federal tax and securities law post-issuance compliance with respect to all debt obligations; (iii) responsible for implementing and ensuring compliance with internal control procedures to ensure proceeds of the Authority's debt obligations are directed to the intended use; and (iv) responsible for timely submitting to the California Debt and Investment Advisory Commission any annual debt report required under California Government Code Section 8855(k)."



Section (IV) <u>Debt Targets</u>: Language Clarification

The President/CEO and the Vice President, Finance and Asset Management/Treasurer will recommend to the Board the amount, term and type of debt needed to meet the Authority's short-term and long-term financing requirements. In such determinations, issues of debt capacity, amortization period and impact on rates and charges affordability will be considered, guided by the use of target debt capacity affordability indicators for measuring the affordability of additional borrowing."



Section (IV)(5) <u>Debt Per O&D Enplaned Passenger Target</u>: Adapting the Authority Debt per O&D Enplanement Target providing an improved metric when comparing to peer airports.

"Debt Per O&D Enplaned Passenger Target

The Authority will compare its debt per O&D enplaned passenger with available sources of data, including the rating agencies' median reports and a selected peer group of airports. Due to the different ways that airports finance their capital facilities, this measure is only one indicator of debt affordability."

"The Authority has established a debt (excluding special facility financing) per O&D enplaned passenger goal of no more than \$150. per enplaned passenger."



Debt Policy Amendments Section (IV)(3) and (5) Targets for Debt Service Coverage and Debt per Enplaned passenger.

Clarifies the Authority's intention to review and update Debt Service Coverage and Debt per Enplanement targets once there is more clarity relating to the Airport Development Plan.

Debt Service Coverage Target:

"These debt service coverage targets will be reviewed at least annually by the Authority and its financial advisor to determine appropriate adjustments that may be necessary. As the Authority advances the definition and scope of the planned Airport Development Program, the Authority anticipates potential revisions to the coverage targets."



Section (IV) (3) and (5) Targets for <u>Debt Service Coverage</u> and <u>Debt per Enplaned passenger</u>.

and

Debt per enplanement Target

"The Authority will regularly review and update this metric from time to time as may be necessary. As the Authority advances the definition and scope of the planned Airport Development Program, the Authority anticipates potential revisions to these leverage targets."



Section (IV)(7) <u>Credit Ratings Target</u>: Modifications to reflect that the Authority may not always seek ratings from more than two rating agencies.

"The Authority will seek to obtain the highest possible credit ratings on its debt, consistent with meeting the operational and long-term development needs of the Airport. At a minimum, tThe Authority will seeks to maintain ratings from at least two of the leading rating agencies for its Senior Lien Airport Revenue Bonds and at a minimum seeks to maintain a rating in the highest category of "A" (e.g. A1, A+) "A1/A+/A+" from all three rating agencies for its Senior Lien Airport Revenue Bonds."



California code now requires that an issuers debt policy includes the purpose for which permitted types of debt may be used.

Policy amended in the following 3 sections:

1. Section (V) (1) Bonds and Subordinate Obligations

"Under the Master Subordinate Indenture, subordinate lien debt is defined as "Subordinate Obligations". Proceeds of the Authority's Bonds and Subordinate Obligations may be used for any legally permitted purposes."



and

- 2. Section (IV) (4) <u>Bond Anticipation Notes ("BANs") and Grant Anticipation Notes</u>:
 - "...Once an LOI [Letter of Intent] is in hand, notes may be issued that are secured by the grants anticipated to be received from the FAA and/or TSA. However, there typically must be an ancillary source of repayment for the notes in the event grant funding is ultimately not received. The Authority may use BANs proceeds to finance projects that would be otherwise financed by an upcoming bond issue. The Authority may use GANs proceeds to finance projects permitted by the grants anticipated to be received by the Authority."

and

- 3. Section (V)(5) <u>Capital Appreciation Bonds and Zero</u> <u>Coupon Bonds</u>:
 - "...The Authority will not issue capital appreciation bonds or zero coupon bonds unless the Authority has determined, quantified and demonstrated that there is a significant benefit over traditional structures. In the event that the Authority issues capital appreciations bonds or zero coupon bonds, proceeds of such bonds may be used for any legally permitted purposes."



Section (V)(2) <u>PFC-Supported Bonds and Subordinate</u> <u>Obligations:</u> Confirmation that the Authority currently makes use of PFC's for debt service payments and clarification that the Authority may utilize additional PFC's over and above an irrevocable pledge to meet debt service commitments.

"The Authority intends to leverages PFCs to support investment in Airport infrastructure and facilities. In order to do this, the Authority may make an irrevocable pledge of PFCs to pay eligible debt service for purposes of compliance with the Additional Bonds Test. The Authority may also deposit additional PFC amounts each year to the debt service fund. The Authority will not include PFCs in estimates of future revenues pledged to support Annual Debt Service unless approval for their imposition has been obtained or is expected to be obtained from the FAA."

Section (V)(7) Floating Rate Notes: Modification to reflect the specific nature of the Authority's variable debt instruments.

"Floating Rate Notes (FRNs), including Revolving Credit Facilities, are notes that have a variable coupon, equal to a money market reference rate, such as SIFMA (Securities Industry and Financial Markets Association) or LIBOR (the London Interbank Offered Rate), plus a spread. The spread is a rate that remains constant."



Section (XII)(3) <u>Compliance with federal tax law and market disclosure obligations:</u> minor corrections and recognition of necessary changes required should the SEC expand compliance requirements.

"To assist Underwriters to comply with Securities and Exchange Commission ("SEC") Rule 15c2-12, except where exceptions apply, the Authority has entered into and expects in the future to enter into additional eContinuing Disclosure uUndertakings.

And language added the enumerated list of events subject notice requirements:

"Any applicable revision to rule 15c2-12 adopted by the SEC"



Section (XIII) <u>Ratings Agencies and Investor Relations</u>: Emphasize the significance of the Authority's web site in conjunction with rating agency and investor relations.

"The Vice President, Finance and Asset Management/Treasurer shall be responsible for implementing and managing the Authority's investor relations program- including the maintenance and periodic updating of the financial information provided on the Authority's web site. The Authority shall attempt to promptly respond to any reasonable inquiry from an institutional or retail investor concerning information generally available to the investing public."



The Authority updated and added a number of items in the glossary. These included the definitions of:

"Bondholder", "Bond Insurance", "Build America Bonds ("BABs")", "Institutional Order", "Member Order" and "Net Designated Order".



Action Requested

 Forward Resolution approving amendments to Authority Policy 4.40 – Debt Issuance and Management to the Board for approval





SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY



Meeting Date: MAY 22, 2017

EXECUTIVE COMMITTEE

Subject:

Annual Review and Approval of Amendments to Authority Policy 4.20 - Guidelines for Prudent Investments, and Delegation of Authority to Invest and Manage Authority Funds to the Vice President, Finance and Asset Management/Treasurer

Recommendation:

Forward to the Board for approval.

Background/Justification:

The attached Investment Policy (Exhibit A) serves as the foundation of the Authority's investment goals and priorities. The Authority's internal policy guidelines compel the Authority's Treasurer to invest Authority funds in a manner that will provide the highest security of funds while meeting the daily cash flow demands. The foremost stated objective is safety, with the requirement that all transactions are structured to avoid capital losses from issuer or broker/dealer default, or erosion of market value.

State law requires that the objective of return on investment be subordinate to the objectives of safety and liquidity. Therefore, the Investment Policy requires the Authority shall seek to achieve a return on funds throughout all economic cycles, taking into consideration the Authority's investment risk constraints and cash flow requirements.

The Authority's Investment Policy was developed in conjunction with our financial and investment advisors and it adheres to or exceeds the policies and requirements of investment types as authorized by the California Government Code §§ 16429.1 and 53600 et seq (Code).

As a result of the annual review, by staff, and the Authority's financial and investment advisors, certain changes to Policy 4.20 are recommended. The recommended changes to the policy include language that reflect updates to California Government Code. State Code was modified to clarify that the rating requirements specify the minimum credit rating category required at purchase without regard to "+" or "-" or "1, 2, 3" modifiers. This revision did not change the minimum ratings required by the Code for the different Investment types. It simply codified the credit rating interpretation already used by most public agencies. This revision applies to all six of the Policy's sections that specify a credit rating requirement for purchase.

While an annual review and adoption is not required by statute, both the Association of Public Treasurers of the United States and Canada and the Government Finance Officers Association have established policy standards recommending a review be conducted annually.

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Since this Investment Policy serves as the guidelines for prudent management of the Authority's investments, the attached resolution and accompanying policy are submitted to ensure a regular review and approval by the Authority Board.

In addition, the Board delegates the authority to invest and manage the funds of the Authority to the Authority's Treasurer. Such delegation is on a fiscal year basis and subject to renewal by the Board, at its option. Based on the investment record, the attached resolution requests reappointment of the Vice President of Finance and Asset Management/Treasurer to continue this role for another year.

The existence of an approved investment policy demonstrates that the Authority Board and staff are fiducially responsible, thereby promoting trust and confidence from the public that it serves. This annual review is done to ensure the Authority Board's continued oversight and approval of the policies, rules, and performance regarding the investment of Authority funds.

| investment of Authority funds. | | | | | | | | |
|---|--|--|--|--|--|--|--|--|
| Fiscal Impact: | | | | | | | | |
| None. | | | | | | | | |
| Authority Strategies: | | | | | | | | |
| This item supports one or more of the Authority Strategies, as follows: | | | | | | | | |
| ☐ Community ☐ Customer ☐ Employee ☐ Financial ☐ Operations Strategy Strategy Strategy | | | | | | | | |
| Environmental Review: | | | | | | | | |
| A. CEQA: This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act ("CEQA"), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065. | | | | | | | | |
| B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106. | | | | | | | | |
| Application of Inclusionary Policies: | | | | | | | | |
| Not Applicable. | | | | | | | | |
| Prepared by: | | | | | | | | |
| SCOTT BRICKNER, VICE PRESIDENT FINANCE AND ASSET MANAGEMENT/TREASURER | | | | | | | | |

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

POLICIES

ARTICLE 4 - FINANCE AND ACCOUNTING

PART 4.2 - INVESTMENTS

SECTION 4.20 - POLICY GUIDELINES FOR PRUDENT INVESTMENTS

PURPOSE: To establish a policy governing the investment policies and practices of the San

Diego County Regional Airport Authority (the "Authority"), including risk

management.

POLICY STATEMENT:

It is the policy of the Authority to invest public funds in a manner that will provide the highest security of the funds under management while meeting the daily cash flow demands of the Authority. The investment policies and practices of the Authority are based upon prudent money management and conform to all state and local statutes governing the investment of public funds.

This policy also addresses risk management because risk management is an integral part of managing a fixed income portfolio. To focus only on maximizing return is imprudent; therefore, policy issues will be directed to limiting the investment portfolio's exposure to each issue and issuer of debt and criteria for establishing minimum credit requirements that firms must have in order to effect security transactions with the Authority.

(1) <u>Scope</u>. This investment policy applies to all the Authority's investment activities, except for the Employees Retirement and Deferred Compensation funds, which are administered separately. In addition, in the event of a conflict between this policy and permitted investments of bond proceeds as defined by a master indenture or supplemental indenture ("**Indenture**") associated with any Authority debt issuance, the more restrictive parameters of either Cal. Gov. Code or the Indenture will take precedence. The financial assets of all other Authority funds shall also be administered in accordance with the provisions of this policy.

(2) Objectives.

(a) <u>Safety of Principal.</u> Safety of principal is the Authority's foremost objective. To accomplish this objective, diversification is required in order that potential losses on individual securities do not exceed the income generated from the remainder of the portfolio. Each investment transaction shall seek to ensure that capital losses are avoided, whether from issuer default, broker/dealer default or erosion of market value. The Authority shall seek to preserve principal by mitigating credit risk and market risk.

- (i) Credit risk is the risk of loss due to failure of the issuer to repay an obligation and shall be mitigated by investing in only the highest quality credits and by diversifying the investment portfolio so that the failure of any one issuer would not unduly harm the Authority's cash flows.
- (ii) Market risk is the risk of market value fluctuations due to overall changes in the general level of interest rates and shall be mitigated by:
- (A) structuring the portfolio so that securities mature at the same time major cash outflows occur, thereby eliminating the need to sell securities prior to their maturity; and
- (B) limiting the average maturity of the Authority's portfolio to three years, Furthermore, no investments will be made in any security with a maturity greater than five years unless the Board has granted its express authority to make such investment specifically or as a part of an investment program approved by the Board no less than three months prior to the investment.

It is explicitly recognized, however, that in a diversified portfolio occasional losses may be inevitable and must be considered within the context of overall investment return.

- (b) <u>Liquidity</u>. The Authority's investment portfolio will be structured to provide sufficient liquidity to meet the operating requirements of the Authority.
- (c) Return on Investment. State law requires that the objective of return on investment be subordinate to the objectives of safety and liquidity. Therefore, investment officials shall seek to achieve a return on the funds under their control throughout all economic cycles, taking into consideration the Authority's investment risk constraints and cash flow requirements.

(3) Authority to Invest Funds.

(a) Policy principles for investment of Authority funds. Monies entrusted to the Authority will be invested and actively managed pursuant to applicable California statutory limitations and the guidance and limitations set forth in the Authority's written policies. Authority for the management and investment of Authority funds rests with the Authority Board of Directors ("Board"). The Board promulgates the policy for investment and management of Authority funds and conducts periodic reviews to ensure compliance with policy and statutory requirements. All persons authorized to make investment decisions for the Authority are trustees of the Authority and owe the Authority a fiduciary duty. All trustees are bound by the prudent investor rule, which requires trustees in making decisions with regards to the Authority's funds to act with care, skill, prudence, and diligence under the circumstances then prevailing, including, but not limited to, the general economic conditions and the anticipated needs of the agency, that a prudent person acting in a like capacity and familiarity with those matters would use in the conduct of funds of a like character and with like aims, to safeguard the principal and maintain the liquidity needs of the agency.

Trustees of Authority funds are relieved of personal responsibility for an individual security's risk or market price changes where the trustees at all times were acting in accordance with written procedures and this investment policy, exercising due diligence, taking timely and appropriate action to control adverse developments, and provided timely appropriate reports to the Board regarding the adverse developments with an investment.

- (b) Delegation of investment authority to Treasurer. The Board delegates the authority to invest and manage the funds of the Authority to the Authority's Treasurer. Such delegation shall be on a fiscal year basis and subject to renewal by the Board, at its option, after appropriate review of the investment record. The Board reserves the right to revoke the delegation of investment authority at its discretion. The Treasurer shall report to the board the status of Authority's investment portfolio in accordance with Sections (10)(a) and (b) of this policy. Whenever a security is sold at a loss, the Treasurer will record the loss as such in the Authority's accounting system. The Treasurer shall designate in writing an officer or employee of the Authority who shall have authority to execute or authorize execution of an investment trade on behalf of the Authority when the Treasurer is not reasonably available and circumstances require timely action.
- (c) <u>Treasurer's responsibility for investments.</u> Investment and management of the Authority's funds shall be solely the responsibility of the Authority's Treasurer, who shall take necessary measures to be fully informed on current market conditions and market trends in general and the condition of the Authority's investment portfolio in particular. The Treasurer shall establish and periodically review for currency and adequacy a system of controls to ensure compliance with the applicable statutory requirements and the Authority's investment policies. The system of controls shall also provide for regulation of subordinate officers and employees as well as investment advisors under contract with the Authority.
- (d) Execution of trades by authorized investment advisor. Where the Board has approved a contract for a registered independent investment advisor to assist the Treasurer in the discharge of investment responsibilities and where the Treasurer has approved in writing a strategy to guide the investment of Authority funds, the Treasurer may authorize the investment advisor to execute trades on behalf of the Authority to effectuate the approved investment strategy. The Treasurer shall make such delegation via a document that specifies the boundaries of the delegated authorization. The investment advisor designated to execute trades on behalf of the Authority shall be bound by this policy of the Authority and the Treasurer's written approval of the investment strategy. Authorizing the investment advisor to execute trades on behalf of the Authority does not relieve the Treasurer of responsibility for management and oversight of all investment transactions involving Authority funds. The Treasurer or designated Authority officer or employee, as provided in Section 3(b), when the Treasurer is not reasonably available and circumstances require timely action, must approve in writing all investment transactions that exceed a market value of five million dollars (\$5,000,000) prior to execution of the trade. The investment advisor shall not execute any trade through any security broker in whom the investment advisor holds an ownership interest or has a financial interest. The investment advisor shall not take possession of or act as custodian for the cash, securities or other assets. The investment advisor shall provide a written report of all trades made on behalf of the Authority to the Treasurer within twenty-four (24) hours of trade execution.

(4) Ethics and Conflicts of Interest. The Board, Authority officers or Authority employees involved in the investment process shall refrain from any activity that could conflict with proper execution of the investment program or which could impair the Authority's Treasurer's ability to make impartial investment decisions. Authority staff involved with the investment process shall disclose to the Authority's Treasurer any financial interest in financial institutions that conduct business with the Authority and they shall further disclose any personal financial and/or investment positions that could be related to the performance of the Authority's portfolio. Board members, Authority officials and Authority employees shall subordinate their personal investment transactions to those of the Authority, particularly with regard to the time of purchases and sales.

(5) Placement of Trade Execution Orders.

- (a) Whenever possible, investment transactions shall be made via a competitive process to ensure the Authority's security transactions are made on terms most favorable to the Authority. Trade execution shall be only through firms registered with the Financial Industry Regulatory Authority (FINRA) and approved by the Treasurer. To ensure security transactions are made via the most competitive process, solicitation of bids to transact a security trade shall be provided equally to all security dealers approved by the Treasurer pursuant to the section (5)(b) of this policy. This policy permits the Authority to purchase investments directly from approved issuers who require no competitive process (e.g., Local Agency Investment Fund (LAIF), the San Diego County Investment Pool (SDCIP), and Local Government Investment Pools (LGIPs).
- (b) Other than investments with depository institutions and approved pools, the Treasurer shall only execute trades with security dealers that have been approved to execute security trades on behalf of the Authority. Prior to approving a security dealer to execute security trades, the Treasurer shall determine that the dealer is fully qualified to execute security trades for the Authority. In evaluating whether a specific dealer is so qualified, the Treasurer shall evaluate, at a minimum, the dealer's security registration, financial condition, standing in the investment community, and experience with security trades of the nature to be executed on behalf of the Authority. To be qualified, all financial institutions and broker/dealers who desire to become qualified bidders for investment transactions must supply the following information on an annual basis: (1) audited financial statements; (2) proof of Financial Industry Regulatory Authority (FINRA) certification; (3) a trading resolution; (4) proof of California registration; and (5) a completed broker/dealer questionnaire.
- (c) Where the Board has approved a contract for a registered independent investment advisor to assist the Treasurer in the discharge of the investment responsibilities, the Treasurer may rely on the advisor's assurances that specific security dealers are fully qualified to execute trades on behalf of the Authority. The investment advisor shall provide such assurances in writing and shall renew the assurances based on an annual review of the financial condition and registrations of qualified bidders.

(6) Authorized Investments.

The Authority is authorized by the applicable sections of Cal. Gov. Code §16429.1, §53600 *et seq.* and §53630 *et seq.* to invest in the following types of securities, further limited herein:

- (a) United States Treasury Bills, Bonds and Notes or those for which the full faith and credit of the United States are pledged for payment of principal and interest. There is no limitation as to the percentage of the portfolio that can be invested in this category. Cal. Gov. Code §53601(b)
- (b) Federal agency or United States government-sponsored enterprise obligations, participations, or other instruments, including those issued by or fully guaranteed as to principal and interest by federal agencies or United States government-sponsored enterprises. There is no limitation as to the percentage of the portfolio that can be invested in this category. Cal. Gov. Code §53601(f)
- (c) United States dollar denominated senior unsecured unsubordinated obligations issued or unconditionally guaranteed by the International Bank for Reconstruction and Development, International Finance Corporation, or Inter-American Development Bank, with a maximum remaining maturity of five years or less, and eligible for purchase and sale within the United States. Investments under this subdivision shall be rated in a rating category of "AA" or its equivalent or better by an NRSRO and shall not exceed 30 percent of the portfolio. Cal. Gov. Code §53601(q)
- (d) Bills of exchange or time drafts drawn on and accepted by a commercial bank, otherwise known as bankers acceptances which are eligible for purchase by the Federal Reserve System and are rated in the highest category by a nationally recognized statistical rating organization (NRSRO), may not exceed 180 days to maturity or 40% of the market value of the portfolio. No more than 10% of the market value of the portfolio may be invested in banker's acceptances issued by any one bank. Cal. Gov. Code §53601(g)
- (e) Commercial paper of "prime" quality of the highest ranking or of the highest letter and number rating as provided for by a NRSRO. The entity that issues the commercial paper shall meet all of the following conditions in either paragraph (1) or paragraph (2):
 - (1) The entity meets the following criteria: (i) Is organized and operating in the United States as a general corporation. (ii) Has total assets in excess of five hundred million dollars (\$500,000,000). (iii) Has debt other than commercial paper, if any, that is rated in a rating category of "A" or its equivalent or higher by a NRSRO.
 - (2) The entity meets the following criteria: (i) Is organized within the United States as a special purpose corporation, trust, or limited liability company. (ii) Has program wide credit enhancements including, but not limited to, over collateralization, letters of credit, or surety bond. (iii) Has commercial paper that is rated "A-1" or higher, or the equivalent, by a NRSRO.

Eligible commercial paper shall have a maturity of 270 days or less. No more than 25% of the market value of the portfolio may be invested in commercial paper. No more than 10% of the market value of the portfolio may be invested in the commercial paper of

any single issuer. The amount invested in commercial paper of any one issuer in combination with any other securities from that issuer shall not exceed 10% of the market value of the portfolio. Cal. Gov. Code §53601(h)

- (f) Negotiable Certificates of Deposit (NCDs) issued by a nationally or state-chartered bank, a state or federal savings institution or by a federally licensed or state licensed branch of a foreign bank. The amount invested in Negotiable Certificates of Deposit (NCDs) may not exceed 30% of the market value of the portfolio. NCDs eligible for purchase shall be rated in a rating category of "A" or its equivalent or better by a NRSRO. The maximum term for NCDs shall be five years. The amount invested in NCDs of any one issuer in combination with any other securities from that issuer shall not exceed 10% of the market value of the portfolio. Cal. Gov. Code §53601(i)
- (g) Placement Service Deposits (PSDs). Deposits placed through a deposit placement service that meet the requirements of Cal. Gov. Code §53601.8. The full amount of the principal and the interest that may be accrued during the maximum term of each certificate of deposit shall at all times be insured by federal deposit insurance. The maximum term for PSDs shall be three years. The amount invested in Placement Service Deposits (PSDs) may not exceed 30% of the market value of the portfolio. Cal. Gov. Code §53601.8 and 53635.8
- Bank Deposits, including, but not limited to, demand deposit accounts, savings (h) accounts, market rate accounts and time certificates of deposits ("TCDs") in financial institutions located in California. The Authority will invest in financial institutions with a net worth of ten million dollars and total assets in excess of \$50 million. Such deposits in each bank shall be limited to no more than 5% of the total assets of the bank. To be eligible to receive Authority deposits, the financial institution must have received a minimum overall satisfactory rating, under the Community Reinvestment Act, for meeting the credit needs of California Communities in its most recent evaluation. Bank deposits are required to be collateralized as specified under Cal. Gov. Code §53630 et seq. The Treasurer may waive the collateralization requirements for any portion that is covered by federal deposit insurance. The Authority shall have a signed agreement with any depository accepting Authority funds per Cal. Gov. Code §53649. The maximum maturity of TCDs is three years. A maximum of 20% of the market value of the portfolio may be invested in TCDs. The amount invested in TCDs of any one issuer in combination with any other securities from that issuer shall not exceed 10% of the market value of the portfolio. Cal. Gov. Code §53630 et seq.
- (i) Medium Term Notes (MTNs), defined as all corporate and depository institution debt securities with a maximum remaining maturity of five years or less, issued by corporations organized and operating within the United States or by depository institutions licensed by the United States or any state and operating within the United States rated in a rating category of "A" or its equivalent or better by a NRSRO and be issued by a corporation organized and operating within the United States. The aggregate total of MTNs may not exceed 15% of the market value of the investment portfolio. The amount invested in MTNs of any one issuer in combination with any other securities from that issuer shall not exceed 10% of the market value of the portfolio. Cal. Gov. Code §53601(k)

(j) Repurchase agreements (RPAs) shall only be made with financial institutions having a credit rating <u>in the rating category of not less than</u> "A" <u>or its equivalent or better</u> by a NRSRO. The Security Industry and Financial Markets Association (SIFMA) master repurchase agreement shall be the Authority's master repurchase agreement.

The term of the agreement may not exceed one year.

The following collateral restrictions will be observed: Only U.S. Treasury securities or Federal Agency securities, as described in 6(a) and 6(b) above, will be acceptable collateral. All securities underlying Repurchase Agreements must be delivered to the Authority's custodian bank versus payment or be handled under a tri-party repurchase agreement. The total of all collateral for each Repurchase Agreement must equal or exceed, on the basis of market value plus accrued interest, 102% of the total dollar value of the money invested by the Authority for the term of the investment. Since the market value of the underlying securities is subject to daily market fluctuations, the investments in repurchase agreements shall be in compliance if the value of the underlying securities is brought back up to 102% no later than the next business day. For any Repurchase Agreement with a term of more than one day, the value of the underlying securities must be reviewed on a regular basis.

Market value must be calculated each time there is a substitution of collateral.

The Authority or its trustee shall have a perfected first security interest under the Uniform Commercial Code in all securities subject to Repurchase Agreement. Cal. Gov. Code §53601(j)

- (k) The Local Agency Investment Fund ("LAIF"), established by the State Treasurer for the benefit of local agencies and identified under Cal. Gov. Code §16429.1 *et seq*. The market value of the Authority's investment in LAIF may not exceed the current deposit limit for regular LAIF accounts.
- (1) The San Diego County Investment Pool ("**SDCIP**") as authorized by Cal. Gov. Code §53684. The market value of the Authority's investment in SDCIP may not exceed the current deposit limit for regular LAIF accounts.
- (m) Shares of beneficial interest issued by a joint powers authority (Local Government Investment Pools or ("LGIPs")) organized pursuant to Cal. Gov. Code §6509.7 that meet the requirements of the Investment Trust of California (CalTRUST), as authorized by California Government Code §53601(p). The market value of the Authority's investment in each of the CalTRUST funds may not exceed the current deposit limit for regular LAIF accounts.
- (n) Shares of beneficial interest issued by a joint powers authority (Local Government Investment Pools or ("LGIPs")) organized pursuant to Cal. Gov. Code §6509.7 that meet the requirements of Cal. Gov. Code §53601(p). The market value of the Authority's investment in any LGIP may not exceed the LAIF statutory limit. Prior to investing, the Treasurer will complete a thorough investigation of the potential investment. Whenever the Authority has any funds so invested, the Treasurer shall maintain on-going monitoring including the following:
 - (i) Establish the investment is a legal investment under Cal. Gov. Code.
 - (ii) A description of eligible investment securities, and a written statement of investment policy and objectives. All investments must comply with the eligible

investments outlined in this policy. In the event that any investments do not comply with the eligible investments outlined in this Policy, the Treasurer will assess the potential risk of a substantial investment loss related to the investment(s) not in compliance.

- (iii) The issuer must have a current AAAm rating, provide a constant dollar pool with a stated objective of maintaining a \$1 net asset value, meet an asset size of \$1 billion at the time of investment, and provide for third-party custody of portfolio assets.
- (iv) A description of interest calculations and how it is distributed, and how gains and losses are treated.
- (v) A description of how the securities are safeguarded (including the settlement processes), and how often the securities are priced and the program audited.
- (vi) A description of who may invest in the program, the type and number of governmental participants, investor concentrations, what size deposit and withdrawal are allowed, and what time restrictions are placed on these deposits and withdrawals.
 - (vii) A schedule for receiving statements and portfolio listings.
- (viii) Determination of how reserves, retained earnings, etc. are utilized by the fund.
- (ix) A fee schedule, and when and how it is assessed. Cal. Gov. Code §53601(p).
- (o) The Authority may place funds in shares of beneficial interest issued by diversified management companies that are money market funds registered with the Securities and Exchange Commission under the Investment Company Act of 1940 (15 U.S.C. §80a-1 *et seq.*). Investment in money market funds may not exceed 20% of the market value of the portfolio with no more than 10% of the market value of the portfolio in any single fund. Additionally, each selected fund shall be large enough that the Authority's investment does not constitute more than 5% of the total fund balance. To be eligible for investment, these companies shall either:
- (i) Attain the highest ranking or the highest letter and numerical rating provided by not less than two of the three largest nationally recognized rating services, or
- (ii) Retain an investment adviser registered or exempt from registration with the Securities and Exchange Commission with not less than 5 years' experience managing money market mutual funds with assets under management in excess of \$500,000,000. Cal. Gov. Code \$53601(l)
- (p) The Authority may invest in: (i) Registered state warrants or treasury notes or bonds of this state including bonds payable solely out of the revenues from a revenue-producing property owned, controlled, or operated by a state or by a department, board, agency, or authority of this state; (ii) Registered treasury notes or bonds issued by any of the other 49 States in addition to California, including bonds payable solely out of the revenues from a revenue-producing property owned, controlled, or operated by a state or by a department, board, agency, or authority of any state; and (iii) Bonds, notes, warrants or other evidence of debt issued by a

local agency or municipality located within California, including bonds payable solely out of the revenues from a revenue-producing property owned, controlled, or operated by the local agency, or by a department, board, agency, or authority of the local agency. Securities eligible for investment under this paragraph shall be rated in a rating category of at least. "A" or its equivalent or better by a NRSRO. Purchase of securities authorized by this subdivision may not exceed 20% of the Authority's portfolio. The amount invested with any one issuer shall not exceed 5% of the portfolio. Cal. Gov. Code §53601 (c), (d), (e).

(q) Permitted Investment for Bond Proceeds. All investment types listed above are authorized investments for bond proceeds. The percentage or dollar limitations listed above do not apply to bond proceeds investments. In addition to the above investments, bond proceeds may be invested in the following:

Investment agreement or guaranteed investment contract (a) with or guaranteed by a national or state chartered bank or savings and loan, an insurance company or other financial institution whose unsecured debt is rated in the highest short-term rating category (if the term of the Investment Agreement is less than three years) or in either of the two highest long-term Rating Categories (if the term of the Investment Agreement is three years or longer) by one or more of the Rating Agencies, or (b) which investment agreement or guaranteed investment contract is fully secured by obligations described in items (a) or (b) of this section which are the following:

- (i) Valued not less frequently than monthly and have a fair market value, exclusive of accrued interest, at all times at least equal to 103% of the principal amount of the investment, together with the interest accrued and unpaid thereon, and
- (ii) Held by any Federal Reserve Bank or a depository acceptable to the Treasurer or any Authority bond trustee, and
- (iii) Subject to a perfected first lien on behalf of the Authority or any bond trustee and free and clear from all third-party liens

The Board has expressly granted the Treasurer the authority to invest debt service reserve funds in U.S. Treasury, federal agency, municipal securities and investment agreements (which meet the requirements of this Investment Policy and the Indenture) with maturities exceeding 5 years if it is considered to be in the best interest of the Authority and if the maturity of such investments does not exceed the expected use of the funds. Reserve fund investments beyond 5 years are specifically excluded from the mathematical calculation of the average maturity of the Authority's portfolio.

- (7) <u>Prohibited Investments</u>. Investments not described herein, including but not limited to, inverse floating rate notes, range notes, interest-only strips that are derived from a pool of mortgages, and common stocks are prohibited from use in this portfolio. The Authority shall not invest any funds in any security that could result in zero interest accrual and zero discount accretion if held to maturity. Cal. Gov. Code §53601.6
- (8) <u>Safekeeping of Securities</u>. To protect against potential losses by the collapse of individual securities dealers, all securities owned by the Authority shall be held in safekeeping

by a third person bank trust department acting as agent for the Authority under the terms of a custody agreement executed by the bank and the Authority. All securities will be received and delivered using standard delivery versus payment procedures. The only exception to the foregoing shall be: (i) LAIF; (ii) the SDCIP; (iii) LGIPs; (iv) money market mutual funds, and (v) Deposits (TCDs & PSDs), since the purchased securities are not deliverable. A record of these investments shall be held by the Treasurer.

All investment officers shall be bonded and all investment accounts subject to surprise audits performed no less than on a quarterly basis.

(9) Portfolio Limitations. Percentage limits and credit criteria are applied at the time of purchase. If a percentage-of-portfolio limitation is exceeded due to reduction in portfolio size, the affected securities may be held to maturity to avoid losses. When no loss is indicated, the Authority's Treasurer shall consider restructuring the portfolio basing the decision in part on the expected length of time the portfolio will be imbalanced. The Treasurer shall report all such imbalances in the monthly report to the Board. In the event that an investment originally purchased within policy guidelines is downgraded below the policy requirements by any one of the NRSROs, the course of action to be followed by the Treasurer will then be decided on a case-by-case basis, considering such factors as the reason for the downgrade, prognosis for recovery or further rating downgrades, and the market price of the security.

(10) Reporting Requirements.

- (a) In accordance with Cal. Gov. Code §53646, on a quarterly basis, the Authority's Treasurer shall prepare in accordance with GAAP and GASB 31 a report detailing investments and investment activity and transmit same to the Executive Officer, the Internal Auditor and the Board.
- (i) The report shall be submitted within 30 days of the end of the quarter covered by the report.
- (ii) The report shall include the type of investment, issuer, date of maturity, par and dollar amount invested on all securities, investments and monies held by the Authority.
- (iii) The report shall include a description of any funds, investments, or programs that are under the management of contracted persons.
- (iv) The report shall also include a current market value on a market-to-market basis as of the report date using an established identified independent source for the valuation.
- (v) The report shall state compliance of the portfolio to the statement of investment policy or the manner in which it is not in compliance.
- (vi) The report shall state the Authority's ability to meet its budgeted expenditure requirements for the next six months or to explain why sufficient money may not be available.
- (b) In accordance with Cal. Gov. Code §53607, the Authority's Treasurer shall make a monthly report of investment transactions to the Board.

- (11) <u>Internal Control</u>. The development of internal controls is a function of management. The Authority's Treasurer shall establish and document a system of internal controls that will provide reasonable assurance regarding the achievement of objectives in the following categories:
 - Safeguarding assets
 - Ensuring validity of financial records and reports
 - Promoting adherence to policies, procedures, regulations and laws
 - Promoting effectiveness and efficiency of operations

In addition, the Authority's Treasurer shall:

- (a) Establish an annual process of an independent review by an external examiner.
- (b) Develop performance standards. Those performance standards will be reviewed by the Treasurer and presented as an information item to the President/CEO and the Board. On a quarterly basis, as part of the reporting requirements the Authority's Treasurer shall report actual compared to the performance standard and any substantial deviations shall be explained.
- (c) Review the Authority's investment policy annually at a public meeting and obtain Board approval and adoption of the policy to ensure its consistency with the Authority's objectives of preservation of principal, liquidity, rate of return and the policy's relevance to current law and financial and economic trends. The Authority's Treasurer is responsible for maintaining guidance over the Authority's investment policy and ensuring that the Authority can adapt readily to changing market conditions and shall submit to the Board any modification to the investment policy prior to implementation.

(12) Glossary of Terms.

Asked: The price at which securities are offered (that is, the price at which a firm will sell a security to an investor).

Bankers' Acceptance (BA): A draft or bill of exchange accepted by a bank or trust company. The accepting institution guarantees payment of the bill, as well as the issuer.

Bid: The price offered for securities (that is, the price at which a broker or dealer will pay to purchase a security an investor owns).

Broker: A broker brings buyers and sellers together for a commission paid by the initiator of the transaction or by both sides; he does not take a position. In the money market, brokers are active in markets in which banks buy and sell money and in interdealer markets.

Certificate of Deposit (CD): See: Time Certificate of Deposits, Negotiable Certificates of Deposits.

Collateral: Securities, evidence of deposit or other property, which a borrower pledges to secure repayment of a loan. Also refers to securities pledged by a bank to secure deposits of public monies.

Commercial Paper (CP) - An unsecured short-term promissory note issued by corporations and local governments, with maturities ranging from 1 to 270 days. Commercial paper is usually issued at a discount from par with a zero coupon. Highly-rated, or "Prime" commercial paper carries a Standard & Poor's rating of A1 or A1+, a Moody's rating of P1, and/or a Fitch rating of F1 or F1+.

Constant Maturity Treasury (CMT) – A calculated average released by the Federal Reserve of all Treasury yields along a specific maturity point. This calculation is frequently used as a benchmark for conservative government portfolios.

Coupon: (a) The annual rate of interest that a bond's issuer promises to pay the bondholder on the bond's face value; (b) A certificate attached to a bond evidencing interest due on a payment date.

Dealer: A dealer, as opposed to a broker, acts as a principal in all transactions, buying and selling for his or her own account.

Debenture: A bond secured only by the general credit of the issuer.

Delivery versus Payment: There are two methods of delivery of securities: delivery versus payment and delivery versus receipt (also called free delivery). Delivery versus payment is delivery of securities with an exchange of money for the securities. Delivery versus receipt is delivery of securities with an exchange of a signed receipt for the securities.

Discount: The difference between the cost price of a security and its value at maturity when quoted at lower than face value. A security selling below original offering price shortly after sale also is considered to be selling at a discount.

Diversification: Dividing investment funds among a variety of securities offering independent returns.

Federal Farm Credit Bank (FFCB): The Federal Farm Credit Bank System is the oldest of the government sponsored enterprises, created by an act of Congress in 1916. Its mission is to provide a reliable and low cost source of funds to support agriculture in the United States. Unlike commercial banks, System banks do not take deposits. Instead, funds for loans are obtained through the issuance of debt securities. FFCB long-term senior debt ratings have traditionally mirrored those of the U.S. government.

Federal Home Loan Banks: Federal Home Loan Banks provide a source of low cost loan funding to U.S. banks. Within their collective membership, the FHLBank System represents the largest source of home mortgages in the United States. The System does

not provide loans directly to individuals, only to other correspondent banks. System banks do not take deposits. Instead, funds for loans are obtained through the issuance of debt securities. FHLB long-term senior debt ratings have traditionally mirrored those of the U.S. government.

Federal Home Loan Mortgage Company (FHLMC or "Freddie Mac"): The Federal Home Loan Mortgage Corporation (FHLMC), commonly referred to as "Freddie Mac", was created in 1970 to assist its sister company, Fannie Mae, by purchasing mortgage loans in the secondary market, pooling them together, and selling them to investors in the form of mortgage-backed securities. By providing a secondary market for home loans, Freddie Mac increases the amount of money available for mortgage lending. In September 2008, Freddie was placed under Federal government conservatorship as a result of a decline in the underlying market value of the mortgage loans it held and guaranteed. Like Fannie Mae, Freddie Mac issues debt in maturity ranges from one-day to 30 years, and its long-term senior debt rating has traditionally mirrored U.S. Treasury debt due to its reliance on the U.S. government.

Federal National Mortgage Association (FNMA or "Fannie Mae"): The Federal National Mortgage Association (FNMA), commonly referred to as "Fannie Mae", was created in 1938 during the Great Depression to provide a secondary market for mortgage loans by purchasing groups of loans from lenders and packaging them into pools of mortgage-backed securities that can then be sold to investors. To facilitate this process, Fannie Mae also issues debt in maturity ranges from one-day to 30 years. The company's long-term senior debt rating has traditionally mirrored U.S. Treasury debt due to its reliance on the U.S. government. Although Fannie Mae had operated as a private company since 1968, it was placed under Federal government conservatorship in September 2008 as a result of a decline in the underlying market value of the mortgage loans it held and guaranteed.

Government National Mortgage Association (GNMA or "Ginnie Mae"): Long-term mortgage-backed securities backed by FHA and VA loans guaranteed by the full faith and credit of the U.S. Treasury. The term "pass-through" is often used to describe Ginnie Mae securities as principal and interest payments from the underlying homeowners are passed along to investors.

Federal Open Market Committee (FOMC): A group of Federal Reserve Officials that meet eight times per year to set U.S. monetary policy (raises and lowers interest rates). The Committee must balance its two primary and often conflicting objectives of achieving stable economic growth and keeping inflation at acceptable levels

Fed or Federal Reserve Bank: The Central Bank of the U.S. responsible for supervising and regulating member banks, providing banking services, providing information, and setting monetary policy through the FOMC.

International Bank for Reconstruction and Development (IBRD or World Bank). The International Bank for Reconstruction and Development was created in 1944 to help Europe rebuild after World War II. Today, its purpose is to assist with reconstruction and

poverty reduction through an inclusive and sustainable globalization. The IBRD is owned and governed by its member governments. The United States is the IBRD's leading shareholder.

International Finance Corporation (IFC): The IFC is a member of the World Bank Group. Its focus is on assisting with private sector development in developing countries. The IFC is owned and governed by its member governments. The United States is the IFC's leading shareholder.

Inter-American Development Bank (IADB): The IADB was established in 1959 to Provide financing and expertise for sustainable economic, social, and institutional development in Latin America and the Caribbean. The IADB is owned and governed by its member governments. The United States is the IADB's leading shareholder.

Inverse Floating Rate Note: A debt security with an interest rate stated as a fixed rate minus a variable rate index. This calculation causes the rate on the inverse floater to move in the opposite direction of general interest rates. This instrument generally performs well in a declining interest rate environment but will lose value if rates rise.

Liquidity: A liquid asset is one that can be converted easily and rapidly into cash without a substantial loss of value. In the money market, a security is said to be liquid if the spread between the bid and asked prices is narrow and reasonable size can be done at those quotes.

Local Government Investment Pools (LGIPs): Shares of beneficial interest issued by a joint powers authority organized pursuant to Cal. Gov. Code §6509.7. LGIPs offer a diversification alternative to LAIF and SDCIP for short-term cash management facilities.

Market Value: The price at which a security is trading and could presumably be sold.

Master Repurchase Agreement: A written contract covering all future transactions between counterparties to repurchase agreements and reverse repurchase agreements that establish each entity's rights in the transactions. A master agreement will often specify, among other things, the right of the buyer-lender to liquidate the underlying securities in the event of default by the seller-borrower.

Maturity: The date upon which the principal or stated value of an investment becomes due and payable.

Medium Term Notes: A class of debenture that is defined as all corporate and depository debt securities with a maximum remaining maturity of five years or less.

Money Market: The market in which short-term debt instruments (bills, commercial paper, bankers' acceptance, etc.) are issued and traded.

Nationally Recognized Statistical Rating Organization (NRSRO): A credit rating agency (CRA) that issues credit ratings that the U.S. Securities and Exchange Commission (SEC) permits other financial firms to use for certain regulatory purposes.

Negotiable Certificate of Deposit (NCD): A type of CD that is at least \$100,000 and can also be traded on a highly liquid secondary market.

Placement Service Deposit (PSD): A type of deposit that uses a deposit placement service. The placement service will allow the bank with which the investment is placed to split the initial deposit into multiple pieces that are then distributed among a network of banks, such that the full amount of the deposit is protected by the FDIC insurance of each participating bank.

Portfolio: Collection of securities held by an investor.

Primary Dealer: A group of government securities dealers that submit daily reports of market activity and positions and monthly financial statements to the Federal Reserve Bank of New York and are subject to its oversight. Primary dealers include Securities and Exchange Commission (SEC) registered securities, broker/dealers, banks and a few unregulated firms.

Prudent Investor Standard: A legal doctrine that requires fiduciaries to make investments using the prudence, diligence, and intelligence that would be used by a prudent person in making similar investments.

Rate of Return: A standard performance measurement that considers the coupon interest a security or portfolio of securities receives, along with any realized gain or loss, along with any change in unrealized market gain or loss. Depending on market volatility, the rate of return could differ significantly from the average yield of a portfolio.

Rating Agency: Nationally recognized credit rating agency such as Fitch, Moody's or S&P.

Rating Category: A credit rating assignment by a Rating Agency shall mean (a) with respect to any long-term rating category, all ratings designated by a particular letter or combination of letters, without regard to any numerical modifier, plus or minus sign or other modifier, and (b) with respect to any short-term or commercial paper rating category, all ratings designated by a particular letter or combination of letters and taking into account any numerical modifier, but not any plus or minus sign or other modifier.

Repurchase Agreement (RP or Repo): A type of financial agreement in which an investor exchanges cash for securities with a primary dealer or bank and earns a fixed rate of interest for a specified period. At the end of the period, securities are returned in exchange for the principal amount, along with accrued interest. Dealers and banks use repo proceeds to finance their inventory positions.

Safekeeping: A service to customers rendered by banks for a fee whereby securities and valuables of all types and descriptions are held in the bank's vaults for protection.

Sec Rule 15C3-1: See Uniform Net Capital Rule.

Securities and Exchange Commission: Agency created by Congress to protect investors in securities transactions by administering securities legislation.

Strip (Bonds): Brokerage-house practice of separating a bond into its principal and interest, which are then sold as zero coupon bonds.

Time Certificate of Deposit (CD): A time deposit with a specific maturity evidenced by a certificate. Large denomination CDs are typically negotiable.

Treasurer: The Vice President of Finance/Treasurer of the Authority or the authorized designee or representative as designated by the President/Chief Executive Officer.

Treasury Bill: A non-interest bearing discount security issued by the U.S. Treasury to finance the national debt. Most bills are issued to mature in three months, six months or one year.

Treasury Bond: Long-term U.S. Treasury security having initial maturities of more than ten years.

Treasury Note: U.S. Treasury security having initial maturities between two and 10 years.

Uniform Net Capital Rule: Securities and Exchange Commission requirement that member firms as well as nonmember broker/dealers in securities maintain a maximum ratio of indebtedness to liquid capital of 15 to 1; also called net capital rule and net capital ratio. Indebtedness covers all money owed to a firm, including margin loans and commitments to purchase securities, one reason new public issues are spread among members of underwriting syndicates. Liquid capital includes cash and assets easily converted into cash.

Yield: The rate of annual income return on an investment, expressed as a percentage. (A) **Income Yield** is obtained by dividing the current dollar income by the current market price for the security. (B) **Net Yield or Yield to Maturity** is the current income yield minus any premium above par or plus any discount from par in purchase price, with the adjustment spread over the period from the date of purchase to the date of maturity of the bond.

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[Amended by Resolution No. 2016-0040 dated May 19, 2016]
[Amended by Resolution No. 2015-0043 dated May 21, 2015]
[Amended by Resolution No. 2014-0051 dated June 5, 2014]
[Amended by Resolution No. 2013-0049 dated June 6, 2013]
[Amended by Resolution No. 2012-0059 dated June 7, 2012]
[Amended by Resolution No. 2011-0064 dated June 2, 2011]
[Amended by Resolution No. 2010-0059 dated June 3, 2010]
[Amended by Resolution No. 2009-0123 dated October 1, 2009]
[Amended by Resolution No. 2008-0118 dated September 4, 2008]
[Amended by Resolution No. 2006-0010 dated February 6, 2006]
[Amended by Resolution No. 2005-0102 dated September 8, 2005]
[Amended by Resolution No. 2004-0133 dated December 6, 2004]
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[Amended by Resolution No. 2004-0100 dated October 4, 2004] [Amended by Resolution No. 2004-0032 dated April 5, 2004] [Adopted Resolution No. 2002-02 dated September 20, 2002]



LET'S GO.

ANNUAL REVIEW AND APPROVAL OF AMENDMENTS TO AUTHORITY POLICY 4.20

Review of Investment Policy, Guidelines for Prudent
Investments, and Delegation of Authority to Invest and Manage
Authority Funds to the Vice President, Finance and Asset
Management/Treasurer

Presented by:

John Dillon,

Director of Financial Management

Investment Policy - Overview

- Serves as the foundation of investment goals and objectives
- Mandates investing in a manner that provides the highest security while meeting Authority cash flow needs
- Demonstrates our fiduciary responsibility, thereby promoting trust and confidence from the public we serve
- Adheres to or exceeds the requirements of California Government Code Section 53600 et seq.



Investment Policy - Overview

- Adheres to state law requirements that return on investment be subordinate to safety and liquidity objectives
- Developed and annually reviewed in conjunction with our financial and investment advisors
- Annual Board review is not required by State Code, but is an Authority practice



State code was modified to clarify that the rating requirements specify the minimum credit rating category required at purchase without regard to "+" or "-" or "1, 2, 3" modifiers. This change effected the following <u>Authorized Investments</u>:

Section (6)(c)

"United States dollar denominated senior unsecured unsubordinated obligations issued or unconditionally guaranteed by the International Bank for Reconstruction and Development, International Finance Corporation, or Inter-American Development Bank....Investments under this subdivision shall be rated in a rating category of "AA" or its equivalent or better by an NRSRO and shall not exceed 30 percent of the portfolio. Cal. Gov. Code §53601(q)"

And

Section (6)(e)

"Commercial paper of "prime" quality of the highest ranking or of the highest letter and number rating as provided for by a NRSRO. The entity that issues the commercial paper shall meet all of the following...:

(1) The entity meets the following criteria: (i) Is organized and operating in the United States as a general corporation. (ii) Has total assets in excess of five hundred million dollars (\$500,000,000). (iii) Has debt other than commercial paper, if any, that is rated in a rating category of "A" or its equivalent or higher by a NRSRO."



And

Section (6)(f)

"Negotiable Certificates of Deposit (NCDs) issued by a nationally or state chartered bank, a state or federal savings institution or by a federally licensed or state licensed branch of a foreign bank...NCDs eligible for purchase shall be rated in a rating category of "A" or its equivalent or better by a NRSRO."

Section (6)(i)

"Medium Term Notes (MTNs)...issued by corporations organized and operating within the United States or any state and operating within the United States rated in a rating category of "A" or its equivalent or better by a NRSRO."

And

Section (6)(j)

"Repurchase agreements (RPAs) shall only be made with financial institutions having a credit rating in the rating category of not less than "A" or its equivalent or better by a NRSRO."

Section (6)(p)

"The Authority may invest in: (i) Registered state warrants or treasury notes or bonds of this state ... (ii) Registered treasury notes or bonds issued by any of the other 49 States in addition to California...and (iii) Bonds, notes, warrants or other evidence of debt issued by a local agency or municipality located within California...Securities eligible for investment under this paragraph shall be rated in a rating category of at least "A" or its equivalent or better by a NRSRO."

7

Delegation of Investment Authority

- The board delegates the authority to invest and manage funds to the Vice President of Finance and Asset Management/Treasurer
- This delegation is on a fiscal year basis and subject to renewal by the Board



Action Requested

 Forward Resolution approving amendments to Authority Policy 4.20 - Guidelines for Prudent Investments to Board for approval,

and

 Forward Delegation of authority to invest and manage Authority funds to the Vice President of Finance and Asset Management / Treasurer to Board for approval





SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item No.

Meeting Date: MAY 22, 2017

EXECUTIVE COMMITTEE

Subject:

Pre-Approval of Travel Requests and Approval of Business and Travel Expense Reimbursement Requests for Board Members, the President/CEO, the Chief Auditor and General Counsel

Recommendation:

Pre-approve Travel Requests and approve Business and Travel Expense Reimbursement Requests.

Background/Justification:

Authority Policies 3.30 (2)(b) and (4)(b) require that business expenses reimbursements of Board Members, the President/CEO, the Chief Auditor and the General Counsel be approved by the Executive Committee and presented to the Board for its information at its next regularly scheduled meeting.

Authority Policy 3.40 (2)(b) and (3)(b) require that travel expense reimbursements of Board Members, the President/CEO, the Chief Auditor and the General Counsel be approved by the Executive Committee and presented to the Board for its information at its next regularly scheduled meeting.

The attached reports are being presented to comply with the requirements of Policies 3.30 and 3.40.

Fiscal Impact:

Funds for Business and Travel expenses are included in the FY 2016-2017 Budget.

Environmental Review:

- A. This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act (CEQA), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

Page 2 of 2

Application of Inclusionary Policies: Not applicable

Prepared by:

TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/AUTHORITY CLERK

TRAVEL REQUEST

KIMBERLY J BECKER

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

GENERAL INSTRUCTIONS:

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies <u>3.30</u> and <u>3.40</u>, use the most economical means available to affect the travel.

| 1. TRAVELER; Travelers Name: | Viroborly I De | okor | | | Don | | | |
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| | Kimberly J. Be pard Member | President/CEC | i i Co | n. Counse | Dep | ot: <u>6</u> | CI | hief Auditor |
| Position: | ald Merriber | Mar Lateside III. CE'C |) ji Ge | n, Courist | 5 1 | | 1 OI | ilei Additoi |
| M All | other Authority e | mployees (does not | require execu | utive com | mittee ad | minist | rator ap | proval) |
| 2. DATE OF REQUES | ST: <u>5/08/17</u> | PLANNED DATE C | OF DEPARTUR | RE/RETUR | RN: 9/16 | 8/17 | | 9/21/17 |
| 3. DESTINATIONS/P of paper as necess Destination: Ft. V Explanation: | sary); | de detailed explanat | lon as to the | · | • | | | |
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| by the Executive Cor | nmittee at its | Leave blank and we will | | r | meeting. | | | • |
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APRIL BOLING

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

GENERAL INSTRUCTIONS:

| A. | All travel requests mus | t conform to applicable | provisions of Policies | 3.30 and 3.40. |
|----|-------------------------|-------------------------|------------------------|----------------|
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| В, | Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, us |
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| | the most economical means available to affect the travel. |

| 1. TRAV | ELER: | | | | | | | |
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| Travele | rs Name; | April Boling | | | | Dept: | 2 | |
| Position; | ত | Board Member | ☐ PresidenVCEO | Г Ger | r. Counsel | | Γ | Chief Auditor |
| | | All other Authority em | pioyees (does not re | quire executive | e committee : | administra | itor app | oroval) |
| 2. DATE | | JEST: 2/28/17 | | | | | | / 4/26/17 |
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TRAVEL EXPENSE

KIMBERLY J BECKER

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY TRAVEL EXPENSE REPORT

(To be completed within 30 days from travel return date)

| TRAVEL | ER: | Kimberly J. Becker | Kimberiy J. Becker DEPT, NAME & NO, | | | | | Executive Office/BU 6 | | | | |
|---|--|---|---------------------------------------|---|---------------------------------------|--|-----------------|--------------------------|-------------------------|--------------|--|--|
| DEPART | URE DATE: | 5/7/2017 | RETURI | N DATE: | | 5/8/2017 | | REPOR | RT DUE; | 6 | 3/7/17 | |
| DESTINA | ATION: | Long Beach, CA - AAAE Top 100 0 | CEO Leadership | Focus Fo | rum | | | | | | | |
| and appro | ovals. Please a | ority Travel and Lodging Expense Re attach all required supporting docume explained in the space provided belov | lmbursement P Intation, All rec | olicy, Articl | e 3, Part 3 | | | | | | | |
| | | No. | Authority | | | | Employe | e Expens | 908 | | | |
| | | | Expenses (Prepaid by Authority) | 8UNDAY 5/7/17 | MONDAY 5/8/17 | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | 8ATURDAY | TOTALS | |
| Air Fare, | Railroad, Bus <i>(</i> | attach copy of itinerary w/charges) | | | | | | | | | 0.00 | |
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| Garage/P | | | | 27.00 | | | | ļ | | <u> </u> | 27,00 | |
| *************************************** | attach mileage | | | 57.25 | 57,24 | | | | | | 114,49 | |
| | or Shuttle Fare | (include tips pd.)* | | 262.74 | | | | ļ | | | | |
| Hotel* | a International | Fav* | | 263.74 | | | | | | | 0,00 | |
| Laundry* | e, Internet and | I GA | | | | | | | | | 0,00 | |
| Action of the law attention | | naids, bellhop, other hotel srvs.) | | | | | | | | | 0.00 | |
| Meals | Breakfast* | | | | | | | | · | | 0,00 | |
| (include | Lunch* | Mark Commence of the Commence | | | | | | | | | 0.00 | |
| tips pd.) | Dinner* | | | | · · · · · · · · · · · · · · · · · · · | | | | | | 0.00 | |
| | Other Mea | als* | | | | | | | | | 0.00 | |
| Alcohol is | The second secon | sable expense | Carry Property | | | | | | | | | |
| Hospitalit | y ¹ * | | | | | *************************************** | | | | | 0.00 | |
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| * Prepare | mes and busines: e Check Request | s affiliations of any persons whose meals | were para by trav | e/er. | | | gative amo | | | | 405,23 | |
| ¹ Attach p | personal check pe | ayable to SDCRAA | | | ٨ | lote: Send | this report | to Accoun | ting even i | f the amoun | it is \$0. | |
| Reimbur | sement Policy | strator acknowledge that I have re y ⁴ and 3.30 - Business Expense R r certify that this report of travel ex the Lodging Expense Reimbursement F | deimbursemer Openses were | nt Policy ⁶ s incurred in | ind that a | ny purch | ases/clair | ns that ar hority bus | e not allo siness an | wed will b | e my | |
| Prepared | | | Klm Ayers | | | | | Ext.: | | 2448 | 5 | |
| Traveler 9 | Signature: | K true -1 (50 | -Rrint/Type Name | | | | | Date: | 5 | 1810 | | |
| Approved | • | 73 | | | | The second section of the sect | -io | Date: | | 10 11. | A STATE OF THE PARTY OF THE PAR | |
| | • | ERTIFICATION ON BEHALF OF EX | KECUTIVE CO | MMITTEE | (To be c | ertified if | – used hv Pr | | EO, Gen. C | ounsel. or | Chief Auditor) | |
| Ι, | | ever clerk's the meeting will insert their i | | | • | | - | | | itive Comm | | |
| , | | meeting. nsert the meeting date.) d documentation will result in the dele | ay of processing | g relmburse | ement. If y | ou have a | any questi | lons, pleas | se see | | | |

your department Administrative Assistant or call Accounting at ext. 2806.

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SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

GENERAL INSTRUCTIONS:

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies <u>3.30</u> and <u>3.40</u>, use the most economical means available to affect the travel.

| 1, TRAVE | ELER: rs Name: | Kimberly J. B | ecker | | | Dept: | 6 | |
|------------------------|-----------------------------|---|---|---------------------------------------|----------------------|---------------------------------------|-------------------|----------|
| | l‴ Bo | pard Member | ☑ President/CEO | Gen. | Counsel | | Chief Auc | ditor |
| Position: | | | | | | | | |
| | IT AI | l other Authority | employees (does not | require executi | ve committe | ee admini | strator approval) | |
| 2. DATE | OF REQUE | ST: <u>4/3/17</u> | PLANNED DATE C | OF DEPARTURE | RETURN; | 5/8/17 | <i>l</i> 5/8/17 | |
| of pap | er as neces | sary): | ide detailed explanat | | | | | |
| Dest | ination: Lon | g Beach, CA | | the AAAE Ann | | | CEO Focus Sumi | mi ai |
| Expla | anation: | | | | | energy to get thinks and decrease and | | |
| | | T-OF-TOWN TR | AVEL EXPENSES | | | | | |
| , | • AIRF | | .10. | | \$ | | | |
| | OTHE | R TRANSPORT | ATION (Taxi, Train, | Car Rental) | \$ \$ \$ \$ | 120.00 | _ | |
| | B. LODGING | 9 | | _ | \$ | 265.00 | | |
| | C. MEALS | R AND CONFER | ENCE EEEO | - | \$ • | 50,00 | | |
| | | AINMENT (If app | | | \$ | _, | | |
| | | NCIDENTAL EX | • | - | \$ | 50.00 | | |
| ' | | | TRAVEL EXPENSE | E | \$ \$ | 485.00 | **** | |
| associate Authority | | conform to the | ER By my signature Authority's Policies 3 | <u>30</u> and <u>3.40</u> an | | onable an | | |
| CERTI | FICATION | BY ADMINIS | TRATOR (Where | e Administrator i | is the Exec | utive Cor | nmittee, the Aut | nority |
| | ignature is re | /////////////////////////////////////// | | | | | | |
| By my si | ignature belo | w, I certify the fo | ollowing: | | | | | |
| 1. I 2. T | I have consc The concern | ientiously review ed out-of-town tr | ed the above out-of- avel and all identified conable in compariso | expenses are | necessary | for the ac | dvancement of the | |
| 3. | The concern | | avel and all identified | | | | | of |
| Admin | istrator's Sig | nature: | | · · · · · · · · · · · · · · · · · · · | | Date: | | |
| AUTHO | ORITY CLI | ERK CERTIFI | CATION ON BEI | HALF OF EX | ECUTIVE | COM | MITTEE | |
| l, o | eave plank, Wh | ussell, - noever clerk's the me | taker dy eting will insert their name | Clerk, he and title.) | reby certify | that this | document was | approved |
| by the B | Executive Co | mmittee at its | (Leave blank and we will | - [] I insert the meeting | mee date.) | ting. | | |

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY 2017

MONTHLY MILEAGE and PARKING FEE REIMBURSEMENT REPORT

| EMPLOYEE | NAME | The second secon | PERIOD COVERED | | | | | | |
|--|--------------|--|--|--------|--|--|--|--|--|
| Kimberly J. Becker | | | 5/7-5/8/20 [*] | | | | | | |
| DEPARTME | NT/DIVISION | | | | | | | | |
| Executive | Office/BU 6 | | | | | | | | |
| Date | Miles driven | Destination and purpose of trip | Parking fees & other transportation costs paid | \$\$\$ | | | | | |
| 5/7/17 | 107.00 | SAN-Long Beach - AAAE | | | | | | | |
| 5/8/17 | 107.00 | Long Beach-SAN | | | | | | | |
| | | | | | | | | | |
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| 7,400 (, , | | | | | | | | | |
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| | | | luckristististististististististististististi | | | | | | |
| SUBTOTAL | 24400 | | SUPPOTAL | | | | | | |

Computation of Reimbursement

| | | 214,00 |
|--|---------------------------|-----------|
| REIMBURSEMENT RATE: (see below) * | Rate as of January 2017 X | 0.535 |
| TOTAL MILEAGE REIMBURSEMENT | | 114.49 |
| PARKING FEES/TOLL CHARGES (ATTACH RECEIPTS) | | * |
| TOTAL REIMBURSEMENT REQUESTED | | \$ 114.49 |
| I acknowledge that I have read, understand and agree to *Authority Policy 3.30 - Business Expense Reimbursement Policy and that any purchases/claims that are not allowed will be my responsibility. I further certify that this report of business expenses were incurred in connection with official Authority business and is true and correct. Business Expense Reimbursement Policy 3.30 | | |
| SIGNATURE OF EMPLOYEE | DEPT./DIV. HEAD APPROVAL | |

Google Maps

3225 North Harbor Drive, San Diego, CA Drive 107 miles, 1 h 54 min to 300 E Ocean Blvd, Long Beach, CA 90802

3225 N Harbor Dr

San Diego, CA 92101

| Get | on I-5 | 5 N from N Harbor Dr, W Laurel St and India St | -in (0.0 -i) |
|------------|---------------|--|--------------|
| 1 | 1. | Head west | |
| 47 | 2. | Turn left toward Airport Terminal Rd | 33 ft |
| F * | OF STATE SAME | Turn right toward Airport Terminal Rd | 262 ft |
| **1 | | Turn left onto Airport Terminal Rd | 0.1 mi |
| *1 | ***** | Slight left to stay on Airport Terminal Rd | 358 ft |
| 1 | | Continue straight | |
| 41 | | Turn left onto N Harbor Dr | |
| 47 | 8. | Use the left 2 lanes to turn left onto W Laurel St | · |
| 4 | 9. | Use the left 2 lanes to turn left onto India St | |
| * | | . Use the left 2 lanes to take the ramp onto I-5 N | |
| Cont | | on I-5 N to Seal Beach | 0.3 [[[|
| * | 11. | . Merge onto I-5 N | |
| r | 12. | . Use the right 3 lanes to take exit 85A for CA-73 N toward Long Beach | 66.4 ml |
| † | 13. | . Continue onto CA-73 N | 0.7 mi |
| *** | 14. | | |
| | | The second secon | 12.8 mi |

Continue on E 7th St. Drive to E Seaside Way in Long Beach

| 15. | Keep right at the fork to continue on CA-22 W/E 7th St, follow signs for Long Beach |
|-----|---|
| 16. | Continue straight onto E 7th St |
| 17. | Turn left onto Alamitos Ave |
| 18. | Turn right onto E Ocean Blvd |
| 19. | Turn left onto S Linden Ave |
| 20. | Turn right onto E Seaside Way Destination will be on the left |
| | 16. 17. 18. |

300 E Ocean Blvd

Long Beach, CA 90802

These directions are for planning purposes only. You may find that construction projects, traffic, weather, or other events may cause conditions to differ from the map results, and you should plan your route accordingly. You must obey all signs or notices regarding your route.



Hyatt Regency Long Beach 200 South Pine Avenue Long Beach, CA 90802 Tel: 562,491,1234

Fax: 562,432.1972

INVOICE

Payee Kim Becker

Room No.

1401

Arrival

05-07-17

Departure

05-08-17

Page No.

1 of 1

Folio Window

Confirmation No.

4041076901

Group Name

89th Annual AAAE Conference & Expo

Folio No.

866937

0.00

Booking No.

32JR2M5N

| Date | Description | | Charges | Credits |
|----------|----------------------------|--|---------|---------|
| 05-07-17 | Package | | 229.00 | |
| 05-07-17 | Occupancy Tax 12.0% | | 27,48 | |
| 05-07-17 | LB Tourism Assessment 3.0% | | 6.87 | |
| 05-07-17 | CA Tourism Assessment | | 0,39 | |
| 05-08-17 | Visa | XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX | | 263.74 |
| 05-08-17 | Parking - Self | 1 night parking | 27.00 | |
| 05-08-17 | Visa | XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX | | 27.00 |

| Total | 290.74 | 290.74 |
|-------|--------|--------|
| | | |

Guest Signature

I agree that my liability for this bill is not waived and I agree to be held personally liable in the event that the indicated person, company or association falls to pay for any part or the full amount of these charges.

World of Hyatt Summary

Membership: Bonus Codes:

Qualifying Nights: Eligible Spend:

229.00 Redemption Eligible: 27.00

Summary Invoice, please see front desk for eligibility details.

WE HOPE YOU ENJOYED YOUR STAY WITH US!

We trust you enjoyed your stay at the Hyatt Regency Long Beach. Please let us know your thoughts at: qualitylgbrl@hyatt.com.

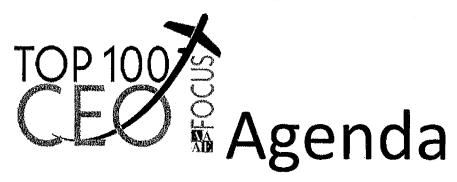
We thank you for your business and we appreciate your loyalty.

For questions on your World of Hyattaccount, call 800-30-HYATT.

For inquiries concerning your bill please call 888-588-4384

Please remit payment to: Hyatt Regency Long Beach P.O. Box 842160 Dalias, TX 75284

Balance



SUNDAY, MAY 7

12 - 1 p.m. Room 104C Luncheon

1 – 1:15 p.m. Room 104AB Welcome and Introductions

Todd Hauptli, President and CEO, AAAE

1:15 - 2:30 p.m.

Leadership Lecture: "Lessons Learned" with Thella Bowens

Former President/CEO of the San Diego County Regional Airport Authority, Thella Bowens, will discuss the challenges she has faced in her career, the leadership lessons she has learned along the way and the advice she has for you and the other CEOs. We intend to have a facilitated

discussion to make the conversation entertaining, informative and

thought-provoking.

2:30 - 3 p.m. Room 104AB **Networking Break**

3 - 4:15 p.m.

Bob Montgomery, Vice President Airport Affairs at Southwest Airlines



A fixture at Southwest since 1977, Bob is well-known and well-liked in the aviation industry. We'll have a free-wheeling conversation with Bob on the topics of the day — air service, ATC reform, infrastructure financing and who knows what else!

4:15 - 5 p.m. Room 104AB **Networking Break**

5 – 6:30 p.m. Exhibit Hall AB MONDAY, MAY 8 7:30 – 8 a.m. **Exhibit Hall Grand Opening and Corporate Appreciation Reception**

Continental Breakfast

The Top 100 Airport CEO Leadership Focus is sponsored by:



Room 104AB

8 - 9:15 a.m. Room 104AB

Amy Wilkinson, CEO and Founder of Ingenuity, Lecturer at Stanford Graduate School of Business Faculty and Author of "Creator's Code"



Amy will lead a session on her work in researching and interviewing some of the most successful entrepreneurs and business leaders in the country and how we can apply many of the leadership characteristics that make them so successful in our daily operations at the top airports across the country.

9:15 - 9:30 a.m.

Airport CEO Leadership Focus Wrap-Up

9:45 ~ 10:05 a.m. Room 203C

Meet and Greet with Patrick Lencioni, Best Selling Business Author, Internationally Recognized Speaker and Thought-Leader



Patrick has written 10 books, which have sold over 5 million copies and have been translated into more than 30 languages. Come say hello before his keynote address. You'll be impressed...

10:15 - 11 a.m. Grand Ballroom 89th Annual AAAE Conference & Exposition Official Conference Opening Ceremonies

11 a.m. – 12 p.m. Grand Ballroom General Session I: Keynote Speaker - Patrick Lencioni

The Top 100 Airport CEO Leadership Focus is sponsored by:



APRIL BOLING

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY TRAVEL EXPENSE REPORT - Board Members

| Departure Date: | Board member name: | (To be comp. | | | | | | | | | |
|---|--|--|---|---|---|--|-------------------------------------|---|--|--|--|
| Test market for the Authority Traval and Lodging Essures for the formularament Plays, Africa 3 Part 3.4 Section 3.45, outlining governance membrarament responses and approvals. Plause others have required supporting occurrentesion. Air recognition may be according to the gause of supporting occurrentesion. Air recognition may be according to the gause of supporting to the supporting occurrentesion. Air recognition may be according to the gause of supporting to the supporting occurrent of the supporting occurrent of the supporting occurrent of the supporting occurrent occurrent occurrent. Air recognition of the supporting occurrent occurre | | | Retu | ırn Date: | | 4/26/2017 | | Rei | ort Due: | 5/: | 26/17 |
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| Bullis Persistent Control of Cont | | | ll receipts m | ust be deta | illed, (credi | it card rece | ipts do not | provide su | ifficient det | ail). Any s_i | pecial items |
| Activity of the company of the company whose Real Services and the company of the | should be explained in the s | pace provided below. Islness Expense Reimbursement Policy | 3.30 | 4 | Travel and | L odajna E | xnense Re | eimbursem | ent Policy (| 3.40 | |
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| | | AUTHORITY CLERK CERTIFICATION | ON BEHA | FOFEXE | CUTIVE C | OMMITTE | E (To be co | ompleted l | by Cierk) | | |
| Clerk Signature: Date: | | hereby certify th | at this docu | ment was a | pproved b | y the Exec | utive Comm | nittee at it's | meeting o | on | , |
| | Clerk Signature: | | | | | Date: | | | | | |

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY <u>OUT-OF-TOWN TRAVEL REQUEST</u>

GENERAL INSTRUCTIONS:

| A. All travel requests must conform to applicable provisions of Policies 3. | <u>30</u> and <u>3</u> | 3.40. |
|---|------------------------|-------|
|---|------------------------|-------|

| В. | Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, us | e: |
|----|--|----|
| | the most economical means available to affect the travel. | |

| 1. TRAV | VELER; ers Name; | April Boling | | | | Dept: 2 | |
|--------------|--|--|---|-------------|---|--|-------------------------|
| Position |): | Board Member | ☐ PresidenVCEO | Γ | Gen. Counsel | | Chief Auditor |
| | | All other Authority e | mployees (does not re | auira ava | autivo committad | . administrato | , an a |
| 2 DATE | | EST: 2/28/17 | | | | | |
| Z. DATE | ב טו ווכעט | C31. 2/20/1/ | PLANNED DATE (|)F DEPAI | RTURE/RETURN | : 4/23/17 | / 4/26/17 |
| of pa Des | aper as nece | d/PURPOSE (Provessary): Im Desert, CA | vide detailed explanal | | e: Attend 2017 | | |
| 4. PRO | A. TRANS AIR OTH B. LODGIN C. MEALS D. SEMINA E. ENTER F. OTHER | PORTATION CO FARE HER TRANSPOR' NG AR AND CONFER TAINMENT (If ap INCIDENTAL EX | TATION (Taxi, Train, RENCE FEES plicable) | | tal) \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | .00 150.00 1,200.00 100.00 1,040.00 50.00 2,540.00 | |
| CERT | IFICATIO | N BY TRAVEL | ER By my signature | below, I | certify that the | above listed o | out-of-town travel and |
| associa | ted expense | es conform to the | Authority's Policies <u>3</u> | .30 and (| 3.40 and are rea | sonable and | directly related to the |
| Authorit | iy's busines: | 3. | ,*, | | | | / / |
| Travel | ers Signatur | e: 1/1- | <u></u> | ······ | | Date: <u>ッ</u> | 1/17 |
| CERTI | IFICATIO | N RY ADMINIS | TRATOR (Where | Admini | strator is the Ev | anulius Cama | altera tha Authority |
| Clerk's | signature Is | required) | VALOR (VALIETE | Aumm | stratuctis the Ext | actinge Collin | nittee, the Admonty |
| | | low, I certify the f | ollowina: | | | | |
| | | | | own trav | el request and | the details pro | ovided on the reverse. |
| 2. | The concer | ned out-of-town tr | avel and all identified | expense | es are necessar | y for the adv | ancement of the |
| | Authority's | business and rea | sonable in compariso | n to the a | anticipated bene | efit to the Autl | hority. |
| 3. | The concer | ned out-of-town tr | avel and all identified | expense | es conform to th | ie requiremen | nts and intent of |
| | Authority's | Policies 3.30 and | 3.40. | > 1 | | |) / |
| Admir | nistrator's S | gnature: | CIE | 0'1 | | Date: | 3/2/17 |
| AUTH | ORITY CL | ERK CERTIF | CATION ON BEH | ALF C | F EXECUTIV | /E COMMI | TTEE |
| I, | | | | | hereby certi | ify that this do | ocument was approved |
| (Please | leave blank. V | /hoever clerk's the me | neting will insert their name | and title.) | , noroby belt | ny martina Ut | Journelli was approved |
| by the | Executive C | committee at its | | | | eeting. | |
| | | | (Leave blank and we will | insed the . | meetina date 1 | | |

Gehlken Linda

From:

meetings@aci-na.org

Sent:

Wednesday, March 08, 2017 3:58 PM

To:

Gehlken Linda

Subject:

Your Purchase Information

Dear Mrs. Linda D. Gehlken,

Thank you for registering.

Purchase Information

Date of Purchase: Mar 8 2017 6:57PM

Mrs. Linda D. Gehlken Purchase Number: 11230 Payment method: Credit card

Card Type: VISA

Order Number: **89188.00** Transaction Numbers:

Detail

| Code | Type | Description | Quantity | Unit Price | Total |
|------------|---------|--------------------------------|----------|--------------------|------------|
| 17450/REG2 | MEETING | Commercial Management "Concess | 1 | \$1040.00 | \$1040.00 |
| | | | | Total: | \$1040.00 |
| | | · | | Total Payments: | -\$1040.00 |
| | | | | Balance: | \$0,00 |

Registrant Detail

| Registrant ID | Registrant Name | Meeting | Confirmation Number |
|------------------|------------------|---------------------------|---------------------|
| 54132 | Ms. April Boling | 2017 Business of Airports | 89188 |



2017 ACI-NA Business of Airports Conference Agenda (Concessions Track)

April 24-26, 2017 • JW Marriott Desert Springs • Palm Springs, CA

Monday, April 24, 2017

8:00am - 4:30pm

Registration

8:00am - 9:00am

Networking Breakfast

9:00am - 10:30am

Commercial Management Committee Workshop

(Open to all registered attendees)

Welcome and Opening Remarks

Speaker:

David Kellerman, Senior Manager of Concessions, Cincinnati/Northern Kentucky

International Airport

ACI-NA Annual Concessions Benchmarking Results Summary

The findings of the 2016 Airport Concessions Benchmarking Survey will be presented. The survey results readily show that airports continue to creatively reinvent their concessions programs to improve the travel experience and explore new revenue streams.

Speakers:

Deven Judd, Director, Concessions Leasing & Development, Metropolitan Washington

Airports Authority

Jo-Anne McLean, Director, Air Service and Terminal Business Development, Halifax

Stanfield International Airport

Laurie Noyes, Vice President of Airport Concessions, Tampa International Airport

Present Your Airport's Upcoming Opportunities

Join this session on upcoming opportunities for planned RFPs for concessions over the next year. This exciting new session will provide an excellent opportunity for everyone involved in airport concessions, and especially those new to the airport arena, to learn more about the industry and potential new opportunities.

Presentations from: Indianapolis Airport Authority, Minneapolis-Saint Paul International Airport, Salt Lake City International Airport, San Francisco International Airport, and Seattle-Tacoma International Airport

10:30am - 11:00am

Networking Break

11:00am - 12:15pm

Joint Meeting with the Commercial Management Committee and Business Diversity Committee

Required Contract Provisions - AIP Grants and Obligated Sponsors

In January 2016 FAA released "Required Contract Provisions- AIP Grants and Obligated Sponsors", covering the applicable provisions that airports must include in all contracts, regardless of funding sources. The provisions cover lease agreements as well as agreements with concessionaires and ground transportation providers. These obligations also extend to subcontracts. Additionally, there are training and monitoring requirements in order to be in compliance.

Speakers:

Joe Manges, Attorney, Office of Chief Counsel, Federal Aviation Administration

12:15pm - 1:30pm

Joint Buffet Lunch

1:30pm - 3:00pm

World Business Partners/Associate Members

3:00pm - 5:00pm

Open Networking Time

On-your-own networking time where airports, concession operators, and small business owners can meet and exchange contacts for future business relationships. Airports will be able to meet with potential tenants and/or service providers.

5:00pm - 6:30pm

Networking Lounge Grand Opening and Welcome Reception

Tuesday, April 25, 2017

8:00am - 4:30pm Registration

8:00am – 9:15am Breakfast in Networking Lounge

9:15am - 9:30am Welcome and Opening Remarks

Thomas P. Nolan, Executive Director, Palm Springs International Airport

William R. Vanecek, Chair, ACI-NA and Director of Aviation, Buffalo Niagara International

Airport

9:30am - 10:45am

Keynote Speaker: Jim Knight, Business Culture Catalyst and Former Hard Rock International Executive & Author of Culture That Rocks!

Learn from the acclaimed author of *Culture That Rocks!* how people-oriented businesses can achieve rock star status. Sharing lessons from his more than 30-year career in hospitality training, Jim Knight will provide thought-provoking and refreshingly candid advice on organizational culture, customer service, employee branding, building teams, and performance management.

10:45am - 11:15am Networking Break

11:15am – 12:30pm Session 1A: Concessions Master Planning – Looking into the Crystal Ball

This session will look at different considerations for airport operators when developing their concessions master plan. In today's environment merchants are responding to perceive purchase changes from millennials and the collection of passenger data. How are airports and concessionaires changing their business strategy? Planning for concessions needs to be integrated with the overall terminal planning, for example the interaction of hold rooms

with concession programs.

Moderator: Andrew Weddig, Chief Development Officer, Hojeij Branded Foods

Speakers: Amanda Anthony, CEO & Founder, FlyInStyle

Robert Chicas, Senior Vice President, Firm-wide Director, Aviation & Transportation, HOK

George Fewster, Director of Business Development, Paradies Lagardère

Rawley Vaughan, Director, Ricondo & Associates, Inc.

12:30pm – 2:00pm Lunch in Networking Lounge

2:00pm - 3:15pm Session 2A: Airport Lounges - Upgrades and New Options

Airport Lounges strive to deliver passenger satisfaction, comfort, and an enhanced travel experience. Today, lounges can be operated by airlines, airports, or third-parties. Many high-end lounges offer unique catering options, showers, spa services, private meeting rooms, and business facilitates. The pay per-use approach can subsequently generate non-aeronautical revenue to the airport, while at the same time providing an enhanced passenger experience. The challenge of opening a new airport lounge is the availability of

space in the right location.

Moderator: Jaimini M. Erskine, Director, Office of Commercial Management, Baltimore/Washington

International Thurgood Marshall Airport

Speakers: Liz Devaney, General Manager, Delta Sky Club Facilities, Delta Air Lines

James Jennings, Senior Manager, Aviation Properties, Seattle-Tacoma International Airport

Nancy Knipp, Senior Vice President, Airport Lounge Development

Anthony Tangorra, Vice President, Commercial, Manchester Airport Group - USA

3:15pm - 3:45pm Networking Break

3:45pm - 5:00pm Session 3A: Cost of Doing Business at Airports (Concessions Perspective)

Join us to learn more from industry experts about the current challenges and opportunities of doing business in airports taking into consideration, among other elements: Size of company AND airport, Investment requirements, Non-monetary resources, the Approvals process, and ways to leverage your assets to improve your opportunity for success. Information from recent ACRP report on Food and Beverage and Retail Operators: The

Costs of Doing Business at Airports will be shared as well.

Moderator: Rebecca Ramsey, Director, Concession Affairs, Metropolitan Nashville Airport Authority

Speakers: Michael Levine, Chief Executive Officer, Tastes on the Fly

Firelli Pitters, Director, Unison Consulting, Inc.

Kent Vanden Oever, Vice President, Business Development, HMSHost

Wednesday, April 26, 2017

8:00am - 1:00pm Registration

8:00am - 8:45am Breakfast in Networking Lounge

8:45am - 10:00am General Session: Roundtable with Airlines

This session features representatives from airlines who will share their perspectives on many issues including industry growth projections, airport privatization and public/private partnerships, new trends in airport-airline agreements, airline input into airport capital programs and much more. And, of course, we'll look to airports in the audience for their questions and discussion with our airline panelists.

Moderator: Randy Bush, CFO, Columbus Regional Airport Authority

Tatiana Starostina, Manager, Financial Planning, Oakland International Airport

Speakers: DJ Anderson, Director, Properties, American Airlines

Donnell Harvey, Regional Director, Corporate Real Estate, Delta Air Lines Mike NcNaney, Vice President - Industry, Corporate & Airport Affairs, WestJet

10:00am - 10:30am Networking Break

10:30am - 11:30am Concessions Roundtable

The roundtables provide a forum to engage in candid discussions with your peers regarding two hot topics in airport concessions.

Topic 4A: Latest Trends in the Airport Concessions Solicitation Process

Airports need to make an informed decision with the information presented to them. However, what do airports really want to know? How much information to include in proposals? On the other side of the coin, what are the costs and resources of putting together a proposal associated to the concessionaire?

What are the Best Practices in today's environment? One debate is "Digital vs. Printed Proposals" — adopting a digital approach can streamline the process and led to lower operational expenditure for the concessionaire; however, does this come at a disadvantage to the airport?

Facilitators: John Reeb, Senior Principal Property Manager, San Francisco International Airport

Adeline Moya, Vice President, Business Development, Be Relax Amy Snyder, Property/Contract Administrator, Boise Airport

Joe Waller, President & CEO, Pacific Gateway

11:30am - 12:30pm Concessions Roundtable

The roundtables provide a forum to engage in candid discussions with your peers regarding two hot topics in airport concessions.

Topic 5A: Advertising Policies and Guidelines

Facilitators: Faith Roland Quilling, Senior Director, Development, Clear Channel Airports

Shauna Forsythe, Director of Business Development, Lamar Alliance Airport Advertising Eric Friedman, Concessions Manager, Louis Armstrong New Orleans International Airport

Amy Gonzalez, General Counsel, San Diego County Regional Airport Authority

12:30pm - 2:00pm Lunch in Networking Lounge

2:00pm – 3:15pm Session 6A: Beyond the Lease: True Partnerships Between Airports and

Concessionaires

Discover the next generation of partnerships between airports and concessionaires. This session will look beyond the lease by identifying practical solutions and opportunities that can benefit both stakeholders. Airports and concessionaires operate in a complex environment and there are unique strategies that can be deployed to leverage and expand the stakeholder relationship. Pulling together new partnership visions can help both the

airport and concessionaire grow successfully and meet new demands.

Moderator: Ingrid Hairston, Director of Business Development, Raleigh-Durham Airport Authority

Speakers: Elizabeth Grzechowiak, Assistant Director of Concessions and Business Development,

Metropolitan Airports Commission

Michael Mullaney, Executive Vice President, Corporate Strategy & Development, Hudson

Group

Pady Regnier, CEO & Founder, St. Croix Airport Retail, Inc.

5:30pm – 6:00pm Awards Gala Reception (business or cocktail attire suggested)

6:00pm – 9:00pm Awards Gala Dinner (business or cocktail attire suggested)

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HMD1277MFI

\$107

lost Visited 👶 Getting Started 🦂 Save to Mendeley i nursday, Mar 9, 2017

| Check In Apr 21, 2017 | > | Check Out Apr 26, 2017 |
|--------------------------|---|---------------------------|
| | | |

Entire home/apt

BEAUTIFUL UPPER PLAZA VILLAS CONDO 222 North Calle El Segundo 551 Palm Springs, CA 92262 United States

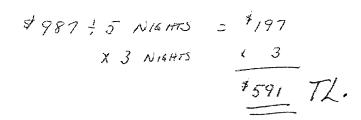
Hosted by Tiana Capper Phone: +1 (310) 503-2377

| Charg | es |
|-------|----|
|-------|----|

Service Fee 🚱

| \$156 × 5 nights | \$780 |
|------------------|-------|
| Cleaning fees @ | \$100 |

| Total | \$987 |
|-------|-------|
| | |



Payment

| Charged to VISA | \$987 |
|-----------------|-------|
| March 09, 2017 | |
| Rajance | \$0 |

April Boling Palm Springs Conference

| Lodging/Airbnb | 591.00 | |
|---------------------------------|--------|------|
| Purple Room Restaurant - Dinner | 51.50 | Food |
| King's Highway - Dinner | 30.01 | Food |

TOTAL

672.51

FOUND THE MON NITE

DINNER BECKIPT

13,00

I HAD + THOUSE

CRANGE CARNITAS TO ATT

1 STICKY DATE PUDDING

+ TAX

+ TIP 020%

King's Highway 701 E Palm Canyon Dr Palm Springs, CA 92264

Check: 106903

Customer Name: 4 Custs

Server: Aaron Table: KNG113 04/24/17 08:50pm Guest Count: 4

| PER SE | | (GX (40) 400 410 410 410 410 410 410 410 410 410 | |
|--------|---------------------------------|--|---------------------|
| 3 | Taco Maria Michelada | | \$30,00 |
| 1 | Cortez The Killer | | \$19.00 |
| 2 | Sticky Date Pudding | D 30 | ///) \$16,00 |
| 1 | OG-OC Kogi | ØX. | \$15,00 |
| 1 | Orange Carnitas | | \$15.00 |
| 1 | Ace Cactus Club | | \$13.00 |
| 1 | Desert Hgwy Burger ADD Bacon | | \$17.00 |
| 1 | Rouge Hzlnut Brown | | \$8.00 |

| Subtotal: | \$133, 00 |
|--|-------------------------------|
| Tax:: | \$11.65 |
| Sub w/Tax: | \$144.65 |
| Total: | \$144.65 |
| 18% tip would be 20% tip would be 22% tip would be | \$23.94 \$26.60 \$29.26 |

A friendly place.



1900 E Palm Canyon Palm Springs, CA 92264 (760)322-4422



Come Back and join us for dinner:

Present this receipt within two
weeks of today, and enjoy one
complimentary glass of Bubbly with
each entree purchased!
Thank you for joining us!

www.purpleroompalmsprings.com

FY 2017 Per Diem Rates for Palm Springs California

(October 2016 - September 2017)

Cities not appearing below may be located within a county for which rates are listed.

To determine what county a city is located in, visit the National Association of Counties (NACO) website (a non-federal website).

The following rates apply for Palm Springs California

| Max lodging | by Month (| excluding taxes) | |
|-------------|------------|------------------|--|
| man waging | DV PIONULI | CACIOUNIE (GACS) | |

| Primary Destination | | 2016 | | | 2017 | | | | | | | | | M&IE |
|---------------------|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|
| (1, 2) | County (3, 4) | Oct | Nov | Deç | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | (5) |
| Palm Springs | Riverside | \$101 | \$131 | \$131 | \$131 | \$131 | \$131 | \$131 | \$101 | \$101 | \$101 | \$101 | \$101 | \$64 |

Footnotes

- 1. Traveler reimbursement is based on the location of the work activities and not the accommodations, unless lodging is not available at the work activity, then the agency may authorize the rate where lodging is obtained.
- 2. Unless otherwise specified, the per diem locality is defined as "all locations within, or entirely surrounded by, the corporate limits of the key city, including independent entities located within those boundaries."
- 3. Per diem localities with county definitions shall include"all locations within, or entirely surrounded by, the corporate limits of the key city as well as the boundaries of the listed counties, including independent entities located within the boundaries of the key city and the listed counties (unless otherwise listed separately)."
- 4. When a military installation or Government-related facility (whether or not specifically named) is located partially within more than one city or county boundary, the applicable per diem rate for the entire installation or facility is the higher of the rates which apply to the cities and/or counties, even though part(s) of such activities may be located outside the defined per diem locality.
- 5. Meals and Incidental Expenses, see Breakdown of M&IE Expenses for important information on first and last days of travel.

AMY GONZALEZ

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY TRAVEL EXPENSE REPORT

(To be completed within 30 days from travel return date)

| TRAVELER: Amy Gonzalez | | מ | EPT, NAN | ME & NO. | | G | eneral Co | ounsel | .,, |
|--|--|----------------------|----------------------------|---|---------------------------|--|---------------------------------------|-----------------------------|-----------------------|
| DEPARTURE DATE: 2/26/2017 | RETURN D | ATE: | : | 2/28/2017 | | REPOR | T DUE: | 3/ | 30/17 |
| DESTINATION: Dallas, TX | | | | | | | | | |
| Please refer to the Authority Travel and Lodgling Expense R and approvals. Please attach all required supporting docum special items should be explained in the space provided belo | nentation. All receipi | y, Artici ts must | e 3, Part 3 be detalled | .4, Section d, (credit o | n 3.40, out ard recelp | iining appr ts do not p | opriate re Provide su | imbursable fficient deta | expenses ill). Any |
| on the second | Authority Expenses | | | | Employe | e Expens | :05 | | |
| | 838 | SUNDAY | MONDAY 2/27/17 | TUESDAY 2/28/17 | WEDNESDAY 3/1/17 | THURSDAY | FRIDAY | 8ATURDAY | TOTALS |
| Air Fare, Railroad, Bus (attach copy of itinerary w/charges) | 140,20 | | | | | | | | 0.00 |
| Conference Fees (provide copy of flyer/registration expenses) | 550.00 | | | | • | | | | 0.00 |
| Rental Car* | | | | | | | | | 0,00 |
| Gas and Oil* | | | | ., | | | | | 0,00 |
| Garage/Parking* | | | | | | | | | 0,00 |
| Mileage - attach mileage form* | | | | | | | | | 0.00 |
| Taxi and/or Shuttle Fare (include tlps pd.)* | | | | | 60,00 | . , | | | 60.00 |
| Hotel* | | | 235.69 | 235,69 | | | | | 471,38 |
| Telephone, Internet and Fax* | | ., | | | | ļ | | ļ | 0,00 |
| Laundry* | | | | | | <u> </u> | · · · · · · · · · · · · · · · · · · · | | 0.00 |
| Tips - separately paid (maids, bellhop, other hotel srvs.) | | | | | | | | - | 0.00 |
| Meals Breakfast* | | | | W-1000000000000000000000000000000000000 | | | | 1 | 0.0 |
| ting ad) | | | | | | | | | 0.0 |
| Dilliei | | | | | | | | | 0.0 |
| Other Meals* | | 100 | No. | Design Control | 020 marie | 620000 | | W | |
| Alcohof is a non-reimbursable expense | AND SERVICE AND SE | | | | | Market Control | E THE COLUMN | A CONTRACTOR OF ST | 0.0 |
| Hospitality 1 * | | | | | <u> </u> | | | | 0.0 |
| Miscellaneous | | | <u> </u> | | - | 1 | ļ | | 0,0 |
| Baggage fee | | | | | | | | | 0.0 |
| *Provide detailed receipts | | | | | | 1 | | - | 0.0 |
| Total Expenses prepaid by Author | ity 690,20 | 0.00 | 235.69 | 235,69 | 60.00 | 0.00 | 0.00 | 0,00 | 531,3 |
| | | -, | | | | · · · · · · · · · · · · · · · · · · · | | | |
| Explanation: | | | | | epaid by A | | | | 690,2 |
| No other receipts were provided for this travel report. | | | | enses Po g cash adv | . by Emplo (ences) | yee | | | 531.3 |
| ino other receipts were provided for this traverreport. | | | Grand T | | rancosy | | | | 1,221,5 |
| | | | | Attended to the second second | e (attach cor | ov of Authority | | .1 | |
| | | | | | epaid by A | | 7-5-17 | | 690.2 |
| | | | | | itive amou | | | | |
| 1 Give names and business affiliations of any persons whose meal 2 Prepare Check Request | is were paid by traveie | . | Due Aut | hority (ne | gative amo | ount) ³ | | | 531.3 |
| ³ Attach personal check payable to SDCRAA | | | | | | | ting even i | f the amoun | it (s \$0, |
| | | | | | | | | ,···· , | |
| I as traveler or administrator acknowledge that I have | rood understand | ne hne | ree to Aut | thority no | liciae 3.4 | ∩ - Trave: | and Loc | laina Expe | nge |
| Reimbursement Policy ⁴ and 3,30 - Business Expense | • | _ | | | | | | | |
| responsibility. I further certify that this report of travel | | | | | | | | | |
| Travel and Lodging Expense Reimbursement | Policy 3.40 | Juli Su I | Business | Expense | Reimburs | ement Pol | icy 3.30 | | ilia collogii |
| Prepared By: | Kendy Rios | | | • | | Ext.: | • | x242 | 4 |
| | Print/Type Name | | | | - | | | 4/2 | 8/2012 |
| Traveler Signature: | | | | | | Date: | | 1/2 | y DUIT |
| Approved By: | | | | | | Date: | | | |
| AUTHORITY CLERK CERTIFICATION ON BEHALF OF | EXECUTIVE COM | | | ertified if | used by Pr | resident/Cl | | | |
| to the second se | | | | | | | | | |
| I, | he | areby ce | ertify that th | h <mark>is</mark> docum | ent was ap | oproved by | the Exec | utive Comn | nittee at its |
| l, (Please leave blank. Whosver clerk's the meeting will insert the | ir name and title.) | areby ce | ertify that th | his docum | ent was ap | oproved by | the Exec | utive Comn | nittee at its |
| , (Please leave blank. Whoever clerk's the meeting will insert the meeting. (Leave blank and we will insert the meeting date.) | ir name and title.) | areby ce | ertify that tl | his docum | ent was ap | oproved by | the Exec | utive Comn | nittee at its |

your department Administrative Assistant or call Accounting at ext. 2806.

C:\Uaera\krics\AppData\Roaming\OpenText\OTEdit\EC_ECMS\c12639662\Travel Expense-Dallas -2-27-2017

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY <u>OUT-OF-TOWN TRAVEL REQUEST</u>

GENERAL INSTRUCTIONS:

| A. | All travel | l requests m | ust conform to | applicable | provisions | of Policies | 3.30 and 3.4 | 40 |
|------|----------------|--------------|-------------------|------------|------------|---------------|--------------|----|
| / Ni | 7 WI G G 9 C I | 10000000111 | 40t 0011101111 to | applicable | | VIII VIIIGIGA | | - |

| В. | Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3,30 and 3,40, use |
|----|---|
| | the most economical means available to affect the travel |

| 1. TRAVELER: | |
|---|---|
| Travelers Name: Amy Gonzalez | Dept: <u>15</u> |
| Position: Board Member President/0 | EO Gen, Counsel Chief Auditor |
| All other Authority employees (does | not require executive committee administrator approval) |
| 2. DATE OF REQUEST: 1/23/17 PLANNED DA | E OF DEPARTURE/RETURN: 2/26/17 / 2/28/17 |
| DESTINATIONS/PURPOSE (Provide detailed explain of paper as necessary): Destination: Dallas, TX Explanation: P3 Conference | Purpose: P3 Conference |
| 4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSE A. TRANSPORTATION COSTS: AIRFARE OTHER TRANSPORTATION (Taxi, Transportation) B. LODGING C. MEALS D. SEMINAR AND CONFERENCE FEES E. ENTERTAINMENT (If applicable) F. OTHER INCIDENTAL EXPENSES TOTAL PROJECTED TRAVEL EXPENSES | \$ 600.00 \$ 0.00 \$ 500.00 \$ 100,00 \$ \$ |
| CERTIFICATION BY TRAVELER By my signat | ure below, I certify that the above listed out-of-town travel and |
| | s 3.30 and 3.40 and are reasonable and directly related to the |
| Authority's business, | .1 1 |
| Travelers Signature: Muej L | Date: 1/24/17- |
| CERTIFICATION BY ADMINISTRATOR OWN | ere Administrator is the Executive Committee, the Authority |
| Clerk's signature is required). By my signature below, I certify the following: 1. I have conscientiously reviewed the above out. 2. The concerned out-of-town travel and all identify Authority's business and reasonable in compa | of-town travel request and the details provided on the reverse. |
| Administrator's Signature: | Date: |
| AUTHORITY CLERK CERTIFICATION ON E | EHALF OF EXECUTIVE COMMITTEE |
| I, Tony Russeu Authority Cle (Please leave blank, Whoever blerk's the meeting will insert their r | , hereby certify that this document was approved meeting. meeting. |
| (Leave blank and we | will Insert the meeting date.) |



Congratulations!

You are now registered for P3C 2017

Hi Amy,

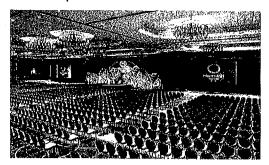
Please print this page as your confirmation, and we will send you a receipt of payment momentarily. If someone other than the registered attendee made this registration, please be sure to forward this information to that person.

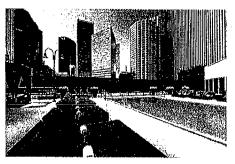
Now It's Time to Book Your Room:

The Sheraton Dallas Hotel is our event headquarters. A block of rooms are being held at the hotel at a special rate of \$179. Reservations must be made by Friday, February 17, 2017 or before the block is sold out in order to guarantee this rate. Reservations made after this date can only be honored on a space and rate available basis,

To make your hotel reservations, please click here

(https://www.starwoodmeeting.com/events/start.action?id=1606237179&key=11F6B625) or call the hotel directly at (214) 922-8000 and identify yourself as part of P3C or The Public-Private Partnership Conference.







Order Summary

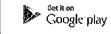
Order #283647 | 1 Ticket| Total amount; 550 A confirmation email will be sent to agonzale@san.org

Get Ready for the Event

---- Download the Event App

Access your tickets and event info on your mobile device. Download and search for P3C 2017





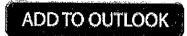
(http://www.bizzabo.com/download/jphone)

(http://www.bizzabo.com/download/android)

Add to calendar: Google (https://www.google.com/calendar/render?action=TEMPLATE&text=P3C% 202017&dates=20170227T080000/20170301T150000&details=P3C%20is%20one%20of%20the% 20largest%20gatherings%20of%20development%20professionals%20in%20the%20country.%20With%

TRAVELTRUST

Traveltrust Corporation 374 North Coast Hwy 101, Suite F Encinitas, CA 92024 Phone: (760) 635-1700



Tuesday, 14FEB 2017 04:47 PM EST Passengers: AMY GONZALEZ (15)

Agency Reference Number: TURWHF

Click here to view your current ltinerary or ETicket receipt on-line: tripcase.com

Southwest Airlines Confirmation 5YCA9N

Please review your itinerary and report any discrepancies to Traveltrust within 24hrs of receipt Be sure to visit www.traveltrust.com for additional travel information

TRAVELTRUST STRONGLY RECOMMENDS CHECKING IN ONLINE WITH YOUR AIRLINE AT LEAST 24 HOURS PRIOR TO EACH FLIGHT FOR THE MOST CURRENT TIMES AND ALERTS

AIR

Monday, 27FEB 2017

Southwest Airlines

From: San Diego CA, USA To: Dallas Love Field TX, USA

Stops: Nonstop

Flight Number: 1837

Depart: 07:00 AM Arrive: 11:55 AM

Duration: 2 hour(s) 55 minute(s)

Status: CONFIRMED

Class: L-Coach/Economy

Miles: 1175 / 1880 KM

Equipment: Boeing 737-700 Jet

DEPARTS SAN TERMINAL 1 - ARRIVES DAL TERMINAL 1
Southwest Airlines Confirmation number is 5YCA9N

THE FLIGHTS BOOKED. IF THE RESERVATION IS NOT USED OR CANCELLED BEFORE THE DEPARTURE OF YOUR FLIGHTS IT MAY HAVE NO VALUE, CONTACT TRAVELTRUST BEFORE YOUR OUTBOUND FLIGHT IF CHANGE IS NECESSARY. SOUTHWEST AIRLINES CONFIRMATION NUMBER - 5YCA9N FOR EMERGENCY SERVICE FROM UNITED STATES - 888-221-6043

Ticket/Invoice Information

Ticket for: AMY GONZALEZ

Ticket Nbr: WN2487730310 Electronic Tkt: No Amount; 0,00

Base: 0.00 Tax: 0.00

Charged to: AX**********

Service fee: AMY GONZALEZ
Date Issued: 2/14/2017
Document Nbr: XD0700766338

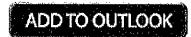
Charged to: AX**********

Amount: 25,00

Total Tickets: 0.00 Total Fees: 25.00 Total Amount: 25.00

WITRAVELTRUST

Traveltrust Corporation 374 North Coast Hwy 101, Suite F Encinitas, CA 92024 Phone: (760) 635-1700



Wednesday, 25JAN 2017 01:48 PM EST

Passengers: AMY GONZALEZ (15)
Agency Reference Number: !YZUBR

Click here to view your current Itinerary or ETicket receipt on-line: tripcase.com

American Airlines Confirmation IYZUBR

Please review your itinerary and report any discrepancies to Traveltrust within 24hrs of receipt Be sure to visit www.traveltrust.com for additional travel information

TRAVELTRUST STRONGLY RECOMMENDS CHECKING IN ONLINE WITH YOUR AIRLINE AT LEAST 24 HOURS PRIOR TO EACH FLIGHT FOR THE MOST CURRENT TIMES AND ALERTS

AIR Wednesday, 1MAR 2017

American Airlines

From: Dallas/Ft Worth TX, USA

To: San Diego CA, USA

Stops: Nonstop Seats: 24D

Equipment: Airbus A321 Jet

ARRIVES SAN TERMINAL 2

American Airlines Confirmation number is IYZUBR

Flight Number: 0474 Depart: 05:00 PM

Arrive: 06;10 PM

Duration: 3 hour(s) 10 minute(s)

Status: CONFIRMED

MEAL: FOOD FOR PURCHASE

7

Class: S-Coach/Economy

Miles: 1175 / 1880 KM

THIS TICKET IS NON-REFUNDABLE AND MUST BE USED FOR THE FLIGHTS BOOKED, IF THE RESERVATION IS NOT USED OR CANCELLED BEFORE THE DEPARTURE OF YOUR FLIGHTS IT MAY HAVE NO VALUE, CONTACT TRAVELTRUST BEFORE YOUR OUTBOUND FLIGHT IF CHANGE IS NECESSARY, AMERICAN AIRLINES CONFIRMATION NUMBER - IYZUBR FOR EMERGENCY SERVICE FROM UNITED STATES - 888-221-6043

Ticket/Invoice Information

Ticket for: AMY GONZALEZ

Date issued: 1/25/2017 Invoice Nbr: 5410471

Ticket Nbr: AA7940626670 Electronic Tkt: Yes Amount: 140.20 USD

Base: 117.21 US Tax: 8.79 USD XT Tax: 14.20 USD

Charged to: AX**********

Service fee: AMY GONZALEZ
Date issued: 1/25/2017
Document Nbr: XD0699867897

Charged to:

Amount: 30.00

Total Tickets: 1

AX*********

Total Tickets: 140.20 Total Fees: 30,00 Sheraton Dallas 400 North Olive Street Dallas, TX 75201 United States

Tel: 214-922-8000 Fax; 214-922-0308



Sheraton

Amy Gonzales Po Box 82776

San Diego, CA, 92138-2776

PB18AA - P3 Conference Attendee Block

Page Number **Guest Number**

1860179

13:38

Arrive Date Depart Date

Folio ID

27-FEB-17 01-MAR-17

No. Of Guest

12:00

Room Number

2578

Club Account

SPG~A8729

Tax Invoice

Sheraton Dallas MAR-01-2017 12:51 LATOJAC

| RESPONSE AND CONTRACTOR OF THE PARTY OF THE PARTY AND CONTRACTOR OF THE PARTY AND CONT | West for the state of the state | | | |
|--|--|------------------------------|-------------------------------|--|
| pale: | (Rejejence | Description | Charges (USD) (Charles (USD)) | |
| 27-FEB-17 | RT2578 | Room Charge | 179.00 | |
| 27-FEB-17 | RT2578 | 2% Tourism PID Fee | 3,58 | |
| 27-FEB-17 | RT2578 | 7% City Occupancy Tax | 12,78 | |
| 27-FEB-17 | RT2578 | 6% State Occupancy Tax | 10,95 | |
| 28-FEB-17 | 31031 | Room Service | 58,76 | |
| 28-FEB-17 | RT2578 | Room Charge | 179.00 | |
| 28-FEB-17 | RT2578 | 2% Tourism PID Fee | 3,58 | |
| 28-FEB-17 | RT2578 | 7% City Occupancy Tax | 12.78 | |
| 28-FEB-17 | RT2578 | 6% State Occupancy Tax | 10.95 | |
| 01-MAR-17 | VI | Visa-0192 | -471.38 | |
| | American Accessor 1 | the management of the second | | |

For Authorization Purpose Only

XXXXX

Date Code Authorized

27-FEB-17

03042D

483.3

Approve EMV Receipt for VI - 0192; no CVM TC:B8733BB54ED91347 TVR;0080008000 AID;A0000000031010 Application Label; CHASE VISA

Continued on the next page

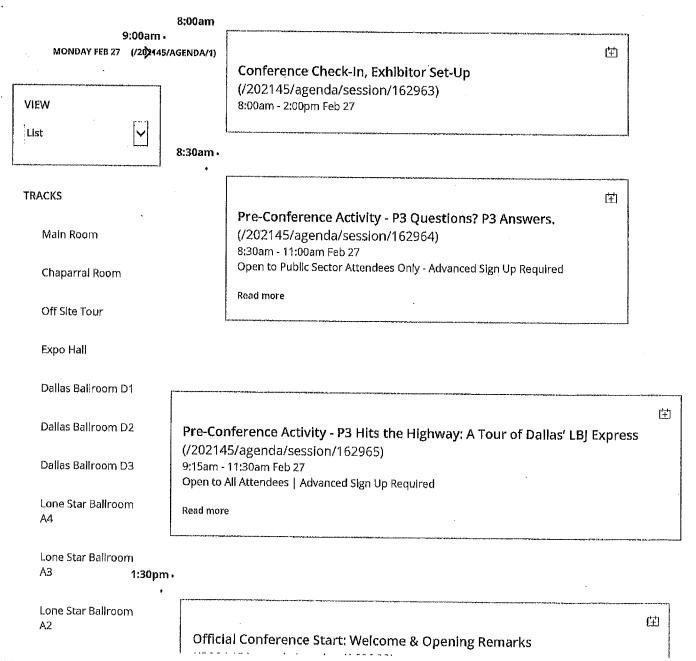
Agenda

EVENT DETAILS

GET INVOLVED

REGISTER (http://thep3conference.com/registratic

2017 Agenda-At-A-Glance





It's a pleasure to welcome you to P3C 2017!

The conference officially begins Monday afternoon at 1:30pm in the Dallas Ballroom with our opening presentations. Formal conference activities continue until 6:00pm, and will be followed by our Opening Night Welcome Reception which goes from 6:00pm to 8:00pm. The Higher Education Reception also starts at 6:00pm, and will be located on the 38th floor of the hotel in the Chaparral Room.

On Tuesday, please Join us for breakfast starting at 7:30am. Conference activities run Tuesday from 8:00am to 5:15pm. Lunch will be served at 12:00pm, and our second Networking Reception will be that evening at 5:15pm.

On Wednesday, breakfast begins at 7:00am. The conference proceeds from 8:00am until its official end at 12:30pm.

Please view the conference booklet included in your guest bag for a more detailed presentation of all events scheduled.

While here at P3C we encourage you to spend some of your time in our Expo Hall where you can meet exhibitors sharing information about their communities, organizations, products, and services. Networking breaks, meals, as well as the main Monday & Tuesday receptions will all take place in the Expo Hall.

We look forward to working with you over the next three days. If you are in need of any special services (or just looking for a great restaurant recommendation while in town) Mendie Triguero, our Event Coordinator, or any member of the P3C team at the help desk will be happy to assist you. Please do not hesitate to provide us feedback or suggestions on any aspects of this week's events. It's our goal to make this conference the best possible for everyone attending.

We're thrilled you've been able to join us this year, and we hope the next three days are a rewarding and enjoyable experience that helps you meet all of your P3 objectives.

Sincerely,

Eric Iravani, Executive Director - P3C

Enic Gravani

ANGELA SHAFER-PAYNE

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY TRAVEL EXPENSE REPORT

(To be completed within 30 days from travel return date)

DEPARTURE DATE: 4/27/2017 RETURN DATE: 4/28/2017 REPORT DUE: 5/28/17

TRAVELER: Angela Shafer-Payne

DEPT. NAME & NO. Executive Office/BU 6

| | | Authority Expenses | | | , | Employe | e Expens | es | | |
|--|--|--|--|---|---|--|--|--|--|--|
| | | (Prepaid by Authority) | 5UNDAY 4/30/17 | MONDAY | TUESDAY | WEDNESDAY | THURSDAY 4/27/17 | FRIDAY 4/28/17 | 6ATURIDAY 4/29/17 | TOTALS |
| Air Fare, R | allroad, Bus (attach copy of Itlnerary w/charges) | \$871,60 | | | | | | | | 0.0 |
| Conference | Fees (provide copy of flyer/registration expenses) | | | | | | | | | 0.0 |
| Rental Car | * | | | | | | | | | 0.0 |
| as and O | 11* | | | | | | | | | 0.0 |
| erage/Pa | | | | | | | | | | 0.0 |
| | ttach mileage form* | | | | *************************************** | | | | | 0.0 |
| | Shuttle Fare (Include tips pd.)* | Part March 1 | 17.50 | | *************************************** | | 20.50 | 19.24 | | 57,2 |
| lotel* | | 74747 VA | | | -, , , | | 219,70 | | | 219.7 |
| | Internet and Fax* | W. Jan. St. | | | | | | | | 0,0 |
| .aundry* | The state of the s | | | | | | | | | 0.0 |
| | arately paid (maids,bellhop,other hotel srvs.) | | | | | | | | | 0,0 |
| leals include | Breakfast* | - 5.00 May 1967 | · · · · · · · · · · · · · · · · · · · | | | | | | | 0.0 |
| ips pd.) | Lunch* | | | | | | F 44 | | | 0,0 |
| · · / | Dinner* | E STATE OF THE STA | | } | | | 5.11 | | | 5.1 0.0 |
| Tanhal la | Other Meals* unon-reimbursable expense | | Single States | -040-00-40 48 | | | | April 10 Page | 1.5 | |
| lospitality | | | Assisting Assistant | 392 TE 1917 | A COMMON | 建 定保证4% | | 建 定指数 3000人 | 金融 公司(10) | 9.000 (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) 1.000 (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) (1990) |
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| | Total Expenses prepaid by Authority | 871.60 | 17.50 | 0.00 | 0.00 | 0.00 | 245.31 | 19.24 | 0.00 | 282.0 |
| xplanation | | | | Total Eve | onana Dro | pald by Au | thority | | | 871.6 |
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SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

| GENER | A1. | INSTI | RUCT | IONS: |
|-------|-----|-------|------|-------|
| | | | | |

| A. All travel requests must conform to applicable provisions of Policies 3.30 a | ano 3.4 | 3,30 | ʻ01(Cl08 3, | ie of Poic | provisione | applicable | i to | conform | must | requests | - All fraval | Α. |
|---|---------|------|-------------|------------|------------|------------|------|---------|------|----------|--------------|----|
|---|---------|------|-------------|------------|------------|------------|------|---------|------|----------|--------------|----|

B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, use the most economical means available to affect the travel.

| Travelers Name: Angela Shafer-Payne Dept: 6 Position: Gen. Counsel Chief Au Position: Gen. Counsel Chief Au Chief Au Chief Au 2. DATE OF REQUEST: 4/24/17 PLANNED DATE OF DEPARTURE/RETURN: 4/27/17 1 4/28/ | ıditor |
|--|--|
| All other Authority employees (does not require executive committee administrator approval | |
| |) |
| | |
| 3. DESTINATIONS/PURPOSE (Provide detailed explanation as to the purpose of the trip- continue on extra | sheets |
| of paper as necessary): | |
| Destination: Washington, DC Purpose: Attend U.S. Travel & Gateway Airports | |
| Council Briefing with Vice President. Explanation: | Marshall are seen and the seen are seen as a s |
| | |
| | |
| | |
| 4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES | |
| A. TRANSPORTATION COSTS: | |
| AIRFARE \$ 900.00 OTHER TRANSPORTATION (Taxt Train Car Reptal) \$ 100.00 | |
| OTHER TRANSPORTATION (Taxi, Train, Car Rental) \$ 100.00 B. LODGING \$ 320.00 | |
| C. MEALS \$ 100.00 | |
| C. MEALS \$ 100.00 D. SEMINAR AND CONFERENCE FEES \$ | |
| E. ENTERTAINMENT (If applicable) \$ | |
| F. OTHER INCIDENTAL EXPENSES \$ 50.00 TOTAL PROJECTED TRAVEL EXPENSE \$ 1470.00 | |
| TOTAL PROJECTED TRAVEL EXPENSE \$ 1470.00 | |
| CERTIFICATION BY TRAVELER By my signature below, I certify that the above listed out-of-town t | ravel and |
| associated expenses conform to the Authority's Policies 3.30 and 3.40 and are reasonable and directly rela | ted to the |
| Authority's business. | \wedge |
| Travelers Signature: Date: 4.24.1 | ') |
| Travoloro distraction of | |
| CERTIFICATION BY ADMINISTRATOR (Where Administrator is the Executive Committee, the A | uthority |
| Clerk's signature is required). | |
| By my signature below, I certify the following: | |
| 1. I have conscientiously reviewed the above out-of-town travel request and the details provided on the | ie reverse |
| 2. The concerned out-of-town travel and all identified expenses are necessary for the advancement of | f the |
| Authority's business and reasonable in comparison to the anticipated benefit to the Authority. | |
| 3. The concerned out-of-town travel and all identified expenses conform to the requirements and inter- | nt of |
| Authority's Policies 3.30 and 3.40. | |
| • | • |
| Administrator's Signature; Date: | And the second |
| AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE | |
| I, Towl L. Lossell, Active of the meeting will insert their name and title.) by the Executive Committee at its | as approve |
| by the Executive Committee at its 4/24/17 meeting. | |

Ayers Kim

From:

Ayers Kim

Sent:

Monday, May 01, 2017 8:51 AM

To:

Ayers Kim

Subject:

FW: White House Meeting

Importance:

High

From: Erik Hansen

Sent: Friday, April 21, 2017 12:29 PM

To: GAC Airport Staff; GAC Washington Reps

Cc: Jonathan Grella; Martin Whitmer; Emerson Hemperley

Subject: White House Meeting

Importance: High

GAC Staff and Wash Reps:

Steve Pinkos, Chief of Staff to Vice President Pence, and his team have invited U.S. Travel and the GAC to meet with them next Friday, April 28th, at 11:30a.m. to discuss issues related to airport modernization and the PFC. To ensure a focused meeting, we've been asked to limit the number of attendees to no more than one representative per GAC airport. To RSVP for the meeting, please send an email to me and Emerson Hemperley by no later than 12:00p.m. ET on Tuesday, April 25.

We'll share additional details and background for the meeting on next week's GAC Policy Committee call.

Thanks,

Erik

Erik Hansen | Vice President, Government Relations
U.S. Travel Association 1100 New York Avenue, NW | Suite 450 | Washington, D.C. 20005
T 202,408.2184
LEARN MORE ustravel.org | projecttimeoff.com | travelcoalition.org
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Traveltrust Corporation 374 North Coast Hwy 101, Sulte F Encinitas, CA 92024 Phone: (760) 635-1700



Monday, 24APR 2017 02:41 PM EDT

Passengers: ANGELA SHAFERPAYNE (51)

Agency Reference Number ZZYWIO

Click here to view your current itinerary or ETicket receipt on-line: tripcase.com

Delta Air Lines Confirmation JKNCTN

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Delta Air Lines

From: San Diego CA, USA To: Detroit Metro MI, USA

Stops: Nonstop

Delta Air Lines

Stops: Nonstop

Seats: 16C

Seats: 16C

Equipment: Boeing 737-900 Jet

Frequent Flyer Number:

AISLE SEAT CONFIRMED

From: Detroit Metro MI, USA

To: Washington Reagan Natl DC, USA

Delta Air Lines Confirmation number is JKNCTN

Flight Number: 2628 Depart: 07:00 AM

Arrive: 02:31 PM

Duration: 4 hour(s) 31 minute(s)

Status: CONFIRMED

MEAL: FOOD FOR PURCHASE

DEPARTS SAN TERMINAL 2 - ARRIVES DTW E,H,MCNAMARA TERMINAL

Flight Number: 1863 Depart: 03:30 PM

Arrive: 05:00 PM

Duration: 1 hour(s) 30 minute(s)

Status: CONFIRMED

MEAL: NO MEAL SVC

Equipment: McDonnell Douglas MD-88 Jet DEPARTS DTW E,H.MCNAMARA TERMINAL - ARRIVES DCA TERMINAL B

Frequent Flyer Number:

AISLE SEAT CONFIRMED

Delta Air Lines Confirmation number is JKNCTN

Delta Air Lines

From: Washington Reagan Natl DC, USA

To: Detroit Metro MI, USA

Stops: Nonstop

Seats: 24B

Flight Number: 1758

Depart: 06:00 AM Arrive: 07:35 AM

Duration: 1 hour(s) 35 minute(s)

Status: CONFIRMED

Miles; 391 / 626 KM

Class: L-Coach/Economy

Class: L-Coach/Economy

Miles: 1958 / 3133 KM

Class: L-Coach/Economy

Miles: 391 / 626 KM

Equipment: Boeing 717 Jet MEAL: NO MEAL SVC

DEPARTS DCA TERMINAL B - ARRIVES DTW E.H.MCNAMARA TERMINAL

Frequent Flyer Number:

AISLE SEAT CONFIRMED

Delta Air Lines Confirmation number is JKNCTN

JR Sunday 30AFR 2017

Delta Air Lines Flight Number: 0833

From: Detroit Metro MI, USA

To: San Diego CA, USA

Depart: 08:35 AM

Arrive: 10:31 AM

Stops: Nonstop Duration: 4 hour(s) 56 minute(s)

Amount:

30.00

Seats: 24F Status: CONFIRMED Miles: 1958 / 3133 KM

Equipment: Boeing 757 Jet MEAL: FOOD FOR PURCHASE

DEPARTS DTW E.H.MCNAMARA TERMINAL - ARRIVES SAN TERMINAL 2

Frequent Flyer Number:

WINDOW SEAT - WE WILL MONITOR FOR AISLE
Delta Air Lines Confirmation number is JKNCTN

THIS TICKET IS NON-REFUNDABLE AND MUST BE USED FOR THE FLIGHTS BOOKED. IF THE RESERVATION IS NOT USED OR CANCELLED BEFORE THE DEPARTURE OF YOUR FLIGHTS IT MAY HAVE NO VALUE. CONTACT TRAVELTRUST BEFORE YOUR OUTBOUND FLIGHT IF CHANGE IS NECESSARY. DELTA AIR LINES CONFIRMATION NUMBER - JKNCTN FOR EMERGENCY SERVICE FROM UNITED STATES - 888-221-6043

Ticket/Involce Information

Ticket for: ANGELA SHAFERPAYNE

Date issued: 4/24/2017 Invoice Nbr: 5421939

Ticket Nbr: DL7967520543 Electronic Tkt: Yes Amount: 841.60 USD

Base; 740.46 US Tax: 55,54 USD XT Tax: 45,60 USD

Charged to: AX*********

Service fee: ANGELA SHAFERPAYNE

Date issued: 4/24/2017

Document Nbr: XD0703810366

Charged to: AX*********

Total Tickets: 841.60 Total Fees: 30.00 Total Amount: 871.60

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Click here to review Baggage policies and guidelines:

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Class: L-Coach/Economy

GRAND HYATT

Grand Hyatt Washington 1000 H Street NW Washington, DC 20001 Tel: 202-582-1234

Fax: 202-637-4781

www.grandwashington.hvatt.com

INVOICE

Payee Angela Shafer-Payne

Room No.

0767

Arrival

04-27-17

Departure

04-30-17

Page No.

1 of 1

0.00

Folio Window Folio No.

1051645

4177452901

Group Name Booking No.

Confirmation No.

831259603

| Date | Description | | Charges | Credits |
|----------|----------------------------|--|-----------------|-----------|
| 04-27-17 | Deposit Transferred at C/I | | | 659.10 |
| 04-27-17 | Package Room | | 191.88 | _ |
| 04-27-17 | Occupancy Sales Tax 14.5% | | 191.88 27.82 | { \$219.7 |
| 04-28-17 | - Cabinet Breakfast Food | Room# 0767 : CHECK# 7458 | 10.00 | - |
| 04-28-17 | Package Room | | 191,88 | |
| 04-28-17 | Occupancy Sales Tax 14.5% | | 27.82 | |
| 04-29-17 | Package Room | | 191.88 | |
| 04-29-17 | Occupancy Sales Tax 14.5% | | 27.82 | |
| 04-30-17 | American Express | XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX | £1.Q2 | 10.00 |

Guest Signature

I agree that my liability for this bill is not wall agree to be held personally liable in the event that the indicated person, company or association falls to pay for any part or the full amount of these charges.

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Total 669.10 669.10

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) can be reached at: lee.steger@hyatt.com

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Please visit our partner website: ileftmystuff.com and use hotel code 82194

For Inquirles concerning your bill please call 855-869-0846

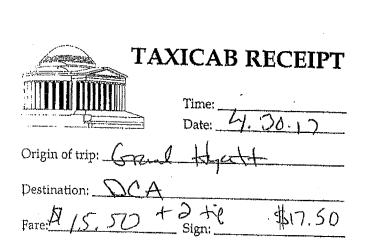
Please remit payment to: Grand Hyatt Washington Department 350 Washington, DC 20042-3350

Balance

RECEIPTS FOR TRIP TO WASHINGTON, DC APRIL 28, 2017 – ANGELA SHAFER-PAYNE

| | TAXICAB RECEIPT |
|--|-----------------|
| | Time: 4.27.17 |
| Proceedings of the Control of the Co | Date: |
| Origin of trip: | |
| Destination: | + 0 (~ |
| Fare: 4/8.JC | Sign: \$20.50 |

| | TAXICAB | RECEIPT |
|--|-----------|----------|
| | Time: | |
| Marie Commission of the Commis | Date: | 1.27.17 |
| Origin of trip: | nol Hyat | <u> </u> |
| Destination: | -tapolit | Club |
| Fare: \$\frac{4}{8},50 | + 2 w tig | \$10.50 |



SUBUAY?

Subway#18471-0 Phone 202-289-7709 1100 New York Ave NW Lbby#11 Subway Washington, DC, 20005 Served by: Nisha 4/27/2017 7:50:46 pm Term ID-Trans# 1/A-233729

| Oty Size Item | Price |
|---|---------------------------------------|
| Microsoft the recovered that the district | 100 Hz HZ HZ |
| 1 Mini Turkey Sub | 3,00 |
| 1 6" Turkey Sub | 4.65 |
| 1 -Fresh Value Meal (2)-1 | 2.50 |
| Milk // C | |
| Apples / 4.97 | |
| · 1 · Bag Fee TAX · 46 | 0.05 |
| Sub Total \$ 5.11 | |
| | 10,15 |
| Taxable Amount | |
| SALES TAX (10%) | 1.02 |
| Total (Eat In) | 11.22 |
| Cash | 20.22 |
| | 9,00 |
| Change | |
| If it isn't right, I will make i | i i i i i i i i i i i i i i i i i i i |
| D Jones 571 242 7531 | |
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Host Order ID: SPM20170427075046

NATIONAL TRANS L CAB # A232 04/28/17 TR 677 START END MILES 12:59 13:06 0,5 REGULAR FARE FARE: \$ EXTRA: \$ 0.00 0,00 TOLL: \$ 0.25 SRCH: \$ TOTAL: \$ DEHV COMPLAINTS LINE AND WEBSITE ADDRESS 855-484-4966 TTY 711 HTTP:// DFHV. DC. GOV/

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SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY TRAVEL EXPENSE REPORT

(To be completed within 30 days from travel return date)

| TRAVELER | ₹; | Angela Shafer-Payne | | | EPT, NAN | 1E & NO. | , | Exe | cutive Off | ice/BU 6 | |
|--|---|--|--|---|---|--|--|--------------------------|----------------------------|--|--|
| DEPARTUR | RE DATE: | 4/20/2017 | RETURI | V DATE: | | 4/21/2017 | | REPOR | RT DUE: | 5/: | 21/17 |
| DESTINATI | | Washington, DC | | | | MARKA | | | 117 M 4110 M 2 T 117 | | |
| and approva | als. Please a | rity Travel and Lodging Expense Reli ttach all required supporting docume explained in the space provided below | ntation. All rece | olicy, Artic eipts must | le 3, Part 3 be detalled | .4, Section d, (credit d | n 3,40, outi eard recelpt | ining appr s do not p | opriate rel provide suf | mbursabl e ficient deta | expenses II). Any |
| Special term | io sriociia po o | XPIGITION IN THE OPEN PROVIDED TO | Authority | | | , | Employe | e Expens | :0S | , | |
| | | | Expenses (Prepald by Authority) | SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY 4/21/17 | 8ATURDAY | TOTALS |
| Air Fare Ra | ailroad. Bus <i>(a</i> | ultach copy of itinerary w/charges) | \$946.61 | | | | | | | | 0.00 |
| THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER. | *************************************** | copy of flyer/registration expenses) | | *************************************** | | | | | | | 0.00 |
| Rental Car* | | | 3 13 14 13 15 | | | | | | , , , , , , | | 0.00 |
| Gas and Oil | | | vi service i | | | | | | | | 0.00 |
| Garage/Par | king* | | | | | | | | | | 0.00 |
| Mileage - at | tach mileage | form* | | | | | | | | | 0,00 |
| Taxi and/or | Shuttle Fare | (include tips pd.)* | . 10.71 | | | | | 18.00 | 28.00 | | 46,00 |
| Hotel* | | | | | | | | 274.07 | | | 274.07 |
| Telephone, | Internet and I | =ax* | | | | | | | | | 0.00 |
| Laundry* | | | | | | | | | | | 0.00 |
| | rately paid (m | alds,bellhop,other hotel srvs.) | . A | | | | | | | | 0,00 |
| Meals | Breakfast* | | | · | <u> </u> | | | | | | 0.00 |
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| tips pd.) | Dinner* | | | | | | | | 23.05 | | 23.05 |
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| Approved E | • | | | | | ************************************** | - | Date: | - | | |
| AUTHORIT | TY CLERK C | ERTIFICATION ON BEHALF OF EX | ECUTIVE CO | | | | | | | | |
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| (Please leav | ve plank. VVho | | iame and title.) | | | | | | | | |
| | | meeting. nsert the meeting date.) | | | | | | | | | |
| Fallure to a your depar | attach required rtment Admini | d documentation will result in the dela strative Assistant or call Accounting e | y of processing at ext. 2806. | g reimburs | ement. If y | ou have | any questi | ons, pleas | Se See | | |

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

GENERAL INSTRUCTIONS:

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies <u>3.30</u> and <u>3.40</u>, use the most economical means available to affect the travel.

| 1. TRAVELER: Travelers Name: ANGELA SHAFER-PAYNE | Dept: 51 |
|--|---|
| C Board Member C President/CFO | |
| Position: | , Offici Addition |
| | require executive committee administrator approval) |
| 2. DATE OF REQUEST: 3/21/17 PLANNED DATE O | F DEPARTURE/RETURN: 4/20/17 / 4/21/17 |
| DESTINATIONS/PURPOSE (Provide detailed explanation of paper as necessary): Destination: ARLINGTON, VA Explanation: | ion as to the purpose of the trip—continue on extra sheets Purpose: ATTEND THE TSA INTEL BRIEFING FOR GATEWAY AIRPORTS COUNCIL |
| 4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES A. TRANSPORTATION COSTS: • AIRFARE • OTHER TRANSPORTATION (Taxi, Train, OB. LODGING C. MEALS D. SEMINAR AND CONFERENCE FEES E. ENTERTAINMENT (If applicable) F. OTHER INCIDENTAL EXPENSES TOTAL PROJECTED TRAVEL EXPENSES | \$ 350.00 \$ 75.00 \$ \$ |
| CERTIFICATION BY TRAVELER By my signature | halow. I contify that the above listed out of town travel and |
| associated expenses conform to the Authority's Policies 3. | |
| Authority's business. Travelers Signature | 2/21/7 |
| CERTIFICATION BY ADMINISTRATOR (Where | Administrator is the Executive Committee the Authority |
| Clerk's signature is required). By my signature below, I certify the following: 1. I have conscientlously reviewed the above out-of-to-to-to-to-to-to-to-to-to-to-to-to-to- | own travel request and the details provided on the reverse. expenses are necessary for the advancement of the n to the anticipated benefit to the Authority. expenses conform to the requirements and Intent of |
| Administrator's Signature: | Date: |
| AUTHORITY CLERK CERTIFICATION ON BEH | / NALE OF EXECUTIVE COMMITTEE |
| TO THOMAS OF THE PART OF THE P | INC. OF EVEROLIAE COMMINITIEE |
| l, | , hereby certify that this document was approved |
| (Please leave blank. Whoever clerk's the meeting will insert their name by the Executive Committee at its | |
| Dy the Excessive Committee at its | meeting. |

(Leave blank and we will insert the meeting date.)

RITRAVELTRUST

Traveltrust Corporation 374 North Coast Hwy 101, Suite F Encinitas, CA 92024 Phone: (760) 635-1700



Monday, 27MAR 2017 08:04 PM EDT

Passengers: ANGELA SHAFERPAYNE (51)

Agency Reference Number: YQUKKG

Click here to view your current itinerary or ETicket receipt on-line: tripcase.com

Delta Air Lines Confirmation G8L8FV

Please review your itinerary and report any discrepancies to Traveltrust within 24hrs of receipt Be sure to visit www.traveitrust.com for additional travel information

TRAVELTRUST STRONGLY RECOMMENDS CHECKING IN ONLINE WITH YOUR AIRLINE AT LEAST 24 HOURS PRIOR TO EACH FLIGHT FOR THE MOST CURRENT TIMES AND ALERTS

Delta Air Lines

From: San Diego CA, USA To: Atlanta GA, USA

Stops: Nonstop

Seats: 29D

Equipment: Boeing 757 Jet

DEPARTS SAN TERMINAL 2 - ARRIVES ATL SOUTH TERMINAL Frequent Flyer Number:

AISLE SEAT CONFIRMED

Delta Air Lines Confirmation number is G8L8FV

Flight Number: 1430

Depart: 02:00 PM Arrive: 09:11 PM

Duration: 4 hour(s) 11 minute(s)

Status: CONFIRMED

Depart: 10:14 PM

Arrive: 11:59 PM

Status: CONFIRMED

MEAL: NO MEAL SVC

MEAL: FOOD FOR PURCHASE

Duration: 1 hour(s) 45 minute(s)



Class: U-Coach/Economy

Miles: 1888 / 3021 KM

Miles: 541 / 866 KM

Delta Air Lines

From: Atlanta GA, USA To: Washington Reagan Natl DC, USA

Stops: Nonstop

Seats: 13D

Equipment: Airbus A320 Jet

DEPARTS ATL SOUTH TERMINAL - ARRIVES DCA TERMINAL B

Frequent Flyer Number:

AISLE SEAT CONFIRMED

Delta Air Lines Confirmation number is G8L8FV

Residence INN Pentagn Marriott (RESIDENCE INN)

550 Army Navy Drive Arlington VA 22202

Number of Rooms: 1

Phone: 703-413-6630 Rate: USD 242.00

Confirmation Number: 99197766

Fax: 703-418-1751

Room GUARANTEED TO AMERICAN EXPRESS

Check Out: Friday, 21APR 2017

Guaranteed to: AX******

Hotel cancellation policy: cancel 1 day prior to arrival date

NONSMOKING KING

Traveler is responsible for hotel charges if not cancelled

Delta Air Lines Flight Number: 1627

From: Washington Reagan Natl DC, USA

To: Minneapolis St Pl MN, USA

Arrive: 04:37 PM

Stops: Nonstop Duration: 2 hour(s) 57 minute(s)

Seats: 16D Status; CONFIRMED Miles: 918 / 1469 KM

Equipment: Airbus Jet MEAL: REFRSHMNT/PUR

DEPARTS DCA TERMINAL B - ARRIVES MSP TERMINAL 1 - LINDBERGH

Frequent Flyer Number:

AISLE SEAT CONFIRMED

Delta Air Lines Confirmation number is G8L8FV

Fictory 2 Arm 10ft

Delta Air Lines Flight Number: 0884

From: Minneapolis St PI MN, USA

To: San Diego CA, USA

Depart: 05:55 PM

Arrive: 08:04 PM

Stops: Nonstop Duration: 4 hour(s) 9 minute(s)

Seats: 17B Status: CONFIRMED Miles: 1524 / 2438 KM

Equipment: McDonnell Douglas MD-90 Jet MEAL: FOOD FOR PURCHASE

DEPARTS MSP TERMINAL 1 - LINDBERGH - ARRIVES SAN TERMINAL 2

Frequent Flyer Number:

AISLE SEAT CONFIRMED

Delta Air Lines Confirmation number is G8L8FV

THIS TICKET IS NON-REFUNDABLE AND MUST BE USED FOR THE FLIGHTS BOOKED. IF THE RESERVATION IS NOT USED OR CANCELLED BEFORE THE DEPARTURE OF YOUR FLIGHTS IT MAY HAVE NO VALUE. CONTACT TRAVELTRUST BEFORE YOUR OUTBOUND FLIGHT IF CHANGE IS NECESSARY. DELTA AIR LINES CONFIRMATION NUMBER - G8L8FV FOR EMERGENCY SERVICE FROM UNITED STATES - 888-221-6043

Ticket/Invoice Information

Ticket for: ANGELA SHAFERPAYNE

Date issued: 3/27/2017 Invoice Nbr: 5418237

Ticket Nbr: DL7958528470 Electronic Tkt: Yes Amount: 916.61 USD

Base: 810.24 US Tax: 60.77 USD XT Tax: 45,60 USD

Charged to: AX*********

Service fee: ANGELA SHAFERPAYNE

Date issued: 3/27/2017

Document Nbr: XD0702605334 Amount: 30,00

Charged to: AX**********

Total Tickets: 916.61 Total Fees: 30,00 Total Amount: 946.61

Click here 24 hours in advance to obtain boarding passes:

Class: H-Coach/Economy

Class: H-Coach/Economy

Residence Inn® Marriott.

Residence Inn by Marriott Arlington Pentagon City 550 Army Navy Dríve Arlington, VA 22202 T 703.413.6630

A. Shaferpayne

Room: 409

Room Type: STDO

Number of Guests: 1

Rate: \$242.00

Clerk:

Arrive: 20Apr17

Time: 01:02AM

Depart: 21Apr17

Time:

Folio Number: 57087

| Date | Description | Charges | Credits | |
|--|--|--------------------------|---------|--|
| 20Apr17 20Apr17 20Apr17 21Apr17 | Room Charge Occupancy Sales Tax County Tax American Express Card #: AXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX | 242.00 14.52 17.55 | 274.07 | |
| | Balance; | 0.00 | | |

As a Rewards Member, you could have earned points toward your free dream vacation today. Start earning points and elite status, plus enjoy exclusive member offers. Enroll today at the front desk.

Want your final hotel bill by email? Just ask the Front Desk! See "Internet Privacy Statement" on Marriott.com.

RECEIPTS FOR TRIP TO WASHINGTON, DC APRIL 21, 2017 - ANGELA SHAFER-PAYNE

| OPERATED BY IKE'S FOOD & COCKTAILS MAIN MSP INTERNATIONAL AIRPORT 182140 Brent 225/1 439 APR21'17 7:10PM | ALEXANDRIA UNION CAB (703)683-1200 - 24 Hr. Dispatch Service FROM DC TO PESSON FARES 15. W TO DATE 4.20 FARES 15. W TO DRIVER'S NAME CAB# \$18.0 By Request, We Accept Each Cab Independently Owned & Operated |
|--|--|
| **** SEAT 1 **** 1 SODA BAR M 3.29 FIRST RND SFTBEV ICD TEA 1 SAND CHIX BAC CH 15.40 TAX 1.36 AMOUNT D 20.05 ******** SUBTOTAL 18.69 TAX 1.36 AMOUNT DUE \$ 20.05 WE WANT TO HEAR YOUR FEEDBACK! PLEASE CONTACT 1-877-672-7467 OR CUSTOMERSERVICE@HMSHOST.COM TD SHARE YOUR EXPERIENCE, STOREID: MSPIKE1A \$20.05 | DATE 4.21 AMOUNT \$ 3.00 + 2.00 RECEIVED FROM 2 \$ 510 FROM DESTINATION TSA CAB # DRIVER I.D. # DRIVERS NAME |
| +3+ip | DATE 4.21 AMOUNT \$ 15.00 THE RECEIVED FROM \$18 FROM POSITION DESTINATION DRIVER I.D. # |

DRIVERS NAME ----

TSA – GATEWAY AIRPORTS COUNCIL MEETING

Friday, April 21st, 2017 9:00 AM -12:00 PM EDT

Attendees:

Industry Stakeholders

Worth International Airport

| manufaction of the state of the | ALOIGEIG | | | |
|--|-------------------|----------|-------------|--|
| Sean Donohue, | Chief Executive (| Officer, | Dallas Fort | |

David Zielke, Director, Air Service Development, Port of Portland

Stanley Thorton, Chief Operating Officer, Greater Orlando Aviation Authority

Angela, Shafer-Payne, Interim Chief Executive Officer, San Diego County Regional Airport Authority

Rochelle Cameron, Chief Executive Officer, City of Philadelphia

Paul Malandrino, Airport Director — Ronald Reagan Washington National Airport, Metropolitan Washington Airports Authority

Ivar Satero, Airport Director, San Francisco Airport Commission

TSA

Gary Rasicot, Chief of Operations

Tom Bush, Assistant Administrator, Office of Intelligence & Analysis

John Beattie, Deputy Assistant Administrator, Office of Intelligence & Analysis

Darby LaJoye, Assistant Administrator, Office of Security Operations

Stacey Fitzmaurice, Deputy Assistant Administrator, Office of Security Operations

Paul Leyh, Director of Compliance, Office of Security Operations

Eddie Mayenschein, Assistant Administrator, Office of Security Policy & Industry Engagement

Victoria Newhouse, Deputy Assistant Administrator, Office of Security Policy & Industry Engagement

Aaron Roth, Chief of Staff to the Chief of Operations

Agenda:

9:00 AM-9:15 AM Clearance Read-Ons

9:15 AM- 9:30 AM Welcome Remarks—Roundtable Introductions

9:30 AM - 10:30 AM Threat Briefing and Tour of Watch

10:30 AM - 11:00 AM Briefing on Outcome Focused Compliance

11:00 AM - 11:30 AM Roundtable Discussion

11:30 AM - 12:00 PM Tour of Airport Operations Center

BUSINESS EXPENSE

APRIL BOLING

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

2017

SDCRAA MAY **0 2** 2017

MONTHLY MILEAGE and PARKING FEE REIMBURSEMENT REPORTE & Intest ation Governance

| EMPLOYEE | NAME | | PERIOD COVERE | D | ###################################### | |
|--|---|--|--|--|--|--|
| C. April Boling | | | Apr. 2017 | | | |
| DEPARTMEN | NT/DIVISION | The state of the s | · | Wallet Harrison Harri | | |
| Date | Miles driven | Destination and purpose of trip | Parking fees & ot | her transportation | n costs paid \$\$\$ | |
| 4/4/17 | | City Admin, Building/Federal | Inspection Services I | Vitg. | 10.00 | |
| 4/4/17 | 29.40 | Airport/MAC Ribbon Cutting (| Ceremony | | | |
| 4/6/17 | 29.40 | Airport/ALUC Board Mtg. | | | | |
| 4/13/17 | 29.40 | Airport/Exec. Pers. & Comp. | Mtg. | | | |
| 4/20/17 | 29.40 | Airport/LEADSD 'IMPACT' Sp | beaking Engagement | | | |
| 4/27/17 | 29.40 | Airport/Federal Inspection Se | rvices Mtg.w/Jeffrey | Woodson | | |
| 4/28/17 | 27.00 | Old Globe/LEADSD 'INFLUE | 'INFLUENCE' Speaking Engagement | | | |
| 4/23/17 | 278.00 | Palm Springs/ACI-NA Busine | | | | |
| 4/24/17 | 27.60 | To Palm Desert from Hotel/A | el/ACI-NA Business of Airports Conference | | | |
| 4/25/17 27.60 To Palm Desert from Hotel/ACI-NA Business of Airports Conference | | | | ence | | |
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ANGELA SHAFER-PAYNE

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

BUSINESS EXPENSE REIMBURSEMENT REPORT

Period Covered

April 2017

| DATE | G/L Account | Description | AMOUNT | | |
|--|---|--|----------|----|---------|
| 4/8/2017 | | Parking for Port Tenants Assn Dinner THANK YOU SITERATON SAN DIT MARINA TOWER 04/08/2017 11:22AM 000000#0532 CLER | КО] \ | \$ | 12.00 |
| Expense Reimb responsibility. I connection with * Policy 3.30 | ursement Policy a further certify that official Authority b | nderstand and agree to Authority *Policy 3.30 - Business and that any purchases that are not allowed will be my this report of business expenses were incurred in usiness and is true and correct. AF | PPROVED: | | \$12.00 |
| DATE | 4/27/2017 | | DATE | | |

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item 8

DRAFT BOARD

Thursday, June 1, 2017 9:00 A.M.

San Diego International Airport
SDCRAA Administration Building – Third Floor
Board Room
3225 N. Harbor Drive
San Diego, California 92101

Board Members

C. April Boling Chairman

Greg Cox
Jim Desmond
Robert H. Gleason
Jim Janney
Mark Kersey
Paul Robinson
Michael Schumacher
Mary Sessom

Ex-Officio Board Members

Laurie Berman Eraina Ortega Col. Jason Woodworth

Live webcasts of Authority Board meetings can be accessed at http://www.san.org/Airport-Authority/Meetings-Agendas/Authority-Board

President / CEO Kimberly J. Becker

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. **Please note that agenda items may be taken out of order.** If comments are made to the Board without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law.

Staff Reports and documentation relating to each item of business on the Agenda are on file in Corporate & Information Governance and are available for public inspection.

NOTE: Pursuant to Authority Code Section 2.15, all Lobbyists shall register as an Authority Lobbyist with the Authority Clerk within ten (10) days of qualifying as a lobbyist. A qualifying lobbyist is any individual who receives \$100 or more in any calendar month to lobby any Board Member or employee of the Authority for the purpose of influencing any action of the Authority. To obtain Lobbyist Registration Statement Forms, contact the Corporate & Information Governance/Authority Clerk Department.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMITTEE MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.

The Authority has identified a local company to provide oral interpreter and translation services for public meetings. If you require oral interpreter or translation services, please telephone the Corporate & Information Governance /Authority Clerk Department with your request at (619) 400-2400 at least three (3) working days prior to the meeting.



CALL TO ORDER:

PLEDGE OF ALLEGIANCE:

ROLL CALL:

PRESENTATIONS:

A. FEDERAL LEGISLATIVE UPDATE:

Presented by Mike Kulis, Director, Inter-Governmental Relations; and Sam Whitehorn, Signal Group

B. INNOVATION LAB UPDATE:

Presented by Rick Belliotti, Director, Innovation and Small Business Development

REPORTS FROM BOARD COMMITTEES, AD HOC COMMITTEES, AND CITIZEN COMMITTEES AND LIAISONS:

STANDING BOARD COMMITTEES

AUDIT COMMITTEE:

Committee Members: Gleason, Hollingworth, Robinson (Chair), Schumacher, Sessom, Tartre, Van Sambeek

• CAPITAL IMPROVEMENT PROGRAM OVERSIGHT COMMITTEE:

Committee Members: Gleason, Janney(Chair), Kersey, Robinson

EXECUTIVE PERSONNEL AND COMPENSATION COMMITTEE:

Committee Members: Boling, Cox, Desmond (Chair), Kersey, Schumacher

• FINANCE COMMITTEE:

Committee Members: Boling (Chair), Cox, Janney, Sessom

ADVISORY COMMITTEES

AUTHORITY ADVISORY COMMITTEE:

Liaison: Robinson (Primary), Boling

ART ADVISORY COMMITTEE:

Committee Member: Gleason

LIAISONS

AIRPORT LAND USE COMPATIBILITY PLAN:

Liaison: Janney

CALTRANS:

Liaison: Berman

INTER-GOVERNMENTAL AFFAIRS:

Liaison: Cox

• MILITARY AFFAIRS:

Liaison: Woodworth

PORT:

Liaisons: Boling, Cox, Gleason (Primary), Robinson

WORLD TRADE CENTER:

Representatives: Gleason (Primary)

BOARD REPRESENTATIVES (EXTERNAL)

SANDAG TRANSPORTATION COMMITTEE:

Representatives: Boling (Alternate), Janney (Primary)

CHAIR'S REPORT:

PRESIDENT/CEO'S REPORT:

NON-AGENDA PUBLIC COMMENT:

Non-Agenda Public Comment is reserved for members of the public wishing to address the Board on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Board. Please submit a completed speaker slip to the Authority Clerk. *Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.*

Note: Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board.

CONSENT AGENDA (Items 1-12):

The consent agenda contains items that are routine in nature and non-controversial. Some items may be referred by a standing Board Committee or approved as part of the budget process. The matters listed under 'Consent Agenda' may be approved by one motion. Any Board Member may remove an item for separate consideration. Items so removed will be heard before the scheduled New Business Items, unless otherwise directed by the Chair.

1. APPROVAL OF MINUTES:

The Board is requested to approve minutes of prior meetings. RECOMMENDATION: Approve the minutes of the May 4, 2017 regular meeting and April 24, 2017 Special meeting.

2. ACCEPTANCE OF BOARD AND COMMITTEE MEMBERS WRITTEN REPORTS ON THEIR ATTENDANCE AT APPROVED MEETINGS AND PRE-APPROVAL OF ATTENDANCE AT OTHER MEETINGS NOT COVERED BY THE CURRENT RESOLUTION:

The Board is requested to accept the reports.

RECOMMENDATION: Accept the reports and pre-approve Board member attendance at other meetings, trainings and events not covered by the current resolution.

(Corporate & Information Governance: Tony R. Russell, Director/Authority Clerk)

3. AWARDED CONTRACTS, APPROVED CHANGE ORDERS FROM APRIL 10, 2017 THROUGH MAY 7, 2017 AND REAL PROPERTY AGREEMENTS GRANTED AND ACCEPTED FROM APRIL 10, 2017 THROUGH MAY 7, 2017:

The Board is requested to receive the report.

RECOMMENDATION: Receive the report.

(Procurement: Jana Vargas, Director)

4. JUNE 2017 LEGISLATIVE REPORT:

The Board is requested to approve the report.

RECOMMENDATION: Adopt Resolution No. 2017-____, approving the

June 2017 Legislative Report.

(Inter-Governmental Relations: Michael Kulis, Director)

5. APPOINTMENT OF PUBLIC MEMBER TO THE AUDIT COMMITTEE:

The Board is requested to approve the appointment.

RECOMMENDATION: Adopt Resolution No. 2017-_____, appointing Don Tartre to a new term as a Public Member to the Audit Committee.

(Corporate & Information Governance: Tony Russell, Director/Authority Clerk)

CLAIMS

COMMITTEE RECOMMENDATIONS

6. REQUIRED COMMUNICATION TO THE AUDIT COMMITTEE ON THE FINANCIAL AND COMPLIANCE AUDIT FOR THE FISCAL YEAR ENDED JUNE 30, 2017:

The Board is requested to accept the information.

RECOMMENDATION: The Audit Committee recommends that the Board accept the information.

(Chief Auditor: Mark Burchyett, Chief Auditor)

7. FISCAL YEAR 2017 THIRD QUARTER ACTIVITIES REPORT AND AUDIT RECOMMENDATIONS ISSUED BY THE OFFICE OF THE CHIEF AUDITOR:

The Board is requested to accept the information.

RECOMMENDATION: The Audit Committee recommends that the Board accept the information.

(Chief Auditor: Mark Burchyett, Chief Auditor)

8. FISCAL YEAR 2018 PROPOSED AUDIT PLAN OF THE OFFICE OF THE CHIEF AUDITOR:

The Board is requested to approve the audit plan.

RECOMMENDATION: Adopt Resolution No. 2017-____, approving the proposed Fiscal Year 2018 Audit Plan.

(Chief Auditor: Mark Burchyett, Chief Auditor)

9. ANNUAL REVIEW AND APPROVAL OF AMENDMENTS TO AUTHORITY POLICY 4.20 – POLICY GUIDELINES FOR PRUDENT INVESTMENTS, DELEGATION OF AUTHORITY TO INVEST AND MANAGE AUTHORITY FUNDS TO THE VICE PRESIDENT, FINANCE AND ASSET MANAGEMENT/TREASURER:

The Board is requested to amend the policy.

RECOMMENDATION: Adopt Resolution No. 2017-____, approving amendments to Authority Policy 4.20 – Policy Guidelines for Prudent Investments, and delegating authority to invest and manage Authority funds to the Vice President, Finance and Asset Management/Treasurer.

(Business and Financial Management: John Dillon, Director)

10. ANNUAL REVIEW OF AUTHORITY POLICY 4.40 – DEBT ISSUANCE AND MANAGEMENT:

The Board is requested to amend the policy.

RECOMMENDATION: Adopt Resolution No. 2017- _____, approving amendments to Authority Policy 4.40 - Guidelines for Debt Issuance and Management.

(Business and Financial Management: John Dillon, Director)

CONTRACTS AND AGREEMENTS

11. AUTHORIZE THE PRESIDENT/CEO TO EXECUTE AGREEMENTS WITH CLEANTECH SAN DIEGO AND SENSEOPS FOR CONDENSATE SENSOR DEPLOYMENT UNDER THE SAN DIEGO FOUNDATION'S SMART CITIES & WATER SOLUTIONS GRANT PROGRAM:

The Board is requested to authorize the execution of an agreement.

Recommendation: Adopt Resolution No. 2017-____, authorizing the

President/CEO to execute agreements with Cleantech San Diego and SenseOps

for condensate sensor deployment.

(Environmental Affairs: Brendan Reed, Director)

CONTRACTS AND AGREEMENTS AND/OR AMENDMENTS TO CONTRACTS AND AGREEMENTS EXCEEDING \$1 MILLION

12. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE A SECOND AMENDMENT TO THE ON-CALL SERVICES AGREEMENT WITH RICONDO & ASSOCIATES:

The Board is requested to approve an amendment. RECOMMENDATION: Adopt Resolution No. 2017-____, approving and authorizing the President/CEO to execute a Second Amendment to the Agreement with Ricondo & Associates for On-Call Services, extending the term for one year and increasing the compensation amount by \$1,600,000 for a total not-to-exceed amount of \$4,600,000.

(Development: Jeffrey Woodson, VP)

PUBLIC HEARINGS:

OLD BUSINESS:

13. DISCUSSION AND POSSIBLE ACTION REGARDING ASSEMBLY BILL 805:

The Board is requested to discuss the Assembly bill.

RECOMMENDATION: Adopt Resolution No. 2017-0044, adopting a WATCH position on Assembly Bill 805.

(Inter-Governmental Relations: Mike Kulis, Director)

NEW BUSINESS:

14. APPROVAL AND ADOPTION OF THE OPERATING BUDGET FOR FISCAL YEAR 2018, THE CAPITAL PROGRAM FOR FISCAL YEARS 2018-2022, AND CONCEPTUAL APPROVAL OF THE OPERATING BUDGET FOR FISCAL YEAR 2019:

The Board is requested to approve the budgets.

RECOMMENDATION: Adopt Resolution No. 2017-_____, approving and adopting the operating budget for Fiscal Year 2018, the Capital Program for Fiscal Years 2018-2022, and conceptual approval of the operating budget for Fiscal Year 2019.

(Finance & Asset Management/Treasurer: Scott Brickner, VP)

CLOSED SESSION:

15. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)
Name of Case: GGTW LLC v San Diego County Regional Airport Authority, et al., San Diego Superior Court Case No. 37-2016-00032646-CU-BC-CTL

16. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)
Name of Case: San Diego County Regional Airport Authority v. American Car
Rental, Inc., San Diego Superior Court Case No. 37-2016-00024056-CL-BC-CTL

17. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)

<u>Dryden Oaks, LLC v. San Diego County Regional Airport Authority, et al., San Diego Superior Court, North County, Case No. 37-2014-00004077-CU-EI-NC</u>

18. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

Investigative Order No. R9-2012-0009 by the California Regional Water Quality Control Board pertaining to an investigation of bay sediments at the Downtown Anchorage Area in San Diego.

Number of potential cases: 1

19. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

The Receipt of a Government Claim from Cal-a-Vie Spa

Number of potential cases: 1

20. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

Navy Boat Channel Environmental Remediation

Number of potential cases: 1

21. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

Number of potential cases: 2

22. CONFERENCE WITH LEGAL COUNSEL -ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

In re Seaport Airlines, Inc., U.S. Bankruptcy Court Case No. 16-30406-rld7 Number of potential cases: 1

23. CONFERENCE WITH LEGAL COUNSEL- ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal.Gov. Code §54956.9)

The Receipt of a Government Claim from Juanita Robledo

24. CONFERENCE WITH REAL PROPERTY NEGOTIATORS AND WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

(Gov. Code §§54956.9(d)(e)(1) and 54954.5(b))

Property: Concession leases (food & beverage) with Host, High Flying Foods and SSP

Agency Negotiator: Scott Brickner, Kathy Kiefer and Eric Podnieks

Negotiating Parties: Host, High Flying Foods San Diego Partnership, SSP

America, Inc. and Stellar Partners, Inc.

Under negotiation: rent (price and terms of payment), closure/conversion of locations, new concession buildout, ACDBE participation, lease compliance

issues, claim by Host and close outs/permits.

25. PUBLIC EMPLOYEE PERFORMANCE EVALUATION:

Cal. Gov. Code §54957 Title: General Counsel

26. PUBLIC EMPLOYEE PERFORMANCE EVALUATION:

Cal. Gov. Code §54957 Title: Chief Auditor

REPORT ON CLOSED SESSION:

GENERAL COUNSEL REPORT:

BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REPORTS FOR BOARD MEMBERS, PRESIDENT/CEO, CHIEF AUDITOR AND GENERAL COUNSEL WHEN ATTENDING CONFERENCES, MEETINGS, AND TRAINING AT THE EXPENSE OF THE AUTHORITY:

BOARD COMMENT:

ADJOURNMENT:

Policy for Public Participation in Board, Airport Land Use Commission (ALUC), and Committee Meetings (Public Comment)

- 1) Persons wishing to address the Board, ALUC, and Committees shall complete a "Request to Speak" form prior to the initiation of the portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to complete a form shall not preclude testimony, if permission to address the Board is granted by the Chair.
- 2) The Public Comment Section at the beginning of the agenda is limited to eighteen (18) minutes and is reserved for persons wishing to address the Board, ALUC, and Committees on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board. A second Public Comment period is reserved for general public comment later in the meeting for those who could not be heard during the first Public Comment period.
- 3) Persons wishing to speak on specific items listed on the agenda will be afforded an opportunity to speak during the presentation of individual items. Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board, ALUC and Committees. Public comment on specific items is limited to twenty (20) minutes ten (10) minutes for those in favor and ten (10) minutes for those in opposition of an item. Each individual speaker will be allowed three (3) minutes, and applicants and groups will be allowed five (5) minutes.
- 4) If many persons have indicated a desire to address the Board, ALUC and Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies. Testimony by members of the public on any item shall be limited to three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.
- 5) Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.
- 6) After a public hearing or the public comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

Additional Meeting Information

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| UPCOMING MEETING SCHEDULE | | | | | |
|---------------------------|----------|-----------|--------------|------------|--|
| Date | Day | Time | Meeting Type | Location | |
| July 6 | Thursday | 9:00 a.m. | Regular | Board Room | |

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item 9

Board Members

C. April Boling Chairman

Greg Cox Jim Desmond Robert H. Gleason Jim Jannev Mark Kersey

Paul Robinson Michael Schumacher Mary Sessom

Ex-Officio Board Members

Laurie Berman Eraina Ortega

Col. Jason Woodworth

President / CEO Kimberly J. Becker

DRAFT AIRPORT LAND USE COMMISSION **AGENDA**

Thursday, June 1, 2017 9:00 A.M. or immediately following the Board Meeting

San Diego International Airport SDCRAA Administration Building - Third Floor **Board Room** 3225 N. Harbor Drive San Diego, California 92101

Live webcasts of Authority Board meetings can be accessed at http://www.san.org/Airport-Authority/Meetings-Agendas/ALUC

Pursuant to California Public Utilities Code §§ 21670-21679.5, the Airport Land Use Commission ("Commission") is responsible for coordinating the airport planning of public agencies within San Diego County. The Commission has the legal responsibility to formulate airport land use compatibility plans ("ALUCPs") that will (a) provide for the orderly growth of each public airport and the areas surrounding the airport within the County and (b) safeguard the general welfare of the inhabitants within the vicinity of each airport and the public in general. Pursuant to §21670.3, the San Diego County Regional Airport Authority serves as the Commission.

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. Please note that agenda items may be taken out of order. If comments are made to the Commission without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law.

Staff Reports and documentation relating to each item of business on the Agenda are on file in the Corporate & Information Governance/Authority Clerk Department and are available for public inspection.

NOTE: Pursuant to Authority Code Section 2.15, all Lobbyists shall register as an Authority Lobbyist with the Authority Clerk within ten (10) days of qualifying as a lobbyist. A qualifying lobbyist is any individual who receives \$100 or more in any calendar month to lobby any Commission Member or employee of the Authority for the purpose of influencing any action of the Authority. To obtain Lobbyist Registration Statement Forms, contact the Corporate & Information Governance/Authority Clerk Department.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMISSION MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.



DRAFT – Airport Land Use Commission Agenda Thursday, June 1, 2017 Page 2 of 4

CALL TO ORDER:

PLEDGE OF ALLEGIANCE:

ROLL CALL:

NON-AGENDA PUBLIC COMMENT:

Non-Agenda Public Comment is reserved for members of the public wishing to address the Commission on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Commission. Please submit a completed speaker slip to the Authority Clerk. **Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.**

Note: Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Commission.

CONSENT AGENDA (Items 1-6):

The Consent Agenda contains items that are routine in nature and non-controversial. It also contains consistency determinations that have been deemed consistent or conditionally consistent. The matters listed under 'Consent Agenda' may be approved by one motion. Any Commission Member may remove an item for separate consideration. Items so removed will be heard before the scheduled New Business items, unless otherwise directed by the Chair.

1. APPROVAL OF MINUTES:

The Airport Land Use Commission is requested to approve minutes of prior meetings.

RECOMMENDATION: Approve the minutes of the May 4, 2017 regular meeting.

CONSISTENCY DETERMINATIONS

2. REPORT OF LAND USE ACTIONS DETERMINED TO BE CONSISTENT WITH AIRPORT LAND USE COMPATIBILITY PLANS

The Commission is requested to receive a report.

RECOMMENDATION: Receive the report.

(Development: Jeffrey Woodson, Vice President)

3. CONSISTENCY DETERMINATION – SAN DIEGO INTERNATIONAL AIRPORT
- AIRPORT LAND USE COMPATIBILITY PLAN – CONSTRUCTION OF 423
ATTACHED RESIDENTIAL UNITS WITH LEASABLE OFFICE AND COMMERCIAL
SPACE AT PARK BOULEVARD & MARKET STREET, CITY OF SAN DIEGO:

The Commission is requested to make a consistency determination. RECOMMENDATION: Adopt Resolution No. 2017-____ ALUC, making the determination that the project is conditionally consistent with the San Diego International Airport - Airport Land Use Compatibility Plan.

(Development: Jeffrey Woodson, Vice President)

4. CONSISTENCY DETERMINATION – SAN DIEGO INTERNATIONAL AIRPORT
- AIRPORT LAND USE COMPATIBILITY PLAN – CONSTRUCTION OF 218
ATTACHED RESIDENTIAL UNITS WITH HOTEL, LEASABLE OFFICE AND
COMMERCIAL SPACE AT SEVENTH AVENUE & MARKET STREET, CITY OF
SAN DIEGO:

The Commission is requested to make a consistency determination. RECOMMENDATION: Adopt Resolution No. 2017-____ ALUC, making the determination that the project is conditionally consistent with the San Diego International Airport - Airport Land Use Compatibility Plan.

(Development: Jeffrey Woodson, Vice President)

5. CONSISTENCY DETERMINATION – SAN DIEGO INTERNATIONAL AIRPORT - AIRPORT LAND USE COMPATIBILITY PLAN – CONSTRUCTION OF 336 ATTACHED RESIDENTIAL UNITS WITH HOTEL, LEASABLE OFFICE AND COMMERCIAL SPACE AT 499 WEST ASH STREET, CITY OF SAN DIEGO: The Commission is requested to make a consistency determination. RECOMMENDATION: Adopt Resolution No. 2017-____ ALUC, making the determination that the project is conditionally consistent with the San Diego International Airport - Airport Land Use Compatibility Plan. (Development: Jeffrey Woodson, Vice President)

6. CONSISTENCY DETERMINATION – SAN DIEGO INTERNATIONAL AIRPORT - AIRPORT LAND USE COMPATIBILITY PLAN – CONSTRUCTION OF A DETACHED RESIDENTIAL UNIT AT 4526 CAPE MAY AVENUE, CITY OF SAN DIEGO:

The Commission is requested to make a consistency determination. RECOMMENDATION: Adopt Resolution No. 2017-____ ALUC, making the determination that the project is conditionally consistent with the San Diego International Airport - Airport Land Use Compatibility Plan.

(Development: Jeffrey Woodson, Vice President)

PUBLIC HEARINGS:

OLD BUSINESS:

NEW BUSINESS:

7. STATUS UPDATE AND POSSIBLE POLICY DIRECTION ON AIRPORT LAND USE COMPATIBILITY PLANS:

The Commission is requested to receive a status update presentation. RECOMMENDATION: Receive the presentation and possibly provide policy direction to staff.

(Development: Jeffrey Woodson, Vice President)

COMMISSION COMMENT:

ADJOURNMENT:

Policy for Public Participation in Board, Airport Land Use Commission (ALUC), and Committee Meetings (Public Comment)

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| UPCOMING MEETING SCHEDULE | | | | | |
|---------------------------|----------|-----------|--------------|------------|--|
| Date | Day | Time | Meeting Type | Location | |
| July 6 | Thursday | 9:00 a.m. | Regular | Board Room | |