



**SAN DIEGO COUNTY
REGIONAL AIRPORT AUTHORITY
STAFF REPORT**

Item No.
11

Meeting Date: **SEPTEMBER 2, 2010**

Subject:

Awarded Contracts, Approved Change Orders from June 7, 2010 through August 8, 2010 and Real Property Agreements Granted and Accepted from June 7, 2010 through August 8, 2010

Recommendation:

Receive the Report

Background/Justification:

Policy Section Nos. 5.01, Procurement of Services, Consulting, Materials, and Equipment, 5.02, Procurement of Contracts for Public Works, and 6.01, Leasing Policy, require staff to provide a list of contracts, change orders, and real property agreements that were awarded and approved by the President/CEO or her designee. Staff has compiled a list of all contracts, change orders (Attachment A) and real property agreements (Attachment B) that were awarded, granted, accepted, or approved by the President/CEO or her designee since the previous Board meeting.

Fiscal Impact:

The fiscal impact of these contracts and change orders are reflected in the individual program budget for the execution year and on the next fiscal year budget submission. Amount to vary depending upon the following factors:

1. Contracts issued on a multi-year basis; and
2. Contracts issued on a Not-to-Exceed basis.
3. General fiscal impact of lease agreements reflects market conditions.

The fiscal impact of each reported real property agreements is identified as Consideration on Attachment B.

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Environmental Review:

- A. This Board action is not subject to the California Environmental Quality Act (CEQA), as amended. The Board action is categorically excluded from CEQA because it is a class of project that has been determined not to have a significant effect on the environment. 14 Cal. Code Regs. Section 15308. See also, Pub. Res. Code Section 21065 (Board action is not a "project" subject to CEQA).

- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Pub. Res. Code Section 30106, 30108.6, and 30109.

Equal Opportunity Program:

Equal opportunities requirements were presented during the solicitation process on a case-by-case basis

Prepared by:

JANA VARGAS
DIRECTOR, PROCUREMENT

Attachment "A"

AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN 06 07 10 - 08 08 10



New Contracts

Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
06/18/10	N/A	Aircraft Service International Inc.	The Contractor shall provide on-site delivery and dispensing fueling services to Authority vehicle and equipment at the San Diego International Airport.	RFB	J. Fejeran	\$ 450,000.00	06/30/13
06/24/10	N/A	Dimension 5 Solutions	The Contractor shall continue to provide technical support and software updates for Encompass and related third party software applications that are used for project management and construction management records.	Sole Source	I. Ghaemi	\$ 19,720.00	06/30/11
07/07/10	N/A	Fluoresco Lighting - Sign Maintenance Corporation	The Contractor will provide street, parking lot, and traffic signal-pedestrian lighting maintenance, and repair services to facilities located throughout the San Diego International Airport.	RFP	J. Fejeran	\$ 225,060.00	05/31/13
07/07/10	104088	Swinson Electric	The Contractor shall modify and upgrade the electrical services that support back-up power for electronic equipment in various rack rooms throughout San Diego International Airport (SDIA)	RFB	I. Ghaemi	\$ 30,840.00	09/05/10
07/08/10	N/A	Zuheir Inc., dba UNIK Custom Glass & Mirror	The Contractor is pre-qualified and approved to bid on glazing services at the request of Facilities Maintenance by the issuance of a Task Order Request for Proposal. The Contractor with the best overall bid, as determined by the Authority will be awarded the project.	RFQ	J. Fejeran	\$ 900,000.00	06/30/13
07/08/10	N/A	KRS, Inc., dba Kings Glass and Screen	The Contractor is pre-qualified and approved to bid on glazing services at the request of Facilities Maintenance by the issuance of a Task Order Request for Proposal. The Contractor with the best overall bid, as determined by the Authority will be awarded the project.	RFQ	J. Fejeran	\$ 900,000.00	06/30/13
07/12/10	N/A	Packet Telecom Solutions, Inc.	The Contractor will provide airside emergency notification system installation and maintenance.	RFP	J. Swalles	\$ 209,227.00	05/31/13
07/14/10	N/A	Sun Pacific Glazing Inc.	The Contractor is pre-qualified and approved to bid on glazing services at the request of Facilities Maintenance by the issuance of a Task Order Request for Proposal. The Contractor with the best overall bid, as determined by the Authority will be awarded the project.	RFQ	J. Fejeran	\$ 900,000.00	06/30/13
07/14/10	N/A	Tower Glass, Inc.	The Contractor is pre-qualified and approved to bid on glazing services at the request of Facilities Maintenance by the issuance of a Task Order Request for Proposal. The Contractor with the best overall bid, as determined by the Authority will be awarded the project.	RFQ	J. Fejeran	\$ 900,000.00	06/30/13

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New Contracts (Cont'd)

Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
07/21/10	N/A	Passur Aerospace	PASSUR Aerospace Corporation is the developer and sole authorized provider of the Authority's existing flight tracking and airspace visualization program. The Contractor will provide software maintenance, and support services for this proprietary system.	Sole Source	D. Frazee	\$ 27,797.04	06/30/11
07/22/10	N/A	Bennett Aviation Consulting	The Contractor shall provide professional aviation consulting services on complex issues involving the Federal Aviation Administration, other agencies and organizations.	Single Source	M. Harris	\$ 29,000.00	06/30/12
07/26/10	N/A	Lasercycle USA	The Contractor shall provide on-call services as needed to repair Authority owned printers	Informal RFP	D. Ellis	\$ 15,000.00	07/31/11
08/02/10	N/A	Airport Concession Consultants Inc	The Contractor shall provide Airport Concessionaire Disadvantaged Business Enterprise (ACDBE), and Disadvantaged Business Enterprise (DBE) certification services to the Authority's Small Business Development Department.	RFP	J. Quintero	\$ 120,000.00	08/31/13



New Contracts Approved by the Board

Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
06/09/10	N/A	Merge Conceptual Design, LLC	The contract was approved by the Board at the February 4, 2010 Board meeting. The Artist shall provide artwork for inclusion in the Authority's Public Art Program at the San Diego International Airport.	RFQ	C. White	\$ 510,000.00	12/31/13
06/23/10	N/A	Colab Studio, LLC	The contract was approved by the Board at the February 4, 2010 Board meeting. The Artist shall provide artwork for inclusion in the Authority's capital improvement project entitled "United Service Organization Park and Gateway" at the San Diego International Airport.	RFQ	C. White	\$ 420,000.00	12/30/13
07/07/10	104056	HPS Mechanical, Inc.	This contract was approved by the Board at the April 1, 2010 Board meeting. The Contractor will replace Terminal 2 East Waterline - Fire Suppression at the San Diego International Airport (SDIA).	RFB	I. Ghaemi	\$ 730,020.00	09/05/10

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New Contracts Approved by the Board (Cont'd)

07/08/10	N/A	Harries/Heder Collaborative, Inc.	This contract was approved by the Board at the February 4, 2010 Board meeting. The Artists shall provide artwork for inclusion in the Authority's capital improvement project entitled "Performance Venue" at the San Diego International Airport (SDIA).	RFQ	C. White	\$ 306,000.00	12/30/13
07/15/10	380507B	S&L Specialty Contracting Inc	This contract was approved by the Board at the June 3, 2010 Board meeting. The Contractor will provide sound insulation treatment to residences included in Phase 5 Group 7B of the Quieter Home Program.	RFB	I. Ghaemi	\$ 2,126,550.00	06/08/11
07/21/10	N/A	11 x 14, LLC	This contract was approved by the Board at the February 4, 2010 Board meeting. The Artist shall provide artwork for inclusion in the Authority's capital improvement project entitled "Terminal 2 Pedestrian Bridges" at the San Diego International Airport (SDIA).	RFQ	C. White	\$ 596,000.00	12/30/13

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Amendments and Change Orders

Date Signed	CIP #	Company	Description of Change	Previous Contract Amount	Change Order Value (+ / -)	Change Order Value (%) (+ / -)	New Contract Value	New End Date
06/15/10	N/A	Morrison & Foerster	The First Amendment is to exercise the Authority's option to extend the term of the contract one year for continued Airport Land Use Commission legal services.	\$ 300,000.00	\$ -	0%	\$ 300,000.00	07/31/11
06/24/10	N/A	Luce, Forward, Hamilton & Scripps, LLP	The First Amendment is to exercise the Authority's option to extend the term of the contract one year for continued Airport Land Use Commission legal services.	\$ 300,000.00	\$ -	0%	\$ 300,000.00	07/31/11
07/27/10	N/A	Bootworld Inc	The First Amendment is to exercise the Authority's option to extend the term of the contract one year for continued mobile safety shoe services.	\$ 40,000.00	\$ -	0%	\$ 40,000.00	03/31/11
07/29/10	N/A	Alliant Insurance Services Inc	The First Amendment is to exercise the Authority's option to extend the term of the contract one year for continued benefit program broker services.	\$ 200,000.00	\$ -	0%	\$ 200,000.00	12/31/11
08/02/10	N/A	PCATpro LLC	The First Amendment is to exercise the Authority's option to extend the term of the contract one year, and increase the maximum amount payable by \$60,000 for continued on-call concessions consulting services.	\$ 50,000.00	\$ 60,000.00	120%	\$ 110,000.00	09/24/11

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Amendments and Change Orders - Approved by the Board

Date Signed	CIP #	Company	Description of Change	Previous Contract Amount	Change Order Value (+ / -)	Change Order Value (%) (+ / -)	New Contract Value	New End Date
06/08/10	N/A	Godwin Pappas Ronquillo LLP	The First Amendment was approved by the Board at the April 1, 2010 Board meeting. The Amendment extends the term of the contract one year for continued professional legal services.	\$ 50,000.00	\$ -	0%	\$ 50,000.00	03/31/11
7/7/2010	N/A	Porter Novelli Inc	The Third Amendment was approved by the Board at the June 3, 2010 Board meeting. The Amendment exercises the Authority's option to extend the term of the contract one year and reduces the maximum amount payable by \$300,000 for continued public outreach services.	\$ 3,000,000.00	\$ (300,000.00)	-10%	\$ 2,700,000.00	06/30/11
07/19/10	N/A	Universal Protection Service	The Second Amendment was approved by the Board at the July 1, 2010 Board meeting. The Amendment increases the maximum amount payable by \$500,000 for continued security officer services.	\$ 6,240,000.00	\$ 500,000.00	8%	\$ 6,740,000.00	05/03/11
07/26/10	N/A	Ricondo and Associates	The Third Amendment was approved by the Board at the June 3, 2010 Board meeting. The Third Amendment extends the term of the contract one year for continued on-call technical planning services.	\$ 1,500,000.00	\$ -	0%	\$ 1,500,000.00	07/29/11
07/26/10	N/A	Network Security Electronics Inc	The First Amendment was approved by the Board at the June 3, 2010 Board meeting. The First Amendment exercises the Authority's option to extend the term of the contract one year for continued on-call maintenance, and repair services on the Airport's access control system.	\$ 4,500,000.00	\$ -	0%	\$ 4,500,000.00	08/31/11

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Attachment "B"

REAL PROPERTY AGREEMENTS EXECUTED FROM DATE JUNE 7, 2010 TO DATE AUGUST 8, 2010



Real Property Agreements

Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
6/1/10 to 5/31/13	LE-0563	Certified Folder Display Service, Inc.	Concession	All terminals	To operate and maintain a Brochure Rack Advertising Concession at 5 approved airport locations	N/A	Minimum Annual Guarantee of \$10,000 or 25% of Gross Revenue, whichever is greater	Option for 2 one-year extensions, each of which may be exercised at sole discretion of Authority
7/1/10 to 8/31/10	LE-0564	Goodfellows Shoeshine - California, Inc.	Right of Entry Permit	Terminal 2 West	Temporary installation of a single-seat shoeshine kiosk	N/A	N/A	Additional gross sales to be reported and concession fee of 10% to be paid through the Shoe Care Concession Agreement dated 8/21/09, document LE-0496. If profitable, this maybe incorporated as a permanent location.
7/14/2010 to 6/30/2012	LE-0565	Plane Detail, LLC	Ground Handling License	N/A	Ground Handling and Support services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Aircraft cleaning for Alaska Airlines; estimated at \$2,000 per month

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Real Property Agreement Amendments and Assignments

Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f.)	Consideration	Comments
10/1/09 to 9/30/10	AA-0424	Transportation Security Administration (TSA)	Utility Agreement	All security checkpoints	Utilities used by TSA's security checkpoint equipment	N/A	\$14,305.35 per month	Agreement continues to renew on an annual basis so long as federal law requires TSA to perform screening functions at the airport.
6/1/02 to 8/31/10	LE-0099	U.S. General Services Administration (TSA)	Lease	All terminals	Storage areas, break rooms, training rooms, administrative office space	6,358 total s.f.	\$40,760 per month	Supplemental Lease Amendment #9 extends lease termination date from 4/30/10 to 8/31/10.
8/9/94 to 11/30/12	LE-0103	Host International, Inc.	Amendment No. 6 to Gift & News Lease	Terminal 2 East, Checkpoint 5	Retail Concessions	530 s.f.	Rent Credit reimbursement for cost of relocation of Images of California and See's kiosk	Relocation is due to reconfiguration of checkpoint 5

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