

The Green Build: Small Business Report

October 20, 2010

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Agenda

- **TDP Accomplishments**
- **Activities**



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Awards

Contract 1:

	<u>Reporting Period</u>	<u>Contract to Date</u>
Packages	7	39
Value	\$ 67.4 million	\$ 115.4 million
Small Business	\$ 13.3 million	\$ 28.9 million
Local	\$ 61.7 million	\$ 108.9 million

Trades: Concrete, General Labor, HVAC, Plumbing, Electrical, Fire Protection, Structural Steel & Metal Decking



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Contract 1 : Opportunities for Small Businesses (SBEs) Since Last Reporting Period August 23, 2010

<u>Package Name</u>	<u>Non-SBE</u>	<u>SBE Opportunities</u>
Terminal Concrete	\$ 7.5 million	\$ 1.4 million
Terminal Design Build MEP HVAC	\$ 12.3 million	\$6.3 million
Terminal Design Build MEP Plumbing	\$ 3.2 million	\$ 0.8 million
Terminal Design Build MEP Electrical	\$ 12.6 million	\$ 4.1 million
Terminal Design Build MEP Fire Protection	\$ 2.9 million	\$ 0.3 million
Terminal Structural Steel & Metal Decking	\$ 9.9 million	\$ 5.1 million
Other	<u>\$ 0 million</u>	<u>\$ 0.8 million</u>
Total	\$ 48.8 million	\$ 18.8 million
Actual Award to SBE		\$ 13.3 million

Awards

Contract 2:

	<u>Reporting Period</u>	<u>Contract to Date</u>
Packages	5	39
Value	\$ 5.7 million	\$ 6.9 million
Small Business	\$ 1.6 million	\$ 2.5 million
Local	\$ 4.9 million	\$ 5.9 million

**Trades: Water Utilities, Demo, Earthwork, Storm Drain, AC Paving,
Flatwork, Electrical & Communications, Gas Service**

All awards were Small Businesses opportunities

Activities

- **Training & Education Program**
 - **2 online modules in October**
 - **5 additional online modules in November**
- **Prequalification Process**
 - **Short-list of a minimum of 5 contractors per package**
 - **Establish a meet & greet for prime contractors and sub contractors**



Questions?



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