



SAN DIEGO COUNTY
REGIONAL AIRPORT AUTHORITY
STAFF REPORT

Item No.
3

Meeting Date: **SEPTEMBER 6, 2012**

Subject:

Awarded Contracts, Approved Change Orders from June 11, 2012 through August 12, 2012 and Real Property Agreements Granted and Accepted from June 11, 2012 through August 12, 2012

Recommendation:

Receive the report.

Background/Justification:

Policy Section Nos. 5.01, Procurement of Services, Consulting, Materials, and Equipment, 5.02, Procurement of Contracts for Public Works, and 6.01, Leasing Policy, require staff to provide a list of contracts, change orders, and real property agreements that were awarded and approved by the President/CEO or her designee. Staff has compiled a list of all contracts, change orders (Attachment A) and real property agreements (Attachment B) that were awarded, granted, accepted, or approved by the President/CEO or her designee since the previous Board meeting.

Fiscal Impact:

The fiscal impact of these contracts and change orders are reflected in the individual program budget for the execution year and on the next fiscal year budget submission. Amount to vary depending upon the following factors:

1. Contracts issued on a multi-year basis; and
2. Contracts issued on a Not-to-Exceed basis.
3. General fiscal impact of lease agreements reflects market conditions.

The fiscal impact of each reported real property agreements is identified as Consideration on Attachment B.

Authority Strategies:

This item supports one or more of the Authority Strategies, as follows:

- Community Strategy Customer Strategy Employee Strategy Financial Strategy Operations Strategy

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Environmental Review:

- A. This Board action is not subject to the California Environmental Quality Act (CEQA), as amended. The Board action is categorically excluded from CEQA because it is a class of project that has been determined not to have a significant effect on the environment. 14 cal. Code Regs. Section 15308. See also, Pub. Res. Code Section 21065 (Board action is not a "project" subject to CEQA).
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Pub. Res. Code Section 30106, 30108.6, and 30109.

Equal Opportunity Program:

Equal opportunities requirements were presented during the solicitation process on a case-by-case basis.

Prepared by:

JANA VARGAS
DIRECTOR, PROCUREMENT

Attachment "A"

AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN June 11, 2012 - August 12, 2012



New Contracts

Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
06/26/12	N/A	Eric Owens Moss Architects	The Contractor will provide a detailed presentation of a proposed design, fabrication and installation of a public artwork project for Terminal 2 New- Media/Multimedia Lounge Public Art Environment.	RFQ	C. White	\$ 2,500.00	06/12/12
06/27/12	N/A	Shona Kitchen	The Contractor will provide a detailed presentation of a proposed design, fabrication and installation of a public artwork project for Terminal 2 New- Media/Multimedia Lounge Public Art Environment.	RFQ	C. White	\$ 2,500.00	06/12/12
06/27/12	N/A	Questys Solutions	The Contractor will provide software and maintenance services in support of a document management system for the Corporate Services department.	RFB	T.Russell	\$ 26,000.00	06/24/15
07/02/12	N/A	Jason Bruges Studio	The Contractor will provide a detailed presentation of a proposed design, fabrication and installation of a public artwork project for Terminal 2 New- Media/Multimedia Lounge Public Art Environment.	RFQ	C. White	\$ 2,500.00	06/12/12
07/09/12	N/A	Diio, LLC	Diio, LLC will provide access to an aviation related database in support of the Air Service Development department.	RFI	H. Brown	\$ 90,000.00	12/31/14
07/13/12	N/A	City of San Diego	The Contractor will provide services to maintain the Authority's automatic external defibrillators located throughout the San Diego International Airport.	RFP	S. Preiser	\$ 75,000.00	06/30/15
07/25/12	N/A	Roger Buma	The consultant will provide on-call marketing services for various projects and priorities as determined by the Authority's Executive Office. Mr. Buma is uniquely qualified to provide services based on his previous experience and historical knowledge of San Diego County Regional Airport Authority and his expertise.	Sole Source	M. Harris	\$ 250,000.00	01/30/15
07/25/12	N/A	Carol Naughton + Associates, Inc.	The Contractor will provide services for concession signage and wayfinding master planning and design for the Aviation & Commercial Business department.	RFP	J. DeCock	\$ 50,000.00	07/31/12
08/01/12	N/A	All County Fire, Inc.	The Contractor will provide maintenance services of the Authority's fire extinguishers located throughout San Diego International Airport.	RFP	J. Fejeran	\$ 100,000.00	07/28/15
08/03/12	N/A	Idea Integration Corp. dba Idea	The Contractor is pre-qualified and approved to bid on information technology (IT) software services at the request of the IT department by the issuance of a task order request. The Contractor with the best overall bid as determined by the Authority, will be awarded the project.	RFQ	J. Swailes	\$ 900,000.00	06/30/15
08/03/12	N/A	PC Specialists, Inc. dba Technology Integration Group (TIG)	The Contractor is pre-qualified and approved to bid on information technology (IT) software services at the request of the IT department by the issuance of a task order request. The Contractor with the best overall bid as determined by the Authority, will be awarded the project.	RFQ	J. Swailes	\$ 900,000.00	06/30/15

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New Contracts Approved by the Board

Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
04/11/12	104110	Charles King Company, Inc.	This agreement was approved by the Board at the March 1, 2012 Board Meeting. The Contractor will rehabilitate runway/taxiway stormwater/airfield drainage system at San Diego International Airport.	RFB	I. Ghaemi	\$ 4,985,470.00	12/15/12
06/22/12	N/A	Erik J. Carlson	This agreement was approved by the Board at the April 12, 2012 Board meeting. The Contractor will design, fabricate and install artwork for the Restroom Entry Walls public art project.	RFQ	C. White	\$ 220,000.00	12/31/13
07/09/12	104122A	Atlas Development	This agreement was approved by the Board at the May 3, 2012 Board Meeting. The Contractor will refurbish concessions support infrastructure, phase A, which provides for the construction of two new retail concession shells in the Commuter Terminal and the remodeling of three concessions located in Terminal 1 and San Diego International Airport.	RFB	I. Ghaemi	\$ 715,503.54	10/20/12
07/11/12	104124	Flatiron West, Inc.	This agreement was approved by the Board at the June 7, 2012 Board Meeting. The Contractor will improve airport access at Washington Street to serve the Central Receiving and Distribution Center operations.	RFB	I. Ghaemi	\$ 2,873,776.00	01/17/13
07/16/12	N/A	Bradford Airport Logistics, Ltd	This agreement was approved by the Board at the July 7, 2011 Board meeting. The Contractor will provide Central Receiving and Distribution Center (CRDC) operational services.	RFP	N. Marmion	\$ 7,599,396.00	11/18/17
07/19/12	N/A	Hatch Mott MacDonald, LLC	This agreement was approved by the Board at the June 7, 2012 Board Meeting. The Consultant will provide on-call Airside/Landside Engineering Consulting Services in support of the Capital Improvement and Major Maintenance Programs at San Diego International Airport.	RFQ	I. Ghaemi	\$ 5,000,000.00	07/31/15
07/31/12	N/A	VA Consulting, Inc.	This agreement was approved by the Board at the June 7, 2012 Board Meeting. The Consultant will provide on-call Airside/Landside Engineering Consulting Services in support of the Capital Improvement and Major Maintenance Programs at San Diego International Airport.	RFQ	I. Ghaemi	\$ 5,000,000.00	07/31/15
07/31/12	N/A	Hazard Construction Company	This agreement was approved by the Board at the July 12, 2012 Board Meeting. The Contractor will provide on-call Airport Pavement Repair Services at San Diego International Airport.	RFP	J. Fejeran	\$ 9,246,500.00	08/24/15

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Amendments and Change Orders

Date Signed	CIP #	Company	Description of Change	Previous Contract Amount	Change Order Value (+ / -)	Change Order Value (%) (+ / -)	New Contract Value	New End Date
06/12/12	N/A	Siemens Industry, Inc.	The First Amendment changes the Contractor's name and increases the maximum amount of compensation by \$39,483.00 for services needed to install, monitor, maintain, and test new fire alarm systems located throughout the San Diego International Airport.	\$ 394,839.94	\$ 39,483.00	10%	\$ 434,322.94	6/30/2012
06/12/12	N/A	Bamey & Bamey, LLC	The Third Amendment extends the term of the contract seven months to provide further research and data analysis regarding alternative compensation models for San Diego County Regional Airport Authority represented employees. There is no increase in compensation.	\$ 109,000.00	\$ -	0%	\$ 109,000.00	12/31/2012
06/18/12	N/A	Zoological Society of San Diego	The Third Amendment revises Exhibit B "Compensation", for specific services to monitor the California least tern populations at San Diego International Airport and the Chula Vista Wildlife Reserve. There is no increase in compensation.	\$ 400,000.00	\$ -	0%	\$ 400,000.00	12/31/2012
07/22/12	N/A	STMC, Inc.	The Second Amendment increases the maximum amount of compensation by \$34,000.00 for EnterpriseOne ERP technical support and expertise to the Accounting department.	\$ 75,000.00	\$ 34,000.00	45%	\$ 109,000.00	9/30/2013
07/18/12	N/A	Prudential Overall Supply	The First Amendment extends the term of the contract ninety days to complete a formal solicitation process for uniform rental and cleaning services for the Facilities Management department. There is no increase in compensation.	\$ 65,000.00	\$ -	0%	\$ 65,000.00	9/28/2012
07/27/12	N/A	Boot World, Incorporated	The Second Amendment extends the term of the contract by one hundred twenty days to complete a formal solicitation process for mobile safety shoe sales concession to authorized San Diego County Regional Airport Authority employees. There is no increase in compensation.	\$ 48,000.00	\$ -	0%	\$ 48,000.00	7/29/2012
07/31/12	N/A	The Centre for Organization Effectiveness	The First Amendment extends the term of the contract two years, increases the maximum amount of compensation by \$24,000.00 and corrects the Contractor's name to allow for the continued facilitation of Board Retreats.	\$ 26,000.00	\$ 24,000.00	98%	\$ 50,000.00	8/31/2014



Amendments and Change Orders - Approved by the Board

06/25/12	N/A	McGladrey & Pullen, LLP	The First Amendment was approved by the Board at the April 12, 2012 Board meeting. The First Amendment increases the maximum amount of compensation by \$400,000.00, extends the term of the contract two years, and revises Exhibit A scope of work to accommodate the Customer Facilities Charges "CFC" Audit, and for continued professional financial audit services.	\$ 450,000.00	\$ 400,000.00	89%	\$ 850,000.00	5/5/2014
06/27/12	N/A	Ace Parking Management, Inc.	The First Amendment was approved by the Board at the May 3, 2012 Board meeting. The First Amendment revises Exhibit A scope of work to allow greater flexibility in shuttle operations and revises Exhibit B to modify the contract's compensation accordingly. There is no increase in compensation.	\$ 28,800,000.00	\$ -	0%	\$ 28,800,000.00	12/31/2016
08/01/12	N/A	CH2M Hill	The Second Amendment was approved by the Board at the July 12, 2012 Board meeting. The Second Amendment extends the term of the contract two years to support on-going construction projects at San Diego International Airport. There is no increase in compensation.	\$5,000,000.00	\$ -	0%	\$5,000,000.00	8/1/2014

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Attachment "B"
REAL PROPERTY AGREEMENTS EXECUTED FROM JUNE 11, 2012 TO AUGUST 12, 2012



Real Property Agreements

Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
5/1/2012-12/31/2013	LE-0662	Injai Corporation dba Stevie's Catering	Inflight Catering License	San Diego International Airport	Delivery of inflight food and beverage products and offering of food and beverage services; and handling of international waste.	N/A	Minimum monthly guarantee of \$3,150 or 7% of gross revenue, whichever is greater.	
6/4/12 - 6/30/13	LE- 0663	Alaska Airlines, Inc. and Horizon Air Industries, Inc.	Affiliate Airline Operating Agreement	Terminal 1, San Diego International Airport	Operate scheduled passenger airline service.	N/A; Horizon will pay landing fees only.	Estimated monthly landing fees of \$14,500, annual fees of \$174,000.	Horizon flies to 3 new destinations. Alaska & Horizon are both owned by Alaska Air Group
1/4/12 - 6/30/13	LE -0666	US Airways, Inc. and SkyWest Airlines, Inc.	Affiliate Airline Operating Agreement	Terminal 2 West, San Diego International Airport	Operate scheduled passenger airline service.	N/A; SkyWest will pay landing fees only.	Estimated monthly landing fees of \$2,665, annual fees of \$32,000.	SkyWest's commuter aircraft replaces a US Airways mainline aircraft to Phoenix.
7/31/12 - Perpetuity	TBD	Dr. James B. and Sylvia Harrison Visions of God International Ministries	Avigation Easement	619 Morrison Street, San Diego 92102	Provides Airport Authority with avigation rights.	N/A	N/A	



Real Property Agreement Amendments and Assignments

Effective Date	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
7/1/2012	LE-0377	DAL Global Services, LLC	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0376	PrimeFlight Aviation Services, Inc	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0503	Certified Aviation Services, LLC	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0375	Airport Terminal Services, Inc	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0379	Integrated Airline Services, Inc	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0555	US Aviation Services Corp	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.

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7/1/2012	LE-0389	Elite Line Services California, Inc	Agreement for Consent to Assignment and Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to acknowledge assignment from Elite Line Services, Inc to Elite Line Services California, Inc; extend term until 12/31/2012; add holdover provision; clarify due date of the monthly fee; and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0381	ABM Services, Inc	Agreement for Consent to Assignment and Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to acknowledge assignment from OneSource Building Services, Inc to ABM Services, Inc; extend term until 12/31/2012; add holdover provision; clarify due date of the monthly fee; and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0618	Airwine Aircraft Maintenance, LLC dba F&E Aircraft	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0378	Aircraft Service International, Inc	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0392	AccuFleet International, Inc	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0383	Pacific Aircraft Maintenance, Inc	Amendment No. 2 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0424	Gate Safe, Inc	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0645	ABX Air, Inc.	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0619	Cargo Airport Services USA, LLC	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0638	LGSTX Services, Inc.	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, and require electronic submittal of monthly gross revenue report.
7/1/2012	LE-0370	Ground Equipment Services	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report.

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7/1/2012	LE-0384	GAT Airline Ground Support, Inc.	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report
7/1/2012	LE-0620	Matrix Aviation Services, Inc.	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report
7/1/2012	LE-0646	American Airlines, Inc.	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report
7/1/2012	LE-0630	Master Lightning Security Solutions	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report
7/1/2012	LE-0409	SCIS Air Security Corporation	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report
7/1/2012	LE-0481	Hallmark Aviation Services, L.P.	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report
7/1/2012	LE-0388	JetStream Ground Services, Inc.	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report
7/1/2012	LE-0482	Aviation Port Services, LLC	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report
7/1/2012	LE-0385	TIMCO Line Care, LLC	Agreement for Consent to Assignment and Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to acknowledge assignment from Triad International Maintenance Corporation to TIMCO Line Care, LLC; extend term until 12/31/2012; add holdover provision; clarify due date of the monthly fee; and require electronic submittal of monthly gross revenue report
7/1/2012	LE-0430	Bags of California, LLC	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report
7/1/2012	LE-0472	Landmark Aviation GSO-SAN, LLC	Amendment No. 2 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Amendment to extend term until 12/31/2012, add holdover provision, clarify due date of the monthly fee, and require electronic submittal of monthly gross revenue report

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