



**SAN DIEGO COUNTY
REGIONAL AIRPORT AUTHORITY
STAFF REPORT**

Item No.
3

Meeting Date: **MAY 3, 2012**

Subject:

Awarded Contracts, Approved Change Orders from March 12, 2012 through April 8, 2012 and Real Property Agreements Granted and Accepted from March 12, 2012 through April 8, 2012

Recommendation:

Receive the report.

Background/Justification:

Policy Section Nos. 5.01, Procurement of Services, Consulting, Materials, and Equipment, 5.02, Procurement of Contracts for Public Works, and 6.01, Leasing Policy, require staff to provide a list of contracts, change orders, and real property agreements that were awarded and approved by the President/CEO or her designee. Staff has compiled a list of all contracts, change orders (Attachment A) and real property agreements (Attachment B) that were awarded, granted, accepted, or approved by the President/CEO or her designee since the previous Board meeting.

Fiscal Impact:

The fiscal impact of these contracts and change orders are reflected in the individual program budget for the execution year and on the next fiscal year budget submission. Amount to vary depending upon the following factors:

1. Contracts issued on a multi-year basis; and
2. Contracts issued on a Not-to-Exceed basis.
3. General fiscal impact of lease agreements reflects market conditions.

The fiscal impact of each reported real property agreements is identified as Consideration on Attachment B.

Authority Strategies:

This item supports one or more of the Authority Strategies, as follows:

- Community Strategy Customer Strategy Employee Strategy Financial Strategy Operations Strategy

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Environmental Review:

- A. This Board action is not subject to the California Environmental Quality Act (CEQA), as amended. The Board action is categorically excluded from CEQA because it is a class of project that has been determined not to have a significant effect on the environment. 14 Cal. Code Regs. Section 15308. See also, Pub. Res. Code Section 21065 (Board action is not a "project" subject to CEQA).

- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Pub. Res. Code Section 30106, 30108.6, and 30109.

Equal Opportunity Program:

Equal opportunities requirements were presented during the solicitation process on a case-by-case basis.

Prepared by:

JANA VARGAS
DIRECTOR, PROCUREMENT

Attachment "A"

AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN March 12, 2012 - April 8, 2012



New Contracts

Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
03/13/12	N/A	PlanetBids, Inc.	The Contractor will provide a hosted e-Procurement software solution to manage the Authority's online vendor database and solicitations facilitated by the Procurement Department.	RFP	J. Vargas	\$ 205,000.00	01/31/15
03/14/12	N/A	Data Controls	The Contractor will provide periodic printing and postal services for the Authority's noise matters newsletter.	RFP	D. Frazee	\$ 95,000.00	03/14/13
03/16/12	N/A	Flipwerks, Inc.	The Artist will provide a formal presentation of the Artist's detailed proposal regarding a Public Art Project.	Informal RFP	C. White	\$ 2,500.00	02/23/12
03/16/12	N/A	AMSES-COSMA, Inc.	The Artist will provide a formal presentation of the Artist's detailed proposal regarding a Public Art Project.	Informal RFP	C. White	\$ 2,500.00	02/23/12
03/16/12	N/A	Erik J. Carlson	The Artist will provide a formal presentation of the Artist's detailed proposal regarding a Public Art Project.	Informal RFP	C. White	\$ 2,500.00	02/23/12
03/21/12	N/A	Urbana Studio	The Artist will provide a formal presentation of the Artist's detailed proposal regarding a Public Art Project.	Informal RFP	C. White	\$ 2,500.00	02/23/12
03/21/12	N/A	Campbell-Hill Aviation Group	The Contractor will provide air service development services.	RFP	H. Brown	\$ 750,000.00	03/14/15
03/27/12	N/A	GTC Systems, Inc.	The Contractor will provide information technology review services for the Authority's Microsoft Exchange Server, Exchange Online Service, and IT Project Management Implementation system.	Informal RFP	M. Harris	\$ 75,000.00	03/25/13
03/27/12	N/A	The AJA Project	The Artist will provide a formal presentation of the Artist's detailed proposal regarding a Public Art Project.	Informal RFP	C. White	\$ 2,500.00	02/23/12



New Contracts Approved by the Board

Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
03/16/12	N/A	Ace Parking Management, Inc.	This agreement was approved by the Board at the October 6, 2011 Board meeting. The contractor will provide public parking facilities, San Park Valet operations at terminal 1 and 2, employee parking for all airport employees, taxicab and shuttle-for-hire hold lots and transportation islands at terminal 1, 2, and the Commuter Terminal and other services supporting the San Diego International Airports roadway access system, signage and emergency response operations.	RFP	J. Myhers	\$ 29,700,000.00	03/15/17

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Amendments and Change Orders

 Date Signed	CIP #	Company	Description of Change	Previous Contract Amount	Change Order Value (+/-)	Change Order Value (%) (+/-)	New Contract Value	New End Date
03/28/12	N/A	AMEC E & I, Inc.	The Acknowledgment and Consent to Assignment amendment recognizes the transfer of the Agreement to AMEC Environment & Infrastructure, Inc. due to a company merger.	\$ 2,000,000.00	\$ -	0%	\$ 2,000,000.00	10/31/15
03/28/12	N/A	Ricondo & Associates, Inc.	The First Amendment revises the compensation page of the contract regarding reimbursable expenses for lodging.	\$ 2,300,000.00	\$ -	0%	\$ 2,300,000.00	09/30/14
03/28/12	N/A	McKenna Long & Aldridge LLP (f.k.a. Luca Forward Hamilton & Scripps LLP)	The Fifth Amendment reflects the Contractor's corporate name change from Luca Forward Hamilton & Scripps LLP.	\$ 1,100,000.00	\$ -	0%	\$ 1,100,000.00	07/31/13
Amendments and Change Orders - Approved by the Board								
03/14/12	N/A	Advantage Performance Group, Inc.	The Second Amendment was approved by the Board at the February 9, 2012 Board meeting. The Second Amendment extends the term of the contract one year, and increases the maximum amount payable \$407,500 to proceed with the third phase of the strategic engagement initiative.	\$ 516,600.00	\$ 407,500.00	79%	\$ 924,100.00	05/01/13
03/28/12	N/A	McKenna Long & Aldridge LLP (f.k.a. Luca Forward Hamilton & Scripps LLP)	The Fourth Amendment was approved by the Board at the March 1, 2012 Board meeting. The Fourth Amendment extends the term of the contract one year and increases the maximum amount payable \$300,000 as a result of ongoing litigation.	\$ 800,000.00	\$ 300,000.00	38%	\$ 1,100,000.00	07/31/13

Attachment "B"

REAL PROPERTY AGREEMENTS EXECUTED FROM MARCH 12, 2012 TO APRIL 8, 2012



Real Property Agreements

Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
6/1/2011 - 6/30/2012	LE-0646	American Airlines, Inc.	Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Passenger services and aircraft maintenance for British Airways
9/1/2009 - 6/30/2012	LE-0645	ABX Air, Inc.	Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Aircraft maintenance for Atlas Air and Hawaiian Airlines (through subcontracting with Delta Air Lines)
3/21/2012 8am-5pm	LE-0644	American Family Life Assurance Company of Columbus (AFLAC)	Right of Entry Permit	Space between 2320 and 2330 Stillwater Road	Customer Appreciation Day event to promote products and services to Authority employees	N/A	N/A	



Real Property Agreement Amendments and Assignments

Effective Date	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
4/1/2012	LE-0472	Landmark Aviation GSO-SAN, LLC	Amendment No. 1 to Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250; or 8% of gross revenue plus daily aircraft parking fee plus 75% landing fee, whichever is greater	To clarify the intent of the Minimum Monthly Fee

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