



**SAN DIEGO COUNTY
REGIONAL AIRPORT AUTHORITY
STAFF REPORT**

Item No.
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Meeting Date: **APRIL 12, 2012**

Subject:

Awarded Contracts, Approved Change Orders from February 6, 2012 through March 11, 2012 and Real Property Agreements Granted and Accepted from February 6, 2012 through March 11, 2012

Recommendation:

Receive the report.

Background/Justification:

Policy Section Nos. 5.01, Procurement of Services, Consulting, Materials, and Equipment, 5.02, Procurement of Contracts for Public Works, and 6.01, Leasing Policy, require staff to provide a list of contracts, change orders, and real property agreements that were awarded and approved by the President/CEO or her designee. Staff has compiled a list of all contracts, change orders (Attachment A) and real property agreements (Attachment B) that were awarded, granted, accepted, or approved by the President/CEO or her designee since the previous Board meeting.

Fiscal Impact:

The fiscal impact of these contracts and change orders are reflected in the individual program budget for the execution year and on the next fiscal year budget submission. Amount to vary depending upon the following factors:

1. Contracts issued on a multi-year basis; and
2. Contracts issued on a Not-to-Exceed basis.
3. General fiscal impact of lease agreements reflects market conditions.

The fiscal impact of each reported real property agreements is identified as Consideration on Attachment B.

Authority Strategies:

This item supports one or more of the Authority Strategies, as follows:

- Community Strategy Customer Strategy Employee Strategy Financial Strategy Operations Strategy

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Environmental Review:

- A. This Board action is not subject to the California Environmental Quality Act (CEQA), as amended. The Board action is categorically excluded from CEQA because it is a class of project that has been determined not to have a significant effect on the environment. 14 Cal. Code Regs. Section 15308. See also, Pub. Res. Code Section 21065 (Board action is not a "project" subject to CEQA).

- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Pub. Res. Code Section 30106, 30108.6, and 30109.

Equal Opportunity Program:

Equal opportunities requirements were presented during the solicitation process on a case-by-case basis.

Prepared by:

JANA VARGAS
DIRECTOR, PROCUREMENT

Attachment "A"

AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN February 6, 2012 - March 11, 2012

 <p align="center"><u>New Contracts</u></p>							
Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
02/23/12	N/A	Ferrellgas, LP	The Contractor will provide onsite delivery of liquefied propane gas services to the Facilities Management Department.	Informal RFB	W. Harvey	\$ 5,000.00	01/05/13
03/05/12	N/A	Innovata, LLC	The Contractor will provide and maintain an interactive route map and booking engine for the Authority's main website.	Informal RFP	R. Kwiatkowski	\$ 27,000.00	02/28/13
 <p align="center"><u>New Contracts Approved by the Board</u></p>							
02/08/12	N/A	Ace Parking Management Inc	This agreement was approved by the Board at the August 4, 2011 Board meeting. The contractor will provide courtesy shuttle services for airport passengers, airline employees, and the public throughout the San Diego International Airport, and remote parking facilities.	RFP	J. Myhers	\$ 28,800,000.00	12/31/16
02/23/12	N/A	Leigh Fisher, Inc.	This agreement was approved by the Board at the September 1, 2011 Board meeting. The contractor will provide airport development planning services in support of the airport master plan that will assist with airport improvements through the year 2035.	RFQ	A. Jamison	\$ 6,122,145.00	02/21/16
02/28/12	N/A	Ocean Blue Environmental Services, Inc.	This agreement was approved by the Board at the January 5, 2012 Board meeting. The Contractor will provide on-call hazardous waste disposal services.	RFP	R. Gilb	\$ 3,750,000.00	02/28/17

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Amendments and Change Orders

Date Signed	CIP #	Company	Description of Change	Previous Contract Amount	Change Order Value (+ / -)	Change Order Value (%) (+ / -)	New Contract Value	New End Date
02/13/12	N/A	Phoenix Marketing International	The Third Amendment extends the term of the contract ninety days to provide staff time to complete a formal solicitation process.	\$ 705,575.00	\$ -	0%	\$ 705,575.00	06/29/12
02/21/12	N/A	Aztec Landscaping Inc.	The First Amendment increases the maximum amount of compensation by \$99,791.00 attributed to additional service requirements.	\$ 997,916.00	\$ 99,791.00	10%	\$ 1,097,707.00	07/31/12
02/21/12	N/A	STMC, Inc.	The First Amendment increases the maximum amount of compensation by \$25,000.00 and extends the term of the contract one year for continued technical support for the Authority's Oracle/Peoplesoft/JD Edwards EnterpriseOne ERP Platform.	\$ 50,000.00	\$ 25,000.00	50%	\$ 75,000.00	09/30/13



Amendments and Change Orders - Approved by the Board

12/13/11	N/A	Alston & Bird LLP	The Fourteenth Amendment was approved by the Board at the October 4, 2011 Board meeting and extends the term of the contract by one year for continued professional legal services.	\$ 453,810.46	\$ -	0%	\$ 453,810.46	11/21/12
03/05/12	N/A	U.S. Bank National Association	The First Amendment was approved by the Board at the February 9, 2012 Board meeting. The First Amendment increases the maximum amount of compensation by \$2,250,000.00 for continued electronic credit card processing services.	\$ 250,000.00	\$ 2,250,000.00	900%	\$ 2,500,000.00	02/28/15

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Attachment "B"

REAL PROPERTY AGREEMENTS EXECUTED FROM FEBRUARY 6, 2012 TO MARCH 11, 2012


Real Property Agreements

Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f.)	Consideration	Comments
12/1/2011-11/18/2012	LE-0635	Bradford Airport Logistics (BAL)	Right of Entry Permit (ROE)	Central Receiving and Distribution Center (CRDC), will be located at base of Air Traffic Control Tower on northside of San Diego International Airport	Provides for site access and tenant improvements to perform operations in the CRDC.	CRDC site is 64,920 s.f.; Bldg is approx. 22,000 s.f.	N/A	
2/1/2012-3/15/2012	LE-0637	Cloud 9 Wireless, Inc.	Passenger WiFi Network Sponsorship Agreement	San Diego International Airport	Sponsorship of free WiFi	N/A	\$0.13 per sponsored WiFi session	Estimated revenue of \$18,200 for AOL campaign
2/12/2012-6/30/2013	LE-0639	Atlas Air, Inc.	Airline Operating Agreement	San Diego International Airport	Regularly scheduled cargo operations	N/A	Monthly landing fees plus security surcharge - airside	DHL contracts with Atlas Air, Inc. to provide aircraft and crew
From the earlier of a) when Licensee starts service on Authority's premises or b) 4/1/2012, to 6/30/2012	LE-0638	LGSTX Services, Inc.	Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Ground service equipment maintenance for DHL
5/1/2012-4/30/2015	AA-1530	Landmark Aviation, GSO-SAN, LLC	Agreement Regarding Demolition and Remediation	San Diego International Airport	General Aviation Fixed Base Operation	434,616 s.f.	Landmark agrees to provide up to \$1,750,000 toward demolition and remediation of existing FBO site	Agreement was necessary as a result of the Authority forgoing its option to require demolition of the existing FBO improvements by Landmark effective May 1, 2012 (the natural expiration of the existing FBO Agreement).

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Real Property Agreement Amendments and Assignments

Effective Date	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f.)	Consideration	Comments
4/1/2011 - 3/31/2021	LE-0294	San Diego Air & Space Technology Center	Amendment No. 2	3050 Pacific Highway, San Diego	Aviation industrial, including wind tunnel operations, design, and development of force measurement systems, and related research and engineering services	50,000 s.f.	4/1/11-3/31/12: \$7,200/mo. 4/1/12-3/31/13: \$8,000/mo. 4/1/13-3/31/14: \$8,800/mo. 4/1/14-3/31/15: \$9,600/mo. 4/1/15-3/31/16: \$10,400/mo. 4/1/16-3/31/17: Rent agreed to by both parties 4/1/17-3/31/2021: Annual CPI adjustments	Extends lease 10 years; new termination date 3/31/2021. Increases monthly rent from \$6,418 to \$7,200 for first year of lease. Provides for annual rent increases thereafter. (See consideration column.)
3/1/2012 - 3/15/2012	LE-0637	Cloud 9 Wireless, Inc.	Amendment No. 1	San Diego International Airport	Sponsorship of free WiFi	N/A	\$0.10 per sponsored WiFi session	Estimated revenue of \$1,390 for Alaska Airlines campaign to promote new San Diego routes

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