



**SAN DIEGO COUNTY
REGIONAL AIRPORT AUTHORITY
STAFF REPORT**

Item No.

3

Meeting Date: **JANUARY 5, 2012**

Subject:

Awarded Contracts, Approved Change Orders from November 7, 2011 through December 4, 2011 and Real Property Agreements Granted and Accepted from November 7, 2011 through December 4, 2011

Recommendation:

Receive the report.

Background/Justification:

Policy Section Nos. 5.01, Procurement of Services, Consulting, Materials, and Equipment, 5.02, Procurement of Contracts for Public Works, and 6.01, Leasing Policy, require staff to provide a list of contracts, change orders, and real property agreements that were awarded and approved by the President/CEO or her designee. Staff has compiled a list of all contracts, change orders (Attachment A) and real property agreements (Attachment B) that were awarded, granted, accepted, or approved by the President/CEO or her designee since the previous Board meeting.

Fiscal Impact:

The fiscal impact of these contracts and change orders are reflected in the individual program budget for the execution year and on the next fiscal year budget submission. Amount to vary depending upon the following factors:

1. Contracts issued on a multi-year basis; and
2. Contracts issued on a Not-to-Exceed basis.
3. General fiscal impact of lease agreements reflects market conditions.

The fiscal impact of each reported real property agreements is identified as Consideration on Attachment B.

Authority Strategies:

This item supports one or more of the Authority Strategies, as follows:

- Community Strategy Customer Strategy Employee Strategy Financial Strategy Operations Strategy

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Environmental Review:

- A. This Board action is not subject to the California Environmental Quality Act (CEQA), as amended. The Board action is categorically excluded from CEQA because it is a class of project that has been determined not to have a significant effect on the environment. 14 Cal. Code Regs. Section 15308. See also, Pub. Res. Code Section 21065 (Board action is not a "project" subject to CEQA).

- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Pub. Res. Code Section 30106, 30108.6, and 30109.

Equal Opportunity Program:

Equal opportunities requirements were presented during the solicitation process on a case-by-case basis.

Prepared by:

JANA VARGAS
DIRECTOR, PROCUREMENT

Attachment "A"

AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN November 7, 2011 - December 4, 2011



New Contracts

Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
11/07/11	N/A	Junior Achievement of San Diego County	This sponsorship agreement shall pay Twenty Five Thousand Dollars (\$25,000) annually to Junior Achievement to participate as a sponsor in BizTown, an educational forum for San Diego County students, and receive in return the exclusive right to provide the BizTown Airport.	Sole Source	R. Kwiatkowski	\$ 75,000.00	08/31/14



New Contracts Approved by the Board

No New Contracts Approved by the Board to Report

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Amendments and Change Orders

Date Signed	CIP #	Company	Description of Change	Previous Contract Amount	Change Order Value (+/-)	Change Order Value (%) (+/-)	New Contract Value	New End Date
11/07/11	N/A	PlanetBids, Inc.	The Second Amendment extends the term of the contract while staff completes a formal solicitation process.	\$ 109,000.00	\$ -	0%	\$ 109,000.00	12/31/11
11/08/11	N/A	Axis Consulting, Inc.	The First Amendment adds a subcontractor and their hourly rate to the contracts Exhibit A Scope of Work, and Exhibit B Compensation page. There is no increase in compensation.	\$ 75,000.00	\$ -	0%	\$ 75,000.00	07/09/13
11/08/11	N/A	KB Environmental Sciences	The Fourth Amendment extends the term of the contract two years to coincide with the completion of The Green Build.	\$ 50,000.00	\$ -	0%	\$ 50,000.00	01/14/14
11/08/11	N/A	Polsinelli Shughart PC	The First Amendment consents to the assignment of legal services from Quateman LLP to Polsinelli Shugart LLP.	\$ 300,000.00	\$ -	0%	\$ 300,000.00	09/14/13



Amendments and Change Orders - Approved by the Board

No Amendments Approved by the Board to Report

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Attachment "B"

REAL PROPERTY AGREEMENTS EXECUTED FROM November 7, 2011 TO December 4, 2011



Real Property Agreements

Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
10/1/2011-12/31/2013	LE-0632	Sky Chefs, Inc. dba LSG Sky Chefs	Inflight Catering License	San Diego International Airport	Delivery of inflight food and beverage products, to be prepared at an off-airport location; and handling of international waste	N/A	Minimum monthly guarantee of \$6,825 or 7% of gross revenue, whichever is greater	
12/1/2011-12/25/2011	LE-0631	Cloud 9 Wireless, Inc.	Passenger WIFI Network Sponsorship Agreement	San Diego International Airport	Sponsorship of free WIFI	N/A	\$0.13 per sponsored WIFI session	Estimated revenue of \$7500
11/15/2011 - 06/30/2012	LE-0630	Master Lightning Security Solutions	Ground Handling License	N/A	Ground Handling and Support Services	N/A	Minimum monthly guarantee of \$250 or 8% of gross revenue, whichever is greater	Security services for Volaris Airlines



Real Property Agreement Amendments and Assignments

Effective Date	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
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No Amendments or Assignments to Report

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