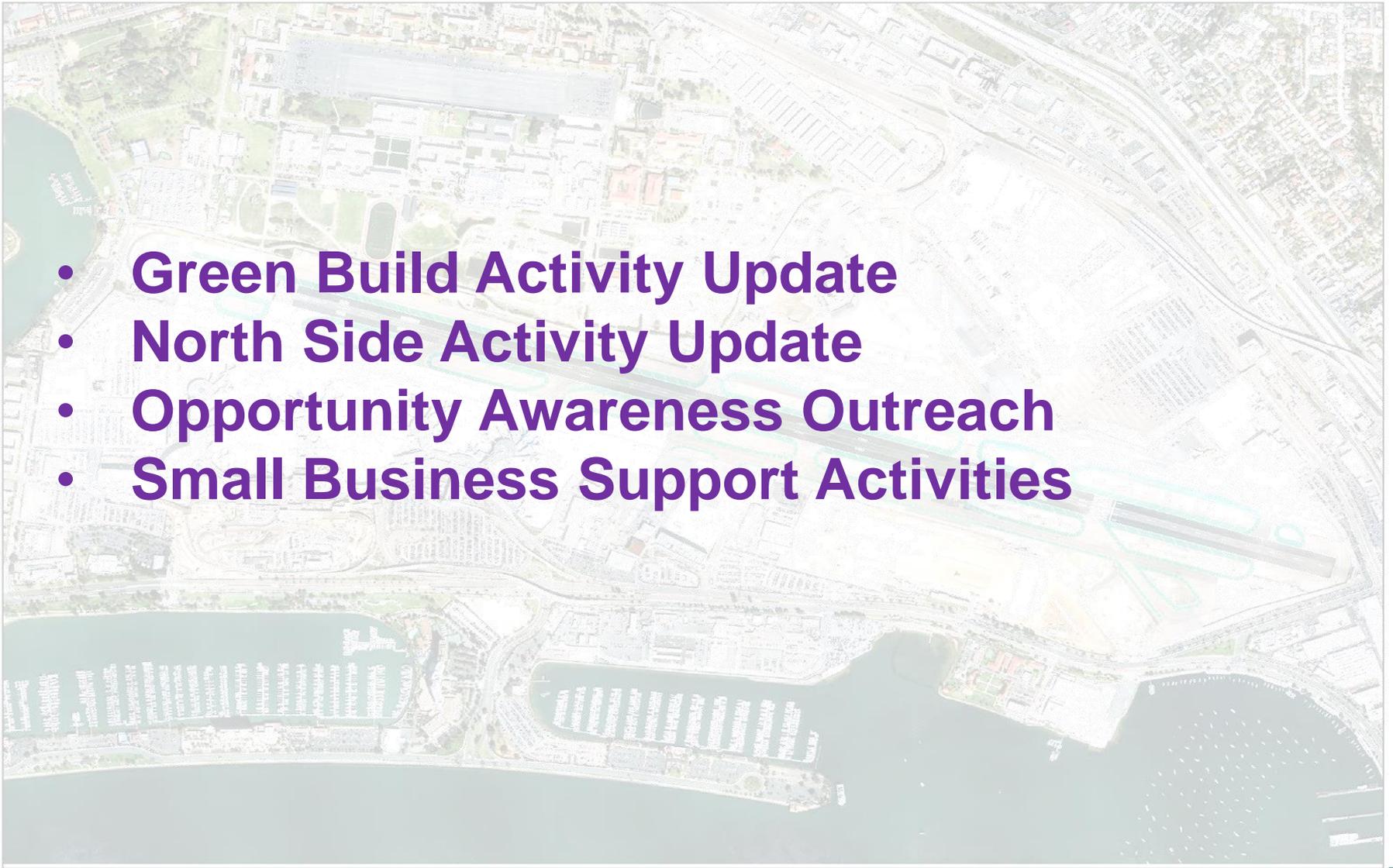


Small Business Development Report

June 20, 2013

Agenda

- **Green Build Activity Update**
- **North Side Activity Update**
- **Opportunity Awareness Outreach**
- **Small Business Support Activities**



Green Build Awards

Recent Contract Activity

4 Packages Awarded	\$ 1.4 million
Local Business Participation	\$ 1.2 million
Small Business Opportunity	\$ 1.4 million
Small Business Participation	\$ 1.2 million

All Bid Packages have been awarded for this project.

Green Build Awards

Final Report

157 Packages (Awarded Value)	\$467.5 million
Local Business Participation	\$415.2 million
Small Business Opportunity	\$137.4 million
Small Business Participation	\$117.6 million
HUBE Participation	\$ 57.5 million

North Side Projects: Rental Car Center (RCC)

1 Package Awarded	\$ 672,000
Local Business Participation	\$ 672,000
Small Business Opportunity	\$ 672,000
Small Business Participation	\$ 672,000
HUBE Business Participation	\$ 672,000

Opportunity Awareness Outreach

Four Regional Opportunity Events

- Carlsbad
- El Cajon
- Bonita
- San Diego

Total Attendees: 400

Opportunity Awareness Outreach



**386 New
Vendor
Registrations**

Opportunity Awareness Events

1st Quarter 2013

Community Events

- Ready Service Contracts Event
- Caltran's Procurement Fair
- Construction Managers Association of America Owner's Night

Education Program

1st Quarter 2013

Workshops

- Bonding101
- Contractors Panel
- Safety – Part 1 & 2
- Turner School of Construction Management

Questions & Answers

