# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

**Board Members** 

C. April Boling Chairman

Greg Cox
Jim Desmond
Robert T. Lloyd
Mark Kersey
Paul Robinson
Michael Schumacher
Johanna S. Schiavoni
Mark B. West

### <u>BOARD</u> AGENDA

Thursday, April 5, 2018 9:00 A.M.

San Diego International Airport
SDCRAA Administration Building – Third Floor
Board Room
3225 N. Harbor Drive
San Diego, California 92101

**Ex-Officio Board Members** 

Cory Binns Col. Jason Woodworth

**President / CEO**Kimberly J. Becker

Live webcasts of Authority Board meetings can be accessed at <a href="http://www.san.org/Airport-Authority/Meetings-Agendas/Authority-Board">http://www.san.org/Airport-Authority/Meetings-Agendas/Authority-Board</a>

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. **Please note that agenda items may be taken out of order.** If comments are made to the Board without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law.

Staff Reports and documentation relating to each item of business on the Agenda are on file in Corporate & Information Governance and are available for public inspection.

**NOTE:** Pursuant to Authority Code Section 2.15, all Lobbyists shall register as an Authority Lobbyist with the Authority Clerk within ten (10) days of qualifying as a lobbyist. A qualifying lobbyist is any individual who receives \$100 or more in any calendar month to lobby any Board Member or employee of the Authority for the purpose of influencing any action of the Authority. To obtain Lobbyist Registration Statement Forms, contact the Corporate & Information Governance/Authority Clerk Department.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMITTEE MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.

The Authority has identified a local company to provide oral interpreter and translation services for public meetings. If you require oral interpreter or translation services, please telephone the Corporate & Information Governance /Authority Clerk Department with your request at (619) 400-2400 at least three (3) working days prior to the meeting.



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### **CALL TO ORDER:**

**PLEDGE OF ALLEGIANCE:** 

**ROLL CALL:** 

PRESENTATIONS:

**CHAIR'S REPORT:** 

### PRESIDENT/CEO'S REPORT:

### NON-AGENDA PUBLIC COMMENT:

Non-Agenda Public Comment is reserved for members of the public wishing to address the Board on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Board. Please submit a completed speaker slip to the Authority Clerk. *Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.* 

**Note:** Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board.

Please note: The Board will hear *Closed Session*, at the start of the meeting.

### **CLOSED SESSION:**

### 1. CONFERENCE WITH LEGAL COUNSEL - EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)
Name of Case: San Diego County Regional Airport Authority v. American Car
Rental, Inc., San Diego Superior Court Case No. 37-2016-00024056-CL-BC-CTL

### 2. CONFERENCE WITH LEGAL COUNSEL-EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)

Name of Case: K.S.A.N. L.L.C v. San Diego County Regional Airport Authority, et al. San Diego Superior Court Case No. 37-2017-00024982-CU-NP-CTL

### 3. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:

(Initiation of litigation pursuant to paragraph (4) of subdivision (d) of Cal. Gov. Code §54956.9)

Number of cases: 1

### 4. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

Investigative Order No. R9-2012-0009 by the California Regional Water Quality Control Board pertaining to an investigation of bay sediments at the Downtown Anchorage Area in San Diego.

Number of potential cases: 1

### 5. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

Navy Boat Channel Environmental Remediation

Number of potential cases: 1

### 6. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

Number of potential cases: 2

### 7. CONFERENCE WITH LEGAL COUNSEL-EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)

Name of Case: <u>Future DB International, Inc. v. San Diego County Regional Airport</u> Authority, et al.

San Diego Superior Court Case No. 37-2018-00001531-CU-CR-CTL

### 8. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

The Receipt of a Government Claim from Robert Bobbett and Request For Defense and Indemnity from the San Diego Unified Port District regarding the claim

### 9. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

The Receipt of a Government Claim from Donna Kashani and Request For Defense and Indemnity from the San Diego Unified Port District regarding the claim

### 10. CONFERENCE WITH REAL PROPERTY NEGOTIATORS:

Property: Airline Operating and Lease Agreement - San Diego International Airport Agency Negotiator: Kim Becker, Scott Brickner, Amy Gonzalez Negotiating Parties: Alaska Airlines, Allegiant Airlines, American Airlines, British Airways, Delta Airlines, FedEx, JetBlue Airlines, Southwest Airlines Under Negotiation: price and terms of payment

### REPORT ON CLOSED SESSION:

### REPORTS FROM BOARD COMMITTEES, AD HOC COMMITTEES, AND CITIZEN COMMITTEES AND LIAISONS:

### AUDIT COMMITTEE:

Committee Members: Hollingworth, Robinson (Chair), Schiavoni, Tartre, Van Sambeek, West

### CAPITAL IMPROVEMENT PROGRAM OVERSIGHT COMMITTEE:

Committee Members: Boling, Kersey (Chair), Schumacher, Robinson

### EXECUTIVE PERSONNEL AND COMPENSATION COMMITTEE:

Committee Members: Boling, Cox, Desmond (Chair), Kersey

#### FINANCE COMMITTEE:

Committee Members: Cox (Chair), Schiavoni, West

### **ADVISORY COMMITTEES**

### AUTHORITY ADVISORY COMMITTEE:

Liaison: Robinson (Primary), Schiavoni

### • ART ADVISORY COMMITTEE:

Committee Member: Robert H. Gleason

#### LIAISONS

### CALTRANS:

Liaison: Binns

### • INTER-GOVERNMENTAL AFFAIRS:

Liaison: Cox

### • MILITARY AFFAIRS:

Liaison: Woodworth

#### PORT:

Liaisons: Boling, Cox, Robinson

#### WORLD TRADE CENTER:

Representatives: Robert H. Gleason

### **BOARD REPRESENTATIVES (EXTERNAL)**

### • SANDAG TRANSPORTATION COMMITTEE:

Representatives: Boling (Primary)

### **CONSENT AGENDA (Items 11-17):**

The consent agenda contains items that are routine in nature and non-controversial. Some items may be referred by a standing Board Committee or approved as part of the budget process. The matters listed under 'Consent Agenda' may be approved by one motion. Any Board Member may remove an item for separate consideration. Items so removed will be heard before the scheduled New Business Items, unless otherwise directed by the Chair.

### 11. APPROVAL OF MINUTES:

The Board is requested to approve minutes of prior meetings. RECOMMENDATION: Approve the minutes of the March 1, 2018, regular and the February 15, 2018 special meetings.

12. ACCEPTANCE OF BOARD AND COMMITTEE MEMBERS WRITTEN REPORTS ON THEIR ATTENDANCE AT APPROVED MEETINGS AND PRE-APPROVAL OF ATTENDANCE AT OTHER MEETINGS NOT COVERED BY THE CURRENT RESOLUTION:

The Board is requested to accept the reports.

RECOMMENDATION: Accept the reports and pre-approve Board member attendance at other meetings, trainings and events not covered by the current resolution.

(Corporate & Information Governance: Tony R. Russell, Director/Authority Clerk)

13. AWARDED CONTRACTS, APPROVED CHANGE ORDERS FROM FEBRUARY 5, 2018 THROUGH MARCH 11, 2018 AND REAL PROPERTY AGREEMENTS GRANTED AND ACCEPTED FROM FEBRUARY 5, 2018 THROUGH MARCH 11, 2018:

The Board is requested to receive the report. RECOMMENDATION: Receive the report. (Procurement: Jana Vargas, Director)

### 14. APRIL 2018 LEGISLATIVE REPORT:

The Board is requested to approve the report.

RECOMMENDATION: Adopt Resolution No. 2018-0029, approving the

April 2018 Legislative Report.

(Inter-Governmental Relations: Michael Kulis, Director)

### 15. APPOINTMENTS TO BOARD COMMITTEES, LIAISON POSITIONS, OTHER REPRESENTATIVE AND ALTERNATE POSITIONS:

The Board is requested to make appointments.

RECOMMENDATION: Adopt Resolution No. 2018-0030, ratifying emergency appointments to Board committees, liaison positions and the SANDAG Transportation Committee.

Adopt Resolution No. 2018-0031, making appointments to Board committees, liaison positions and the SANDAG Transportation Committee.

(Corporate & Information Governance: Tony R. Russell, Director/Authority Clerk)

**CLAIMS** 

**COMMITTEE RECOMMENDATIONS** 

**CONTRACTS AND AGREEMENTS** 

CONTRACTS AND AGREEMENTS AND/OR AMENDMENTS TO CONTRACTS AND AGREEMENTS EXCEEDING \$1 MILLION

# 16. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE AN AGREEMENT TO PURCHASE AN UPGRADED NOISE AND OPERATIONS MONITORING SYSTEM AND HOSTED SUPPORT SERVICES AT SAN DIEGO INTERNATIONAL AIRPORT:

The Board is requested to approve an agreement.

RECOMMENDATION: Adopt Resolution No. 2018-0032, approving and authorizing the President/CEO to execute an Agreement with Bruel and Kjaer EMS, Inc., for a term of three years with the option for two one-year extensions, in an amount not-to-exceed \$1,200,000, to provide an upgraded noise and operations monitoring system and hosted support services at San Diego International Airport.

(Planning & Environmental Affairs: Brendan Reed, Director)

### 17. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE A VERTICAL TRANSPORTATION MODERNIZATION SERVICES AGREEMENT:

The Board is requested to approve an agreement.

RECOMMENDATION: Adopt Resolution No. 2018-0033, approving and authorizing the President/CEO to execute an Agreement for Vertical Transportation Modernization Services with KONE Inc., for a term of three years, for a total not-to-exceed amount of \$4,484,597.

(Facilities Management: David LaGuardia, Director)

### **PUBLIC HEARINGS:**

### **OLD BUSINESS:**

### **NEW BUSINESS:**

18. AUTHORIZE THE PRESIDENT/CEO TO AWARD A TEN-YEAR CONCESSION LEASE TO IN-TER SPACE SERVICES, INC., DBA CLEAR CHANNEL AIRPORTS FOR AN IN-TERMINAL ADVERTISING PROGRAM AND AUTHORIZE THE PRESIDENT/CEO TO GRANT AN AGREEMENT TO OUTFRONT MEDIA LLC FOR AN OUTDOOR ADVERTISING PROGRAM:

The Board is requested to authorize the President/CEO to award a concession lease and an agreement.

RECOMMENDATION: Adopt Resolution No. 2018-0034, authorizing the President/CEO to award a ten-year concession lease to In-Ter-Space Services, dba Clear Channel, or to the next highest proposer should negotiations be unsuccessful, for an In-Terminal Advertising Concession at San Diego International Airport.

RECOMMENDATION: Adopt Resolution No. 2018-0035, authorizing the President/CEO to award an agreement for a term not to exceed ten-years to Outfront Media LLC to develop and implement an outdoor advertising program at San Diego International Airport.

(Business Management: Eric Podnieks, Program Manager)

19. GRANT A 31 YEAR LEASE TO AVIATION FACILITIES COMPANY, INC. TO DESIGN, BUILD, OPERATE, MAINTAIN, AND SUBLEASE AN AIR CARGO FACILITY AND ASSOCIATED INFRASTRUCTURE, LOCATED ON THE NORTH SIDE OF THE AIRPORT:

The Board is requested to grant a lease.

RECOMMENDATION: Adopt Resolution No. 2018-0036, awarding a 31 year lease to Aviation Facilities Company, Inc. to design, build, operate, maintain, and sublease an air cargo facility and associated infrastructure at San Diego International Airport and authorize the President/CEO to take all necessary actions to execute the lease.

(Business Management: Eric Podnieks, Program Manager)

20. GRANT A TEN-YEAR CONCESSION LEASE TO TAV-AMERICA TO DESIGN, BUILD AND OPERATE A COMMON USE LOUNGE WITHIN TERMINAL 2 WEST:

The Board is requested to grant a lease.

RECOMMENDATION: Adopt Resolution No. 2018-0037, awarding a non-exclusive concession lease to TAV-America, to Design, Build and Operate an Airport Lounge concession within Terminal 2 West at San Diego International Airport for a term not to exceed ten years, with a Minimum Annual Guarantee of \$448,000, Percentage Rent of 10% and an ACDBE Participation Level of 20-24%, and authorize the President/CEO to take all necessary actions to execute the concession lease.

(Business Management: Eric Podnieks, Program Manager)

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### **GENERAL COUNSEL REPORT:**

BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REPORTS FOR BOARD MEMBERS, PRESIDENT/CEO, CHIEF AUDITOR AND GENERAL COUNSEL WHEN ATTENDING CONFERENCES, MEETINGS, AND TRAINING AT THE EXPENSE OF THE AUTHORITY:

**BOARD COMMENT:** 

**ADJOURNMENT:** 

### Policy for Public Participation in Board, Airport Land Use Commission (ALUC), and Committee Meetings (Public Comment)

- 1) Persons wishing to address the Board, ALUC, and Committees shall complete a "Request to Speak" form prior to the initiation of the portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to complete a form shall not preclude testimony, if permission to address the Board is granted by the Chair.
- 2) The Public Comment Section at the beginning of the agenda is limited to eighteen (18) minutes and is reserved for persons wishing to address the Board, ALUC, and Committees on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board. A second Public Comment period is reserved for general public comment later in the meeting for those who could not be heard during the first Public Comment period.
- 3) Persons wishing to speak on specific items listed on the agenda will be afforded an opportunity to speak during the presentation of individual items. Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board, ALUC and Committees. Public comment on specific items is limited to twenty (20) minutes ten (10) minutes for those in favor and ten (10) minutes for those in opposition of an item. Each individual speaker will be allowed three (3) minutes, and applicants and groups will be allowed five (5) minutes.
- 4) If many persons have indicated a desire to address the Board, ALUC and Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies. Testimony by members of the public on any item shall be limited to three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.
- 5) Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.
- 6) After a public hearing or the public comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

### **Additional Meeting Information**

**NOTE:** This information is available in alternative formats upon request. To request an Agenda in an alternative format, or to request a sign language or oral interpreter, or an Assistive Listening Device (ALD) for the meeting, please telephone the Authority Clerk's Office at (619) 400-2400 at least three (3) working days prior to the meeting to ensure availability.

For your convenience, the agenda is also available to you on our website at www.san.org.

For those planning to attend the Board meeting, parking is available in the public parking lot located directly in front of the Administration Building. Bring your ticket to the third floor receptionist for validation.

You may also reach the Administration Building by using public transit via the San Diego Metropolitan Transit System, Route 992. The MTS bus stop at Terminal 1 is a very short walking distance from the Administration Building. ADA paratransit operations will continue to serve the Administration Building as required by Federal regulation. For MTS route, fare and paratransit information, please call the San Diego MTS at (619) 233-3004 or 511. For other Airport related ground transportation questions, please call (619) 400- 2685.

	UPCOMING MEETING SCHEDULE								
	Date	Day	Time	Meeting Type	Location				
Γ	Mav 3	Thursday	9:00 A.M.	Regular	SDCRAA				

# DRAFT SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY BOARD MINUTES THURSDAY, MARCH 1, 2018 SAN DIEGO INTERNATIONAL AIRPORT BOARD ROOM

<u>CALL TO ORDER:</u> Chairman Boling called the regular meeting of the San Diego County Regional Airport Authority to order at 9:01 a.m. on Thursday, March 1, 2018, in the Board Room at the San Diego International Airport, Administration Building, 3225 North Harbor Drive, San Diego, CA 92101.

<u>PLEDGE OF ALLEGIANCE:</u> Ex-Officio Board Member Woodworth led the Pledge of Allegiance.

### **ROLL CALL:**

PRESENT: Board Members: Binns (Ex Officio), Boling (Chairman), Cox,

Desmond, Kersey, Robinson, Schiavoni,

Sessom, Woodworth (Ex Officio)

ABSENT: Board Members: Schumacher, West

ALSO PRESENT: Kimberly J. Becker, President/CEO; Amy Gonzalez, General Counsel;

Tony R. Russell, Director, Corporate and Information

Governance/Authority Clerk; Martha Morales, Assistant Authority Clerk

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<u>CHAIR'S REPORT:</u> Chairman Boling recognized Jerry Lewis as the 2017 Airport Ambassador Volunteer of the Year.

### **PRESENTATIONS:**

### A. PARAMETERS FOR THE FISCAL YEAR 2019 AND FISCAL YEAR 2020 OPERATING BUDGETS:

Maya Dayan, Manager, Airport Finance provided a presentation on the Parameters for the FY 2019 and FY 2020 Operating Budgets which included the Strategic Goals, FY 2019 – FY 2020 Challenges, Budget Considerations, Stress Test, Rating Agencies Airports Outlook, Authority Financial Snapshot, Current Debt Profile, Future Anticipated Debt, General Airport Revenue Bond (GARB) and Variable Debt Service, Special Facilities Debt Service for RCC, Enplanements Forecast, Revenue Assumptions, Expense Assumptions, FY2019 – FY 2020 Budget Guidelines, and Budget – Timeline of Key Dates.

Board Member Desmond arrived at the meeting at 9:15 a.m.

### B. U.S. CUSTOMS AND BORDER PROTECTION'S (CBP) REIMBURSABLE SERVICES PROGRAM:

Hampton Brown, Senior Director, Air Service Development provided a presentation on U.S. Customs and Border Protection Reimbursable Services Program which included the CBP Challenge, and Reimbursable Services Program.

In response to Board Member Desmond regarding cost, Mr. Brown stated that the agreement would not add additional staff but rather allow for overtime when needed. He stated that it would ideally be used for flights scheduled to arrive near closing.

Kim Becker, President/CEO, stated that the contract is developed and that if the Authority wants to add more international service, this will be needed. She stated that the costs would be rolled into lease and use agreements.

### REPORTS FROM BOARD COMMITTEES, AD HOC COMMITTEES, AND CITIZEN COMMITTEES AND LIAISONS:

### STANDING BOARD COMMITTEES

- AUDIT COMMITTEE: Board Member Robinson reported that interviews were being held for a replacement Chief Auditor.
- CAPITAL IMPROVEMENT PROGRAM OVERSIGHT COMMITTEE: None
- EXECUTIVE PERSONNEL AND COMPENSATION COMMITTEE: None
- **FINANCE COMMITTEE**: Chairman Boling reported that the Seven Months Ended January 31, 2017 Financial Statements and Investment Reports were reviewed at the last meeting and no items were forwarded to the Board.

### ADVISORY COMMITTEES

- AUTHORITY ADVISORY COMMITTEE: None
- ART ADVISORY COMMITTEE: Diana Lucero, Director, Vision, Voice & Engagement, reported that the Spring 2018 performing arts residency group's, Astraeus Aerial Dance Theatre, first performance will be March 5 in Terminal 2 Baggage Claim. She also reported that the weekly concert series continues with founding guitarist of the Afrojazziacs, Louis Valenzuela, performing on Friday, March 9 as well as a special Irish themed performance featuring Highland Way musicians Brian Caldwell and Michael Prine on March 15 from 11:30 a.m. 1:30pm. She reported that the installation of San Diego artist Eva Struble's mural is complete and will be on view on Admiral Boland Way through January 2019; and that on February 2, Arts Program staff provided a tour to visiting construction and art program staff from the Abu Dhabi Airports Group. She reported that SAN was among a handful of US sites the Abu Dhabi team sought out in an effort to learn from our successful integration of public art and arts programming into the airport environment.

#### LIAISONS

- CALTRANS: Board Member Binns reported that Cal-Trans local Director, Laurie Berman, was appointed to be the statewide Director and will be sworn in on Saturday; he also acknowledged receipt of a grant application from the Authority under the Sustainable Communities Program for Transit Study; and reported that a portion of Morena Boulevard near the Interstate 8 and 5 interchange will be closed on March 11 with minimal impact expected for the Airport.
- INTER-GOVERNMENTAL AFFAIRS: Board Member Cox reported that on February 8, the President signed into law another temporary measure to continue funding for federal programs through March 23, the new deadline for Congress to complete an Omnibus Appropriations bill. He also reported that on February 12, the Trump Administration unveiled its \$1.5 trillion infrastructure plan, which calls for \$200 billion in federal funds to stimulate private and local investment in the nation's infrastructure. He reported that the proposed plan would eliminate the Alternative Minimum Tax preference on Private Activity Bonds but would not alter the Passenger Facility Charge cap; and that on February 21, Governor Brown appointed Brian Annis as Secretary of the California State Transportation Agency. He also reported that Authority staff provided San Diego Councilmember Georgette Gómez and Coronado Councilman Bill Sandke an update on San Diego International Airport issues; and that Authority staff is scheduled to meet with State Senate President Pro Tem, Toni Atkins, in Sacramento on March 14 to provide the Senator an update on airport issues.

MILITARY AFFAIRS: None

PORT: None

• WORLD TRADE CENTER: None

### **BOARD REPRESENTATIVES (EXTERNAL)**

• **SANDAG TRANSPORTATION COMMITTEE:** Chairman Boling reported that the Committee was re-evaluating how proposed projects will be evaluated and vetted.

<u>CHAIR'S REPORT (continued):</u> Chairman Boling recognized Board Member Sessom for her years of service on the Authority Board and presented her with a gift on behalf of the Authority. She also welcomed Board Member Schiavoni; and reminded Board Members of the Form 700 filing deadline.

PRESIDENT/CEO'S REPORT: Kimberly Becker, President/CEO, reported that this month she attended ACI-NA's 2018 CEO Forum and Winter Board of Directors meeting which focused on the global state of the industry; and that on February 12, the American Association of Airport Executives hosted a meeting between airport executives and Customs and Border Protection in Washington, DC on biometrics and staffing issues. She also provided an update on the Runway Rehabilitation project, acknowledging the efficient work by the contractor and Authority staff.

### **NON-AGENDA PUBLIC COMMENT:**

SANDY VALONE, SAN DIEGO, spoke in regard to the Noise Exposure Maps that shows flights over the Jetti Way Point

Board Member Desmond recommended that Authority Staff contact TRACON to request their participation at ANAC meetings, to explain why early turns happen.

### **CONSENT AGENDA (Items 1-14):**

ACTION: Moved by Board Member Robinson and seconded by Board Member Desmond to approve the Consent Agenda. Motion carried by the following votes: YES – Boling, Cox, Desmond, Kersey, Robinson, Schiavoni, Sessom; NO – None; ABSENT – Schumacher, West; (Weighted Vote Points: YES – 76; NO – 0; ABSENT – 24).

### 1. APPROVAL OF MINUTES:

RECOMMENDATION: Approve the minutes of the February 1, 2018, regular meeting.

2. ACCEPTANCE OF BOARD AND COMMITTEE MEMBERS WRITTEN REPORTS ON THEIR ATTENDANCE AT APPROVED MEETINGS AND PRE-APPROVAL OF ATTENDANCE AT OTHER MEETINGS NOT COVERED BY THE CURRENT RESOLUTION:

RECOMMENDATION: Accept the reports and pre-approve Board member attendance at other meetings, trainings and events not covered by the current resolution.

3. AWARDED CONTRACTS, APPROVED CHANGE ORDERS FROM JANUARY 8, 2018 THROUGH FEBRUARY 4, 2018 AND REAL PROPERTY AGREEMENTS GRANTED AND ACCEPTED FROM JANUARY 8, 2018 THROUGH FEBRUARY 4, 2018:

RECOMMENDATION: Receive the report.

### 4. MARCH 2018 LEGISLATIVE REPORT:

RECOMMENDATION: Adopt Resolution No. 2018-0016, approving the March 2018 Legislative Report.

#### CLAIMS

### 5. REJECT THE CLAIM OF SENAIT DESTA:

RECOMMENDATION: Adopt Resolution No. 2018-0017, rejecting the claim of Senait Desta.

### 6. REJECT THE CLAIM OF ROBERT BOBBETT:

RECOMMENDATION: Adopt Resolution No. 2018-0018, rejecting the claim of Robert Bobbett.

### 7. REJECT THE CLAIM OF DONNA KASHANI:

RECOMMENDATION: Adopt Resolution No. 2018-0019, rejecting the claim of Donna Kashani.

### **COMMITTEE RECOMMENDATIONS**

8. FISCAL YEAR 2018 SECOND QUARTER ACTIVITIES REPORT AND AUDIT RECOMMENDATIONS ISSUED BY THE OFFICE OF THE CHIEF AUDITOR:
RECOMMENDATION: The Audit Committee recommends that the Board accept the report.

### **CONTRACTS AND AGREEMENTS**

9. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE A SECOND AMENDMENT TO THE AGREEMENT WITH MEYERS NAVE RIBACK SILVER & WILSON:

RECOMMENDATION: Adopt Resolution No. 2018-0020, approving and authorizing the President/CEO to execute a Second Amendment to the Agreement with Meyers Nave Riback Silver & Wilson for Professional Legal Services extending the term for one year.

### CONTRACTS AND AGREEMENTS AND/OR AMENDMENTS TO CONTRACTS AND AGREEMENTS EXCEEDING \$1 MILLION

10. APPROVE THE FIRST AMENDMENT TO THE AGREEMENT WITH AECOM TECHNICAL SERVICES, INC., AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE THE AMENDMENT:

RECOMMENDATION: Adopt Resolution No. 2018-0021, approving the first amendment to the agreement with AECOM Technical Services, Inc., and authorizing the President/CEO to exercise the first one-year option and increase the compensation amount by \$8,000,000 for a new not-to-exceed amount of \$68,000,000.

11. AWARD A CONTRACT TO S&L SPECIALTY CONSTRUCTION, INC. FOR QUIETER HOME PROGRAM PHASE 9, GROUP 4, PROJECT NO. 380904 THIRTY-FOUR (34) NON-HISTORIC MULTI-FAMILY AND SINGLE-FAMILY UNITS ON NINETEEN (19) RESIDENTIAL PROPERTIES LOCATED WEST OF THE AIRPORT:

RECOMMENDATION: Adopt Resolution No. 2018-0022, awarding a contract to S&L Specialty Construction, Inc. in the amount of \$1,023,000 for Phase 9, Group 4, Project No. 380904, of the San Diego County Regional Airport Authority's ("Authority's") Quieter Home Program.

12. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE AN AGREEMENT WITH SERCO INC. TO PROVIDE RAMP CONTROL FACILITY SERVICES AT SAN DIEGO INTERNATIONAL AIRPORT:

RECOMMENDATION: Adopt Resolution No. 2018-0023, approving and authorizing the President/CEO to execute an agreement with Serco, Inc. to provide Ramp Control Facility Services for three (3) years with two (2) one-year extensions exercisable at the sole discretion of the President/CEO, in an amount not to exceed \$3,845,000.

13. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE TWO ON-CALL AIRSIDE/LANDSIDE ENGINEERING CONSULTANT SERVICES AGREEMENTS AT SAN DIEGO INTERNATIONAL AIRPORT:

RECOMMENDATION: Adopt Resolution No. 2018-0024, approving and authorizing the President/CEO to execute an On-Call Airside/Landside Engineering Consulting Services Agreements, one with Atkins North America, Inc., and one with CH2M Hill, Inc., each for a term of three (3) years, with the option for two (2) one-year extensions, in an amount not-to-exceed \$10,000,000 each, and a maximum total aggregate amount not-to-exceed \$10,000,000 in support of the Capital Improvement and Major Maintenance programs at San Diego International Airport.

14. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE A 12KV DISTRIBUTION SYSTEM OPERATIONS, MAINTENANCE AND REPAIR SERVICES AGREEMENT:

RECOMMENDATION: Adopt Resolution No. 2018-0025, approving and authorizing the President/CEO to execute an Agreement for 12kV Distribution System Operations, Maintenance, and Repair Services with Chula Vista Electric Company, for a term of three (3) years, with the option for two (2) one-year extensions exercisable at the discretion of the President/CEO, for a total not-to-exceed amount of \$4,060,000.

### **PUBLIC HEARINGS:**

### **OLD BUSINESS:**

### **NEW BUSINESS:**

### 15. ADOPTION OF AMENDED AUTHORITY POLICY 9.20 – SAN DIEGO INTERNATIONAL AIRPORT NOISE ADVISORY COMMITTEE:

Sjohnna Knack, Program Manager, Airport Noise Mitigation, provided a presentation on the Adoption of Amended Authority Policy 9.20 - Airport Noise Advisory Committee which included Policy 9.20 Membership Amendments, Committee Composition, and ANAC Policy Additional Modifications.

Board Member Sessom requested that staff ensure complaints are actually from the City of La Mesa and not the unincorporated county areas.

RECOMMENDATION: Adopt Resolution No. 2018-0026, approving amendments to Authority Policy 9.20 – San Diego International Airport Noise Advisory Committee.

ACTION: Moved by Board Member Cox and seconded by Board Member Robinson to approve staff's recommendation. Motion carried by the following votes: YES – Boling, Cox, Desmond, Kersey, Robinson, Schiavoni, Sessom; NO – None; ABSENT – Schumacher, West; (Weighted Vote Points: YES – 76; NO – 0; ABSENT – 24).

The Board recessed at 10:20 a.m. and reconvened at 10:21 a.m.

**CLOSED SESSION:** The Board recessed into Closed Session at 10:22 a.m. to discuss Items 16 and 25.

### 16. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9) Name of Case: <u>GGTW LLC v San Diego County Regional Airport Authority, et al.</u>, San Diego Superior Court Case No. 37-2016-00032646-CU-BC-CTL

### 17. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)
Name of Case: San Diego County Regional Airport Authority v. American Car
Rental, Inc., San Diego Superior Court Case No. 37-2016-00024056-CL-BC-CTL

### 18. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)

<u>Dryden Oaks, LLC v. San Diego County Regional Airport Authority, et al., San Diego Superior Court, North County, Case No. 37-2014-00004077-CU-EI-NC</u>

### 19. CONFERENCE WITH LEGAL COUNSEL-EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)

Name of Case: K.S.A.N. L.L.C v. San Diego County Regional Airport Authority, et al. San Diego Superior Court Case No. 37-2017-00024982-CU-NP-CTL

### 20. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

Investigative Order No. R9-2012-0009 by the California Regional Water Quality Control Board pertaining to an investigation of bay sediments at the Downtown Anchorage Area in San Diego.

Number of potential cases: 1

### 21. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

Navy Boat Channel Environmental Remediation

Number of potential cases: 1

### 22. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

Number of potential cases: 2

### 23. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:

(Initiation of litigation pursuant to paragraph (4) of subdivision (d) of Cal. Gov. Code §54956.9)

Number of cases: 1

### 24. CONFERENCE WITH LEGAL COUNSEL-EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9)

Name of Case: <u>Future DB International, Inc. v. San Diego County Regional Airport Authority, et al.</u>

San Diego Superior Court Case No. 37-2018-00001531-CU-CR-CTL

### 25. PUBLIC EMPLOYEE APPOINTMENT:

Cal. Gov. Code §54957 Title: Chief Auditor

REPORT ON CLOSED SESSION: The Board reconvened into Open Session at 1:12 p.m. Amy Gonzalez, General Counsel reported that in regards to Item 16, the Board authorized General Counsel at the February 1, 2018 Closed Session to enter into a settlement agreement with GGTW, LLC for \$50,000.00 which was approved 6-0-1-1 with Board Members Boling, Cox, Desmond, Kersey, West and Schumacher voting YES, noting Board Member Robinson's ABSTENTION and Board Member Sessom as ABSENT. There was no reportable action on Item 25.

### **GENERAL COUNSEL REPORT:** None

BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REPORTS FOR BOARD MEMBERS, PRESIDENT/CEO, CHIEF AUDITOR AND GENERAL COUNSEL WHEN ATTENDING CONFERENCES, MEETINGS, AND TRAINING AT THE EXPENSE OF THE AUTHORITY:

DRAFT – Board Meeting Minutes Thursday, March 1, 2018 Page 9 of 9

**BOARD COMMENT:** None

**ADJOURNMENT:** The meeting adjourned at 1:14 p.m.

APPROVED BY A MOTION OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY BOARD THIS  $5^{\rm th}$  DAY OF APRIL, 2018.

TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE / AUTHORITY CLERK

APPROVED AS TO FORM:

AMY GONZALEZ GENERAL COUNSEL

### **DRAFT**

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY SPECIAL BOARD AND

# EXECUTIVE AND FINANCE COMMITTEE MEETING MINUTES THURSDAY, FEBRUARY 15, 2018 BOARD ROOM

<u>CALL TO ORDER:</u> Chairman Boling called the Special Board and Executive-Finance Committee Meeting to order at 9:01 a.m., on Thursday, February 15, 2018, in the Board Room of the San Diego International Airport, Administration Building, 3225 N Harbor Drive, San Diego, CA 92101.

**PLEDGE OF ALLEGIANCE:** Board Member West led the Pledge of Allegiance.

### **ROLL CALL:**

#### Board

Present: Board Members: Boling (Chairman), Kersey, Robinson,

Schumacher, West

Absent: Board Members: Binns (Ex-Officio), Cox, Desmond,

Sessom, Woodworth (Ex-Officio)

#### **Executive Committee**

Present: Committee Members: Boling (Chairman), Robinson,

Schumacher

Absent: Committee Members: None

### Finance Committee

Present: Committee Members: Boling (Chairman), West

Absent: Committee Members: Cox, Sessom

Also Present: Kimberly J. Becker, President/CEO; Amy Gonzalez, General

Counsel; Tony Russell, Director, Corporate & Information

Governance/Authority Clerk; Martha Morales, Assistant Authority

Clerk I

### NON-AGENDA PUBLIC COMMENT: None

### **NEW BUSINESS:**

### 1. APPROVAL OF MINUTES:

RECOMMENDATION: Approve the minutes of the January 22, 2018, regular meeting.

ACTION: Moved by Chairman Boling and seconded by Board Member Robinson to approve staff's recommendation. Motion carried unanimously noting Board Member Schumacher's ABSTENTION.

### FINANCE COMMITTEE

### **NEW BUSINESS:**

2. REVIEW OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE SEVEN MONTHS ENDED JANUARY 31, 2018:

Kathy Kiefer, Senior Director, Finance and Asset Management, provided a presentation on the Review of the Unaudited Financial Statements for the Seven Months Ended January 31, 2018 which included Third Quarter GDP, Initial Claims for Unemployment, Unemployment Rates, Consumer Price Index, Personal Income and Spending, Consumer Confidence Index, Existing Home Sales, New Home Sales, Crude Oil Prices, Jet Fuel Prices, U.S. Equity Markets, Treasury Yield History, U.S. Treasury Yield Curve, Enplanements, Gross Landing Weight Units, Car Rental License Fees, Food and Beverage Concessions Revenue, Retail Concessions Revenue, Total Terminal Concessions, Parking Revenue, Operating Revenues, Operating Expenses, Net Operating Income, Nonoperating Revenues and Expenses, Statements of Net Position.

Board Member Kersey arrived at 9:07 a.m.

3. REVIEW OF THE AUTHORITY'S INVESTMENT REPORT AS OF JANUARY 31, 2018:

Geoff Bryant, Manager, Airport Finance, provided a presentation on the Investment Report as of January 31, 2018 which included Total Portfolio Summary, Portfolio Composition by Security Type, Portfolio Composition by Credit Rating, Portfolio Composition by Maturity, Benchmark Comparison, Detail of Security Holdings, Portfolio Investment Transactions, Bond Proceeds Summary, Bond Proceeds Investment Transactions; and the Introduction of Chandler Asset Management.

#### **EXECUTIVE COMMITTEE**

### **NEW BUSINESS:**

4. PRE-APPROVAL OF TRAVEL REQUESTS AND APPROVAL OF BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REQUESTS FOR BOARD MEMBERS, THE PRESIDENT/CEO, THE CHIEF AUDITOR AND GENERAL COUNSEL:

RECOMMENDATION: Pre-approve travel requests and approve business and travel expense reimbursement requests.

ACTION: Moved by Board Member Robinson and seconded by Chairman Boling to approve staff's recommendation. Motion carried unanimously.

### **REVIEW OF FUTURE AGENDAS:**

5. REVIEW OF THE DRAFT AGENDA FOR THE MARCH 1, 2018 BOARD MEETING:

Kimberly J. Becker, President/CEO, provided an overview of the draft agenda for the March 1, 2018, Board meeting.

6. REVIEW OF THE DRAFT AGENDA FOR THE MARCH 1, 2018 AIRPORT LAND USE COMMISSION MEETING:

Kimberly J. Becker, President/CEO, provided an overview of the draft agenda for the March 1, 2018 ALUC meeting.

#### **BOARD**

### **NEW BUSINESS:**

7. AUTHORIZATION OF AN AMENDMENT TO THE EXISTING US BANK \$125,000,000 REVOLVING CREDIT AGREEMENT:

John Dillon, Director, Financial Management, provided a presentation on the Authorization of an Amendment: Revolving Credit Variable Rate Program – Margin Rate Factor which included US Bank Facility, Fiscal Impact, and RBC Bank.

RECOMMENDATION: Adopt Resolution No. 2018-0015, approving a second amendment to an existing revolving line of credit and certain other documents and matters related to the revolving line of credit.

ACTION: Moved by Board Member Kersey and seconded by Board Member West to approve staff's recommendation. Motion carried by the following votes: YES – Boling, Kersey, Robinson, Schumacher, West; NO – None; ABSENT – Cox, Desmond, Sessom; (Weighted Vote Points: YES – 59; NO – 0; ABSENT – 28).

**BOARD AND COMMITTEE MEMBER COMMENTS: None** 

**ADJOURNMENT:** The meeting adjourned at 9:38 a.m.

DRAFT - Special Board & Executive/Finance Committee Meeting M	linutes
Thursday, February 15, 2018	
Page 4 of 4	

APPROVED BY A MOTION OF THE BOARD OF THE SAN DIEGO COUNTY REGIONAL	. AIRPORT
AUTHORITY THIS 5 <sup>TH</sup> DAY OF APRIL, 2018.	

TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/ AUTHORITY CLERK

APPROVED AS TO FORM:

AMY GONZALEZ GENERAL COUNSEL

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item No.

STAFF REPORT	Meeting Date: APRIL 5, 2018

### Subject:

Acceptance of Board and Committee Members Written Reports on Their Attendance at Approved Meetings and Pre-Approval of Attendance at Other Meetings Not Covered by the Current Resolution

### Recommendation:

Accept the reports and pre-approve Board Member attendance at other meetings, trainings and events not covered by the current resolution.

### **Background/Justification:**

Authority Policy 1.10 defines a "day of service" for Board Member compensation and outlines the requirements for Board Member attendance at meetings.

Pursuant to Authority Policy 1.10, Board Members are required to deliver to the Board a written report regarding their participation in meetings for which they are compensated. Their report is to be delivered at the next Board meeting following the specific meeting and/or training attended. The reports (Attachment A) were reviewed pursuant to Authority Policy 1.10 Section 5 (g), which defines a "day of service". The reports were also reviewed pursuant to Board Resolution No. 2009-0149R, which granted approval of Board Member representation for attending events and meetings.

The attached reports are being presented to comply with the requirements of Policy 1.10 and the Authority Act.

The Board is also being requested to pre-approve Board Member attendance at meetings of the multi-agency policy group addressing off-airport roadway access; and Board Member and Audit Committee member attendance at meetings of the ad hoc search committee to fill the position of the Chief Auditor.

### Fiscal Impact:

Board and Committee Member Compensation is included in the FY 2018 Budget.

### Authority Strategies:

This item suppor	ts one or more of	the Authority St	rategies, as follo	ws:
□ Community Strategy	☐ Customer Strategy	☐ Employee Strategy	Financial Strategy	Operations Strategy

### Page 2 of 2

### **Environmental Review:**

- A. This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act (CEQA), as amended. 14 Cal. Code Regs. Section 15378. This Board action is not a "project" subject to CEQA. Pub. Res. Code Section 21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act, Pub. Res. Code Section 30106.

### **Application of Inclusionary Policies:**

Not applicable.

### Prepared by:

TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/AUTHORITY CLERK

# **APRIL BOLING**

SDCRAA

MAR 27 2018

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Board Member Event/Meeting/Training Report Summary

Period Covered: March 2018

Corporate & Information Governance

<u>Directions</u>: This Form permits Board Members to report their attendance at meetings, events, and training that qualify for "day of service" compensation pursuant to Cal. Pub. Util. Code §170017, Board Policy 1.10 and Board Resolution 2009-0149R. Unless attending a meeting held pursuant to the Brown Act, attendance must be pre-approved by the Board prior to attendance and a written report delivered at the next Board meeting. After completing this Form, please forward it to Tony Russell, Authority Clerk.

BOAI	RD MEMBER NAME:	FDATGE,
	C. APRIL BOLING	3/26/18
TYPE OF MEETING	DATE/FIME/LOCATION OF EVENT/MEETING/TRAINING	SUMMARY AND DESCRIPTION CF THE EVENT/MEETING/TRAINING
☑ Brown Act ☐ Pre - approved ☐ Res,2009-0149R	Date: March 1, 2018 Time: 9:00 am Location: Airport	ALUC/Board Meeting
☐ Brown Act ☐ Pre - approved ☐ Res. 2009-0149R	Date: March 2, 2018 Time: 3:30 pm Location: SANDAG	SANDAG Transportation Committee Meeting
☑ Brown Act ☐ Pre - approved ☐ Res.2009-0149R	Date: March 9, 2018 Time: 11:30 am Location: Airport	Airport Board Retreat
☑ Brown Act ☐ Pre - approved ☐ Res.2009-0149R	Date: March 10, 2018 Time: 8:30 am Location: Airport	Airport Board Retreat
Pre - approved Res.2009-0149R	Date: March 12, 2018 Time: 9:00 am Location: Port	Port Leadership Meeting
☑ Brown Act ☐ Pre - approved ☐ Res.2009-0149R	Date: March 16, 2018 Time: 9:00 am Location: SANDAG	SANDAG Transportation Committee Meeting
☑ Brown Act ☐ Pre - approved ☐ Res,2009-0149R	Date: March 20, 2018 Time: 9:00 am Location: Airport	Special Board Meeting
☑ Brown Act ☐ Pre - approved ☐ Res.2009-0149R	Date: March 26, 2018 Time: 09:00 Location: Airport	Exec./Finance Committee Meeting

I certify	that I	was	present	for	at	least	half	of	the	time	set	for	each	meeting,	event	and
training l	isted h	erein														
Ç						C.	_ 4			( // )	100					

# **GREG COX**

SDCRAA MAR **26** 2018

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHOR Proporate & Information Governance Board Member Event/Meeting/Training Report Summary

Period Covered: MARCH 1-31 2018

Directions: This Form permits Board Members to report their attendance at meetings, events, and training that qualify for "day of service" compensation pursuant to Cal. Pub. Util. Code §170017, Board Policy 1.10 and Board Resolution 2009-0007. Unless attending a meeting held pursuant to the Brown Act, attendance must be pre-approved by the Board prior to attendance and a written report delivered at the next Board meeting. After completing this Form, please forward it to Tony Russell, Authority Clerk.

BOARD ME	MBER NAME: (Please print)	DATE OF THIS REPORT:			
GREG	S COX	MARCH 26, 2018			
TYPE OF MEETING	DATE/TIME/LOCATION OF EVENT/MEETING/TRAINING	SUMMARY AND DESCRIPTION OF THE EVENT/MEETING/TRAINING			
☐ Brown Act ☐ Pre-approved ☐ Res. 2009-0149R	Date: MMCH 1 2018 Time: 9:00 an Location: SDIA	SDCARA BERTO METTING AIRPORT LAWA USE COMMISSON MOSTING			
☐ Brown Act ☐ Pre-approved ☐ Res. 2009-0149R	Date: $MRCH = 2018$ Time: $12!00 \times 000$ Location: $\leq 01A$	SPECIAL BOARD MEETING BOARD RETREAT			
☐ Brown Act ☐ Pre-approved ☐ Res. 2009-0149R	Date: MARCH 10, 2018 Time: 9:00 an Location: SDIA	SPECIAL BOARD MEETING BOARD RETREAT			
☐ Brown Act ☐ Pre-approved ☐ Res. 2009-0149R	Date: MARCH 12, 2018 Time: 9:00 an Location: SOUPD	PORT/AIRPORT LEADERSHIP MEETING			
☐ Brown Act ☐ Pre-approved ☐ Res. 2009-0149R	Date: MARCH 20, 2018 Time: 9:00am Location: SOIA	SPECIAL BOMED MEETING			
☐ Brown Act ☐ Pre-approved ☐ Res. 2009-0149R	Date:       MITAOH 26, 2019         Time:       9:00 m         Location:       SDIA	EXECUTIVE /FINANCE COMMITTEE SPECIM BOMD MEETING			
☐ Brown Act ☐ Pre-approved ☐ Res. 2009-0149R	Date: Time: Location:				
☐ Brown Act ☐ Pre-approved ☐ Res. 2009-0149R	Date: Time: Location:	the time set for each meeting event and			

I certify that I was present for at least half of the time set for each meeting, event and training listed herein.

Signature:

# **MARK KERSEY**

SDCRAA	
MAR 2 3 2018	
Corporate & Information Governance	1

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Board Member Event/Meeting/Training Report Summary

Period Covered: March 2018

<u>Directions</u>: This Form permits Board Members to report their attendance at meetings, events, and training that qualify for "day of service" compensation pursuant to Cal. Pub. Util. Code §170017, Board Policy 1.10 and Board Resolution 2009-0149R. Unless attending a meeting held pursuant to the Brown Act, attendance must be pre-approved by the Board prior to attendance and a written report delivered at the next Board meeting. After completing this Form, please forward it to Tony Russell, Authority Clerk.

BOAR	RD MEMBER NAME:	DATE:
	Mark Kersey	3/23/18
TYPE OF MEETING	DATE/TIME/LOCATION OF EVENT/MEETING/TRAINING	SUMMARY AND DESCRIPTION OF THE EVENT/MEETING/TRAINING
🛮 Brown Act	Date: March 1, 2018	ALUC/ Board Meeting
Pre - approved	Time: 9:00 am	
Res.2009-0149R	Location: 3225 N Harbor Drive	
☑ Brown Act	Date: March 9, 2018	Board Retreat
Pre - approved	Time: 12:00 pm	
☐ Res. 2009-0149R	Location: 3225 N Harbor Drive	
☑ Brown Act	Date: March 10, 2018	Board Retreat
☐ Pre - approved	Time: 8:00 am	
☐ Res.2009-0149R	Location: 3225 N Harbor Drive	
☑ Brown Act	Date: March 20, 2018	Special Closed Session Board Meeting
Pre - approved	Time: 9:00 am	
☐ Res,2009-0149R	Location: 3225 N Harbor Drive	
☐ Brown Act	Date:	
☐ Pre - approved	Time:	
☐ Res.2009-0149R	Location:	
☐ Brown Act	Date:	
Pre - approved	Time:	
☐ Res,2009-0149R	Location:	
☐ Brown Act	Date:	
☐ Pre - approved	Time:	
☐ Res.2009-0149R	Location:	
☐ Brown Act	Date:	
Pre - approved	Time:	
☐ Res.2009-0149R	Location:	

I certify that I was present f training listed herein.		<i>j</i> }	<u> </u>
training issue nervin.	Signature:	1/4	Carrier and Carrie

# PAUL ROBINSON

SDCRAA						
MAR	26	2018				
ota & Information Co						

## SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Board Member Event/Meeting/Training Report Summary Corporate & Information Governance

Period Covered: 3/31/1

<u>Directions</u>: This Form permits Board Members to report their attendance at meetings, events, and training that qualify for "day of service" compensation pursuant to Cal. Pub. Util. Code §170017, Board Policy 1.10 and Board Resolution 2009-0149R. Unless attending a meeting held pursuant to the Brown Act, attendance must be pre-approved by the Board prior to attendance and a written report delivered at the next Board meeting. After completing this Form, please forward it to Tony Russell, Authority Clerk.

BOA	RD MEMBER NAME:	DATE:
Paul Robinsun		3/1/18
TYPE OF MEETING	DATE/TIME/LOCATION OF EVENT/MEETING/TRAINING	SUMMARY AND DESCRIPTION OF THE EVENT/MEETING/TRAINING
Brown Act	Date: 3/1/18	SNORAA BA/ALUC Mtgs
☐ Pre - approved	Time: 9:00 - 1:30 pm	,
☐ Res.2009-0149R	Location STORAN BATEM	
Brown Act	Date: 317/18	Airport Advisory Comm Mtg.
☐ Pre - approved	Time: 10:00 am - 11:30 am	,
☐ Res.2009-0149R	Location: SDMZAA OFFICES	
Brown Act	Date: 3/9/18	SDCRAA Retrect
☐ Pre - approved	Time: 12:00 pm - 4:00pm.	
Res.2009-0149R	Location: STUTERA OFFICES	
₿Brown Act	Date: 3/10/18	SDORAN BY RETVECT
☐ Pre - approved	Time: 9100 Rin - 12/30 p. m	
☐ Res.2009-0149R	Location:	
Brown Act	Date: 3/26/18	SDOTEAH EXPC./FINANCE COMM MYGS
☐ Pre - approved	Time: 9:000 10:08am	,
☐ Res.2009-0149R	Location STOCKAA BARR	
☐ Brown Act	Date;	
☐ Pre - approved	Time:	
☐ Res,2009-0149R	Location:	
☐ Brown Act	Date:	
☐ Pre - approved	Time:	
☐ Res.2009-0149R	Location:	
☐ Brown Act	Date:	·
☐ Pre - approved	Time:	
☐ Res, 2009-0149R	Location:	
· · · · · · · · · · · · · · · · · · ·		

I certify that I was present for at least	half of	the time set	for each	meeting,	event	and
training listed herein.		_				
Signa	tuvai	1/2/	100			

# J. SCHIAVONI

SDCRAA MAR **27** 2018

Corporate & Information Governance

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Board Member Event/Meeting/Training Report Summary

Period Covered: 3/1/2018-3/26/2018

<u>Directions</u>: This Form permits Board Members to report their attendance at meetings, events, and training that qualify for "day of service" compensation pursuant to Cal. Pub. Util. Code §170017, Board Policy 1.10 and Board Resolution 2009-0149R. Unless attending a meeting held pursuant to the Brown Act, attendance must be pre-approved by the Board prior to attendance and a written report delivered at the next Board meeting. After completing this Form, please forward it to Tony Russell, Authority Clerk.

BOA	RD MEMBER NAME:	DAREA
J. SCHIAVONI		3-27-18
TYPE OF MEETING	DATE/TIME/LOCATION OF EVENT/MEETING/TRAINING	SUMMARY AND DESCRIPTION OF THE EVENT/MEETING/TRAINING
☐ Brown Act ☐ Pre - approved ☐ Res. 2009-0149R	Date: March 1, 2018 Time: 9:30 am Location: SDCRAA	SDCRAA Board Meeting and Closed Session Meeting
☑ Brown Act ☐ Pre - approved ☐ Res, 2009-0149R	Date: March 7, 2018 Time: 10:00 am Location: SDCRAA	Airport Advisory Committee
☑ Brown Act ☐ Pre - approved ☐ Res,2009-0149R	Date: March 9, 2018 Time: 11:30 am Location: SDCRAA	SDCRAA Board Retreat
☐ Brown Act ☐ Pre - approved ☐ Res.2009-0149R	Date: March 10, 2018 Time: 9:00 am Location: SDCRAA	SDCRAA Board Retreat
☑ Brown Act ☐ Pre - approved ☐ Res, 2009-0149R	Date: March 20, 2018 Time: 9:00 am Location: SDCRAA	SDCRAA Board Closed Session Meeting
☐ Brown Act ☐ Pre - approved ☐ Res. 2009-0149R	Date: March 22, 2018 Time: 1:30 pm Location: Terminal 2 East, Gates 20-22	Lufthansa Inaugural Flight Gate Event
☑ Brown Act ☐ Pre - approved ☐ Res. 2009-0149R	Date: March 26, 2018 Time: 9:00 am Location: SDCRAA	SDCRAA Finance Committee Meeting
☐ Brown Act ☐ Pre - approved ☐ Res. 2009-0149R	Date: Time: Location:	

I certify that I was present for at least half of the time set for each neeting, event and training listed herein.

Signature:

# M. SCHUMACHER

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Board Member Event/Meeting/Training Report Summary

SDCRAA MAR **26** 2018

Corporate & Information Governance

Period Covered: March 1-31, 2018

<u>Directions</u>: This Form permits Board Members to report their attendance at meetings, events, and training that qualify for "day of service" compensation pursuant to Cal. Pub. Util. Code §170017, Board Policy 1.10 and Board Resolution 2009-0149R. Unless attending a meeting held pursuant to the Brown Act, attendance must be pre-approved by the Board prior to attendance and a written report delivered at the next Board meeting. After completing this Form, please forward it to Tony Russell, Authority Clerk.

BOAI	RD MEMBER NAME:	DATE:
Michael Schumacher		3/1/18
TYPE OF MEETING	DATE/TIME/LOCATION OF EVENT/MEETING/TRAINING	SUMMARY AND DESCRIPTION OF THE EVENT/MEETING/TRAINING
☐ Brown Act	Date: March 9, 2018	Annual Board Retreat
☑ Pre - approved	Time: 11:30 am	
Res.2009-0149R	Location: SDCRAA Office	·
☐ Brown Act	Date: March 10, 2018	Annual Board Retreat
☑ Pre - approved	Time: 8:00 am	
☐ Res,2009-0149R	Location: SDCRAA Office	
☐ Brown Act	Date: March 26, 2018	Executive Mtg.
☑ Pre - approved	Time: 9:00 am	
☐ Res.2009-0149R	Location: SDCRAA Office	
☐ Brown Act	Date:	
☑ Pre - approved	Time:	
☐ Res.2009-0149R	Location: SDCRAA Office	
☐ Brown Act	Date:	
☐ Pre - approved	Time:	
☐ Res.2009-0149R	Location:	
☐ Brown Act	Date:	
Pre - approved	Time:	
☐ Res,2009-0149R	Location;	
☐ Brown Act	Date:	
☐ Pre - approved	Time:	
☐ Res. 2009-0149R	Location:	
☐ Brown Act	Date:	
☐ Pre - approved	Time:	
☐ Res. 2009-0149R	Location:	

I certify that I was present for at least half of the time set for each meeting, event and training listed herein.

Signature: Michael Schumacher Digitally signed by Michael Schumacher Date: 2017.03.29 08:32:08 -0700'

# **MARY SESSOM**

SDCRAA MAR 28 2018

Corporate & Information Governance

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORIT Board Member Event/Meeting/Training Report Summary

Period Covered: 3-3/-18

Directions: This Form permits Board Members to report their attendance at meetings, events, and training that qualify for "day of service" compensation pursuant to Cal. Pub. Util. Code §170017, Board Policy 1.10 and Board Resolution 2009-0149R. Unless attending a meeting held pursuant to the Brown Act, attendance must be pre-approved by the Board prior to attendance and a written report delivered at the next Board meeting. After completing this Form, please forward it to Tony Russell, Authority Clerk.

BOARD ME	EMBER NAME: (Please print)	DATE OF THIS REPORT:
MARY S	Sessom .	3-29-18
TYPE OF MEETING	DATE/TIME/LOCATION OF EVENT/MEETING/TRAINING	SUMMARY AND DESCRIPTION OF THE EVENT/MEETING/TRAINING
© Pre-approved	Date: 3-1-18 Time: 9:00	Board / MUC Heeting
TRes. 2009-0149R	Location: 50CEN4	
Brown Act Pre-approved	Date: 3-9-18 Time: 12:00 / K	Board WORKSHOP
Res. 2009-0149R	Location: SOCKMA	
Brown Act  Pre-approved	Date: 3 · 20 - 18 Time: 9:00 AA	SPECIAL BOARD NEETING
Res. 2009-0149R	Location: SOCKHA	
Li Brown Act	Date: 3 - 26 - 18	EXEC/FINANCE COARITIES MESTING
□ Pre-approved	Time: 9:00 An	
Res. 2009-0149R	Location: SO CLAR	
Brown Act	Date: 3-27-18	BL CAJON/EA HESA CITY COUNCEL
Pre-approved	Time: 3:00 Pre	MESTINGS
Res. 2009-0149R	Location: BL CASOD	
Brown Act	Date: 3-28-18	SANTER CITY COUNCIL PLEETINGS
. Pre-approved	Time: 7:00 Pre_	
Res. 2009-0149R	Location: SANTER	
: Brown Act	Date:	
Pre-approved	Time:	
Res. 2009-0149R	Location:	
Brown Act	Date:	
Pre-approved	Time:	
Res. 2009-0149R	Location:	

I certify that I was present for at least half of the time set, for each meeting, event and training listed herein.

Signature: /// UM

# J. VAN SAMBEEK

SDCRAA MAR 07 2018

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Corporate & Information Governance

Board Member Event/Meeting/Training Report Summar

Period Covered: Nov 2017 thru

Directions: This Form permits Board Members to report their attendance at meetings, events, and training that qualify for "day of service" compensation pursuant to Cal. Pub. Util. Code \$170017, Board Policy 1.10 and Board Resolution 2009-0007. Unless attending a meeting held pursuant to the Brown Act, attendance must be pre-approved by the Board prior to attendance and a written report delivered at the next Board meeting. After completing this Form, please forward it to Tony Russell, Authority Clerk.

BOARD ME	MBER NAME: (Please print)	DATE OF THIS REPORT:
John V	an Sambert	3-2-18
TYPE OF MEETING	DATE/TIME/LOCATION OF EVENT/MEETING/TRAINING	SUMMARY AND DESCRIPTION OF THE EVENT/MEETING/TRAINING
☐ Brown Act	Date: Nov 13 2017	Audit Committee Spec
☐ Pre-approved	Time:	Mtg Re New Chief Auditor
☐ Res. 2009-0149R	Location:	SEARCL
☐ Brown Act	Date: Feb JAN 26 2018	,
☐ Pre-approved	Time: 10 A	SAME
☐ Res. 2009-0149R	Location:	<i>y</i> .,
☐ Brown Act	Date: Feb 12 2018	,
☐ Pre-approved	Time: 1130 Au	SAME
☐ Res. 2009-0149R	Location:	
☐ Brown Act	Date: Feb 13th 2018	
☐ Pre-approved	Time: 11 K	SAME
☐ Res. 2009-0149R	Location:	
□ Brown Act	Date: MARCH 1 2018	Bound Mto
☐ Pre-approved	Time: 1030 Km	Bourd Mtg Re Ch Auditor
☐ Res. 2009-0149R	Location:	Sease of
☐ Brown Act	Date:	
☐ Pre-approved	Time:	
□ Res. 2009-0149R	Location:	, v
☐ Brown Act	Date:	
☐ Pre-approved	Time:	
□ Res. 2009-0149R	Location:	
□ Brown Act	Date:	
☐ Pre-approved	Time:	
□ Res. 2009-0149R	Location:	
Y (*0 /1 /	I was present for at least half of th	

I certify that I was present for at least half of the time set for each meeting, event and training listed herein.

# **MARK WEST**

MAR 1.8 2018

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY COMPONENT GOVERNMENT BOARD Member Event/Meeting/Training Report Summary

Period Covered: March 2018

Directions: This Form permits Board Members to report their attendance at meetings, events, and training that qualify for "day of service" compensation pursuant to Cal. Pub. Util. Code 5170017, Board Policy 1.10 and Board Resolution 2009-0007. Unless attending a meeting held pursuant to the Brown Act, attendance must be pre-approved by the Board prior to attendance and a written report delivered at the next Board meeting. After completing this Form, please forward it to Tony Russell, Authority Clerk.

BOARD M Mark B. West	EMBER NAME: (Please print)	DATE OF THIS REPORT:  3/15/2018
TYPE OF MEETING  Brown Act  * Pre-approved  Res. 2009-0149R	DATE/TIME/LOCATION OF EVENT/MEETING/TRAINING Date:3/5/2018 Time: 9-11 Location: City Hall Chula Vista	SUMMARY AND DESCRIPTION OF THE EVENT/MEETING/TRAINING  Meeting with Mayor Salas to discuss Chula Vista City Priorities.
Brown Act X Pre-approved Res. 2009-0149R	Date: 3/6 Time: 11-1 Location: SDCRAA	Update on Airport Planning Process,
Brown Act  X Pre-approved  Res. 2009-0149R	Date: 3/7 Time: 9-11 Location: City Hall Imperial Beach	Meeting with Mayor Dedina to discuss Imperial Beach City Priorities.
Brown Act x Pre-approved Res. 2009-0149R	Date: 3/8 Time: 11-1 Location: City Hall Coronado	Meeting with City Manager Blair King to discuss Coronado City Prierities.
Brown Act x Pre-approved Res. 2009-0149R	Date: 3/9 Time: 12-5 Location: SDCRAA	SDCRAA Board retreat,
Brown Act x Pre-approved Res, 2009-0149R	Date: 3/15 Time: 1 I-1 Location: SDCRAA	SDCRAA Board retreat outbrief.
Brown Act x Pre-approved Res. 2009-0149R	Date: 3/12 Time: 11-1 Location: Port of San Diego	Meeting with Port Commissioner Malcum to discuss Port Priorities.
Brown Act x Pre-approved Res. 2009-0149R	Date: 3/13 Time: 1 1-1 Location: City Hall Imperial Beach	Meeting with Assembly member Gonzalez-Fletcher to discuss South Bay Priorities,

I certify that I was present for at least half of the time set for each meeting, event and training listed berein.

## SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item No.	
13	

## STAFF REPORT Meeting Date: APRIL 5, 2018

#### Subject:

Awarded Contracts, Approved Change Orders from February 5, 2018 through March 11, 2018 and Real Property Agreements Granted and Accepted from February 5, 2018 through March 11, 2018

Recommendation:		
Receive the Report:		

#### **Background/Justification:**

Policy Section Nos. 5.01, Procurement of Services, Consulting, Materials, and Equipment, 5.02, Procurement of Contracts for Public Works, and 6.01, Leasing Policy, require staff to provide a list of contracts, change orders, and real property agreements that were awarded and approved by the President/CEO or her designee. Staff has compiled a list of all contracts, change orders (Attachment A) and real property agreements (Attachment B) that were awarded, granted, accepted, or approved by the President/CEO or her designee since the previous Board meeting.

#### Fiscal Impact:

The fiscal impact of these contracts and change orders are reflected in the individual program budget for the execution year and on the next fiscal year budget submission. Amount to vary depending upon the following factors:

- 1. Contracts issued on a multi-year basis; and
- 2. Contracts issued on a Not-to-Exceed basis.
- 3. General fiscal impact of lease agreements reflects market conditions.

The fiscal impact of each reported real property agreement is identified for consideration on Attachment B.

#### **Authority Strategies:**

This item support	ts one or more of	f the Authority St	rategies, as follo	ws:
Community Strategy	<ul><li>Customer</li><li>Strategy</li></ul>	☐ Employee Strategy	Financial Strategy	<ul><li>Operations</li><li>Strategy</li></ul>

#### **Environmental Review:**

- A. CEQA: This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act ("CEQA"), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

#### **Application of Inclusionary Policies:**

Inclusionary Policy requirements were included during the solicitation process prior to the contract award.

#### Prepared by:

JANA VARGAS DIRECTOR, PROCUREMENT

#### Attachment "A"

#### AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN February 5, 2018 - March 11, 2018

#### **New Contracts**

Date Signed	CIP#	Company	Description	Solicitation Method	Owner	Contract Value	End Date
2/14/2018		Notevault, Inc.	The Contractor will provide hosted transcription services that contain voice to text dictation, photographs, and date/time stamp reports for The San Diego County Regional Airport Authority.	Informal RFP	Planning & Environmental Affairs	\$42,000.00	1/31/2021
2/14/2018		Shred-It, USA, LLC	The Contractor will provide on-site secure shredding services of confidential and sensitive documents to The San Diego County Regional Airport Authority.	Informal RFP	Procurement	\$45,000.00	1/31/2021
2/26/2018		Ace Uniforms and Accessories	The Contractor is one of two contractors approved to provide safety shoes for authorized employees of the San Diego County Regional Airport Authority. The contract value reflects the total not-to-exceed amount for the entire pool of contractors.	RFP	Risk Management	\$90,000.00	2/26/2021
2/26/2018		Boot World, Inc.	The Contractor is one of two contractors approved to provide safety shoes for authorized employees of the San Diego County Regional Airport Authority. The contract value reflects the total not-to-exceed amount for the entire pool of contractors.	RFP	Risk Management	\$90,000.00	2/26/2021
2/28/2018		Willis of Illinois, Inc.	The Contractor will provide operational insurance brokerage services and recommendations to the San Diego Country Regional Airport Authority for the continuing development and enhancement of insurance and risk financing plans.	RFP	Risk Management	\$660,000.00	1/31/2021
2/28/2018		San Diego County Superintendent of Schools	The Contractor will provide live webcasting services of Board and Airport Land Use Commision meetings, including technical support and related services for San Diego County Regional Airport Authority.	Informal RFP	Corporate & Information Governance	\$90,000.00	2/26/2021
3/2/2018		Redhill Group, LLC	The Contractor will provide specialized surveying and focus group services for the San Diego Country Regional Airport Authority.	RFP	Terminals and Tenants	\$600,000.00	3/2/2018
3/2/2018		Parkmobile, LLC	The Contractor will provide an online payment system fully integrated and compatible with the SKIDATA PARCs System technology utilized in the Terminal 2 Parking Plaza. In order to make or accept financial transactions the Authority is required to execute an agreement directly with Parkmobile, LLC.	Sole Source	Ground Transportation	\$350,000.00	2/28/2019

#### Attachment "A"

#### AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN February 5, 2018 - March 11, 2018

#### **New Contracts Approved by the Board**

Date Signed	CIP#	Company	Description	Solicitation Method	Owner	Contract Value	End Date
2/9/2018		Tetra Tech, EM, Inc.	The contract was approved by the Board on November 2, 2017, to provide on-call Industrial Hygiene Services for new and on-going projects at the San Diego International Airport.	RFP	Environmental Affairs	\$700,000.00	1/29/2021
2/16/2018		Aurora Industrial Hygiene	The contract was approved by the Board on November 2, 2017, to provide on-call Industrial Hygiene Services for new and on-going projects at the San Diego International Airport.	RFP Environmental Affairs		\$550,000.00	5/31/2021
2/26/2018		Amec Foster Wheeler	The contract was approved by the Board on October 5, 2017. The Contractor will provide on-call storm water program management services at San Diego International Airport.	RFP	Environmental Affairs	\$8,500,000.00	11/30/2020
2/16/2018		Abhe & Swoboda, Inc.	The contract was approved by the Board on January 4, 2018. The Contractor will provide on-call runway rubber removal services at San Diego International Airport.	RFP	Facilities Management	\$1,610,000.00	2/13/2021
3/2/2018		Hazard Construction, Inc.	The contract was approved by the Board on December 7, 2017. The Contractor will provide on-call pavement repair services at San Diego International Airport.	RFP	Facilities Management	\$11,743,665.00	12/31/2021

#### Attachment "A"

#### AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN February 5, 2018 - March 11, 2018

## **Amendments and Change Orders**

Date Signed	CIP#	Company	Description of Change	Owner	Previous Contract Amount	Change Order Value (+ / -)	Change Order Value ( % ) (+ / - )	New Contract Value	New End Date
2/5/2018		Lightning Express	This First Amendment extends the term of the contract for on-call courier services by ninety (90) days for San Diego County Regional Airport Authority. There is no increase in compensation.	Corporate & Information Governance	\$49,999.00	N/A	N/A	\$49,999.00	2/28/2018
2/6/2018		Reigelman, LLC	This First Amendment increases the contract amount by \$51,744.22 for scope enhancements and additional fabrication required for the Stairwell Public Art Project at the San Diego International Airport.	Vision, Voice & Engagement	\$550,000.00	\$51,744.22	9%	\$601,744.22	8/30/2018
2/6/2018		Marsh USA	The Second Amendment for Insurance Broker Services for the Owner Controlled Insurance Program (OCIP) extends the term of the contract to August 31, 2020, revises Exhibit B to reflect additional negotiations, and increases the contract amount by \$66,375 for additional services related to OCIP and to accommodate additional capital improvement projects for San Diego County Regional Airport Authority.	Inter- Governmental Relations	\$667,500.00	\$66,375.00	10%	\$733,875.00	8/31/2020
2/28/2018	2/28/2018 Roger Buma		This Second Amendment extends the term of the contract to March 15, 2019, to continue marketing and consulting services for the San Diego County Regional Airport Authority. There is no increase in compensation.	Vision, Voice & Engagement	\$79,999.00	N/A	N/A	\$79,999.00	3/15/2019
2/28/2018		AON Consulting, Inc.	This First Amendment extends the contract term by 90 days to continue actuarial consulting and valuation Services for the San Diego Country Regional Airport Authority. There is no increase in compensation.	Accounting	\$300,000.00	N/A	N/A	\$300,000.00	12/29/2018
2/28/2018		Ricondo & Associates	This 9th Amendment adds Mead & Hunt as a sub- consultant of the original contract and amends Exhibit B to include rates of compensation, for on-call technical airport planning services for the San Diego County Regional Airport Authority. No additional monies are required.	Planning & Environmental Affairs	\$4,600,000.00	N/A	N/A	\$4,600,000.00	2/6/2019

	Attachment "A"  AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN February 5, 2018 - March 11, 2018  Amendments and Change Orders Approved by the Board										
Date Signed	Date Signed CIP # Company Description of Change Owner Contract Amount Change Order Value (+/-) Change Order Value (%) (+/-) New Contract Value										
2/1/2018		Barich, Inc.	The First Amendment was approved by the Board at the October 5, 2017 Board Meeting, to increase the contract amount by \$118,000 for additional services related to the Information Technology Master Plan recommendations.	Information & Technology Services	\$250,000.00	\$118,000.00	47%	\$368,000.00	7/31/2018		

#### Attachment "B"

#### REAL PROPERTY AGREEMENTS EXECUTED FROM FEBRUARY 5, 2018 through MARCH 11, 2018



#### **Real Property Agreements**

Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
3.15.18 and end date is conterminous with ARFF Agreement	LE-0947	City of San Diego	Non Monetary Memorandum of Understanding	Airport's Northside	City running fiber into ARFF via Authority conduit and the Authority's crash phone system will be connected to the City emergency command and data center	N/A	None	N/A
3.14.18 to 4.20.18	LE-0946	SDG&E	Right of Entry Permit	Various Locations	ROE allows SDG&E to perform work inside two of SDG&E gaslines that feed the Airport	N/A	None	N/A
3.22.18 - Month to Month	LE-0945	I.K. Hofmann, Inc.	License Agreement	N/A	Ground Handler	None	\$250/month	This new Ground Handler will provide one employee to oversee Lufthansa's cargo operations at SAN. They will pay the minimum License Fee of \$250/month.



#### **Real Property Agreement Amendments and Assignments**

Effective Date	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
2.26.18	LE-0659	Spa Didacus, Inc.	Fifth Amendment to Concession Lease Package 5	Terminal 2	Operation of a Spa Services Concession	N/A	The greater of the Minimum Annual Guarantee or 10.5% of Gross Receipts Years 1-4 and 11% of Gross Receipts Years 5-7	Amendment to allow portable massage chairs in Terminal 2 East and Terminal 2 West
1.29.18	LE-0659	Spa Didacus, Inc.	Fourth Amendment to Concession Lease Package 5	Terminal 2	Operation of a Spa Services Concession	N/A	The greater of the Minimum Annual Guarantee or 10.5% of Gross Receipts Years 1-4 and 11% of Gross Receipts Years 5-7	Amendment to reflect Street Pricing + 15%
2.6.18	LE-0908	SFS Beauty CA, LLC	First Amendment to Concession Lease	Terminal 2	Operation of a Retail Modular Unit Concession	N/A	The greater of the Minimum Annual Guarantee or 10% of Gross Receipts	Amendment to reflect Street Pricing + 15%
3.13.18	LE-0649	High Flying Foods San Diego, LLC	Third Amendment to Concession Lease Package 7	Terminals 1 and 2	Operation of a Food and Beverage Concession	N/A	The greater of the Minimum Annual Guarantee or 13.5% Gross Receipts Food and 16% Gross Receipts Alcohol up \$2,750,000. Then 16% Gross Receipts Food and 19% Gross Receipts Alcohol	Amendment to reflect close-out and asbuilt conditions of the Concession Premises as described in "Exhibit A" and clarify the mid-term refurbishment period.
3.13.18	LE-0650	High Flying Foods San Diego, LLC	Third Amendment to Concession Lease Package 8	Terminals 1 and 2	Operation of a Food and Beverage Concession	N/A	The greater of the Minimum Annual Guarantee or 13% Gross Receipts Food and 16% Gross Receipts Alcohol ut \$10,000,000. Then 16% Gross Receipts Food and 20% Gross Receipts Alcohol	Amendment to reflect close-out and asbuilt conditions of the Concession Premises as described in "Exhibit A" and clarify the mid-term refurbishment period.

3.13.18	LE-0667	SSP America, Inc.	Second Amendment to Concession Lease Package 3	Terminals 1 and 2	Operation of a Food and Beverage Concession	N/A	The greater of the Minimum Annual Guarantee or 13% Gross Receipts Food and 16% Alcohol	Amendment to reflect close-out and as- built conditions of the Concession Premises as described in "Exhibit A" and clarify the mid-term refurbishment period.
3.13.18	LE-0669	SSP America, Inc.	Second Amendment to Concession Lease Package 6	Terminals 1 and 2	Operation of a Food and Beverage Concession	N/A	The greater of the Minimum Annual Guarantee or 13% Gross Receipts Food and 16% Alcohol	Amendment to reflect close-out and as- built conditions of the Concession Premises as described in "Exhibit A" and clarify the mid-term refurbishment period.

3/20/2018 2 2018 2.5-03.11 Real Property Agreements Executed

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY



Meeting Date: APRIL 5, 2018

## **STAFF REPORT**

Subject:

**April 2018 Legislative Report** 

#### Recommendation:

Adopt Resolution No. 2018-0029, approving the April 2018 Legislative Report.

#### **Background/Justification:**

The Authority's Legislative Advocacy Program Policy requires that staff present the Board with monthly reports concerning the status of legislation with potential impact to the Authority. The Authority Board provides direction to staff on legislative issues by adoption of a monthly Legislative Report (Attachment A). The April 2018 Legislative Report updates Board members on legislative activities that have taken place since the previous Board meeting. In directing staff, the Authority Board may take a position on pending or proposed legislation that has been determined to have a potential impact on the Authority's operations and functions.

#### State Legislative Action

Authority staff reccommends that the Board adopt an Oppose Unless Amended position on AB 3119 (Gonzalez Fletcher). Although this legislation was originally introduced as a spot bill, AB 3119 was amended on March 23rd by the author, to enact the San Diego Unified Port District Consolidation Act. The bill now proposes to amend the San Diego County Regional Airport Authority Act by eliminating the San Diego County Regional Airport Authority and transferring ownership of San Diego International Airport and all of the Airport Authority's assets to the Port District. If this bill is enacted into law, Airport Authority employees would become employees of the Port District.

The Authority's Legislative team recommends that the Board adopt a Support position on SB 966. This bill would direct the State Water Resources Control Board to develop regulations creating risk-based water quality standards for the onsite treatment and reuse of non-potable water.

The Authority's legislative team also recommends that the Board adopt a WATCH position on the following bills: AB 2069 (Quirk), AB 2646 (Gonzalez Fletcher), AB 3103 (Gloria), AB 3246 (Committee on Transportation), SB 966 (Wiener), SB 1080 (Newman) and SB 1376 (Hill).

AB 2069 would prohibit an employer from engaging in employment discrimination against a person who has a positive drug test for cannabis if the person is a qualified patient or person with an identification card that authorizes a person to engage in the medical use of cannabis.

#### Page 2 of 3

AB 2646 would grant and convey in trust to the San Diego Unified Port District all the right, title, and interest of specified property owned by the State Lands Commission and located in the City of Chula Vista.

AB 3103 is a placeholder (spot bill) making non-substantive changes to airport finances as it relates to the board of supervisors providing and maintaining public airports and landing places for aerial traffic use by the public.

AB 3246 is a noncontroversial technical corrections bill that would remove an obsolete provision in state law authorizing Caltrans to issue permits allowing for the construction of obstructions that have been determined by the Federal Aviation Administration (FAA) to be hazardous.

SB 1080 would require a transportation network company driver to possess a valid California driver's license in order to legally operate a Transportation Network Company (TNC) vehicle. Nonresident active military members and dependents of nonresident active military members would be allowed to operate a TNC in California if they maintain a valid driver's license issued in the state or territory where they are a resident.

SB 1376 is a spot bill expressing the intent of the Legislature to ensure that every TNC provides full and equal access to all persons with disabilities.

#### **Federal Legislative Action**

The Authority's legislative team recommends that the Board adopt a WATCH position on H.R. 5003 (Hultgren) and S. 2422 (Warren).

H.R. 5003 would amend the Internal Revenue Code of 1986 to reinstate advance refunding bonds, which were eliminated in H.R. 1, the "Tax Cuts and Jobs Act," enacted in 2017.

S. 2422 would require the Federal Aviation Administration to coordinate a study with the Heath and Medicine Division of the Natural Academies of Sciences, Engineering, and Medicine, examining the health impacts of air traffic noise and pollution.

On March 23, 2018, President Trump signed into law a \$1.3 trillion spending bill which funds the federal government through September 2018, the end of the fiscal year. Although this measure does not include an adjustment to the Passenger Facility Charge limit, it increases funding for the Airport Improvement Program by \$1 billion.

# limit, it increases funding for the Airport Improvement Program by \$1 billion. Fiscal Impact: Not applicable. Authority Strategies: This item supports one or more of the Authority Strategies, as follows: □ Community □ Customer □ Employee □ Financial □ Operations Strategy □ Strate

#### **Environmental Review:**

- A. CEQA: This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act ("CEQA"), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

#### **Application of Inclusionary Policies:**

Not applicable.

#### Prepared by:

MICHAEL KULIS
DIRECTOR, INTER-GOVERNMENTAL RELATIONS

#### **RESOLUTION NO. 2018- 0029**

A RESOLUTION OF THE BOARD OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY, APPROVING THE APRIL 2018 LEGISLATIVE REPORT

WHEREAS, the San Diego County Regional Airport Authority ("Authority") operates San Diego International Airport and plans for necessary improvements to the regional air transportation system in San Diego County, including serving as the responsible agency for airport land use planning within the County; and

WHEREAS, the Authority has a responsibility to promote public policies consistent with the Authority's mandates and objectives; and

WHEREAS, Authority staff works locally and coordinates with legislative advocates in Sacramento and Washington, D.C. to identify and pursue legislative opportunities in defense and support of initiatives and programs of interest to the Authority; and

WHEREAS, under the Authority's Legislative Advocacy Program Policy, the Authority Board provides direction to Authority staff on pending legislation; and

WHEREAS, the Authority Board, in directing staff, may adopt positions on legislation that has been determined to have a potential impact on the Authority's operations and functions.

NOW, THEREFORE, BE IT RESOLVED that the Board hereby approves the April 2018 Legislative Report ("Attachment A"); and

BE IT FURTHER RESOLVED that the Board finds that this action is not a "project" as defined by the California Environmental Quality Act ("CEQA") (California Public Resources Code §21065); and is not a "development" as defined by the California Coastal Act (California Public Resources Code §30106).

Resolution No. 2018-0029 Page 2 of 2

AMY GONZALEZ GENERAL COUNSEL

PASSED, ADOPTED, AND APPROVED by the Board of the San Diego County Regional Airport Authority at a regular meeting this 5th day of April, 2018, by the following vote:

AYES:	Board Members:	
NOES:	Board Members:	
ABSENT:	Board Members:	
		ATTEST:
		TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/ AUTHORITY CLERK
APPROVED	AS TO FORM:	

(Attachment A)

#### **April 2018 Legislative Report**

#### **State Legislation**

#### **New Assembly Bills**

#### Legislation/Topic

AB 2069 (Quirk) - Medicinal Cannabis: Employment Discrimination

#### **Background/Summary**

The Compassionate Use Act of 1996 authorizes seriously ill Californians to obtain and use marijuana for medical purposes when recommended by a physician. AB 2069 would prohibit an employer from engaging in employment discrimination against a person based on his or her status as, or positive drug test for cannabis by, a qualified patient or person with an identification card that allows them to engage in the medical use of cannabis.

#### **Anticipated Impact/Discussion**

AB 2069 would amend the Fair Employment and Housing Act (FEHA) to specify that an individual's status as a "qualified patient" under the Compassionate Use Act is a protected characteristic that cannot be used as a reason for any adverse employment action. If AB 2069 is enacted, it may require the Authority to reevaluate its substance abuse policy as it would not permit employers to prohibit the use of cannabis at work or during work hours, and to refuse to hire a qualified patient if necessary to maintain "a monetary or license-related benefit under federal law or regulations."

**Status:** 2/07/18 – Introduced in Assembly

**Position:** Watch

#### Legislation/Topic

AB 2646 (Gonzalez Fletcher) – The San Diego Unified Port District: Grant: Trust Lands

#### Background/Summary

AB 2646 would grant and convey in trust to the San Diego Unified Port District all of the right, title, and interest of specified property located in the City of Chula Vista currently owned by the State.

<sup>\*</sup>Shaded text represents new or updated legislative information

#### **Anticipated Impact/Discussion**

Although this legislation is not expected to impact San Diego International Airport or the Airport Authority, the Authority's legislative team will closely monitor this bill as it proceeds through the Legislature for any potential impact to San Diego International Airport (SDIA) or the Airport Authority.

**Status:** 2/15/18 – Referred to Committee on Natural Resources

**Position:** Watch

#### Legislation/Topic

AB 3103 (Gloria) Counties: Airports

#### **Background/Summary**

AB 3103 is a placeholder (spot bill) making non-substantive changes to the section of the Government Code related to airport finances and the board of supervisors' ability to provide and maintain public airports and landing places for aerial traffic for the use of the public, and the board of supervisors' authorization to levy a voter-approved special tax for these purposes.

#### Anticipated Impact/Discussion

The Authority's legislative team will closely monitor the development of this bill language for any potential impact to San Diego International Airport (SDIA) or the Airport Authority.

Status: 2/16/18 – Introduced in Assembly

**Position:** Watch

#### Legislation/Topic

AB 3119 (Gonzalez Fletcher) Public Utilities Code

#### Background/Summary

Introduced as a spot bill, AB 3119 was amended by the author on March 23rd. The new version of this bill would amend the Airport Authority Act to eliminate the Airport Authority and transfer ownership of San Diego International Airport and the Airport Authority's assets to the San Diego Unified Port District. If this bill is enacted into law, Airport Authority employees would become employees of the Port District. AB 3119 would also require the Port District to create a new audit committee.

<sup>\*</sup>Shaded text represents new or updated legislative information

#### **Anticipated Impact/Discussion**

The Authority's legislative team will work closely with members of the State Legislature and other interested parties to discuss potential changes to this bill to implement the Authority Board's direction. Based on future changes to the bill, the Authority Board can determine if there is a need to adopt another position on this legislation as the bill progresses through the State Legislature.

**Status:** 2/16/18 – Introduced in Assembly

**Position:** Oppose Unless Amended

#### **Legislation/Topic**

AB 3246 (Committee on Transportation) – Transportation Omnibus Bill

#### **Background/Summary**

Current law authorizes the California Department of Transportation (Caltrans) to allow for the construction of obstructions determined by the FAA to be hazardous. This noncontroversial technical corrections bill would remove this obsolete provision authorizing Caltrans to issue such a permit. If enacted, only the FAA would make the determination whether the construction, alternation, or growth would constitute a hazard to air navigation or create an unsafe condition for air navigation.

#### **Anticipated Impact/Discussion**

This bill is not expected to directly impact San Diego International Airport.

Status: 2/22/18 – Introduced in the Assembly

**Position:** Watch

#### **Assembly Bills from Previous Report**

#### Legislation/Topic

AB 87 (Ting) - Autonomous Vehicles

#### Background/Summary

To comply with state law enacted in 2012, the Department of Motor Vehicles (DMV) drafted proposed regulations governing the full deployment of autonomous vehicles on California roads. AB 87 would require the DMV to include in its final regulations requirements that autonomous vehicle manufacturers provide local authorities with information including the boundaries in which their vehicles will operate and the number and types of vehicles to be tested. It would also require these manufacturers to provide law enforcement agencies a law enforcement interaction plan, which instructs law enforcement agencies on how to interact with an autonomous vehicle in emergency and

<sup>\*</sup>Shaded text represents new or updated legislative information

traffic enforcement situations, including information on how to communicate with a remote operator, where to obtain owner information, vehicle registration, and proof of insurance, and how to recognize whether the vehicle is operating in autonomous mode.

#### **Anticipated Impact/Discussion**

While this legislation is not expected to have any significant immediate impact on the Airport Authority or San Diego International Airport, its enactment would likely impact future ground transportation operations at the airport when autonomous vehicle use moves beyond the testing phase.

Status: 1/29/18 – Passed in Assembly by a vote of 45 to 27

Position: Watch (3/1/18)

#### Legislation/Topic

AB 427(Muratsuchi) - California Aerospace and Aviation Commission

#### Background/Summary

AB 427 would establish a 17 member California Aerospace and Aviation Commission (Commission) within the Governor's Office of Business and Economic Development (GO-Biz). The purpose of this Commission is to serve as Commission would serve as a

central point of contact for businesses engaged in the aerospace and aviation industries, and to support the health and competitiveness of these industries in California. AB 427 would require the Commission to make recommendations on legislative and regulatory action that may be necessary or helpful to maintain or improve the state's aerospace and aviation industries and would require the Commission to report and provide recommendations to the Governor and State Legislature.

#### **Anticipated Impact/Discussion**

Although this legislation is not expected to have any significant impact on the Airport Authority or San Diego International Airport (SDIA), the Authority's legislative team will work with the California Airports Council to identify any potential opportunities to engage with the Commission on actions that could impact California airports.

**Status:** 1/29/18 – Passed in Assembly by a vote of 75 to 0

**Position:** Watch (3/1/18)

<sup>\*</sup>Shaded text represents new or updated legislative information

#### AB 2246 (Friedman) - Customer Facility Charges

#### **Background/Summary**

AB 2246 was introduced to regulate new vehicle rental business models that involve individuals listing their personal vehicle for rent on a website through a personal ride sharing company. Specifically, this bill would add the term "personal ride sharing program" to the definition of "rental company" and "rental car company" in applicable sections of state law.

#### **Anticipated Impact/Discussion**

The Airport Authority has issued a cease and desist letter to a vehicle sharing company that was operating at San Diego International Airport (SDIA) without permission. The Authority's legislative team is working with the California Airports Council and other parties to ensure that there is an appropriate and legal method for new vehicle rental models to operate at SDIA.

**Status:** 2/14/18 – Introduced in the Assembly

Position: Watch (3/1/18)

#### **New Senate Bills**

#### Legislation/Topic

SB 966 (Weiner) - Onsite Non-Potable Water System Standards

#### **Background/Summary**

SB 966 would direct the State Water Resources Control Board to develop regulations creating risk-baes water quality standards for the onsite treatment and reuse of non-potable water. The purpose of this action is to assist local governments in developing oversight and management programs for on-site non-potable water systems.

#### Anticipated Impact/Discussion

The City of San Diego and the County of San Diego neither permit nor prohibit the reuse of captured stormwater or condensate. If enacted, this bill would provide the City and County with the guidance they need to permit the uses the Authority is already contemplating which could help support the Authority's goals and efforts to capture and reuse stormwater and air conditioning condensate.

**Status:** 1/31/18 – Introduced and Referred to Senate Committee on

**Environmental Quality** 

**Position:** Support

<sup>\*</sup>Shaded text represents new or updated legislative information

#### SB 1080 (Newman) - Transportation Network Company Driver's Identification

#### **Background/Summary**

SB 1080 would require a transportation network company (TNC) driver to possess either a valid California driver's license or, if they are a nonresident active duty military member or a dependent of a nonresident active duty military member, a valid driver's license issued by the other state or territory of the U.S. in which the member or dependent is a resident.

#### **Anticipated Impact/Discussion**

Although this bill would not directly impact the San Diego International Airport, Ground Transportation and Airport Traffic Officers would need to be aware of the new requirement if this bill is enacted.

Status: 2/22/18 – Referred to Senate Committees on Transportation and Housing

and Energy, Utilities and Communications

Position: Watch

#### Legislation/Topic

SB 1376 (Hill) - Transportation Network Company Accessibility Plan

#### Background/Summary

Existing law requires a transportation network company (TNC) allow passengers to indicate whether they require a wheelchair-accessible vehicle or vehicles otherwise accessible to individuals with disabilities when requesting a ride. SB 1376 would express that it is the intent of the Legislature that every transportation network company ensure that it provides full and equal access to all persons with disabilities.

#### **Anticipated Impact/Discussion**

Although this bill would not directly impact San Diego International Airport, the Authority's legislative team will closely monitor this bill for potential changes that could impact Ground Transportation operations.

**Status:** 3/8/18 Referred to Senate Committee on Rules

**Position:** Watch

<sup>\*</sup>Shaded text represents new or updated legislative information

#### **Senate Bills from Previous Report**

#### **Legislation/Topic**

SB 1014 (Skinner) – Zero-Emission Vehicles

#### **Background/Summary**

SB 1014 would require that the Public Utilities Commission, in consultation with the State Air Resources Board, establish the California Clean Miles Standard and Incentive Program. The goal of the program is to ensure that all transportation network company (TNC) vehicles are zero-emission vehicles by December 31, 2028. To achieve this goal the Air Resources Board would provide rebates and incentives for vehicle owners to convert to zero-emission vehicles.

#### **Anticipated Impact/Discussion**

Transportation network company (TNC) use at San Diego International Airport (SDIA) continues to increase. This bill could benefit SDIA, as it would establish an incentive program to increase the use of zero-emission TNC vehicles, which could reduce the amount of greenhouse gas (GHG) emissions from TNCs operating at SDIA.

**Status:** 2/6/18 – Introduced in the Senate and Referred to the following

Committees: Energy, Utilities and Communications; Environmental

Quality; and Transportation and Housing

Position: Watch (3/1/18)

<sup>\*</sup>Shaded text represents new or updated legislative information

#### Federal Legislation

#### **New House Bills**

#### Legislation/Topic

H.R. 5003 (Hultgren) – Amend the Internal Revenue Code of 1986 to Reinstate Advance Refunding Bonds

#### **Background/Summary**

The Tax Cuts and Jobs Act (H.R. 1), signed into law in 2017, eliminated advance refunding of bonds. H.R. 5003 would amend the Internal Revenue Code of 1986 to reinstate advance refunding of bonds, restoring the flexibility for the management of municipal debt that may assist state and local governments finance infrastructure projects.

#### **Anticipated Impact/Discussion**

Although it is unclear at this time if the Authority will advance refund bonds in the future, this bill might benefit the Authority by providing the flexibility to advance refund bonds if necessary, depending on future financial market conditions.

**Status:** 2/13/18 – Introduced in the House

Position: Watch

#### House Bills from Previous Report

#### Legislation/Topic

H.R. 598 (Lynch) - Airplane Impacts Mitigation Act of 2017

#### Background/Summary

H.R. 598, the "Airplane Impacts Mitigation Act of 2017", would require the Federal Aviation Administration (FAA) to enter into an agreement with an eligible institution of higher education to conduct a study of the health impacts of airplane flights on residents exposed to a range of noise and air pollution levels from flights. The study is directed to:

- Focus on residents in Boston, Chicago, New York, the northern California Metroplex, Phoenix, and not more than three additional metropolitan areas each containing an international airport.
- Consider the health impacts on residents living partly or entirely within the land underneath the flight paths most frequently used by aircraft flying below 10,000 feet.

<sup>\*</sup>Shaded text represents new or updated legislative information

• Consider only the health impacts that manifest during the physical implementation of the NextGen program on flights departing from or arriving to an international airport located in one of the designated metropolitan areas.

#### **Anticipated Impact/Discussion**

Although this bill is not expected to directly impact operations at San Diego International Airport (SDIA), the information collected by the study may be useful in helping the Authority accurately describe any environmental and health impacts of the FAA's recently implemented NextGen program.

**Status:** 1/20/17 – Introduced in the House and referred to the House Committee

on Transportation and Infrastructure

**Position:** Support (3/2/17)

#### **Legislation/Topic**

H.R. 665 (Keating) – Airport Perimeter and Access Control Security Act of 2017

#### **Background/Summary**

H.R. 665, the "Airport Perimeter and Access Control Security Act of 2017," would direct the Transportation Security Administration (TSA) to update:

- The Transportation Sector Security Risk Assessment for the aviation sector
- The Comprehensive Risk Assessment of Perimeter and Access Control Security for airports (as well as conduct a system-wide assessment of airport access control points and airport perimeter security)
- The 2012 National Strategy for Airport Perimeter and Access Control Security

#### **Anticipated Impact/Discussion**

Although this bill is not expected to impact operations at San Diego International Airport (SDIA), the updating of assessments by the TSA may lead to the future implementation of new security requirements. The Authority's legislative team will identify any unfunded mandates resulting from these proposed actions.

**Status:** 1/31/17 – Approved by the House on a voice vote and Referred to the

Senate Committee on Commerce, Science and Transportation

Position: Watch (3/2/17)

<sup>\*</sup>Shaded text represents new or updated legislative information

#### H.R. 678 (McSally) – Department of Homeland Security Support to Fusion Centers Act of 2017

#### **Background/Summary**

Fusion centers were created to promote information sharing at the federal level between agencies such as the Central Intelligence Agency, the U.S. Department of Justice, the U.S. military and state and local governments. H.R. 678, the "Department of Homeland Security Support to Fusion Centers Act of 2017" would:

- Direct the Comptroller General to conduct an assessment of Department of Homeland Security (DHS) personnel assigned to fusion centers
- Direct the Under Secretary of Intelligence and Analysis of the Department of Homeland Security to provide eligibility for access to information classified as Top Secret for analysts at fusion centers, and submit a report to the Committee on Homeland Security, Permanent House Select Committee on Intelligence, Committee on Homeland Security and Government Affairs and Senate Select Committee on Intelligence
- Direct the Chief Information officer of the Department of Homeland Security to conduct an assessment of information systems used to share homeland security information between fusion centers and the Department.

#### **Anticipated Impact/Discussion**

Although this bill is not expected to impact operations at San Diego International Airport (SDIA), it will be monitored closely for any potential impact to Department of Homeland Security or Customs and Border Protection procedures.

**Status:** 1/31/17 – Approved by the House on a voice vote and Referred to Senate

Committee on Homeland Security and Governmental Affairs

Position: Watch (3/2/17)

#### Legislation/Topic

H.R. 1265 (DeFazio) – Investing in America: Rebuilding America's Airport
Infrastructure Act

#### Background/Summary

H.R. 1265, the "Investing in America: Rebuilding America's Airport Infrastructure Act", would provide airports the Authority to establish a passenger facility charge (PFC) of their choosing by eliminating the current \$4.50 Congressionally-set PFC limit. This bill would also reduce Airport Improvement Program (AIP) funding by \$400 million annually and eliminate large hub airports' entitlement to AIP grants if those airports collect PFCs greater than \$4.50.

<sup>\*</sup>Shaded text represents new or updated legislative information

#### **Anticipated Impact/Discussion**

H.R. 1265 would provide the Airport Authority with the ability to establish a PFC based on San Diego International Airport funding needs rather than relying on the current PFC limit of \$4.50 per passenger established by Congress in 2000.

**Status:** 3/2/17 – Referred to House Committee on Transportation and

Infrastructure

**Position:** Support (4/6/17)

#### **Legislation/Topic**

H.R. 2514 (DeFazio) – Funding for Aviation Screeners and Threat Elimination Restoration Act

#### **Background/Summary**

H.R. 2514 would ensure that revenues collected from passengers as aviation security fees are used to help finance the costs of aviation security screening by repealing a requirement that a portion of these fees be deposited in the federal government's general fund.

#### **Anticipated Impact/Discussion**

Enactment of this legislation would ensure that aviation security fees are used for their stated purpose, and help to ensure that funding is available to provide an adequate level of screening at the nation's airports.

**Status:** 5/18/17 – Referred to House Committee on Homeland Security

**Position:** Support (1/4/18)

#### **Legislation/Topic**

H.R. 2800 (DeFazio) - Aviation Funding Stability Act

#### Background/Summary

This legislation would take the Airport and Airway Trust Fund off budget in an effort to protect Trust Fund revenue from sequestration and potential budget cuts. This bill would also require the Federal Aviation Administration (FAA) to develop a streamlined procurement system for the acquisition of NextGen technology and update its personnel management system. In addition, H.R. 2800 would elevate the role of the Management Advisory Council and authorize funds to rebuild and modernize U.S. air traffic control facilities.

<sup>\*</sup>Shaded text represents new or updated legislative information

#### **Anticipated Impact/Discussion**

Enactment of H.R. 2800 might benefit the Airport Authority by insulating the Airport and Airway Trust fund from potential reductions in funding for FAA-related operations. In addition, this legislation could expedite the modernization of the national air traffic control system.

**Status:** 6/7/17 – Introduced and Referred to the House Committees on

Transportation and Infrastructure, Armed Services, the Budget,

and Appropriations

**Position:** Watch (7/6/17)

#### **Legislation/Topic**

H.R. 2997 (Shuster) – 21st Century Aviation Innovation, Reform, & Reauthorization Act

#### **Background/Summary**

This legislation would authorize FAA operations and related programs for the next six years. Specifically, this bill would:

- Transfer air traffic control functions from the FAA to a new not-for-profit corporation
- Include one airport representative to serve on the 13-member board of directors for the new ATC corporation
- Increase annual Airport Improvement Program (AIP) funding to a level of \$3.8 billion in Fiscal Year 2023
- Retain the current \$4.50 Passenger Facility Charge (PFC) cap
- Streamline and expedite the PFC reporting and review process
- Eliminate the PFC significant contribution test for large and medium hub airports

#### Anticipated Impact/Discussion

Although San Diego International Airport (SDIA) might potentially benefit from the AIP increases included in H.R. 2997, this bill does not include any adjustment to the current \$4.50 PFC limit established by Congress in 2000. As a result, this legislation would essentially maintain the status quo for the financing of airport infrastructure projects instead of providing new funding opportunities for SDIA improvement projects. In addition, this bill does not include any provision that could position SDIA to compete for nonstop service to Ronald Reagan Washington National Airport.

**Status:** 6/27/17 – Approved by House Transportation and Infrastructure

Committee by a vote of 32 to 25

**Position:** Oppose Unless Amended (7/6/17)

<sup>\*</sup>Shaded text represents new or updated legislative information

#### H.R. 4559 (Estes) - Global Aviation System Security Reform Act

#### **Background/Summary**

This legislation would require that the Transportation Security Administration undertake several actions, including the following:

- Conduct a coordinated global aviation security review within 180 days to address ways to improve aviation security standards across the globe, including cybersecurity threats
- Establish best practices based on this review and report to Congress on the actions that the TSA Administrator has taken to implement these practices

#### **Anticipated Impact/Discussion**

This legislation is not expected to have any significant impact on the Airport Authority or San Diego International Airport if enacted.

Status: 1/9/18 – Approved by the House of Representatives by voice vote and

Referred to the Senate Committee on Commerce, Science, and

Transportation

Position: Watch (2/1/18)

#### **Legislation/Topic**

H.R. 4561 (Bilirakis) – Security Assessment Feasibility for Equipment Testing and Evaluation of Capabilities for Our Homeland (SAFE TECH)

Act

#### **Background/Summary**

This legislation would authorize third-party testing of transportation security screening technology and ensure that third-party entities do not have a financial stake in vendor technology being tested. The bill would also require that any entity providing third-party testing be owned and controlled by U.S. citizens and require TSA to establish a coordinated program for detection testing within a year.

#### **Anticipated Impact/Discussion**

This legislation is not expected to have any significant impact on the Airport Authority or San Diego International Airport if enacted.

**Status:** 1/9/18 – Approved by the House of Representatives by voice vote and

Referred to the Senate Committee on Commerce, Science, and

Transportation

**Position:** Watch (2/1/18)

<sup>\*</sup>Shaded text represents new or updated legislative information

# H.R. 4577 (Rogers) – Domestic Explosives Detection Canine Capability Building Act

#### **Background/Summary**

H.R. 4577 would establish a working group to determine ways to develop a domestic canine breeding network to procure high-quality explosive detection canines. This bill would also require that TSA consult with other federal relevant agencies, including Customs and Border Protection and the Secret Service, in developing its canine program.

#### **Anticipated Impact/Discussion**

This legislation is not expected to have any significant impact on the Airport Authority or San Diego International Airport if enacted.

**Status:** 1/9/18 – Approved by the House of Representatives by voice vote and

Referred to the Senate Committee on Commerce, Science, and

Transportation

Position: Watch (2/1/18)

#### Legislation/Topic

H.R. 4581 (Fitzpatrick) – Screening and Vetting Passenger Exchange Act

#### Background/Summary

This legislation would require the Secretary of the Department of Homeland Security to develop best practices for utilizing advanced passenger information and passenger name record data for counterterrorism screening and vetting operations.

#### Anticipated Impact/Discussion

This legislation is not expected to have any significant impact on the Airport Authority or San Diego International Airport if enacted.

**Status:** 1/9/18 – Approved by the House of Representatives by vote of 415 to 1

and Referred to the Senate Committee on Homeland Security and

**Government Affairs** 

**Position:** Watch (2/1/18)

<sup>\*</sup>Shaded text represents new or updated legislative information

H.R. 4737 (Wasserman-Schultz) – Airport Advanced Logistics, Emergency Response and Training (Airport ALERT) Act

#### **Background/Summary**

This legislation would require all Category X airports to establish integrated Airport Operations Centers. It would also require airports to include security and emergency preparedness training requirements in their Airport Security Plan (ASP), including mass evacuation plans, risk communication plans, continuity of operations plans and airport family assistance and customer care plans.

#### **Anticipated Impact/Discussion**

As San Diego International Airport (SDIA) is currently classified as a Category 1 airport, the requirement in H.R. 4737 for Category X airports to have an integrated and unified operations center would not currently apply to SDIA. Additionally, although this legislation does not provide adequate details concerning the specific mandates in the bill, H.R. 4737 is expected to require the Airport Authority to undertake several unfunded actions that would be duplicative of security-related activities currently conducted by Authority staff. Authority staff will work with airport advocacy associations who plan to discuss their concerns with this bill with the author in an effort to improve this legislation.

**Status:** 1/8/18 – Introduced and Referred to the House Committee on Homeland

Security

**Position:** Watch (2/1/18)

#### Legislation/Topic

H.R. 4760 (Goodlatte) - Securing America's Future Act of 2018

#### Background/Summary

This comprehensive immigration bill was introduced with the purpose of enhancing enforcement of immigration law, reforming legal immigration programs, securing the international border and resolving issues related to the Deferred Action for Childhood Arrivals program. This bill would also add 5,000 new Customs and Border Protection officers and require full implementation of biometric entry and exit systems at all air, land and sea ports of entry.

#### **Anticipated Impact/Discussion**

The addition of new Customs and Protection (CBP) officers could potentially result in additional CBP staffing resources for San Diego International Airport (SDIA). In regard to the requirement for full implementation of biometric entry and exit systems at all ports of entry, such technology is already in the process of being implemented at SDIA.

<sup>\*</sup>Shaded text represents new or updated legislative information

**Status:** 1/10/18 – Introduced and Referred to the following House Committees:

Judiciary, Education and the Workforce, Homeland Security, Foreign Affairs, Ways and Means, Armed Services, Oversight and Government, Agriculture, Transportation and Infrastructure,

and Natural Resources

**Position:** Watch (2/1/18)

#### **New Senate Bills**

#### **Legislation/Topic**

S. 2422 (Warren) - Study on the Health Impacts of Air Traffic Noise and Pollution

#### **Background/Summary**

S. 2422 would require the Administrator of the Federal Aviation Administration to enter into an arrangement with the Health and Medicine Division of the National Academies of Sciences, Engineering, and Medicine to convene a committee of experts in health and environmental science to examine the various health impacts of air traffic noise and pollution.

#### **Anticipated Impact/Discussion**

Although this bill is not expected to directly impact operations at San Diego International Airport, the information collected by the study may be useful in helping the Authority describe any potential health or impacts of air traffic noise and pollution.

**Status:** 2/13/18 – Introduced in the Senate

**Position:** Watch

#### Senate Bills from Previous Report

#### Legislation/Topic

S. 271 (Fischer) – Build USA Infrastructure Act

#### Background/Summary

S. 271, the "Build USA Infrastructure Act" would divert \$21.4 billion annually in Customs and Border Protection (CBP) passenger and freight user fees to the Highway Trust Fund. This funding would be diverted for a five-year period, beginning October 1, 2020.

<sup>\*</sup>Shaded text represents new or updated legislative information

#### **Anticipated Impact/Discussion**

Airports Council International – North America (ACI-NA) strongly opposes this bill. User fees should be applied for their intended use, not diverted to subsidize other programs, especially as CBP continues to face significant staffing shortfalls and technological challenges. As San Diego International Airport (SDIA) continues to expand international air service, this bill could have a negative impact on CBP's ability to effectively process international passengers.

**Status:** 2/1/17 – Introduced and Referred to Senate Committee on Homeland

Security and Governmental Affairs

**Position:** Oppose (3/2/17)

#### **Legislation/Topic**

S. 1405 (Thune) – Federal Aviation Administration Reauthorization Act of 2017

#### Background/Summary

This legislation would authorize FAA operations and related programs for the next four years. Specifically, this bill would:

- Increase annual Airport Improvement Program (AIP) funding to a level of \$3.75 billion in Fiscal Years 2019-2021
- Retain the current \$4.50 Passenger Facility Charge (PFC) cap
- Streamline and expedite the PFC reporting and review process
- Eliminate the PFC significant contribution test for large and medium hub airports
- Require the Department of Transportation to hire an independent organization to conduct a study on upgrading and restoring the nation's airport infrastructure

#### **Anticipated Impact/Discussion**

Although San Diego International Airport (SDIA) might potentially benefit from the AIP increases included in S. 1405, this bill does not include any adjustment to the current \$4.50 PFC limit established by Congress in 2000. As a result, this legislation would essentially maintain the status quo for the financing of airport infrastructure projects instead of providing new funding opportunities for SDIA improvement projects. In addition, this bill does not include any provision that could position SDIA to compete for nonstop service to Ronald Reagan Washington National Airport.

**Status:** 6/29/17 – Approved by Senate Committee on Commerce, Science and

Transportation by voice vote

**Position:** Oppose Unless Amended (7/6/17)

<sup>\*</sup>Shaded text represents new or updated legislative information

#### **Legislation/Topic**

# S. 1655 (Collins) – Fiscal Year 2018 Transportation and Housing and Development Appropriations Act

#### **Background/Summary**

This bill would provide annual funding for federal transportation programs including Federal Aviation Administration activities and programs. The bill would increase the Passenger Facility Charge (PFC) limit from the current level of \$4.50 to a new level of \$8.50 for originating passengers. This bill would also increase Airport Improvement Program (AIP) funding by \$250 million to a new level of \$3.6 billion in FY 2018.

#### **Anticipated Impact/Discussion**

Passage of an annual spending bill would provide airports certainty concerning the annual funding levels for FAA and its programs. While the proposed increase in the AIP could result in some additional revenue to the Airport Authority, the proposed \$4 increase in the PFC limit could result in a significant increase in revenue for San Diego International Airport improvement projects, including funding for the Airport Development Program.

**Status:** 7/27/17 – Approved by Senate Committee on Appropriations on a vote of

31 to 0

**Position:** Support (9/7/17)

#### **Legislation/Topic**

S. 1733 (Van Hollen) – Customers Not Cargo Act

#### Background/Summary

This proposed legislation would prohibit airlines from forcibly removing passengers after they have already boarded the plane due to overbooking or airline staff seeking to fly as passengers. It would also require the establishment of standards to resolve oversales once an aircraft has been boarded.

#### **Anticipated Impact/Discussion**

This bill is not expected to directly impact operations at San Diego International Airport (SDIA).

**Status:** 4/12/17 – Introduced and Referred to Senate Committee on Commerce,

Science and Transportation

Position: Watch (5/4/17)

<sup>\*</sup>Shaded text represents new or updated legislative information

#### **Legislation/Topic**

#### S. 1757 (Cornyn) - Building America's Trust Act

#### Background/Summary

S. 1757 would authorize approximately \$15 billion over four years for border security and enforcement activities. Specific actions include:

- Requires the deployment of multi-layered tactical infrastructure across the southern U.S. border which, at the Secretary of DHS's discretion, could include a wall system, fencing, levees, technology, or other physical barriers
- Increases the number of Border Patrol agents, Customs and Border Protection (CBP) Officers at ports, agricultural inspectors, Immigration and Customs Enforcement officers, immigration judges and federal prosecutors
- Streamline the CBP hiring process for military veterans and law enforcement personnel
- Requires CBP to deploy a biometric entry system at fifteen U.S. airports within 18 months and at all U.S. airports within five years

#### **Anticipated Impact/Discussion**

While several provisions in S. 1757 could provide additional CBP staffing resources at CBP's San Diego port, some elements of this bill may be considered by community leaders to be a deterrent to the cross-border trade and tourism that currently benefits the regional economy.

**Status:** 8/3/17 – Introduced in the Senate

**Position:** Watch (9/7/17)

### Legislation/Topic

S. 1872 (Thune) – TSA Modernization Act

#### Background/Summary

This legislation would reauthorize Transportation Security Administration (TSA) programs for three years. The bill includes several provisions that would benefit airports, including \$55 million in additional funding for the law enforcement officer (LEO) reimbursement program and continued funding that would allow TSA officers to continue to staff airport exit lanes instead of shifting that responsibility to airports as proposed by the Trump administration. The bill would also establish a five-year term for the TSA Administrator, similar to the FAA Administrator's term and requires TSA to significantly expand the PreCheck program.

<sup>\*</sup>Shaded text represents new or updated legislative information

#### **Anticipated Impact/Discussion**

Enactment of this legislation would ensure the availability of federal funding for several programs of importance to SDIA and while enhancing the development and acquisition of new security technologies which could be incorporated into the SDIA security process.

**Status:** 10/4/17 – Approved by Senate Commerce Committee

**Position:** Support (11/2/17)

#### **Legislation/Topic**

S. 2314 (McCaskill) - The Border and Port Security Act

#### **Background/Summary**

This bill would require the Commissioner of Customs and Border Protection (CBP) to hire, train, and assign at least 500 new CBP officers annually until the number of CBP officers equals the number of CBP officers needed under the CBP's Workload Staffing Model.

#### **Anticipated Impact/Discussion**

If enacted, this bill could potentially result in additional CBP officers at SDIA depending on the allocation of the additional CBP officers that would be hired pursuant to this bill. California Senator Kamala Harris is a cosponsor of S. 2314.

**Status:** 1/10/18 – Introduced and Referred to the Senate Committee on Homeland

Security and Governmental Affairs

Position: Support (2/1/18)

<sup>\*</sup>Shaded text represents new or updated legislative information

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item No.

Meeting Date: APRIL 5, 2018

# **STAFF REPORT**

Subject:

Appointments to Board Committees, Liaison Positions, Other Representative and Alternate Positions

#### **Recommendation:**

Adopt Resolution No. 2018-0030, ratifying emergency appointments to Board committees, liaison positions and the SANDAG Transportation Committee.

Adopt Resolution No. 2018-0031, making appointments to Board committees, liaison positions and the SANDAG Transportation Committee.

#### Background/Justification:

Authority Policy 1.20 establishes a policy for the formation of committees of and for the Board. Authority Policy 1.50 (5)(c), "Standing Board Committees", establishes four Board standing committees. Authority Policy 1.20 (1)(g) all vests the Chair of the Board with emergency designation powers to fill any vacancy on any committee (except the Executive Committee) caused by the resignation, death, or removal for cause of a Board or other non-Board member serving on that committee. Emergency designations by the Chair shall be effective on the date made and shall remain valid until the next meeting of the Board when the vacancy can be considered and duly acted upon by the full Board. The resignation of Robert Gleason, which was effective December 31, 2017, created vacancies on several committees.

Also, the resignation of Mary Sessom, which was effective March 31, 2018, created vacancies on several committees.

Pursuant to California Code Regulation Section 18702.5, *Materiality Standard: Economic Interest in Personal Finances*, the Authority is now required to post on its website, an F.P.P.C. Form 806 (See Exhibit A and B), listing all paid appointed positions on boards, committees, or commissions of a public agency, prior to the appointments being made.

Pursuant to Authority Policy 1.50(5)(b), the Board must appoint a representative to the San Diego Association of Governments (SANDAG) Transportation Committee. The Board additionally appoints a representative and alternate to the World Trade Center Board.

Most committee terms are due to expire in January 2018. It is recommended that the Board appoint or re-appoint members to the Board's committees, liaisons positions, a representative to the Art Advisory Committee (AAC), and representatives and alternates to the SANDAG Transportation Committee, and the World Trade Center Board for one-year terms.

#### Page 2 of 2

The responsibilities of the SANDAG Transportation Committee and World Trade Center Board are as follows:

<u>SANDAG Transportation Committee</u> - The Transportation Committee advises the SANDAG Board of Directors on major policy-level matters related to transportation. This Committee assists in the preparation of the Regional Transportation Plan (RTP) and other regional transportation planning and programming efforts. It provides oversight for the major highway, transit, regional arterial, and regional bikeway projects funded under the Regional Transportation Improvement Program, including the *TransNet* Program of Projects. Areas of interest include project schedules, costs, and scope.

World Trade Center San Diego - World Trade Center San Diego is a 501(c)(3) corporation created in 2015 to act as the license holder of the license granted to the Authority, the Port District and the City by the World Trade Center Association ("WTCA").

#### **Fiscal Impact:**

Legislation limits compensation for Board Members to \$200 per day of service, with a maximum of eight (8) days per month. Adequate funds for Board Member compensation are included in the Authority Board Department adopted FY 201 8 and conceptually approved FY 2019 Operating Expense Budgets.

COI	conceptually approved in 2013 Operating Expense budgets.						
Au	Authority Strategies:						
Thi	is item supports one or more of the Authority Strategies, as follows:						
$\boxtimes$	Community Customer Employee Financial Operations Strategy Strategy Strategy						
En	vironmental Review:						
A.	This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act (CEQA), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Pub. Res. Code §21065.						
B.	<ol> <li>California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Pub. Res. Code §30106.</li> </ol>						
Αp	plication of Inclusionary Policies:						
No	t Applicable.						

#### Prepared by:

TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/AUTHORITY CLERK

#### **RESOLUTION NO. 2018-0030**

A RESOLUTION OF THE BOARD OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY RATIFYING **EMERGENCY APPOINTMENTS** BOARD COMMITTEES, TO LIAISON POSITIONS. AND THE SANDAG TRANSPORTATION COMMITTEE

WHEREAS, Authority Policy Section 1.20 establishes a policy for the formation of committees of and for the Board and Authority Policy Section 1.50 (5)(c) establishes certain Board committees; and

WHERREAS, Authority Policy 1.20 (1)(g) vests the Chair of the Board with emergency designation powers to fill any vacancy on any committee (except the Executive Committee) caused by the resignation, death, or removal for cause of a Board or other non-Board member serving on that committee; and

WHEREAS, emergency designations by the Chair shall be effective on the date made and shall remain valid until the next meeting of the Board when the vacancy can be considered and duly acted upon by the full Board; and

WHEREAS, the resignation of Robert Gleason, which was effective December 31, 2017, created vacancies on several committees; and

WHEREAS, the Board wishes to ratify emergency appointments to Board committees, liaison positions, and representatives and alternates to the SANDAG Transportation Committee; and

WHEREAS, pursuant to California Code Regulation Section 18702.5, *Materiality Standard: Economic Interest in Personal Finances*, the Authority is now required to post on its website F.P.P.C. Form 806, listing all the paid appointed positions on boards, committees, or commissions of a public agency; and

WHEREAS, in accordance with the requirements of the California Code of Regulations §18702.5, FPPC.Form 806 outlining the appointments to boards, commissions, and committees, was posted on the Authority website with the staff report.

NOW, THEREFORE, BE IT RESOLVED that the Board hereby approves the emergency appointments listed in "Attachment A" to the Board's standing committees, liaison positions, and representatives and alternates to the SANDAG Transportation Committee.

Resolution No. 2018-0030 Page 2 of 2

**GENERAL COUNSEL** 

BE IT FURTHER RESOLVED that the Board finds that this Board action is not a "project" as defined by the California Environmental Quality Act (CEQA), Pub. Res. Code §21065; and is not a "development" as defined by the California Coastal Act, Pub. Res. Code §30106.

PASSED, ADOPTED, AND APPROVED by the Board of the San Diego County Regional Airport Authority at a regular meeting this 5<sup>th</sup> day of April, 2018, by the following vote:

AYES:	Board Members:	
NOES:	Board Members:	
ABSENT:	Board Members:	
		ATTEST:
		TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/ AUTHORITY CLERK
APPROVED	AS TO FORM:	
ALEX COLUZIO		_
AMY GONZA	\LEZ	

# Agency Report of:

A	D.	. 6		n	oci			4
H		ю	16:		$\mathbf{o}$	$\mathbf{m}$	en	п

P	ublic Official Appoin	tments			A Public	c Document
1.	Agency Name				Calif	fornia 806
	San Diego County Regiona	al Airport Authority			Fe	orm 600
	Division, Department, or Reg				For	r Official Use Only
	<b>Designated Agency Contact</b>	(Name, Title)				
	Tony R. Russell, Director, 6	Corp. & Info. Gov./Authority Clerk			Date Po	netod:
	Area Code/Phone Number	E-mail		D 1		03/29/18
	619-400-2550	trussell@san.org		Page1_ of		Month, Day, Year)
2.	Appointments					
	Agency Boards and Commissions	Name of Appointed Person		Appt Date and Length of Term	Per Meeting/An	nual Salary/Stipend
	See Attachment	Boling, April  Name  (Last, First)  Alternate, if any(Last, First)	_   -   -	2 / 1 / 18 Appt Date  1 Year Length of Term	► Per Meeting: \$  ► Estimated Annua  \$0-\$1,000  \$1,001-\$2,000	al:
		Name Cox, Greg  (Last, First)  Alternate, if any(Last, First)	_	2 / 1 / 18  Appt Date  1 Year  Length of Term	► Per Meeting: \$.  ► Estimated Annua  \$0-\$1,000	al:
		Name Kersey, Mark  (Last, First)  Alternate, if any (Last, First)	_	2 / 1 / 18 Appt Date  1 Year Length of Term	► Per Meeting: \$.  ► Estimated Annua  □ \$0-\$1,000  □ \$1,001-\$2,000	al: \$2,001-\$3,000
		Name Robinson, Paul (Last, First)  Alternate, if any(Last, First)	_ \_2	2 / 1 / 18 Appt Date  1 Year Length of Term	► Per Meeting: \$ -  ► Estimated Annua  \$0-\$1,000	200 al: \$2,001-\$3,000 \$\implies \frac{19,200}{0ther}\$
3.	Verification	.l ulation 18705.5. I have verified that the appointment and in	nformation	identified shows is to	a to the heat of multi-	formation and halint
	Ing I lusse	Tony R. Russell	поппацоп	Authority Cl		3/29/18
	Signature of agency Head or Designs Comment:	ge Print Name		Title		(Month, Day, Year)

### Agency Report of: Public Official Appointments Continuation Sheet



	Page	<u></u> of <u></u>
Agency Name     San Diego County Regional Airport Authority	Date Posted:	03/29/18
San Diego County Regional Airport Authority		(Month, Day, Year)

#### 2. Appointments Agency Boards and Appt Date and Name of Appointed Person Per Meeting/Annual Salary/Stipend Commissions Length of Term See Attachment Schiavoni, Johanna 3 / 1 / 18 Appt Date Per Meeting: \$ \_\_\_ Estimated Annual: \$0-\$1,000 \$2,001-\$3,000 11 Months Alternate, if any .... Length of Term 19,200 \$1,001-\$2,000 200 Schumacher, Michael Per Meeting: \$\_\_ Estimated Annual: \$0-\$1,000 \$2,001-\$3,000 1 Year Alternate, if any \_\_\_ Length of Term 19,200 \$1,001-\$2,000 200 Per Meeting: \$ \_\_\_ Estimated Annual: \$0-\$1,000 \$2,001-\$3,000 1 Year Alternate, if any \_\_\_\_ Length of Term 19,200 \$1,001-\$2,000 200 West, Mark Per Meeting: \$\_\_\_\_ Estimated Annual: \$0-\$1,000 \$2,001-\$3,000 1 Year Alternate, if any ..... Length of Tern \$1,001-\$2,000 200 Desmond, Jim Per Meeting: \$\_\_\_ 2 / 1 / 18 Appt Date Estimated Annual: \$0-\$1,000 \$2,001-\$3,000 1 Year Alternate, if any \_\_\_\_ 19,200 \$1,001-\$2,000 Per Meeting: \$ \_\_\_ Estimated Annual: \$0-\$1,000 \$2,001-\$3,000 Alternate, if any \_\_\_\_ Length of Term \$1,001-\$2,000

# San Diego County Regional Airport Authority Board Committee, Liaison and Representative Appointments

### **STANDING COMMITTEES**

Executive Committee						
	Hold Monthly Meetings					
<u>Name</u>	Appointed	Term Expiration				
April Boling (Chair)	July 2016					
Paul Robinson (Vice Chair)	February 2018	January 2020				
Michael Schumacher	February 2018	January 2020				
	Finance Committee					
Greg Cox (Chair)	February 2018	January 2019				
Johanna Schiavoni	March 2018	January 2019				
VACANT (Vice Chair)	February 2018	January 2019				
Mark West	February 2018	January 2019				
	Audit Committee					
	Hold Quarterly Meetings					
<u>Name</u>	<u>Appointed</u>	Term Expiration				
Paul Robinson (Chair)	February 2018	January 2019				
Johanna Schiavoni	March 2018	January 2019				
VACANT (Vice Chair)	February 2018	January 2019				
Mark West	February 2018	January 2019				
Andrew Hollingworth*	July 2016	June 2019				
Jack Van Sambeek*	July 2015	June 2018				
Don Tartre*	July 2017	June 2020				
*Public Members Added Pursuant to Public Utilities Code §1	70018					
Execu	utive Personnel and Compensation Comn	nittee				
	Hold Quarterly Meetings					
<u>Name</u>	Appointed	Term Expiration				
Jim Desmond (Chair)	February 2018	January 2019				
April Boling (Vice Chair)	February 2018	January 2019				
Greg Cox	February 2018	January 2019				
Mark Kersey	February 2018	January 2019				
	,	·				
Capital Improvement Program Oversight Committee						
Hold Quarterly Meetings						
Name Appointed Term Expiration						
Mark Kersey (Chair)	February 2018	January 2019				
April Boling						
Michael Schumacher	February 2018	January 2019				
Paul Robinson (Vice Chair)	February 2018	January 2019				

# San Diego County Regional Airport Authority Board Committee, Liaison and Representative Appointments

# **REPRESENTATIVES (EXTERNAL)**

SANDAG Transportation Committee					
Name Appointed Term Expiration					
April Boling (Primary)	February 2018	January 2019			
Vacant (Alternate)	February 2018	January 2019			
World Trade Center					
<u>Name</u>	<u>Appointed</u>	Term Expiration			
Robert H. Gleason	February 2018	January 2019			

# **REPRESENTATIVES (INTERNAL)**

Authority Advisory Committee					
Name Appointed Term Expiration					
Paul Robinson (Primary)	February 2018	January 2019			
Johanna Schiavoni (Alternate)	March 2018	January 2019			
Art Advisory Committee					
Name Appointed Term Expiration					
Robert H. Gleason	February 2018	January 2019			

### **LIAISONS**

	Military Affairs					
Name Appointed Term Expiration						
Col. Woodworth	February 2018	January 2019				
	Port					
<u>Name</u>	<u>Appointed</u>	Term Expiration				
April Boling (Primary)	February 2018	January 2019				
Greg Cox	February 2018	January 2019				
Paul Robinson	February 2018	January 2019				
	Caltrans					
<u>Name</u>						
Cory Binns	February 2018	January 2019				
Inter-Governmental Affairs						
<u>Name</u>	<u>Appointed</u>	Term Expiration				
Greg Cox	February 2018	January 2019				

#### **RESOLUTION NO. 2018-0031**

A RESOLUTION OF THE BOARD OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY MAKING APPOINTMENTS TO BOARD COMMITTEES, LIAISON POSITIONS, AND THE SANDAG TRANSPORTATION COMMITTEE

WHEREAS, Authority Policy Section 1.20 establishes a policy for the formation of committees of and for the Board and Authority Policy Section 1.50 (5)(c) establishes certain Board committees; and

WHEREAS, the resignation of Mary Sessom, which was effective March 31, 2018, created vacancies on several committees; and

WHEREAS, the Board wishes to appoint members to Board committees, liaison positions, and representatives and alternates to the SANDAG Transportation Committee; and

WHEREAS, pursuant to California Code Regulation Section 18702.5, *Materiality Standard: Economic Interest in Personal Finances*, the Authority is now required to post on its website F.P.P.C. Form 806, listing all the paid appointed positions on boards, committees, or commissions of a public agency; and

WHEREAS, in accordance with the requirements of the California Code of Regulations §18702.5, FPPC.Form 806 outlining the appointments to boards, commissions, and committees, was posted on the Authority website with the staff report.

NOW, THEREFORE, BE IT RESOLVED that the Board hereby approves the appointments listed in "Attachment B" to the Board's standing committees, liaison positions, and representatives and alternates to the SANDAG Transportation Committee.

BE IT FURTHER RESOLVED that the Board finds that this Board action is not a "project" as defined by the California Environmental Quality Act (CEQA), Pub. Res. Code §21065; and is not a "development" as defined by the California Coastal Act, Pub. Res. Code §30106.

Resolution No. 2018-0031 Page 2 of 2

AMY GONZALEZ GENERAL COUNSEL

PASSED, ADOPTED, AND APPROVED by the	Board of the San Diego
County Regional Airport Authority at a regular meeting	this 5 <sup>th</sup> day of April, 2018,
by the following vote:	

AYES:	Board Members:	
NOES:	Board Members:	
ABSENT:	Board Members:	
		ATTEST:
		TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/ AUTHORITY CLERK
APPROVED	AS TO FORM:	

# Agency Report of: Public Official Appointments

#### A Public Document

	abite etitletat Appetit			-			
1.	Agency Name					California Form	206
	San Diego County Regiona	I Airport Authority				THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TRANSPORT NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TRANSPORT NAMED IN COLUMN TWO IS NAMED I	and the second second
	Division, Department, or Reg	jion (If Applicable)				For Official U	se Only
							1
	Designated Agency Contact	(Name Title)					
		•					
		Corp. & Info. Gov./Authority Clerk				Date Posted:	
	Area Code/Phone Number	E-mail		Page1o	f 2	3/29/1	8
	619-400-2550	trussell@san.org				(Month, Day,	Year)
2.	Appointments						
	Agency Boards and Commissions	Name of Appointed Person		Appt Date and Length of Term	Per Me	eting/Annual Salaı	ry/Stipend
	See Attachment				20		200
		Name Boling, April (Last, First)	2	2 / 1 / 18	▶ Per Me	eeting: \$	
		(Last, First)		Appl Date	▶ Estima	ted Annual:	
		(Sept. 98) 40		1 Year	\$0-\$1		01-\$3,000
		Alternate, if any(Last. First)	-	Length of Term	30.500		
					\$1,00	1-\$2,000	Other
			+				
		Name Desmond, Jim (Last, First)		2 / 1 / 18	▶ Per Me	eting: \$	200
		Name(Last, First)	'-	Appt Date			
				4.37		ted Annual:	
		Alternate, if any(Last, First)	<b> -</b>	1 Year	\$0-\$1	,000 🔲 \$2,0	01-\$3,000
				20191101101	\$1,00	1-\$2,000	19,200
		a					Other
		Cov. Grag	,	0 4 40			200
		Name Cox, Greg	-4	2 / 1 / 18 Appt Date	▶ Per Me	eting: \$	
					▶ Estimat	ted Annual:	
		Alternate, if any(Last, First)	<b>-</b>	1 Year		,000  \$2,0	01-\$3,000
		[Edd, 179y		Length of Term	П #4 00	1-\$2,000	19,200
					\$1,00	1-\$2,000	Other
		Kornov Mork				6	200
		Name Kersey, Mark	<b>→</b> _2	2 / 1 / 18 Appt Date	▶ Per Me	eting: \$ ———	************
		3		Аррі Date	▶ Estimat	ed Annual:	
		Alternate, if any	<b> </b>	1 Year	\$0-\$1	,000 \$2,0	01-\$3,000
		(Last, First)		Length of Term	\$1,00	1-\$2,000	19,200
					<b></b> \$1,00	1-\$2,000	Other
<u>.</u>	Verification						
		ulation 18702.5. I have verified that the appointment and infor	mation	identified above is tru	e to the bes	t of my information	and belief.
	Jony RRusse	Tony R. Russell		Authority CI	erk	3/29	9/18
	Signature of Agency Head or Designed			Title			Day, Year)
							votr (S)
	Comment:					***	

# Agency Report of: Public Official Appointments Continuation Sheet



	Page _	2	of _	2
Agency Name	Date Posted: _	3	/29/1	8
San Diego County Regional Airport Authority	Date i Osteu.	(Mont	h. Dav.	Year)

Appointments		Hard Co.	
Agency Boards and Commissions	Name of Appointed Person	Appt Date and Length of Term	Per Meeting/Annual Salary/Stipend
See Attachment	Name Lloyd, Robert T.  (Last, First)  Alternate, if any(Last, First)	4 / 5 / 18  Appt Date  10 Months  Length of Term	▶ Per Meeting:       \$
	Robinson, Paul  (Last, First)  Alternate, if any(Last, First)	2 / 1 / 18  Appl Date  1 Year  Length of Term	▶ Per Meeting:       \$
	Schiavoni, Johanna  (Lost. First)  Alternate, if any	3 / 1 / 18 Appl Date  11 Months Length of Term	➤ Per Meeting: \$
	Schumacher, Michael  (Last, First)  Alternate, if any	2 / 1 / 18  Appl Date  1 Year  Length of Term	▶ Per Meeting:       \$
	Name West, Mark  (Last, First)  Alternate, if any (Last, First)	) 2 / 1 / 18  Appt Date  1 Year  Length of Term	▶ Per Meeting: \$       200         ▶ Estimated Annual:       \$2,001-\$3,000         □ \$1,001-\$2,000       ▼ 19,20         Other       Other
	Name(Last, First)  Alternate, if any(Last, First)	Appt Date  Length of Term	▶ Per Meeting:       \$

# San Diego County Regional Airport Authority Board Committee, Liaison and Representative Appointments

### **STANDING COMMITTEES**

	Executive Committee	
	Hold Monthly Meetings	
<u>Name</u>	<u>Appointed</u>	Term Expiration
April Boling (Chair)	July 2016	
Paul Robinson (Vice Chair)	February 2018	January 2020
Michael Schumacher	February 2018	January 2020
	Finance Committee	
Greg Cox (Chair)	February 2018	January 2019
Robert T. Lloyd	April 2018	January 2019
Johanna Schiavoni (Vice Chair)	March 2018	January 2019
Mark West	February 2018	January 2019
	Audit Committee	
	Hold Quarterly Meetings	
<u>Name</u>	<u>Appointed</u>	Term Expiration
Paul Robinson (Chair)	February 2018	January 2019
Robert T. Lloyd	April 2018	January 2019
Johanna Schiavoni	March 2018	January 2019
Mark West	February 2018	January 2019
Andrew Hollingworth*	July 2016	June 2019
Jack Van Sambeek*	July 2015	June 2018
Don Tartre* (Vice Chair)	July 2017	June 2020
*Public Members Added Pursuant to Public Utilities Code §17	0018	
Execu	tive Personnel and Compensation Comn	nittee
	Hold Quarterly Meetings	
<u>Name</u>	<u>Appointed</u>	Term Expiration
Jim Desmond (Chair)	February 2018	January 2019
April Boling (Vice Chair)	February 2018	January 2019
Greg Cox	February 2018	January 2019
Mark Kersey	February 2018	January 2019
Capita	l Improvement Program Oversight Comm	nittee
	Hold Quarterly Meetings	
<u>Name</u>	<u>Appointed</u>	Term Expiration
Mark Kersey (Chair)	February 2018	January 2019
April Boling	February 2018	January 2019
Michael Schumacher	February 2018	January 2019
Paul Robinson (Vice Chair)	February 2018	January 2019

# San Diego County Regional Airport Authority Board Committee, Liaison and Representative Appointments

# **REPRESENTATIVES (EXTERNAL)**

SANDAG Transportation Committee								
<u>Name</u>	<u>Appointed</u>	Term Expiration						
April Boling (Primary)	February 2018	January 2019						
Vacant (Alternate)	February 2018	January 2019						
World Trade Center								
<u>Name</u>	<u>Appointed</u>	Term Expiration						
Robert H. Gleason	February 2018	January 2019						

# **REPRESENTATIVES (INTERNAL)**

Authority Advisory Committee							
Name Appointed Term Expiration							
Paul Robinson (Primary)	February 2018	January 2019					
Johanna Schiavoni (Alternate)	March 2018	January 2019					
Art Advisory Committee							
<u>Name</u>	<u>Appointed</u>	Term Expiration					
Robert H. Gleason	February 2018	January 2019					

### **LIAISONS**

	Military Affairs	
<u>Name</u>	<u>Appointed</u>	Term Expiration
Col. Woodworth	February 2018	January 2019
	Port	
<u>Name</u>	<u>Appointed</u>	Term Expiration
April Boling (Primary)	February 2018	January 2019
Greg Cox	February 2018	January 2019
Paul Robinson	February 2018	January 2019
	Caltrans	
<u>Name</u>		
Cory Binns	February 2018	January 2019
	Inter-Governmental Affairs	
<u>Name</u>	<u>Appointed</u>	Term Expiration
Greg Cox	February 2018	January 2019

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Meeting Date: APRIL 5, 2018

# **STAFF REPORT**

#### Subject:

Approve and Authorize the President/CEO to Execute an Agreement to Purchase an Upgraded Noise and Operations Monitoring System and Hosted Support Services at San Diego International Airport

#### Recommendation:

Adopt Resolution No. 2018-0032, approving and authorizing the President/CEO to execute an Agreement with Bruel and Kjaer EMS, Inc., ("B&K") for a term of three years, with the option for two one-year extensions, in an amount not-to-exceed \$1,200,000, to provide an upgraded noise and operations monitoring system and hosted support services at San Diego International Airport.

#### **Background/Justification:**

The San Diego County Regional Airport Authority ("Authority") uses an aircraft noise and operations monitoring system to collect and integrate aircraft noise and flight track data from San Diego International Airport ("SDIA") operations. Authority staff ("Staff") uses this system to fulfill the requirements under the Airport's California PUC, Title 21, Subchapter 6 (Airport Noise Standard) variance. Additionally, the system provides the analytical tools necessary to research community noise-related concerns and create statistical reporting for the Airport Noise Advisory Committee. The current system is over ten years old and in need of a complete software and noise monitoring equipment upgrade.

On November 8, 2017, a Request for Proposals ("RFP") was issued to obtain proposals from qualified vendors to provide a noise and operations monitoring system replacement and hosted support services.

A Selection Panel ("Panel") was established, which included key representatives from the Authority's Departments of Planning & Environmental Affairs, Information and Technology, and Airport Operations.

On December 12, 2017, the Authority received three proposals from prospective vendors.

The Panel conducted a thorough review of the proposals and determined that all three vendors were uniquely qualified to provide the Upgraded Noise and Operations Monitoring System.

On February 22, 2018, the Panel interviewed and ranked the three vendors. The interviews included Evaluation Criteria used by the Panel. Upon conclusion of the interviews, the Panel ranked the vendors as follows:

Firms	Panelist 1	Panelist 2	Panelist 3	Panelist 4	Panelist 5	Total	Rank
Bruel & Kjaer	1	1	1	1	1	5	1
Casper	3	3	3	3	3	15	3
Harris	2	2	2	2	2	10	2

Combined Scores	Small Business Preference	Cost & Fees	Experience & Qualifications	Non Compliant Development Items	Project Approach & Project Mgmt.	Functionality Structure & Technical Design	Support & Maintenance	Reporting	Ease of Use	Total
Bruel & Kjaer	0	450	450	220	235	1,380	1,150	220	220	4,325
Casper	0	600	240	135	130	750	725	150	150	2,880
Harris	0	750	290	180	170	900	800	165	135	3,390

- 1. Bruel & Kjaer, EMS, Inc.
- 2. Casper
- 3. Harris

Bruel and Kjaer, EMS, Inc. ("B&K") was the top vendor selected by the Panel. A brief background of the selected vendor is provided:

Bruel and Kjaer, EMS, Inc. ("B&K"), is an environmental engineering firm that has been providing environmental monitoring solutions to airports for more than 30 years. With their North American headquarters in Sacramento, California, B&K has over 50 clients in the United States and Canada utilizing their noise and operations monitoring solution. Included in their list of current clients are all large and medium hub airports in the State of California. B&K designs, manufactures, implements, and maintains the complete hardware and software noise and operations monitoring solution. Based on their extensive experience within the State of California, the B&K solution has been certified to meet California Title 21 regulations numerous times.

#### **Future Steps:**

Authority Staff recommends that the Authority enter into an Agreement ("Agreement") with B&K to provide the upgraded hardware, software, and hosted support services for the noise and operations monitoring system. Staff will negotiate the scope of work and billing rates. If Staff cannot reach an agreement with the top ranked vendor, Staff will then enter into negotiations with the next ranked vendor(s) until a scope and billing rates are achieved to the satisfaction of the Authority and the Vendors(s).

#### Fiscal Impact:

Adequate funds for Bruel & Kjaer EMS, INC contract are included within the Board approved FY2018-FY2022 Capital Program Budget. Source of funding for this project is Airport Cash.

<b>Authority Strategies</b>	Α	utho	ritv	Stra	tea	ies:
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This	s item support	s on	e or more of	the	Authority St	rateg	ies, as follo	ws:	
	Community Strategy		Customer Strategy		Employee Strategy		Financial Strategy		Operations Strategy

#### **Environmental Review:**

- A. CEQA: This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act ("CEQA"), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

#### **Application of Inclusionary Policies:**

The Authority has the following inclusionary programs/policies: a Disadvantaged Business Enterprise (DBE) Program, an Airport Concession Disadvantaged Business Enterprise (ACDBE) Program, Policy 5.12 and Policy 5.14. These programs/policies are intended to promote the inclusion of small, local, service disabled veteran owned, historically underrepresented businesses and other business enterprises, on all contracts. Only one of the programs/policies named above can be used in any single contracting opportunity.

The Authority's DBE Program, as required by the U.S. Department of Transportation, 49 Code of Federal Regulations (CFR) Part 26, calls for the Authority to submit a triennial overall goal for DBE participation on all federally funded projects. When federal funds are utilized, the Authority is prohibited from using a program that provides a preference such as those used in Policies 5.12 and 5.14. Therefore, the Authority must utilize other means as provided in the DBE Plan to achieve participation.

At the time this RFP was advertised it was anticipated that federal funds would be used; therefore, any DBE participation achieved would be applied toward the Authority's overall DBE goal. However, B&K did not propose any DBE participation on this project.

#### Prepared by:

BRENDAN REED DIRECTOR, PLANNING & ENVIRONMENTAL AFFAIRS

#### **RESOLUTION NO. 2018-0032**

A RESOLUTION OF THE BOARD OF THE COUNTY REGIONAL **AIRPORT** SAN DIEGO AUTHORITY APPROVING AND AUTHORIZING THE PRESIDENT/CEO TO EXECUTE AN AGREEMENT WITH BRUEL AND KJAER EMS, INC., ("B&K") FOR A TERM OF THREE YEARS, WITH THE OPTION FOR TWO ONE-YEAR EXTENSIONS, IN AN AMOUNT NOT-TO-EXCEED \$1,200,000, TO PROVIDE ΑN **UPGRADED** NOISE AND **OPERATIONS** MONITORING SYSTEM AND HOSTED SUPPORT SERVICES AT SAN DIEGO INTERNATIONAL AIRPORT

WHEREAS, San Diego County Regional Airport Authority ("Authority") uses an aircraft noise and operations monitoring system to collect and integrate aircraft noise and flight track data from San Diego International Airport ("SDIA") operations; and

WHEREAS, Authority Staff ("Staff") uses this system to fulfill the requirements under the Airport's variance; and

WHEREAS, the system provides the analytical tools necessary to research community noise-related concerns and create statistical reporting for the Airport Noise Advisory Committee; and

WHEREAS, the current system is over ten years old and in need of a complete software and noise monitoring equipment upgrade; and

WHEREAS, on November 8, 2017, a Request for Proposals ("RFP") was issued to obtain proposals from qualified vendors to provide a noise and operations monitoring system replacement and hosted support services; and

WHEREAS, a Selection Panel ("Panel") was established, which included key representatives from the Authority's Departments of Planning & Environmental Affairs, Information and Technology, and Airport Operations; and

WHEREAS, on December 12, 2017, the Authority received three RFPs from prospective vendors; and

WHEREAS, the Panel conducted a thorough review of the proposals and determined that all three vendors were uniquely qualified to provide the Upgraded Noise and Operations Monitoring System; and

Resolution No. 2018-0032 Page 2 of 3

WHEREAS, on February 22, 2018, the Panel interviewed and ranked the three vendors; and

WHEREAS, the interviews included Evaluation Criteria used by the Panel and upon conclusion of the interviews, the Panel ranked the vendors as follows:

- 1. Bruel & Kjaer, EMS, Inc.
- 2. Casper
- 3. Harris; and

WHEREAS, Bruel and Kjaer, EMS, Inc. ("B&K") was the top vendor selected by the Panel.

NOW, THEREFORE, BE IT RESOLVED that the Board hereby approves and authorizes the President/CEO to execute an Agreement with Bruel and Kjaer EMS, Inc., ("B&K") for a term of three years, with the option for two one-year extensions, in an amount not-to-exceed \$1,200,000, to provide an upgraded noise and operations monitoring system and hosted support services at San Diego International Airport; and

BE IT FURTHER RESOLVED that Staff will negotiate the scope of work and billing rates; and

BE IT FURTHER RESOLVED that if Staff cannot reach an agreement with the top ranked vendor, Staff will then enter into negotiations with the next ranked vendor(s) until a scope and billing rates are achieved to the satisfaction of the Authority and the Vendors(s); and

BE IT FURTHER RESOLVED that funds for the upgrade noise and operations monitoring system are included within the approved FY2018-FY2022 Capital Program Budget and annual maintenance and support service costs will be included in future operating budgets; and

BE IT FURTHER RESOLVED that the Board finds that this action is not a "project" as defined by the California Environmental Quality Act ("CEQA") (California Public Resources Code §21065); and is not a "development" as defined by the California Coastal Act (California Public Resources Code §30106); and

BE IT FURTHER RESOLVED that California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106; and

Resolution No. 2018-0032 Page 3 of 3

**GENERAL COUNSEL** 

	onal Airport Authority at a	PROVED by the Board of the San Diego regular meeting this 5 <sup>st</sup> day of April, 2018,
AYES:	Board Members:	
NOES:	Board Members:	
ABSENT:	Board Members:	
		ATTEST:
		TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE / AUTHORITY CLERK
APPROVED	AS TO FORM:	
AMY GONZA	ALEZ	<u> </u>

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item No. **17** 

Meeting Date: APRIL 5, 2018

# **STAFF REPORT**

Subject:

Approve and Authorize the President/CEO to Execute a Vertical Transportation Modernization Services Agreement

#### **Recommendation:**

Adopt Resolution No. 2018-0033, approving and authorizing the President/CEO to execute an Agreement for Vertical Transportation Modernization Services with KONE Inc., for a term of three years, for a total not-to-exceed amount of \$4,484,597.

#### Background:

In November 2015, the Airport Authority commissioned a Facilities Condition Assessment ("FCA") of San Diego International Airport ("SDIA") with Faithful+Gould, Inc. As part of the FCA, a Vertical Transportation Equipment Life Cycle Analysis was conducted to review and evaluate the life-cycle status of selected existing vertical transportation (elevator and escalator) equipment located at SDIA. The study was completed in May 2017. The analysis identified twelve (12) elevators and seven (7) escalators in Terminal 2 East ("T2E") and Terminal 2 West ("T2W") that are at the end of their useful life and validated the need for upgrade/replacement and modernization of this equipment.

Through its research to identify contracting options, Facilities Management with assistance from the Procurement Department, concluded that the work required to upgrade/replace and modernize the elevators and escalators in question can be accomplished through a U.S. Communities Cooperative Agreement that KONE Inc. holds with the City and County of Denver.

Authority Policy 5.04 permits the use of cooperative arrangements, joint powers agreements or other agreements, with one or more other public bodies or agencies of the United States for the purchase of supplies, materials, equipment, information technology, or services if: (1) a public competitive selection process was used to secure the underlying contract with a lead public agency; (2) the Authority has identified a need; (3) written proof is secured by the Authority reflecting that a public competitive process was used; and (4) it is determined to be in the best interest of the Authority.

The Authority is a participating member of U.S. Communities Government Alliance. U.S. Communities is a non-profit government purchasing cooperative that assists public agencies in reducing the cost of purchased goods and services through pooling the purchasing power of public agencies nationwide. This is accomplished through competitive solicited contracts for quality products through lead public agencies.

On July 3, 2013, the City and County of Denver, serving as the "Lead Public Agency", advertised a competitive solicitation for Elevator, Escalator and Walkway Maintenance and Modernization Services and Related Solutions (RFP #0572U) on behalf of itself and

#### Page 2 of 4

other Government Agencies and was made available through the U.S. Communities Government Purchasing Alliance. The solicitation was advertised in three publications and posted on six solicitation websites. Subsequently, the City and County of Denver entered into a five-year contract with KONE Inc. commencing April 1, 2014. Written proof of the public competitive process has been secured and is on file with the Authority's Procurement Department.

#### Justification:

The modernization services to be performed under the proposed agreement is a continuation of the program to upgrade/replace and modernize equipment units that have reached the end of their useful life. Upgrade/replacement and modernization of these units will:

- Eliminate excessive maintenance costs:
- Improve customer service by reducing passenger interruptions;
- Improve airport operations by implementing more reliable and efficient systems;
- Reduce energy consumption; and
- Maintain and ensure compliance with current ADA and State codes.

Services include but are not limited to:

#### Elevators:

Upgrade/replacement of specific elevator components and controls located in the machine room, hoistway, car sling and platform; elevator fixtures and signalization upgrade, and elevator cab interior upgrade in 12 units (five (5) inT2E and seven (7) in T2W). Although not all-inclusive, specific items of work include but are not limited to:

- Replacement of outdated elevator controls with new microprocessor-based control system;
- Installation of a hydraulic pump unit and replacement of machine room wiring & conduit; and
- Installation of new leveling equipment, wiring/traveling cables, limit and pit switches, hall door operating equipment, car door operator and operating station.

#### **Escalators:**

Complete modernization of seven (7) escalators (one (1) in T2E and six (6) in T2W) utilizing the KONE EcoMod<sup>™</sup> modernization solution which allows for the preservation of the existing escalator truss (main structural component) and the in-place modular replacement of all existing mechanical and electrical components. The EcoMod<sup>™</sup> solution was previously utilized to modernize five (5) units in T1 in CY 2008 & 2009 and two (2) units in T2E in CY 2010 & 2012 and has proven to be a reliable, sustainable, and cost-effective solution.

#### Page 3 of 4

The KONE EcoMod™ modernization solution delivers the following product and environmental benefits:

- A new escalator at a significantly lower total project cost than options involving truss removal in new construction;
- Cleaner and less disruptive installation that does not require special crane hoisting or building façade removal;
- Elimination of costly structural modifications;
- Preservation of existing building décor (floor, walls, ceiling, etc.);
- The ability to preserve existing escalator cladding and decking;
- · Significantly reduces landfill waste; and
- Reduces the amount of virgin materials used

Additionally, the KONE EcoMod<sup>™</sup> modernization solution utilizes leading-edge transport technology which:

- Reduces energy consumption and operating costs;
- Extends oil change intervals to reduce oil consumption and maintenance downtime;
- Provides superior performance and reliability and extends the lifespan of the system;
- Delivers quieter operation and a smoother ride while enhancing passenger safety;
   and
- Enhances safety, ensures code compliance and helps reduce liability.

After review of the U.S. Communities Cooperative Agreement that KONE Inc. holds with the City and County of Denver and the proposal submitted by KONE, the Authority has determined the cost to be fair and reasonable. In addition, KONE has provided the following additional commitments with regard to their proposal:

- 2017 material costs for elevator upgrade/replacement will be held firm through 2019
- The U.S. Communities labor rate will be discounted 4% for elevator and escalator modernizations occurring in 2018
- The U.S. Communities labor rate will be discounted 6% for elevator and escalator modernizations occurring in 2019

Based on the above, staff recommends awarding the Vertical Transportation Modernization Services Agreement to KONE Inc. for three years for a total not-to-exceed amount of \$4,484,597 (\$4,084,597 project cost + \$400,000 contingency to cover building electrical, structural and mechanical systems upgrades that may be required for code compliance, life safety, and proper equipment installation and operation).

#### Fiscal Impact:

Funds for Project No. 104239, Modernize Vertical Conveyance in T2E & T2W are included within the approved FY2017-FY2021 Capital Program Budget. Capital Sources of funding is Airport Cash. The expense for this contract that will impact budget years not yet adopted or approved by the Board will be included in future year budget requests.

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This item	n sunnorts	one or more of the	ne Authority	Strategies	as follows:	

Community Strategy	<b>'</b>	Customer Strategy	Employee Strategy	Financial Strategy	Operations Strategy
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#### **Environmental Review:**

Authority Strategies:

- A. This Board action is consistent with Categorical Exemption 15302- Replacement or Reconstruction Class 2 and consist of; replacement or reconstruction of existing structures and facilities where the new structure will be located on the same site as the structure replaced and will have substantially the same purpose and capacity as the structured replaced, including but not limited to: (c) Replacement or reconstruction of existing utility systems and/or facilities involving negligible or no expansion of capacity; and is not "development" as defined by the California Coastal Act (California Public Resources Code §30106).
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

#### **Application of Inclusionary Policies:**

The Authority has the following inclusionary programs/policies: a Disadvantaged Business Enterprise (DBE) Program, an Airport Concession Disadvantaged Business Enterprise (ACDBE) Program, Policy 5.12 and Policy 5.14. These programs/policies are intended to promote the inclusion of small, local, service disabled veteran owned, historically underrepresented businesses and other business enterprises, on all contracts. Only one of the programs/policies named above can be used in any single contracting opportunity.

This contract does not utilize federal funds and utilized Policy 5.04 Cooperative Purchasing. Authority Policy 5.04 permits the Authority to use competitively awarded purchasing contracts of other public agencies. Since Policy 5.04 was used to take advantage of economies of scale, none of the above programs/policies were used in the procurement process.

### Prepared by:

DAVID LAGUARDIA DIRECTOR, FACILITIES MANAGEMENT

#### **RESOLUTION NO. 2018-0033**

A RESOLUTION OF THE BOARD OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY APPROVING AND AUTHORIZING THE PRESIDENT/CEO TO EXECUTE AN AGREEMENT FOR VERTICAL TRANSPORTATION MODERNIZATION SERVICES WITH KONE INC., FOR A TERM OF THREE YEARS, FOR A TOTAL NOT-TO-EXCEED AMOUNT OF \$4,484,597

WHEREAS, in November 2015, the Airport Authority commissioned a Facilities Condition Assessment ("FCA") for San Diego International Airport ("SDIA") with Faithful+Gould, Inc.; and

WHEREAS, as part of the FCA, a Vertical Transportation Equipment Life Cycle Analysis was conducted to review and evaluate the life-cycle status of selected existing vertical transportation (elevator and escalator) equipment located at SDIA; and

WHEREAS, the analysis identified twelve (12) elevators and seven (7) escalators in Terminal 2 East ("T2E") and Terminal 2 West ("T2W") that are at the end of their useful life and validated the need for upgrade/replacement and modernization of this equipment; and

WHEREAS, Authority Policy 5.04 permits Authority to use cooperative arrangements, joint powers agreements or other agreements, with one or more other public bodies or agencies of the United States for the purchase of supplies, materials, equipment, information technology, or services; and

WHEREAS, the Authority is a participating member of U.S. Communities Government Alliance; and

WHEREAS, U.S. Communities is a non-profit government purchasing cooperative that assists public agencies in reducing the cost of purchased goods and services through pooling the purchasing power of public agencies nationwide through competitive solicited contracts for quality products through lead public agencies; and

WHEREAS, on July 3, 2013, the City and County of Denver, serving as the "Lead Public Agency", advertised a competitive solicitation for Elevator, Escalator and Walkway Maintenance and Modernization Services and Related Solutions (RFP #0572U) on behalf of itself and other Government Agencies and was made available through the U.S. Communities Government Purchasing Alliance, advertised in three publications and posted on six solicitation websites; and

WHEREAS, the City and County of Denver entered into a five-year contract with KONE Inc. commencing April 1, 2014; and

WHEREAS, the Authority has reviewed the U.S. Communities Cooperative Agreement that KONE Inc. holds with the City and County of Denver and the proposal submitted by KONE and has determined the cost to be fair and reasonable; and

WHEREAS, the Board finds that the U.S. Communities Cooperative Agreement complies with the provisions of Authority Policy 5.04.

NOW, THEREFORE, BE IT RESOLVED that the Board hereby authorizes the President/CEO to execute an agreement for vertical transportation modernization services with KONE Inc., for a term of three years, for a total not-to-exceed amount of \$4,484,597; and

BE IT FURTHER RESOLVED that the Authority and its officers, employees, and agents hereby are authorized, empowered, and directed to do and perform all such acts as may be necessary or appropriate in order to effectuate fully the foregoing resolution; and

BE IT FURTHER RESOLVED by the Board that it finds that this Board action is consistent with Categorical Exemption 15302- Replacement or Reconstruction – Class 2 and consist of; replacement or reconstruction of existing structures and facilities where the new structure will be located on the same site as the structure replaced and will have substantially the same purpose and capacity as the structured replaced, including but not limited to: (c) Replacement or reconstruction of existing utility systems and/or facilities involving negligible or no expansion of capacity; and is not "development" as defined by the California Coastal Act (California Public Resources Code §30106).

Resolution No. 2018-0033 Page 3 of 3

AMY GONZALEZ GENERAL COUNSEL

	ED, ADOPTED, AND APPROVED by the Board of the San Diego onal Airport Authority at a regular meeting this 5 <sup>th</sup> day of April, 2018, ing vote:
AYES:	Board Members:
NOES:	Board Members:
ABSENT:	Board Members:
	ATTEST:
	TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE / AUTHORITY CLERK
APPROVED	AS TO FORM:

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item No.

Meeting Date: April 5, 2018

# **STAFF REPORT**

#### Subject:

Authorize the President/CEO to award a ten-year Concession Lease to In-Ter-Space Services, Inc., dba Clear Channel Airports for an In-Terminal Advertising Program and Authorize the President/CEO to Grant an Agreement to OUTFRONT Media LLC for an Outdoor Advertising Program

#### Recommendation:

Adopt Resolution No. 2018-0034, authorizing the President/CEO to award a ten-year concession lease to In-Ter-Space Services, dba Clear Channel, or to the next highest proposer should negotiations be unsuccessful, for an In-Terminal Advertising Concession at San Diego International Airport.

Adopt Resolution No. 2018-0035, authorizing the President/CEO to award an agreement for a term not to exceed ten-years to Outfront Media LLC to develop and implement an outdoor advertising program at San Diego International Airport.

#### Background/Justification:

The San Diego International Airport ("Airport") has an in-terminal advertising program that primarily has been limited to the interior of the passenger terminals and consists mainly of backlit wall mounted display and digital advertising. The current concession lease was awarded through a Request for Proposals ("RFP") and has a ten-year term that will end on June 30, 2018. JCDecaux Airport, Inc. ("JCDecaux") is the current advertising concessionaire. Their current minimum annual guarantee ("MAG") is \$2,000,000 and their percentage rent is 65.25%. For FY17, annual gross sales were \$3,331,872 for which the San Diego County Regional Airport Authority ("Authority") received \$2,099,400 in revenue. Additional revenue was received by the Authority for special advertising events.

On November 14, 2017, an RFP for an Airport Advertising Program was advertised that sought proposals from firms to develop, install, maintain, and sell advertisement at the Airport. The goal of the advertising program is to have a professionally designed, high quality, innovative advertising program using the latest innovation and technology mediums that allows Airport users to experience a memorable and friendly environment. The program is also intended to help reduce the stress of travel while providing customers with a reason to notice, retain, and be entertained by the advertisement messages.

Proposals were due on January 31, 2018, and three were received. Proposals were received from the following entities: In-Ter-Space Services, Inc. dba Clear Channel Airports ("Clear Channel"), OUTFRONT Media LLC ("OUTFRONT") and Lamar Airport Advertising Company ("Lamar Airport"). Each firm was invited to interview on February 15, 2018 and each respondent gave a presentation and was asked to provide responses to a specific list of questions that was prepared by the evaluation panel.

#### Respondents' Experience and Subcontracting:

#### Clear Channel

Clear Channel is a wholly owned subsidiary of Clear Channel Outdoor, Inc. with headquarters in Allentown, Pennsylvania. A sample of its airport advertising portfolio includes Atlanta, Chicago O'Hare, Denver, San Francisco, Seattle-Tacoma, Philadelphia, and Tampa.

Clear Channel's proposal includes five subcontractors. Fordyce Construction, general contractor who is an SBE/SBLE; J.R. Garza Construction & Management, electrical and I.T. contractor who is an SBE/DBE; Gensler, architectural engineering and design integration firm; Katz & Associates provides local marketing, PR and community outreach and is a WBE/SBE; and J. Perez Associates, Inc., production and installation of artwork and is a certified ACDBE.

#### **OUTFRONT**

OUTFRONT is a publicly traded company with headquarters in New York City and has a local office in San Diego. OUTFRONT is one of the nation's largest out-of-home media companies and operates more than 62,000 large-format advertising displays in over 150 markets across the country and in Canada.

OUTFRONT's proposal includes two subcontractors. The Superlative Group Team who specialized in sponsorship and name rights sales; and J. Perez Associates, Inc., a signage construction company who is a certified ACDBE firm.

#### Lamar Airport

Lamar Airport is a publicly traded company with headquarters in Baton Rouge, Louisiana. A sample of its airport advertising portfolio includes Las Vegas, Phoenix, Salt Lake City, Portland, Dallas Love Field and Ontario. Lamar Airport proposed a joint venture partnership with ACDBE firms JCPromotions, Inc, whose firm provides integrated airport advertising and Trans 1 Graphic Corp, whose firm provides installation and maintenance of advertisement.

#### **Summary of Proposals**

The RFP allowed industry best practices to be presented within each respondent's proposal. The RFP listed five separate advertising program components that allowed respondents to submit proposals for one or all of the following elements:

- 1. In-Terminal Advertising;
- 2. Outdoor Advertising;
- 3. Exterior Airport Parking Advertising;
- 4. Sponsorship and Naming Rights; and
- 5. Any Other Unique Partnerships.

Comprehensive proposals were received from the respondents for in-terminal and outdoor advertising elements, thus evaluation and recommendations are detailed below.

1. <u>In-Terminal Advertising</u>. Below is a brief summary of the terms. OUTFRONT did not submit an offer for in-terminal advertising.

	Clear Channel	Lamar Airport
Term	10 years	10 years
Minimum Annual Guaranty (based on implementation of full program as listed in each firm's proposal)	\$1,400,000	\$1,500,000 (includes both in-terminal and outdoor advertising)
Percentage Rent	65% on aggregate revenue up to \$2.5M and 55% on revenue greater than \$2.5M for all in-terminal advertising	65% for static advertising and 60% for digital adverting
Capital Investment (includes initial and refreshment and is based on implementation of full program as listed in each firm's proposal)	\$2,200,000	\$1,842,276
Concessionaire's 10-Year Projected Gross Revenue (gross revenue is based on implementation of full program as listed in each firm's proposal)	\$40,784,496	\$29,401,077
ACDBE Participation	J. Perez Associates, Inc. (Subcontractor)	JCPromotions, Inc and Trans 1 Graphic Corp (Joint Venture Partnership)

2. <u>Outdoor Advertising.</u> Below is a brief summary of the terms. Outdoor advertising is a new concept for the Airport. Staff will meticulously vet all concepts while ensuring outdoor advertisements aligns with the advertising goal, as reported on the first page of this staff report.

	Clear Channel	OUTFRONT	Lamar Airport
Term	10 years	10 years	10 years
Minimum Annual Guaranty (based on implementation of full program as listed in each firm's proposal)	\$100,00 for exterior wraps \$200,000 for outdoor billboards (MAG for billboard will escalate by \$25K every 2-years beginning in year 3)	\$1,500,000	Included in \$1.5 million MAG listed above
Percentage Rent	65% for exterior wraps and 35% for outdoor billboards	65% to 70%	60% to 65%
Capital Investment (includes initial and refreshment and is based on implementation of full program as listed in each firm's proposal)	\$770,000	\$1,845,000	Not provided in the proposal
Concessionaire's 10- Year Projected Gross Revenue (gross revenue is based on implementation of full program as listed in each firm's proposal)	\$8,406,540	\$44,422,532	Not provided in the proposal.
ACDBE Participation	J. Perez Associates, Inc. (Subcontractor)	J. Perez Associates, Inc. (Subcontractor)	JCPromotions, Inc & Trans 1 Graphic Corp (Joint Venture Partnership)

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The evaluation panel was composed of five Authority staff members from the following departments: Terminal and Tenants, Business and Financial Management, Finance, Information Technology & Services, and Vision Voice & Engagement. The evaluation criteria included five elements: (1) Experience, Qualification and Portfolio; (2) Proposed Key Personnel; (3) Methodology & Approach; (4) Financial Offer; and (5) Financial Statements. Below are the ranking from the evaluation panel.

#### **In-Terminal Advertising Scoring:**

	Panelist 1	Panelist 2	Panelist 3	Panelist 4	Panelist 5	Total	Rank
Clear Channel	1	1	1	1	1	5	1
Lamar Airport	2	2	2	2	2	10	2

#### **Outdoor Advertising Scoring:**

	Panelist 1	Panelist 2	Panelist 3	Panelist 4	Panelist 5	Total	Rank
Clear Channel	2	2	2	2	2	10	2
Lamar Airport	3	3	3	3	3	15	3
OUTFRONT	1	1	1	1	1	5	1

The evaluation panel recommends the following advertising program elements be awarded to the following firms:

- 1. In-Terminal advertising be awarded to Clear Channel;
- 2. Outdoor advertising be awarded to OUTFRONT;
- 3. Exterior airport parking advertising be awarded to OUTFRONT;
- 4. Sponsorship and Naming Rights awarded to Clear Channel and OUTFRONT;
- 5. Any Other Unique Partnerships awarded to Clear Channel and OUTFRONT.

For advertising program elements number 4 and 5, Clear Channel and OUTFRONT will have an opportunity to submit proposals and the Authority will evaluate each concept on a case-by-case basis.

#### Fiscal Impact:

Clear Channel and OUTFRONT will be responsible for all costs associated with the construction, operation and maintenance of their respective advertising programs. Based on future negotiations and the approval and implementation of each proposed advertisement program, estimated revenue to the Authority for the in-terminal advertising lease over a ten-year term is estimated at \$12,000,000 to \$30,000,000. It is premature to determine the estimated revenue to the Authority from outdoor and exterior parking advertising given these advertising programs are new concepts for the Airport and must be properly vetted through all required channels.

#### **Authority Strategies:**

This item supports one or more of the Authority Strategies, as follows:							
Community Strategy	Customer Strategy	Employee Strategy	Financial Strategy	Operations Strategy			

#### **Environmental Review:**

A. CEQA: This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act ("CEQA"), as amended 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065. After the respondent prepares and submits an advertisement program, the Authority will review and consider the potential environmental effects prior to approval for design and construction.

B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106. The Authority will review the indoor advertising program elements and determine if any are visible from public viewpoint. The Authority will review and submit outdoor advertising program elements that are visible from public viewpoints to the California Coastal Commission prior to approval for design and construction.

#### **Application of Inclusionary Policies:**

The Authority has the following inclusionary programs/policies: a Disadvantaged Business Enterprise (DBE) Program, an Airport Concession Disadvantaged Business Enterprise (ACDBE) Program, Policy 5.12 and Policy 5.14. These programs/policies are intended to promote the inclusion of small, local, service disabled veteran owned, historically underrepresented businesses and other business enterprises, on all contracts. Only one of the programs/policies named above can be used in any single contracting opportunity.

The Authority has an Airport Concession Disadvantaged Business Enterprise ("ACDBE") Plan as required by the U.S. Department of Transportation, 49 Code of Federal Regulations (CFR) Part 23. The ACDBE Plan calls for the Authority to submit a triennial overall goal for ACDBE participation on all concession projects.

This is an airport concession opportunity that will be applied toward the Authority's overall ACDBE goal. Clear Channel Airports committed to:

#### Page 6 of 6

- 1. Mentoring and cultivating small business firms during the construction build-out as well as ongoing operations and management;
- 2. Utilizing good faith efforts throughout the term of the agreement to seek and contract with local, small, and/or disadvantaged firms; and
- 3. Assisting eligible firms in achieving ACDBE certification over the full term of the new concession agreement.

OUTFRONT Media LLC committed to utilizing ACDBE firms during the construction, advertising copy installation, maintenance, and operations during the term of the new concession agreement in order to achieve ACDBE participation.

The concession lease for in-terminal advertising contemplates that one entity will perform the services at the Airport for a term in excess of five years. The outdoor advertising agreement contemplates that one entity will perform the services at the Airport for a term in excess of five years. These agreements, therefore, are considered "long-term exclusive agreements" that require approval by the Federal Aviation Administration (FAA) prior to award. The Board's action authorizing the President/CEO to award the concession lease and agreement is subject to the condition that the FAA approve the ten-year term of the concession lease and agreement.

#### Prepared by:

SUSAN C. DIEKMAN REAL ESTATE MANAGER

#### **RESOLUTION NO. 2018-0034**

A RESOLUTION OF THE BOARD OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY, AUTHORIZING THE PRESIDENT/CEO TO AWARD A TEN-YEAR CONCESSION LEASE TO IN-TER-SPACE SERVICES, DBA CLEAR CHANNEL, OR TO THE NEXT HIGHEST PROPOSER SHOULD NEGOTIATIONS BE UNSUCCESSFUL, FOR AN INTERMINAL ADVERTISING CONCESSION AT SAN DIEGO INTERNATIONAL AIRPORT

WHEREAS, on November 14, 2017, the Authority advertised a Request for Proposals ("RFP") for an Airport Advertising Program that sought proposals from firms to develop, install, maintain, and sell advertisement at San Diego International Airport ("Airport"); and

WHEREAS, the RFP listed five separate advertising program components that allowed respondents to submit proposals for some or all of the following elements:

- In-Terminal Advertising;
- Outdoor Advertising;
- Exterior Airport Parking Advertising;
- Sponsorship and Naming Rights; and
- Unique Partnerships; and

WHEREAS, proposals were due on January 31, 2018, and three proposals were received by the Authority; and

WHEREAS, the proposals were evaluated by an evaluation panel using the following criteria:

- Experience, Qualification and Portfolio;
- Proposed Key Personnel;
- Methodology & Approach;
- Financial Offer; and
- Financial Statements: and

WHEREAS, the evaluation panel conducted interviews with each firm that submitted a proposal; and

WHEREAS, In-Ter-Space Services, Inc. ("Clear Channel") proposes a Minimum Annual Guarantee of up to \$1,400,000 and Percentage Rent of 65% on aggregate revenue up to \$2.5 million and 55% on revenue greater than \$2.5 million for all in-terminal advertising; and

WHEREAS, Clear Channel proposes ACDBE Participation through J. Perez Associates, Inc.; and

WHEREAS, the evaluation panel recommends In-Ter-Space Services, Inc. ("Clear Channel") be awarded the in-terminal advertising element; and

WHEREAS, Clear Channel will have an opportunity to submit proposals for sponsorship/naming rights and unique partnerships advertising and the Authority will evaluate each concept on a case-by-case basis.

NOW, THEREFORE, BE IT RESOLVED that the Board finds it is in the best interest of the Authority to authorize the President/CEO to award a non-exclusive ten-year concession lease to In-Ter-Space Services, Inc., dba Clear Channel Airports or to the next highest proposer should negotiations be unsuccessful on the terms and conditions set forth in its proposal to implement an in-terminal advertising program at San Diego International Airport and authorizes the President/CEO to take all necessary action to execute the concession lease; and

BE IT FURTHER RESOLVED that 49 CFR Part 23 requires FAA approval of any long-term exclusive concession lease; and

BE IT FURTHER RESOLVED that this Board action authorizing the President/CEO to award an in-terminal advertising concession lease is dependent on FAA approval; and

BE IT FURTHER RESOLVED that the Board authorizes the President/CEO to take all necessary actions to negotiate and execute an agreement with a term for up to ten years; and

BE IT FURTHER RESOLVED that the Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act ("CEQA"), as amended. 14 Cal. Code Regs. §15378; and

BE IT FURTHER RESOLVED that this Board action is not a "development" as defined by the California Coastal Act, Pub. Res. Code §30106. The Authority will review the indoor advertising program elements and determine if any are visible from public viewpoints.

Resolution No. 2018-0034 Page 3 of 3

AMY GONZALEZ GENERAL COUNSEL

PASSED, ADOPTED, AND APPROVED by the Board of the San Diego County Regional Airport Authority at a regular meeting this 5<sup>th</sup> day of April, 2018, by the following vote:

AYES:	Board Members:	
NOES:	Board Members:	
ABSENT:	Board Members:	
		ATTEST:
		TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE / AUTHORITY CLERK
APPROVED	AS TO FORM:	

#### **RESOLUTION NO. 2018-0035**

A RESOLUTION OF THE BOARD OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY, AUTHORIZING THE PRESIDENT/CEO TO AWARD AN AGREEMENT FOR A TERM NOT TO EXCEED TEN YEARS TO OUTFRONT MEDIA LLC TO DEVELOP AND IMPLEMENT AN OUTDOOR ADVERTISING PROGRAM AT SAN DIEGO INTERNATIONAL AIRPORT

WHEREAS, on November 14, 2017, the Authority advertised a Request for Proposals ("RFP") for an Airport Advertising Program that sought proposals from firms to develop, install, maintain, and sell advertisement at San Diego International Airport ("Airport"); and

WHEREAS, the RFP listed five separate advertising program components that allowed respondents to submit proposals for one or all of the following elements:

- In-Terminal Advertising;
- Outdoor Advertising;
- Exterior Airport Parking Advertising;
- Sponsorship and Naming Rights; and
- Unique Partnerships; and

WHEREAS, proposals were due on January 31, 2018, and three proposals were received by the Authority; and

WHEREAS, the proposals were evaluated by an evaluation panel using the following criteria:

- Experience, Qualification and Portfolio;
- Proposed Key Personnel;
- Methodology & Approach;
- Financial Offer; and
- Financial Statements; and

WHEREAS, the evaluation panel conducted interviews with each firm that submitted a proposal; and

WHEREAS, OUTFRONT Media LLC ("OUTFRONT") proposed a Minimum Annual Guarantee of up to \$1,500,000 and Percentage Rent ranging between 65% and 70%; and

WHEREAS, OUTFRONT proposes ACDBE Participation through the use of J. Perez Associates; and

WHEREAS, the evaluation panel recommends OUTFRONT be awarded an agreement to provide outdoor and exterior airport parking advertising elements; and

WHEREAS, OUTFRONT will have an opportunity to submit proposals for sponsorship/naming rights and unique partnerships advertising and the Authority will evaluate each concept on a case-by-case basis.

NOW, THEREFORE, BE IT RESOLVED that the Board hereby finds that it is in the best interest of the Authority to authorize the President/CEO to award a non-exclusive agreement to OUTFRONT to develop and implement an outdoor advertising program at San Diego International Airport for a term not to exceed ten years on the terms and conditions set forth in its proposal and authorizes the President/CEO to take all necessary action to execute the agreement; and

BE IT FURTHER RESOLVED that 49 CFR Part 23 requires FAA approval of any long-term exclusive agreement; and

BE IT FURTHER RESOLVED that the Board action authorizing the President/CEO to award an outdoor advertising agreement is dependent on FAA approval; and

BE IT FURTHER RESOLVED that the Board authorizes the President/CEO to take all necessary actions to negotiate and execute an agreement with a term for up to ten years; and

BE IT FURTHER RESOLVED that the Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act ("CEQA"), as amended 14 Cal. Code Regs. §15378.

BE IT FURTHER RESOLVED that this Board action is not a "development" as defined by the California Coastal Act, Pub. Res. Code §30106. The Authority will review and submit outdoor advertising program elements that are visible from public viewpoints to the California Coastal Commission prior to approval for design and construction.

Resolution No. 2018-0035 Page 3 of 3

PASSED, ADOPTED, AND APPROVED by the B	Board	of the	San	Diego
County Regional Airport Authority at a regular meeting thi	is 5 <sup>th</sup>	day of	April,	2018,
by the following vote:				

AYES:	Board Members:	
NOES:	Board Members:	
ABSENT:	Board Members:	
		ATTEST:
		TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE / AUTHORITY CLERK
APPROVED	AS TO FORM:	
AMY GONZ		



LET'S GO.

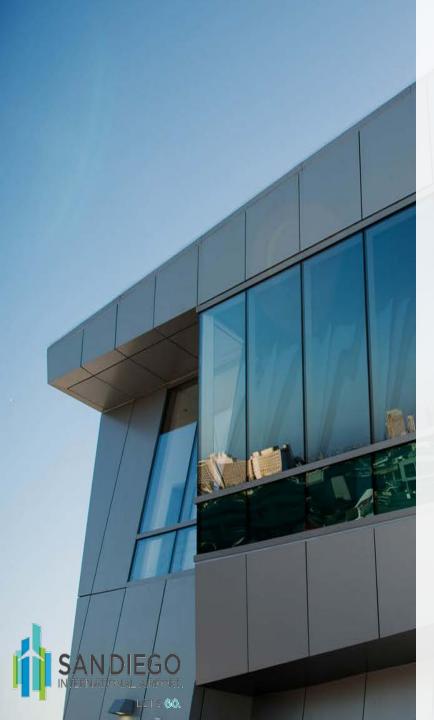
# Advertising Concession Programs

**Eric Podnieks** 

Program Manager

Real Property & Concessions

April 5, 2018

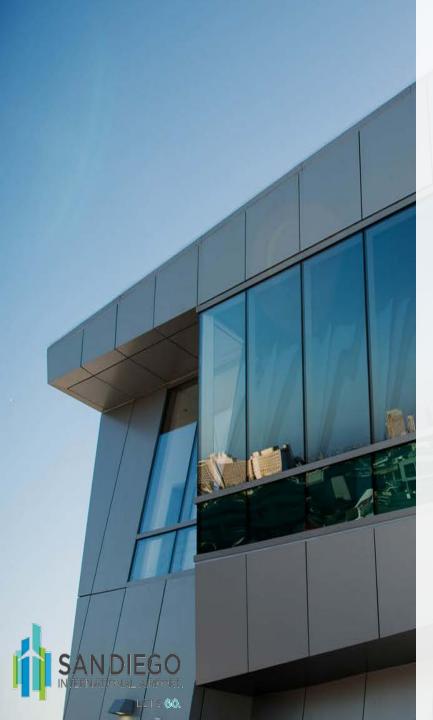


Existing 10-year Agreement Expires June 30, 2018

November 14, 2017 -- RFP issued

Scope: Develop, install, maintain, and sell advertisement





## **Program Goals**

Professionally designed, high quality, innovative advertisements

Latest innovation and technology mediums

Creates memorable and friendly environment

Helps to reduce the stress of travel while providing reason to notice, retain, and be entertained

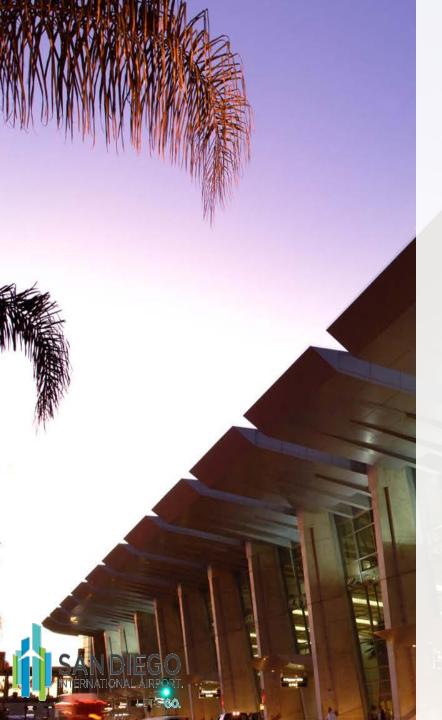




Five Potential Advertising Program Elements:

- 1. In-Terminal Advertising
- 2. Outdoor Advertising
- 3. Exterior Airport Parking
- 4. Sponsorship & Naming Rights
- 5. Other Unique Partnerships

Allowed for Industry best practices and innovative ideas to be proposed.



## **Three Proposals Received:**

- In-Ter-Space Services, Inc. ("Clear Channel")
- 2. Lamar Airport Advertising Co.
- 3. OUTFRONT Media LLC \*

\*Did not submit proposal for In-Terminal advertising



## **Evaluation Criteria**

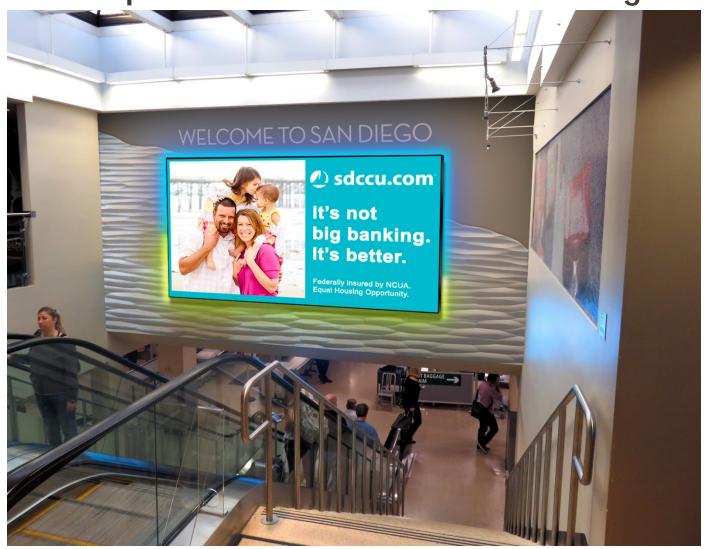
- Firms Experience,
   Qualifications and
   Portfolio
- Key Personnel
- Methodology and Approach
- Financial Statements
- Financial Offer
- Financial Projections
- Financial Investment

# Summary of Proposals for In-Terminal Advertising

	Clear Channel	Lamar Airport
Term	10 years	10 years
Minimum Annual Guaranty (based on implementation of full program as listed in each firm's proposal)	\$1,400,000	\$1,500,000 (includes both in-terminal and outdoor advertising)
Percentage Rent	65% on aggregate revenue up to \$2.5M and 55% on revenue greater than \$2.5M for all in-terminal advertising	65% for static advertising and 60% for digital advertising
Capital Investment (includes initial and refreshment and is based on implementation of full program as listed in each firm's proposal)	\$2,200,000	\$1,842,276
Concessionaire's 10-Year Projected Gross Revenue (gross revenue is based on implementation of full program as listed in each firm's proposal)	\$40,784,496	\$29,401,077
ACDBE Participation	J. Perez Associates, Inc. (Subcontractor)	JCPromotions, Inc. and Trans 1 Graphic Corp. (Joint Venture Partnership)



## **Proposed In-Terminal Advertising**



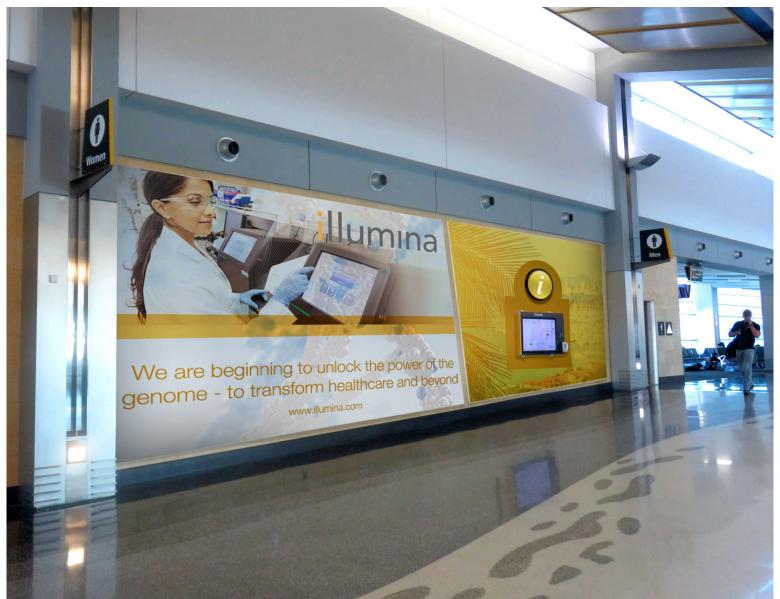






















# Summary of Proposals for Outdoor Advertising

	Clear Channel	OUTFRONT	Lamar Airport
Term	10 years	10 years	10 years
Minimum Annual Guaranty (based on implementation of full program as listed in each firm's proposal)	\$100,000 for exterior wraps \$200,000 for outdoor billboards (MAG for billboard will escalate by \$25K every 2-years beginning in year 3)	\$1,500,000	Included in \$1.5 million MAG listed above
Percentage Rent	65% for exterior wraps and 35% for outdoor billboards	65% to 70%	60% to 65%
Capital Investment (includes initial and refreshment and is based on implementation of full program as listed in each firm's proposal)	\$770,000	\$1,845,000	Not provided in the proposal
Concessionaire's 10-Year Projected Gross Revenue (gross revenue is based on implementation of full program as listed in each firm's proposal)	\$8,406,540	\$44,422,532	Not provided in the proposal
ACDBE Participation	J. Perez Associates, Inc. (Subcontractor)	J. Perez Associates, Inc. (Subcontractor)	JCPromotions, Inc. & Trans 1 Graphic Corp. (Joint Venture Partnership)



# **Potential Outdoor Advertising**









# **Potential Outdoor Advertising**







# **Potential Outdoor Advertising**

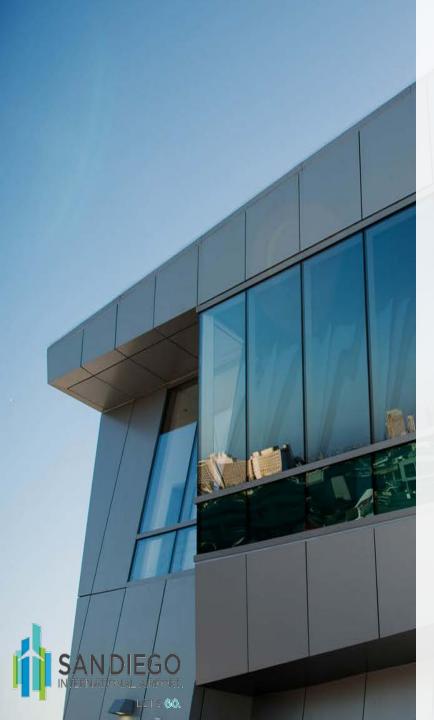






## **Other Program Elements:**

Clear Channel & OUTFRONT
May Submit Proposals for
Sponsorship & Naming Rights and
Other Unique Partnerships as
opportunities may arise



#### **Recommendations:**

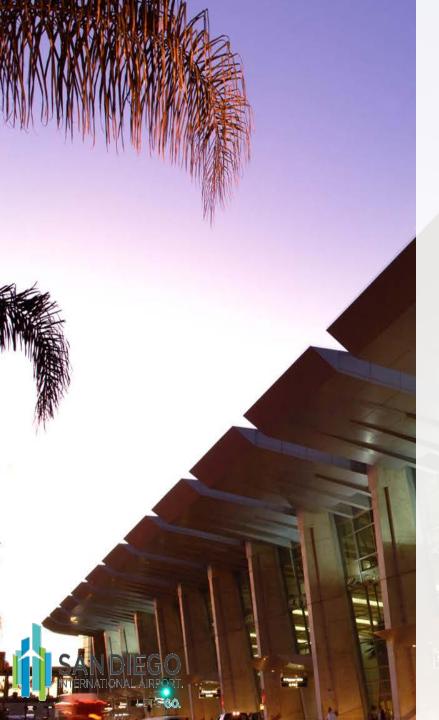
 Adopt Resolution No. 2018-XXX authorizing the President/CEO to award a ten-year concession lease to In-Ter-Space Services, dba Clear Channel, or to the next highest proposer should negotiations be unsuccessful, for an In-Terminal Advertising Concession at San Diego International Airport.

### <u>AND</u>

 Adopt Resolution No. 2018-XXX authorizing the President/CEO to award an agreement for a term not to exceed ten years to Outfront Media LLC to develop and implement an outdoor advertising program at San Diego International Airport.



Agreements subject to FAA consent – length of term



**Questions?** 

## SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item No.

Meeting Date: APRIL 5, 2018

### **STAFF REPORT**

Subject:

Grant A 31-Year Lease to Aviation Facilities Company, Inc. to Design, Build, Finance, Operate, Maintain, and Sublease an Air Cargo Facility and a Contract to Construct Associated Infrastructure to be Reimbursed by the Authority, Located On The North Side of the Airport

#### Recommendation:

Adopt Resolution No. 2018-0036, awarding a 31-year Lease to Aviation Facilities Company, Inc. to design, build, finance, operate, maintain, and sublease an Air Cargo Facility requiring a capital investment of not less than \$38,170,000, and a contract to construct associated infrastructure in an amount not-to-exceed \$36,000,000 and authorizing the President/CEO to take all necessary actions to execute the Lease and other required agreements.

#### **Background/Justification:**

The 2008 Airport Master Plan identified a 9.1 acre building site and 20 acre airfield apron area located on the northern portion of the San Diego International Airport ("Airport") for the development of integrated air cargo facilities and associated infrastructure. The Authority currently maintains agreements with FedEx, UPS, and DHL (Air Cargo Users) to provide air cargo services at the Airport. The Air Cargo Users currently operate from independent land parcels comprised of temporary modular buildings and paved areas, and the operation requires landside vehicles to access the airfield. This arrangement was envisioned to be temporary. A permanent facility is required to enhance current and future operations and was included in the Northside Improvements Final Supplemental Environmental Impact Report adopted by the Authority Board on September 1, 2011 [Resolution No. 2011-0114].

In December 2015, the Authority released a Request for Qualifications (RFQ) requesting Statements of Qualifications (SOQs) from firms interested in the design, construction, financing, operation, and sublease of air cargo facilities and associated infrastructure. SOQs were received from the following three firms:

- Airis Development Group, LLC (Airis)
- Aviation Facilities Company, Inc. (AFCO)
- Lynxs Group, LLC/ Westcore Properties (Lynxs)

Following an evaluation process by Authority staff, all three respondents were determined to be qualified and eligible to participate in the Request for Proposals (RFP) process.

On May 10, 2017, an RFP was issued to the three eligible firms to design, construct, finance, operate, maintain and sublease an air cargo facility and construct associated infrastructure at the Airport. The RFP identified three Development Areas. Each area and the minimum requirements established in the RFP are outlined below:



Development Area A		
Land Area	±14.5 acres / 631,620 sqft	
Required Services	Design, Construction, Financing, Operation, Maintenance, and Subleasing of an approximate 14.5 acre parcel to be constructed to accommodate the Air Cargo building facilities, utilities, truck maneuvering and equipment storage. Respondent will recover all capital costs through subtenant revenue.	
Rent (Year 1)	\$10.26 /sqft	
	Subject to annual adjustments based on changes in the Consumer Price Index (CPI); and commencing 2019 <u>and</u> every five years thereafter, adjustments based on the greater of CPT or a fair market value appraisal OR	
	Alternative compensation structure proposed by respondent	
Lease Termination Date	April 30, 2049	
LEED Certification	Silver (minimum)	

Development Area B	
Land Area	±20.0 acres / 871,200 sqft
Required Services	Paving of apron for aircraft parking and ground service equipment maneuvering, apron lighting and other operational infrastructure; and relocation of Navigational Aid systems (Area B1) by the Authority upon FAA approval. Successful firm will develop this area and will be reimbursed by the Authority for the capital cost associated with this parcel utilizing a Pay-As-You-Go process. Parcel B area will not be a part of Respondent's leasehold interest beyond the construction phase.

Development Area C	
Land Area	±2 acres / 87,120 sqft
Required Services	Paving of additional aircraft apron to enhance operational efficiency for aircraft circulation and connectivity between the FBO ramp and the adjacent taxiway. Capital cost of Area C would be reimbursed by Signature Flight Support in the event they wish to add this enhancement to their operations. Parcel C area will not be a part of Respondent's leasehold interest beyond the construction phase.

The RFP requested proposals for a long-term lease for Development Area A with a fixed termination date of April 30, 2049, and a construction scope of work for Development Areas B and C on behalf of the Authority. Each proposer was required to include in its proposal a phasing plan indicating how it would operate using the existing facilities during the initial construction and development phase. Proposals were received from Airis and AFCO on July 28, 2017. Lynxs elected not to submit a proposal.

#### **Proposers**

AFCO is a full service transportation facilities development firm with over 20 years of experience in the development and management of a broad range of aviation properties. In addition to delivering the SAN Receiving Distribution Center, their team participated in implementing multi-tenant cargo facilities at several airports, including Pittsburg International, Austin-Bergstrom International, Orlando International, Washington-Dulles International, and Jackson International.

Airis is a full service aviation facility development firm with 32 years of industry experience, including the design, construction, management and ownership of a variety of aviation facilities. Airis has developed over 30 cargo facilities both domestically and internationally, at airports including JFK, Newark, Los Angeles, and Dallas-Ft. Worth.

#### **Proposals**

A summary of the significant aspects of each proposal follows:

	Airis	AFCO	
Development Area A			
Term Expiration Date	April 30, 2049	April 30, 2049	
Land Area	±14.5 acres	±11.5 acres	
Building Leasable Area	162,963 sqft.	110,455 sqft.	
Capital Investment (Total)	\$66,447,509	\$38,170,084	
Capital Investment (per sqft of leasable building area)	\$408 /sqft to be recovered through sub-tenant rental revenue	\$346 /sqft to be recovered through sub-tenant rental revenue	
Reimbursement of Common Area Infrastructure expected from Authority	\$2,060,400	\$5,283,522	
Rent	Both respondents expressed concern over their ability to successfully sub-lease space to air cargo operators at the \$10.26 /sq.ft. and included language in their proposals that the ability to enter into a lease with the Authority at that level would be contingent upon the ability to pass that cost through to the sub-tenants.		
LEED Certification	Silver (minimum)	Gold	
Development Area B  Land Area  Not-to-Exceed	646,578 sqft.	778,500 sqft.	
Design & Construction Cost	\$30,373,132	\$30,175,841	
Development Area C			
Land Area	87,120 sqft.	88,434 sqft.	
Not-to-Exceed Design & Construction Cost	\$3,762,323	\$4,445,428	

Costs associated with Development Areas B and C will be reimbursed by the Authority to Respondent to match the actual expenses up to the not-to-exceed level shown. Costs associated with Development Area C, if advanced, were intended to be reimbursed to the Authority by Signature Flight Support.

#### **Evaluation Process**

An evaluation panel reviewed and ranked the Proposals. The evaluation panel was comprised of five Authority staff members from the following departments: Airport Design & Construction, Facilities Development, Operations, and Finance & Asset Management (2), and one outside panel member with expertise in airport real estate development and air cargo operations. The evaluation included eight criteria: 1) Project Organization and Key Personnel, 2) Drawings and Specifications, 3) Construction Phasing Plan and Development Schedule, 4) Operations and Maintenance Plan, 5) Sustainability, 6) Financial Information (Rent Structure, Capital Investment, Pro Forma Financial Model, Expenditures, Financial Capability), 7) Payment Model for Development Areas B, B1, and C. and 8) Small Business Preference.

Authority staff conducted interviews with AFCO and Airis on August 18, 2017. Based on the proposal scoring and interviews, the panel then ranked each of the respondents as follows:

Firm	Panelist 1	Panelist 2	Panelist 3	Panelist 4	Panelist 5	Panelist 6	Total	Rank
AFCO	1	1	1	1	2	2	8	1
AIRIS	2	2	2	2	1	1	10	2

The evaluation panel concluded that AFCO was the stronger candidate, particularly in the areas of Project Organization & Key Personnel, Drawings and Specifications, Construction Phasing Plan & Development Schedule, Sustainability, and Small Business Inclusionary Plan, where higher scores were given to AFCO. Furthermore, the evaluation panel recommended that AFCO be 1) granted a lease to design, construct, finance, operate, maintain and sublease the proposed Air Cargo Facility with the expiration of the Lease Agreement on April 30, 2049, and 2) a contract to construct associated infrastructure and Development Areas B and B1 not-to-exceed \$36,000,000.

#### **Current Proposal**

Since the conclusion of the RFP evaluation process, Authority staff continued to work with AFCO to negotiate and refine site planning, project scope, and the financial offer. During that time, the Authority removed Development Area C from the project scope (Signature Flight Support declined advancing this parcel), and approved a smaller 9.1 acre site size for Development Area A to retain valuable airside property on the site. The following provides a summary of business terms that were mutually agreed upon between the Authority Staff and AFCO and outlined in a term sheet dated March 20, 2018 which expressly states that any agreement is subject to Board approval:

Development Area A	Current AFCO Proposal
Term Expiration Date	April 30, 2049
Land Area	±9.1 acres / 396,396 sqft.
Building Leasable Area	110,455 sqft.
LEED Certification	Gold
Capital Investment	\$38,170,084
Reimbursement of Common Area Infrastructure expected from Authority	\$5,283,522

### Page 6 of 8

Development Area A	Current AFCO Proposal		
Rent			
Land Rent (\$/sf/year)	Base Land Rent to be established by third party appraisal and adjusted annually by CPI and periodic future appraisals. Rent will commence on the date of beneficial occupancy of Development Area A improvements. Initial rate will not be lower than \$4.75 or greater than \$10.26 per sqft per year		
Land Rent (Total Year 1)	To Be Determined by aforementioned appraisal process: Min. \$1.9 Million; Max. \$4.0 Million		
Renewal & Refreshment	Four Refurbishment Periods as follows:  1) Commencement Date – 4/30/2024: \$500,000 2) 5/1/2024 – 4/30/2034: \$2,000,000 3) 5/1/2034 – 4/30/2044: \$3,000,000 4) 5/1/2044 – 4/30/2049: \$3,500,000		
Percentage of Assignment/Sales Proceeds	15%		
Small Business Commitment	AFCO commits to provide min. 35% and goal of 50% small business participation		
Right to Terminate & Purchase Improvements	Authority reserves right to terminate with 180-day advance notice and purchase all structures and improvements, with compensation to AFCO for unamortized cost of initial equity funded qualified capital improvements based on straight line amortization at 12% interest plus balance due to third party financing of qualified capital improvements.		
Date of Construction Commencement	November 1, 2018		
Date of Beneficial Occupancy	July 26, 2019		

Development Area B	Current AFCO Proposal		
Land Area	±18 acres / 778,500 sqft.		
Not-to-Exceed Design & Construction Cost	\$30,175,841		
Project Cost Reimbursement	Authority to reimburse AFCO utilizing Pay-As-You- Go process		
Date of Construction Commencement	July 11, 2018		
Date of Beneficial Occupancy	December 9, 2019		

Costs associated with Development Area B will be reimbursed by the Authority to AFCO to match the actual expenses up to the not-to-exceed level shown.

#### **Fiscal Impact:**

The Authority currently receives annual base land rent of approximately \$2.7 Million from the air cargo carriers (FedEx, DHL, UPS) for their combined 15.67 acres (approximately \$3.92 per square foot of land). Upon construction of the new air cargo facility and commencement of the lease with AFCO, ground rent will be paid by AFCO to the Authority in an amount determined through a third party appraisal. At this time, in consideration of a minimum ground rent of \$4.75 and maximum ground rent of \$10.26 established in the Term Sheet, a range of rental revenue of \$1.9 Million to \$4.0 Million per year would be received by the Authority, subject to annual adjustments. Facilities will be subleased and air cargo carriers will pay rent and common area maintenance fees directly to AFCO.

AFCO will make a minimum investment of \$38.2 Million for the design and construction of the air cargo facility, and will soley finance, operate, maintain, and manage subleasees for the duration of the 31 year lease term.

In addition, AFCO will be responsible for the construction of Common Area Improvements for Development Areas A and B, not to exceed \$5.3 Million, subject to increases in scope and costs requested and approved by the Authority. The Authority will reimburse AFCO for these improvments. Adequate funds are included within the Board approved FY2018-FY2022 Capital Program Budget in Project No.104252 Northside Utility Infrastructure. Sources of funding for this project include Airport Revenue Bonds, and Airport Cash.

Finally, AFCO will also be responsible for the construction of paving and airfield infrastructure that comprises Development Area B, not to exceed \$30.2 Million. The Authority will reimburse AFCO utilizing the standard Pay-As-You-Go Process for costs incurred. Adequate funds are included within the Board approved FY2018-FY2022 Capital Program Budget in Project No.104251 Northside RON Parking. Sources of funding for this project include Airport Revenue Bonds, and Airport Cash.

#### **Authority Strategies:**

This item supports one or more of the Authority Strategies, as follows:					
Community Strategy	Customer Strategy	☐ Employee Strategy	Financial Strategy	Operations Strategy	

#### **Environmental Review:**

The proposed air cargo facility was evaluated subject to the California Environmental Quality Act ("CEQA"), Pub, Res. Code §21065, as a project component of the San Diego International Airport Master Plan Final Environmental Impact Report (SCH #2005091105; SDCRAA #EIR-06-01) certified May 1, 2008 and the Northside Improvements Final Supplemental Environmental Impact Report (also SCH #2005091105; SDCRAA #EIR-10-01) certified by the San Diego County Regional Airport Authority on September 1, 2011.

#### Page 8 of 8

The proposed air cargo facility will require review by the California Coastal Commission in accordance with the California Coastal Act, Pub. Res. Code §30106. Once a preliminary design is accepted by the Authority, an application for a coastal development permit will be prepared and submitted to the California Coastal Commission for review.

#### **Application of Inclusionary Policies:**

The Authority has the following inclusionary programs/policies: a Disadvantaged Business Enterprise (DBE) Program, an Airport Concession Disadvantaged Business Enterprise (ACDBE) Program, Policy 5.12 and Policy 5.14. These programs/policies are intended to promote the inclusion of small, local, service disabled veteran owned, historically underrepresented businesses and other business enterprises, on all contracts. Only one of the programs/policies named above can be used in any single contracting opportunity.

The Authority's DBE Program, as required by the U.S. Department of Transportation, 49 Code of Federal Regulations (CFR) Part 26, calls for the Authority to submit a triennial overall goal for DBE participation on all federally funded projects. When federal funds are utilized, the Authority is prohibited from using a program that provides a preference such as those used in Policies 5.12 and 5.14. Therefore, the Authority must utilize other means as provided in the DBE Plan to achieve participation.

No preferences were applied to the award of the Lease Agreement with AFCO; however, AFCO is required by the lease to work with the Authority in accordance with their Small Business Inclusionary Plan to maximize participation of small, local, historically underutilized and service disabled veteran owned small businesses with a minimum goal of 35% and team goal of 50%.

#### Prepared by:

LISA POITRAS REAL ESTATE MANAGER

#### **RESOLUTION NO. 2018-0036**

A RESOLUTION OF THE BOARD OF THE SAN DIEGO COUNTY REGIONAL **AIRPORT** AUTHORITY AWARDING A 31-YEAR LEASE TO AVIATION FACILITIES COMPANY. INC. DESIGN, BUILD, FINANCE, OPERATE, MAINTAIN, AND SUBLEASE AN AIR CARGO FACILITY REQUIRING A CAPITAL INVESTMENT OF NOT LESS THAN \$38,170,000 AND A CONTRACT TO CONSTRUCT ASSOCIATED INFRASTRUCTURE IN AN AMOUNT NOT-TO-EXCEED \$36,000,000 AND AUTHORIZING THE PRESIDENT/CEO TO TAKE ALL NECESSARY ACTIONS TO EXECUTE THE LEASE AND OTHER REQUIRED AGREEMENTS

WHEREAS, the current air cargo facilities require a permanent building to accommodate current and future operations necessitating construction of a new Air Cargo Facility; and

WHEREAS, on December 4, 2015, the Authority published a Request for Qualifications (RFQ) for Design, Construction, Financing, and Operations of Air Cargo Facilities and Associated Infrastructure; and

WHEREAS, Statements of Qualifications were received from three firms who were all identified as qualified and eligible to participate in an upcoming Request for Proposals (RFP); and

WHEREAS, on May 10, 2017, a RFP to Design, Construct, Finance, Operate, Maintain, and Sublease Air Cargo Facilities and Associated Infrastructure was issued to the three eligible respondents; and

WHEREAS, two proposals were received by the Authority; and

WHEREAS, the proposals were evaluated by an evaluation panel using the following criteria:

- Project Organization and Key Personnel;
- Drawings and Specifications:
- Construction Phasing Plan and Development Schedule;
- Operations and Maintenance Plan;
- Sustainability;
- Financial Offer, Pro Forma Financial Model, and Financial Capability;

- Payment Model for Development Areas B, B1, and C;
- Small Business Preference; and

WHEREAS, the evaluation panel conducted interviews with the respondents, reviewed the proposals, and recommended that a lease be awarded to Aviation Facilities Company Inc. for a term expiring no later than April 30, 2049 and requiring investment by Aviation Facilities Company Inc. of not less than \$38,170,000 for Development Area A; and

WHEREAS, the evaluation panel also recommends that Aviation Facilities Company, Inc. be awarded an agreement to construct paving and airfield infrastructure improvements in Development Area B, the costs of which will be reimbursed by the Authority to match actual expenses plus a 2.5% developer fee in a total amount not-to-exceed \$30,200,000; and

WHEREAS, the evaluation panel also recommends that Aviation Facilities Company, Inc. be awarded an agreement to construct common area improvements associated with Development Areas A and B, the costs of which will be reimbursed by the Authority to match actual expenses plus a 2.5% developer fee in a total amount not-to-exceed \$5,300,000; and

WHEREAS, the Board finds that awarding a lease for development area A and a separate agreement for development area B and common infrastructure improvements to Aviation Facilities Company Inc. is in the best interest of the Authority.

NOW, THEREFORE, BE IT RESOLVED that the Board hereby awards a lease to Aviation Facilities Company, Inc. to design, build, finance, operate, maintain, and sublease an air cargo facility for a term expiring no later than April 30, 2049 and requiring a capital investment of not less than \$38,170,000; and

BE IT FURTHER RESOLVED that the Board hereby awards an agreement to Aviation Facilities Company, Inc. to construct associated infrastructure not-to-exceed \$36,000,000 to be reimbursed by the Authority; and

BE IT FURTHER RESOLVED that the Board authorizes the President/CEO to take all necessary actions to execute the lease and other required agreements; and

BE IT FURTHER RESOLVED that the Board authorizes the President/CEO to take all necessary actions to negotiate and execute the lease and other required agreements with Aviation Facilities Company, Inc., FAA, cargo carriers, and other entities to enable the development to be completed; and

Resolution No. 2018-0036 Page 3 of 3

BE IT FURTHER RESOLVED that the Board finds that the proposed air cargo facility and associated infrastructure was evaluated subject to the California Environmental Quality Act ("CEQA"), Pub, Res. Code §21065, as a project component of the San Diego International Airport Master Plan Final Environmental Impact Report (SCH #2005091105; SDCRAA #EIR-06-01) certified May 1, 2008 and the Northside Improvements Final Supplemental Environmental Impact Report (also SCH #2005091105; SDCRAA #EIR-10-01) certified by the San Diego County Regional Airport Authority on September 1, 2011; and

BE IT FURTHER RESOLVED that the Board finds that the proposed air cargo facility will require review by the California Coastal Commission in accordance with the California Coastal Act (Pub. Res. Code §30106) once a preliminary design is accepted by the Authority.

PASSED, ADOPTED, AND APPROVED by the Board of the San Diego County Regional Airport Authority at a regular meeting this 5<sup>th</sup> day of April, 2018, by the following vote:

AYES:	Board Members:	
NOES:	Board Members:	
ABSENT:	Board Members:	
		ATTEST:
		TONY R. RUSSELL
		DIRECTOR, CORPORATE & INFORMATION GOVERNANCE / AUTHORITY CLERK
APPROVED	AS TO FORM:	
AMY GONZA GENERAL C		

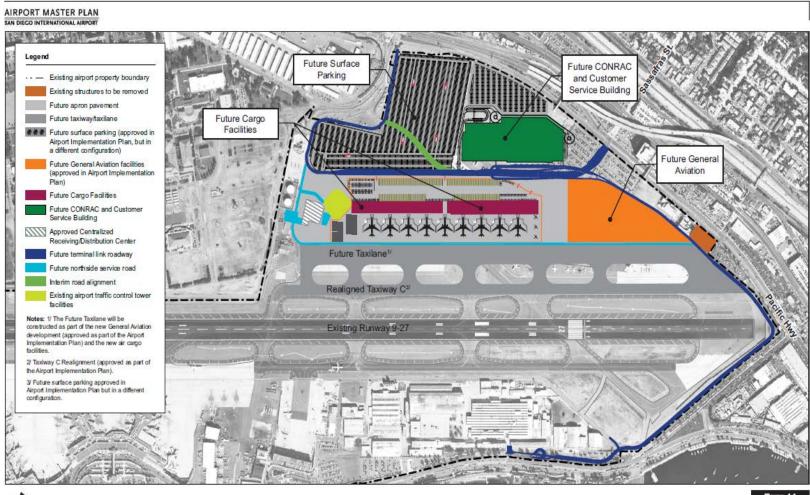


## Northside Cargo Facility and Associated Infrastructure

Eric Podnieks
Program Manager
Real Estate & Concessions

April 5, 2018

### Northside Development Master Plan & EIR

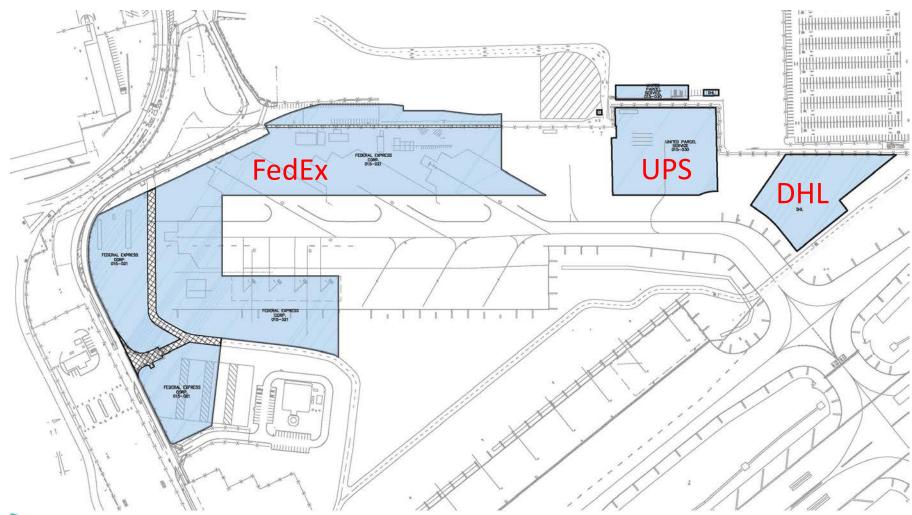




Northside Improvements - Conceptual Site Plan Supplemental Environmental Impact Report



## **Existing Northside Cargo Facilities**





### Northside Cargo Existing Conditions



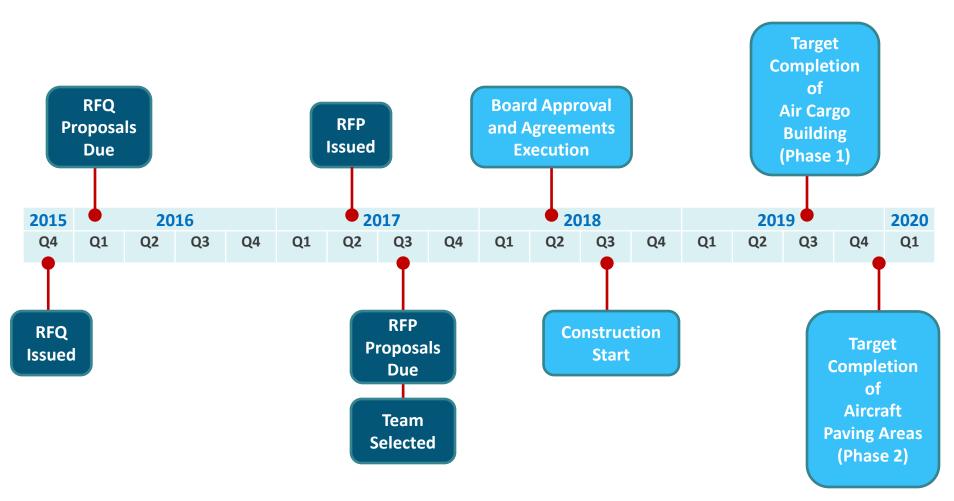








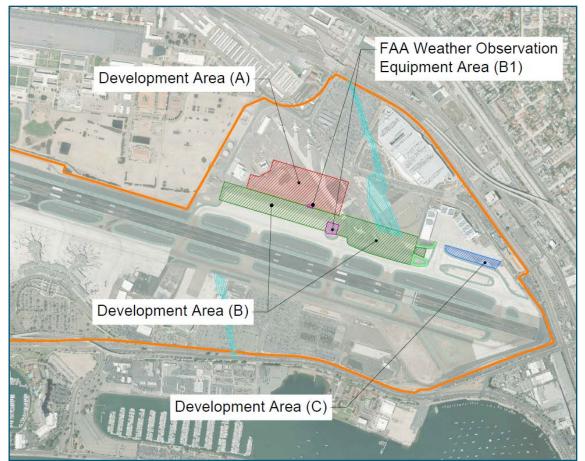
## **Project Timeline**





## Project Background

- > RFP issued Q2 2017; two respondents submitted proposals:
  - 1. Airis Development Group, LLC (Airis)
  - 2. Aviation Facilities Company, Inc. (AFCO)





### RFP Evaluation Criteria

### **Proposals/Respondents were evaluated on the following:**

- Project Organization & Key Personnel
- Drawings & Specifications
- Construction Phasing Plan & Development Schedule
- Operations & Maintenance Plan
- Sustainability
- Financial Information
  - i.e. Capital Investment, Pro Forma Model, Financial Capability
- Development Area B/C Payment Model
- Small Business Preference



## **Summary of Proposals**

	Airis	AFCO	
<b>Development Area A (Cargo Building)</b>			
Term Expiration Date	April 30, 2049	April 30, 2049	
Land Area	±14.5 acres	±11.5 acres	
Building Leasable Area	162,963 sqft.	110,455 sqft.	
Capital Investment (Total)	\$66,447,509	\$38,170,084	
Capital Investment (per sqft of leasable building area)	\$408 /sf to be recovered through sub-tenant rental revenue	\$346 /sf to be recovered through sub-tenant rental revenue	
Reimbursement of Common Area Infrastructure expected from Authority	\$2,060,400	\$5,283,522 <mark> </mark>	
Rent	Both respondents identified Land Rent as pass-through to cargo carriers		
LEED Certification	tification Silver (minimum) Gold		



## **Summary of Proposals**

	Airis	AFCO
Development Area B (Aircraft Ramp)		
Land Area	646,578 sqft.	778,500 sqft.
Not-to-Exceed  Design & Construction Cost	\$30,373,132	\$30,175,841
Development Area C (FBO Connector)		
Land Area	87,120 sqft.	88,434 sqft.
Not-to-Exceed  Design & Construction Cost	\$3,762,323	\$4,445,428



### **Evaluation Panel Recommendations**

# AFCO was selected as the best candidate based on the following distinguishing characteristics:

- ✓ Capital Investment Value
- ✓ Project Organization & Key Personnel
- ✓ Drawings & Specifications
- ✓ Construction Phasing Plan & Development Schedule
- ✓ Sustainability
- ✓ Small Business Inclusionary Plan



## Project Refinement

Validating Proposal and Project Scope

Refined Discussions with Cargo Carriers

Ensuring Efficient Use of Land



### Northside Cargo Development Areas



LET'S GO.

## Business Terms (Area A - Cargo Building)

Project Area	Land: ±9.1 acres Building Leasable: 110,455 sqft			
Capital Investment	\$38,170,000			
Reimbursement of Common Area Infrastructure expected from Authority	\$5,300,000			
Land Rent	<ul> <li>Established by third party appraisal</li> <li>Adjusted annually by CPI and periodic future appraisals</li> <li>Initial rate will not be lower than \$4.75 or greater than \$10.26 psf/year</li> <li>Total Land Rent Yr 1 will be Min. \$1.9M; Max. \$4.0M depending on appraisal</li> </ul>			
Small Business Commitment	Commitment of min. 35%; goal of 50% small business participation			
Date of Construction Commencement	November 1, 2018			
Date of Beneficial Occupancy	July 26, 2019			
Lease Term Expiration	April 30, 2049			





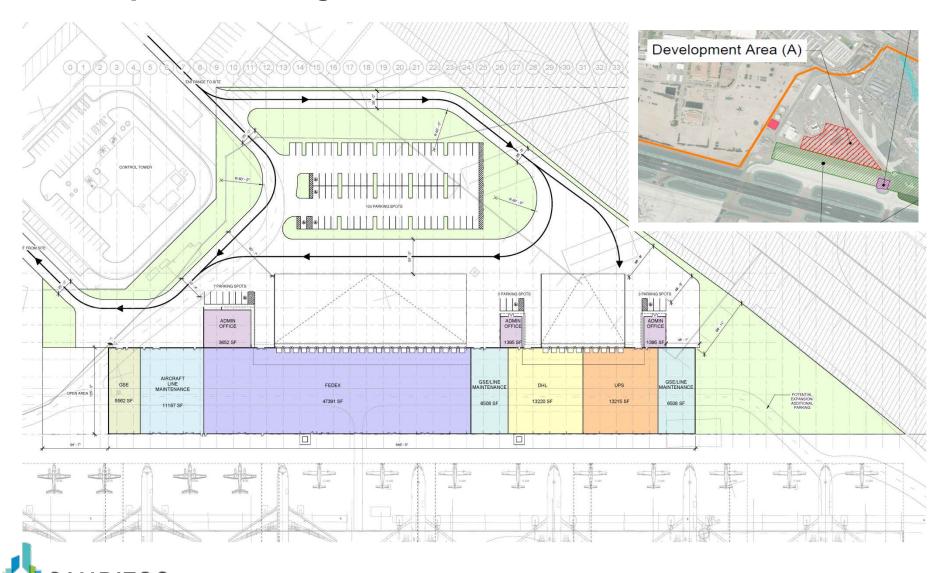
### Business Terms (Area B - Aircraft Ramp)

Land Area	±18 acres / 778,500 sqft.
Not-to-Exceed Design & Construction Cost	\$30,175,841
Project Cost Reimbursement	Authority to reimburse AFCO via Pay-As-You-Go process
Date of Construction Commencement	July 11, 2018
Date of Beneficial Occupancy	December 9, 2019





### Proposed Cargo Facilities Site Plan (Area A)



## Air Cargo Facility Proposed Design





## Air Cargo Facility Proposed Design



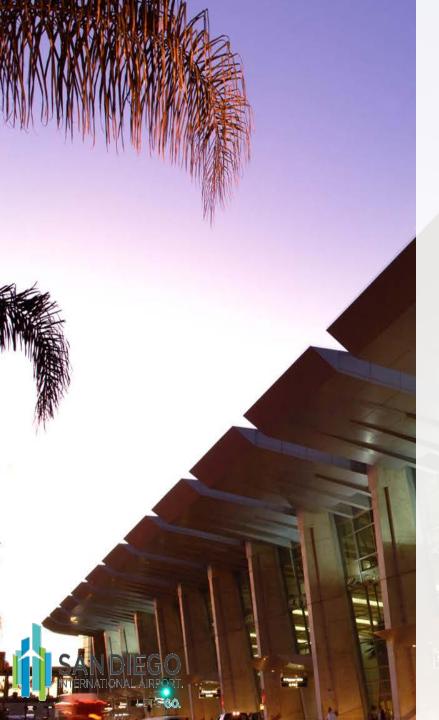


### **Staff Recommendations**

### **Recommendation:**

Adopt Resolution No. 2018-\_\_\_\_\_ awarding a 31-year lease to Aviation Facilities Company, Inc. to Design, Build, Finance, Operate, Maintain, and Sublease an Air Cargo Facility requiring a capital investment of not less than \$38,170,000 and a contract to construct associated infrastructure in an amount not-to-exceed \$36,000,000 and authorizing the President/CEO to take all necessary actions to execute the Lease and other required agreements





**Questions?** 

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item No.

Meeting Date: APRIL 5, 2018

#### **STAFF REPORT**

Subject:

Grant a Ten-Year Concession Lease to TAV-America to Design, Build and Operate a Common Use Lounge within Terminal 2 West

#### Recommendation:

Adopt Resolution No. 2018-0037, awarding a non-exclusive concession lease to TAV-America, to Design, Build and Operate an Airport Lounge concession within Terminal 2 West at San Diego International Airport for a term not to exceed ten years, with a Minimum Annual Guarantee of \$448,000, Percentage Rent of 10% and an ACDBE Participation Level of 20-24%, and authorize the President/CEO to take all necessary actions to execute the concession lease.

#### Background/Justification:

International airline activity continues to increase at the San Diego International Airport ("Airport"), and as a result of the increasing international airline activity, the Airport is undergoing an extensive expansion of its Federal Inspection Station ("FIS"). The current FIS, which is located at gates 20, 21, and 22, within Terminal 2 East (T2E), will be relocated from its current location to a newly constructed FIS facility within Terminal 2 West (T2W), and located at gates 46, 47, 48, 49, 50, and 51 when all phases are completed. Construction of the new FIS facility in T2W will enable the Authority to meet current and future international passenger demand while also improving customer service, and serving as an economic stimulus for the region.

As a result of the FIS relocation from T2E to T2W, the Authority sought proposals from firms to design, build, and operate, a Common Use Lounge in T2W that would be in close proximity to the new FIS. The new Common Use Lounge (Lounge), once completed, will be located on the third floor, mezzanine level, between Gates 46 and 47. The available square footage available to build the lounge is approximately 9,900 square feet.

The Airport currently has an existing Lounge in Terminal T2E that encompasses an area of approximately 5,000 square feet. The Lounge in T2E will remain open and will continue to provide services to passengers. There are additional clubs in T2W - Delta Club Room (Sunset Cove) and United Club Room (Sunset Cove).

On November 7, 2017, the Authority published a Request for Proposals (RFP) to "Operate an Airport Lounge (An Airport Concession Business Opportunity)." Responses to the RFP were due January 18, 2018, and the Authority received five responses to the RFP. Two respondents were deemed unresponsive due to their failure to provide financials as required by the RFP and were notified that they would not be moving forward in the RFP process. The remaining three respondents met the RFP requirements. The remaining three Respondents are Airport Lounge Development (ALD), Manchester Air Group, USA (MAG), and TAV-America (TAV).

#### Respondents' Background and Experience:

#### **Airport Lounge Development (ALD):**

ALD is a part of the Collinson Group and the division that manages lounge development for the Collinson Group. The Collinson Group is a London based global company with a network of 17 lounges, 15 of which are located in U.S. airports. ALD is a Delawre Corportation based in Plano, Texas.

ALD has been developing and operating shared-use lounges under "The Club" brand, ranging from 1,381 square feet locations with 41 seats, to lounges with over 8,000 square feet and 165 seats. They operate airport lounges in Atlanta, Baltimore, Dallas, Las Vegas, London Heathrow, Phoenix, San Jose, and Seattle, among others.

ALD's proposed ACDBE participation is through staffing provided by Gideon Total Management Services (GTMS), and through food and beverage procurement services provided by Procurement Concepts, Inc., a local California ACDBE firm. GTMS is ACDBE certified in three states and has submitted certification for California. ALD anticipates it can achieve a minimum 40% ACDBE participation.

#### Manchester Air Group, USA (MAG):

MAG USA is a wholly-owned subsidiary of Manchester Airports Group, the founder of the Escape Lounges brand, which has been operating lounges in its U.K. airports for more than 15 years. MAG currently owns and operates 6 lounges at their U.K. airports. There are 4 Lounges at Manchester International Airport with a lounge in each of their London Stansted and East Midlands airports. Since 2010 their U.K. Escape Lounges have served more than 3.8 million guests.

Since beginning U.S. operations in 2015, MAG USA has operated premium and successful Escape Lounges at US airports including Bradley International, Minneapolis Saint Paul, Reno-Tahoe and Oakland International Airport wheretheir lounges range in size from 1,600 to 5,000 square feet and operate in demographically unique terminals ranging from 1.9 to 18 million enplanements. Also, MAG has recently been selected to develop Escape Lounges at Ontario International Airport Terminals 2 and 4 and at Greenburg-Spartanburg International Airport.

MAG's proposed ACDBE partner is Mission Yogurt. Mission Yogurt is a concession operator at SAN, operating Einstein Brothers Bagels in Terminal 2W. Mission Yogurt is an ACDBE firm certified in three states operates eighteen concepts. Mission Yogurt's participation and projected revenues exceed the Authority's goal of 19.1% ACDBE participation.

#### TAV – America:

TAV-America (TAV) is a fully owned subsidiary of TAV OS and was created to develop and operate lounges in the United States. TAV opened their first United States lounge in September 2016, on behalf of Turkish Airlines at Washington Dulles International Airport. In November 2017, TAV signed an agreement with Terminal One Group Association LP ("TOGA") for their first "primeclass" lounge in the United States at John F. Kennedy International Airport.

#### Page 3 of 5

TAV OS, TAV's parent company, develops and manages airport lounges across the globe and will own and/or manage 57 lounges in 15 countries on four continents by the end of Summer 2018. They operate lounges in various countries such as: Chile, Denmark, Georgia, Germany, Kenya, Latvia, Macedonia, Saudi Arabia, Oman, Switzerland, Tunisia, Turkey and the United States. In 2017, TAV OS served over 3.6 million passengers while generating over \$53.9 million USD in revenue. TAV OS is a partnership between Turkey's global brand in airport operations, TAV Airports and Group ADP (formerly Aéroports de Paris).

As part of their proposal, TAV has proposed a sublease to ROAM Fitness (ROAM) to provide a first of its kind innovative fitness facility designed for airports. ROAM is also a certified ACDBE in Oregon, and is currently going through the ACDBE certification process in California. In addition to ROAM, TAV is partnering with First Class Concessions, and Airport Field Services, LLC, to meet or exceed the Authority's ACDBE goal of 19.1%. TAV America anticipates it can achieve a 20-24% ACDBE participation with the above mentioned partners.

#### **Summary of Proposals**

The following is a brief summary of the terms proposed:

	ALD	MAG USA	TAV-America
Term	10 Years	10 Years	10 Years
Proposed	6,200 square	3,500 square feet	9,900 square feet
Development of	feet		
Concession Space			
Minimum Annual	\$150,000	\$75,000	\$448,000
Guaranty			
Percentage Rent	10%	4% for Years 1-5 &	16% Year 1-2; 17%
		7% for Years 6-10	Year 3-4; 18% Year 5-
			6; 19% Year 7-8; 20%
			Year 19-20.
Initial Capital	\$1,447,217	\$2,500,000	\$4,199,510
Investment			
ACDBE	Gideon Total	Mission Yogurt/Rod	ROAM, First Class
Participation	Mngt. Services,	Tafoya	Concessions, Airport
	Procurement		Field Services
	Concepts, Inc.		

An evaluation panel reviewed and ranked the Proposals. The evaluation panel was composed of four Authority staff members from the following departments; Terminal and Tenants, Finance, Air Service Development, and Airport Design and Construction. The evaluation included six criteria: (1) Financial statements; (2) Financial offer; (3) Demonstrated experience; (4); Project Organization and key personnel; (5) Operational Work Plan and Staffing; and (6) Lounge Design Elements.

#### Proposal scoring:

Final Rank	Panelist 1	Panelist 2	Panelist 3	Panelist 4	Total	Rank
ALD Development Corp.	3	3	3	2	11	3
MAG USA	2	2	2	3	9	2
TAV America Operation Services	1	1	1	1	4	1

Authority staff conducted interviews with TAV on March 15, 2018, and with ALD and MAG on March 21, 2018. Based on the proposal scoring and interviews, the evaluation panel unanimously selected TAV as the winning proposer. Staff therefore recommends TAV be awarded a concession lease for a common use lounge with a term of 10 years.

#### **Fiscal Impact:**

TAV will be responsible for any and all build-out costs associated with the new Lounge location in T2W. The minimum initial investment proposed by TAV is \$4,199,510.

#### Financial Terms Proposed by TAV:

Minimum Annual Guaranty \$448,000.00

TAV's projected sales are \$3.4 million for the first year and increasing to \$5.9 million over the term of the concession lease. Their projected revenue from percentage rents to the Authority is \$540,000 for the first year and increasing to \$1.2 million over the term of the concession lease.

#### **Authority Strategies:**

This item suppor	ts on	e or more of	the	Authority St	rateg	ies, as follo	ws:	
Community Strategy		Customer Strategy		Employee Strategy		Financial Strategy		Operations Strategy

#### **Environmental Review:**

- A. CEQA: This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act ("CEQA"), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

#### **Application of Inclusionary Policies:**

The Authority has the following inclusionary programs/policies: a Disadvantaged Business Enterprise (DBE) Program, an Airport Concession Disadvantaged Business Enterprise (ACDBE) Program, Policy 5.12 and Policy 5.14. These programs/policies are intended to promote the inclusion of small, local, service disabled veteran owned, historically underrepresented businesses and other business enterprises, on all contracts. Only one of the programs/policies named above can be used in any single contracting opportunity.

The Authority has an Airport Concession Disadvantaged Business Enterprise ("ACDBE") Plan as required by the U.S. Department of Transportation, 49 Code of Federal Regulations (CFR) Part 23. The ACDBE Plan calls for the Authority to submit a triennial overall goal for ACDBE participation on all concession projects.

This is an airport concession opportunity that will be applied toward the Authority's overall ACDBE goal. TAV-America (TAV) proposed 20-24% ACDBE participation with the inclusion of an ACDBE subtenant (ROAM Fitness) and two ACDBE management contractors (First Class Concessions & Airport Field Services).

Additionally, TAV supports the Authority's inclusionary program, is committed to small and local business participation, and will provide a small business participation plan which delineates their engagement with the local contracting community.

#### Prepared by:

RALPH SANCHEZ
REAL ESTATE MANAGER, BUSINESS AND FINANCIAL MANAGEMENT

#### **RESOLUTION NO. 2018-0037**

A RESOLUTION OF THE BOARD OF THE SAN DIEGO COUNTY **AIRPORT** REGIONAL AUTHORITY AWARDING A NON-EXCLUSIVE CONCESSION LEASE TO TAV-AMERICA TO DESIGN BUILD AND OPERATE AN AIRPORT LOUNGE CONCESSION WITHIN TERMINAL 2 WEST AT SAN DIEGO INTERNATIONAL AIRPORT FOR A TERM NOT TO EXCEED TEN YEARS, WITH A MINIMUM ANNUAL GUARANTEE OF \$448,000, PERCENTAGE RENT OF 10% AND AN ACDBE PARTICIPATION LEVEL OF 20-24%; AND AUTHORIZE THE PRESIDENT/CEO TO TAKE ALL NECESSARY ACTIONS TO EXECUTE THE AIRPORT LOUNGE CONCESSION LEASE

WHEREAS, international airline activity continues to increase at the San Diego International Airport ("Airport"), and as a result of the increasing international airline activity, the Airport is undergoing an extensive expansion of its Federal Inspection Station ("FIS"); and

WHEREAS, construction of the new FIS facility in T2W will enable the Authority to meet current and future international passenger demand while also improving customer service, and serving as an economic stimulus for the region; and

WHEREAS, the Airport currently has an existing Lounge in Terminal T2E that encompasses an area of approximately 5,000 square feet and will remain open and will continue to provide services to passengers; and

WHEREAS, there are additional clubs in T2W - Delta Club Room and United Club Room; and

WHEREAS, as a result of the FIS relocation from T2E to T2W, the Authority sought proposals from firms to design, build, and operate, a Common Use Lounge in T2W that would be in close proximity to the new FIS; and

WHEREAS, on November 7, 2017, the Authority published a Request for Proposals (RFP) to Operate an Airport Lounge Concession. Responses to the RFP were due January 18, 2018, and the Authority received five proposals in response to the RFP; and

Resolution No. 2018-0037 Page 2 of 3

WHEREAS, two respondents were deemed unresponsive due to their failure to provide financials as required by the RFP and were notified that they would not be moving forward in the RFP process; and

WHEREAS, the remaining three proposals were evaluated by an evaluation panel using the following criteria:

- Financial Statements;
- Financial Offer;
- Demonstrated Experience;
- Project Organization and key personnel;
- Operational work plan, staff and training;
- Lounge design elements; and

WHEREAS, the evaluation panel conducted interviews with the respondents, reviewed the proposals; and

WHEREAS, TAV- America (TAV) proposed a Minimum Annual Guarantee of \$448,000, Percentage Rent of 10% and an ACDBE Participation Level of 20-24% using a sublease to ROAM Fitness and partnering with First Class Concessions and Airport Field Services, LLC; and

WHEREAS, the panel unanimously recommended that a non-exclusive Airport Lounge concession lease be awarded to TAV-America (TAV) for a maximum term of ten years, and with a Minimum Annual Guarantee of \$448,000, Percentage Rent of 10% and an ACDBE Participation Level of 20-24%; and

WHEREAS, the Board finds that awarding a non-exclusive airport concession lounge lease to TAV is in the best interest of the Authority.

NOW, THEREFORE, BE IT RESOLVED that the Board hereby awards a non-exclusive concession lease to TAV-America\_to design, build and operate an Airport Lounge concession within Terminal 2 West at San Diego International Airport for a term not to exceed ten years, with a Minimum Annual Guarantee of \$448,000, Percentage Rent of 10% and an ACDBE Participation Level of 20-24%; and

BE IT FURTHER RESOLVED that the Board authorizes the President/CEO to take all necessary actions to negotiate and execute the non-exclusive concession lease; and

BE IT FURTHER RESOLVED that the Board finds that this action is not a "project" as defined by the California Environmental Quality Act ("CEQA")

Resolution No. 2018-0037 Page 3 of 3

AMY GONZALEZ GENERAL COUNSEL

(California Public Resources Code §21065); and is not a "development" as defined by the California Coastal Act (California Public Resources Code §30106).PASSED, ADOPTED, AND APPROVED by the Board of the San Diego County Regional Airport Authority at a regular meeting this 5<sup>TH</sup> day of April, 2018, by the following vote:

_

### **ITEM 14**

APPROVE AND AUTHORIZE
THE PRESIDENT/CEO TO
EXECUTE AN OTHER
TRANSACTIONAL AGREEMENT
(OTA) WITH THE U.S.
DEPARTMENT OF HOMELAND
SECURITY - TRANSPORTATION
SECURITY ADMINISTRATION
(TSA):

There is no information on this item at this time.



## Common Use Airport Lounge

Ralph Sanchez Real Estate Manager

April 5, 2018

### FIS Construction and Common Use Lounge

- Increased international passenger activity
- New FIS in Terminal 2W
- Target Lounge Opening December 2018
- RFP issued to develop lounge



### Three Proposals Received

- TAV-America
- Airport Lounge Development
- Manchester Air Group USA



	TAV - America	Airport Lounge Design	Manchester Air Group- USA
Minimum Annual Guarantee	\$448,000	\$150,000	\$75,000
Percentage Rent	16% to 20% Over the term of the lease	10% Over the term of the lease	4% to 7% Over the term of the lease
Initial Capital Investment Square Feet Developed	\$4,199,510 9,900 SQ. FT.	\$3,338,342 6,200 SQ. FT.	\$2,500,000 3,500 SQ. FT.
ACDBE Participation Airport Goal 19.1 %	First Class Concessions Airport Field Services ROAM Fitness 20-24%	Gideon Total MNGT. Services Procurement Concepts, Inc. Minimum 40%	Mission Yogurt Meets 19.1%
Lease Term	10 years	10 years	10 years
Respondent's Projected Sales	\$3.4 million to \$5.9 million over the term of the lease.	\$1.6 million to \$3.2 million over the term of the lease	\$940, 000 to \$4.7 million over the term of the lease



### **TAV Proposed User Fees**

TAV's fees are all inclusive There will be no charge for food or specialty drinks.

Туре	Rate	
Airline Premium Passenger	\$23 to \$25	Airline partner rate based on volume
Corporate Member	\$23.50 to \$25	Non-airline businesses rate based on volume
Individual	\$40	Children 6 and under are free when accompanied by an adult
ROAM Fitness	\$30	Open to all Lounge guests for the \$30 fee



### **Proposal Evaluation**

Evaluation included six criteria:

Financial statements;

Financial offer;

Demonstrated experience;

Project Organization and key personnel;

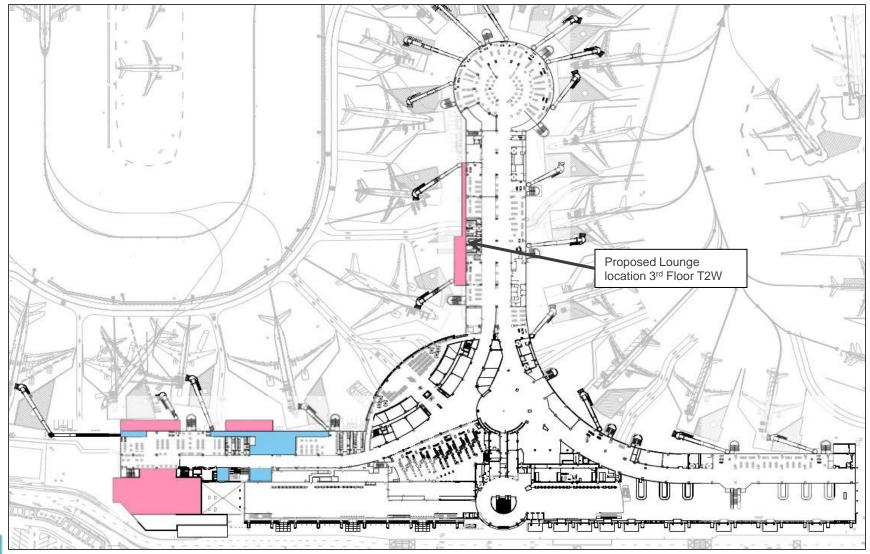
Operational Work Plan and Staffing; and

Lounge Design Elements

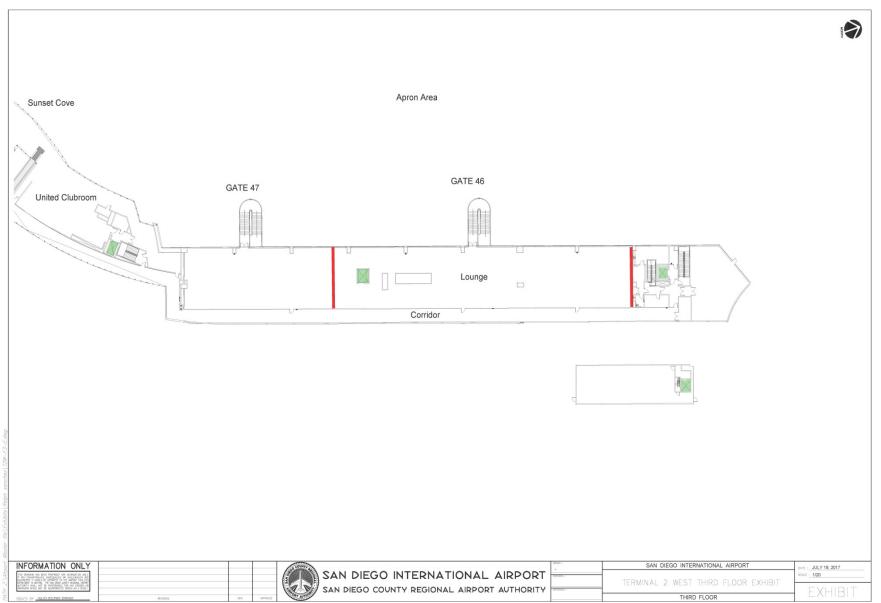
Evaluation panel unanimously selected TAV as the winning proposer



### Proposed Lounge Location Overview





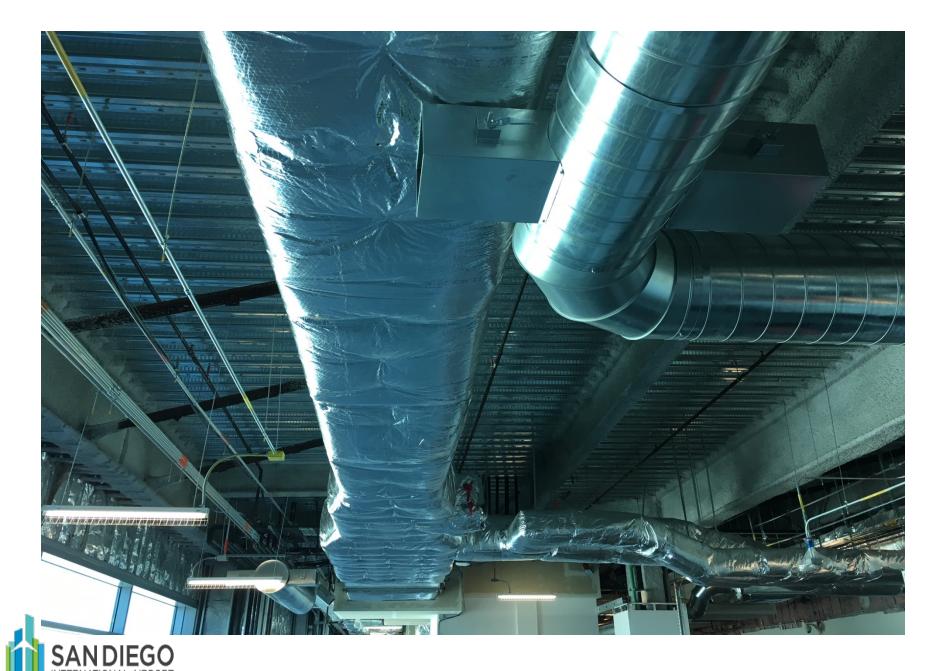




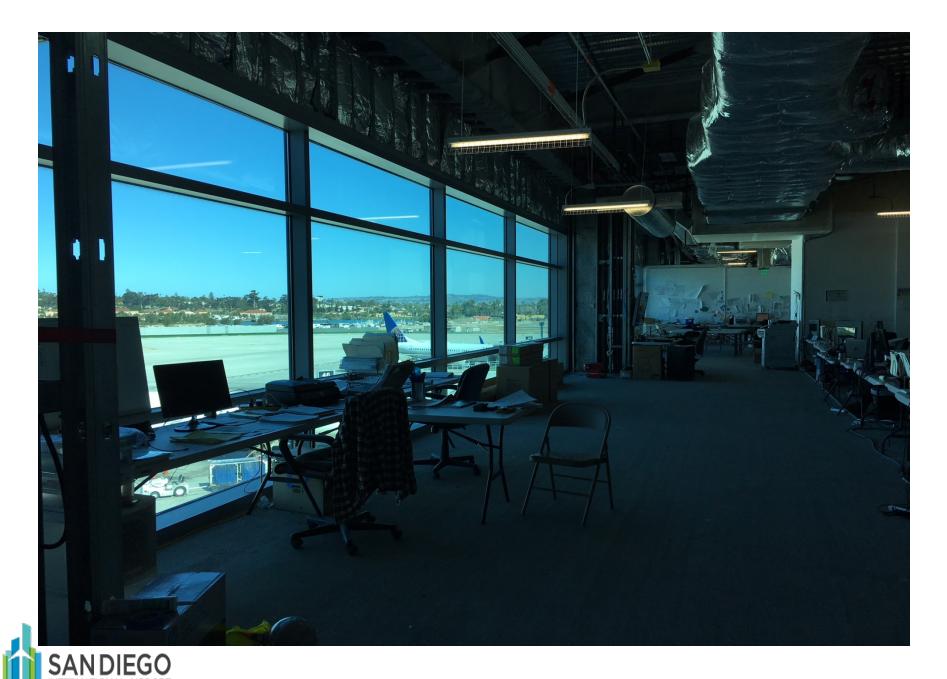
# **Concession Location Existing Conditions**



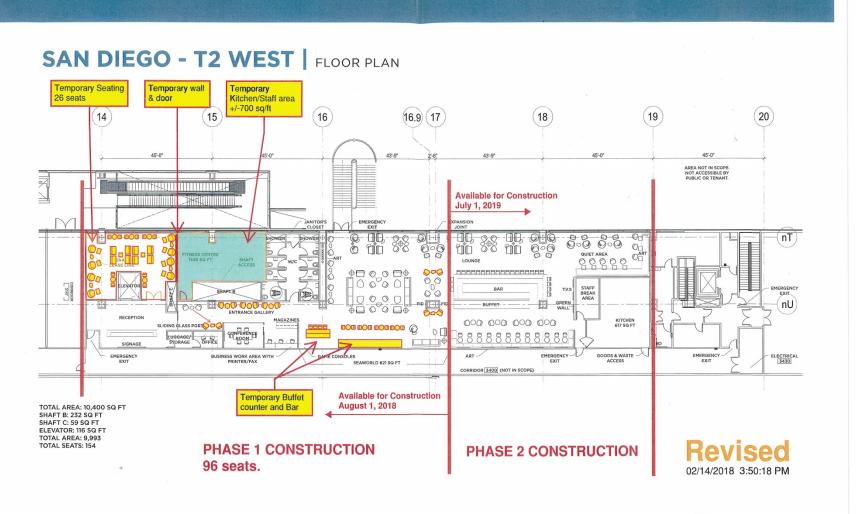
LET'S GO.



LET'S GO.



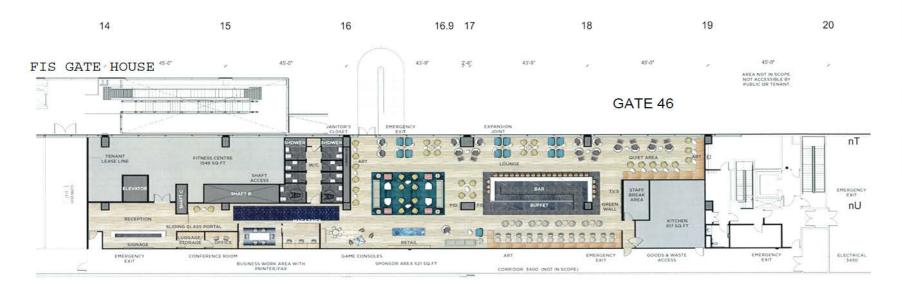
# TAV-Primeclass Proposed Phasing and Design





# Completed TAV-Primeclass Phases 1 and 2

#### Floor Plan



TOTAL AREA: 10,400 SQ FT SHAFT B: 232 SQ FT SHAFT C: 59 SQ FT ELEVATOR: 116 SQ FT TOTAL AREA: 9,993 TOTAL SEATS: 154



# Proposed Interior Design Elements













## **Roam Fitness**















**Questions?** 

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

S	IAFF RE	PORT			Me	eting Date	: AF	PRIL 5, 2018
Su	bject:							
Pre	Business and Travel Expense Reimbursement Reports for Board Members, President/CEO, Chief Auditor and General Counsel When Attending Conferences, Meetings, and Training at the Expense of the Authority							
Re	commendat	ion:						
For	r information o	nly.						
Ва	ckground/Ju	ustification:						
Boa app its trav Aud	ard Members, proved by the lonext regularly vel expense reditor and the G	the President/C the President/C Executive Comn scheduled meet imbursements of General Counsel Board for its info	ÉÒ, the nittee a ing. Au of Board be app	e Chief Aud nd present thority Polid Members proved by the	ditor a ed to cy 3.4 , the he Ex	and the Ger the Board 40 (2)(b) an President/C recutive Co	neral ( for its id (3) CEO, mmitt	s information at (b) require that the Chief tee and
The attached reports are being presented to comply with the requirements of policies 3.30 and 3.40								
Fis	scal Impact:							
Funds for Business and Travel Expenses are included in the FY 2017-2018 Budget.								
Au	thority Strat	egies:						
Thi	s item support	s one or more o	f the Au	uthority Str	ategi	es, as follov	vs:	
$\boxtimes$	Community Strategy	Customer Strategy		Employee Strategy		Financial Strategy		Operations Strategy

### Page 2 of 2

### **Environmental Review:**

- A. This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act (CEQA), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

### **Application of Inclusionary Policies:**

Not applicable.

### Prepared by:

TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/AUTHORITY CLERK

# TRAVEL REQUEST

# KIM BECKER

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY <u>OUT-OF-TOWN TRAVEL REQUEST</u>

#### **GENERAL INSTRUCTIONS:**

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies <u>3.30</u> and <u>3.40</u>, use the most economical means available to affect the travel.

1. TRAVELER; Travelers Name; Kimberly J. Becker	Dept: BU 6
Position: Board Member President/CE	
	not require executive committee administrator approval)
2. DATE OF REQUEST: 3/12/2018 PLANNED DATE	
DESTINATIONS/PURPOSE (Provide detailed explana of paper as necessary):     Destination: Chicago, IL  Explanation:	ation as to the purpose of the trip- continue on extra sheet  Purpose: Attend Aviation Career Services CEO  Diversity Solutions Work Session
<ul><li>4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES</li><li>A. TRANSPORTATION COSTS:</li><li>AIRFARE</li></ul>	\$ 450.00
<ul> <li>*RENTAL CAR (Must complete page 2)</li> <li>OTHER TRANSPORTATION (Taxi, Train)</li> <li>B. LODGING</li> <li>C. MEALS</li> <li>D. SEMINAR AND CONFERENCE FEES</li> <li>E. ENTERTAINMENT (If applicable)</li> <li>F. OTHER INCIDENTAL EXPENSES</li> <li>TOTAL PROJECTED TRAVEL EXPENS</li> </ul>	\$ 450.00 \$ 200.00 \$ \$ \$ 50.00
Risk Management <u>prior to travel</u> in order to obtain insuran	ed. Provide a copy of Out-of-Town Travel Request form to nce identification card covering rental period. e below, I certify that the above listed out-of-town travel an
	3.30 and 3.40 and are reasonable and directly related to th
<ol> <li>The concerned out-of-town travel and all identified Authority's business and reasonable in compariso</li> <li>The concerned out-of-town travel and all identified Authority's Policies 3.30 and 3.40.</li> </ol>	f-town travel request and the details provided on the reversed expenses are necessary for the advancement of the
AUTHORITY CLERK CERTIFICATION ON BEH	

, hereby certify that this document was approved

# **BUSINESS EXPENSE**

# **APRIL BOLING**

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

2018

SDCRAA MAR **05** 2018

# MONTHLY MILEAGE and PARKING FEE REIMBURSEMENT REP CHAPTER & Information Governance

MPLOYEE	NAME		PERIOD COVERED			
C. April Boling DEPARTMENT/DIVISION			February			
	Γ			T		
Date	Miles driven	Destination and purpose of trip	Parking fees & other transportation costs paid	\$\$\$		
2/1/18	29.40	Airport/ALUC/Board Mtg.				
2/1/18	3.70	University Club/Lunch w/Rafael C	astellanos			
2/2/18	25.00	SANDAG Offices/SANDAG Mtg.		10.7		
2/2/18	25.40	University Club/Lunch w/Kim Bec	ker			
2/5/18		Mayor's Office/Qtrly. Mayor Mtg.				
2/6/18	26.80	County Admin. Center/Meet w/Da	niel Reeves			
2/6/18		SD Marriott Marquis/SD Chamber of Commerce Event				
2/15/18	29.40	Airport/Exec./Finance Comm. Mtg	j.			
			,			

## Computation of Reimbursement

		193.10
REIMBURSEMENT RATE: (see below) *	Rate as of January 2018 X	0,545
TOTAL MILEAGE REIMBURSEMENT		105.24
PARKING FEES/TOLL CHARGES (ATTACH RECEIPTS)		29.71
TOTAL REIMBURSEMENT REQUESTED		\$ 134.95
Tacknowledge that I have read, understand and agree to "Authority Policy 3.30 - Business Expense Reimbursement Policy and that any purchases/claims that are not allowed will be my responsibility. I further certify that this report of business expenses were incurred in connection with official Authority business and is true and correct.  Business Expense Reimbursement Policy 3.30		
SIGNATURE OF EMPLOYEE	DEPT./DIV. HEAD APPROVAL	

Thank you for parking at Symphon Towers Please call 619-338-0509 if you have questions or comments

Ticket/Loc: 119124

Lic/State: Color:

Mak/Mod:

Gar Loc: Main Garage
Req Loc: Main Location
Arv Date: 02/02/2018 08:38
Paid Date: 02/02/2018 13:07

Cashler: Jose

Total Chrg:

10.71 Dally #2

Customer: CATHERINE BOLING

Card/Type: 7792/VISA Approval: 04816D Exp Date: \*\*/\*\*

Signature:

66-350

# SAN DIEGO MARRIOTT WARQUIS

333 WEST HARBOR DRIVE SAN DIEGO, CA 92101-7709 (619) 234-1500

GUEST RECEIPT

BATE \$19.00



# TRAVEL EXPENSE

# KIM BECKER

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY TRAVEL EXPENSE REPORT

(To be completed within 30 days from travel return date)

TRAVELE	:R:	Kimberly J. Becker			EPT. NAI	ME & NO.		Exe	cutive Off	ice/BU 6	
DEPARTU	JRE DATE:	2/7/2018	RETUR	N DATE:		2/9/2018		REPOR	RT DUE:	3/	11/18
DESTINA1	TION:	Palm Beach Gardens - ACI-NA CE	O Forum & Wi	nter Board	Meeting						
and approv	vals. Please a	ority Travel and Lodging Expense Re attach all required supporting docume explained in the space provided belo	entation. All rec	olicy, Artic eipts must	le 3, Part 3 be detaile	3.4, Sectio d, (credit c	n 3.40, out eard receip	tlining appi ets do not p	ropriate rei orovide sui	mbursable ficient deta	expenses uil). Any
			Authority				Employe	ee Expens	ses		
			Expenses (Prepaid by Authority)	SATURDAY	SUNDAY	MONDAY	TUESDAY	WEDNESDAY 2/7/18	THURSDAY 2/8/18	FRIDAY 2/9/18	TOTALS
Air Fare, R	Railroad, Bus (	attach copy of itinerary w/charges)	\$399.00								0.00
		le copy of flyer/registration expenses)	\$695:00								0.00
Rental Car	**										0.00
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# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY <u>OUT-OF-TOWN TRAVEL REQUEST</u>

#### **GENERAL INSTRUCTIONS:**

Δ	All travel requests mus	t conform to	applicable	provisions o	of Policies	3 30 and 3 40
<i>∽</i> .	All liavel reduciolo illuo	L COLLIOITI LO	applicable	DIOVISIONS C		5.50 and 5.40.

All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
 Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, use the most economical means available to affect the travel.

1. TRAVELER: Travelers Nan		cker			Dept: 6	
Position:	Board Member	President/CE0	O 🖺 Gen	. Counsel		Chief Auditor
	All other Authority er	mployees (does no	t require execu	tive committe	ee administra	ator approval)
2. DATE OF RE	EQUEST: 11/30/17	PLANNED DATE	,			I 02/09/18
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Authority's busin Travelers Sign	1/6	J Bedr		Dat	te: <u>((</u>	30/17
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(Leave blank and we will insert the meeting date.)

# 77 TRAVELTRUST

Traveltrust Corporation 374 North Coast Hwy 101, Suite F Encinitas, CA 92024 Phone: (760) 635-1700

ADD TO OUTLOOK

Wednesday, 3JAN 2018 05:56 PM EST

Passengers: KIMBERLY JANE BECKER (06)

Agency Reference Number: GRKSVV

Click here to view your current itinerary or ETicket receipt on-line: tripcase.com

American Airlines Confirmation GRKSVV

Please review your itinerary and report any discrepancies to Traveltrust within 24hrs of receipt Be sure to visit www.traveltrust.com for additional travel information

TRAVELTRUST STRONGLY RECOMMENDS CHECKING IN ONLINE WITH YOUR AIRLINE AT LEAST 24 HOURS PRIOR TO EACH FLIGHT FOR THE MOST CURRENT TIMES AND ALERTS

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AIR	Wednesday, 7FEB 2018	o ne electron estado al aporto de electronistico de la como de la	X
	American Airlines	Flight Number: 2107	Class: N-Coach/Economy
	From: San Diego CA, USA	Depart: 07:40 AM	
	To: Charlotte NC, USA	Arrive: 03:14 PM	
	Stops: Nonstop	Duration: 4 hour(s) 34 minute(s)	
	Seats: 34C	Status: CONFIRMED	Miles: 2072 / 3315 KM
	Equipment: Airbus A321 Jet	MEAL; FOOD-BEV/PUR	
	DEPARTS SAN TERMINAL 2 Frequent Flyer Number:		
	AISLE SEAT CONFIRMED  American Airlines Confirmation number is GRKSVV		
AIR	Wednesday, 7FEB 2018		70
20221207257442	American Airlines	Flight Number: 1789	Class: N-Coach/Economy
	From: Charlotte NC, USA	Depart: 04:25 PM	
	To: West Palm Beach FL, USA	Arrive: 06:23 PM	
	Stops: Nonstop	Duration: 1 hour(s) 58 minute(s)	
	Control 240	Status: CONFIDMED	Miles: 502 / 047 I/M

American Airlines Confirmation number is GRKSVV

Seats: 34C Status: CONFIRMED Miles: 592 / 947 KM Equipment: Airbus A321 Jet Frequent Flyer Number: AISLE SEAT CONFIRMED

Arrive: 05:20 PM

AIR Friday, 9FEB 2018 **American Airlines** From: West Palm Beach FL, USA

> To: Washington Reagan Natl DC, USA Stops: Nonstop Seats: 24C

Flight Number: 1849 Class: Q-Coach/Economy Depart: 02:50 PM

Duration: 2 hour(s) 30 minute(s) Status: CONFIRMED Miles: 861 / 1378 KM

Equipment: Airbus Jet ARRIVES DCA TERMINAL C Frequent Flyer Number: AISLE SEAT CONFIRMED American Airlines Confirmation number is GRKSVV

THIS TICKET IS NON-REFUNDABLE AND MUST BE USED FOR THE FLIGHTS BOOKED, IF THE RESERVATION IS NOT USED OR CANCELLED BEFORE THE DEPARTURE OF YOUR FLIGHTS IT MAY HAVE NO VALUE, CONTACT TRAVELTRUST BEFORE YOUR OUTBOUND FLIGHT IF CHANGE IS NECESSARY. DELTA AIR LINES CONFIRMATION NUMBER - HKXK37 AMERICAN AIRLINES CONFIRMATION NUMBER - GRKSVV FOR EMERGENCY SERVICE FROM UNITED STATES - 888-221-6043

#### Ticket/Invoice Information

Ticket for:

KIMBERLY JANE BECKER

Date issued: 12/4/2017

Invoice Nbr: 5450726

Ticket Nbr: DL7028260089 Electronic Tkt: Yes Amount: (254.80 USD)

SAN - CLT

CLT-PBI

Base: 215.81 US Tax: 16.19 USD XT Tax: 22.80 USD Charged to: AX\*\*\*\*\*\*\*\*\*\*\*

Ticket for:

KIMBERLY JANE BECKER

Date issued: 12/4/2017

Invoice Nbr: 5450726

Ticket Nbr: AA7028260090 Electronic Tkt: Yes Amount: \( 114.20 USD \)

Base: 93.02 US Tax: 6.98 USD XT Tax: 14.20 USD

Charged to: AX\*\*\*\*\*\*\*\*\*

Ticket for:

KIMBERLY JANE BECKER

Date issued: 1/3/2018

Invoice Nbr: 5453426

Ticket Nbr: AA7034265736 Electronic Tkt: Yes Amount: 152:50 USD

Base: 121.86 US Tax: 9.14 USD XT Tax: 21:50 USD

Service fee:

KIMBERLY JANE BECKER

Date issued: 12/4/2017

Document Nbr: XD0727630622

Charged to:

AX\*\*\*\*\*\*\*

Service fee:

KIMBERLY JANE BECKER

Date issued:

1/3/2018

Document Nbr: XD0728567267

Charged to:

AX\*\*\*\*\*\*\*\*\*

Total Tickets: 521.50

Total Fees: 60.00

Total Amount: 581.50

Amount:

Amount:

30,00

30.00

Click here 24 hours in advance to obtain boarding passes:

Click here to review Baggage policies and guidelines:

American

TSA Guidance- a government issued photo id is needed for checkin.

Please allow minimum 3 hour check-in for International flights and 2 hours for Domestic.

For Additional security information visit www.tsa.gov.

Thank you for choosing Traveltrust!

Our Business Hours are Sunday - Friday 10pm - 5:30pm Pacific

Saturday from 9am-1pm Pacific.

For EMERGENCY AFTERHOURS assistance in the US, please call 888-221-6043 and use VIP Code SJE72.



December 21, 2017

### **Meeting Confirmation & Receipt**

Please review your <u>CONTACT</u> information below as it will be used for rosters and badges. Any changes should be sent to <u>meetings@aci-na.org</u> immediately.

Please note: The company name listed is per your Official Representative to ACI-NA. No changes to Company name are permitted.

Ms. Kimberly J. Becker

President and CEO

Nickname: Kim

San Diego County Regional Airport Authority

PO Box 82776

San Diego International Airport

San Diego, CA 92138-2776

PH:

(619) 400-2444

EM:

kbecker@san.org

You are registered for the following:

2018 CEO Forum & Winter Board of Directors Meeting

Wednesday, February 07, 2018 through Friday, February 09, 2018

PGA National Resort and Spa 400 Avenue of the Champions Palm Beach Gardens, FL 33418

Function	Quantity	Rate	Amount
Airport Members Registration Fee	I.	\$695,00	\$695.00
		Total	\$695.00
	•	Payment	\$695,00
		Balance	\$0.00



December 21, 2017

### **Meeting Confirmation & Receipt**

Please review your <u>CONTACT</u> information below as it will be used for rosters and badges. Any changes should be sent to <u>meetings@acl-na.org</u> immediately.

Please note: The company name listed is per your Official Representative to ACI-NA. No changes to Company name are permitted.

Ms. Kimberly J. Becker

PH:

(619) 400-2444

President and CEO

Nickname: Kim

EM:

kbecker@san.org

San Diego County Regional Airport Authority

PO Box 82776

San Diego International Airport San Diego, CA 92138-2776

You are registered for the following:

Page: 2

Function

Quantity

Rate

Amount

Thank you for registering for the 2018 CEO Forum & Winter Board of Directors Meeting, February 7-9, 2018. The meeting will be held at PGA National Resort & Spa.

#### HOTEL RESERVATIONS

Please call PGA National Resort & Spa directly at (800) 863-2819. Be sure to identify yourself as an ACI-NA Meeting attendee to receive the discounted rate of \$319.00 USD single/double occupancy per night, plus applicable taxes.

The last day to receive this rate is January 15, 2018. Rooms may sell out before this date. Make your reservations early.

#### CANCELLATION REFUND POLICY

Cancellations must be submitted in writing to meetings@aci-na.org by January 8, 2018. Cancellations received by January 8, 2018 are eligible to receive a refund, less \$100 processing fee. Refunds will be processed after the conclusion of the conference. No refunds or credits will be given for cancellations received after the cancellation deadline date. No shows are not eligible for refunds or credits.

We look forward to seeing you at the 2018 CEO Forum & Winter Board of Directors Meeting in Palm Beach Gardens, FL.



# **ACI-NA Winter Board & CEO Forum** February 7 - 9, 2018 **PGA National Resort & Spa** Palm Beach Gardens, FL **AGENDA**

### Tuesday, February 6, 2018

11:00 am -1:00 pm

**Executive Committee Meeting** 

Vista A

1:30 pm - 5:00 pm

Vista B

Former ACI-NA Chairs Meeting (Invitation only)

### Wednesday, February 7, 2018

8:00 am - 3:00 pm Atrium Foyer

Registration

8:00 am - 9:00 am Honda Pavilion

Networking Breakfast

8:00 am - 11:00 am

Canadian Large Airport Caucus Meeting (with breakfast)

St. Andrews

Canadian Small Airport Caucus Meeting (with breakfast)

8:00 am - 11:00 am Vista

8:30 am - 11:45 am

U.S. Policy Council Meeting (with breakfast)

Bella Lago

12:00 pm - 1:45 pm

**Networking Lunch** Honda Pavilion

Sponsored by: Ricondo & Associates

12:00 pm - 3:15 pm

Vista

Canadian Policy Council and Membership Meeting (with lunch)

3:30 pm - 4:30 pm

Bella Largo

ACI-NA Board of Directors Meeting

4:30 pm - 5:45 pm

Canterbury

WBP/Associates Board Meeting

5:45 pm - 7:00 pm

Lakeside Lawn

Welcome Reception

Sponsored by HMS Host and Landrum & Brown

7:00 pm Palm Terrace ACI-NA Political Action Committee (PAC) Dinner

(separate registration required; contact Hannah Giltner for details - hailtner@aci-na.org)

#### Thursday, February 8, 2018

7:00 am - 3:00 pm Atrium Foyer

Registration

as of January 19, 2018 7:30 am – 8:15 am St. Andrews

Exec to Exec Meeting (ACI-NA and WBP/Associates Board Executive Committee members only)

7:30 am – 8:30 am Honda Pavilion

Networking Breakfast

8:30 am – 10:00 am Canterbury A Large Hub Committee Meeting (Committee members only)

8:30 am – 10:00 am Canterbury B Medium Hub Committee Meeting (Committee members only)

8:30 am – 10:00 am Vista Small Hub Committee Meeting

10:00 am – 10:30 am British Ballroom Foyer

AM Networking Break

10:30 am – 10:45 am British Ballroom CEO FORUM:

Welcome and Introductions

Bruce Pelly, Director of Airports, Palm Beach County Department of Airports Kevin M. Burke, President & CEO, ACI-NA Candace McGraw, Chair, ACI-NA and Chief Executive Officer, Cincinnati/Northern Kentucky International Airport

10:45 am – 12:00 pm British Ballroom Are You Ready for the Technology Revolution?

Airports are a component of a dynamic industry, continually causing and adapting to change. Today, new technologies play a pivotal role in how passengers travel. Disruptive technologies have revolutionized the passenger journey and become the norm; for example, Transportation Network Companies (TNCs) have changed the landscape for ground transportation. There are many new technologies on the horizon for airports, such as biometrics, autonomous vehicles, "flying cars" and drones. Adopting and implementing new technologies requires collaboration with stakeholders and operations, as well as integration with existing infrastructure. This session will discuss the roles, responsibilities, and strategic management of airports in developing technologies and analytic solutions.

Moderator: Christina Cassotis, CEO, Allegheny County Airport Authority

Speakers: Daver Malik, Global Airports Strategic Programs Director, Rockwell Collins-ARINC Marcus Womack, Director of Product, Uber

Maurice Jenkins, Division Director, Information Systems & Telecommunications, Miami International Airport

12:00 pm – 1:00 pm Honda Pavilion

Networking lunch

1:00 pm - 2:15 pm British Ballroom Mary Jane Goes To The Airport

Recreational and/or medical use of marijuana is legal in more than 20 U.S. states, with several others considering legalization in 2018. In Canada, the federal government is expected to change national law to legalize recreational marijuana and license growers by summer 2018, while leaving it up to the provinces to regulate distribution and retail sales. Airport policies covering their own employees' conduct/possession of marijuana, use of marijuana outside of the workplace and compliance with federal drug testing laws, potential on-airport sale or growth/manufacture of marijuana, edibles and paraphernalia, and how local law enforcement responds to discovery of marijuana by security screening and customs officers are just some of the issues that will be addressed by this panel to help airports navigate in this new environment.

Moderator: Bryant Francis, Director of Aviation, Oakland International Airport

as of January 19, 2018

Speakers:

David Bannard, Attorney, Foley & Lardner LLP

Greg Phillips, Director of Aviation, Colorado Springs Airport

Tom Ruth, President & CEO, Edmonton Regional Airports Authority

2:15 pm – 3:15 pm British Ballroom Sustainable Fuels - The Case For Airports

Researchers, manufacturers, airlines and the FAA have been working on Sustainable Alternative Jet Fuels (SAF) for many years, and until recently, the airport focus had been ensuring that SAF would be a "drop in" for existing facilities. But capabilities and interest in using SAF have advanced and airport executives need to learn more to work collaboratively with national and local stakeholders. Take advantage of the opportunity to learn about production capacity and airline interest as Carbon Offsetting Scheme for International Aviation (CORSIA) comes into effect in 2020. The session will also explore community interest and activism, economic realities, and what you need to know as you consider working in partnership with airlines and suppliers.

Moderator: Howard Eng, President & CEO, Greater Toronto Airports Authority

Speakers: Melinda Pagliarello, Director, Environmental Affairs, ACI-NA

Ginger Evans, Commissioner, Chicago Department of Aviation Lance Lyttle, Airport Director, Seattle-Tacoma International Airport

3:15 pm – 4:15 pm British Ballroom Ensuring Airport Resiliency

Airports face a wide variety of challenges - from weather events to aircraft accidents to system malfunctions to social unrest to terrorist attacks. In any of these scenarios, the response must be proactive, flexible and scalable, effectively meeting the needs of passengers, employees and your community while under intense media and political pressure. Airports have always had systems and structures in place to respond to these types of challenges, but today's dynamic events demand a different approach. Learn what airport CEOs should consider to ensure they have the facilities, organization and culture to be truly resilient.

Moderator: Margaret McKeough, Executive Vice President & COO, Metropolitan Washington Airports Authority

Speakers: Howard Eng, President & CEO, Greater Toronto Airports Authority

Russ Handy, Aviation Director, San Antonio Airport System Carl Newman, CEO, Jackson Municipal Airport Authority

4:15 pm – 4:45 pm British Ballroom Foyer

PM Refreshment Break

4:45 pm – 5:45 pm Canterbury Airports Only Session - Airports and the Media: Getting It Right

As major cornerstones to local communities, airports are often the subject of intense scrutiny from the media and the public. For CEOs, managing the airport's public image – in good times and in bad – requires a deep understanding of public relations through the media. Join your colleagues for a candid discussion about the challenges of the ever changing media landscape and what you need to do to retain your airport's positive brand.

Moderator: Bob Sartor, President & CEO, YYC Calgary International Airport

Speakers: Roosevelt Council Jr., Airport Manager, City of Atlanta Department of Aviation

Rhonda Hamm- Niebruegge, Director of Airports, St. Louis Airport Authority Terry Slaybaugh, Director of Aviation, City of Dayton Department of Aviation

6:15 pm – 7:15 pm Masters Terrace Networking Reception

Sponsored by: Palm Beach International Airport and Discover the Palm Beaches

7:15 pm – 8:30 pm Bella Lago Wine and Cheese Reception Sponsored by: SSP America

Join the SSP America team for a relaxing evening to taste a variety of rare wines from Orin Swift Cellars paired with artisan cheeses and foods. Winery experts will be on hand to share wine insights and perform a champagne sabering.

### Friday, February 9, 2018

7:30 am - 8:30 am Honda Pavilion

Networking Breakfast

8:30 am - 9:00 am British Ballroom

Making Your Airport A Hero in the Community

Edge4Vets was developed to help U.S. and Canadian veterans translate their leadership strengths from the military, including strong values and skills, into tools for success in the civilian workforce. ACI-NA has endorsed "Edge4Vets at airports" as the official vehicle for helping to accelerate veterans into the airport workplace. The program, which began in 2011, has been successful in helping 80% of those veterans receiving training to attain jobs.

Moderator: David N. Edwards, Jr., President/CEO, Greenville-Spartanburg Airport District

Speaker: Tom Murphy, Director, Human Resiliency Institute, Fordham University

9:00 am - 11:00 am British Ballroom

You're It! Meta-Leadership Thinking and Practices for Airports

How do you orient your thinking and your leadership to grasp all that goes on - and that could go on - in the complex ecosystem of an airport? "Meta-Leadership," a strategy for widely analyzing problems and building systemic solutions could be the answer. Since the government requested Harvard to engage in this work following 9/11, Dr. Leonard Marcus and his colleagues have taught and engaged leaders through complex problem solving and crises in many areas of aviation. As an airport executive, you often find yourself in those "You're It!" situations. This session will provide you a concise "how to" on applying Meta-Leadership practices to both critical scenarios and everyday leadership.

Introduction: Lew Bleiweis, Executive Director, The Greater Asheville Regional Airport Authority

Speaker:

Dr. Leonard Marcus, Co-Director, National Preparedness Leadership Initiative,

Harvard University

11:00 am - 11:15 am British Ballroom Fover AM Refreshment Break

11:15 am - 11:45 am British Ballroom

ACI-NA Town Hall

Kevin M. Burke, President & CEO, ACI-NA

Candace McGraw, Chair, ACI-NA and Chief Executive Officer, Cincinnati/Northern Kentucky

International Airport

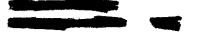
11:45 am British Ballroom Wrap Up and Adjourn



Guest Name:

**Kimberly Becker** 

Airports Council International -- North America



Room #:

2051

Folio #:

R67200

Group #:

020418AIRP 1

Guests: Clerk:

TGANOE

CL #:

CC #:

Arrive: 02/07/18

Time:

06:56 PM

Depart: 02/09/18

Time: 03:35 PM

Status: HIST

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I agree that my liability for this bill is not waived and agree to be held personally liable in the event that the indicated person, company, or association fails to pay for any part of the full amount of those charges. I also agree that all charges contained in this account are correct and any disputes or requests for copies of charges must be made within five days after my departure and I understand that late charges may be settled to my method of payment after my departure. I understand that I will be held liable and personally responsible for any damage(s) made to the room and shall be notified within five days of my departure date and charged accordingly to repair the room to its original condition.

# TRAVEL EXPENSE RECEIPTS FOR KIMBERLY J. BECKER ACI-N CEO FORUM & WINTER BOARD MEETING

Palm Beach Gardens, FL February 7-9, 2018 2/7/18 DINNER

Ironwood 400 Ave of Champions West Palm Beach, FL 33418 2/7/2018 19:06	02/07/18 20;07 SALES DRAFT PGA National Resort				
Ironwood Check: 511066	400 Ave of the Champions West Palm Beach, FL 33418 (800) 633-9150				
Server: Nicholas Guests: 2 Terminal: 51	MERCH ID: 1561236006 CASHIER: Nicholas TERMINAL: 51  Visa 803901603092 2568773009 Visa Credit Chip Signature Auth Mode: Issuer AID: A000000031010 TVR: 8080008000 IAD: 06010A03600000 TSI: 6800 ARC: 00				
Regular Check  1 Filet Mignon 43.00 1 SD SS Baked Pota 9.00 1 Day Boat Fish 40.00  Subtotal 115.50 Tax (7%) 9.55 Gratuity 20.79 Total 145.84					
Total Splits: 2  Balance Due: 72.92 18.00 = 54.92  ADD'L GRATUITY \$	NAME: BECKER/KIMBERLY JAN NUMBER: XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX				
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TOTAL \$ ROOM/MEMBER # ***FOR ROOM CHARGES ONLY***	TOTAL: 72.92 \$ 54.92				
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# TRAVEL EXPENSE RECEIPTS FOR KIMBERLY J. BECKER ACI-NA CEO FORUM & WINTER BOARD MEETING Palm Beach Gardens, FL February 7-9, 2018

BAEAKFAST 2/8/18

Palm Terrace
400 Ave of Champions
West Palm Beach, FL 33418
2/8/2018 8:00
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l Breakfast Buffet 21.00
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Subtotal 21.00
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Gratuity 3.78
Total 26.51
TOLAL 20.51
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ADD'L GRATUITY \$ *Please Initial Extra Gratuity
rriedse initial Extra Gratuity
TOTAL \$
ROOM/MEMBER #  ***FOR ROOM CHARGES ONLY***
NAME (PRINT)
SIGNATURE X
Gratuity Included Thank You
Have a Championship Day!

## TRAVEL EXPENSE RECEIPTS FOR KIMBERLY J. BECKER **ACI-N CEO FORUM & WINTER BOARD MEETING**

### Palm Beach Gardens, FL February 7-9, 2018

2/7/18 - OTHER FOOD

2/8/18- DINNER



SBARRO CHARLOTTE INTERNATIONAL AIRPORT

369749 Yolonda CHK 7270 GST 1 FEB07'18 3:39PM

1 SODA BTL M 2.89 4.79 1 PIZ CHEESE S SUBTOTAL

7.68

AMOUNT PAID (8.31)CASH CHANGE .--369749 Closed FEB07 03:39PM---

WE WANT TO HEAR YOUR FEEDBACK! PLEASE CONTACT 1-877-672-7467 OR CUSTOMERSERVICE@HMSHOST.COM TO SHARE YOUR EXPERIENCE.

STOREID: CLTSBA01

Your order number is: 7270

Ironwood 400 Ave of Champions West Palm Beach, FL 33418 2/8/2018 2 Ironwood Check: 511087	: 2:20
Related Check: 511080 Server: Alejandro Guests: 1 Terminal: 51	
Regular Check	con anti vita par
1 Filet Mignon 4	3.00 0.00
Subtotal 63:00 Tax (7%) -5:20 Gratuity 11:34 Total 79:54	53.0 3.7 9.5 66.2
ADD'L GRATUITY \$ *Please Initial Extra Gratuit:	 У
TOTAL \$	<b>&gt;</b> ****
ROOM/MEMBER # ***FOR ROOM CHARGES ONLY***	

NAME(PRINT)

SIGNATURE X

Gratuity Included Thank You

# TRAVEL EXPENSE RECEIPTS FOR KIMBERLY J. BECKER ACI-N CEO FORUM & WINTER BOARD MEETING

Palm Beach Gardens, FL February 7-9, 2018

2/7/18

PASSENGER REGENTED 190  AMERICAN AIRLINES  ISS. AGENT ID. O7FEB18 PLACE 1952 100 US  NAME OF PASSENGER (NOT TRANSFERABLE)  PARE BASIS - / SAN - D1EGQIR CODE FC  SAN - WDB PARE BASIS - / SAN - D1EGQIR CODE  FC  *********************************	AMERICAN AIRLINES REFUNDABLE ONLY WITH RELATED FLIGHT CPN RETAIN THIS RECEIPT THROUGHOUT YOUR JOURNEY
ENDORS SERVING AND SPORTATION PSGR TICKET 0017034265736  GHANGLEJURAA CLTPBI-AA ISSUED IN EXCHANGE FOR GRESSY AVIO.  PARE CALCULATION OF THE CODE OF T	FOR CONDITIONS OF GONTRACT THAT SEE THE THE THE THE THE THE THE THE THE T
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TAXIFEE/CHARGE NA STOCK CONTROL NUMBER TX COUPON AIRLINE FORM SERVL NO. CK TAXIFEE/CHARGE NA 00124635282604 0 001 0275840318 2 USD 25.00	BAGGAGE DINR.  COUPON ARRINE FORM SERVALING CX

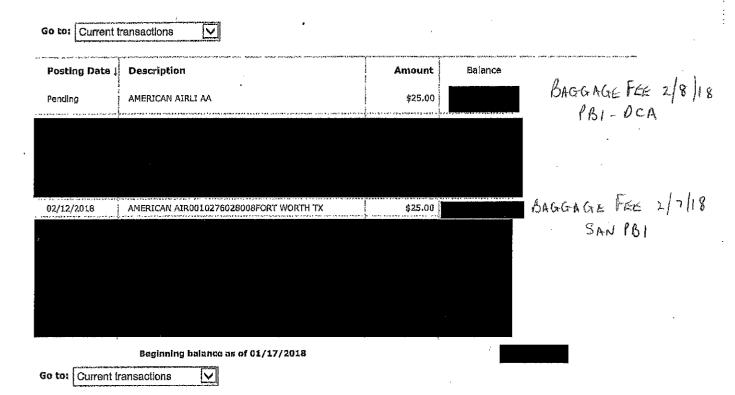
BAGGAGE RECEIPT SAN-PBI KIMBEALY J. BECKER

Alaska Airlines Visa Signature - 4471

**Balance Summary: 02/15/2018** 

Account Summary	Card Details		Pay This Card	######################################
Current balance: Total credit available;	Total credit line: Cash credit line:		Statement balance: Payment due date:	02/13/2018
Cash credit line available	Amount over total credit line:	\$0.00	Total minimum payment due:	<b>\$0.</b> 00
Rewards	Next closing date; Last payment date: Last payment:	02/16/2018 02/12/2018		

<sup>\*</sup> Available Credit includes purchases that have been authorized but have not yet posted to your account.



# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY TRAVEL EXPENSE REPORT

(To be completed within 30 days from travel return date)

TRAVELER	:	Kimberly J. Becker	• " • • • • • • • • • • • • • • • • • •		EPT. NAM	/IE & NO.		Exe	cutive Off	ice/BU 6	
DEPARTUR	E DATE:	2/11/2018	RETUR	N DATE:		2/13/2018		REPOR	RT DUE:	3.	/15/18
DESTINATION	ON:	Washington, DC - Meeting with C	BP								
and approve	als. Please a	ority Travel and Lodging Expense R attach all required supporting docum explained in the space provided belo	eimbursement F entation. All red	Policy, Artic eipts must	le 3, Part 3 be detailed	3.4, Section d, (credit d	n 3.40, out ard receip	lining appi ts do not p	ropriate rei orovide sui	mbursable ficient deta	expenses ail). Any
			Authority Expenses			•	Employe	e Expens	es		
			(Prepaid by Authority)	SATURDAY	SUNDAY 2/11/18	MONDAY 2/12/18	TUESDAY 2/13/18	WEDNESDAY	THURSDAY	FRIDAY	TOTALS
Air Fare. Ra	ilroad, Bus (a	attach copy of itinerary w/charges)	\$466.50		211110						0.00
		e copy of flyer/registration expenses)									0.00
Rental Car*											0.00
Gas and Oil	*										0.00
Garage/Park	ding*										0.00
Mileage - att	ach mileage	form*	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1								0.00
Taxi and/or \$	Shuttle Fare	(include tips pd.)*			16.04		17.36				33.40
Hotel*			ラース 大 (事件を)		297.33	343.25					640.58
Telephone, I	nternet and	Fax*								<u></u>	0.00
Laundry*		and the Manager of the state of	A STATE OF THE STA								0.00
nps - <i>separ</i> Meals	Breakfast*	naids,bellhop,other hotel srvs.)	7				8.25				8.25
(include	Lunch*	,	· · · · · · · · · · · · · · · · · · ·				3,20				0.00
tips pd.)	Dinner*		- 54 - 58		47.14	11.83					58.97
	Other Mea	ils*			,,,,,						0.00
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*Provide det							50.04	0.00	0.00	0.00	0.00
		Total Expenses prepaid by Authorit	y 466.50	0.00	360.51	355.08	50.61	0.00	0.00	0.00	766.20
Explanation:							paid by Au urred by Ei				466.50
						cash adv					766.20
					Grand Tr	ip Total	P-7319151				1,232.70
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¹Give names	and business	s affiliations of any persons whose meals	were paid by trav	eler.	1	,-	tive amoun				700.00
	reck Request	yable to SDCRAA					gative amo		ing even if	the amoun	766.20
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Reimburse	ment Policy	strator acknowledge that I have r <sup>4</sup> and 3.30 - Business Expense I certify that this report of travel e Lodging Expense Reimbursement	Reimbursemer xpenses were Policy 3.40	nt Policy <sup>5</sup> a	and that a	ny purcha ion with o	ses/claim	ns that are nority bus ement Polic	e not allov iness and	wed will b	e my nd correct.
Prepared By	<i>"</i> :		Kim Ayers Print/Type Name				-	Ext.:	1	2447	
Traveler Sig		- Khai		2				Date:	91	6/18	
Approved By							-	Date:			
AUTHORIT	Y CLERK C	ERTIFICATION ON BEHALF OF E	XECUTIVE CO	•	_ (To be co						
,		ever clerk's the meeting will insert their meeting.	name and title.)	_noreby de	iny wat ti	io accumic	an in and	2. 0100 Ny		5011111	
		sert the meeting date.)	land and revenue = = = for s	u palpak	mont If.	au barra -	nu auaatt	one olooo	A 000		
Failure to att your departi	tach required ment Adminis	d documentation will result in the del strative Assistant or call Accounting	ay от processing at ext. 2806.	j reimpurse	ипепт. Ігу	ou nave a	ny questio	ят <i>s, pieas</i> i	5 35 <del>5</del>		

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY **OUT-OF-TOWN TRAVEL REQUEST**

### **GENERAL INSTRUCTIONS:**

A. All travel requests must conform to applicable provisions of Policies 3.30 a	and 3.40	3.30	Policies	provisions of Po	applicable	m to	ist conform	I requests m	All trave	Δ
---	----------	------	----------	------------------	------------	------	-------------	--------------	-----------	---

 All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
 Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, use the most economical means available to affect the travel.

TRAVELER:     Travelers Name: Kimberly J. Becker		Dept: 6
Position: Board Member President/CE	O Gen. Counsel	Chief Auditor
All other Authority employees (does no	t require executive committe	e administrator approval)
2. DATE OF REQUEST: 12/4/17 PLANNED DATE	OF DEPARTURE/RETURN: _	2/11/18 <i>I</i> 2/13/18
DESTINATIONS/PURPOSE (Provide detailed explana of paper as necessary):     Destination: Washington, DC  Explanation:	etion as to the purpose of the Purpose: Attend Meeting Protection on 2/12/18	
<ul> <li>4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES</li> <li>A. TRANSPORTATION COSTS: <ul> <li>AIRFARE</li> <li>OTHER TRANSPORTATION (Taxi, Train,</li> </ul> </li> <li>B. LODGING</li> <li>C. MEALS</li> <li>D. SEMINAR AND CONFERENCE FEES</li> <li>E. ENTERTAINMENT (If applicable)</li> <li>F. OTHER INCIDENTAL EXPENSES</li> <li>TOTAL PROJECTED TRAVEL EXPENSES</li> </ul>	\$ \$ \$ \$	500.00 100.00 800.00 300.00 50.00 1750.00
CERTIFICATION BY TRAVELER By my signature	below. I certify that the abo	ove listed out-of-town travel and
associated expenses conform to the Authority's Policies 3		
Authority's business.		a 8
Travelers Signature:	Dat	e: 13/5/17
CERTIFICATION BY ADMINISTRATOR (When	e Administrator is the Execu	itive Committee, the Authority
Clerk's signature is required).	5 / Commission of the Excee	ave committees, the realistic
By my signature below, I certify the following:		
1. I have conscientiously reviewed the above out-of	-town travel request and the	details provided on the reverse.
<ol><li>The concerned out-of-town travel and all identifie</li></ol>	d expenses are necessary fo	or the advancement of the
Authority's business and reasonable in comparise		
3. The concerned out-of-town travel and all identifie	d expenses conform to the r	equirements and intent of
Authority's Policies <u>3.30 and 3.40</u> .		4
Administrator's Signature:		Date:
<b>AUTHORITY CLERK CERTIFICATION ON BE</b>		
Stoketh Authority Clerk	hereby certify	that this document was approved
(Please leave blank. (Whoever clerk's the meeting will insert their name by the Executive Committee at its Drom by 2	ne and titte.) . 2017-	ina
Uy the Executive Committee at its 4.112M 121 201	Ill insert the meeting date.)	ישיי

## TRAVELT RUST

Traveltrust Corporation 374 North Coast Hwy 101, Suite F Encinitas, CA 92024 Phone: (760) 635-1700



Wednesday, 3JAN 2018 05:56 PM EST

Passengers: KIMBERLY JANE BECKER (06)

Agency Reference Number: GRKSVV

Seats: 24C

Click here to view your current itinerary or ETicket receipt on-line: tripcase.com

American Airlines Confirmation GRKSVV

Please review your itinerary and report any discrepancies to Traveltrust within 24hrs of receipt Be sure to visit <a href="https://www.traveltrust.com">www.traveltrust.com</a> for additional travel information

TRAVELTRUST STRONGLY RECOMMENDS CHECKING IN ONLINE WITH YOUR AIRLINE AT LEAST 24 HOURS PRIOR TO EACH FLIGHT FOR THE MOST CURRENT TIMES AND ALERTS

AIR	Wednesday, 7FEB 2018		***************************************
***************************************	American Airlines	Flight Number: 2107	Class: N-Coach/Economy
	From: San Diego CA, USA	Depart: 07:40 AM	n et Wrong i den i de i de i de i de i de i de i d
	To: Charlotte NC, USA	Arrive: 03:14 PM	more than the second se
	Stops: Nonstop	Duration: 4 hour(s) 34 minute(s)	
	Seats: 34C	Status: CONFIRMED	Miles: 2072 / 3315 KM
	Equipment: Airbus A321 Jet	MEAL: FOOD-BEV/BUR	
	DEPARTS SAN TERMINAL 2		
	Frequent Flyer Number:	Marie Comment	
	AISLE SEAT CONFIRMED	at the state of th	
FEATER NE	American Airlines Confirmation number is GRKSVV		
AIR	Wednesday, 7FEB 2018		
9.757(0.00X3X	American Airlines	Flight Number: 1789	Class: N-Coach/Economy
	From: Charlotte NC, USA	Depart: 04:25 PM	
	To: West Palm Beach FL, USA	Arrive: 06:23 PM	
	Stops: Nonstop	Duration: 1 hour(s) 58 minute(s)	
	Seats: 34C	Status: CONFIRMED	Miles: 592 / 947 KM
	Equipment: Airbus A321 Jet		
	Frequent Flyer Number:		•
	AISLE SEAT CONFIRMED	•	
	American Airlines Confirmation number is GRKSVV	National designation of the state of the s	
AIR	Friday, 9FEB 2018		
2000 C	American Airlines	Flight Number: 1849	Class: Q-Coach/Economy
	From: West Palm Beach FL, USA	Depart: 02:50 PM	
	To: Washington Reagan Natl DC, USA	Arrive: 05:20 PM	
	Stops: Nonstop	Duration: 2 hour(s) 30 minute(s)	

Status: CONFIRMED

Miles: 861 / 1378 KM

Equipment: Airbus Jet ARRIVES DCA TERMINAL C Frequent Flyer Number: AISLE SEAT CONFIRMED

American Airlines Confirmation number is GRKSVV

THIS TICKET IS NON-REFUNDABLE AND MUST BE USED FOR THE FLIGHTS BOOKED. IF THE RESERVATION IS NOT USED OR CANCELLED BEFORE THE DEPARTURE OF YOUR FLIGHTS IT MAY HAVE NO VALUE. CONTACT TRAVELTRUST BEFORE YOUR OUTBOUND FLIGHT IF CHANGE IS NECESSARY. DELTA AIR LINES CONFIRMATION NUMBER - HKXK37 AMERICAN AIRLINES CONFIRMATION NUMBER - GRKSVV FOR EMERGENCY SERVICE FROM UNITED STATES - 888-221-6043

#### Ticket/Invoice Information

Ticket for:

KIMBERLY JANE BECKER

Date issued: 12/4/2017

Invoice Nbr: 5450726

Ticket Nbr: DL7028260089 Electronic Tkt: Yes Amount: 254-80 USD

Base: 215.81 US Tax: 16.19 USD XT Tax: 22:80 USD

Charged to: AX\*\*\*\*\*\*\*\*\*

Ticket for:

KIMBERLY JANE BECKER

Date issued: 12/4/2017

Invaice Nbr: 5450726

Ticket Nbr: AA7028260090 Electronic Tkt: Yes Amount: 114.20 USD

Base: 93,02 US Tax: 6.98 USD XT Tax: 14.20 USD

Charged to: AX\*\*\*\*\*\*\*\*\*\*\*

Ticket for:

KIMBERLY JANE BECKER

Date issued: 1/3/2018

Invoice Nbr: 5453426

Ticket Nbr: AA7034265736 Electronic Tkt: Yes Amount: 152.50 USD

Base: 121.86 US Tax: 9.14 USD XT Tax: 21.50 USD-

Amount:

PBI - DCA

152.50

Service fee:

KIMBERLY JANE BECKER

Date issued:

12/4/2017

Document Nbr: XD0727630622

Charged to:

AX\*\*\*\*\*\*\*\*

Service fee:

KIMBERLY JANE BECKER

Date issued:

1/3/2018

Document Nbr: XD0728567267

Charged to:

AX\*\*\*\*\*\*\*\*\*

Amount: 30.00

30:00

30.00

Total Tickets: 521.50 60.00

Total Fees:

Total Amount: 581.50

182.50

#### Click here 24 hours in advance to obtain boarding passes:

American

#### Click here to review Baggage policies and guidelines:

American

TSA Guidance- a government issued photo id is needed for checkin. Please allow minimum 3 hour check-in for International flights and 2 hours for Domestic.

For Additional security information visit www.tsa.gov.

Thank you for choosing Traveltrust!

Our Business Hours are Sunday - Friday 10pm - 5:30pm Pacific

Saturday from 9am-1pm Pacific.

For EMERGENCY AFTERHOURS assistance in the US, please call 888-221-6043 and use VIP Code SJE72.

# TRAVELTRUST

Traveltrust Corporation 374 North Coast Hwy 101, Suite F Encinitas, CA 92024 Phone: (760) 635-1700



Wednesday, 7FEB 2018 12:54 PM EST

Passengers: KIMBERLY JANE BECKER (06)

Agency Reference Number: MFGLUO

Click here to view your current itinerary or ETicket receipt on-line: tripcase.com

American Airlines Confirmation MFGLUO

Please review your itinerary and report any discrepancies to Traveltrust within 24hrs of receipt Be sure to visit <a href="https://www.traveltrust.com">www.traveltrust.com</a> for additional travel information

TRAVELTRUST STRONGLY RECOMMENDS CHECKING IN ONLINE WITH YOUR AIRLINE AT LEAST 24 HOURS PRIOR TO EACH FLIGHT FOR THE MOST CURRENT TIMES AND ALERTS

AIR	Tuesday, 13FEB 2018		
210111111111111111111111111111111111111	American Airlines	Flight Number: 2617	Class: S-Coach/Economy
	From: Washington Reagan Natl DC, USA	Depart: 10:34 AM	
	To: Phoenix AZ, USA	Arrive: 01:57 PM	
	Stops: Nonstop	Duration: 5 hour(s) 23 minute(s)	
	Seats: 19C	Status: CONFIRMED	Miles: 1964 / 3142 KM
	Equipment: Boeing 737-800 Jet	MEAL: Food and Bev for Purchase	
	DEPARTS DCA TERMINAL C - ARRIVES PHX TERMIN Frequent Flyer Number:	AL 4	
	AISLE SEAT CONFIRMED  American Airlines Confirmation number is MFGLUO		·
AIR	Tuesday, 13FEB 2018		
16646149	American Airlines	Flight Number: 0639	Class: S-Coach/Economy
		Flight Number: 0639 Depart: 03:05 PM	Class: S-Coach/Economy
	American Airlines	•	Class: S-Coach/Economy
	American Airlines From: Phoenix AZ, USA	Depart: 03:05 PM	Class: S-Coach/Economy
	American Airlines From: Phoenix AZ, USA To: San Diego CA, USA	Depart: 03:05 PM Arrive: 03:22 PM	Class: S-Coach/Economy  Miles: 304 / 486 KM
	American Airlines From: Phoenix AZ, USA To: San Diego CA, USA Stops: Nonstop	Depart: 03:05 PM Arrive: 03:22 PM Duration: 1 hour(s) 17 minute(s)	
	American Airlines From: Phoenix AZ, USA To: San Diego CA, USA Stops: Nonstop Seats: 19D Equipment: Airbus A321 Jet DEPARTS PHX TERMINAL 4 - ARRIVES SAN TERMINA	Depart: 03:05 PM Arrive: 03:22 PM Duration: 1 hour(s) 17 minute(s) Status: CONFIRMED	
	American Airlines From: Phoenix AZ, USA To: San Diego CA, USA Stops: Nonstop Seats: 19D Equipment: Airbus A321 Jet	Depart: 03:05 PM Arrive: 03:22 PM Duration: 1 hour(s) 17 minute(s) Status: CONFIRMED	
	American Airlines From: Phoenix AZ, USA To: San Diego CA, USA Stops: Nonstop Seats: 19D Equipment: Airbus A321 Jet DEPARTS PHX TERMINAL 4 - ARRIVES SAN TERMINA	Depart: 03:05 PM Arrive: 03:22 PM Duration: 1 hour(s) 17 minute(s) Status: CONFIRMED	
	American Airlines From: Phoenix AZ, USA	Depart: 03:05 PM	Class: S-Coach/Economy

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#### FOR EMERGENCY SERVICE FROM UNITED STATES - 888-221-6043

#### Ticket/Invoice Information

Ticket for: KIMBERLY JANE BECKER

Date issued: 1/2/2018 Invoice Nbr: 5453217

Ticket Nbr: AA7034265607 Electronic Tkt: Yes Amount: 254.00 USD

Base: 214.88 US Tax: 16.12 USD XT Tax: 23.00 USD

Charged to: AX\*\*\*\*\*\*\*\*\*

Service fee: KIMBERLY JANE BECKER

Date issued: 1/2/2018

Document Nbr: XD0728502152 Amount: 30.00

Charged to: AX\*\*\*\*\*\*\*\*\*\*

Total Tickets: 254.00
Total Fees: 30.00
Total Amount: 284.00

#### Click here 24 hours in advance to obtain boarding passes:

American

### Click here to review Baggage policies and guidelines:

American

TSA Guidance- a government issued photo id is needed for checkin.

Please allow minimum 3 hour check-in for International flights and 2 hours for Domestic.

For Additional security information visit www.tsa.gov.

Thank you for choosing Traveltrust!

Our Business Hours are Sunday - Friday 10pm - 5:30pm Pacific

Saturday from 9am-1pm Pacific.

For EMERGENCY AFTERHOURS assistance in the US, please call 888-221-6043 and use VIP Code SJE72.

You can also use the Direct Dial Number 682-233-1914 or the collect number 682-647-0061.

Each call is billable at a minimum \$25.00 per call/reservation

### **Ayers Kim**

From:

Stephanie Gupta <Stephanie.Gupta@aaae.org>

Sent:

Friday, January 26, 2018 6:01 AM

To:

Becker Kimberly; RHightower@dfwairport.com; Jeff.Littlefield@flysfo.com;

EFreed@ocair.com; LBronstein@ocair.com; Colleen Chamberlain;

aodonnell@panynj.gov; ceverett@panynj.gov; sliberma@panynj.gov; Kulis Mike; GMascaro@scottsdaleaz.gov; Cathy.Widener@flysfo.com; pbrown@goaa.org;

JCahalan@bwiairport.com; hlawrence@panynj.gov

Cc:

Maribeth Sarnecki; Adam Snider

Subject:

AAAE-CBP Meeting on February 12, 2018

Thank you for confirming your participation in the AAAE International Facilitation meeting with CBP on Monday, February 12, 2018. The agenda for this meeting is below and we will also send it electronically via a calendar invite. If, for some reason, you are now unable to attend in person, please let me know. I need to provide CBP with a list of participants shortly and they may ask for additional identifying details to expedite our entrance through security. I am still trying to determine if we can accommodate a call-in number for this meeting.

As a reminder, we would like to meet at the food court in the Ronald Reagan and International Trade Building before the CBP meeting so that we can go up to CBP security together at 12:45 pm. I had suggested noon so that we could spend a few minutes discussing our goals for the afternoon and any pain points people may want to raise. The food court is one level below street entrance and is quite large. When you get to the main hallway for the food court, turn right at Larry's cookies and head towards Sbarro pizza and R&B Steak and Grill. We will have a large table somewhere on the right side of the food court and will be looking for people beginning at noon.

### <u>U.S. Customs and Border Protection</u> American Association of Airport Executives

Monday, February 12, 2018, 1:00 – 5:00 pm Ronald Reagan Building 1300 Pennsylvania Ave NW:

### Meeting Agenda

1:00-1:30 pm: Introductions and Opening Remarks

O AAAE International Facilitation Subcommittee Chair Huntley Lawrence (PANYNJ)

o CBP Deputy Executive Assistant Commissioner John Wagner

1:30-2:00 pm: Biometric entry and exit

2:00-2:30 pm: CBP Officer Hiring and Staffing

2:30-3:00 pm: Airport Technical Design Standards (signage and commercial advertising)

3:00-3:30 pm: User Fee Airport Agreements

3:30-4:00 pm: CBP IT Outages and Mitigation

4:00-4:15 pm: CBP's eBadge Program

4:15-5:00 pm: Expedited Processing Initiatives:

- o Global Entry
- o Enrollment on Arrival
- Automated Passport Control
- o Mobile Passport Control
- o Modified Egress

Looking forward to seeing everyone in DC soon!

Stephanie K. Gupta
Senior Vice President, Security and Facilitation
<a href="mailto:stephanie.gupta@aaae.org">stephanie.gupta@aaae.org</a>
p. 703.671.8622 | c. 703.953.9066

American Association of Airport Executives
The Barclay Building | 601 Madison Street | Alexandria, VA 22314

### **Ayers Kim**

From:

Kim Becker 📹

Sent:

Saturday, February 24, 2018 11:34 AM

To:

Ayers Kim

Subject:

Fwd: Your ride with Shir Khan on February 11

Follow Up Flag:

Flag for follow up

Flag Status:

Flagged

I'm not sure if I sent you this but this was for the DC trip.

Begin forwarded message:

From: Lyft Ride Receipt <no-reply@lyftmail.com>

Date: February 11, 2018 at 12:11:54 PM PST

To:

Subject: Your ride with Shir Khan on February 11





### Thanks for riding with Shir Khan!

February 11, 2018 at 2:27 PM

### Ride Details

Lyft fare (3.69mi, 10m 32s)

\$13.04

Tip

\$3.00

PayPal account

\$16.04



□ Pickup 2:27 PM Aviation Cir, Arlington, VA ☐ Dropoff 2:38 PM 1445 Pennsylvania Ave NW, Washington, DC

### Earn Free Rides

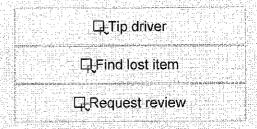
Get \$450 in credits for referring a Washington, D.C. driver if they apply using your link, and give 360 rides within 60 days. They'll get a \$450 cash bonus, too!







First 1,000 applicants per market for a limited time only. See terms.



To protect against unauthorized behavior, you may see an authorization hold up to \$25. This is to verify your payment method and will not be charged.

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Pricing FAQ · Help Center
Receipt #1099825221780782268
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### TRAVEL EXPENSE RECEIPTS FOR KIMBERLY J. BECKER **MEETING WITH CBP** Washington, DC February 12, 2018

A SLICE OF ITA'  1331 PENN	THE WILLARD INTERCONTINENTAL PRIVATE DINING WASHINGTON, DC USA 106 Marieme
Card # XXXXXXYXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	TBL 932/1 <b>6489</b> GST 1 FEB11'18 6:15PM
AJD: A0000000042203 ATC: 00CE TC: 23AEED9D8D1CE764 SEQ #: 59 Batch #: 669 (NVOICE 60 Approval Code: 668936 Entry Method: Chip Read Mode: Issuer - PIN Bypassed	1 RoomSvc Delivery 5.00 1 LASAGNA BOLOGNES 22.00 1 Iced Tea 7.00 Subtotal 34.00 18% SVC CHARGE 5.22 Food Tax 3.92 Payment Due. \$4.3 - 1.4 Gratuity:
PRE-TIP AMT \$11.83	Guest Name:
TOTAL AMOUNT	Room Number:
TOTAL AMOUNT  Slice of Constant Customer copy  No desires Record	Signature: Thank you for dining "Happy Holidays"! Dial 'O' for tray/table removal

DINNER 2/12/18 SEE ATTACHED HISSING RECEIPT FORM

DINNER 2/11/18

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

### MISSING RECEIPT FORM

Employee/Department Head must complete form below.

Date of Purchase/Event:	2/12/2018
Description of Item/Event:	Dinner - Slice of Pizza and Salad
Vendor/Event Name:	A Slice of Italy Pizza, Washington, DC
Dollar Amount:	\$11.83
Reason for Missing Receipt:	Itemized receipt was not provided
I hereby certify that the original	al receipt in question was lost or none was issued to me.
Kyne 7 Bee	2/17/18
Employee Signature	Date
Department Head Signature	Date



120 02/13/18 Kimberly Becker Folio No. 1040516 Room No. : 0932 Po Box 82776 A/R Number Arrival 02/11/18 San Diego Ca Group Code Departure : 02/13/18 San Diego CA 92138 Company Conf. No. : 60523537 **United States** Membership No.: Rate Code: IGCOR Invoice No. Page No. : 1 of 1

Description	Charges	Credits
Private Dining Dinner Food Line# 932 : CHECK# 6489	47.14	- RECEIPT ATT.
Room Charge	259.00	7 \$ 297.33
Room Tax	38.33	
Room Charge	299.00	2 \$ 343 25
Room Tax		
Visa	Market and the deleteration are as the transfer faller, and telescond and tensor for the supply for the desired fide transfer.	687.72
XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX		
	Private Dining Dinner Food Line# 932 : CHECK# 6489  Room Charge Room Tax  Room Charge Room Tax  Visa	Private Dining Dinner Food         Line# 932 : CHECK# 6489         47.14           Room Charge         259.00           Room Tax         38.33           Room Charge         299.00           Room Tax         44.25           Visa

Total	687.72	687.72
Balance	0.00	

### Guest Signature:

I have received the goods and / or services in the amount shown heron. I agree that my liablity for this bill is not waived and agree to be held personally liable in the event that the indicated person, company, or associate fails to pay for any part or the full amount of these charges. If a credit card charge, I further agree to perform the obligations set forth in the cardholder's agreement with the issuer.

### TRAVEL EXPENSE RECEIPTS FOR KIMBERLY J. BECKER **MEETING WITH CBP** Washington, DC February 12, 2018

Cecia Lumi Market Reagan National Airport PH: 703-417-1830 www.cintl.com

1028 Yesica A

Chk 4364	22 Feb13'18 08:29A	Gst O M
Dim 1 REG CH 1 MUFFIN XXXXXXX Master(	XXXXX	4.00 3.50 8.25
Subtota Tax Payment		7.50 0.75 8.25

BREIKFAST 2/13/18

Thank You!!! Please Come Again

Comments visit

www.cintl.com/contact-us

BAGGAGE FEE OCA-SAN

### American \

PASSENGER NAME BECKER/KIMBERLY JANE

UPTO50LB 23KG AND62LI

1 25.00 Usb

DCA PHX - AA PHX SAN - AA

Total with Applicable TFC Credit Card VI XXXXXXXXXXXX

25.00 USD

25.00<sub>USD</sub> Fare

FLIGHT

DATE

TFC TFC

2617 PNR: MFGLUO FEBRUARY 13, 2018

TFC Tota!

25.00<sub>USD</sub>

Agent: DCA-SSM 001

0276348971

TFC=TAXES, FEES & CHARGES

NOT VALID FOR TRAVEL

### **Ayers Kim**

From:

no-reply@lyftmail.com on behalf of Lyft Ride Receipt <no-reply@lyftmail.com>

Sent:

Tuesday, February 13, 2018 5:03 AM

To:

**Becker Kimberly** 

Subject:

Your ride with Monica on February 13





### Thanks for riding with Monica!

February 13, 2018 at 7:41 AM

### **Ride Details**

PayPal account	\$17.36
Tip	\$3.00
DC City Fee	\$0.10
Lyft fare (4.64mi, 12m 57s)	\$14.26



Pickup 7:41 AM 1435 Pennsylvania Ave NW, Washington, DC

Horez- AIRPORT

□ Dropoff 7:54 AM Aviation Cir, Arlington, VA

Trip Purpose: Hotel to airport DC

### Earn Free Rides

Get \$450 in credits for referring a Washington, D.C. driver if they apply using

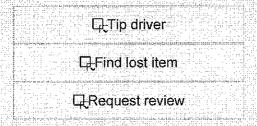
# your link, and give 360 rides within 60 days. They'll get a \$450 cash bonus, too!







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