



SAN DIEGO COUNTY
REGIONAL AIRPORT AUTHORITY
STAFF REPORT

Item No.

3

Meeting Date: **JULY 7, 2011**

Subject:

Awarded Contracts, Approved Change Orders from May 9, 2011 through June 12, 2011 and Real Property Agreements Granted and Accepted from May 9, 2011 through June 12, 2011

Recommendation:

Receive the report.

Background/Justification:

Policy Section Nos. 5.01, Procurement of Services, Consulting, Materials, and Equipment, 5.02, Procurement of Contracts for Public Works, and 6.01, Leasing Policy, require staff to provide a list of contracts, change orders, and real property agreements that were awarded and approved by the President/CEO or her designee. Staff has compiled a list of all contracts, change orders (Attachment A) and real property agreements (Attachment B) that were awarded, granted, accepted, or approved by the President/CEO or her designee since the previous Board meeting.

Fiscal Impact:

The fiscal impact of these contracts and change orders are reflected in the individual program budget for the execution year and on the next fiscal year budget submission. Amount to vary depending upon the following factors:

1. Contracts issued on a multi-year basis; and
2. Contracts issued on a Not-to-Exceed basis.
3. General fiscal impact of lease agreements reflects market conditions.

The fiscal impact of each reported real property agreements is identified as Consideration on Attachment B.

000018

Environmental Review:

- A. This Board action is not subject to the California Environmental Quality Act (CEQA), as amended. The Board action is categorically excluded from CEQA because it is a class of project that has been determined not to have a significant effect on the environment. 14 Cal. Code Regs. Section 15308. See also, Pub. Res. Code Section 21065 (Board action is not a "project" subject to CEQA).

- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Pub. Res. Code Section 30106, 30108.6, and 30109.

Equal Opportunity Program:

Equal opportunities requirements were presented during the solicitation process on a case-by-case basis.

Prepared by:

JANA VARGAS
DIRECTOR, PROCUREMENT

Attachment "A"

AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN May 9, 2011 - June 12, 2011



New Contracts

Date Signed	CIP #	Company	Description	Solicitation Method	Owner	Contract Value	End Date
05/13/11	N/A	Major Video Inc	The Contractor shall provide on-call videography services as authorized by the marketing department.	Informal RFP	R. Kwiatkowski	\$ 50,000.00	04/30/13
05/25/11	N/A	Apex Consulting Group, Inc.	The Contractor shall provide E-1 technical support services as authorized by the information technology department	Informal RFP	R. Ang	\$ 50,000.00	05/08/12
05/28/11	N/A	Frank Rogozienski	The Contractor shall provide on-call photography services as authorized by the marketing department.	RFP	C. Brown	\$ 49,000.00	04/14/13
06/08/11	N/A	SITA Information Networking Computing USA, Inc.	The Contractor shall provide maintenance services for the Local Departure Control System. SITA Information Network Computing USA, Inc is the developer and only authorized service provider for the Authority's existing LDCS.	Sole Source	R. Ang	\$ 68,536.00	03/31/14
06/08/11	N/A	SITA Information Networking Computing USA, Inc.	The Contractor shall provide maintenance services for the Common Use Terminal Equipment System. SITA Information Network Computing USA, Inc is the developer and only authorized service provider for the Authority's existing CUTE system.	Sole Source	R. Ang	\$ 258,386.00	05/14/14
06/08/11	N/A	Direct Effect Solutions, Inc.	The Contractor shall provide human capital strategy consulting, and training services on their proprietary software system to Human Resources Department staff.	Informal RFP	J. Lindeman	\$ 30,000.00	06/30/11

000020

 Amendments and Change Orders								
Date Signed	CIP #	Company	Description of Change	Previous Contract Amount	Change Order Value (+ / -)	Change Order Value (%) (+ / -)	New Contract Value	New End Date
05/10/11	N/A	Allie's Party Equipment Rental, Inc	The First Amendment modifies the Compensation and Payment Schedule for delivering equipment to designated locations at the San Diego International Airport.	\$ 95,000.00	\$ -	0%	\$ 95,000.00	02/28/14
05/25/11	N/A	RGC Construction, Inc.	The First Amendment revises Insurance Requirements.	\$ 900,000.00	\$ -	0%	\$ 900,000.00	11/14/2013
05/25/11	N/A	Koch-Armstrong General Engineering, Inc.	The First Amendment revises Insurance Requirements.	\$ 900,000.00	\$ -	0%	\$ 900,000.00	11/14/2013
05/28/11	N/A	Luce, Forward, Hamilton & Scripps, LLP	The Second Amendment extends the term of the contract one year for continued legal assistance at the request of the Authority's General Counsel.	\$ 300,000.00	\$ -	0%	\$ 300,000.00	7/31/2012
05/28/11	N/A	Barney & Barney, LLC	The Second Amendment extends the term of the contract one year and increases the maximum amount of compensation by \$22,000 for continued research and analysis for alternate compensation models for various Authority represented employees.	\$ 87,000.00	\$ 22,000.00	25%	\$ 109,000.00	6/1/2011
 Amendments and Change Orders - Approved by the Board								
05/10/11	N/A	Waste Management of San Diego	The First Amendment was approved by the board at the April 7, 2011 Board Meeting. The First Amendment adds language to the scope of work to allow the Authority the ability to purchase equipment, and supplies at cost.	\$2,762,815	\$ -	0%	\$2,762,815	09/22/11
06/08/11	N/A	AirProjects, Inc.	The First Amendment was approved by the board at the April 7, 2011 Board Meeting. The First Amendment increases the maximum amount payable by \$300,000.00 for continued planning, development, and implementation of a next-generation plan for the Airport's terminal concessions.	\$ 500,000.00	\$ 300,000.00	60%	\$ 800,000.00	1/31/2012

000021

Attachment "B"

REAL PROPERTY AGREEMENTS EXECUTED FROM MAY 9, 2011 TO JUNE 12, 2011



Real Property Agreements

Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f.)	Consideration	Comments
2/23/2011 - 2/24/2011	LE-0604	Landmark Aviation GSO-SAN, LLC.	Use and Occupancy Permit	West side of Pacific Highway between San Diego World Trade Center and Wind Tunnel	Parking for charity event hosted by Landmark	Approximately 100,000 s.f.	\$700 lump sum	N/A
6/1/2011 - 6/30/2013	LE-0614	British Airways PLC	Airline Lease and Operating Agreement	Terminal 2 East at S.D.I.A.	Scheduled Airline Passenger Service	1636 s.f. of exclusive or shared use space, plus joint use holdrooms and bag claim areas.	An estimated \$745,000 in terminal rent & security surcharges plus \$300,000 in landing fees annually (before incentives)	Daily nonstop service to London.
6/1/2011 - 6/6/2011	LE-0613	Competitor Group, Inc.	Use and Occupancy Permit	Former General Dynamics Property	2011 Rock 'n' Roll Marathon participant parking and shuttle bus staging	1,625,655 s.f.	\$13,445 lump sum	N/A
5/2/2011 - 6/30/2011	LE-0610	City of Imperial Beach	Right of Entry Permit	Terminus of Florence Street and 13th Street, Imperial Beach	Supplemental Phase II environmental site assessment work	50,094 s.f.	N/A	N/A
1/1/2011 - 12/31/2013	LE-0611	Gate Gourmet	Inflight Catering License	San Diego International Airport	Delivery of inflight food and beverage products, to be prepared at an off-airport location	N/A	\$60,047 monthly or 7% of gross income, whichever is greater.	N/A
6/1/2011 - 5/31/2013	LE-0612	Flying Food Group, LLC	Inflight Catering License	San Diego International Airport	Delivery of inflight food and beverage products, to be prepared at an off-airport location	N/A	\$5,250 monthly or 7% of gross income, whichever is greater.	N/A

000022



Real Property Agreement Amendments and Assignments

Effective Date	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f.)	Consideration	Comments
5/23/2011	LE-0200	US Department of the Navy	Amendment No. 2 to License Agreement	Former NTC property	Provides Airport Authority the right to collect ground water samples and to conduct well inspection and maintenance for Airport-owned ground monitoring wells on Navy property	N/A	N/A	Amendment 2 extends termination date from 9/30/11 to 9/30/16
4/28/2011	LE-0029	Host International, Inc.	Amendment No. 6 to Food & Beverage Lease	Relocation from Terminal 2 West to Commuter Terminal	Human Resources Offices; Cash Room	Deletion of 754 s.f. in Terminal 2 West and addition of 299 s.f. in Commuter Terminal	One time rent credit not to exceed actual cost of relocation or \$18,000, whichever is less.	Relocation due to Green Build impacts
5/11/2011	LE-0605	Cloud 9 Wireless, Inc.	Amendment No. 1 to Concession Agreement	San Diego International Airport	Sponsorship of free WiFi	N/A	\$10,000 monthly or \$1.055 per sponsor homepage conversion and \$0.27 per click for Apple mobile device users.	Grants rights to sponsorship campaign to target Apple mobile device users.

000023