



**SAN DIEGO COUNTY  
REGIONAL AIRPORT AUTHORITY  
STAFF REPORT**

Item No.  
**3**

Meeting Date: **MARCH 3, 2011**

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**Subject:**

**Awarded Contracts, Approved Change Orders from January 10, 2011 through February 6, 2011 and Real Property Agreements Granted and Accepted from January 10, 2011 through February 6, 2011**

**Recommendation:**

Receive the report.

**Background/Justification:**

Policy Section Nos. 5.01, Procurement of Services, Consulting, Materials, and Equipment, 5.02, Procurement of Contracts for Public Works, and 6.01, Leasing Policy, require staff to provide a list of contracts, change orders, and real property agreements that were awarded and approved by the President/CEO or her designee. Staff has compiled a list of all contracts, change orders (Attachment A) and real property agreements (Attachment B) that were awarded, granted, accepted, or approved by the President/CEO or her designee since the previous Board meeting.

**Fiscal Impact:**

The fiscal impact of these contracts and change orders are reflected in the individual program budget for the execution year and on the next fiscal year budget submission. Amount to vary depending upon the following factors:

1. Contracts issued on a multi-year basis; and
2. Contracts issued on a Not-to-Exceed basis.
3. General fiscal impact of lease agreements reflects market conditions.

The fiscal impact of each reported real property agreements is identified as Consideration on Attachment B.

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**Environmental Review:**

- A. This Board action is not subject to the California Environmental Quality Act (CEQA), as amended. The Board action is categorically excluded from CEQA because it is a class of project that has been determined not to have a significant effect on the environment. 14 Cal. Code Regs. Section 15308. See also, Pub. Res. Code Section 21065 (Board action is not a "project" subject to CEQA).
  
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Pub. Res. Code Section 30106, 30108.6, and 30109.

**Equal Opportunity Program:**

Equal opportunities requirements were presented during the solicitation process on a case-by-case basis.

**Prepared by:**

JANA VARGAS  
DIRECTOR, PROCUREMENT

**Attachment "A"**

**AWARDED CONTRACTS AND CHANGE ORDERS SIGNED BETWEEN 01\_10\_11 - 02\_06\_11 - Revised**



**New Contracts**

<b>Date Signed</b>	<b>CIP #</b>	<b>Company</b>	<b>Description</b>	<b>Solicitation Method</b>	<b>Owner</b>	<b>Contract Value</b>	<b>End Date</b>
01/12/11	N/A	Gail M. Goldman Associates, LLC	The Contractor will provide art program consulting services.	RFQ	C. White	\$ 15,000.00	11/30/11
01/18/11	N/A	Gibran Isaias Lopez	The Contractor will provide artistic direction, training and assistance for a collaborative mural project.	Informal RFQ	C. White	\$ 36,000.00	11/30/11
01/20/11	N/A	Allen Analytics	The Contractor will provide professional services needed for employee opinion surveys in 2011 and 2013.	Informal RFP	V. Kang	\$ 40,000.00	12/31/13
01/26/11	N/A	Data Controls	The Contractor will provide community noise newsletter printing and postal services.	Informal RFP	D. Frazee	\$ 30,000.00	01/31/12



**New Contracts Approved by the Board**

01/24/11	N/A	Paul, Plevin, Sullivan & Connaughton	The contract was approved by the Board at the December 2, 2010 Board meeting. The Contractor will provide labor and employment law legal services.	RFP	A. Gonzalez	\$ 300,000.00	12/02/13
01/31/11	N/A	McBee Strategic Consulting, LLC	The contract was approved by the Board at the January 6, 2011 Board meeting. The Contractor will provide federal legislative consulting services.	RFP	M. Kulis	\$ 661,600.00	01/31/13
02/03/11	N/A	Advantage Performance Group, Inc.	The contract was approved by the Board at the January 6, 2011 Board meeting. The Contractor will provide strategic business planning services.	RFP	M. Harris	\$ 482,000.00	01/31/13

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Amendments and Change Orders									
Date Signed	CIP #	Company	Description of Change	Previous Contract Amount	Change Order Value (+/-)	Change Order Value (%) (+/-)	New Contract Value	New End Date	
01/18/11	N/A	Passar Aerospace, Inc.	The Second Amendment increases the maximum amount of compensation by \$3,855.00 for continued hardware and software maintenance services for the Airport Passive Secondary Surveillance Radar flight tracking system.	\$ 65,400.00	\$ 3,855.00	6%	\$ 69,255.00	1/31/2011	
01/18/11	N/A	Frasca & Associates LLC	The First Amendment exercises the Authority's option to extend the contract term and modifies the compensation language to include monthly retainer payments for the remaining option period.	\$ 1,500,000.00	\$ -	0%	\$ 1,500,000.00	3/31/2012	
01/18/11	N/A	Barney & Barney	The First Amendment revises the scope of work, extends the term 6 months, and increases the maximum amount of compensation by \$50,000 for continued work with alternative compensation programs for identified Authority employees.	\$ 37,000.00	\$ 50,000.00	135%	\$ 87,000.00	6/1/2011	
01/18/11	N/A	Zoological Society of San Diego	The First Amendment corrects the date of the initial term, exercises the Authority's option to extend the contract term and increases the maximum amount of compensation by \$80,000 for continued California least term monitoring services at the San Diego International Airport.	\$ 240,000.00	\$ 80,000.00	33%	\$ 320,000.00	12/31/2011	
01/18/11	N/A	KB Environmental Sciences	The Third Amendment extends the contract term one year for continued air quality consulting services.	\$ 50,000.00	\$ -	0%	\$ 50,000.00	1/14/2012	
01/18/11	N/A	Pacific Rim Mechanical	The Second Amendment extends the contract term for 60 days while a new contract is being executed for heating, ventilating and air conditioning (HVAC) services throughout the San Diego International Airport.	\$ 2,865,855.00	\$ -	0%	\$ 2,865,855.00	3/6/2011	

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**Attachment "B"**

**REAL PROPERTY AGREEMENTS EXECUTED FROM JANUARY 10, 2011 TO FEBRUARY 6, 2011**



**Real Property Agreements**

<b>Begin/End Dates</b>	<b>Authority Doc. #</b>	<b>Tenant/Company</b>	<b>Agreement Type</b>	<b>Property Location</b>	<b>Use</b>	<b>Property Area (s.f)</b>	<b>Consideration</b>	<b>Comments</b>
5/1/2009 - 2/28/2014	LE-0576	Federal Express Corporation	Use and Occupancy Permit	Northside at end of Taxway "D"	Scheduled Air Cargo Service	446,272 s.f.	Increased from \$83,919/mo. to \$125,667/mo.	Increase based on current property value appraisal.
2/1/2011-12/31/2011	LE-0602	Travellex America, Inc.	Right of Entry Permit	Terminal 2 East and West at San Diego International Airport	Mobile currency exchange cart	N/A	Consideration is paid through existing agreement which provides for Minimum Annual Guarantee of \$10,000 or 0.5% of total U.S. Dollar value of all currency exchange transactions and 10% of gross income of all other operations, whichever is greater	N/A
1/1/2011 - 12/31/2015	LE-0579	DTG Operations, Inc. d.b.a Thrifty Car Rental	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0580	DTG Operations, Inc. d.b.a Dollar Rent A Car	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0581	Avis Rent A Car System, LLC	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0582	Fox Rent A Car, Inc.	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal

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Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
1/1/2011 - 12/31/2015	LE-0583	RLZ Inc.	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0584	Newport Beach Sales & Leasing, Inc.	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0585	South CA A1 Car Rental Inc.	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0586	Midway Rent A Car, Inc.	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0587	Nevada Lease and Rentals, Inc.	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0588	Enterprise Rent-A-Car Company of Los Angeles, LLC d.b.a. National Car Rental	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0589	Enterprise Rent-A-Car Company of Los Angeles, LLC	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0590	Enterprise Rent-A-Car Company of Los Angeles, LLC d.b.a Alamo Rent A Car	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0591	Pneuma Enterprises, Inc.	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0592	The Hertz Corporation	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal

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Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
1/1/2011 - 12/31/2015	LE-0593	Simply Wheelz LLC d.b.a Advantage Rent A Car	Car Rental License Agreement	All Terminals	Transporting car rental customers to and from the Airport	N/A	Minimum Monthly Guarantee of \$100 or 10% of adjusted gross revenue, whichever is greater	License Renewal
1/1/2011 - 12/31/2015	LE-0594	DTG Operations, Inc.	Use and Occupancy Permit	Former General Dynamics Property	Vehicle Storage	Approximately 500,000 s.f. of joint use land area	Minimum Monthly Guarantee of \$100 or \$2 per day per vehicle, whichever is greater	N/A
1/1/2011 - 12/31/2015	LE-0595	The Hertz Corporation	Use and Occupancy Permit	Former General Dynamics Property	Vehicle Storage	Approximately 500,000 s.f. of joint use land area	Minimum Monthly Guarantee of \$100 or \$2 per day per vehicle, whichever is greater	N/A
1/1/2011 - 12/31/2015	LE-0596	Enterprise Rent-A-Car Company of Los Angeles, LLC	Use and Occupancy Permit	Former General Dynamics Property	Vehicle Storage	Approximately 500,000 s.f. of joint use land area	Minimum Monthly Guarantee of \$100 or \$2 per day per vehicle, whichever is greater	N/A
1/1/2011 - 12/31/2015	LE-0597	Nevada Lease and Rentals, Inc.	Use and Occupancy Permit	Former General Dynamics Property	Vehicle Storage	Approximately 500,000 s.f. of joint use land area	Minimum Monthly Guarantee of \$100 or \$2 per day per vehicle, whichever is greater	N/A
1/1/2011 - 12/31/2015	LE-0598	Midway Rent A Car, Inc.	Use and Occupancy Permit	Former General Dynamics Property	Vehicle Storage	Approximately 500,000 s.f. of joint use land area	Minimum Monthly Guarantee of \$100 or \$2 per day per vehicle, whichever is greater	N/A
1/1/2011 - 12/31/2015	LE-0599	Newport Beach Sales & Leasing, Inc.	Use and Occupancy Permit	Former General Dynamics Property	Vehicle Storage	Approximately 500,000 s.f. of joint use land area	Minimum Monthly Guarantee of \$100 or \$2 per day per vehicle, whichever is greater	N/A
1/1/2011 - 12/31/2015	LE-0600	Fox Rent A Car, Inc.	Use and Occupancy Permit	Former General Dynamics Property	Vehicle Storage	Approximately 500,000 s.f. of joint use land area	Minimum Monthly Guarantee of \$100 or \$2 per day per vehicle, whichever is greater	N/A
1/1/2011 - 12/31/2015	LE-0601	Avis Rent A Car System, LLC	Use and Occupancy Permit	Former General Dynamics Property	Vehicle Storage	Approximately 500,000 s.f. of joint use land area	Minimum Monthly Guarantee of \$100 or \$2 per day per vehicle, whichever is greater	N/A

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Begin/End Dates	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
 <b><u>Real Property Agreement Amendments and Assignments</u></b>								
Effective Date	Authority Doc. #	Tenant/Company	Agreement Type	Property Location	Use	Property Area (s.f)	Consideration	Comments
1/17/2011	LE-0407	Security Point Media, LLC	Amendment to Bin Advertising Agreement	N/A	Bin Advertisement	N/A	Minimum Monthly Guarantee of \$500 or 20% of Gross Sales, whichever is greater	Minimum Monthly Guarantee decreased from \$5,500 to \$500

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2/14/2011