



ITEM A

Overview of Ready Service Agreements

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Ready Service Contracting

✦ A process whereby contractors are placed into a pre-qualified, on-call pool of support through which the Authority can rapidly and efficiently complete small scale projects



2008 Issues

- ✦ Increase productivity without increasing staff
- ✦ More rapidly complete low cost projects
- ✦ Strong desire to engage smaller companies
- ✦ Reduce project costs
- ✦ Maintain high quality



Small Contractor Challenges

- ✦ Excessive administrative burden
- ✦ Excessive insurance and bonding requirements
- ✦ Lack of practical knowledge of public projects
- ✦ Fear of submission process
- ✦ Size of projects



Solutions

- ✦ Minimize project scope and size
- ✦ Minimize insurance and bonding requirements
- ✦ Reduce documentation to required forms
- ✦ Significant outreach and education effort
- ✦ Trade specific



The Process

- ✦ Define scope
- ✦ Meet with contractors
- ✦ Review bids for time or cost
- ✦ Issue task authorization
- ✦ Monitor progress
- ✦ Debrief event



Results

✦ *2008*

- ✦ 3 separate trades
- ✦ 8 individual contractors

✦ *2011*

- ✦ 11 separate trades
- ✦ 47 individual contractors
- ✦ \$4.9M in projects and improvements completed



Impacts to Local Business Community

Contractor Demographics – 47 Contractors

- ✦ 95% Local Businesses
- ✦ 28% Certified Small Businesses
- ✦ 37% Historically Underrepresented Businesses



Impacts to Local Business Community

\$4.9 Million Awarded

- 99% Local Businesses
- 49% Certified Small Businesses
- 53% Historically Underrepresented Businesses



AMAC Award of the Organization - 2010





Thank you!

