

Board Communication

Date:

October 26, 2010

To:

Board Members

Via:

Thella F. Bowens, President/CEO

From:

Vernon D. Evans, Vice President, Finance/Treasurer

Subject:

Unaudited Financial Statements as of September 30, 2010

The attached report is to be received at the November 4, 2010 Board meeting.





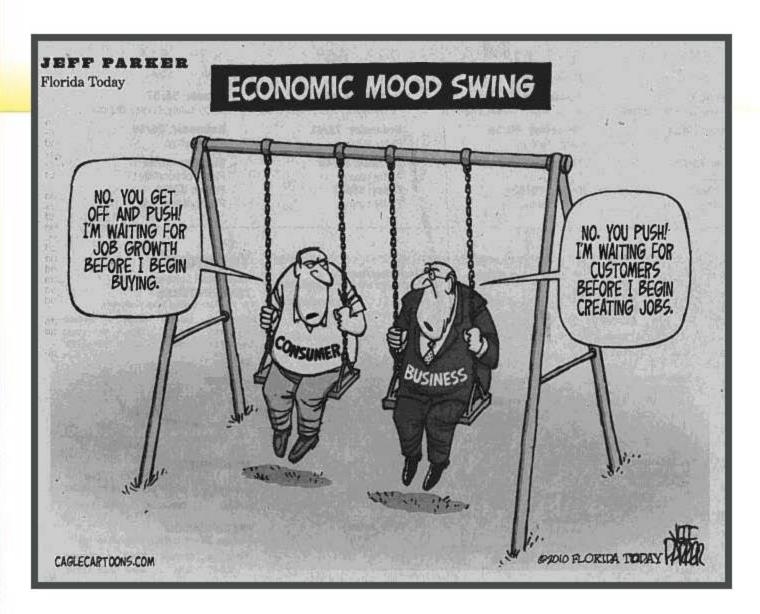


Review of the Unaudited Financial Statements for the Three Months Ended September 30, 2010

Presented by:

Vernon D. Evans, CPA

Vice-President-Finance/Treasurer and CFO

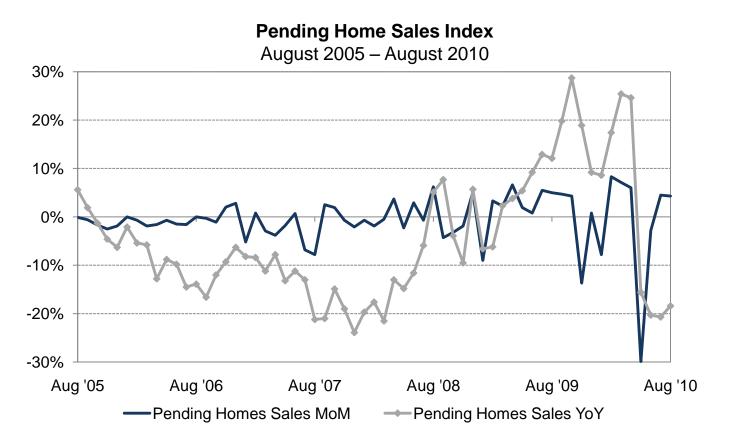




Pending Home Sales Emerge From The Depths



• It appears that pending home sales did, in fact, bottom out in June and are starting to recover, inching up 4.3% in August after a 4.5% gain in July. This release is a good sign for a recovery in the housing market. However, the housing market is not expected to remain under pressure given the continued weakness in the overall economy.



Pending home sales is a leading indicator of existing home sales. A pending sale is one in which a contract was signed, but not yet closed. It usually takes four to six weeks to close a contracted sale.

New Home Sales Remain Near Bottom



• New home sales were unchanged in August. The low level of new home sales is indicative of the continued weakness in the housing market.

New Home Sales

August 2005 – August 2010



Oil Prices Up In Recent Weeks



 Oil and other commodity prices have surged in recent weeks as the dollar remains under pressure with the market expecting another round of quantitative easing by the Federal Reserve.

Oil Prices WTI Cushing Spot per Barrel

February 1006 – October 2010



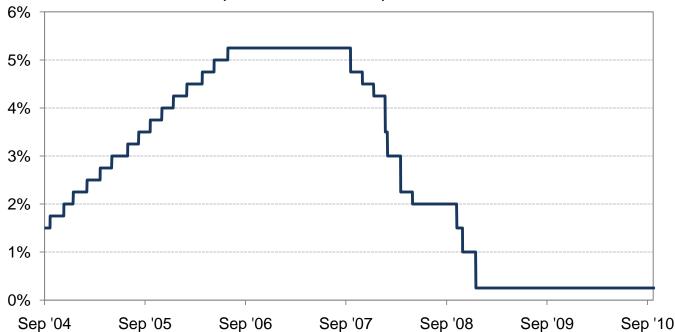
Bloomberg: CLA Cmdty

FOMC To Continue Policy Of Principal Reinvestment



• At their September 21 policy meeting the Federal Reserve did not change the target overnight rate as expected, keeping it in the range from 0-0.25%. The committee also affirmed that it will "maintain its existing policy of reinvesting principal payments from its security holdings." They are basing the need for accommodative monetary policy partly on the modest pace of the recovery, but more so on the fact that the current rate level and stimulus has failed to spark inflation. As long as inflation remains, in the Fed's view, "at levels somewhat below [those that]... promote maximum employment and price stability," rates will remain low.





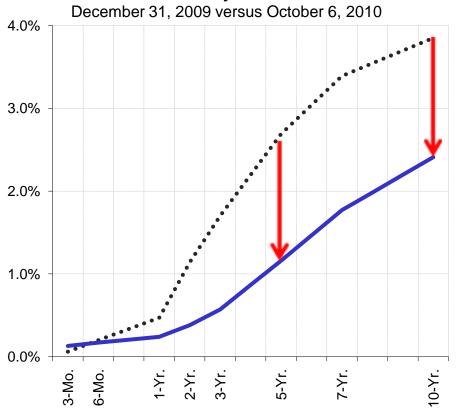
The Fed chooses whether or not to change the fed funds target rate at each Federal Open Market Committee (FOMC) meeting. It sets its rate based on whether it wants to stimulate or slow economic activity. The target rate is currently set low to stimulate the economy. Short term interest rates are closely tied to the fed funds target rate.

Yield Curve Flattens on Economic Concerns



• The yield curve has flattened due to: (i) disappointing economic news, (ii) expectations that the Federal Reserve will be on hold for one to two years, (iii) continued low inflation expectations, and (iv) the likelihood of a second round of quantitative easing by the Federal Reserve.

U.S. Treasury Yield Curve



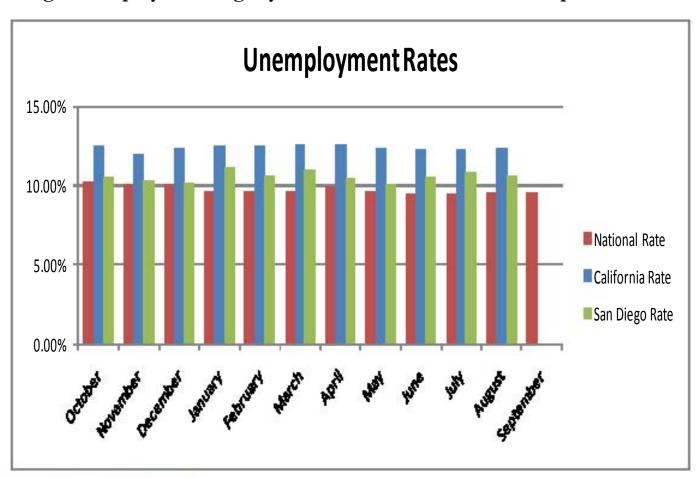
	12/31/09	10/6/10	Change
3-Mo.	0.06%	0.13%	0.07%
6-Mo.	0.20%	0.17%	(0.03%)
1-Yr.	0.47%	0.24%	(0.23%)
2-Yr.	1.14%	0.38%	(0.76%)
3-Yr.	1.70%	0.57%	(1.13%)
5-Yr.	2.69%	1.16%	(1.53%)
10-Yr.	3.85%	2.41%	(1.44%)

Bloomberg

Unemployment Rate This Fiscal Year

The California unemployment rate of 12.4% remains much higher than the National average, 9.6%. The U-6 rate slightly increased from 16.7% to 17.1% in September.

San Diego unemployment slightly decreased .2%? to 10.6%? in September.





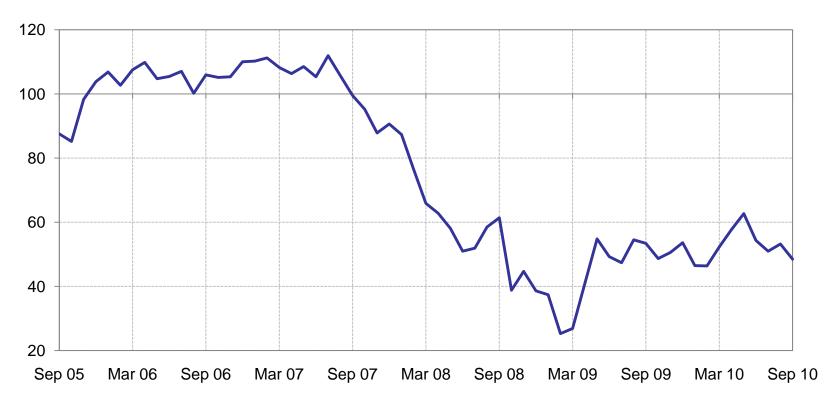
Consumer Confidence Drops

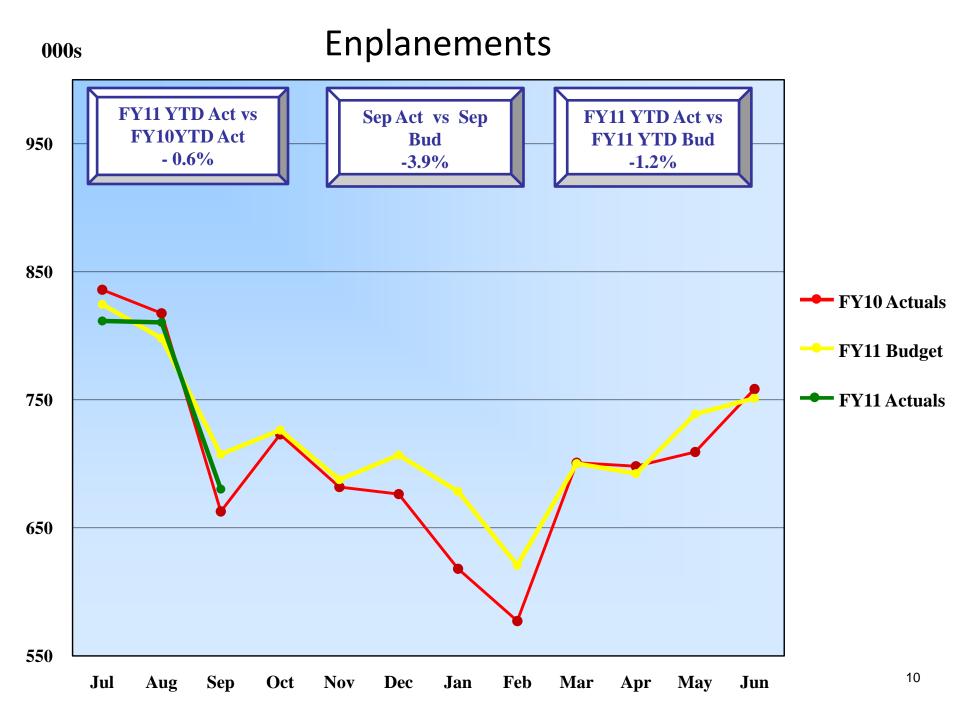


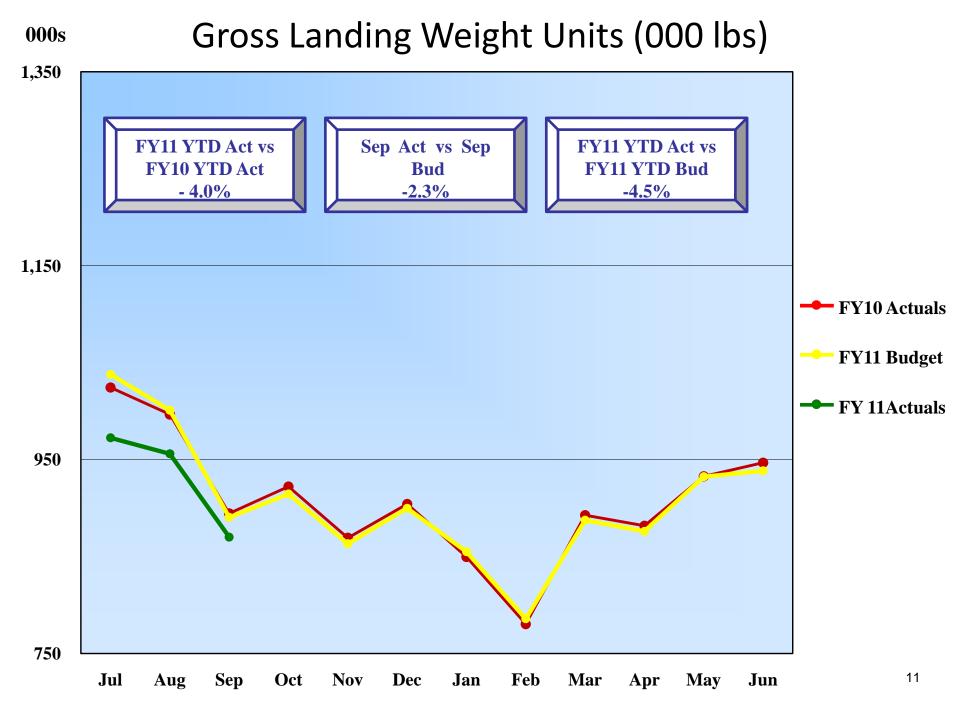
 After improving in August, Consumer Confidence fell in September as consumers remain concerned about the state of the economy and the weak labor market.

Consumer Confidence

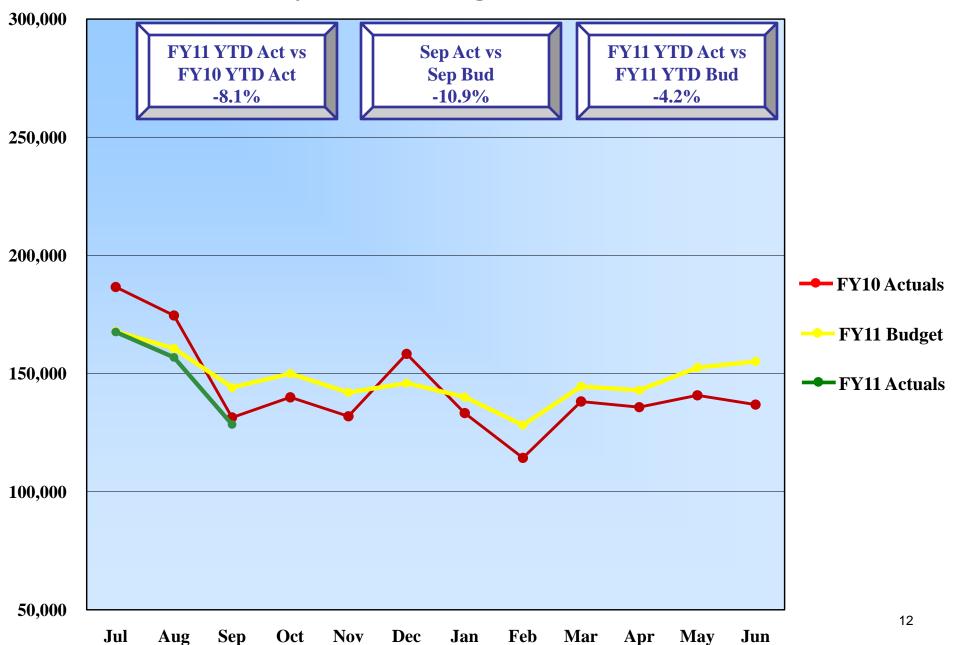
September 2005 – September 2010





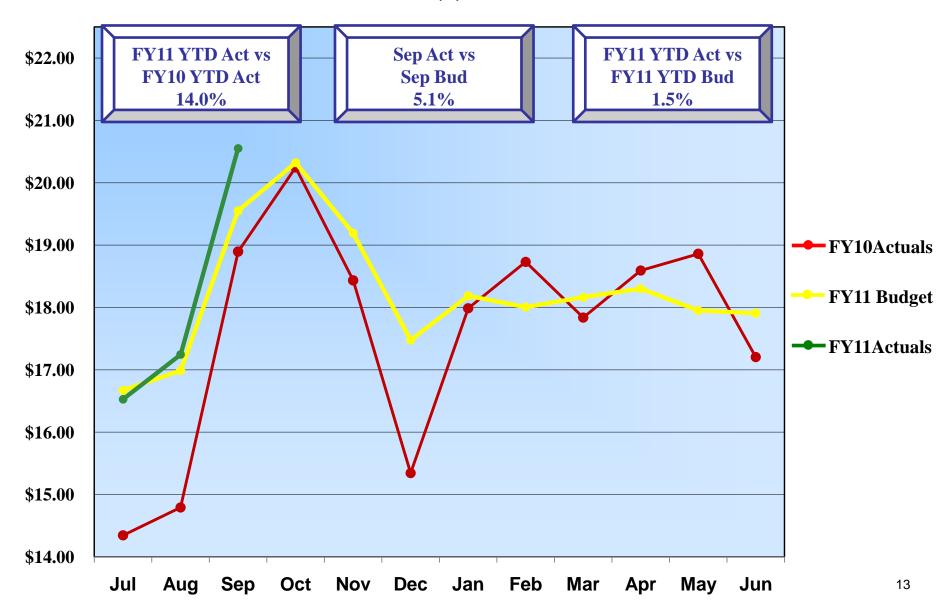


Airport Parking Transactions

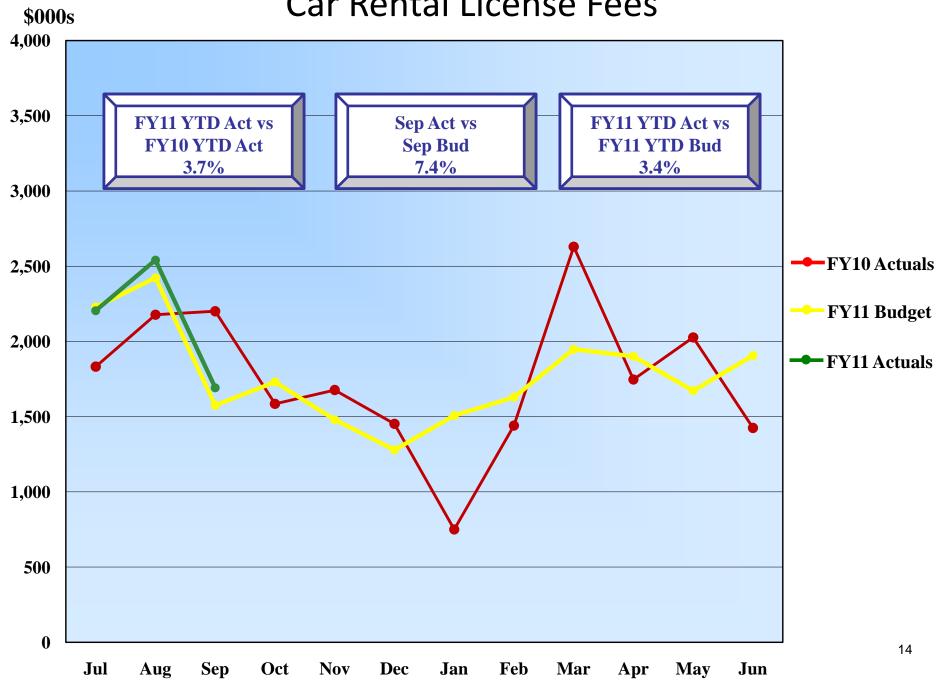


Airport Parking

Revenue (\$) / Transaction



Car Rental License Fees









Revenues and Expenses (Unaudited) For the month ended September 30, 2010





Operating Revenues For the Month Ended September 30, 2010 (Unaudited)



					riance orable	%	Prior	
(In thousands)	В	Budget		(Unfavorable)		Change	Year	
Aviation revenue:								
Landing fees	\$	1,563	\$ 1,504	\$	(59)	(4)%	\$ 1,590	
Aircraft parking fees		236	245		9	4%	292	
Building rentals		2,311	2,326		15	1%	2,129	
Security surcharge		1,232	1,235		3	-	1,005	
Other aviation revenue		133	134		1	1%	133	
Total aviation revenue	\$	5,475	\$ 5,444	\$	(31)	(1)%	\$ 5,149	

Operating Revenues Per the Month Ended

September 30, 2010 (Unaudited)

(In thousands)	Budget		Ac	Actual		orable vorable)	% Change	-	Prior Year
Terminal rent non-airline	\$	72	\$	67	\$	(5)	(7)%	\$	65
Concession revenue:									
Terminal concession revenue:									
Food and beverage		471		470		(1)	-		518
Gifts and news		303		303		-	-		328
Other		234		211		(23)	(10)%		167
Total terminal concession revenue	Q.	1,008		984		(24)	(2)%	88	1,013
Car rental and license fee revenue:									
Rental car and license fees		1,576	1	,692		116	7%		2,201
License fees-other		257		210		(47)	(18)%		242
Total rental car and license fees	55.5	1,833	1	,902	0.00	69	4%	850	2,443
Total concession revenue	\$	2,841	\$ 2	2,886	\$	45	2%	\$	3,456

Variance



Operating Revenues For the Month Ended September 30, 2010 (Unaudited)

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				Fav	orable	%	Prior
(In thousands)	Budget		_Actual	(Unfa	vorable)	Change	Year
Parking revenue:	102:05						
On-airport parking revenue	\$	1,842	\$ 1,631	\$	(211)	(11)%	\$ 1,533
Off-airport parking revenue	103	975	1,009		34	3%	950
Total parking revenue	(9)x	2,817	2,640	80%	(177)	(6)%	2,483
Ground transportation permits and citations		46	82		36	78%	19
Ground rentals		522	925		403	77%	461
Grant reimbursement		90	80		(10)	(11)%	308
Other operating revenue	100	60	65		5	8%	42
Subtotal		3,535	3,792	36	257	7%	3,313
Total operating revenues	\$	11,923	\$ 12,189	\$	266	2%	\$ 11,983



Operating Expenses For the Month Ended September 30, 2010 (Unaudited)

				Fav	orable/	%	Prior
(In thousands)	В	udget	Actual	(Unfavorable)		Change	Year
Operating expenses:							
Salaries and benefits	\$	2,948	\$ 2,878	\$	70	2%	\$ 2,627
Contractual services		2,541	2,146		395	16%	2,483
Safety and security		1,602	1,592		10	1%	1,513
Space rental		910	909		1	-	908
Utilities		681	694		(13)	(2)%	691
Maintenance		753	179		574	76%	1,605
Equipment and systems		62	29		33	53%	27
Materials and supplies		26	29		(3)	(12)%	30
Insurance		102	90		12	12%	100
Employee development and support		103	73		30	29%	59
Business development		159	107		52	33%	212
Equipment rental and repairs		88	76		12	14%	150
Total operating expenses	\$	9,975	\$ 8,802	\$	1,173	12%	\$ 10,405

Variance



Financial Summary For the Month Ended September 30, 2010 (Unaudited)

						Fav	rorable	%	Prior
	(In thousands)	В	Budget	A	ctual	(Unfa	vorable)	Change	Year
	Total operating revenues	\$	11,923	\$1	12,189	\$	266	2%	\$ 11,983
Ī	Total operating expenses		9,975		8,802		1,173	12%	10,405
	Income from operations		1,948		3,387		1,439	74%	1,578
ý	Depreciation		4,270		4,310		(40)	(1)%	3,281
	Operating income (loss)	\$	(2,322)	\$	(923)	\$	1,399	60%	\$ (1,703)

Variance



Nonoperating Revenues and (Expenses) For the Month Ended September 30, 2010 (Unaudited)

					ariance			
				Fa	vorable	%		Prior
(In thousands)	Budget		Actual	(Unf	avorable)	Change	Year	
Nonoperating revenues (expenses):								
Passenger facility charges	\$	2,764	\$ 2,590	\$	(174)	(6)%	\$	2,607
Customer facility charges (ConRAC Facility)		857	916		59	7%		905
Quieter Home Program		(403)	(292)		111	28%		(69)
Interest income		499	406		(93)	(19)%		622
Interest expense		(241)	(223)		18	7%		(232)
Bond amortization cost		(12)	(6)		6	50%		(6)
Other nonoperating revenue (expenses)		(3)	(23)		(20)	(667)%		(218)
Nonoperating revenue, net		3,461	3,368		(93)	(3)%		3,609
Income before grant contributions		1,139	2,445		1,306	115%		1,906
Capital grant contributions		3,610	4,723		1,113	31%		512
Net income	\$	4,749	\$ 7,168	\$	2,419	51%	\$	2,418



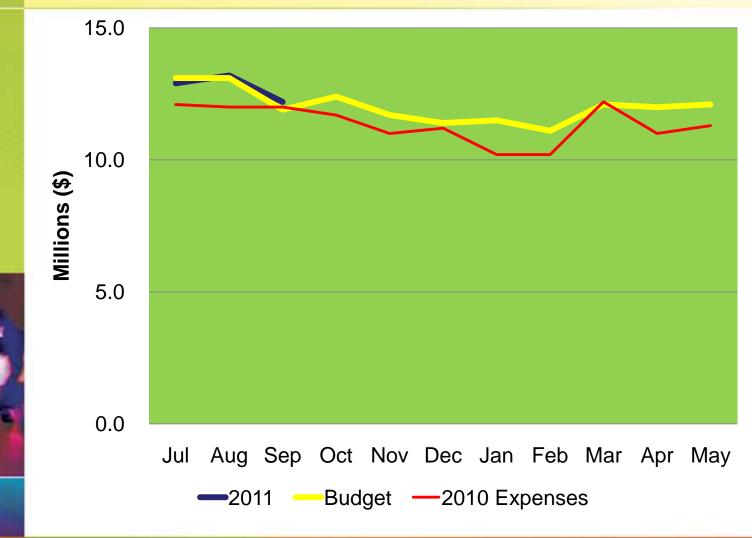
Revenues and Expenses (Unaudited) For the three months ended September 30, 2010





Monthly Operating Revenue, FY 2011

(Unaudited)





Operating Revenues For the Three Months Ended September 30, 2010 (Unaudited)

					-	riance vorable	%		Prior		
(In thousands)	E	Budget		Budget		Actual	(Unfavorable)		Change	500 <u></u>	Year
Aviation revenue:											
Landing fees	\$	5,144	\$	4,910	\$	(234)	(5)%	\$	5,166		
Aircraft parking fees		707		759		52	7%		886		
Building rentals		6,942		7,046		104	1%		6,434		
Security surcharge		3,696		3,721		25	1%		3,014		
Other aviation revenue		399		400		1	-		397		
Total aviation revenue	\$	16,888	\$	16,836	\$	(52)	-	\$	15,897		

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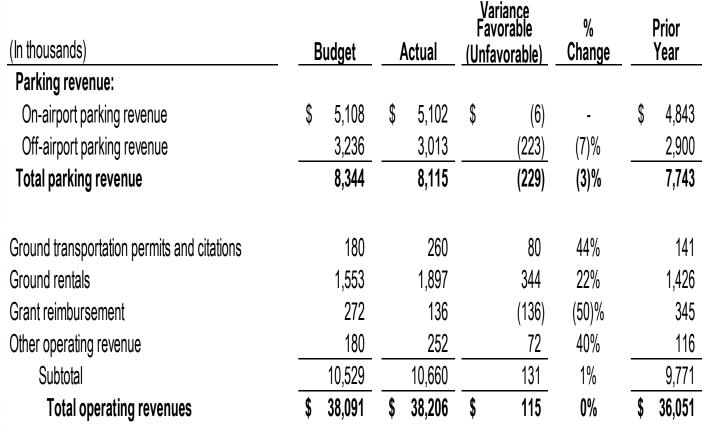
Operating Revenues For the Three Months Ended September 30, 2010 (Unaudited)

Variance

(In thousands)		Budget	 Actual	Fav	riance orable vorable)	% Change		Prior Year
Terminal rent non-airline	\$	217	\$ 201	\$	(16)	(7)%	\$	199
Concession revenue: Terminal concession revenue:								
Food and beverage		1,587	1,583		(4)	-		1,635
Gifts and news		1,049	1,046	,	(3)	-		1,011
Other		757	703		(54)	(7)%		587
Total terminal concession revenue		3,393	3,332		(61)	(2)%		3,233
Car rental and license fee revenue:								
Rental car license fees		6,226	6,437		211	3%		6,211
License fees-other		838	740		(98)	_ (12)%		740
Total rental car and license fees	22-	7,064	7,177	W	113	2%	(2) ()	6,951
Total concession revenue	\$	10,457	\$ 10,509	\$	52	•	\$	10,184



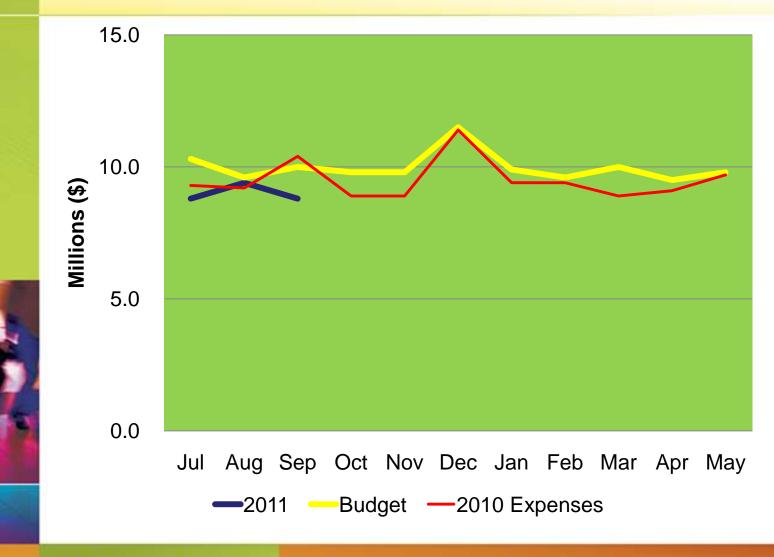
Operating Revenues For the Three Months Ended September 30, 2010 (Unaudited)



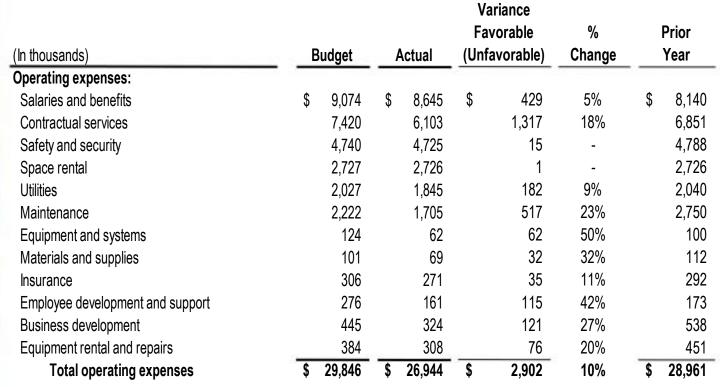


Monthly Operating Expenses, FY 2011

(Unaudited)



Operating Expenses For the Three Months Ended September 30, 2010 (Unaudited)





Financial Summary For the Three Months Ended September 30, 2010 (Unaudited)

(In thousands)		Budget		Actual		vorable avorable)	% Change	Prior Year
Total operating revenues	\$	38,091	\$	38,206	\$	115	-	\$ 36,051
Total operating expenses		29,846		26,944		2,902	10%	28,961
Income from operations		8,245		11,262		3,017	37%	7,090
Depreciation		12,315		12,314		1	-	9,868
Operating income (loss)	\$	(4,070)	\$	(1,052)	\$	3,018	74%	\$ (2,778)

Variance



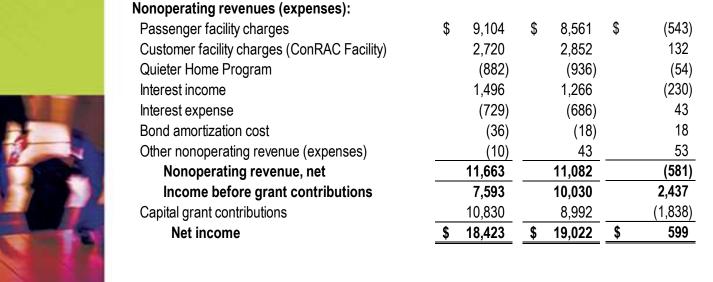
Nonoperating Revenues and (Expenses) For the Three Months Ended September 30, 2010 (Unaudited)

Budget

Actual

Variance Favorable

(Unfavorable)





(In thousands)

Prior

Year

8.753

2.855

(196)

2,346

(698)

(18)

(646)

12.396

9,618

10,481

863

Change

(6)%

5%

(6)%

(15)%

6%

50%

(5)%

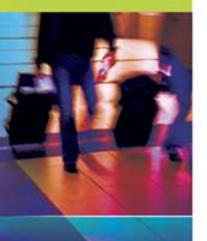
32%

(17)%

3%

ASSETS

	(In thous Septer	,	
	2010	2009	9
Current assets:			
Cash and investments	\$ 73,787	\$ 29,023	1
Tenant lease receivable, net of allowance			
of 2010: \$20,055 and 2009: \$305,064	6,017	4,967	
Grants receivable	7,285	2,946	,
Notes receivable-current portion	1,613	1,705	
Prepaid expenses and other current assets	11,877	10,904	
Total current assets	100,579	49,545	1
Cash designated for capital projects and other	\$ 20,601	\$ 10,796	ı



ASSETS

	(In thousands) September		
		2010	2009
Restricted assets:			
Cash and investments:			
Bonds reserve	\$	45,708	\$ 47,303
Passenger facility charges and interest unapplied		63,539	107,502
Customer facility charges and interest applied*		13,029	3,470
Commercial paper reserve		280	206
SBD bond guarantee		4,000	4,000
Bond proceeds held by trustee		5,465	5,467
Commercial paper interest held by trustee		163	36
Passenger facility charges receivable		4,760	4,520
Customer facility charges receivable*		1,147	1,009
OCIP insurance reserve		6,400	1,066
Total restricted assets	\$	144,491	\$ 174,579

*ConRAC Facility

WHERE WHEN

ASSETS

	(In thousands)		
	September		
		2010	2009
Noncurrent assets:		_	
Capital assets:			
Land and land improvements	\$	23,454	\$ 23,582
Runways, roads and parking lots		235,385	229,197
Buildings and structures		462,703	417,471
Machinery and equipment		10,074	7,771
Vehicles		5,295	5,620
Office furniture and equipment		30,072	24,122
Works of art		2,257	2,175
Construction-in-progress		205,940	128,876
Total capital assets		975,180	838,814
Less: accumulated depreciation		(471,454)	(433,893)
Total capital assets, net	\$	503,726	\$ 404,921



ASSETS

	(In thousands) September		
		2010	2009
Other assets:			
Notes receivable - long-term portion	\$	44,221	\$ 45,854
Investments - long-term portion		8,383	13,563
Deferred costs - bonds (net)		771	840
Net pension asset		8,178	3,943
Total other assets		61,553	64,200
Total noncurrent assets		565,279	469,121
TOTAL ASSETS		830,950	\$ 704,041



LIABILITIES AND NET ASSETS

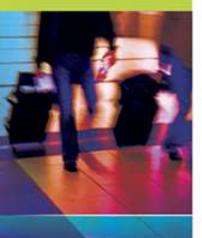
	(In thousands) September			
		2010		2009
Current liabilities:				
Accounts payable and accrued liabilities	\$	39,893	\$	45,762
Deposits and other current liabilities		3,433		2,983
Total current liabilities		43,326		48,745
Current liabilities - payable from restricted assets:				
Current portion of long-term debt		3,265		3,105
Accrued interest on bonds				
and commercial paper		803		767
Total liabilities payable from restricted assets	\$	4,068	\$	3,872



LIABILITIES AND NET ASSETS

(In	thousands)
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	September		
		2010	2009
Long-term liabilities - other:		_	
Commercial paper notes payable	\$	164,430	\$ 84,430
Deferred rent liability		540	1,077
Other long-term liabilities		1,196	1,077
Long-term debt - bonds net of amortized premium		37,915	41,176
Total long-term liabilities		204,081	127,760
Total liabilities	\$	251,475	\$ 180,377



LIABILITIES AND NET ASSETS

	(In thousands) September		
		2010	2009
Authority net assets:			
Invested in capital assets, net of related debt	\$	298,656	\$ 282,514
Other restricted		147,756	177,684
Unrestricted:			
Designated		32,779	18,739
Undesignated		100,284	44,727
Total net assets		579,475	523,664
TOTAL LIABILITIES AND NET ASSETS	\$	830,950	\$ 704,041



Questions



