

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

### **Board Communication**

Date:	April 19, 2011
То:	Board Members
Via:	Thella F. Bowens, President/CEO
From:	Vernon D. Evans, Vice President, Finance/Treasurer
Subject:	Receive the Unaudited Financial Statements as of June 30, 2011

The attached report is to be received at the September 1, 2011 Board meeting.



# San Diego County Regional Airport Authority



Review of the Unaudited Financial Statements for the Year Ended June 30, 2011

Presented by: Vernon D. Evans, CPA Vice President, Finance / Treasurer & CFO

September 1, 2011



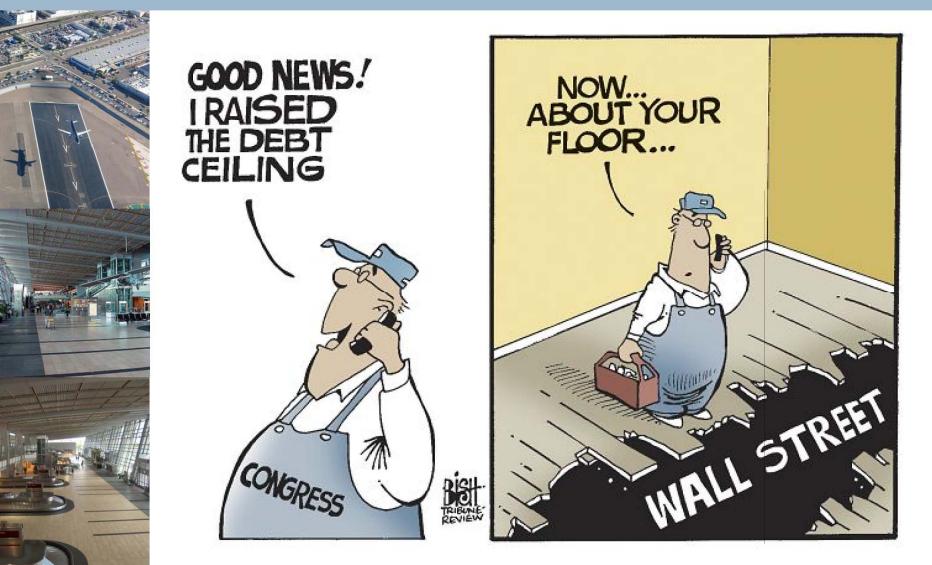
### **Congressional Leaders Compromise**





- Congressional leaders reached a compromise with President Obama on July 31<sup>st</sup>, 2011 to raise the U.S. debt limit by at least \$2.1 trillion and cut spending by \$2.4 trillion or more.
- The deal cut \$917 billion in spending over the next 10 years and increased the debt limit initially by \$900 billion. There are also provisions for a special congressional committee to find another \$1.5 trillion in cuts by late November.
- If the November deadline is met, or a balanced budget amendment is passed, Obama would receive another \$1.5 trillion increase in the debt ceiling. If the deadline is not met, automatic spending cuts would be triggered in addition to another \$1.2 trillion debt ceiling increase.





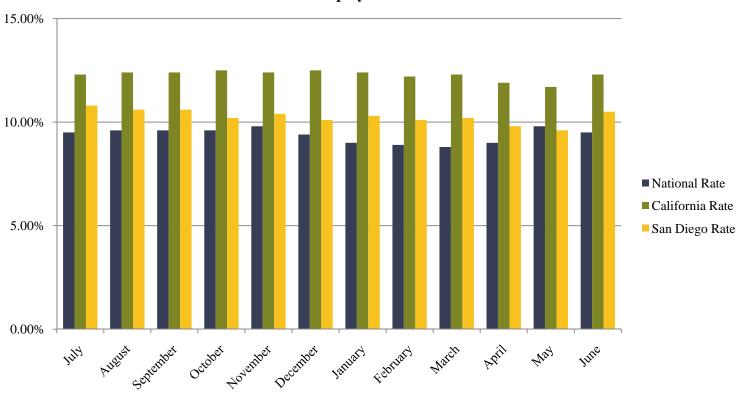
Source: Editorial Cartoonists





### Unemployment Rate This Fiscal Year

The Federal unemployment rate decreased to 9.1%, up from 9.2% last month. The California unemployment rate remains high at 12% which continues to be higher than the national average. The U-6 rate is 16.1% for June. San Diego's unemployment rate is 10.5%.



**Unemployment Rates** 

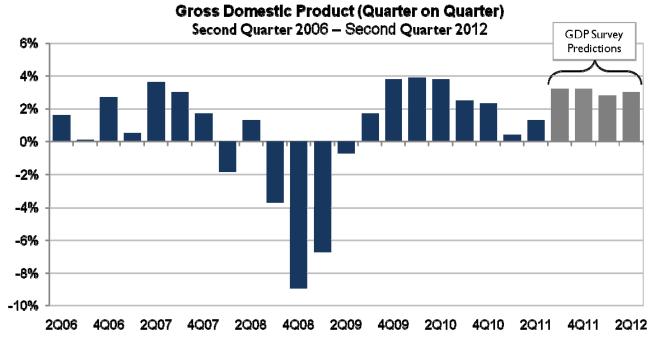
Source: Bloomberg



### GDP Worse Than Previously Believed



Sluggish growth continued into the second quarter as GDP posted a 1.3 percent annualized rise, following a downwardly revised increase of 0.4 percent in the first quarter. Analysts had forecasted a 1.9 percent increase for the second quarter and the first quarter was initially estimated at 1.9 percent and later revised down to 1.8 percent and then to the current 0.4 percent. Most of the anemia in the second quarter came from the consumer sector which came to a screeching halt with a 0.1 annualized percent uptick in the first quarter, following a 2.1 percent rise the prior quarter. Government purchases declined modestly while gains were seen in net exports, business investment in structures and equipment, and even residential investment. Inventories nudged up.



Gross Domestic Product (GDP) is a measure of the United States' production over the quarter, often shown as quarter on quarter change. GDP includes consumption, government spending, investment, and net exports. It is the measure of economic activity in the United States.

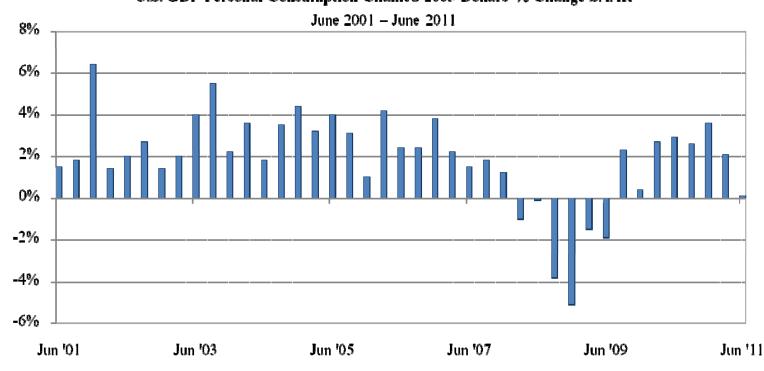
Source: Bloomberg





### Personal Consumption Declines More Than Expected

Personal consumption was reported at 0.1% for the second quarter of 2011. Personal consumption fell from 2.2% in the first quarter of 2011 to 0.1% in the second quarter of 2011, this weakness is evident in the personal consumption segment of the second quarter of 2011 GDP release. The report shows that consumer sentiment is declining and indicates the economy isn't gaining momentum as the second half of the year begins.



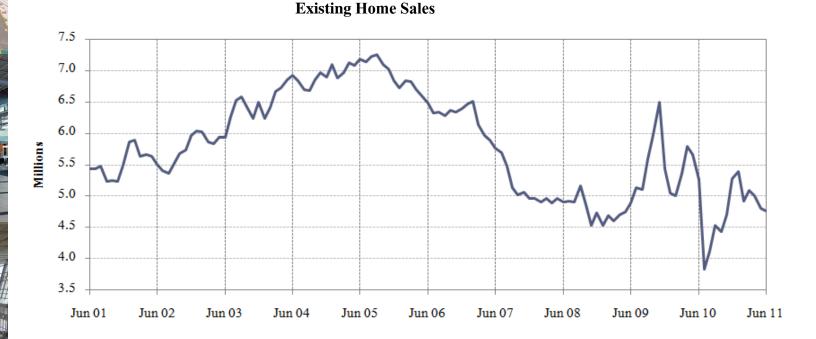
U.S. GDP Personal Consumption Chained 2005 Dollars % Change SAAR

Real GDP consumption expenditures in chained 2005 dollars at a seasonally adjusted annual rate.



### Home Sales Fall Slightly In June

Sales of existing homes continued to decline in June, slipping 0.8 percent to an annual adjusted rate of 4.77 million. However, the sales that did occur came in at considerably higher prices, at a median \$184,300 for an 8.9 percent monthly gain. The year-on-year rate moved into positive ground for the first time this year at plus 0.8 percent. The average price, at \$236,200, rose 8.5 percent with the year-on-year rate at plus 2.7 percent. Note that prices in this report are not seasonally adjusted though year-on-year strength does point firmly to strength outside of seasonal factors.



Existing home sales represents the number of sales in each month of previously constructed homes, condominiums, and co-ops. Existing homes are often a better indicator of trends in the housing market, as they account for a larger share of the market than new homes.

Source: Bloomberg - National Association of Realtors



### Oil Prices Fall on Economic Worries

After reaching as high as \$113/barrel (WTI) in early May 2011, oil prices have trended downward on concerns that the economy is slowing, which would depress demand for oil. Along with the equity markets, there was a broad sell off in the commodity markets on August 4, on fears of a global economic slowdown. Oil closed at \$79 per barrel on August 9, 2011, the first time under oil has closed under \$80 per barrel since the end of September 2010



**Oil Price Per Barrel (WTI Spot)** August 1, 2006 – August 11, 2011

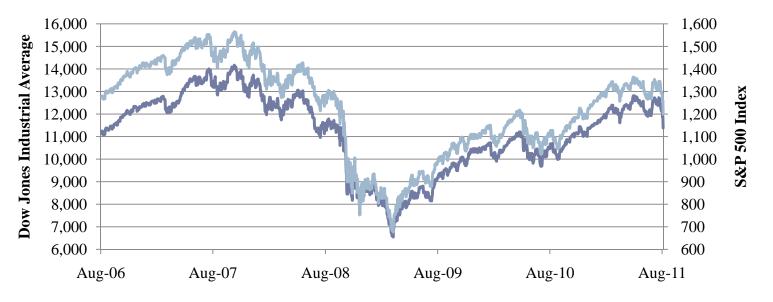
Source: Bloomberg





### The Equity Markets Fall Sharply on Economic Woes

Since reaching their latest highs on July 7, the U.S. equity markets have trended downward on a series of weaker the economic releases along with the continuing European debt crises. On August 4, the U.S. equity experienced their worst day since the 2008 financial crises, as the major equity indices all sold off on concerns about a global economic slowdown. The S&P 500 and the DJIA were both down over 4% for the day and 10% from their July highs. The indices which had been up for most of the year are now negative year-to-day.



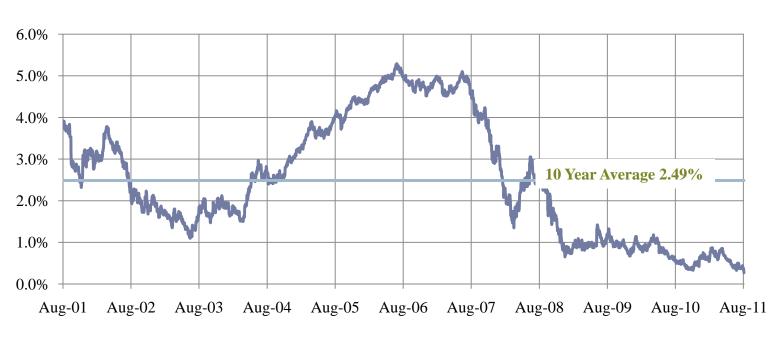
**Dow Jones Industrial Average and S&P 500 Indices** August 1, 2006 – August 4, 2011





### 2-Year Treasury Yield Hits New All-Time Low

The 2-year U.S. Treasury yield closed at 0.18% on August 10, a new all-time low as investors reacted to global economic worries and the decision by the federal reserve to keep the federal funds rate exceptionally low at least through mid-2013. Before August, the previous low of 0.33% was reached in November 2010 and July 2011. Over the past twelve months, the yield on the 2-year Treasury has averaged less than 0.55%.

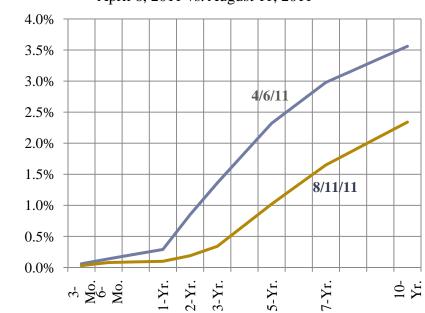


**2-Year U.S. Treasury Yield** August 1, 2001 – August 11, 2011



### U.S. Treasury Yield Curve

U.S. Treasury yields have fallen across the yield curve on growing economic worries and a sell of in the equity and commodity markets. Since reaching its most recent high for the year on April 6, the yield on the 2-year Treasury is down 0.66% after hitting new all-time lows.



	4/6/11	8/11/11	Change
3-Мо.	0.06%	0.03%	(0.03%)
6-Mo. 1-Yr.	0.14% 0.29%	0.08% 0.10%	(0.06%) (0.19%)
2-Yr.	0.85%	0.19%	(0.66%)
3-Yr.	1.36%	0.34%	(1.02%)
5-Yr.	2.32%	1.02%	(1.30%)
10-Yr.	3.56%	2.34%	(1.22%)

**U.S. Treasury Yield Curve** April 6, 2011 vs. August 11, 2011





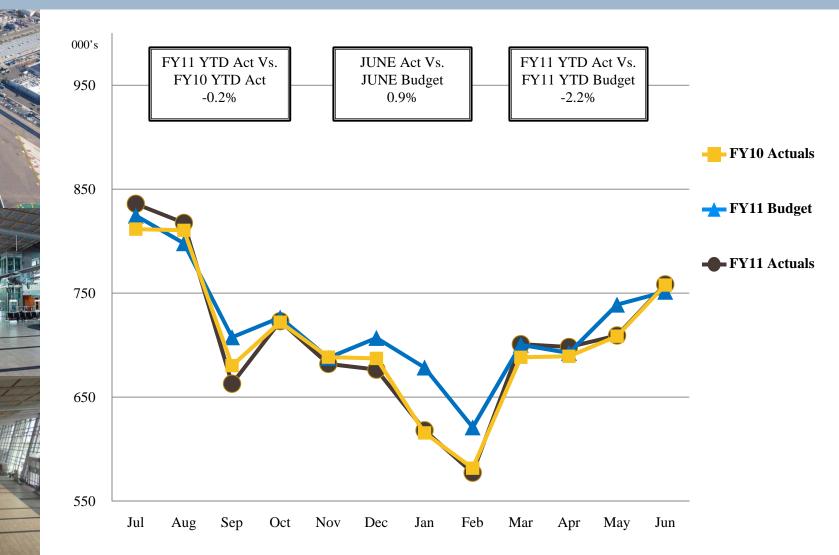
Source: Editorial Cartoonists

## Unaudited Financial Statements For the Year Ended June 30, 2011



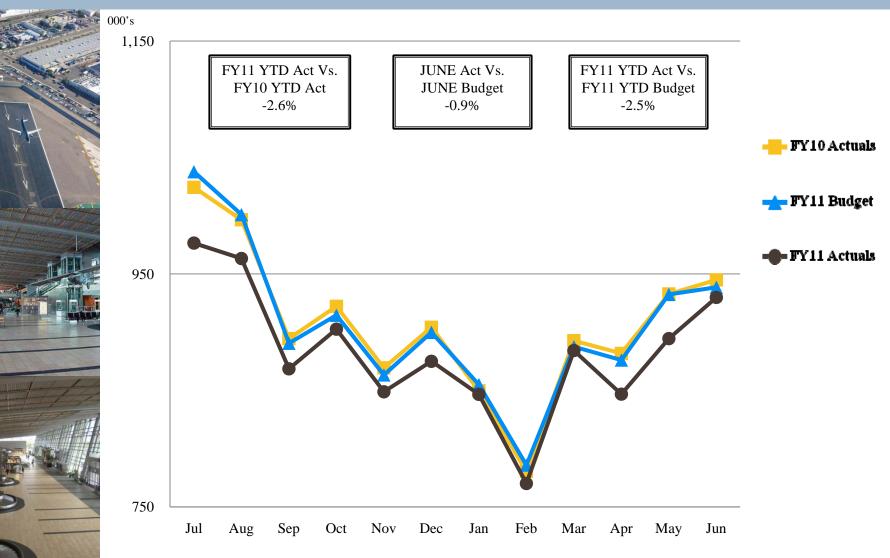


### Enplanements



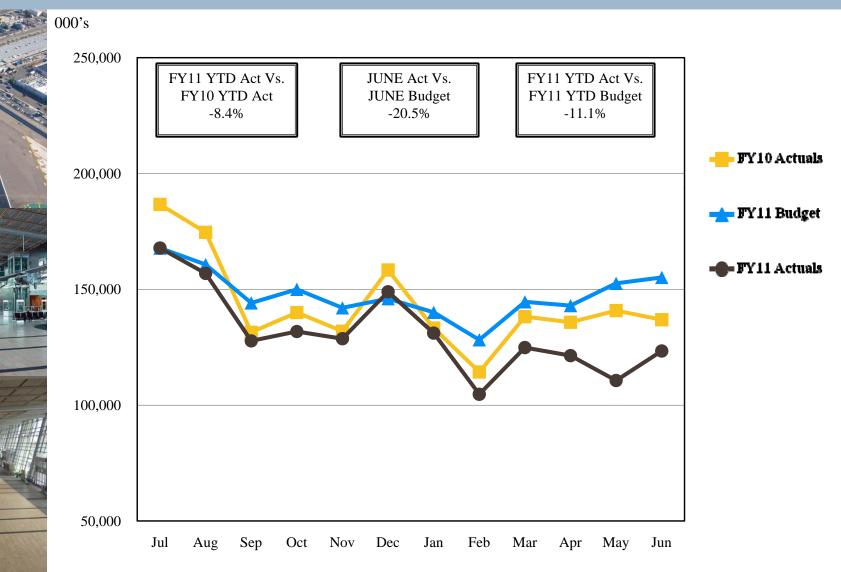


# Gross Landing Weight Units (000 lbs)



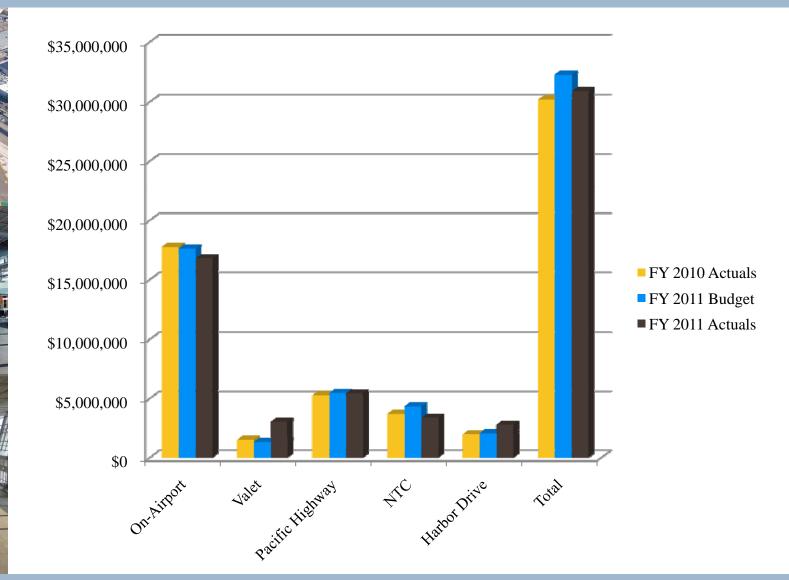


# Airport Parking Transactions



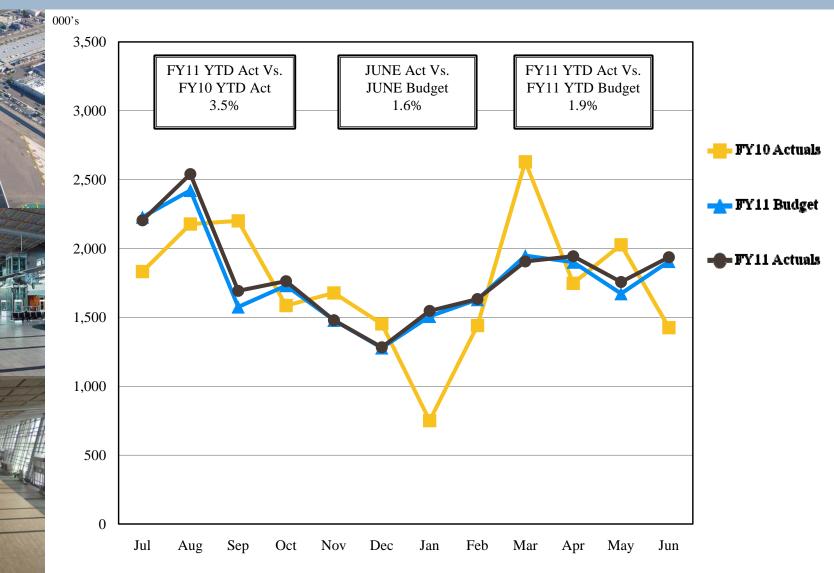


# Airport Parking Revenue





### Car Rental License Fees

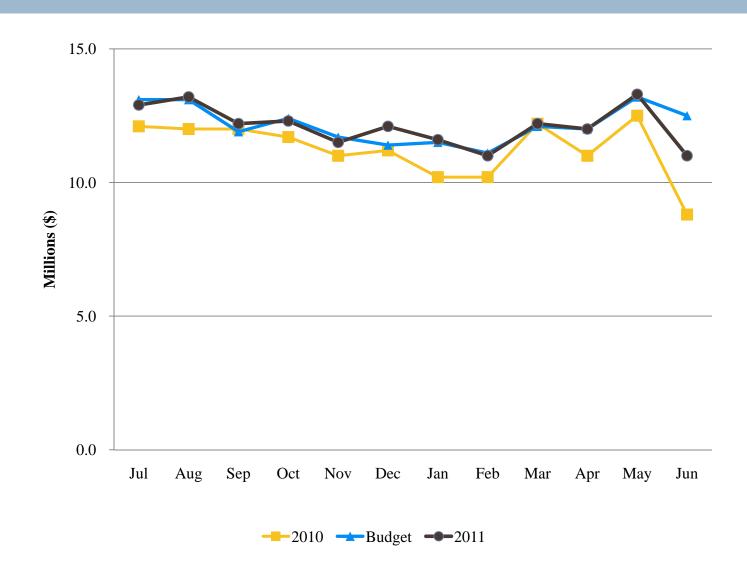


### Revenues & Expenses (Unaudited) For the Year Ended June 30, 2011





## Monthly Operating Revenue, FY 2011 (Unaudited)





# **Operating Revenues** for the Year Ending June 30, 2011



					V	ariance			
					Fa	vorable	%		Prior
(In thousands)	I	Budget		Actual	(Unf	favorable)	Change		Year
Aviation revenue:									
Landing fees	S	19,030	S	18,714	S	(316)	(2)%	S	18,657
Aircraft parking fees		2,826		2 <b>,9</b> 21		95	3%		3,382
Building rentals		27,787		26,736		(1,051)	(4)%		23,030
Security surcharge		14,786		14,843		57	-		11,900
Other aviation revenue		1,584	-	1,597	-	13	1%	2	1,584
Total aviation revenue	\$	66,013	\$	64,811	\$	(1,202)	(2)%	S	58,553



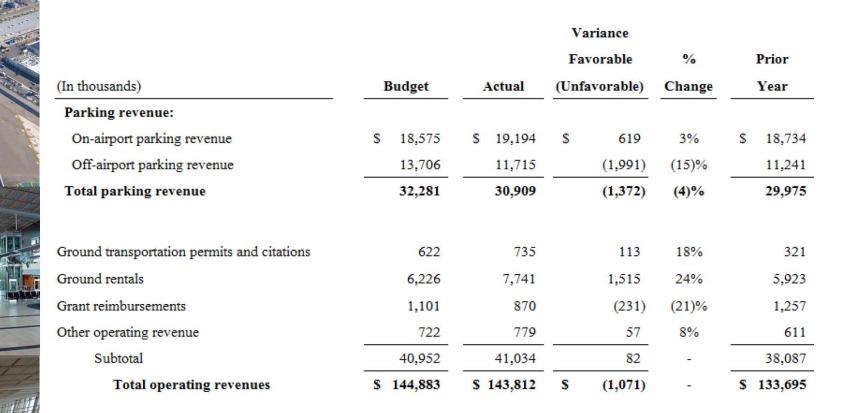
# **Operating Revenues** for the Year Ending June 30, 2011



					Var	riance		
					Fav	orable	%	Prior
(In thousands)	Budget		Actual		(Unfa	vorable)	Change	Year
Terminal rent non-airline	S	868	S	869	\$	1	-	\$ 805
Concession revenue:								
Terminal concession revenue:								
Food and beverage		5,997		6,182		185	3%	6,082
Gifts and news		3,837		3,857		20	1%	3,615
Other		2,850		2,773		(77)	(3)%	 2,758
Total terminal concession revenue		12,684		12,812		128	1%	 12,454
Car rental and license fee revenue:								
Rental car license fees		21,279		21,686		407	2%	20,969
License fees-other		3,087		2,600		(487)	(16)%	 2,826
Total rental car and license fees		24,366		24,286		(80)	-	23,795
Total concession revenue	S	37,050	S	37,098	\$	48	-	\$ 36,250

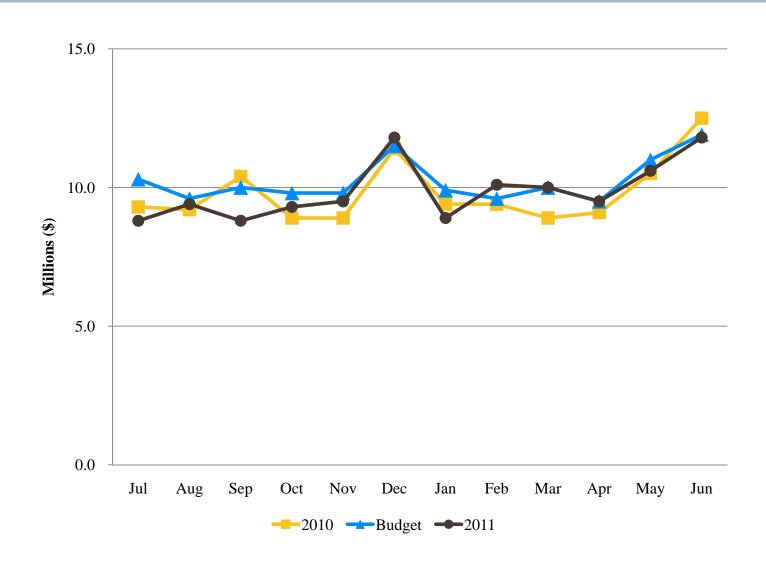


## **Operating Revenues** for the Year Ending June 30, 2011





# Monthly Operating Expenses, FY 2011 (Unaudited)





# **Operating Revenues** for the Year Ending June 30, 2011



		Favorable	%	Prior
Budget	Actual	(Unfavorable)	Change	Year
\$ 38,557	\$ 38,257	\$ 300	1%	\$ 35,386
29,291	26,089	3,202	11%	27,999
20,658	21,324	(666)	(3)%	20,131
10,905	10,906	(1)	-	10,906
7,048	6,414	634	9%	6,871
7,939	8,139	(200)	(3)%	9,231
530	561	(32)	(6)%	891
381	314	67	18%	413
1,223	1,063	160	13%	1,166
1,341	1,015	326	24%	990
2,202	2,245	(43)	(2)%	2,033
1,574	1,308	266	17%	1,271
\$ 121,649	\$ 117,636	\$ 4,013	3%	\$ 117,288
	\$ 38,557 29,291 20,658 10,905 7,048 7,939 530 381 1,223 1,341 2,202 1,574	\$ 38,557 \$ 38,257   29,291 26,089   20,658 21,324   10,905 10,906   7,048 6,414   7,939 8,139   530 561   381 314   1,223 1,063   1,341 1,015   2,202 2,245   1,574 1,308	BudgetActual(Unfavorable)\$ 38,557\$ 38,257\$ 30029,29126,0893,20220,65821,324(666)10,90510,906(1)7,0486,4146347,9398,139(200)530561(32)381314671,2231,0631601,3411,0153262,2022,245(43)1,5741,308266	BudgetActual(Unfavorable)Change $\$$ $38,557$ $\$$ $38,257$ $\$$ $300$ $1\%$ $29,291$ $26,089$ $3,202$ $11\%$ $20,658$ $21,324$ (666)(3)% $10,905$ $10,906$ (1)- $7,048$ $6,414$ $634$ $9\%$ $7,939$ $8,139$ (200)(3)% $530$ $561$ (32)(6)% $381$ $314$ $67$ $18\%$ $1,223$ $1,063$ $160$ $13\%$ $1,341$ $1,015$ $326$ $24\%$ $2,202$ $2,245$ (43)(2)% $1,574$ $1,308$ $266$ $17\%$

Variance



# **Financial Summary** for the Year Ending June 30, 2011



			Va	riance			
			Fav	vorable	%	Prior	
(In thousands)	Budget	Actual	(Unfa	avorable)	Change	Year	e
Total operating revenues	\$ 144,883	\$ 143,812	S	(1,071)	-	\$ 133,6	595
Total operating expenses	121,649	117,636		4,014	3%	117,2	288
Income from operations	23,234	26,176		2,942	13%	16,4	107
Depreciation	50,549	49,989		560	1%	42,3	351
Operating income (loss)	\$ (27,315)	\$ (23,813)	s	3,502	13%	\$ (25,9	944)





# **Nonoperating Revenues & Expenses** for the Year Ending June 30, 2011 (Unaudited)

				V	ariance			
				Fa	vorable	%		Prior
F	Budget	4	Actual	(Unfavorable)		Change	Year	
S	33,733	S	33,896	S	164	-	S	34,049
	10,550		10,986		436	4%		10,783
	(3,869)		(3,386)		483	12%		(1,873)
	5 <mark>,</mark> 983		6,070		87	1%		6,667
	3,691		3,691		-	E.		-
	(13,383)		(7,296)		6,087	45%		(2,684)
	(145)		470		615	423%		(74)
-	(40)		(93)		(53)	133%		(1,004)
	36,519		44,338		7,819	21%		45,864
	9,204		20,525		11,321	123%		19,920
	43,318		26,414		(16,904)	(39)%		27,350
S	52,522	S	46,939	S	(5,583)	(11)%	S	47,270
	S	10,550 (3,869) 5,983 3,691 (13,383) (145) (40) <b>36,519</b> <b>9,204</b> 43,318	\$ 33,733 \$ 10,550 (3,869) 5,983 3,691 (13,383) (145) (40) 36,519 9,204 43,318	\$ 33,733 \$ 33,896   10,550 10,986   (3,869) (3,386)   5,983 6,070   3,691 3,691   (13,383) (7,296)   (145) 470   (40) (93)   36,519 44,338   9,204 20,525   43,318 26,414	Budget   Actual   (Unit)     \$ 33,733   \$ 33,896   \$     \$ 33,733   \$ 33,896   \$     10,550   10,986   \$     (3,869)   (3,386)   \$     5,983   6,070   \$     3,691   3,691   \$     (13,383)   (7,296)   \$     (145)   470   \$     (40)   (93)   \$     36,519   44,338   \$     9,204   20,525   \$     43,318   26,414   \$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Budget   Actual   Favorable (Unfavorable)   % Change     \$ 33,733   \$ 33,896   \$ 164   -     10,550   10,986   436   4%     (3,869)   (3,386)   483   12%     5,983   6,070   87   1%     3,691   3,691   -   -     (13,383)   (7,296)   6,087   45%     (145)   470   615   423%     (40)   (93)   (53)   133%     36,519   44,338   7,819   21%     9,204   20,525   11,321   123%     43,318   26,414   (16,904)   (39)%	Favorable   %     Budget   Actual   (Unfavorable)   Change     \$ 33,733   \$ 33,896   \$ 164   -   \$     10,550   10,986   436   4%   \$     (3,869)   (3,386)   483   12%   \$     5,983   6,070   87   1%   \$     3,691   -   -   \$   \$     (13,383)   (7,296)   6,087   45%     (145)   470   615   423%     (40)   (93)   (53)   133%     9,204   20,525   11,321   123%     43,318   26,414   (16,904)   (39)%





### ASSETS

	(In thousands)						
	June						
		2011		2010			
Current assets:							
Cash and investments	s	89,588	S	105,046			
Tenant lease receivable, net of allowance							
of 2011: \$14,918 and 2010: \$59,341		5,151		6,134			
Grants receivable		4,043		3,866			
Notes receivable-current portion		1,697		1,613			
Prepaid expenses and other current assets		5,274		7,411			
Total current assets		105,752		124,070			
Cash designated for capital projects and other	s	8,149	\$	20,896			





### ASSETS

	(In thousands)					
	June					
		2011		2010		
Restricted assets:			3 <u>-</u>			
Cash and investments:						
Bonds reserve	S	45,098	S	45,708		
Passenger facility charges and interest unapplied		54,758		57,894		
Customer facility charges and interest applied*		21,012		10,841		
Commercial paper reserve		37		64		
SBD bond guarantee		4,000		4,000		
Bond proceeds held by trustee		396,903		9,623		
Commercial paper interest held by trustee		13		13		
Passenger facility charges receivable		5,019		5,015		
Customer facility charges receivable*		1,029		1,236		
OCIP insurance reserve		6,239		6,400		
Total restricted assets	\$	534,109	S	140,794		

\*ConRAC Facility





### ASSETS

	(In thousands)								
	June								
Noncurrent assets:		2011		2010					
Capital assets:									
Land and land improvements	\$	24,480	S	23,454					
Runways, roads and parking lots		273,449		227,870					
Buildings and structures		<b>464,</b> 477		461,051					
Machinery and equipment		10,327		<b>9,99</b> 7					
Vehicles		5,342		5,239					
Office furniture and equipment		30,577		29,976					
Works of art		2,427		2,257					
Construction-in-progress		322,516		183,013					
Total capital assets		1,133,595		942,857					
Less: accumulated depreciation		(507,948)		(459,140)					
Total capital assets, net	\$	625,647	\$	483,717					





### ASSETS

	(In thousands)						
		June					
		2011		2010			
Other assets:							
Notes receivable - long-term portion	S	42,914	S	44,610			
Investments - long-term portion		16,827		951			
Deferred costs - bonds (net)		5,033		788			
Net pension asset		7,761		8,317			
Security Deposits		225		-			
Total other assets		72,760		54,666			
Total noncurrent assets		698,407		538,383			
TOTAL ASSETS	\$	1,346,416	s	824,143			



### LIABILITIES & NET ASSETS

	(In thousands)					
	June					
		2011		2010		
Current liabilities:						
Accounts payable and accrued liabilities	S	56,972	S	50,357		
Deposits and other current liabilities		2,601		1,395		
Total current liabilities		59.573	-	51.752		
Current liabilities - payable from restricted assets:						
Current portion of long-term debt		4,760		3,105		
Accrued interest on bonds						
and commercial paper		16,992		1,178		
Total liabilities payable from restricted assets	S	21,752	\$	4,283		



### LIABILITIES & NET ASSETS

	(In thousands) June				
		2011		2010	
Long-term liabilities - other:					
Commercial paper notes payable	\$	20,729	s	164,430	
Deferred rent liability		137		674	
Other long-term liabilities		1,564		1,372	
Long-term debt - bonds net of amortized premium		635,269		41,179	
Total long-term liabilities		657,700		207,655	
Total liabilities	\$	739,025	\$	263,690	



### LIABILITIES & NET ASSETS

	(In thousands)				
		June			
		2011		2010	
Authority net assets:					
Invested in capital assets, net of related debt	S	357,120	S	275,557	
Other restricted		145,866		141,267	
Unrestricted:					
Designated		15,909		33,213	
Undesignated		88,496		110,416	
Total net assets		607,391		560,453	
TOTAL LIABILITIES AND NET ASSETS	S	1,346,416	\$	824,143	



# Questions



