

#### **Board Communication**

Date:

February 10, 2011

To:

**Board Members** 

Via:

Thella F. Bowens, President/CEO

From:

Vernon D. Evans, Vice President, Finance/Treasurer

Subject:

**Unaudited Financial Statements for the Six Months Ended** 

**December 31, 2010** 

At the January 24, 2011 meeting, the Finance Committee recommended that the attached report be forwarded to the Board to be received at the February 10, 2011 Board meeting.





## San Diego County Regional Airport Authority

Review of the Unaudited Financial Statements for the Six Months Ended December 31, 2010

Presented by:

Vernon D. Evans, CPA

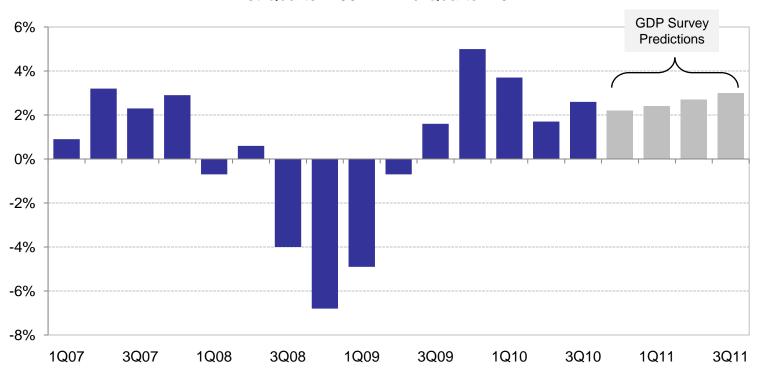
Vice-President-Finance/Treasurer and CFO

### 3rd Quarter 2010 GDP Revised Higher

• Third quarter GDP was revised upward to 2.6% (third estimate) from the initial release of 2.0% growth for the third quarter 2010. This revision indicates better than expected consumer demand, which is important in a consumer-driven economy. However, economic growth is not expected to improve significantly over the coming year.

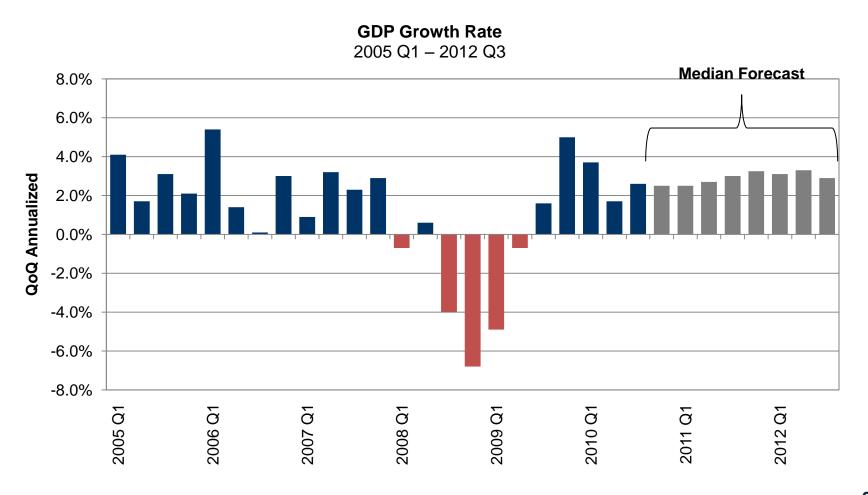
#### **Gross Domestic Product (Quarter over Quarter)**

First Quarter 2007 - Third Quarter 2011



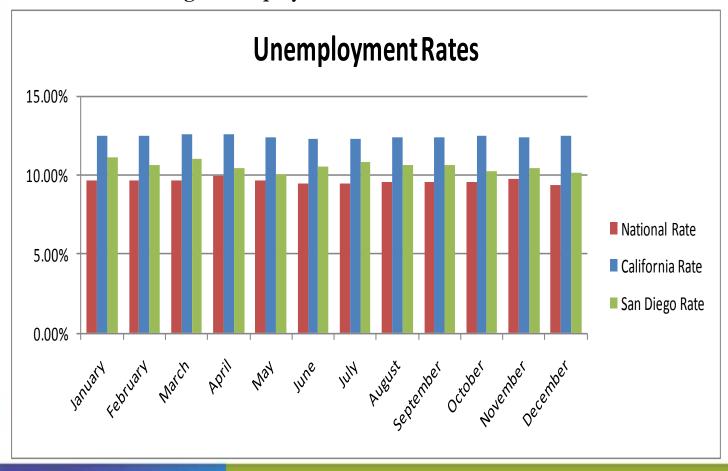
#### Forecasted GDP Growth is Insufficient

• Current economic forecasts suggest that GDP growth will be insufficient to significantly decrease the unemployment rate.



### Unemployment Rate This Fiscal Year

The Federal unemployment rate fell to 9.4% after reaching 9.8% in the prior month. This was due mainly to people leaving the job market. The California unemployment rate remains high at 12.5% which continues to be higher than the national average. The U-6 rate is slightly lower at 16.72% for December. San Diego unemployment rate is 10.1%.





### Stock Markets Up For the Year

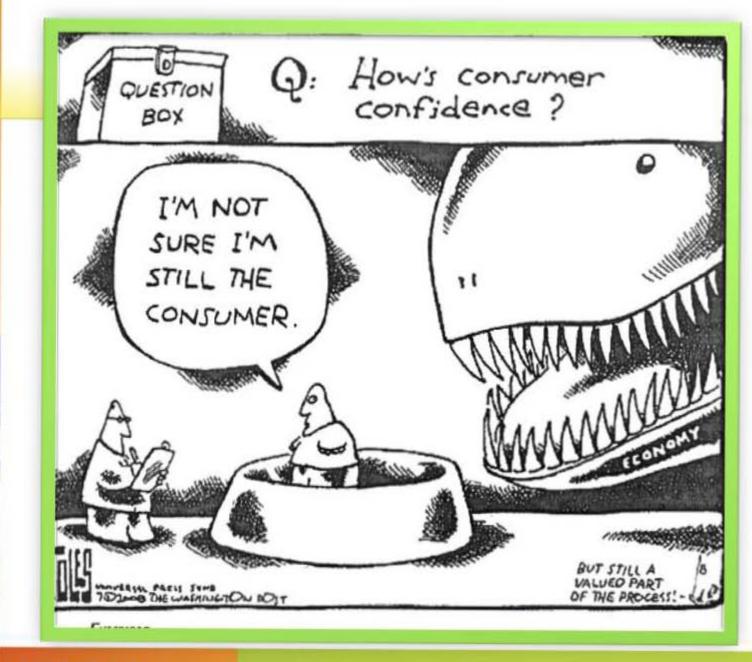
 The major stock indices all improved during 2010 on the strength of a recovering economy and strong profits. The DJIA was up 11% for 2010.



### Consumer Confidence Dips Slightly in December

Consumer confidence fell slightly in December after improving slightly in the prior two months. Consumer confidence
remains about where it has for most of the past year. Given continued weakness in the employment and housing
markets, consumers remain cautious about the economic recovery.

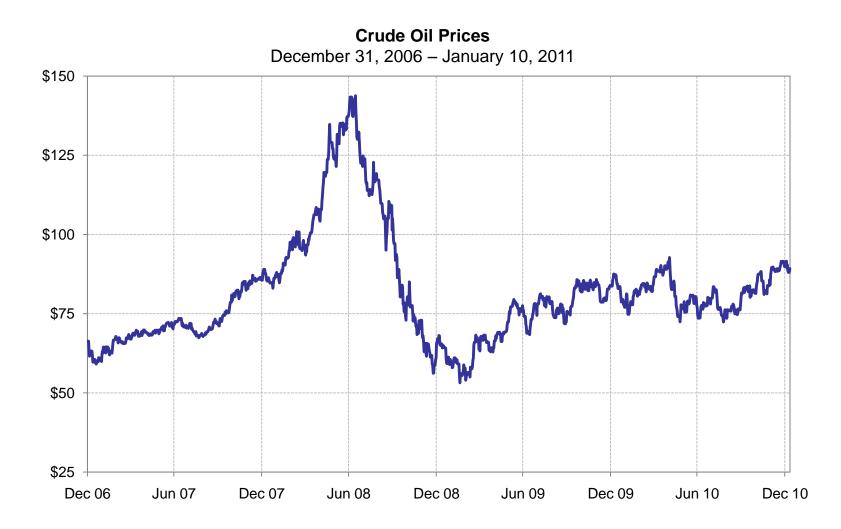


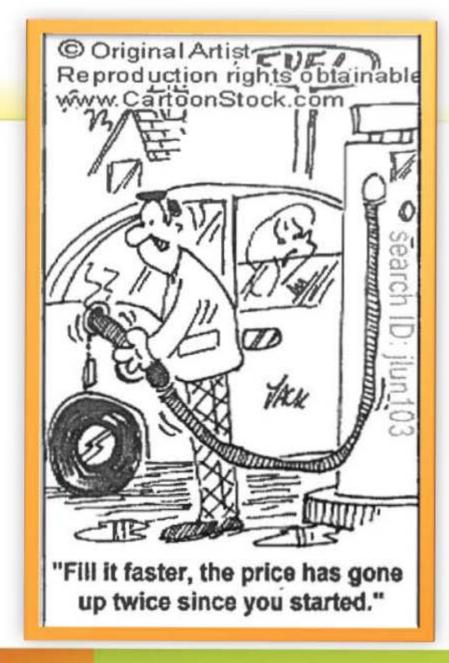




### Oil Prices Trend Higher

Oil prices have trended higher recently on expectations of growing demand from a recovering global economy.







### New Home Sales Up

• After falling in October, new home sales rose by 5.5% in November. Despite continued low interest rates, high unemployment, tight credit, foreclosure issues and price declines continue to impede the recovery in the housing market.

New Home Sales
November 2005 – November 2010

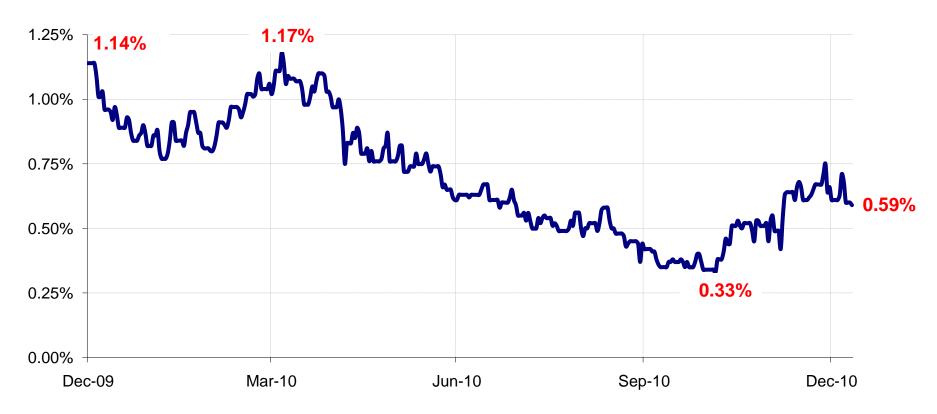


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### 2-Year U. S. Treasury Yields Off Lows

 After hitting an all-time low of 0.33% in November, the 2-year U.S. Treasury rebounded in December hitting a high of 0.75% at the end of December. However, yields have fallen again following the disappointing December employment report.

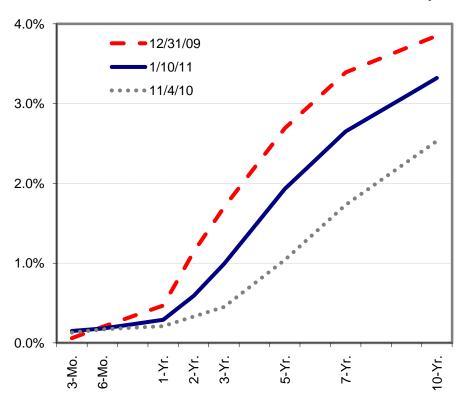
**2-Year U.S. Treasury Yields**December 31, 2009 – January 10, 2011



### U.S. Treasury Yield Curve

Although longer-term Treasury yields are off the lows the y reached in November, they are still down for the year.

U.S. Treasury Yield Curve
December 31,2009 vs. November 4, 2010 vs. January 10, 2011

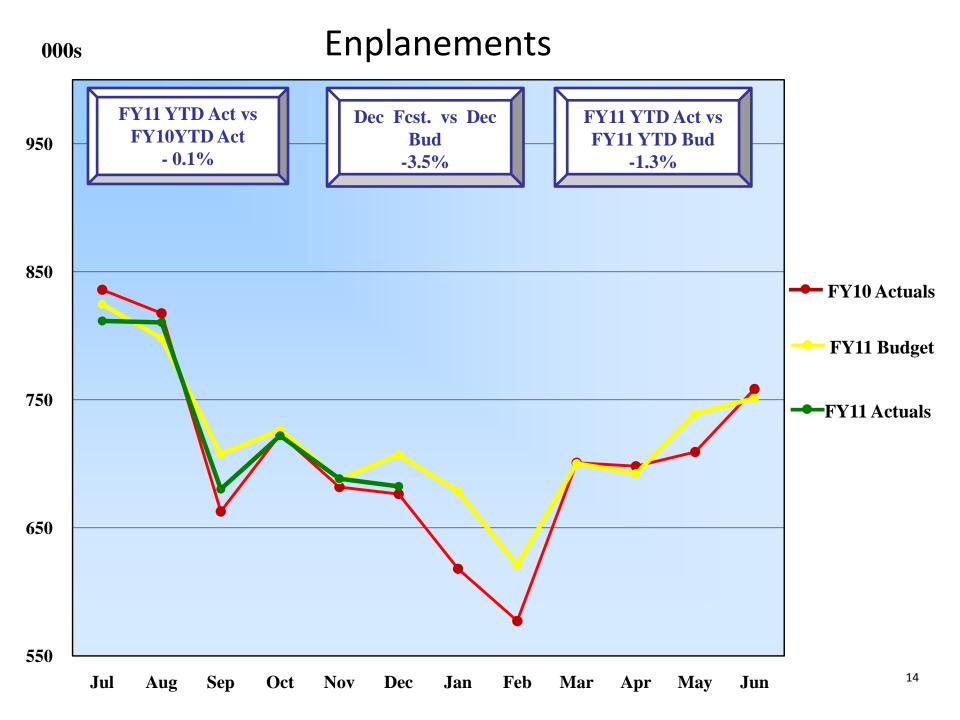


	12/31/09	11/4/10	1/10/11
3-Mo.	0.06%	0.13%	0.15%
6-Mo.	0.20%	0.17%	0.18%
1-Yr.	0.47%	0.21%	0.29%
2-Yr.	1.14%	0.33%	0.59%
3-Yr.	1.70%	0.45%	0.99%
5-Yr.	2.69%	1.04%	1.93%
10-Yr.	3.85%	2.53%	3.32%

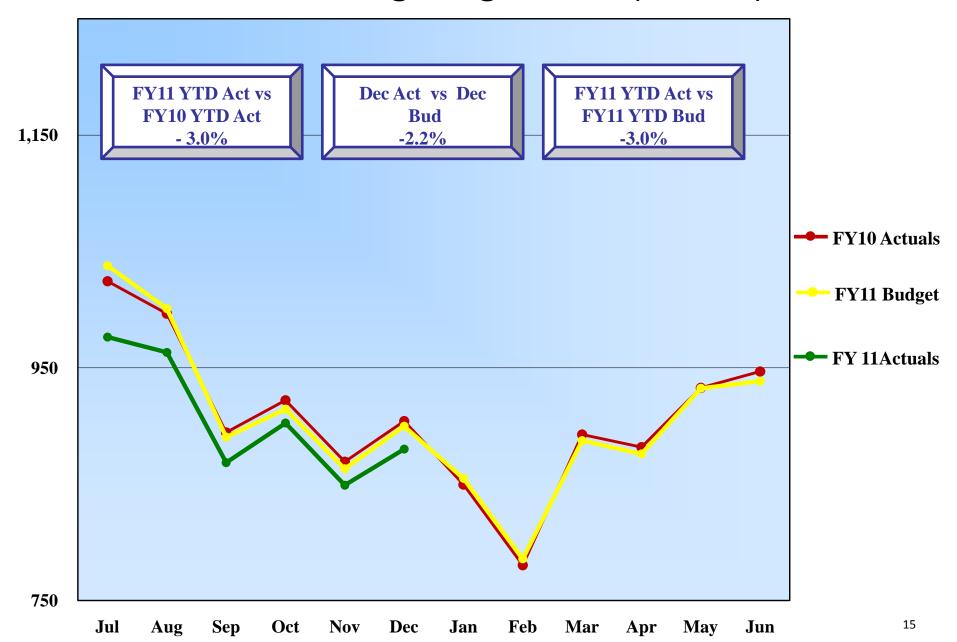




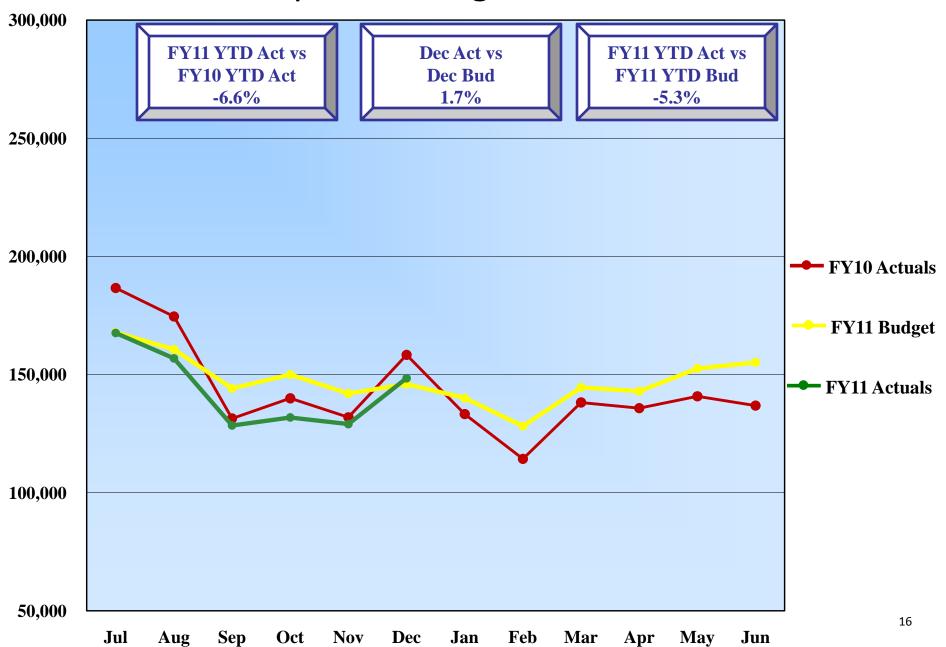




### Gross Landing Weight Units (000 lbs)

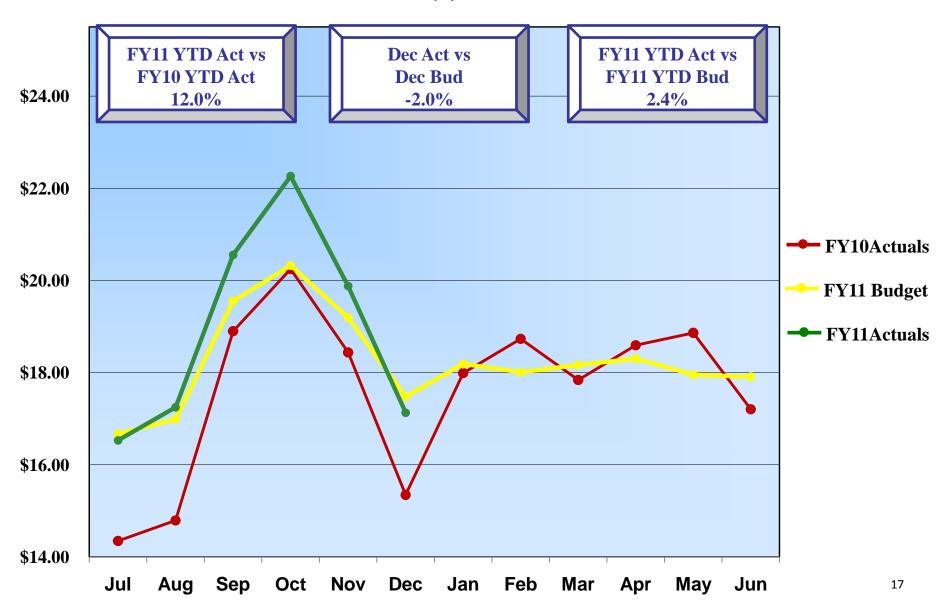


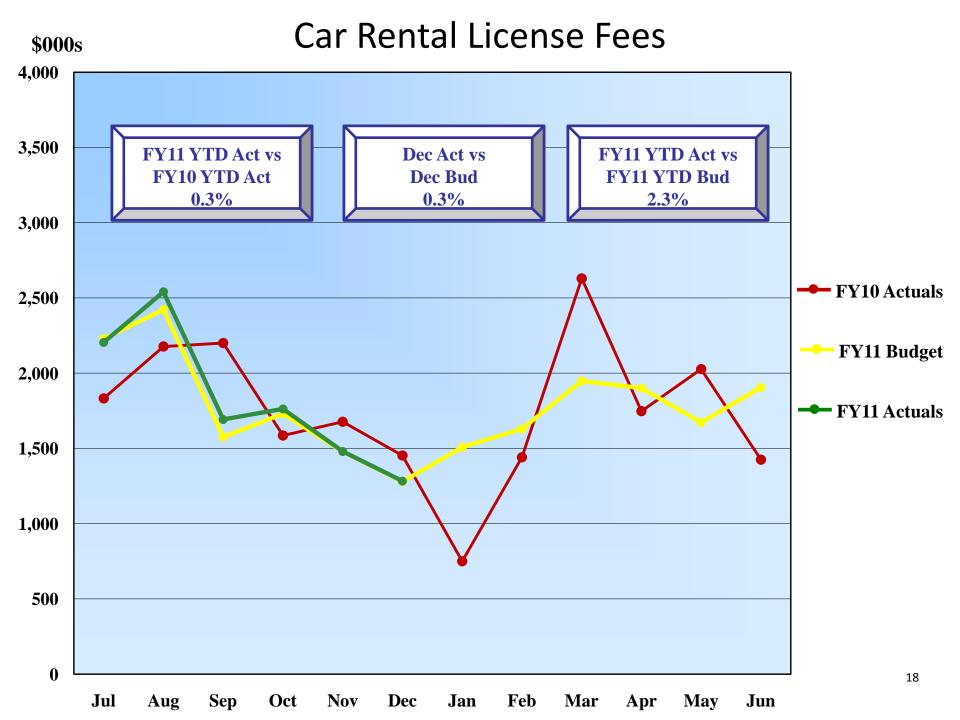
### **Airport Parking Transactions**



### **Airport Parking**

Revenue (\$) / Transaction



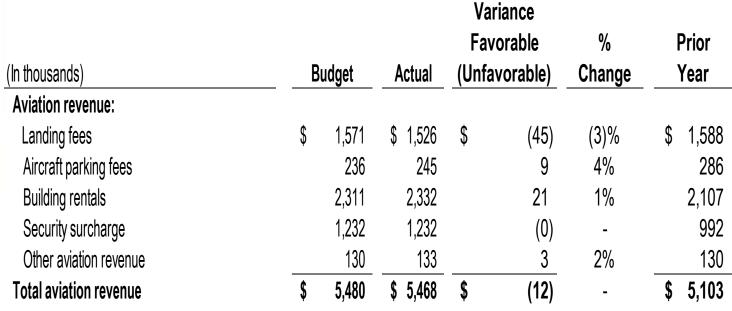


## Revenues and Expenses (Unaudited) For the month ended December 31, 2010





# Operating Revenues For the Month Ended December 31, 2010 (Unaudited)





### Operating Revenues

### For the Month Ended

### December 31, 2010 (Unaudited)

(In thousands)	B	udget	Ac	tual	Fav	iance orable vorable)	% Change	Prior Year
Terminal rent non-airline	\$	72	\$	72	\$	0	-	\$ 66
Concession revenue:								
Terminal concession revenue:								
Food and beverage		493		520		27	5%	506
Gifts and news		288		286		(2)	(1)%	304
Other		234		255		21	9%	310
Total terminal concession revenue		1,015	1	,061		46	5%	1,120
Car rental and license fee revenue:								
Rental car and license fees		1,278	1	,283		5	-	1,453
License fees-other		251		202		(49)	(20)%	250
Total rental car and license fees		1,529	1	,485		(44)	(3)%	1,703
Total concession revenue	\$	2,544	\$ 2	,546	\$	2	-	\$ 2,823



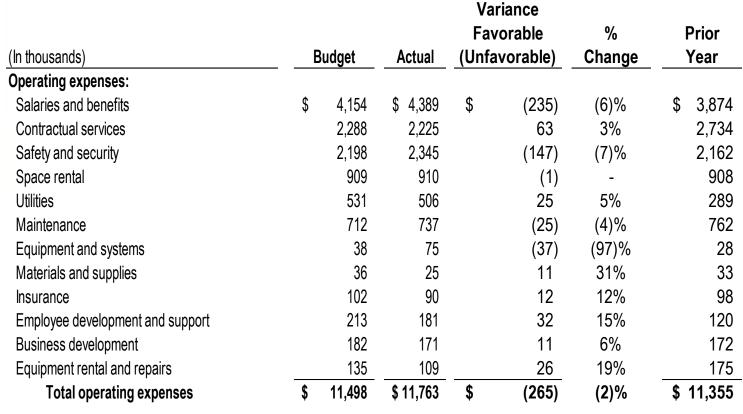
# Operating Revenues For the Month Ended December 31, 2010 (Unaudited)

			vai	lalice		
			Fav	orable	%	Prior
(In thousands)	 Budget	Actual	(Unfa	vorable)	Change	 Year
Parking revenue:						
On-airport parking revenue	\$ 1,607	\$ 1,672	\$	65	4%	\$ 1,527
Off-airport parking revenue	944	871		(73)	(8)%	902
Total parking revenue	2,551	2,543		(8)	-	2,429
Ground transportation permits and citations	32	53		21	66%	50
Ground rentals	529	1,372		843	159%	480
Grant reimbursement	99	18		(81)	(82)%	250
Other operating revenue	60	56		(4)	(7)%	32
Subtotal	3,271	4,042		771	24%	3,241
Total operating revenues	\$ 11,367	\$12,128	\$	761	7%	\$ 11,233

**Variance** 



# Operating Expenses For the Month Ended December 31, 2010 (Unaudited)





# Financial Summary For the Month Ended December 31, 2010 (Unaudited)

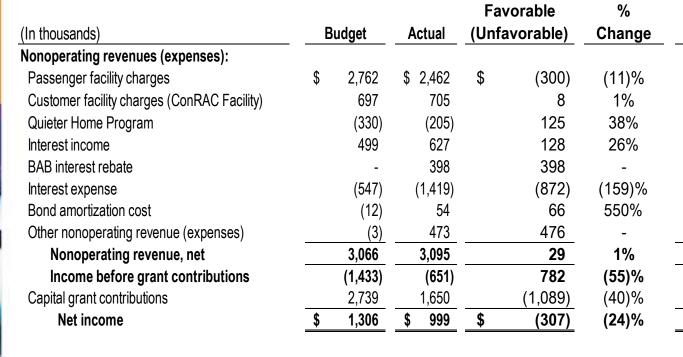
				v a	Hallot		
				Fav	orable	%	Prior
(In thousands)	В	Budget	Actual	(Unfa	vorable)	Change	Year
Total operating revenues	\$	11,367	\$12,128	\$	761	7%	\$ 11,233
Total operating expenses		11,498	11,763	\$	(265)	(2)%	11,355
Income from operations		(131)	365		496	(379)%	(122)
Depreciation		4,368	4,111		257	6%	3,279
Operating income (loss)	\$	(4,499)	\$ (3,746)	\$	753	17%	\$ (3,401)

Variance



## Nonoperating Revenues and (Expenses) For the Month Ended December 31, 2010 (Unaudited)

**Variance** 





**Prior** 

Year

2,332

869

134

694

(228)

(25)

(528)

(153)

960

807

3.248

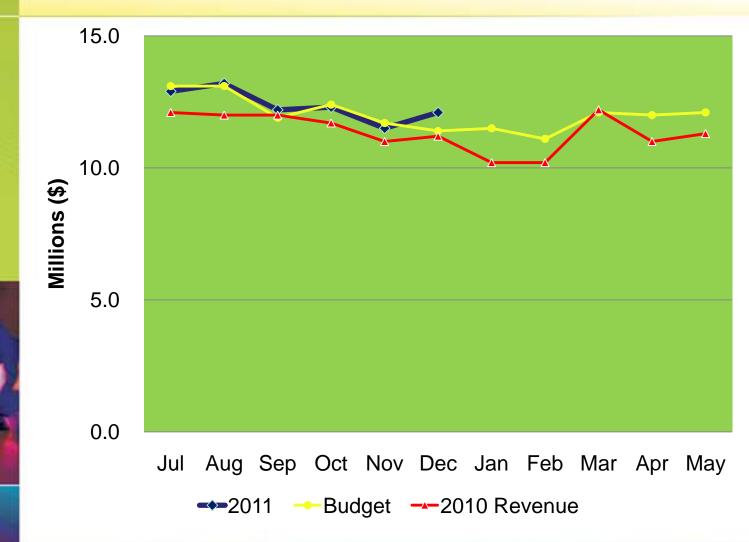
## Revenues and Expenses (Unaudited) For the six months ended December 31, 2010





### **Monthly Operating Revenue, FY 2011**

(Unaudited)





# Operating Revenues For the Six Months Ended December 31, 2010 (Unaudited)

				v a	liance		
				Fav	orable/	%	Prior
(In thousands)	B	udget	Actual	(Unfa	avorable)	Change	Year
Aviation revenue:							
Landing fees	\$	9,819	\$ 9,544	\$	(275)	(3)%	\$ 9,928
Aircraft parking fees		1,413	1,494		81	6%	1,745
Building rentals		13,884	14,025		141	1%	12,806
Security surcharge		7,393	7,418		25	-	6,004
Other aviation revenue		790	797		7	1%	792
Total aviation revenue	\$	33,299	\$ 33,278	\$	(21)	-	\$ 31,275

Variance



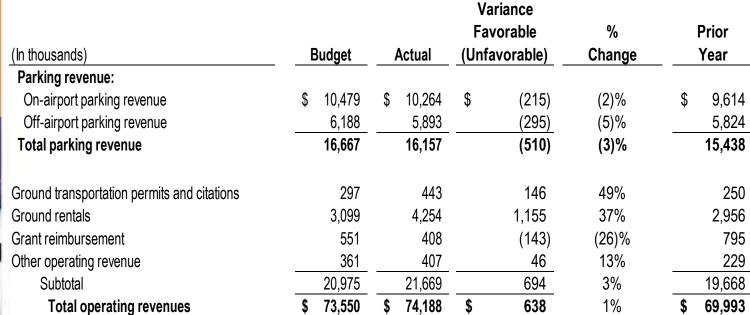
# Operating Revenues For the Six Months Ended December 31, 2010 (Unaudited)



_				Eas.	a va bla	0/		
				гav	orable	%		Prior
E	Budget		Actual	(Unfa	vorable)	Change		Year
\$	434	\$	407	\$	(27)	(6)%	\$	396
	3,084		3,103		19	1%		3,138
	1,982		1,970		(12)	(1)%		1,909
	1,460		1,431		, ,	* *		1,259
	6,526		6,504		(22)	-		6,306
	10,714		10,962		248	2%		10,926
	1,602		1,368		(234)	(15)%		1,422
	12,316		12,330		14	-		12,348
\$	18,842	\$	18,834	\$	(8)	-	\$	18,654
	\$	3,084 1,982 1,460 6,526 10,714 1,602 12,316	\$ 434 \$  3,084 1,982 1,460 6,526  10,714 1,602 12,316	\$ 434 \$ 407 3,084 3,103 1,982 1,970 1,460 1,431 6,526 6,504 10,714 10,962 1,602 1,368 12,330	\$ 434 \$ 407 \$  3,084 3,103 1,982 1,970 1,460 1,431 6,526 6,504  10,714 10,962 1,602 1,368 12,330	\$ 434       \$ 407       \$ (27)         3,084       3,103       19         1,982       1,970       (12)         1,460       1,431       (29)         6,526       6,504       (22)         10,714       10,962       248         1,602       1,368       (234)         12,316       12,330       14	\$ 434       \$ 407       \$ (27)       (6)%         3,084       3,103       19       1%         1,982       1,970       (12)       (1)%         1,460       1,431       (29)       (2)%         6,526       6,504       (22)       -         10,714       10,962       248       2%         1,602       1,368       (234)       (15)%         12,316       12,330       14       -	\$ 434       \$ 407       \$ (27)       (6)%       \$         3,084       3,103       19       1%         1,982       1,970       (12)       (1)%         1,460       1,431       (29)       (2)%         6,526       6,504       (22)       -         10,714       10,962       248       2%         1,602       1,368       (234)       (15)%         12,316       12,330       14       -

Variance

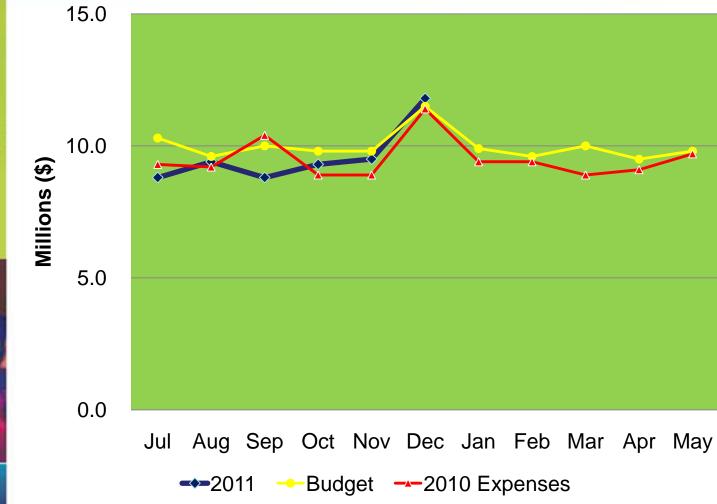
# Operating Revenues For the Six Months Ended December 31, 2010 (Unaudited)





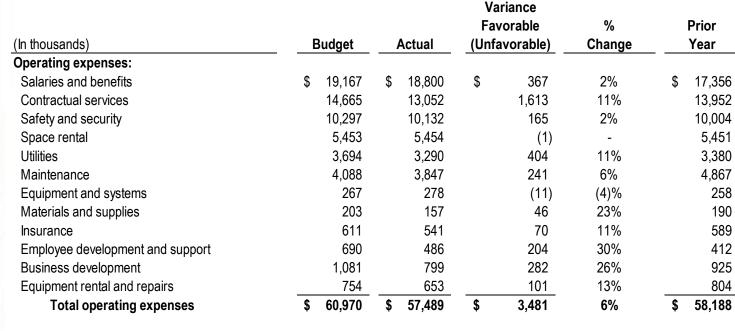
### **Monthly Operating Expenses, FY 2011**

(Unaudited)





# Operating Expenses For the Six Months Ended December 31, 2010 (Unaudited)





# Financial Summary For the Six Months Ended December 31, 2010 (Unaudited)

			Favorable	%	Prior
(In thousands)	Budget	Actual	(Unfavorable)	Change	Year
Total operating revenues	\$ 73,550	\$ 74,188	\$ 638	1%	\$ 69,993
Total operating expenses	60,970	\$ 57,489	3,481	6%	58,188
Income from operations	12,580	16,699	4,119	33%	11,805
Depreciation	25,493	24,686	807	3%	19,733
Operating income (loss)	<b>\$</b> (12,913)	\$ (7,987)	\$ 4,926	38%	\$ (7,928)

**Variance** 



## Nonoperating Revenues and (Expenses) For the Six Months Ended December 31, 2010 (Unaudited)

Customer facility charges (ConRAC Facility)       5,183       5,385       202       4%       5         Quieter Home Program       (1,856)       (1,705)       151       8%         Interest income       2,991       2,756       (235)       (8)%       4         BAB interest rebate       -       1,193       1,193       -         Interest expense       (2,383)       (5,132)       (2,749)       (115)%       (7         Bond amortization cost       (72)       144       216       300%         Other nonoperating revenue (expenses)       (20)       655       675       (3373)%       (7         Nonoperating revenue, net       21,235       20,114       (1,121)       (5)%       22         Income before grant contributions       8,322       12,127       3,805       46%       15	(In thousands)	Budget	Actual	Variance Favorable (Unfavorable)	% Change	Prior Year
Customer facility charges (ConRAC Facility)       5,183       5,385       202       4%       5         Quieter Home Program       (1,856)       (1,705)       151       8%         Interest income       2,991       2,756       (235)       (8)%       4         BAB interest rebate       -       1,193       1,193       -         Interest expense       (2,383)       (5,132)       (2,749)       (115)%       (7         Bond amortization cost       (72)       144       216       300%       300%         Other nonoperating revenue (expenses)       (20)       655       675       (3373)%       (7         Nonoperating revenue, net       21,235       20,114       (1,121)       (5)%       22         Income before grant contributions       8,322       12,127       3,805       46%       15	Nonoperating revenues (expenses):					
Quieter Home Program       (1,856)       (1,705)       151       8%         Interest income       2,991       2,756       (235)       (8)%       4         BAB interest rebate       -       1,193       1,193       -         Interest expense       (2,383)       (5,132)       (2,749)       (115)%       (7         Bond amortization cost       (72)       144       216       300%         Other nonoperating revenue (expenses)       (20)       655       675       (3373)%       (7         Nonoperating revenue, net       21,235       20,114       (1,121)       (5)%       22         Income before grant contributions       8,322       12,127       3,805       46%       15	Passenger facility charges	\$ 17,392	\$ 16,818	\$ (574)	(3)%	\$ 16,980
Interest income       2,991       2,756       (235)       (8)%         BAB interest rebate       -       1,193       1,193       -         Interest expense       (2,383)       (5,132)       (2,749)       (115)%       (72)         Bond amortization cost       (72)       144       216       300%         Other nonoperating revenue (expenses)       (20)       655       675       (3373)%       (73         Nonoperating revenue, net       21,235       20,114       (1,121)       (5)%       23         Income before grant contributions       8,322       12,127       3,805       46%       15	Customer facility charges (ConRAC Facility)	5,183	5,385	202	4%	5,535
BAB interest rebate       -       1,193       1,193       -         Interest expense       (2,383)       (5,132)       (2,749)       (115)%       (72)         Bond amortization cost       (72)       144       216       300%         Other nonoperating revenue (expenses)       (20)       655       675       (3373)%       (73)         Nonoperating revenue, net Income before grant contributions       21,235       20,114       (1,121)       (5)%       22         15       15       15       15       15       15       15	Quieter Home Program	(1,856)	(1,705)	151	8%	(891)
Interest expense       (2,383)       (5,132)       (2,749)       (115)%       (72)         Bond amortization cost       (72)       144       216       300%         Other nonoperating revenue (expenses)       (20)       655       675       (3373)%       (73         Nonoperating revenue, net       21,235       20,114       (1,121)       (5)%       23         Income before grant contributions       8,322       12,127       3,805       46%       15	Interest income	2,991	2,756	(235)	(8)%	4,153
Bond amortization cost       (72)       144       216       300%         Other nonoperating revenue (expenses)       (20)       655       675       (3373)%       (**)         Nonoperating revenue, net Income before grant contributions       21,235       20,114       (1,121)       (5)%       22         46%       15	BAB interest rebate	-	1,193	1,193	-	-
Other nonoperating revenue (expenses)       (20)       655       675       (3373)%       (27)         Nonoperating revenue, net       21,235       20,114       (1,121)       (5)%       22         Income before grant contributions       8,322       12,127       3,805       46%       15	Interest expense	(2,383)	(5,132)	(2,749)	(115)%	(1,333)
Nonoperating revenue, net         21,235         20,114         (1,121)         (5)%         23           Income before grant contributions         8,322         12,127         3,805         46%         15	Bond amortization cost	(72)	144	216	300%	(56)
Income before grant contributions 8,322 12,127 3,805 46% 15	Other nonoperating revenue (expenses)	(20)	655	675	(3373)%	(1,403)
	Nonoperating revenue, net	21,235	20,114	(1,121)	(5)%	22,985
Capital grant contributions 18,136 13,530 (4,606) (25)%	Income before grant contributions	8,322	12,127	3,805	46%	15,057
<u> </u>	Capital grant contributions	18,136	13,530	(4,606)	(25)%	6,779
Net income \$ 26,458  \$ 25,657  \$ (801)  (3)%  \$ 2	Net income	\$ 26,458	\$ 25,657	\$ (801)	(3)%	\$ 21,836



#### **ASSETS**

	(In thous <b>Decen</b>	,
	2010	2009
Current assets:	 	
Cash and investments	\$ 110,327	\$ 90,120
Tenant lease receivable, net of allowance		
of 2010: \$30,980 and 2009: \$164,634	5,770	5,218
Grants receivable	4,503	4,158
Notes receivable-current portion	1,613	1,646
Prepaid expenses and other current assets	 12,368	10,408
Total current assets	134,581	111,550
Cash designated for capital projects and other	\$ 5,254	\$ 14,151



#### **ASSETS**

	(In thous	sand	ls)
	Decen	nber	•
	2010		2009
Restricted assets:			
Cash and investments:			
Bonds reserve	\$ 45,708	\$	47,303
Passenger facility charges and interest unapplied	68,738		54,545
Customer facility charges and interest applied*	15,472		5,919
Commercial paper reserve	168		397
SBD bond guarantee	4,000		4,000
Bond proceeds held by trustee	429,441		6,517
Commercial paper interest held by trustee	140		13
Passenger facility charges receivable	3,789		4,110
Customer facility charges receivable*	935		988
OCIP insurance reserve	6,400		5,282
Total restricted assets	\$ 574,791	\$	129,075

\*ConRAC Facility



#### **ASSETS**

	(In thou	sands)
	Dece	mber
	2010	2009
Noncurrent assets:		
Capital assets:		
Land and land improvements	\$ 23,454	\$ 23,582
Runways, roads and parking lots	236,947	229,223
Buildings and structures	463,108	418,123
Machinery and equipment	10,211	7,771
Vehicles	5,469	4,983
Office furniture and equipment	30,099	24,192
Works of art	2,411	2,175
Construction-in-progress	253,593	158,458
Total capital assets	1,025,292	868,507
Less: accumulated depreciation	(483,826)	(443,121)
Total capital assets, net	\$ 541,466	\$ 425,386



#### **ASSETS**

(In	thousands)
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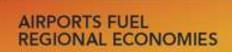
	December		
		2010	2009
Other assets:		_	
Notes receivable - long-term portion	\$	43,824	\$ 45,480
Investments - long-term portion		8,383	9,151
Deferred costs - bonds (net)		5,134	823
Net pension asset		8,039	3,867
Total other assets		65,380	59,321
Total noncurrent assets		606,846	484,707
TOTAL ASSETS	\$ 1	,321,472	\$ 739,483



#### LIABILITIES AND NET ASSETS

(In	thousands)	
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	December			
		2010		2009
Current liabilities:				
Accounts payable and accrued liabilities	\$	59,728	\$	39,424
Deposits and other current liabilities		3,284		2,994
Total current liabilities		63,012		42,418
Current liabilities - payable from restricted assets:				
Current portion of long-term debt		4,725		3,105
Accrued interest on bonds				
and commercial paper		8,818		1,281
Total liabilities payable from restricted assets	\$	13,543	\$	4,386



WATER STORA

#### LIABILITIES AND NET ASSETS

	(In thousands)			
		<b>December</b>		
		2010	2009	
Long-term liabilities - other:				
Commercial paper notes payable	\$	21,509	\$ 114,430	
Deferred rent liability		406	943	
Other long-term liabilities		1,188	1,092	
Long-term debt - bonds net of amortized premium		635,703	41,195	
Total long-term liabilities		658,806	157,660	
Total liabilities	\$	735,361	\$ 204,464	



#### LIABILITIES AND NET ASSETS

(In thousands)

	December		
		2010	2009
Authority net assets:			
Invested in capital assets, net of related debt	\$	307,442	\$ 274,162
Other restricted		156,515	132,179
Unrestricted:			
Designated		17,293	22,019
Undesignated		104,861	106,659
Total net assets		586,111	535,019
TOTAL LIABILITIES AND NET ASSETS	\$	1,321,472	\$ 739,483



## Questions



