

# **The Green Build: Small Business Development Report**

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# Agenda

- TDP Accomplishments
- Activities

# Awards

## Contract 1 – Airside Construction & Apron Work:

	<u>Reporting Period</u>	<u>Contract to Date</u>
<b>Packages Awarded</b>	<b>3</b>	<b>42</b>
<b>Value</b>	<b>\$ 5.7 million</b>	<b>\$ 120.5 million</b>
<b>Small Business Opportunity</b>	<b>\$ 1.9 million</b>	<b>\$ 31.1 million</b>
<b>Small Business Participation</b>	<b>\$ 1.9 million</b>	<b>\$ 24.7 million</b>
<b>Local Business Participation</b>	<b>\$ 0.9 million</b>	<b>\$ 110.9 million</b>

**Trades: demolition, roofing, glazing, and metal**



## **Contract 1 : Opportunities for Small Businesses (SBEs) Since Last Reporting Period October 20, 2010**

<b><u>Package Name</u></b>	<b><u>Non-SBE</u></b>	<b><u>SBE Opportunities</u></b>
<b>Terminal Selective Demo</b>	<b>\$ 0 million</b>	<b>\$ 0.1 million</b>
<b>Roof Safety &amp; Security</b>	<b>\$ 0 million</b>	<b>\$ 0.4 million</b>
<b>Curtain Wall</b>	<b><u>\$ 3.8 million</u></b>	<b><u>\$ 1.4 million</u></b>
<b>Total</b>	<b>\$ 3.8 million</b>	<b>\$ 1.9 million</b>
<b>Actual Award to SBE</b>		<b>\$ 1.9 million</b>

# Awards

## Contract 2 – Landside Construction & Smart Curb:

	<u>Reporting Period</u>	<u>Contract to Date</u>
<b>Packages Awarded</b>	<b>1</b>	<b>40</b>
<b>Value</b>	<b>\$ 0.4 million</b>	<b>\$ 8.8 million</b>
<b>Small Business Opportunity</b>	<b>\$ 0.3 million</b>	<b>\$ 6.4 million</b>
<b>Small Business Participation</b>	<b>\$ 0.3 million</b>	<b>\$ 6.4 million</b>
<b>Local Business Participation</b>	<b>\$ 0.1 million</b>	<b>\$ 7.5 million</b>
<b>Trades: demolition</b>		



# Activities

**For new opportunities, the Joint Ventures conducted 4 Small Business Team Building Events in November & December.**

- **57 packages were available**
- **Over 250 subcontractors attended**

## **Training & Education Program**

- **17 classes are now online**
- **Some of the featured topics include:**
  - **Subcontracting Opportunities**
  - **Bid Documents**
  - **OCIP : Owner Controlled Insurance Program**
  - **The Public Works Process**



# Questions?

