## SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

## **REVISED 8/22/17**

## EXECUTIVE/FINANCE COMMITTEE and SPECIAL BOARD MEETING

## AGENDA

Monday, August 28, 2017 9:00 A.M.

San Diego International Airport SDCRAA Administration Building -- Third Floor Board Room 3225 N. Harbor Drive San Diego, CA 92101

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. If comments are made to the Committee without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law. *Please note that agenda items may be taken out of order.* 

Staff Reports and documentation relating to each item of business on the Agenda are on file in Corporate & Information Governance and are available for public inspection.

**\*NOTE:** This Committee Meeting also is noticed as a Special Meeting of the Board to (1) foster communication among Board members in compliance with the Brown Act; and (2) preserve the advisory function of the Committee.

Board members who are not members of this Committee may attend and participate in Committee discussions. Since sometimes more than a quorum of the Board may be in attendance, to comply with the Brown Act, this Committee meeting also is noticed as a Special Meeting of the Board.

To preserve the proper function of the Committee, only members officially assigned to this Committee are entitled to vote on any item before the Committee. This Committee only has the power to review items and make recommendations to the Board. Accordingly, this Committee cannot, and will not, take any final action that is binding on the Board or the Authority, even if a quorum of the Board is present.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMITTEE MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.



Board Members C. April Boling Chairman

Greg Cox Jim Desmond Robert H. Gleason Jim Janney Mark Kersey Paul Robinson Michael Schumacher Mary Sessom

#### **Ex-Officio Board Members**

Laurie Berman Eraina Ortega Col. Jason Woodworth

> President / CEO Kimberly J. Becker

Executive/Finance Committee Agenda Monday, August 28, 2017 Page 2 of 4

## CALL TO ORDER:

## PLEDGE OF ALLEGIANCE:

## ROLL CALL:

## Executive Committee

Committee Members: Boling (Chairman), Janney, Robinson

## Finance Committee

Committee Members: Boling (Chairman), Cox, Janney, Sessom

## **NON-AGENDA PUBLIC COMMENT**

Non-Agenda Public Comment is reserved for members of the public wishing to address the Committee on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Committee. Please submit a completed speaker slip to the Authority Clerk. *Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.* 

**Note:** Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board.

## NEW BUSINESS:

## 1. APPROVAL OF MINUTES:

RECOMMENDATION: Approve the minutes of the June 26, 2017, regular meeting.

## FINANCE COMMITTEE NEW BUSINESS:

- REVIEW OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE TWELVE MONTHS ENDED JUNE 30, 2017: This item will be placed on the Board's September 7, 2017, agenda for acceptance.
   Presented by: Kathy Kiefer, Senior Director, Finance and Asset Management
- REVIEW OF THE AUTHORITY'S INVESTMENT REPORT AS OF JULY 31, 2017: This item will be placed on the Board's September 7, 2017, agenda for acceptance.

Presented by: Geoff Bryant, Manager, Airport Finance

Executive/Finance Committee Agenda Monday, August 28, 2017 Page 3 of 4

## 4. SERIES 2017 BOND SALE BRIEFING:

Presented by: Scott Brickner, Vice President, Finance & Asset Management/Treasurer

## EXECUTIVE COMMITTEE NEW BUSINESS:

5. PRE-APPROVAL OF TRAVEL REQUESTS AND APPROVAL OF BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REQUESTS FOR BOARD MEMBERS, THE PRESIDENT/CEO, THE CHIEF AUDITOR AND GENERAL COUNSEL:

RECOMMENDATION: Pre-approve travel requests and approve business and travel expense reimbursement requests.

Presented by Tony R. Russell, Director, Corporate & Information Governance/Authority Clerk

## **REVIEW OF FUTURE AGENDAS:**

6. REVIEW OF THE DRAFT AGENDA FOR THE SEPTEMBER 7, 2017, BOARD MEETING:

Presented by: Kimberly J. Becker, President/CEO

7. REVIEW OF THE DRAFT AGENDA FOR THE SEPTEMBER 7, 2017, AIRPORT LAND USE COMMISSION MEETING: Presented by: Kimberly J. Becker, President/CEO

## **COMMITTEE MEMBER COMMENTS:**

## ADJOURNMENT:

## Policy for Public Participation in Board, Airport Land Use Commission (ALUC), and Committee Meetings (Public Comment)

- Persons wishing to address the Board, ALUC, and Committees shall complete a "Request to Speak" form prior to the announcement of that portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to complete a form shall not preclude testimony, if permission to address the Board is granted by the Chair.
- 2) The Public Comment period at the beginning of the agenda is limited to eighteen (18) minutes and is reserved for persons wishing to address the Board, ALUC, or Committee on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board. A second Public Comment period is reserved for general public comment later in the meeting for those who were not heard during the first Public Comment period.
- 3) Persons wishing to speak on a specific item listed on the agenda will be afforded an opportunity to speak during the presentation of that individual item. Persons wishing to speak on a specific item should reserve their comments until the item is taken up by the Board, ALUC or Committee. Public comment on a specific item is limited to twenty (20) minutes ten (10) minutes for those in favor and ten (10) minutes for those in opposition of an item. Each individual speaker will be allowed three (3) minutes, and applicants and groups will be allowed five (5) minutes.
- 4) If many persons have indicated a desire to address the Board, ALUC or Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies. Testimony by members of the public on any item shall be limited to three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.
- Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.
- After a public hearing or the Public Comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

## Additional Meeting Information

**NOTE:** This information is available in alternative formats upon request. To request an Agenda in an alternative format, or to request a sign language or oral interpreter, or an Assistive Listening Device (ALD) for the meeting, please telephone the Authority Clerk's Office at (619) 400-2400 at least three (3) working days prior to the meeting to ensure availability.

For your convenience, the agenda is also available to you on our website at <u>www.san.org</u>.

For those planning to attend the Board meeting, parking is available in the public parking lot located directly in front of the SDCRAA Administration Building. Bring your ticket to the third floor receptionist for validation.

You may also reach the SDCRAA Administration Building by using public transit via the San Diego MTS system, Route 992. For route and fare information, please call the San Diego MTS at (619) 233-3004 or 511.

UPCOMING MEETING SCHEDULE										
Date Day Time Meeting Type Location										
September 25	Monday	9:00 A.M.	Regular	Board Room						

## Item 1

## DRAFT SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY EXECUTIVE AND FINANCE COMMITTEE MEETING MINUTES MONDAY, JUNE 26, 2017 BOARD ROOM

**CALL TO ORDER:** Chairman Boling called the Executive and Finance Committee and Special Board Meeting to order at 9:01 a.m., on Monday, June 26, 2017, in the Board Room of the San Diego International Airport, Administration Building, 3225 N. Harbor Drive, San Diego, CA 92101.

**PLEDGE OF ALLEGIANCE:** Board Member Gleason led the Pledge of Allegiance.

## ROLL CALL:

## **Executive Committee**

Present:	Committee Members:	Boling (Chairman), Robinson
	Board Members:	Gleason
Absent:	Committee Members:	Janney

## Finance Committee

- Present: Committee Members: Boling (Chairman), Cox, Sessom
- Absent: Committee Members: Janney
- Also Present: Kimberly Becker, President/CEO; Amy Gonzalez, General Counsel; Tony Russell, Director, Corporate and Information Governance/ Authority Clerk; Stephanie Heying, Assistant Authority Clerk II

## NON-AGENDA PUBLIC COMMENT: None.

## **NEW BUSINESS:**

1. APPROVAL OF MINUTES: RECOMMENDATION: Approve the minutes of the May 22, 2017, regular meeting.

ACTION: Moved by Board Member Robinson and seconded by Chairman Boling to approve staff's recommendation. Motion carried unanimously, noting Board Member Janney as ABSENT. DRAFT - Executive/Finance Committee Minutes Monday, June 26, 2017 Page 2 of 4

## FINANCE COMMITTEE NEW BUSINESS:

## 2. REVIEW OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE ELEVEN MONTHS ENDED MAY 31, 2017:

Scott Brickner, VP, Finance and Asset Management/Treasurer and Kathy Kiefer, Senior Director, Finance and Asset Management, provided a presentation on the Review of the Unaudited Financial Statements for the Eleven Months Ended May 31, 2017, which included Gross Landing Weight Units; Enplanements; Car Rental License Fees; Food and Beverage Concessions Revenue; Retail Concessions Revenue; Total Terminal Concessions; Parking Revenue; Operating Revenues for the Eleven Months Ended May 31, 2017; Financial Summary for the Eleven Months Ended May 31, 2017; Non-operating Revenues & Expenses for the Eleven Months Ended May 31, 2017; Operating Expenses for the Eleven Months Ended May 31, 2017; Operating Expenses for the Eleven Months Ended May 31, 2017; Financial Summary for the Eleven Months Ended May 31, 2017; Financial Summary for the Eleven Months Ended May 31, 2017; and Statements of Net Position as of May 31, 2017.

# 3. REVIEW OF THE AUTHORITY'S INVESTMENT REPORT AS OF MAY 31, 2017:

Geoff Bryant, Manager, Airport Finance, provided a presentation on the Authority's Investment Report as of May 31, 2017, which included Total Portfolio Summary; Portfolio Composition by Security Type; Portfolio Composition by Credit Rating; Portfolio Composition by Maturity; Benchmark Comparison; Detail of Security Holdings; Portfolio Investment Transactions; Bond Proceeds Summary; and Bonds Proceeds Investment Transactions.

# 4. SUMMARY OF OUTSTANDING REVOLVING OBLIGATIONS AS OF MAY 31, 2017:

Geoff Bryant, Manager, Airport Finance, provided a presentation on the Summary of Outstanding Revolving Obligations as of May 31, 2017.

5. **AUTHORIZATION OF BOND DOCUMENTS AND SALE OF UP TO \$400** MILLION AIRPORT REVENUE BONDS, INCLUDING DELEGATION OF PRICING AUTHORITY, TO REFUND A PORTION OF THE AUTHORITY'S OUTSTANDING SUBORDINATE REVOLVING OBLIGATIONS AND TO FUND THE PARKING PLAZA, FIS AND CAPITAL IMPROVEMENT PROGRAM; **AUTHORIZATION OF THE \$10 MILLION IRREVOCABLE COMMITMENT OF** PASSENGER FACILITY CHARGES IN FY 2018 TO THE PAYMENT OF DEBT SERVICE AND; AUTHORIZATION OF REIMBURSEMENT AGREEMENT: John Dillon, Director, Business and Financial Management, provided a presentation on the Authorization of Bond Documents and Sale of Up to \$400 Million Airport Revenue Bonds, which included Debt Profile; Plan of Finance; Projected Debt Profile; Airport Debt Per Enplanement; Historic and Projected Debt Service Coverage; Favorable Current Market Conditions; Principal Documents of the General Airport Revenue Bond (GARB) Sale; and Preliminary Timeline.

RECOMMENDATION: Forward this item to the Board with a recommendation for approval.

ACTION: Moved by Board Member Cox and seconded by Chairman Boling to approve staff's recommendation. Motion carried unanimously, noting Board Member Janney as ABSENT.

## EXECUTIVE COMMITTEE NEW BUSINESS:

6. PRE-APPROVAL OF TRAVEL REQUESTS AND APPROVAL OF BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REQUESTS FOR BOARD MEMBERS, THE PRESIDENT/CEO, THE CHIEF AUDITOR AND GENERAL COUNSEL:

RECOMMENDATION: Pre-approve travel requests and approve business and travel expense reimbursement requests.

ACTION: Moved by Board Member Robinson and seconded by Chairman Boling to approve staff's recommendation. Motion carried unanimously, noting Board Member Janney ABSENT.

## **REVIEW OF FUTURE AGENDAS:**

7. REVIEW OF THE DRAFT AGENDA FOR THE JULY 6, 2017, BOARD MEETING:

Kimberly J. Becker, President/CEO, provided an overview of the draft agenda for the July 6, 2017, Board Meeting.

# 8. REVIEW OF THE DRAFT AGENDA FOR THE JULY 6, 2017, AIRPORT LAND USE COMMISSION MEETING:

Kimberly J. Becker, President/CEO, provided an overview of the draft agenda for the July 6, 2017, ALUC Meeting.

Board Member Gleason requested that General Council provide a memo to the Board regarding Service Employees International Union (SEIU) and Janitor negotiations.

**<u>CLOSED SESSION</u>**: The Committee recessed into Closed Session at 9:47 a.m. to discuss Item 9.

## 9. CONFERENCE WITH LABOR NEGOTIATOR:

Labor negotiations pursuant to Cal. Gov. Code §54957.6 Authority Designated Negotiators: Kimberly Becker, President/CEO, and Kurt Gering, Director, Talent, Culture & Capability Employee Organization: Teamsters 911

**REPORT ON CLOSED SESSION:** The meeting adjourned at 10:40 a.m.

## COMMITTEE MEMBER COMMENTS: None

**ADJOURNMENT:** The meeting adjourned at 10:40 a.m.

APPROVED BY A MOTION OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY EXECUTIVE COMMITTEE THIS 28<sup>TH</sup> DAY OF AUGUST, 2017.

> TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/ AUTHORITY CLERK

APPROVED AS TO FORM:

AMY GONZALEZ GENERAL COUNSEL

## Item 2

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Net Position as of June 30, 2017 (Unaudited) Revised

#### ASSETS

	Ju	une
	2017	2016
Current assets:		
Cash and investments <sup>(1)</sup>	\$ 82,304,997	\$ 59,328,407
Tenant lease receivable, net of allowance		
of 2017: (\$227,155) and 2016: (\$219,353)	9,321,939	8,528,816
Grants receivable	3,354,396	7,623,419
Notes receivable-current portion	1,801,694	1,705,491
Prepaid expenses and other current assets	4,433,986	3,392,579
Total current assets	101,217,012	80,578,712
Cash designated for capital projects and other $^{(1)}$	25,792,246	31,270,718
Restricted assets:		
Cash and investments:		
Bonds reserve <sup>(1)</sup>	60,779,648	57,872,255
Passenger facility charges and interest unapplied <sup>(1)</sup>	73,311,497	73,279,889
Customer facility charges and interest unapplied <sup>(1)</sup>	37,816,405	32,922,067
SBD Bond Guarantee $(1)$	4,000,000	4,000,000
Bond proceede neid by indetee	161,884,683	184,297,604
Variable rate debt interest held by Trustee <sup>(1)</sup>	162,616	-
Passenger facility charges receivable	6,155,618	4,497,657
Customer facility charges receivable	3,731,762	2,969,593
OCIP insurance reserve Total restricted assets	<u>2,791,385</u> <b>350,633,614</b>	<u>3,033,990</u> <b>362,873,055</b>
Noncurrent assets:		
Capital assets:	111 011 110	400.074.004
Land and land improvements	111,041,142	109,974,224
Runways, roads and parking lots	626,871,756	590,772,032
Buildings and structures	1,421,351,604	1,406,112,149
Machinery and equipment	49,078,924	47,362,116
Vehicles	15,720,793	14,629,334
Office furniture and equipment	33,489,927	32,334,706
Works of art	10,065,769	9,579,436
Construction-in-progress	171,498,031	152,703,001
	2,439,117,946	2,363,466,998
Less accumulated depreciation	(894,209,246)	(812,459,642)
Total capital assets, net	1,544,908,700	1,551,007,356
Other assets:		
Notes receivable - long-term portion	33,242,085	35,043,779
Investments-long-term portion <sup>(1)</sup>	174,112,000	150,323,134
Security deposit	349,943	349,943
Total other assets	207,704,028	185,716,856
Deferred outflows of resources:		
Deferred pension contributions	6,889,425	5,697,106
Other deferred pension outflows	15,047,685	288,051
Total assets and deferred outflows of resources	\$ 2,252,192,710	\$ 2,217,431,854

 $^{(1)}$  Total cash and investments, \$632,842,857 for 2017 and \$593,294,074 for 2016

#### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Net Position as of June 30, 2017 (Unaudited) Revised

## LIABILITIES AND NET POSITION

	Ju	une	
	 2017		2016
Current liabilities:			
Accounts payable and accrued liabilities	\$ 49,619,884	\$	53,763,791
Deposits and other current liabilities	10,382,847		5,326,097
Total current liabilities	 60,002,731		59,089,888
Current liabilities - payable from restricted assets:			
Current portion of long-term debt	11,585,000		11,090,000
Accrued interest on bonds and variable debt	32,748,704		32,953,804
Total liabilities payable from restricted assets	 44,333,704		44,043,804
Long-term liabilities:			
Variable debt	58,998,000		32,581,000
Other long-term liabilities	7,963,502		8,799,878
Long term debt - bonds net of amortized premium	1,276,017,497		1,291,756,043
Net pension liability	18,111,482		1,680,759
Total long-term liabilities	 1,361,090,481		1,334,817,680
Total liabilities	 1,465,426,916		1,437,951,372
Deferred inflows of resources:			
Deferred pension inflows	1,815,440		1,807,420
Total liabilities and deferred inflows of resources	\$ 1,467,242,356	\$	1,439,758,792
Net Position:			
Invested in capital assets, net of related debt	352,750,572		392,155,741
Other restricted	188,384,629		178,574,787
Unrestricted:	,		·····,····,····
Designated	25,792,246		31,270,718
Undesignated	218,022,907		175,671,816
Total Net Position	\$ 784,950,354	\$	777,673,062

#### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Revenues, Expenses, and Changes in Net Position For the Month Ended June 30, 2017 (Unaudited) Revised

	Budget	Actual	Variance Favorable (Unfavorable)	% Change	Prior Year
Operating revenues:	Buuget	Actual		Change	Teal
Aviation revenue:					
Landing fees	\$ 2,402,651	\$ 1,007,337	\$ (1,395,314)	(58)%	\$ 954,123
Aircraft parking Fees	242,304	261,683	19,379	8%	226,045
Building rentals	4,579,372	6,083,986	1,504,614	33%	4,751,023
Security surcharge	2,488,129	2,132,305	(355,824)	(14)%	4,654,151
CUPPS Support Charges	103,761	42,099	(61,662)	(59)%	46,463
Other aviation revenue	138,378	136,422	(1,956)	(1)%	135,907
Terminal rent non-airline	103,182	138,101	34,919	34%	110,441
Terminal concessions	2,215,752	2,410,477	194,725	9%	2,171,992
Rental car license fees	2,244,572	2,460,277	215,705	10%	2,808,538
Rental car center cost recovery	182,887	248,202	65,315	36%	147,654
License fees other	362,145	537,418	175,273	48%	441,548
Parking revenue	3,323,430	3,545,680	222,250	7%	3,642,074
Ground transportation permits and citations	549,659	756,019	206,360	38%	471,714
Ground rentals	1,548,570	1,548,067	(503)	-	1,535,216
Grant reimbursements	18,074	24,000	5,926	33%	24,000
Other operating revenue	62,690	112,392	49,702	79%	90,231
Total operating revenues	20,565,556	21,444,465	878,909	4%	22,211,120
Total oporating foronados			010,707	170	
Operating expenses:					
Salaries and benefits	4,328,127	5,526,008	(1,197,881)	(28)%	3,516,239
Contractual services	3,754,255	4,291,123	(536,868)	(14)%	3,646,540
Safety and security	2,745,832	3,095,159	(349,327)	(13)%	3,155,032
Space rental	849,288	848,997	291	-	868,365
Utilities	1,172,600	972,178	200,422	17%	1,022,749
Maintenance	1,498,040	1,425,269	72,771	5%	1,011,782
Equipment and systems	66,515	88,605	(22,090)	(33)%	253,578
Materials and supplies	40,582	81,940	(41,358)	(102)%	80,180
Insurance	77,388	78,916	(1,528)	(2)%	78,592
Employee development and support	123,807	219,477	(95,670)	(77)%	164,362
Business development	245,131	160,857	84,274	34%	325,649
Equipment rentals and repairs	292,607	147,023	145,584	50%	135,316
Total operating expenses	15,194,172	16,935,552	(1,741,380)	(11)%	14,258,384
Depreciation	9,332,567	9,332,567		-	8,746,330
Operating income (loss)	(3,961,183)	(4,823,654)	(862,471)	(22)%	(793,594)
Nonoperating revenue (expenses):					
Passenger facility charges	3,805,540	3,644,070	(161,470)	(4)%	3,464,497
Customer facility charges (Rental Car Center)	3,449,856	3,471,360	21,504	1%	2,829,555
Quieter Home Program	(248,845)	(108,476)	140,369	56%	961,885
Interest income	527,985	776,903	248,918	47%	554,506
BAB interest rebate	385,935	396,345	10,410	3%	398,843
Interest expense	(5,640,140)	(5,775,852)	(135,712)	-	(2,176,000)
Bond amortization costs	342,560	342,992	432	-	350,212
Other nonoperating income (expenses)	(837)	(461,298)	(460,461)	-	1,121,420
Nonoperating revenue, net	2,622,054	2,286,044	(336,010)	(13)%	7,504,918
Change in net position before capital grant contributions	(1,339,129)	(2,537,610)	(1,198,481)	89%	6,711,324
Capital grant contributions	149,667	98,685	(50,982)	(34)%	(147,449)
Change in net position	<u>\$ (1,189,462)</u>	\$ (2,438,925)	<u>\$ (1,249,463)</u>	(105)%	\$ 6,563,875

#### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Revenues, Expenses, and Changes in Net Position For the Twelve Months Ended June 30, 2017 and 2016 (Unaudited) Revised

	Bud	net	Actual	F	Variance Favorable nfavorable)	% Change	Prior Year
Operating revenues:	Duu	ycı	 Actual	(0		onunge	 i cui
Aviation revenue:							
Landing fees	\$ 26,0	520,941	\$ 24,637,196	\$	(1,983,745)	(7)%	\$ 23,984,793
Aircraft parking fees		907,647	2,926,972		19,325	1%	2,701,219
Building rentals	54,9	924,548	56,623,591		1,699,043	3%	53,536,280
Security surcharge		357,549	29,477,505		(380,044)	(1)%	29,223,097
CUPPS Support Charges	1,2	245,131	1,181,660		(63,471)	(5)%	1,152,458
Other aviation revenue	1,0	519,773	1,617,410		(2,363)	-	1,607,391
Terminal rent non-airline	1,2	241,740	1,556,123		314,383	25%	1,031,891
Terminal concessions	23,8	356,776	26,145,801		2,289,025	10%	24,017,968
Rental car license fees		488,900	28,295,513		1,806,613	7%	27,025,167
Rental car center cost recovery	2,	194,641	1,866,307		(328,334)	(15)%	790,649
License fees other		339,300	4,948,191		608,891	14%	4,440,557
Parking revenue		577,290	41,355,249		777,959	2%	42,872,849
Ground transportation permits and citations		242,148	8,051,988		1,809,840	29%	5,232,793
Ground rentals		582,841	18,496,911		(85,930)	-	15,193,757
Grant reimbursements		219,900	292,000		72,100	33%	292,730
Other operating revenue		752,288	1,457,407		705,119	94%	890,455
Total operating revenues		571,413	248,929,824		7,258,411	3%	 233,994,054
Operating expenses:							
Salaries and benefits	45.	555,884	46,906,790		(1,350,906)	(3)%	42,067,370
Contractual services		598,464	44,311,822		386,642	1%	38,211,379
Safety and security		061,387	28,421,602		639,785	2%	28,721,250
Space rental		191,450	10,189,944		1,506		10,367,148
Utilities		903,213	10,735,956		2,167,257	17%	11,479,888
Maintenance		665,767	14,269,951		395,816	3%	14,121,739
Equipment and systems		365,314	512,855		(147,541)	(40)%	714,491
Materials and supplies		446,912	610,808		(163,896)	(37)%	529,486
Insurance		012,758	956,358		56,400	6%	949,491
Employee development and support		328,398	1,353,253		(24,855)	(2)%	1,242,213
Business development		564,368	2,340,951		223,417	9%	2,391,260
Equipment rentals and repairs		527,672	3,130,315		497,357	14%	2,859,710
Total operating expenses		421,587	 163,740,605		2,680,982	2%	 153,655,425
Depreciation	95,2	229,027	95,229,027		-	-	87,820,864
Operating income (loss)		979,201)	 (10,039,808)		9,939,393		 (7,482,235)
Nonoperating revenue (expenses):							
Passenger facility charges	41.9	924,100	42,199,763		275,663	1%	40,257,993
Customer facility charges (Rental Car Center)		286,862	36,527,853		(759,009)	(2)%	33,207,946
Quieter Home Program		206,962)	(784,752)		2,422,210	76%	(3,798,968)
Interest income	•	535,556	8,133,765		1,598,209	24%	5,998,969
BAB interest rebate		531,219	4,651,203		19,984	-	4,656,199
Interest expense		082,086)	(62,347,408)		4,734,678	7%	(54,878,277)
Bond amortization costs	•	153,112	4,153,544		432	-	4,243,249
Other nonoperating income (expenses)		(10,000)	(17,120,557)		(17,110,557)	-	2,246,369
Nonoperating revenue, net		231,801	 15,413,411		(8,818,390)	(36)%	 31,933,480
Change in net position before capital grant contributions		252,600	 5,373,603		1,121,003	26%	 24,451,245
Capital grant contributions		350,000	 1,903,686		553,686	41%	 10,477,054
Change in net position	\$ 5,0	502,600	\$ 7,277,289	\$	1,674,689	30%	\$ 34,928,299



## San Diego County Regional Airport Authority Authority Detail Income Statement - Supplemental Schedule

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For the twelve months ended June 30, 2017

			- Month to Date Variance					Year to Date Variance		
	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual
Landing Fees										
41112 - Landing Fees - Signatory	\$2,402,651	\$933,658	\$(1,468,993)	(61)	\$926,176	\$26,749,899	\$24,881,831	\$(1,868,068)	(7)	\$24,073,489
41113 - Landing Fee Rebate	0	73,679	73,679	0	27,947	(128,958)	(244,635)	(115,676)	(90)	(88,696)
Total Landing Fees	2,402,651	1,007,337	(1,395,314)	(58)	954,123	26,620,940	24,637,196	(1,983,745)	(7)	23,984,793
Aircraft Parking Fees										
41150 - Terminal Aircraft Parking	208,381	208,376	(5)	0	194,400	2,500,576	2,500,517	(59)	0	2,332,795
41155 - Remote Aircraft Parking	33,923	53,307	19,384	57	31,646	407,071	426,455	19,384	5	368,424
Total Aircraft Parking Fees	242,304	261,683	19,379	8	226,046	2,907,647	2,926,972	19,325	1	2,701,219
Building and Other Rents										
41210 - Terminal Rent	4,507,685	5,997,127	1,489,442	33	4,687,808	54,092,222	55,778,231	1,686,009	3	52,801,246
41215 - Federal Inspection Services	71,686	86,859	15,173	21	63,213	832,326	845,360	13,034	2	735,034
Total Building and Other Rents	4,579,371	6,083,986	1,504,615	33	4,751,021	54,924,548	56,623,591	1,699,043	3	53,536,280
Security Surcharge										
41310 - Airside Security Charges	613,108	259,980	(353,128)	(58)	692,736	7,357,300	6,998,445	(358,855)	(5)	6,691,524
41320 - Terminal Security Charge	1,875,021	1,872,325	(2,696)	0	3,961,415	22,500,249	22,479,060	(21,188)	0	22,531,573
Total Security Surcharge	2,488,129	2,132,305	(355,824)	(14)	4,654,151	29,857,549	29,477,505	(380,043)	(1)	29,223,097
CUPPS Support Charges										
41400 - CUPPS Support Charges	103,761	42,099	(61,662)	(59)	46,463	1,245,131	1,181,660	(63,471)	(5)	1,152,458
Total CUPPS Support Charges	103,761	42,099	(61,662)	(59)	46,463	1,245,131	1,181,660	(63,471)	(5)	1,152,458
Other Aviation Revenue										
43100 - Fuel Franchise Fees	19,427	17,471	(1,956)	(10)	16,956	192,361	189,998	(2,363)	(1)	179,979
43105 - New Capital Recovery	118,951	118,951	0	0	118,951	1,427,412	1,427,412	0	0	1,427,412
Total Other Aviation Revenue	138,378	136,422	(1,956)	(1)	135,907	1,619,773	1,617,410	(2,363)	0	1,607,391
Non-Airline Terminal Rents										
45010 - Terminal Rent - Non-Airline	103,182	138,101	34,919	34	110,441	1,241,740	1,556,123	314,383	25	1,031,891
Total Non-Airline Terminal Rents	103,182	138,101	34,919	34	110,441	1,241,740	1,556,123	314,383	25	1,031,891

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			- Month to Date			Year to Date						
	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual		
Concession Revenue												
45111 - Term Concessions-Food & Bev	\$953,987	\$1,083,068	\$129,081	14	\$975,864	\$9,995,466	\$10,974,569	\$979,102	10	\$10,405,272		
45112 - Terminal Concessions - Retail	613,912	683,176	69,264	11	605,074	6,469,511	7,199,925	730,414	11	6,368,546		
45113 - Term Concessions - Other	262,139	263,430	1,292	0	260,761	3,075,700	3,858,153	782,453	25	3,303,256		
45114 - Term Concessions Space Rents	71,969	80,033	8,064	11	71,170	863,631	878,530	14,899	2	854,994		
45115 - Term Concessions Cost Recovery	130,787	114,525	(16,261)	(12)	82,604	1,354,940	1,100,562	(254,379)	(19)	1,032,761		
45116 - Rec Distr Center Cost Recovery	127,172	127,397	225	0	124,769	1,526,061	1,514,959	(11,102)	(1)	1,486,990		
45117 - Concessions Marketing Program	55,786	58,848	3,062	5	51,750	571,467	619,103	47,637	8	566,149		
45120 - Rental car license fees	2,244,572	2,460,277	215,705	10	2,808,538	26,488,900	28,295,513	1,806,613	7	27,025,167		
45121 - Rental Car Center Cost Recover	182,887	248,202	65,315	36	147,654	2,194,641	1,866,307	(328,335)	(15)	790,649		
45130 - License Fees - Other	362,145	537,418	175,272	48	441,548	4,339,300	4,948,191	608,891	14	4,440,557		
Total Concession Revenue	5,005,355	5,656,373	651,018	13	5,569,732	56,879,618	61,255,813	4,376,194	8	56,274,343		
Parking and Ground Transportat												
45210 - Parking	3,323,430	3,545,680	222,250	7	3,642,074	40,577,290	41,355,249	777,959	2	42,872,849		
45220 - AVI fees	541,278	718,809	177,532	33	417,301	5,648,944	7,164,669	1,515,726	27	3,999,868		
45240 - Ground Transportation Pe	0	4,180	4,180	0	7,814	492,626	649,419	156,792	32	974,275		
45250 - Citations	8,381	33,030	24,648	294	46,599	100,578	237,900	137,322	137	258,650		
Total Parking and Ground Transportat	3,873,089	4,301,699	428,610	11	4,113,788	46,819,438	49,407,237	2,587,799	6	48,105,643		
Ground Rentals												
45310 - Ground Rental - Fixed	1,548,570	1,548,068	(502)	0	1,535,216	18,582,841	18,496,911	(85,930)	0	15,171,183		
45320 - Ground Rental - Percenta	0	0	0	0	0	0	0	0	0	22,574		
Total Ground Rentals	1,548,570	1,548,068	(502)	0	1,535,216	18,582,841	18,496,911	(85,930)	0	15,193,757		
Grant Reimbursements												
45410 - TSA Reimbursements	18,074	24,000	5,926	33	24,000	219,900	292,000	72,100	33	292,730		
Total Grant Reimbursements	18,074	24,000	5,926	33	24,000	219,900	292,000	72,100	33	292,730		

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			- Month to Date Variance					Year to Date Variance		
	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual
Other Operating Revenue										
45510 - Finger Printing Fee	\$17,605	\$23,141	\$5,536	31	\$18,924	\$211,264	\$213,899	\$2,635	1	\$205,737
45520 - Utilities Reimbursements	19,427	16,613	(2,814)	(14)	19,427	233,120	224,679	(8,441)	(4)	242,057
45530 - Miscellaneous Other Reve	4,274	5,901	1,627	38	2,447	51,284	669,541	618,257	1,206	147,170
45540 - Service Charges	7,314	45,441	38,127	521	19,414	87,767	146,840	59,073	67	105,043
45570 - FBO Landing Fees	14,071	21,295	7,224	51	30,019	168,853	197,808	28,955	17	179,808
45580 - Equipment Rental	0	0	0	0	0	0	4,640	4,640	0	10,640
Total Other Operating Revenue	62,691	112,391	49,700	79	90,231	752,288	1,457,406	705,119	94	890,456
Total Operating Revenue	20,565,556	21,444,465	878,909	4	22,211,120	241,671,414	248,929,825	7,258,411	3	233,994,057
Personnel Expenses										
Salaries										
51110 - Salaries & Wages	3,494,791	2,906,348	588,443	17	2,682,147	35,094,014	28,902,458	6,191,557	18	28,001,235
51210 - Paid Time Off	0	279,434	(279,434)	0	301,395	0	2,766,377	(2,766,377)	0	2,682,443
51220 - Holiday Pay	0	57,264	(57,264)	0	53,982	0	713,273	(713,273)	0	777,653
51240 - Other Leave With Pay	0	5,356	(5,356)	0	6,093	0	114,891	(114,891)	0	109,381
51250 - Special Pay	0	1,326,098	(1,326,098)	0	1,205,017	0	2,086,106	(2,086,106)	0	1,929,313
Total Salaries	3,494,791	4,574,500	(1,079,709)	(31)	4,248,635	35,094,014	34,583,104	510,910	1	33,500,026
52110 - Overtime	58,447	68,520	(10,072)	(17)	66,284	664,500	700,345	(35,845)	(5)	700,683

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			Month to Date					Year to Date		
	Budget	Actual	Variance Favorable	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable	Variance Percent	Prior Yea Actual
	Budget	Actual	(Unfavorable)	Feiceilt	Actual	Budget	Actual	(Unfavorable)	reicent	Actual
Benefits										
54110 - FICA Tax	\$267,513	\$344,070	\$(76,557)	(29)	\$315,245	\$2,600,116	\$2,511,196	\$88,921	3	\$2,433,155
54120 - Unemployment Insurance-S	0	0	0	0	0	0	72,538	(72,538)	0	55,070
54130 - Workers Compensation Ins	29,721	18,857	10,864	37	17,868	298,357	195,314	103,042	35	135,335
54135 - Workers Comp Incident Expense	0	4,134	(4,134)	0	12,613	0	86,540	(86,540)	0	46,481
54210 - Medical Insurance	384,716	309,696	75,019	19	327,595	4,514,819	3,930,552	584,267	13	3,983,392
54220 - Dental Insurance	27,522	26,236	1,286	5	25,923	329,751	311,974	17,777	5	309,029
54230 - Vision Insurance	3,376	3,264	112	3	3,148	40,515	38,508	2,007	5	37,928
54240 - Life Insurance	8,615	8,642	(27)	0	7,690	103,378	100,522	2,857	3	93,147
54250 - Short Term Disability	9,584	10,108	(524)	(5)	9,694	115,011	119,819	(4,808)	(4)	115,800
54310 - Retirement	516,387	536,233	(19,846)	(4)	599,128	6,196,646	5,857,106	339,540	5	5,847,214
54312 - GABS 68 -Non-funded Retirement	0	0	0	0	(1,514,601)	0	1,679,109	(1,679,109)	0	(1,514,601
54315 - Retiree	174,548	228,950	(54,401)	(31)	100,100	2,094,581	2,145,850	(51,269)	(2)	2,067,250
54410 - Taxable Benefits	0	20,060	(20,060)	0	0	0	40,691	(40,691)	0	19,562
54430 - Accrued Vacation	0	(39,923)	39,923	0	19,961	0	(131,087)	131,087	0	185,601
Total Benefits	1,421,983	1,470,328	(48,345)	(3)	(75,636)	16,293,173	16,958,631	(665,458)	(4)	13,814,362
Cap Labor/Burden/OH Recharge										
54510 - Capitalized Labor Recha	(581,082)	(113,173)	(467,909)	(81)	(81,071)	(5,833,173)	(1,086,813)	(4,746,360)	(81)	(1,005,473
54515 - Capitalized Burden Rech	0	(43,055)	43,055	0	(32,631)	0	(402,458)	402,458	0	(387,313
54599 - OH Contra	0	(416,510)	416,510	0	(532,647)	0	(3,618,125)	3,618,125	0	(3,814,875
Total Cap Labor/Burden/OH Recharge	(581,082)	(572,738)	(8,344)	(1)	(646,349)	(5,833,173)	(5,107,396)	(725,778)	(12)	(5,207,661
QHP Labor/Burden/OH Recharge										
54520 - QHP Labor Recharge	(66,009)	(10,330)	(55,680)	(84)	(29,072)	(662,631)	(91,941)	(570,690)	(86)	(353,227
54525 - QHP Burden Recharge	0	(4,272)	4,272	0	(12,295)	0	(37,859)	37,859	0	(150,511
54526 - QHP OH Contra Acct	0	0	0	0	(35,330)	0	(99,109)	99,109	0	(236,906
Total QHP Labor/Burden/OH Recharge	(66,009)	(14,602)	(51,407)	(78)	(76,696)	(662,631)	(228,910)	(433,721)	(65)	(740,644
MM&JS Labor/Burden/OH Recharge										
54530 - MM & JS Labor Recharge	0	(236)	236	0	0	0	686	(686)	0	(1,488
54531 - Joint Studies - Labor	0	236	(236)	0	0	0	327	(327)	0	2,092
54535 - MM & JS Burden Recharge	0	(85)	85	0	0	0	(113)	113	0	(500
54536 - Maintenance-Burden	0	85	(85)	0	0	0	113	(113)	0	500
Total MM&JS Labor/Burden/OH Recharge	0	0	0	0	0	0	1,012	(1,012)	0	605
otal Personnel Expenses	4,328,130	5,526,008	(1,197,878)	(28)	3,516,238	45,555,883	46,906,787	(1,350,904)	(3)	42,067,370

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Non-Personnel Expenses Contract Services 61100 - Temporary Staffing 61110 - Auditing Services	Budget \$25,562	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable	Variance	Prior Year
Contract Services 61100 - Temporary Staffing	. ,							(Unfavorable)	Percent	Actual
61100 - Temporary Staffing	. ,									
	. ,									
61110 - Auditing Services	20.000	\$45,330	\$(19,769)	(77)	\$66,970	\$186,700	\$397,503	\$(210,803)	(113)	\$429,249
	30,000	22,000	8,000	27	23,736	189,800	180,800	9,000	5	201,236
61120 - Legal Services	74,000	(6,264)	80,264	108	38,398	800,000	447,715	352,285	44	151,969
61130 - Services - Professional	1,112,853	1,542,295	(429,443)	(39)	1,475,694	13,238,384	12,796,678	441,706	3	12,633,681
61150 - Outside Svs - Other	328,445	366,010	(37,565)	(11)	354,119	3,744,096	3,475,821	268,275	7	3,343,830
61160 - Services - Custodial	2,302,250	2,426,429	(124,179)	(5)	2,316,929	28,247,134	27,822,923	424,211	2	22,671,504
61190 - Receiving & Dist Cntr Services	134,610	134,653	(42)	0	127,581	1,599,419	1,594,694	4,725	0	1,561,468
61990 - OH Contra	(253,465)	(239,329)	(14,135)	(6)	(756,886)	(3,307,069)	(2,404,312)	(902,757)	(27)	(2,781,558)
Total Contract Services	3,754,256	4,291,125	(536,869)	(14)	3,646,541	44,698,463	44,311,822	386,641	1	38,211,379
Safety and Security										
61170 - Services - Fire, Police,	495,720	581,433	(85,713)	(17)	516,613	5,948,635	5,726,344	222,291	4	5,960,129
61180 - Services - SDUPD-Harbor	1,581,778	1,989,936	(408,158)	(26)	2,255,874	18,142,752	17,799,133	343,619	2	18,764,780
61185 - Guard Services	278,333	356,090	(77,757)	(28)	268,849	3,170,000	3,299,808	(129,808)	(4)	3,010,982
61188 - Other Safety & Security Serv	390,000	167,699	222,301	57	113,695	1,800,000	1,596,317	203,683	11	985,359
Total Safety and Security	2,745,831	3,095,157	(349,326)	(13)	3,155,031	29,061,387	28,421,602	639,785	2	28,721,250
Space Rental										
62100 - Rent	849,288	848,997	291	0	868,365	10,191,450	10,189,944	1,506	0	10,367,148
Total Space Rental	849,288	848,997	291	0	868,365	10,191,450	10,189,944	1,506	0	10,367,148
Utilities										
63100 - Telephone & Other Commun	36,235	22,120	14,114	39	28,308	431,845	607,349	(175,504)	(41)	388,445
63110 - Utilities - Gas & Electr	1,033,109	908,611	124,498	12	904,769	11,454,868	9,150,125	2,304,743	20	10,102,816
63120 - Utilities - Water	103,256	41,678	61,578	60	88,905	1,016,500	982,297	34,203	3	993,488
63190 - OH Contra	0	(230)	230	0	767	0	(3,815)	3,815	0	(4,861)
Total Utilities	1,172,599	972,179	200,420	17	1,022,750	12,903,213	10,735,955	2,167,258	17	11,479,888

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			Month to Date					Year to Date		
			Variance Favorable	Variance	Prior Year			Variance Favorable	Variance	Prior Year
	Budget	Actual	(Unfavorable)	Percent	Actual	Budget	Actual	(Unfavorable)	Percent	Actual
Maintenance										
64100 - Facilities Supplies	\$85,710	\$113,606	\$(27,896)	(33)	\$200,325	\$964,100	\$988,578	\$(24,478)	(3)	\$1,047,957
64110 - Maintenance - Annual R	967,073	934,176	32,897	3	1,345,173	10,501,667	10,067,969	433,698	4	10,631,156
64122 - Contractor Labor	0	149	(149)	0	0	0	838	(838)	0	0
64123 - Contractor Burden	0	190	(190)	0	0	0	1,067	(1,067)	0	0
64124 - Maintenance-Overhead	0	585	(585)	0	12	0	1,337	(1,337)	0	114
64125 - Major Maintenance - Mat	325,257	280,960	44,297	14	68,435	2,600,000	2,731,044	(131,044)	(5)	1,572,004
64127 - Contract Overhead (co	0	(196)	196	0	0	0	3,072	(3,072)	0	394
64130 - Remediation	0	19	(19)	0	0	0	19	(19)	0	0
64140 - Refuse & Hazardous Waste	120,000	95,781	24,219	20	(602,163)	600,000	476,027	123,973	21	870,114
Total Maintenance	1,498,040	1,425,271	72,769	5	1,011,781	14,665,767	14,269,951	395,816	3	14,121,740
Equipment and Systems										
65100 - Equipment & Systems	69,429	76,200	(6,771)	(10)	259,027	391,300	518,351	(127,051)	(32)	722,531
65101 - OH Contra	(2,914)	12,405	(15,319)	(526)	(5,449)	(25,986)	(5,496)	(20,490)	(79)	(8,040)
Total Equipment and Systems	66,515	88,605	(22,090)	(33)	253,578	365,314	512,855	(147,541)	(40)	714,490
Materials and Supplies										
65110 - Office & Operating Suppl	37,895	67,968	(30,073)	(79)	51,960	406,225	516,820	(110,595)	(27)	407,773
65120 - Safety Equipment & Suppl	8,105	13,948	(5,843)	(72)	18,975	84,790	101,948	(17,158)	(20)	124,502
65130 - Tools - Small	1,250	1,666	(416)	(33)	7,196	16,000	54,622	(38,622)	(241)	19,487
65199 - OH Contra	(6,669)	(1,642)	(5,027)	(75)	2,050	(60,103)	(62,582)	2,478	4	(22,276)
Total Materials and Supplies	40,581	81,940	(41,359)	(102)	80,181	446,912	610,807	(163,896)	(37)	529,486
Insurance										
67170 - Insurance - Property	40,726	40,919	(193)	0	37,184	488,710	491,033	(2,323)	0	446,207
67171 - Insurance - Liability	12,170	11,825	346	3	17,254	207,044	141,900	65,144	31	207,044
67172 - Insurance - Public Offic	11,281	11,255	26	0	11,771	156,323	136,012	20,311	13	142,198
67173 - Insurance Miscellaneous	13,211	14,918	(1,707)	(13)	12,384	160,681	187,413	(26,732)	(17)	154,042
Total Insurance	77,388	78,917	(1,529)	(2)	78,593	1,012,758	956,359	56,399	6	949,491

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			Month to Date					Year to Date		
			Variance Favorable	Variance	Prior Year			Variance Favorable	Variance	Prior Yea
	Budget	Actual	(Unfavorable)	Percent	Actual	Budget	Actual	(Unfavorable)	Percent	Actual
Employee Development and Suppo										
66120 - Awards - Service	\$6,000	\$15,064	\$(9,064)	(151)	\$5,475	\$82,550	\$67,687	\$14,863	18	\$31,767
66130 - Book & Periodicals	5,897	4,596	1,301	22	15,303	72,769	45,116	27,654	38	69,515
66220 - Permits/Certificates/Lic	15,659	15,893	(234)	(1)	4,353	198,875	194,072	4,803	2	125,464
66260 - Recruiting	1,520	3,292	(1,772)	(117)	1,044	19,250	127,084	(107,834)	(560)	21,980
66280 - Seminars & Training	42,115	46,451	(4,335)	(10)	71,857	435,914	375,905	60,009	14	472,407
66290 - Transportation	14,017	12,287	1,729	12	12,542	158,996	139,059	19,937	13	142,584
66299 - OH Contra	(2,905)	8,729	(11,634)	(400)	(9,609)	(52,311)	(44,571)	(7,740)	(15)	(44,974
66305 - Travel-Employee Developm	26,168	44,678	(18,510)	(71)	47,169	274,705	290,616	(15,911)	(6)	297,079
66310 - Tuition	5,000	8,723	(3,723)	(74)	9,108	60,000	38,696	21,304	36	54,539
66320 - Uniforms	10,335	59,763	(49,428)	(478)	7,120	77,650	119,589	(41,939)	(54)	71,852
Total Employee Development and Suppo	123,806	219,477	(95,671)	(77)	164,361	1,328,398	1,353,253	(24,855)	(2)	1,242,212
Business Development										
66100 - Advertising	116,587	(10,213)	126,800	109	113,004	1,134,124	820,094	314,030	28	414,147
66110 - Allowance for Bad Debts	2,500	8,278	(5,778)	(231)	(3,278)	10,000	10,013	(13)	0	161,664
66200 - Memberships & Dues	45,132	37,694	7,438	16	181,668	407,454	430,656	(23,202)	(6)	509,824
66230 - Postage & Shipping	3,249	799	2,450	75	1,408	31,235	16,653	14,582	47	18,461
66240 - Promotional Activities	50,508	77,442	(26,934)	(53)	93,868	695,345	731,117	(35,772)	(5)	663,838
66250 - Promotional Materials	7,797	30,198	(22,400)	(287)	(84,101)	81,670	131,499	(49,829)	(61)	431,840
66300 - Travel-Business Developm	19,358	16,658	2,700	14	23,080	204,540	200,919	3,621	2	191,486
Total Business Development	245,132	160,856	84,276	34	325,650	2,564,368	2,340,951	223,417	9	2,391,259
Equipment Rentals and Repairs										
66140 - Computer Licenses & Agre	13,078	893	12,185	93	11,513	334,512	354,435	(19,923)	(6)	200,445
66150 - Equipment Rental/Leasing	17,592	(63,155)	80,747	459	(59,265)	275,486	174,058	101,428	37	188,255
66160 - Tenant Improvements	65,000	39,960	25,040	39	183,785	900,000	597,728	302,272	34	739,621
66270 - Repairs - Office Equipme	207,604	164,650	42,954	21	212,058	2,305,695	2,227,132	78,563	3	2,077,149
66279 - OH Contra	(10,667)	4,675	(15,341)	(144)	(212,775)	(188,021)	(223,038)	35,017	19	(345,760
Total Equipment Rentals and Repairs	292,607	147,021	145,586	50	135,316	3,627,672	3,130,315	497,357	14	2,859,710
otal Non-Personnel Expenses	10,866,042	11,409,545	(543,503)	(5)	10,742,145	120,865,702	116,833,813	4,031,889	3	111,588,053
otal Departmental Expenses before	15,194,172	16,935,552	(1,741,381)	(11)	14,258,383	166,421,585	163,740,600	2,680,985	2	153,655,423

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			Month to Date					Year to Date		
	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual
Depresistion and Amortization			(0					(0		
Depreciation and Amortization 69110 - Depreciation Expense	\$9,332,567	\$9,332,567	\$0	0	\$8,746,330	\$95,229,027	\$95,229,027	\$0	0	\$87,820,864
Total Depreciation and Amortization			0							. , ,
	9,332,567	9,332,567	U	U	8,746,330	95,229,027	95,229,027	U	U	87,820,864
on-Operating Revenue/(Expense)										
Passenger Facility Charges										
71110 - Passenger Facility Charg	3,805,540	3,644,070	(161,470)	(4)	3,464,497	41,924,100	42,199,763	275,663	1	40,257,993
Total Passenger Facility Charges	3,805,540	3,644,070	(161,470)	(4)	3,464,497	41,924,100	42,199,763	275,663	1	40,257,993
Customer Facility Charges										
71120 - Customer facility charges (Con	3,449,856	3,471,360	21,504	1	2,829,555	37,286,862	36,527,853	(759,010)	(2)	33,207,946
Total Customer Facility Charges	3,449,856	3,471,360	21,504	1	2,829,555	37,286,862	36,527,853	(759,010)	(2)	33,207,946
Quiter Home Program										
71212 - Quieter Home - Labor	0	(10,330)	(10,330)	0	(29,072)	0	(91,941)	(91,941)	0	(353,227)
71213 - Quieter Home - Burden	0	(4,272)	(4,272)	0	(12,295)	0	(37,859)	(37,859)	0	(150,511)
71214 - Quieter Home - Overhead	0	0	0	0	(35,330)	0	(99,109)	(99,109)	0	(236,906)
71215 - Quieter Home - Material	(1,119,225)	10,075	1,129,299	101	(946,148)	(14,534,811)	(1,969,721)	12,565,090	86	(11,442,113)
71216 - Quieter Home Program	895,380	(103,948)	(999,328)	(112)	1,984,790	11,627,849	1,413,999	(10,213,850)	(88)	8,573,133
71217 - Contract Labor	0	0	0	0	(27)	0	(53)	(53)	0	(38,713)
71218 - Contractor Burden	0	0	0	0	(34)	0	(68)	(68)	0	(49,272)
71222 - Contractor Labor	0	0	0	0	0	0	0	0	0	(37,201)
71224 - Joint Studies Overhead	0	0	0	0	0	0	0	0	0	(2,962)
71225 - Joint Studies - Material	(25,000)	0	25,000	100	0	(300,000)	0	300,000	100	(61,196)
Total Quiter Home Program	(248,845)	(108,475)	140,370	56	961,885	(3,206,962)	(784,754)	2,422,209	76	(3,798,968)
Interest Income										
71310 - Interest - Investments	368,929	457,046	88,117	24	313,702	4,556,556	4,750,040	193,484	4	2,710,983
71340 - Interest - Note Receivab	159,056	159,086	30	0	166,761	1,979,000	1,979,034	34	0	2,075,539
71350 - Interest - Other	0	(732)	(732)	0	(537)	0	2,692	2,692	0	(1,874)
71360 - Interest - Bonds	0	0	0	0	0	0	0	0	0	(2,278)
71361 - Interest Income - 2010 Bonds	0	85,182	85,182	0	48,733	0	609,351	609,351	0	406,598
71363 - Interest Income - 2013 Bonds	0	31,228	31,228	0	15,108	0	417,438	417,438	0	350,847
71365 - Interest Income - 2014 Bond A	0	45,093	45,093	0	10,739	0	375,210	375,210	0	459,154
Total Interest Income	527,985	776,902	248,917	47	554,505	6,535,556	8,133,765	1,598,209	24	5,998,970

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twelve months ended June :

(Unaudited)	
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			- Month to Date					Year to Date		
			Variance Favorable	Variance	Prior Year			Variance Favorable	Variance	Prior Year
	Budget	Actual	(Unfavorable)	_	Actual	Budget	Actual	(Unfavorable)	Percent	Actual
Interest income BAB's rebate										
71362 - BAB interest rebate	\$385,935	\$396,345	\$10,410	3	\$398,843	\$4,631,219	\$4,651,203	\$19,984	0	\$4,656,199
Total Interest income BAB's rebate	385,935	396,345	10,410	3	398,843	4,631,219	4,651,203	19,984	0	4,656,199
Interest Expense										
71411 - Interest Expense- 2010 Bonds	(2,559,687)	(2,559,687)	0	0	(2,595,983)	(30,716,248)	(30,716,248)	0	0	(31,151,799)
71412 - Interest Expense 2013 Bonds	(1,529,163)	(1,529,163)	0	0	(1,534,550)	(18,349,950)	(18,349,950)	0	0	(18,414,600)
71413 - Interest Expense 2014 Bond A	(1,361,767)	(1,361,768)	0	0	(1,361,768)	(16,341,210)	(16,341,210)	0	0	(16,341,210)
71420 - Interest Expense-Variable Debt	(37,391)	(66,779)	(29,388)	(79)	(24,549)	(448,690)	(528,604)	(79,914)	(18)	(309,624)
71430 - LOC Fees - C/P	(57,491)	(66,954)	(9,463)	(16)	(28,496)	(522,870)	(338,462)	184,408	35	(326,565)
71450 - Trustee Fee Bonds	0	0	0	0	0	(20,800)	(14,411)	6,389	31	(11,995)
71451 - Program Fees - Variable Debt	(5,000)	0	5,000	100	0	(10,000)	0	10,000	100	(3,300)
71458 - Capitalized Interest	0	(90,601)	(90,601)	0	3,426,257	0	4,774,693	4,774,693	0	12,387,044
71460 - Interest Expense - Other	0	(33,850)	(33,850)	0	15,000	0	(149,150)	(149,150)	0	(1,000)
71461 - Interest Expense - Cap Leases	(89,642)	(67,051)	22,591	25	(71,910)	(672,318)	(684,066)	(11,747)	(2)	(705,228)
Total Interest Expense	(5,640,141)	(5,775,852)	(135,711)	(2)	(2,175,999)	(67,082,087)	(62,347,409)	4,734,678	7	(54,878,276)
Amortization										
69210 - Amortization - Premium	342,560	342,992	432	0	350,212	4,153,112	4,153,544	432	0	4,243,249
Total Amortization	342,560	342,992	432	0	350,212	4,153,112	4,153,544	432	0	4,243,249
Other Non-Operating Income (Expense)										
71510 - Legal Settlement Income	0	0	0	0	0	0	0	0	0	2,535
71520 - Fixed Asset Disposal-Pro	0	0	0	0	0	0	0	0	0	1,144,086
71521 - Fixed Asset Disposal - L	0	0	0	0	0	0	(14,770,491)	(14,770,491)	0	(78,560)
71530 - Gain/Loss On Investments	0	(417,387)	(417,387)	0	1,077,172	0	(2,444,596)	(2,444,596)	0	1,419,808
71540 - Discounts Earned	0	4,322	4,322	0	0	0	26,709	26,709	0	19,887
71610 - Legal Settlement Expense	(837)	0	837	100	0	(10,000)	(9,500)	500	5	(374,632)
71620 - Other non-operating revenue (e	0	177,885	177,885	0	44,248	0	301,439	301,439	0	117,245
71630 - Other Non-Operating Expe	0	(226,118)	(226,118)	0	0	0	(224,118)	(224,118)	0	(4,000)
73300 - DMJM and Auth OH Clearin	0	0	0	0	0	0	0	0	0	0
Total Other Non-Operating Income (Expense	(837)	(461,297)	(460,460)	(55,013)	1,121,420	(10,000)	(17,120,557)	(17,110,557)	(171,106)	2,246,370
Total Non-Operating Revenue/(Expense)	2,622,053	2,286,045	(336,008)	(13)	(7,504,918)	24,231,801	15,413,408	(8,818,393)	(36)	(31,933,482)

## San Diego County Regional Airport Authority Authority Detail Income Statement - Supplemental Schedule

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For the twelve months ended June 30, 2017

			Month to Date				Year to Date						
	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual			
Capital Grant Contribution													
72100 - AIP Grants	\$149,667	\$98,685	\$(50,982)	(34)	\$(147,449)	\$1,350,000	\$1,903,686	\$553,686	41	\$10,477,054			
Total Capital Grant Contribution	149,667	98,685	(50,982)	(34)	(147,449)	1,350,000	1,903,686	553,686	41	10,477,054			
Total Expenses Net of Non-Operating Revenue/ (Expense)	21,755,019	23,883,390	(2,128,371)	(10)	15,647,244	236,068,811	241,652,533	(5,583,722)	(2)	199,065,751			
Net Income/(Loss)	(1,189,463)	(2,438,925)	(1,249,462)	(105)	6,563,876	5,602,603	7,277,292	1,674,689	30	34,928,306			
Equipment Outlay													
73200 - Equipment Outlay Expendi	(204,300)	(436,522)	(232,222)	(114)	(1,229,604)	(1,525,650)	(1,720,867)	(195,217)	(13)	(2,195,629)			
73299 - Capitalized Equipment Co	0	436,522	436,522	0	1,229,604	0	1,720,867	1,720,867	0	2,195,629			
Total Equipment Outlay	(204,300)	0	204,300	100	0	(1,525,650)	0	1,525,650	100	0			

## Item 2

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Net Position as of July 31, 2017 (Unaudited)

### ASSETS

	J	uly
	2017	2016
Current assets:		
Cash and investments <sup>(1)</sup>	\$ 70,893,040	\$ 51,237,152
Tenant lease receivable, net of allowance		
of 2017: (\$227,155) and 2016: (\$219,353)	9,856,886	10,416,211
Grants receivable	3,691,804	8,450,918
Notes receivable-current portion	1,801,694	1,705,491
Prepaid expenses and other current assets	11,114,786	8,239,928
Total current assets	97,358,210	80,049,700
Cash designated for capital projects and other $^{(1)}$	27,776,575	29,470,585
Restricted assets:		
Cash and investments:		
Bonds reserve <sup>(1)</sup>	58,279,203	57,872,255
Passenger facility charges and interest unapplied <sup>(1)</sup>	73,311,497	73,279,889
Customer facility charges and interest unapplied <sup>(1)</sup>	37,851,393	32,940,655
SBD Bond Guarantee $(1)$	4,000,000	4,000,000
Bond proceede neid by indetee	124,635,204	142,804,465
Variable rate debt interest held by Trustee <sup>(1)</sup>	162,616	-
Passenger facility charges receivable	5,830,883	5,070,242
Customer facility charges receivable	3,994,570	3,556,951
OCIP insurance reserve Total restricted assets	<u>2,885,135</u> <b>310,950,501</b>	<u>3,127,740</u> <b>322,652,197</b>
Noncurrent assets:		
Capital assets:		
Land and land improvements	111,041,142	109,974,224
Runways, roads and parking lots	626,871,756	590,772,032
Buildings and structures	1,421,351,604	1,406,239,576
Machinery and equipment	49,126,327	47,392,163
Vehicles	15,764,194	14,629,334
Office furniture and equipment	33,501,562	32,334,706
Works of art	10,065,769	9,579,436
Construction-in-progress	186,923,920	155,180,750
	2,454,646,274	2,366,102,221
Less accumulated depreciation	(902,079,725)	(820,156,195)
Total capital assets, net	1,552,566,549	1,545,946,026
Other assets:		
Notes receivable - long-term portion	33,098,739	34,908,400
Investments-long-term portion <sup>(1)</sup>	179,794,277	155,009,335
Security deposit	349,943	349,943
Total other assets	213,242,959	190,267,678
Deferred outflows of resources:		
Deferred pension contributions	7,047,397	5,728,055
Other deferred pension outflows	15,047,685	288,051
Total assets and deferred outflows of resources	\$ 2,223,989,876	\$ 2,174,402,292
		<u> </u>

 $^{(1)}$  Total cash and investments, \$589,414,393 for 2017 and \$546,614,336 for 2016

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Net Position as of July 31, 2017 (Unaudited)

## LIABILITIES AND NET POSITION

	J	uly	
	 2017	-	2016
Current liabilities:			
Accounts payable and accrued liabilities	\$ 54,310,494	\$	44,585,821
Deposits and other current liabilities	 9,371,151		5,454,365
Total current liabilities	 63,681,645		50,040,186
Current liabilities - payable from restricted assets:			
Current portion of long-term debt	12,130,000		11,585,000
Accrued interest on bonds and variable debt	5,405,392		5,450,618
Total liabilities payable from restricted assets	 17,535,392		17,035,618
Long-term liabilities:			
Variable debt	58,998,000		32,581,000
Other long-term liabilities	7,951,294		8,808,501
Long term debt - bonds net of amortized premium	1,263,545,590		1,279,821,455
Net pension liability	18,111,482		1,680,759
Total long-term liabilities	 1,348,606,366		1,322,891,715
Total liabilities	 1,429,823,403		1,389,967,519
Deferred inflows of resources:			
Deferred pension inflows	1,815,440		1,807,420
Total liabilities and deferred inflows of resources	\$ 1,431,638,843	\$	1,391,774,939
Net Position:			
Invested in capital assets, net of related debt	335,103,788		357,057,237
Other restricted	185,871,731		179,531,142
Unrestricted:	,		······································
Designated	27,776,575		29,470,585
Undesignated	243,598,939		216,568,389
Total Net Position	\$ 792,351,033	\$	782,627,353

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Revenues, Expenses, and Changes in Net Position For the Month Ended July 31, 2017 (Unaudited)

					Variance				
					Favorable		%		Prior
	Budget			Actual	(Unfavorabl	e)	Change		Year
Operating revenues:									
Aviation revenue:									
Landing fees	\$ 2,529,0	25	\$	2,530,623	\$ 1,5	98	-	\$	2,418,293
Aircraft parking Fees	251,6			266,714	15,0		6%		242,298
Building rentals	4,984,2			5,012,682	28,4	33	1%		4,584,423
Security surcharge	2,742,9	97		2,751,299	8,3	02	-		2,488,130
CUPPS Support Charges	116,7			117,454	6	70	1%		103,760
Other aviation revenue	18,8			18,817		-	-		136,185
Terminal rent non-airline	130,5			131,041	4	59	-		110,804
Terminal concessions	2,304,3			2,402,784	98,4	53	4%		2,206,353
Rental car license fees	2,959,4	15		2,959,415		-	-		2,596,727
Rental car center cost recovery	144,3	80		139,453	(4,8	55)	(3)%		187,377
License fees other	424,6	58		424,324	(33	34)	-		348,541
Parking revenue	3,607,5			3,632,519	24,9		1%		3,803,060
Ground transportation permits and citations	632,3	62		733,583	101,2	21	16%		568,687
Ground rentals	1,675,5	58		1,693,794	18,2	36	-		1,555,288
Grant reimbursements		-		24,800	24,8	00	-		24,800
Other operating revenue	64,4	55		60,968	(3,4	87)	(5)%		64,075
Total operating revenues	22,586,7	07		22,900,270	313,5	63	1%		21,438,801
Operating expenses									
Operating expenses: Salaries and benefits	2,885,2	21		2,620,157	245.0	41	9%		2 400 247
Contractual services					265,0		9% 3%		2,699,347
	3,498,6			3,403,326	95,3 (47 E				3,542,878
Safety and security	2,005,2 849,9			2,072,806	(67,5	44) 9	(3)%		1,916,154
Space rental				849,963	20.20		- 3%		849,921
Utilities	1,069,7			1,040,349	29,3				1,081,646
Maintenance	955,3			929,104	26,2		3%		991,637
Equipment and systems	7,6			10,098	(2,4)		(33)%		13,369
Materials and supplies	27,5			45,988	(18,4		(67)%		27,934
Insurance	131,6			116,118	15,4		12%		86,133
Employee development and support	72,0			61,855	10,1		14%		30,026
Business development	94,1			107,110	(12,9)		(14)%		62,407
Equipment rentals and repairs	289,6			250,225	39,4		14%		198,743
Total operating expenses	11,886,8	09		11,507,099	379,7	10	3%		11,500,195
Depreciation	7,870,4	80		7,870,480		-	-		7,696,552
Operating income (loss)	2,829,4	18		3,522,691	693,2	73	(25)%		2,242,054
Nonoperating revenue (expenses):									
Passenger facility charges	3,662,4	02		3,662,403					3,515,663
Customer facility charges (Rental Car Center)	3,661,0					-	-		
Quieter Home Program	3,001,0 (53,9			3,661,035	(16.6	- 4 1)	(31)%		3,149,174 (149,595)
Interest income	(53,9 710,0	•		(70,618) 794,008	83,9	,	12%		(148,585) 577,059
BAB interest rebate	388,0			794,008 387,600			1270		385,851
	(6,583,4			(5,174,686)	4) 1,408,7	17) 04	-		(5,097,845)
Interest expense Bond amortization costs		•		,	1,400,7	90	-		
	341,9	08		341,908	220.1	-	-		349,586
Other nonoperating income (expenses) Nonoperating revenue, net	2,125,9	- 68		228,150 3,829,800	228,1 1, <b>703,8</b>		80%		(257,220) <b>2,473,683</b>
Change in net position before capital grant contributions	4,955,3			7,352,491	2,397,1		80% 48%		4,715,737
Capital grant contributions	4,955,3			48,189	(313,0		<b>40%</b> (87)%		238,552
Change in net position	\$ 5,316,6		\$	7,400,680	\$ 2,084,0		(39)%	\$	4,954,289
			<u> </u>				· /·-	<u> </u>	



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			Month to Date Variance					Year to Date Variance		
	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual
Landing Fees										
41112 - Landing Fees - Signatory	\$2,551,870	\$2,551,870	\$0	0	\$2,433,485	\$2,551,870	\$2,551,870	\$0	0	\$2,433,485
41113 - Landing Fee Rebate	(22,845)	(21,247)	1,598	7	(15,192)	(22,845)	(21,247)	1,598	7	(15,192)
Total Landing Fees	2,529,025	2,530,623	1,598	0	2,418,294	2,529,025	2,530,623	1,598	0	2,418,294
Aircraft Parking Fees										
41150 - Terminal Aircraft Parking	216,391	221,423	5,031	2	208,376	216,391	221,423	5,031	2	208,376
41155 - Remote Aircraft Parking	35,226	45,291	10,065	29	33,923	35,226	45,291	10,065	29	33,923
Total Aircraft Parking Fees	251,618	266,713	15,096	6	242,299	251,618	266,713	15,096	6	242,299
Building and Other Rents										
41210 - Terminal Rent	4,867,624	4,920,887	53,263	1	4,509,630	4,867,624	4,920,887	53,263	1	4,509,630
41215 - Federal Inspection Services	116,624	91,795	(24,829)	(21)	74,791	116,624	91,795	(24,829)	(21)	74,791
Total Building and Other Rents	4,984,248	5,012,682	28,434	1	4,584,421	4,984,248	5,012,682	28,434	1	4,584,421
Security Surcharge										
41310 - Airside Security Charges	662,558	664,842	2,284	0	613,109	662,558	664,842	2,284	0	613,109
41320 - Terminal Security Charge	2,080,439	2,086,457	6,018	0	1,875,021	2,080,439	2,086,457	6,018	0	1,875,021
Total Security Surcharge	2,742,997	2,751,299	8,302	0	2,488,130	2,742,997	2,751,299	8,302	0	2,488,130
CUPPS Support Charges										
41400 - CUPPS Support Charges	116,784	117,454	670	1	103,760	116,784	117,454	670	1	103,760
Total CUPPS Support Charges	116,784	117,454	670	1	103,760	116,784	117,454	670	1	103,760
Other Aviation Revenue										
43100 - Fuel Franchise Fees	18,817	18,817	0	0	17,234	18,817	18,817	0	0	17,234
43105 - New Capital Recovery	0	0	0	0	118,951	0	0	0	0	118,951
Total Other Aviation Revenue	18,817	18,817	0	0	136,185	18,817	18,817	0	0	136,185
Non-Airline Terminal Rents										
45010 - Terminal Rent - Non-Airline	130,582	131,041	459	0	110,804	130,582	131,041	459	0	110,804
Total Non-Airline Terminal Rents	130,582	131,041	459	0	110,804	130,582	131,041	459	0	110,804

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			- Month to Date					Year to Date		
	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Yea Actual
			(emarciable)					(emateriable)		
Concession Revenue	¢077.000	¢4 040 400	¢74 700	-	*050 5 <b>7</b> 0	¢077.000	¢4.040.400	¢74 700	7	<b>©</b> 050 570
45111 - Term Concessions-Food & Bev	\$977,380	\$1,049,102	\$71,722	7	\$958,570	\$977,380	\$1,049,102	\$71,722	7	\$958,570
45112 - Terminal Concessions - Retail	659,866	692,294	32,428	5	649,311	659,866	692,294	32,428	5	649,311
45113 - Term Concessions - Other	271,301	274,820	3,518	1	262,058	271,301	274,820	3,518	1	262,058
45114 - Term Concessions Space Rents	72,689	78,390	5,701	8	72,545	72,689	78,390	5,701	8	72,545
15115 - Term Concessions Cost Recovery	126,328	119,373	(6,956)	(6)	82,984	126,328	119,373	(6,956)	(6)	82,984
45116 - Rec Distr Center Cost Recovery	128,237	127,558	(680)	(1)	124,604	128,237	127,558	(680)	(1)	124,604
15117 - Concessions Marketing Program	68,530	61,247	(7,283)	(11)	56,281	68,530	61,247	(7,283)	(11)	56,281
15120 - Rental car license fees	2,959,415	2,959,415	0	0	2,596,727	2,959,415	2,959,415	0	0	2,596,727
45121 - Rental Car Center Cost Recover	144,308	139,453	(4,855)	(3)	187,377	144,308	139,453	(4,855)	(3)	187,377
45130 - License Fees - Other	424,658	424,324	(334)	0	348,541	424,658	424,324	(334)	0	348,541
Total Concession Revenue	5,832,713	5,925,976	93,263	2	5,338,997	5,832,713	5,925,976	93,263	2	5,338,997
Parking and Ground Transportat										
5210 - Parking	3,607,549	3,632,519	24,970	1	3,803,060	3,607,549	3,632,519	24,970	1	3,803,060
15220 - AVI fees	614,631	712,711	98,080	16	483,483	614,631	712,711	98,080	16	483,483
5240 - Ground Transportation Pe	2,319	5,460	3,141	135	76,197	2,319	5,460	3,141	135	76,197
15250 - Citations	15,412	15,412	0	0	9,007	15,412	15,412	0	0	9,007
Total Parking and Ground Transportat	4,239,911	4,366,103	126,191	3	4,371,746	4,239,911	4,366,103	126,191	3	4,371,746
Ground Rentals										
15310 - Ground Rental - Fixed	1,675,558	1,693,795	18,237	1	1,555,288	1,675,558	1,693,795	18,237	1	1,555,288
Total Ground Rentals	1,675,558	1,693,795	18,237	1	1,555,288	1,675,558	1,693,795	18,237	1	1,555,288
Grant Reimbursements										
15410 - TSA Reimbursements	0	24,800	24,800	0	24,800	0	24,800	24,800	0	24,800
Total Grant Reimbursements	0	24,800	24,800	0	24,800	0	24,800	24,800	0	24,800
Other Operating Revenue										
15510 - Finger Printing Fee	17,605	18,404	799	5	18,670	17,605	18,404	799	5	18,670
15520 - Utilities Reimbursements	19,427	16,613	(2,814)	(14)	19,427	19,427	16,613	(2,814)	(14)	19,427
5530 - Miscellaneous Other Reve	4,274	1,581	(2,693)	(63)	961	4,274	1,581	(2,693)	(63)	961
15540 - Service Charges	7,314	10,292	2,978	41	11,555	7,314	10,292	2,978	41	11,555
15570 - FBO Landing Fees	15,836	12,917	(2,919)	(18)	12,302	15,836	12,917	(2,919)	(18)	12,302
45580 - Equipment Rental	0	1,160	1,160	0 0	1,160	0	1,160	1,160	0 0	1,160
Total Other Operating Revenue	64,456	60,966	(3,489)	(5)	64,075	64,456	60,966	(3,489)	(5)	64,075

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			- Month to Date					Year to Date		
	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Yea Actual
Total Operating Revenue	22,586,707	22,900,268	313,561	1	21,438,799	22,586,707	22,900,268	313,561	1	21,438,799
Personnel Expenses										
Salaries										
51110 - Salaries & Wages	\$1,967,821	\$1,436,787	\$531,034	27	\$1,633,294	\$1,967,821	\$1,436,787	\$531,034	27	\$1,633,294
51210 - Paid Time Off	0	260,918	(260,918)	0	194,742	0	260,918	(260,918)	0	194,742
51220 - Holiday Pay	0	58,291	(58,291)	0	56,334	0	58,291	(58,291)	0	56,334
51240 - Other Leave With Pay	0	6,262	(6,262)	0	4,720	0	6,262	(6,262)	0	4,720
51250 - Special Pay	0	88,954	(88,954)	0	71,272	0	88,954	(88,954)	0	71,272
Total Salaries	1,967,821	1,851,211	116,609	6	1,960,363	1,967,821	1,851,211	116,609	6	1,960,363
52110 - Overtime	52,494	41,423	11,071	21	48,761	52,494	41,423	11,071	21	48,761
Benefits										
54110 - FICA Tax	147,910	140,100	7,810	5	145,980	147,910	140,100	7,810	5	145,980
54120 - Unemployment Insurance-S	0	0	0	0	16,357	0	0	0	0	16,357
54130 - Workers Compensation Ins	16,435	12,774	3,661	22	(24)	16,435	12,774	3,661	22	(24)
54135 - Workers Comp Incident Expense	0	18,571	(18,571)	0	0	0	18,571	(18,571)	0	0
54210 - Medical Insurance	316,167	302,503	13,663	4	326,254	316,167	302,503	13,663	4	326,254
54220 - Dental Insurance	26,810	25,790	1,020	4	25,939	26,810	25,790	1,020	4	25,939
54230 - Vision Insurance	3,360	3,216	144	4	3,156	3,360	3,216	144	4	3,156
54240 - Life Insurance	8,838	8,548	290	3	8,076	8,838	8,548	290	3	8,076
54250 - Short Term Disability	6,097	10,065	(3,968)	(65)	9,825	6,097	10,065	(3,968)	(65)	9,825
54310 - Retirement	538,147	490,351	47,797	9	352,308	538,147	490,351	47,797	9	352,308
54315 - Retiree	179,078	178,217	861	0	173,650	179,078	178,217	861	0	173,650
54410 - Taxable Benefits	0	(9,386)	9,386	0	0	0	(9,386)	9,386	0	0
54430 - Accrued Vacation	0	(62,120)	62,120	0	(17,101)	0	(62,120)	62,120	0	(17,101)
Total Benefits	1,242,841	1,118,629	124,212	10	1,044,419	1,242,841	1,118,629	124,212	10	1,044,419
Cap Labor/Burden/OH Recharge										
54510 - Capitalized Labor Recha	(339,321)	(97,385)	(241,936)	(71)	(71,617)	(339,321)	(97,385)	(241,936)	(71)	(71,617)
54515 - Capitalized Burden Rech	0	(40,872)	40,872	0	(27,673)	0	(40,872)	40,872	0	(27,673)
54599 - OH Contra	0	(228,325)	228,325	0	(206,889)	0	(228,325)	228,325	0	(206,889)
Total Cap Labor/Burden/OH Recharge	(339,321)	(366,582)	27,261	8	(306,179)	(339,321)	(366,582)	27,261	8	(306,179)

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	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual
QHP Labor/Burden/OH Recharge										
54520 - QHP Labor Recharge	\$(38,613)	\$(13,914)	\$(24,699)	(64)	\$(27,678)	\$(38,613)	\$(13,914)	\$(24,699)	(64)	\$(27,678)
54525 - QHP Burden Recharge	0	(6,611)	6,611	0	(11,898)	0	(6,611)	6,611	0	(11,898)
54526 - QHP OH Contra Acct	0	(4,178)	4,178	0	(8,444)	0	(4,178)	4,178	0	(8,444)
Total QHP Labor/Burden/OH Recharge	(38,613)	(24,703)	(13,910)	(36)	(48,020)	(38,613)	(24,703)	(13,910)	(36)	(48,020)
MM&JS Labor/Burden/OH Recharge										
54530 - MM & JS Labor Recharge	0	(36)	36	0	0	0	(36)	36	0	0
54531 - Joint Studies - Labor	0	213	(213)	0	0	0	213	(213)	0	0
54535 - MM & JS Burden Recharge	0	(104)	104	0	0	0	(104)	104	0	0
54536 - Maintenance-Burden	0	104	(104)	0	0	0	104	(104)	0	0
Total MM&JS Labor/Burden/OH Recharge	0	176	(176)	0	0	0	176	(176)	0	0
Total Personnel Expenses	2,885,223	2,620,155	265,068	9	2,699,345	2,885,223	2,620,155	265,068	9	2,699,345
Ion-Personnel Expenses										
Contract Services										
61100 - Temporary Staffing	35,924	29,179	6,745	19	51,422	35,924	29,179	6,745	19	51,422
61120 - Legal Services	30,000	35,562	(5,562)	(19)	22,682	30,000	35,562	(5,562)	(19)	22,682
61130 - Services - Professional	783,803	761,490	22,313	3	948,645	783,803	761,490	22,313	3	948,645
61150 - Outside Svs - Other	267,654	288,443	(20,789)	(8)	265,350	267,654	288,443	(20,789)	(8)	265,350
61160 - Services - Custodial	2,409,133	2,333,260	75,873	3	2,272,310	2,409,133	2,333,260	75,873	3	2,272,310
61190 - Receiving & Dist Cntr Services	134,424	134,271	153	0	131,162	134,424	134,271	153	0	131,162
61990 - OH Contra	0	(178,878)	178,878	0	(148,692)	0	(178,878)	178,878	0	(148,692)
61998 - Capital Proj OH Alloc Co	(162,282)	0	(162,282)	(100)	0	(162,282)	0	(162,282)	(100)	0
Total Contract Services	3,498,656	3,403,327	95,330	3	3,542,879	3,498,656	3,403,327	95,330	3	3,542,879
Safety and Security										
61170 - Services - Fire, Police,	512,166	508,886	3,280	1	495,058	512,166	508,886	3,280	1	495,058
61180 - Services - SDUPD-Harbor	1,083,136	1,083,136	0	0	1,057,083	1,083,136	1,083,136	0	0	1,057,083
61185 - Guard Services	293,292	310,000	(16,708)	(6)	275,000	293,292	310,000	(16,708)	(6)	275,000
61188 - Other Safety & Security Serv	116,667	170,783	(54,116)	(46)	89,012	116,667	170,783	(54,116)	(46)	89,012
Total Safety and Security	2,005,261	2,072,805	(67,544)	(3)	1,916,153	2,005,261	2,072,805	(67,544)	(3)	1,916,153
Space Rental										
62100 - Rent	849,972	849,963	9	0	849,921	849,972	849,963	9	0	849,921
Total Space Rental	849,972	849,963	9	0	849,921	849,972	849,963	9	0	849,921

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			Variance	Variance	Prior Year			Variance	Variance	Prior Year		
	Budget	Actual	Favorable (Unfavorable)	Percent	Actual	Budget	Actual	Favorable (Unfavorable)	Percent	Actual		
Utilities												
63100 - Telephone & Other Commun	\$39,303	\$45,462	\$(6,159)	(16)	\$29,669	\$39,303	\$45,462	\$(6,159)	(16)	\$29,669		
63110 - Utilities - Gas & Electr	950,706	896,873	53,833	6	991,429	950,706	896,873	53,833	6	991,429		
63120 - Utilities - Water	79,736	98,015	(18,279)	(23)	60,548	79,736	98,015	(18,279)	(23)	60,548		
63190 - OH Contra	0	0	0	0	0	0	0	0	0	0		
Total Utilities	1,069,745	1,040,351	29,394	3	1,081,646	1,069,745	1,040,351	29,394	3	1,081,646		
Maintenance												
64100 - Facilities Supplies	59,867	26,121	33,746	56	49,063	59,867	26,121	33,746	56	49,063		
64110 - Maintenance - Annual R	834,975	796,377	38,598	5	703,397	834,975	796,377	38,598	5	703,397		
64122 - Contractor Labor	0	164	(164)	0	0	0	164	(164)	0	0		
64123 - Contractor Burden	0	209	(209)	0	0	0	209	(209)	0	0		
64124 - Maintenance-Overhead	0	196	(196)	0	32	0	196	(196)	0	32		
64125 - Major Maintenance - Mat	20,000	53,510	(33,510)	(168)	194,177	20,000	53,510	(33,510)	(168)	194,177		
64127 - Contract Overhead (co	0	522	(522)	0	0	0	522	(522)	0	0		
64130 - Remediation	0	(19)	19	0	0	0	(19)	19	0	0		
64140 - Refuse & Hazardous Waste	40,552	52,025	(11,473)	(28)	44,968	40,552	52,025	(11,473)	(28)	44,968		
Total Maintenance	955,393	929,106	26,288	3	991,637	955,393	929,106	26,288	3	991,637		
Equipment and Systems												
65100 - Equipment & Systems	8,201	10,098	(1,897)	(23)	13,495	8,201	10,098	(1,897)	(23)	13,495		
65101 - OH Contra	(594)	0	(594)	(100)	(126)	(594)	0	(594)	(100)	(126)		
Total Equipment and Systems	7,607	10,098	(2,491)	(33)	13,369	7,607	10,098	(2,491)	(33)	13,369		
Materials and Supplies												
65110 - Office & Operating Suppl	29,828	34,986	(5,158)	(17)	26,029	29,828	34,986	(5,158)	(17)	26,029		
65120 - Safety Equipment & Suppl	4,071	11,145	(7,074)	(174)	2,674	4,071	11,145	(7,074)	(174)	2,674		
65130 - Tools - Small	0	1,781	(1,781)	0	256	0	1,781	(1,781)	0	256		
65199 - OH Contra	(6,394)	(1,924)	(4,470)	(70)	(1,024)	(6,394)	(1,924)	(4,470)	(70)	(1,024)		
Total Materials and Supplies	27,505	45,988	(18,483)	(67)	27,934	27,505	45,988	(18,483)	(67)	27,934		

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Insurance											
67170 - Insurance - Property	\$44,725	\$43,466	\$1,259	3	\$40,919	\$44,725	\$43,466	\$1,259	3	\$40,919	
67171 - Insurance - Liability	12,533	11,825	709	6	11,825	12,533	11,825	709	6	11,825	
67172 - Insurance - Public Offic	18,792	15,984	2,808	15	12,205	18,792	15,984	2,808	15	12,205	
67173 - Insurance Miscellaneous	55,555	44,844	10,711	19	21,185	55,555	44,844	10,711	19	21,185	
Total Insurance	131,605	116,118	15,487	12	86,134	131,605	116,118	15,487	12	86,134	
Employee Development and Suppo											
66120 - Awards - Service	5,091	1,355	3,736	73	(258)	5,091	1,355	3,736	73	(258)	
66130 - Book & Periodicals	3,714	7,523	(3,809)	(103)	6,015	3,714	7,523	(3,809)	(103)	6,015	
66220 - Permits/Certificates/Lic	7,188	600	6,588	92	(1,021)	7,188	600	6,588	92	(1,021)	
66260 - Recruiting	2,181	0	2,181	100	61	2,181	0	2,181	100	61	
66280 - Seminars & Training	22,575	29,911	(7,337)	(32)	2,994	22,575	29,911	(7,337)	(32)	2,994	
66290 - Transportation	13,084	10,766	2,318	18	10,320	13,084	10,766	2,318	18	10,320	
66299 - OH Contra	(4,789)	(3,006)	(1,783)	(37)	(1,421)	(4,789)	(3,006)	(1,783)	(37)	(1,421)	
66305 - Travel-Employee Developm	15,000	10,621	4,379	29	6,630	15,000	10,621	4,379	29	6,630	
66310 - Tuition	3,333	0	3,333	100	2,339	3,333	0	3,333	100	2,339	
66320 - Uniforms	4,644	4,084	560	12	4,367	4,644	4,084	560	12	4,367	
Total Employee Development and Suppo	72,021	61,854	10,167	14	30,026	72,021	61,854	10,167	14	30,026	
Business Development											
66100 - Advertising	20,543	21,095	(552)	(3)	4,751	20,543	21,095	(552)	(3)	4,751	
66200 - Memberships & Dues	20,904	15,689	5,215	25	45,051	20,904	15,689	5,215	25	45,051	
66230 - Postage & Shipping	1,385	254	1,131	82	0	1,385	254	1,131	82	0	
66240 - Promotional Activities	43,940	62,376	(18,436)	(42)	9,575	43,940	62,376	(18,436)	(42)	9,575	
66250 - Promotional Materials	650	2,829	(2,179)	(335)	153	650	2,829	(2,179)	(335)	153	
66300 - Travel-Business Developm	6,767	4,866	1,900	28	2,877	6,767	4,866	1,900	28	2,877	
Total Business Development	94,189	107,110	(12,921)	(14)	62,406	94,189	107,110	(12,921)	(14)	62,406	
Equipment Rentals and Repairs											
66140 - Computer Licenses & Agre	1,442	5,400	(3,958)	(275)	41,689	1,442	5,400	(3,958)	(275)	41,689	
66150 - Equipment Rental/Leasing	27,261	28,749	(1,488)	(5)	33,779	27,261	28,749	(1,488)	(5)	33,779	
66160 - Tenant Improvements	75,000	39,314	35,686	48	39,223	75,000	39,314	35,686	48	39,223	
66270 - Repairs - Office Equipme	194,090	267,334	(73,245)	(38)	119,050	194,090	267,334	(73,245)	(38)	119,050	
66279 - OH Contra	(8,163)	(90,572)	82,409	1,010	(34,998)	(8,163)	(90,572)	82,409	1,010	(34,998)	
Total Equipment Rentals and Repairs	289,630	250,225	39,405	14	198,742	289,630	250,225	39,405	14	198,742	

Print Date: 8/18/2017 Print Time: 3:31:35PM Report ID: GL0012

	Month to Date					Year to Date					
	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	
Total Non-Personnel Expenses	9,001,584	8,886,943	114,640	1	8,800,848	9,001,584	8,886,943	114,640	1	8,800,848	
Total Departmental Expenses before	11,886,806	11,507,098	379,708	3	11,500,193	11,886,806	11,507,098	379,708	3	11,500,193	
Depreciation and Amortization											
69110 - Depreciation Expense	\$7,870,480	\$7,870,480	\$0	0	\$7,696,552	\$7,870,480	\$7,870,480	\$0	0	\$7,696,552	
Total Depreciation and Amortization	7,870,480	7,870,480	0	0	7,696,552	7,870,480	7,870,480	0	0	7,696,552	
Non-Operating Revenue/(Expense)											
Passenger Facility Charges											
71110 - Passenger Facility Charg	3,662,403	3,662,403	0	0	3,515,663	3,662,403	3,662,403	0	0	3,515,663	
Total Passenger Facility Charges	3,662,403	3,662,403	0	0	3,515,663	3,662,403	3,662,403	0	0	3,515,663	
Customer Facility Charges											
71120 - Customer facility charges (Con	3,661,035	3,661,035	0	0	3,149,174	3,661,035	3,661,035	0	0	3,149,174	
Total Customer Facility Charges	3,661,035	3,661,035	0	0	3,149,174	3,661,035	3,661,035	0	0	3,149,174	
Quiter Home Program											
71212 - Quieter Home - Labor	(41,667)	(13,914)	27,753	67	(27,678)	(41,667)	(13,914)	27,753	67	(27,678)	
71213 - Quieter Home - Burden	0	(6,611)	(6,611)	0	(11,898)	0	(6,611)	(6,611)	0	(11,898)	
71214 - Quieter Home - Overhead	(20,000)	(4,178)	15,822	79	(8,444)	(20,000)	(4,178)	15,822	79	(8,444)	
71215 - Quieter Home - Material	(300,000)	(309,998)	(9,998)	(3)	(664,622)	(300,000)	(309,998)	(9,998)	(3)	(664,622)	
71216 - Quieter Home Program	307,713	264,419	(43,294)	(14)	564,147	307,713	264,419	(43,294)	(14)	564,147	
71217 - Contract Labor	0	(335)	(335)	0	(40)	0	(335)	(335)	0	(40)	
71218 - Contractor Burden	0	0	0	0	(51)	0	0	0	0	(51)	
Total Quiter Home Program	(53,954)	(70,617)	(16,664)	(31)	(148,586)	(53,954)	(70,617)	(16,664)	(31)	(148,586)	
Interest Income											
71310 - Interest - Investments	546,343	496,938	(49,406)	(9)	319,916	546,343	496,938	(49,406)	(9)	319,916	
71340 - Interest - Note Receivab	163,698	163,698	0	0	171,664	163,698	163,698	0	0	171,664	
71361 - Interest Income - 2010 Bonds	0	63,781	63,781	0	37,193	0	63,781	63,781	0	37,193	
71363 - Interest Income - 2013 Bonds	0	34,796	34,796	0	22,944	0	34,796	34,796	0	22,944	
71365 - Interest Income - 2014 Bond A	0	34,795	34,795	0	25,342	0	34,795	34,795	0	25,342	
Total Interest Income	710,041	794,008	83,967	12	577,060	710,041	794,008	83,967	12	577,060	
Interest income BAB's rebate											
71362 - BAB interest rebate	388,017	387,600	(416)	0	385,851	388,017	387,600	(416)	0	385,851	
Total Interest income BAB's rebate	388,017	387,600	(416)	0	385,851	388,017	387,600	(416)	0	385,851	

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	Month to Date					Year to Date					
	Dudaat	Antural	Variance Favorable	Variance Percent	Prior Year Actual	Dudaat	A	Variance Favorable	Variance Percent	Prior Year Actual	
	Budget	Actual	(Unfavorable)	Percent	Actual	Budget	Actual	(Unfavorable)	Percent	Actual	
Interest Expense											
71411 - Interest Expense- 2010 Bonds	\$(2,521,646)	\$(2,521,646)	\$0	0	\$(2,559,687)	\$(2,521,646)	\$(2,521,646)	\$0	0	\$(2,559,687)	
71412 - Interest Expense 2013 Bonds	(1,521,979)	(1,521,979)	0	0	(1,529,163)	(1,521,979)	(1,521,979)	0	0	(1,529,163)	
71413 - Interest Expense 2014 Bond A	(1,361,768)	(1,361,768)	0	0	(1,361,768)	(1,361,768)	(1,361,768)	0	0	(1,361,768)	
71420 - Interest Expense-Variable Debt	(38,953)	(68,315)	(29,362)	(75)	(25,610)	(38,953)	(68,315)	(29,362)	(75)	(25,610)	
71430 - LOC Fees - C/P	(89,251)	29,563	118,813	133	(29,446)	(89,251)	29,563	118,813	133	(29,446)	
71458 - Capitalized Interest	0	526,833	526,833	0	464,561	0	526,833	526,833	0	464,561	
71460 - Interest Expense - Other	(994,718)	(202,207)	792,511	80	0	(994,718)	(202,207)	792,511	80	0	
71461 - Interest Expense - Cap Leases	(55,168)	(55,168)	0	0	(56,731)	(55,168)	(55,168)	0	0	(56,731)	
Total Interest Expense	(6,583,482)	(5,174,687)	1,408,795	21	(5,097,843)	(6,583,482)	(5,174,687)	1,408,795	21	(5,097,843)	
Amortization											
69210 - Amortization - Premium	341,908	341,908	0	0	349,586	341,908	341,908	0	0	349,586	
Total Amortization	341,908	341,908	0	0	349,586	341,908	341,908	0	0	349,586	
Other Non-Operating Income (Expense)											
71530 - Gain/Loss On Investments	0	223,971	223,971	0	(258,833)	0	223,971	223,971	0	(258,833)	
71620 - Other non-operating revenue (e	0	4,179	4,179	0	1,613	0	4,179	4,179	0	1,613	
73300 - DMJM and Auth OH Clearin	0	0	0	0	0	0	0	0	0	0	
Total Other Non-Operating Income (Expense	0	228,150	228,150	0	(257,220)	0	228,150	228,150	0	(257,220)	
Total Non-Operating Revenue/(Expense)	2,125,967	3,829,799	1,703,832	80	(2,473,685)	2,125,967	3,829,799	1,703,832	80	(2,473,685)	
Capital Grant Contribution											
72100 - AIP Grants	361,250	48,189	(313,061)	(87)	238,552	361,250	48,189	(313,061)	(87)	238,552	
Total Capital Grant Contribution	361,250	48,189	(313,061)	(87)	238,552	361,250	48,189	(313,061)	(87)	238,552	
Total Expenses Net of Non-Operating Revenue/ (Expense)	17,270,069	15,499,590	1,770,479	10	16,484,507	17,270,069	15,499,590	1,770,479	10	16,484,507	
Net Income/(Loss)	5,316,638	7,400,679	2,084,040	39	4,954,291	5,316,638	7,400,679	2,084,040	39	4,954,291	
73200 - Equipment Outlay Expendi	0	(59,038)	(59,038)	0	0	0	(59,038)	(59,038)	0	0	
73299 - Capitalized Equipment Co	0	59,038	59,038	0	0	0	59,038	59,038	0	0	

Item 2



# Review of the Unaudited Financial Statements for the Twelve Months Ended June 30, 2017 and 2016

# SANDIEGO

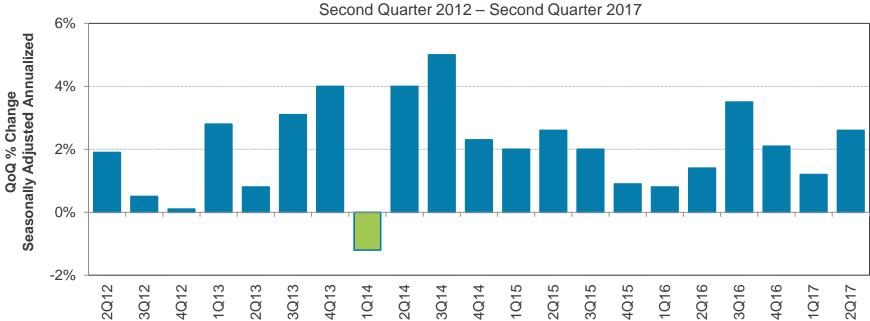
LET'S GO.

Presented by: Scott Brickner, CPA Vice President, Finance and Asset Management/Treasurer Kathy Kiefer Senior Director, Finance & Asset Management

August 28, 2017

# Second Quarter GDP

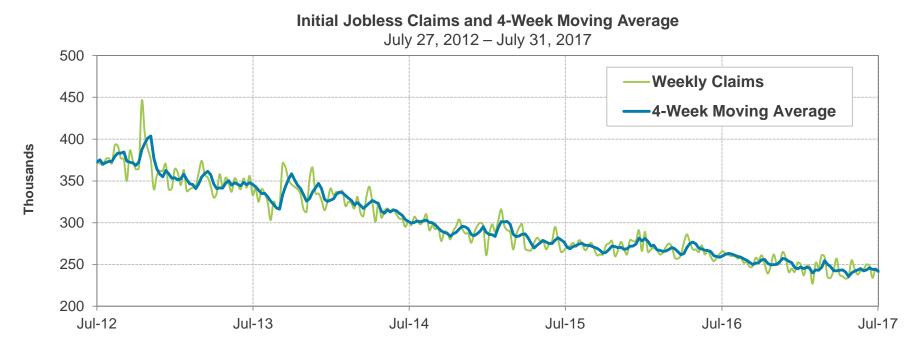
Second quarter GDP increased at an annual rate of 2.6% (advance estimate), well above the 1.2% pace of the prior quarter. Second quarter GDP was brought up by a smaller decrease in private inventory investment, an acceleration in PCE and an upturn in federal government spending. These were partially offset by a downturn in residential fixed investment and decelerations in exports and nonresidential fixed investment.



U.S. Gross Domestic Product (QoQ)

# **Initial Claims For Unemployment**

For the week of July 28th, initial claims for unemployment (seasonally adjusted) decreased by 5,000 to 240,000. The 4-week moving average, which helps smooth out some of the weekly volatility, decreased by 2,500 to 241,750. The low jobless claims reflect continued labor market strength.



### **Unemployment Rates**

The National unemployment rate rose slightly from 4.3 percent in May to 4.4 percent in June. The National U-6 rate also increased slightly from 8.4 percent in May to 8.6 percent in June. The California unemployment rate held its position at 4.7 percent for the month of June. Locally, San Diego's unemployment rate increased to 4.3 percent, an increase of 0.7 percentage points from May.



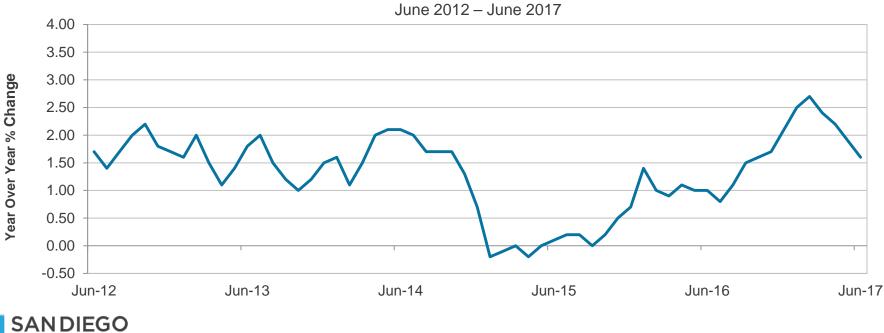
#### **Unemployment Rates**

Source: US Dept of Labor, CA EDD

### **Consumer Price Index**

The Consumer Price Index (CPI) for the twelve months ending June rose by 1.60%, down from a 1.90% increase in May. Core CPI, excluding food and energy, remained at 1.70% for the twelve months ending June, with no change from May.

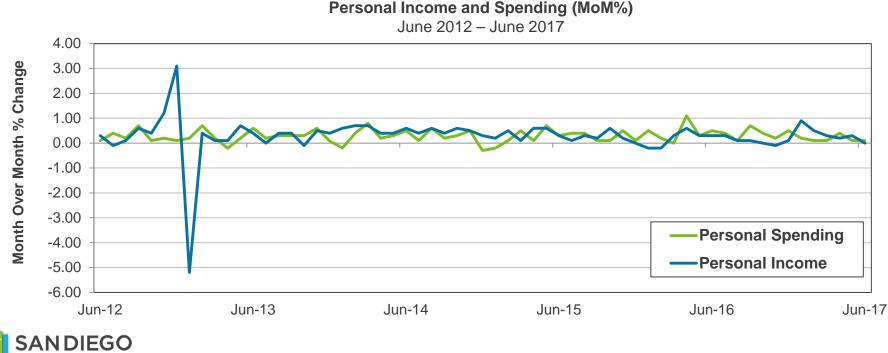
**Consumer Price Index (YoY%)** 



Source: Bureau Of Economic Analysis

## **Personal Income and Spending**

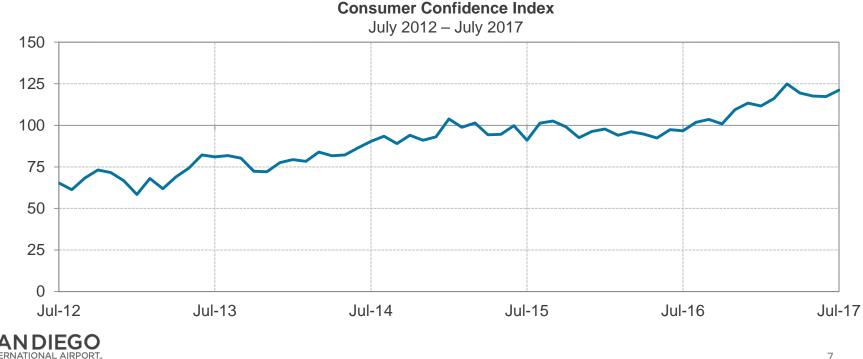
The overall picture for the consumer was weak in June. Personal income was flat at 0.00%, down from a 0.30% increase in May. Consumer spending was at least positive at a 0.10% increase, unchanged from May.



Source: Bureau Of Economic Analysis

### **Consumer Confidence Index**

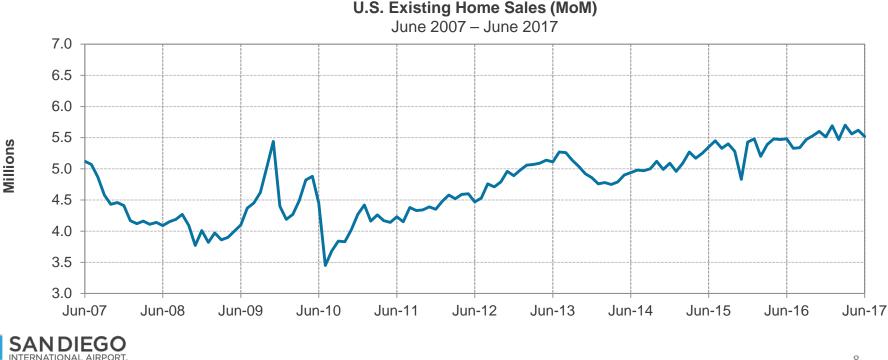
The Consumer Confidence Index increased to 121.1 points in July, up from 117.3 points in June. Consumers continue to expect modest growth in the economy.



Source: Conference Board. 100=1985.

## **Existing Home Sales**

Existing home sales declined 1.8% in June to a seasonally adjusted rate of 5.52 million units. Low supply kept homes selling at a near record pace but ultimately ended up muting overall activity, leaving the Midwest as the only region to see an increase in existing home sales in June.

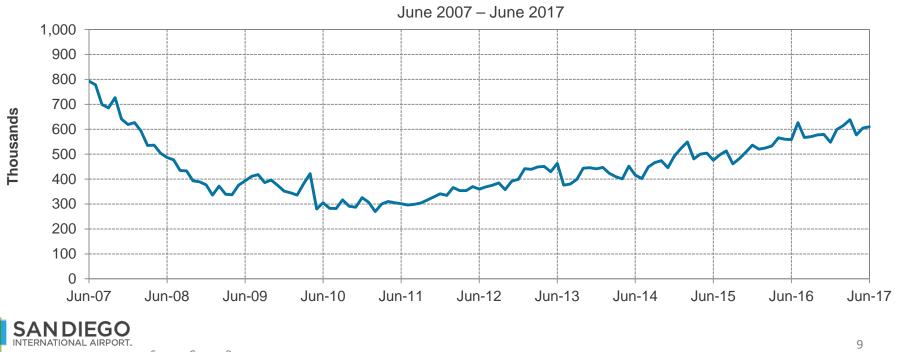


Source: National Association of Realtors

### **New Home Sales**

U.S. New Home Sales

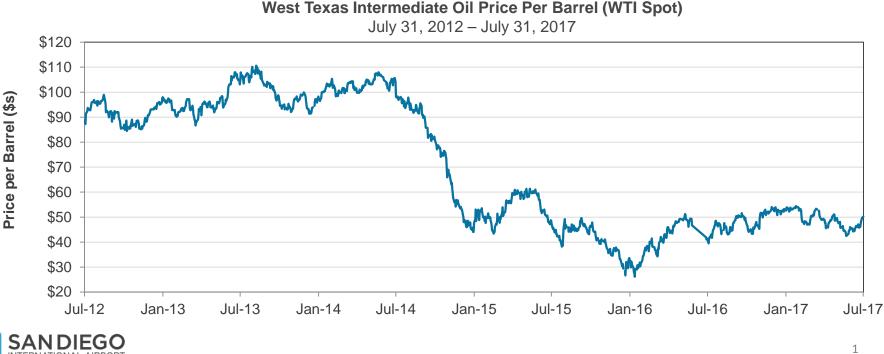
New homes sales increased in June to a seasonally adjusted annualized rate of 610,000 units, which was 0.8% above the revised May rate of 605,000 units and 9.1% above the June 2016 estimate of 559,000 units.



Source: Census Bureau

### **Crude Oil Prices**

Oil (WTI spot) closed at \$50.21 on July 31st, 7.7% above its 30-day average of \$46.60. This month, crude oil is 3.4% above its 12-month average of \$48.56. Declines in supply, news of cuts to oil-and-gas exploration spending and signs of slowdowns in U.S. output have been the primary drivers of the recent oil rally.

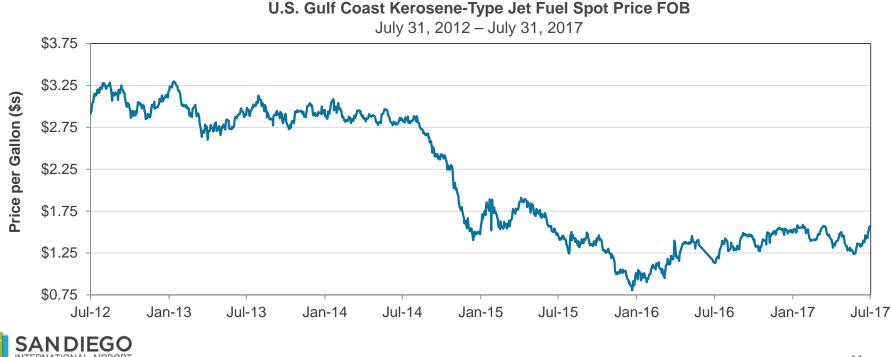


LET'S GO

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### **Jet Fuel Prices**

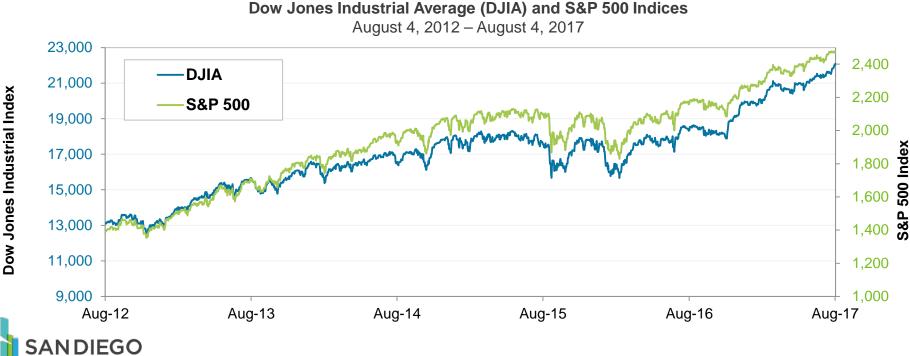
Jet fuel (U.S. Gulf Coast Spot) closed at \$1.573 on July 31st, which was up 10.8% above its 30-day and 12-month averages of \$1.419. Jet fuel prices are trending higher on higher crude oil prices.



Source: U.S. Energy Information Administration (EIA)

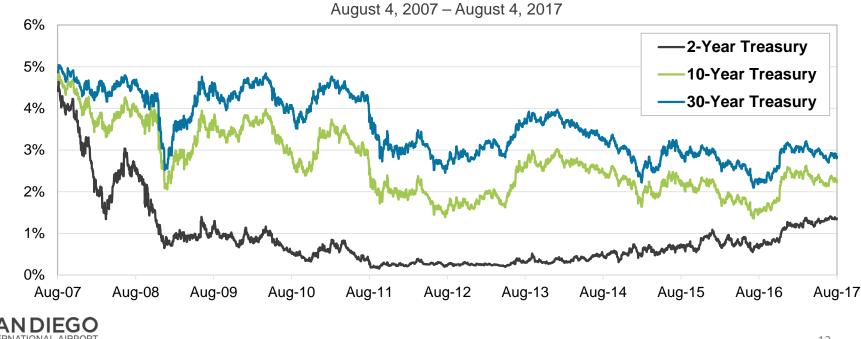
# U.S. Equity Markets

Equity markets continue to not be phased by the uncertainty of the Trump administration and geopolitical tensions, and are still reaching new all-time highs. Year-to-date, the DJIA is up 11.8% and the S&P 500 is up 10.6%.



### **Treasury Yield History**

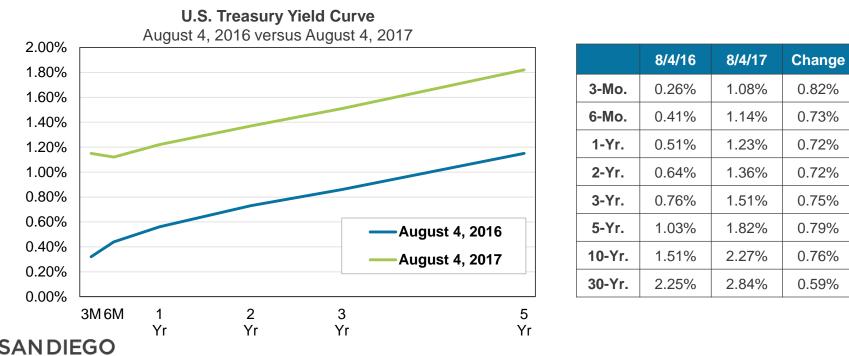
Longer-term Treasury yields experienced larger moves during the week of August 4th, driven by a slew of economic data but largely by the positive jobs report.

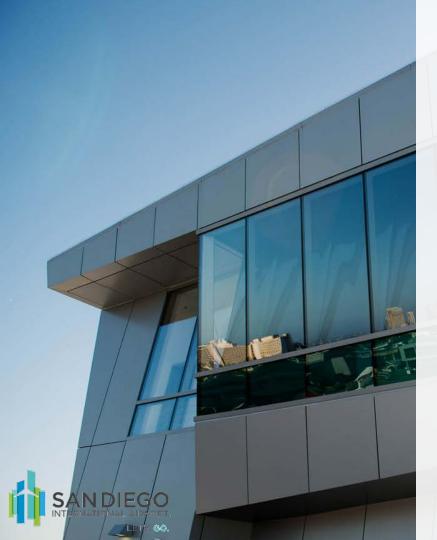


2-, 10- and 30-year U.S. Treasury Yields August 4, 2007 – August 4, 2017

## U.S. Treasury Yield Curve

Treasury yields have risen slightly over the past few weeks driven by favorable economic data, but they are still below their March highs. Treasury yields are still well above prior year levels.

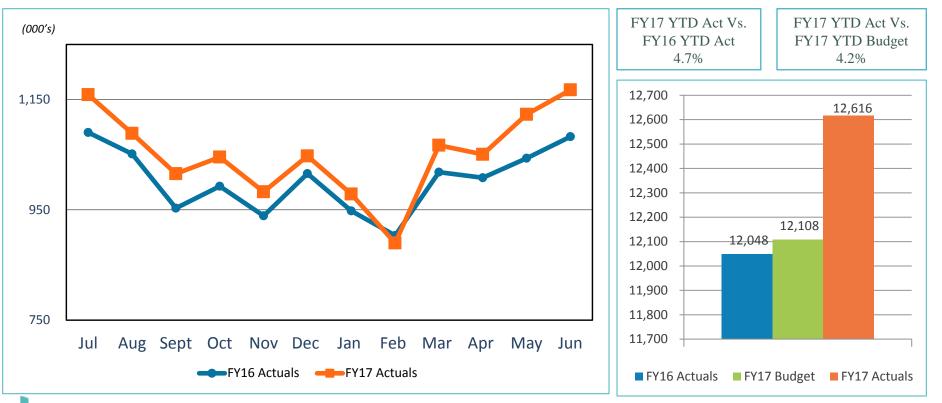




Revenue & Expenses (Unaudited) For the Month Ended June 30, 2017 and 2016

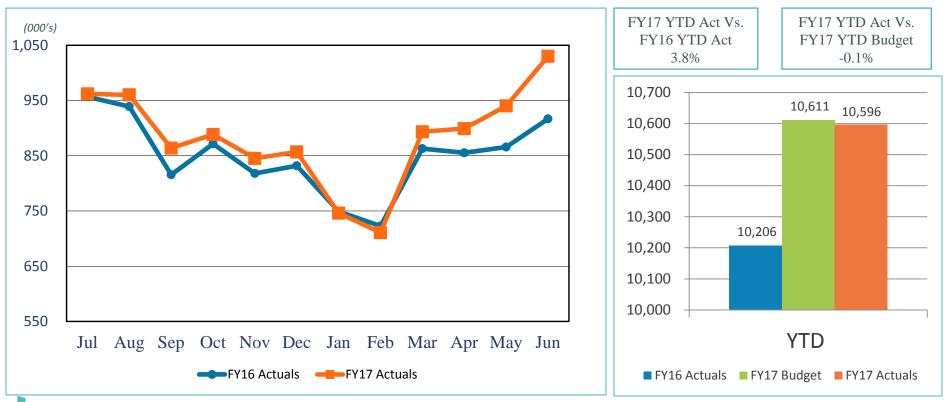


#### Gross Landing Weight Units (000 lbs)





#### Enplanements



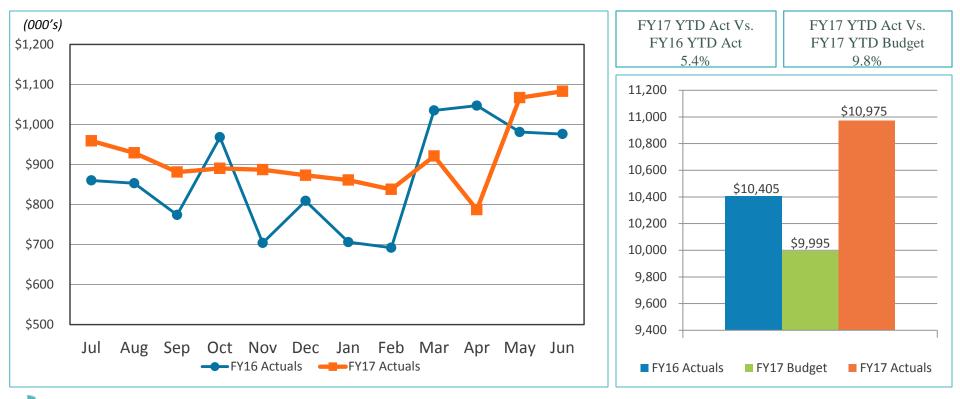


#### **Car Rental License Fees**





#### Food and Beverage Concessions Revenue



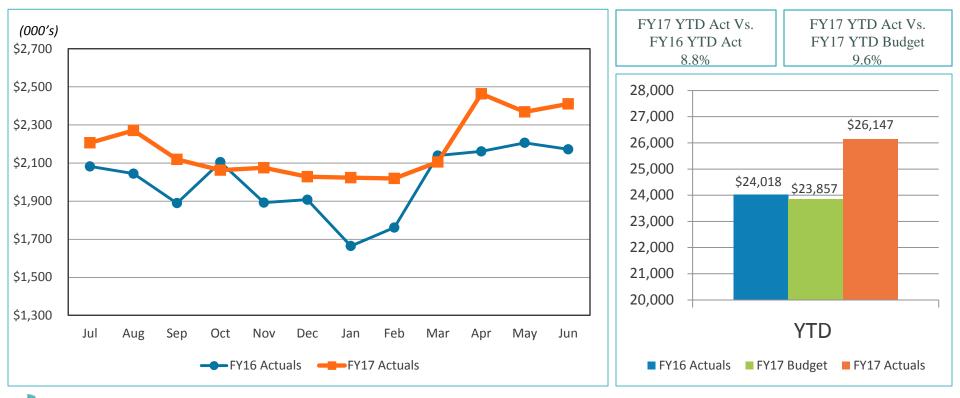


#### **Retail Concessions Revenue**



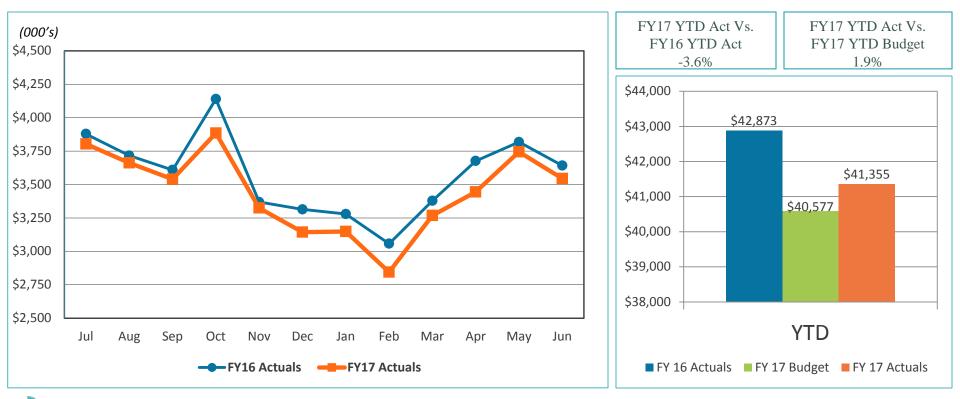


#### Total Terminal Concessions (Includes Cost Recovery)





#### Parking Revenue





#### Operating Revenues for the Month Ended June 30, 2017 (Unaudited)

						ariance vorable	%	Prior
(In thousands)	В	udget	A	ctual	-	avorable)	Change	Year
Aviation revenue:						<u> </u>		
Landing fees	\$	2,403	\$	1,007	\$	(1,396)	(58)%	\$ 954
Aircraft parking fees		242		262		20	8%	226
Building rentals		4,579		6,084		1,505	33%	4,751
Security surcharge		2,488		2,132		(356)	(14)%	4,654
CUPPS Support Charges		104		42		(62)	-	46
Other aviation revenue		138		136		(2)	(1)%	136
Total aviation revenue	\$	9,954	\$	9,663	\$	(291)	(3)%	\$10,767



### Operating Revenues for the Month Ended June 30, 2017 (Unaudited)

(In thousands)	B	udget	A	ctual	Fav	riance vorable ivorable)	% _Change		Prior (ear
Terminal rent non-airline	\$	103	\$	138	\$	35	34%	\$	110
Concession revenue:									
Terminal concession revenue:									
Food and beverage	\$	954	\$	1,083	\$	129	14%	\$	976
Retail		614		683		69	11%		605
Space storage		72		80		8	11%		71
Cost recovery		258		242		(16)	(6)%		207
Other (Primarily advertising)		318		322		4	1%		313
Total terminal concession revenue		2,216		2,410		194	9%		2,172
Car rental and license fee revenue:									
Rental car and license fees		2,245		2,460		215	10%		2,809
Rental car center cost recovery		183		248		65	36%		148
License fees-other		362		537		175	48%		442
Total rental car and license fees		2,790		3,245		455	16%		3,399
Total concession revenue	\$	5,006	\$	5,655	\$	649	13%	-	5,571



### Operating Revenues for the Month Ended June 30, 2017 (Unaudited)

(In thousands)	F	Budget	Ac	tual	Fav	riance orable vorable)	% Change	Prior Year
Parking revenue:		Juugot					onango	
Short-term parking revenue	\$	1,771	\$	1,821	\$	50	3%	\$ 2,258
Long-term parking revenue		1,552		1,724		172	11%	1,384
Total parking revenue		3,323		3,545		222	7%	3,642
Ground transportation permits and citations		550		756		206	37%	472
Ground rentals		1,549		1,548		(1)	-	1,535
Grant reimbursements		18		24		6	33%	24
Other operating revenue		63		112		49	78%	90
Subtotal		5,503		5,985		482	9%	5,763
Total operating revenues	\$	20,566	\$ 2	1,441	\$	875	4%	\$22,211



### Operating Expenses for the Month Ended June 30, 2017 (Unaudited)

				Va	ariance		
				Fa	vorable	%	Prior
(In thousands)	B	Budget	Actual	(Unf	avorable)	Change	Year
Operating expenses:							
Salaries and benefits	\$	4,328	\$ 5,526	\$	(1,198)	(28)%	\$ 3,516
Contractual services		3,754	4,291		(537)	(14)%	3,647
Safety and security		2,746	3,095		(349)	(13)%	3,155
Space rental		849	849		-	-	868
Utilities		1,173	972		201	17%	1,023
Maintenance		1,498	1,425		73	5%	1,012
Equipment and systems		67	89		(22)	(33)%	254
Materials and supplies		41	82		(41)	(100)%	80
Insurance		77	79		(2)	(3)%	79
Employee development and support		124	219		(95)	(77)%	164
Business development		245	161		84	34%	326
Equipment rental and repairs		293	147		146	50%	135
Total operating expenses	\$	15,195	\$ 16,935	\$	(1,740)	(11)%	\$14,259



### Financial Summary for the Month Ended June 30, 2017 (Unaudited)

				Va	ariance		
				Fa	vorable	%	Prior
(In thousands)	E	Budget	Actual	(Unf	avorable)	Change	Year
Total operating revenues	\$	20,566	\$ 21,441	\$	875	4%	\$22,211
Total operating expenses		15,195	16,935	\$	(1,740)	(11)%	14,259
Income from operations		5,371	4,506		(865)	(16)%	7,952
Depreciation		9,333	9,333		-	-	8,746
Operating income (loss)	\$	(3,962)	\$ (4,827)	\$	(865)	(22)%	\$ (794)



### Nonoperating Revenues & Expenses for the Month Ended June 30, 2017 (Unaudited)

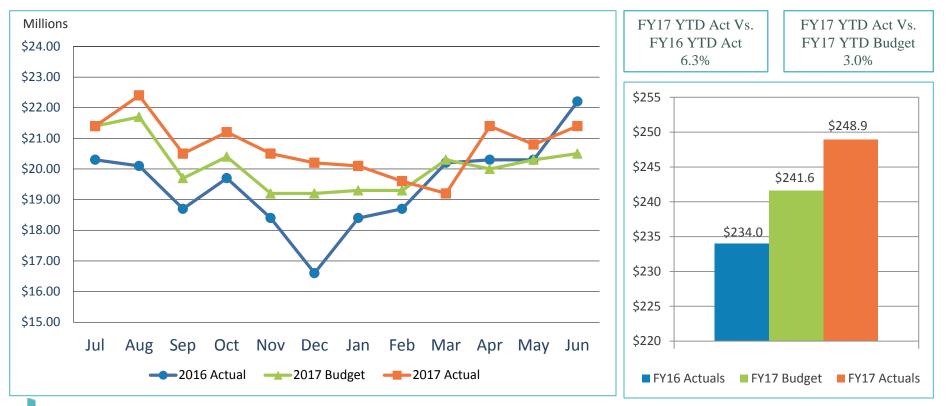
						Variance Favorable	%	Prior
(In thousands)	В	udget	A	Actual	(Ui	nfavorable)	Change	Year
Nonoperating revenues (expenses):								
Passenger facility charges	\$	3,806	\$	3,644	\$	(162)	(4)%	\$ 3,464
Customer facility charges (Rental Car Center)		3,450		3,471		21	1%	2,830
Quieter Home Program, net		(249)		(108)		141	57%	962
Interest income		528		777		249	47%	555
BAB interest rebate		386		396		10	-	399
Interest expense & debt issuance costs		(5,640)		(5,776)		(136)	(2)%	(2,176)
Bond amortization		343		343		-	-	350
Other nonoperating revenue (expenses)		(1)		(461)		(460)	-	1,121
Nonoperating revenue, net		2,623		2,286		(337)	-	7,505
Change in net position before grant contributions		(1,339)		(2,541)		(1,202)		6,711
Capital grant contributions		150		99		(51)	(34)%	(147)
Change in net position	\$	(1,189)	\$	(2,442)	\$	(1,253)	-	\$ 6,564





Revenue & Expense (Unaudited) For the Twelve Months Ended June 30, 2017 and 2016

#### **Operating Revenue (Unaudited)**





#### Operating Revenues for the Twelve Months Ended June 30, 2017 (Unaudited)

				ariance vorable	%	Prior
(In thousands)	Budget	Actual	-	avorable)	<sup>76</sup> Change	Year
Aviation revenue:						
Landing fees	\$ 26,621	\$ 24,637	\$	(1,984)	(7)%	\$ 23,985
Aircraft parking fees	2,908	2,927	\$	19	1%	2,701
Building rentals	54,925	56,624		1,699	3%	53,536
Security surcharge	29,858	29,478		(380)	(1)%	29,223
CUPPS Support Charges	1,245	1,182		(63)	(5)%	1,152
Other aviation revenue	1,620	1,617		(3)	-	1,607
Total aviation revenue	\$ 117,177	\$ 116,465	\$	(712)	(1)%	\$112,204



#### Operating Revenues for the Twelve Months Ended June 30, 2017 (Unaudited)

					Va	ariance		
					Fa	vorable	%	Prior
(In thousands)	E	Budget	/	Actual	(Unfa	avorable)	Change	Year
Terminal rent non-airline	\$	1,242	\$	1,556	\$	314	25%	\$ 1,032
Concession revenue: Terminal concession revenue:								
Food and beverage		9,995		10,975		980	10%	10,405
Retail		6,470		7,200		730	11%	6,369
Space storage		864		879		15	2%	855
Cost recovery		2,881		2,616		(265)	(9)%	2,520
Other (Primarily advertising)		3,647		4,477		830	23%	3,869
Total terminal concession revenue		23,857		26,147		2,290	10%	24,018
Car rental and license fee revenue:								
Rental car license fees		26,489		28,296		1,807	7%	27,025
Rental car center cost recovery		2,195		1,866		(329)	(15)%	791
License fees-other		4,339		4,948		609	14%	4,441
Total rental car and license fees		33,023		35,110		2,087	6%	32,257
Total concession revenue	\$	56,880	\$	61,257	\$	4,377	8%	\$ 56,275

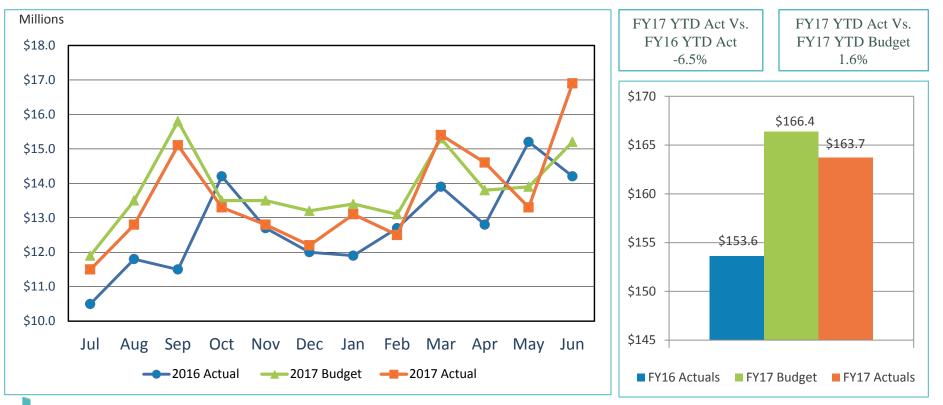


#### Operating Revenues for the Twelve Months Ended June 30, 2017 (Unaudited)

					riance		
				Fa	vorable	%	Prior
(In thousands)	E	Budget	Actual	(Unfa	avorable)	Change	Year
Parking revenue:							
Short-term parking revenue	\$	23,496	\$ 23,415	\$	(81)	-	\$ 26,477
Long-term parking revenue		17,081	17,940		859	5%	16,396
Total parking revenue		40,577	 41,355		778	2%	42,873
Ground transportation permits and citations		6,242	8,052		1,810	29%	5,233
Ground rentals		18,583	18,497		(86)	-	15,194
Grant reimbursements		220	292		72	33%	293
Other operating revenue		752	1,457		705	94%	890
Subtotal		66,374	 69,653		3,279	5%	64,483
Total operating revenues	\$	241,673	\$ 248,931	\$	7,258	3%	\$233,994



#### **Operating Expenses (Unaudited)**





### Operating Expenses for the Twelve Months Ended June 30, 2017 (Unaudited)

					Va	ariance		
					Fa	vorable	%	Prior
(In thousands)	Bu	Idget	A	ctual	(Unf	avorable)	Change	Year
Operating expenses:								
Salaries and benefits	\$	45,556	\$	46,907	\$	(1,351)	(3)%	\$ 42,067
Contractual services		44,698		44,312		386	1%	38,211
Safety and security		29,061		28,422		639	2%	28,721
Space rental		10,191		10,190		1	-	10,367
Utilities		12,903		10,736		2,167	17%	11,480
Maintenance		14,666		14,270		396	3%	14,122
Equipment and systems		365		513		(148)	(41)%	714
Materials and supplies		447		611		(164)	(37)%	529
Insurance		1,013		956		57	6%	949
Employee development and support		1,328		1,353		(25)	(2)%	1,242
Business development		2,564		2,341		223	9%	2,391
Equipment rental and repairs		3,628		3,130		498	14%	2,860
Total operating expenses	\$ 1	66,420	\$	163,741	\$	2,679	2%	\$153,653



### Financial Summary for the Twelve Months Ended June 30, 2017 (Unaudited)

			Va	riance		
			Fav	vorable	%	Prior
(In thousands)	Budget	Actual	(Unfa	avorable)	Change	Year
Total operating revenues	\$ 241,673	\$ 248,931	\$	7,258	3%	\$233,994
Total operating expenses	166,420	163,741		2,679	2%	153,653
Income from operations	75,253	85,190		9,937	13%	80,341
Depreciation	95,229	95,229		-	-	87,821
Operating income (loss)	\$ (19,976)	\$ (10,039)	\$	9,937	50%	\$ (7,480)

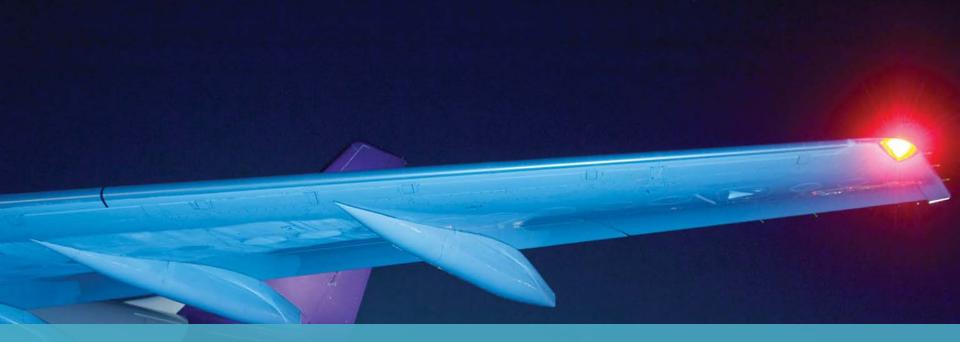


### Nonoperating Revenues & Expenses for the Twelve Months Ended June 30, 2017 (Unaudited)

				V	ariance		
				Fa	avorable	%	Prior
E	Budget		Actual	(Un	favorable)	Change	Year
\$	41,924	\$	42,200	\$	276	1%	\$ 40,258
	37,287		36,528		(759)	(2)%	33,208
	(3,207)		(785)		2,422	76%	(3,799)
	6,536		8,134		1,598	24%	5,999
	4,631		4,651		20	-	4,656
	(67,082)		(62,347)		4,735	7%	(54,878)
	4,153		4,154		1	-	4,243
	(10)		(17,121)		(17,111)	-	2,246
	24,232		15,414		(8,818)	(36)%	31,933
I	4,256		5,375		1,119	26%	24,453
	1,350		1,904		554	41%	10,477
\$	5,606	\$	7,279	\$	1,673	30%	\$ 34,930
	\$	37,287 (3,207) 6,536 4,631 (67,082) 4,153 (10) <b>24,232</b> <b>4,256</b> 1,350	\$ 41,924 \$ 37,287 (3,207) 6,536 4,631 (67,082) 4,153 (10) 24,232 4,256 1,350	\$ 41,924       \$ 42,200         37,287       36,528         (3,207)       (785)         6,536       8,134         4,631       4,651         (67,082)       (62,347)         4,153       4,154         (10)       (17,121)         24,232       15,414         1,350       1,904	Budget         Actual         Fa (Um)           \$ 41,924         \$ 42,200         \$ 37,287         \$ 36,528           (3,207)         (785)         ( 4,631         4 4,651           (67,082)         (62,347)         4 4,153         4 4,154           (10)         (17,121)         ( 4,256         5 37,287           1,350         1,904         ( 1,904         ( 1,904	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Budget         Actual         Favorable (Unfavorable)         % Change           \$ 41,924         \$ 42,200         \$ 276         1%           37,287         36,528         (759)         (2)%           (3,207)         (785)         2,422         76%           (3,207)         (785)         2,422         76%           6,536         8,134         1,598         24%           4,631         4,651         200         -           (67,082)         (62,347)         4,735         7%           4,153         4,154         1         -           (10)         (17,121)         (17,111)         -           24,232         15,414         (8,818)         (36)%           4,256         5,375         1,119         26%           1,350         1,904         554         41%

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Statements of Net Position (Unaudited) June 30, 2017 and 2016

#### Statements of Net Position (Unaudited) As of June 30, 2017 and 2016 (In Thousands)

	 2017	2016
Current assets:		
Cash and investments	\$ 82,305	\$ 59,328
Tenant lease receivable, net of allowance		
of 2017: (\$227,155) and 2016: (\$219,353)	9,322	8,529
Grants receivable	3,354	7,623
Notes receivable-current portion	1,802	1,705
Prepaid expenses and other current assets	4,434	3,393
Total current assets	 101,217	 80,578
Cash designated for capital projects and other	\$ 25,792	\$ 31,271



	 2017	 2016
Restricted assets:		
Cash and investments:		
Bonds reserve	\$ 60,780	\$ 57,872
Passenger facility charges and interest unapplied	73,311	73,280
Customer facility charges and interest applied	37,816	32,922
SBD bond guarantee	4,000	4,000
Bond proceeds held by trustee	161,885	184,298
Variable rate debt interest held by Trustee	163	-
Passenger facility charges receivable	6,155	4,498
Customer facility charges receivable	3,732	2,970
OCIP insurance reserve	 2,791	 3,034
Total restricted assets	\$ 350,633	\$ 362,874



	2017	2016
Noncurrent assets:		
Capital assets:		
Land and land improvements	\$ 111,041	\$ 109,974
Runways, roads and parking lots	626,872	590,772
Buildings and structures	1,421,352	1,406,112
Machinery and equipment	49,079	47,362
Vehicles	15,721	14,629
Office furniture and equipment	33,490	32,335
Works of art	10,066	9,579
Construction-in-progress	171,498	152,703
	2,439,119	2,363,466
Less: accumulated depreciation	(894,209)	(812,459)
Total capital assets, net	\$ 1,544,910	\$ 1,551,007



	 2017		2016
Other assets:			
Notes receivable - long-term portion	\$ 33,242	\$	35,044
Investments - long-term portion	174,112		150,323
Security deposit	350		350
Total other assets	 207,704		185,717
Deferred outflows of resources:			
Deferred pension contributions	6,889		5,697
Other deferred pension outflows	15,048		288
Total assets and deferred outflows of resources	\$ 2,252,193	\$ 2	2,217,432



	 2017	2016
Current liabilities:	 	 
Accounts payable and accrued liabilities	\$ 49,620	\$ 53,764
Deposits and other current liabilities	10,383	5,326
Total current liabilities	 60,003	 59,090
Current liabilities payable from restricted assets:		
Current portion of long-term debt	11,585	11,090
Accrued interest on bonds and variable debt	32,749	32,954
Total liabilities payable from restricted assets	\$ 44,334	\$ 44,044



		2017		2016
Long-term liabilities:				
Variable debt	\$	58,998	\$	32,581
Other long-term liabilities		7,964		8,800
Long-term debt - bonds net of amortized premium	1	,276,017	1	,291,756
Net pension liability		18,111		1,681
Total long-term liabilities	1	,361,090	1	,334,818
Total liabilities	1	,465,427	1	,437,952
Deferred inflows of resources				
Deferred pension inflows		1,815		1,807
Total liabilities and deferred inflows of resources	\$ 1	,467,242	<b>\$</b> 1	,439,759



	 2017	2016
Net Position:		
Invested in capital assets, net of related debt	\$ 352,751	\$ 392,156
Other restricted	188,385	178,575
Unrestricted:		
Designated	25,792	31,271
Undesignated	 218,023	 175,671
Total net position	\$ 784,951	\$ 777,673





# Questions?

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Item 3



San Diego County Regional Airport Authority

> Investment Report As of July 31, 2017

> > Presented by: Geoff Bryant Manager, Airport Finance

July 28, 2017



### 1. Investment Report

2. Portfolio Strategy



This report is prepared for the San Diego County Regional Airport Authority (the "Authority") in accordance with California Government Code Section 53646, which states that "the treasurer or chief fiscal officer may render a quarterly report to the chief executive officer, the internal auditor, and the legislative body of the local agency within 30 days following the end of the quarter covered by the report."

The investment report was compiled in compliance with California Government Code Section 53646 and the Authority's approved Investment Policy. All investment transactions made in the Authority's portfolio during this period were made on behalf of the Authority. Sufficient liquidity and anticipated revenue are available to meet expenditure requirements for the next six months.

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Scott Brickner, C.P.A. V.P. Finance & Asset Management / Treasurer San Diego County Regional Airport Authority



## Total Portfolio Summary

	Current Period	Prior Period	Change From
	July 31, 2017	June 30, 2017	Prior
Book Value (1)	\$453,659,000	\$461,751,000	(\$8,092,000)
Market Value (1)	\$452,787,000	\$460,674,000	(\$7,887,000)
Market Value%	99.81%	99.77%	0.04%
Unrealized Gain / (Loss)	(\$872,000)	(\$1,077,000)	\$205,000
Weighted Average Maturity (Days)	408 days	389 days	19
Weighted Average Yield as of Period End	1.23%	1.16%	0.07%
Cash Interest Received- Current Month	\$418,000	\$313,000	\$105,000
Accrued Interest	\$971,000	\$1,051,000	(\$80,000)

#### Notes:

(1) Decrease in portfolio value is primarily due to capital expenditures exceeding capital receipts.



# Portfolio Composition by Security Type

	July 31,	2017	June 30,	2017	. <u></u>
	Market Value	Percent of Portfolio	Market Value	Percent of Portfolio	Permitted by Policy
Agency Securities	\$ 105,112,000	23.2%	\$ 109,437,000	23.8%	100%
Collateralized CDs	15,436,000	3.4%	15,415,000	3.3%	30%
Negotiable CDs	42,576,000	9.4%	46,593,000	10.1%	30%
Commercial Paper	3,489,000	0.8%	8,485,000	1.8%	25%
Supra Nationals	5,990,000	1.3%	5,982,000	1.3%	30%
Medium Term Notes	42,639,000	9.4%	39,564,000	8.6%	15%
Bank Demand Deposits	28,335,000	6.3%	31,400,000	7.0%	100%
Government Securities	90,695,000	20.0%	85,201,000	18.5%	100%
Money Market Funds	291,000	0.1%	631,000	0.1%	20%
LAIF	48,180,000	10.6%	48,114,000	10.4%	\$65 million <sup>(1)</sup>
San Diego County Pool	54,718,000	12.1%	54,555,000	11.8%	\$65 million <sup>(2)</sup>
CalTrust	15,326,000	3.4%	15,297,000	3.3%	\$65 million <sup>(3)</sup>
Total:	\$ 452,787,000	100.0%	\$ 460,674,000	100.0%	

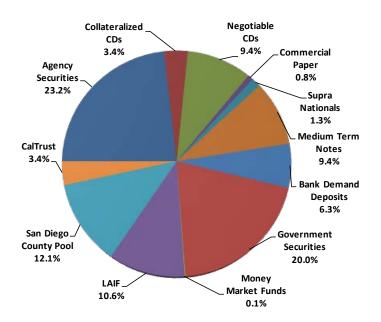
#### Notes:

1.) The \$65 million limit on LAIF is a non-statutory LAIF internal limit. It does not apply to bond proceeds.

2.) The San Diego County Investment Pool mirrors the LAIF internal limit and does not apply to bond proceeds.

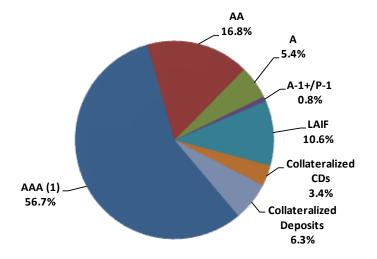
3.) The CalTrust mirrors the LAIF internal limit and does not apply to bond proceeds.





# Portfolio Composition by Credit Rating

	July 31, 2	2017	June 30,	2017
	Market Value	Percent of Portfolio	Market Value	Percent of Portfolio
AAA <sup>(1)</sup>	\$ 256,805,000	56.7%	\$ 255,806,000	55.7%
AA	75,902,000	16.8%	76,847,000	16.7%
A	24,639,000	5.4%	24,607,000	5.3%
A-1+/P-1	3,489,000	0.8%	8,485,000	1.8%
LAIF	48,180,000	10.6%	48,114,000	10.4%
Collateralized CDs	15,435,000	3.4%	15,414,000	3.3%
Collateralized Deposits	28,337,000	6.3%	31,401,000	6.8%
Total:	\$ 452,787,000	100.0%	\$ 460,674,000	100.0%



#### Notes:

1.) Includes investments that have split ratings between S&P (AA+), Moodys (AAA) and Fitch (AAA)



## Portfolio Composition by Maturity (1)

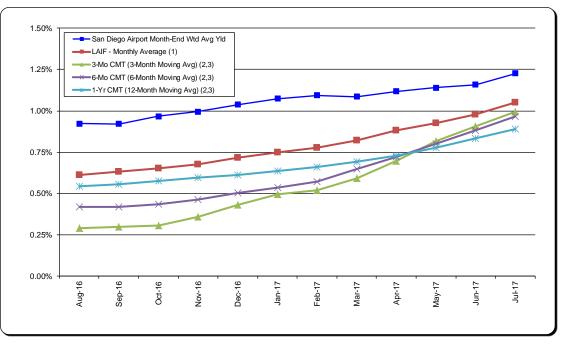
	July 31, 2	2017	June 30,	2017	180	<u> </u>						
	Market Value	Percent of Portfolio	Market Value	Percent of Portfolio	160 140							
0-3 Months	\$ 155,391,000	34.3%	\$ 169,365,000	36.9%	140							
3 - 6 Months	11,509,000	2.5%	18,542,000	4.1%								
6 - 9 Months	17,975,000	4.0%	14,521,000	3.2%	Willions 80							
9 - 12 Months	13,968,000	3.1%	23,355,000	5.1%	III 60 \$ 60							
1 - 2 Years	144,109,000	31.8%	127,168,000	27.8%	40							
2 - 3 Years	104,418,000	23.1%	104,723,000	22.9%	40 20							
Over 3 Years	5,417,000	1.2%	-	0.0%	- 20		_ 🗖					_
Total:	\$ 452,787,000	100.0%	\$ 457,674,000	100.0%		0 - 3 Months	3 - 6 Months	6 - 9 Months	9 - 12 Months	1 - 2 Years	2 - 3 Years	

#### Notes:

1.) The 0-3 Quarter category includes investments held in the LAIF, CalTrust, and the San Diego County Investment Pool.



## Benchmark Comparison



#### Notes:

- 1.) Benchmark data for LAIF is the average monthly effective yield.
- 2.) CMT stands for Constant Maturity Treasury. This data is published in Federal Reserve Statistical Release H.15 and represents an average of all actively traded Treasury securities having that time remaining until maturity. This is a standard industry benchmark for Treasury securities.
- 3.) The CMT benchmarks are moving averages. The 3-month CMT is the daily average for the previous 3 months, the 6-month CMT is the daily average for the previous 6 months, and the 1-year CMT is the daily average for the previous 12-months.



## Detail of Security Holdings As of July 31, 2017

Settlement	Security		Maturity		Purchase		Market	Market	Days to	Yield to
Date	Description	Coupon	Date	Par Value	Price	Book Value	Price	Value	Maturity	Maturity
10/16/15	FNMA	1.125	10/19/18	5,000,000	100.550	5,027,500	99.77	4,988,250	445	0.939
08/15/16	FHLB	0.625	08/07/18	4,000,000	99.624	3,985,680	99.38	3,975,120	372	0.808
10/21/16	FHLB	0.875	08/05/19	12,000,000	99.568	11,948,160	98.94	11,872,200	735	1.032
10/07/16	FHLB	1.000	09/26/19	10,000,000	99.727	9,972,700	99.10	9,909,500	787	1.094
06/29/16	FNMA	1.125	06/21/19	10,400,000	100.857	10,497,978	99.45	10,342,384	690	0.833
02/03/16	FNMA	1.375	01/28/19	6,000,000	100.842	6,050,520	100.03	6,001,920	546	1.088
05/16/16	FNMA	1.000	02/26/19	5,000,000	100.116	5,005,800	99.44	4,971,750	575	0.957
04/20/16	FHLB	1.125	04/15/19	8,000,000	100.319	8,020,420	99.61	7,968,640	623	1.016
12/08/16	FHLB	1.250	01/16/19	2,950,000	99.996	2,949,882	99.87	2,946,077	534	1.252
05/16/17	FHLB	1.875	03/13/20	3,000,000	100.836	3,025,080	100.97	3,029,010	956	1.571
07/08/16	FHLMC	1.250	08/01/19	5,000,000	101.285	5,064,250	99.72	4,985,950	731	0.824
09/06/16	FNMA	1.000	08/28/19	13,500,000	99.836	13,477,860	99.12	13,381,200	758	1.056
02/28/17	FNMA	1.500	02/28/20	13,050,000	99.936	13,003,050	99.80	13,024,442	942	1.529
08/02/16	FNMA	0.875	08/02/19	7,800,000	99.832	7,786,896	98.92	7,715,916	732	0.932
	Agency Total			105,700,000		105,815,776		105,112,358	710	1.072
07/02/16	East West Bk CD	1.550	07/07/19	10,384,407	100.000	10,360,123	100.00	10,384,407	706	1.550
				, ,		, ,		, ,		
10/21/16	East West Bk CD	0.500	10/24/17	5,050,589	100.000	5,050,589	100.00	5,050,589	85	0.700
	Collateralized CDs Total			15,434,996		15,410,712		15,434,996	502	1.271



## Detail of Security Holdings As of July 31, 2017

Settlement			Maturity		Purchase		Market	Market	Days to	Yield to
Date	Description	Coupon	Date	Par Value	Price	Book Value	Price	Value	Maturity	Maturity
03/09/16	US Bank CD	1.060	03/09/18	4,000,000	100.000	4,000,000	100.00	4.000.000	221	1.060
	SKANDINAV ENSKD CD	1.480	11/16/17	4,500,000	100.000	4,500,000	100.00	4,500,000	108	1.480
02/09/17	BK OF MONTREAL YC/D	1.880	02/07/19	5,000,000	100.000	5,000,000	100.51	5,025,400	556	1.880
	NORDEA BK FINL YC/D	1.760	11/30/18	4,000,000	100.000	4,000,000	100.33	4,013,360	487	1.760
12/05/16		1.760	11/30/18	5,000,000	99.922	4,996,100	100.33	5,016,700	487	1.800
11/18/15	HSBC BK C/D	0.954	11/17/17	4,000,000	100.000	4,000,000	100.18	4,007,080	109	0.954
05/04/17	SUMITOMO MITSUI YC/D	2.050	05/03/19	3,000,000	100.080	3,000,000	100.00	3,000,000	641	2.050
03/16/16	Toronto Dominion CD	1.720	03/14/18	5,000,000	100.000	5,000,000	100.20	5,009,800	226	1.720
04/06/17	BK NOVA SCOTIA YC/D	1.910	04/05/19	4,000,000	100.000	4,000,000	99.92	3,996,720	613	1.910
03/15/16	ROYAL BK CDA Y C/D	1.700	03/09/18	4,000,000	100.000	4,000,000	100.17	4,006,840	221	1.700
	Negotiable CDs Total			42,500,000		42,496,100		42,575,900	361	1.632
04/28/17	BANK OF TOKYO MITS DC/P	1.370	10/25/17	3,500,000	99.315	3,476,025	99.70	3,489,325	86	1.379
	Commercial Paper Total			3,500,000		3,476,025		3,489,325	86	1.379
04/28/17	INTL BK RECON & DEV	1.875	04/21/20	3,000,000	100.685	3,020,550	100.62	3,018,480	995	1.638
	INTER-AMER DEV BANK	1.000	05/13/19	3,000,000	99.714	2,991,420	99.05	2,971,530	651	1.095
	Supranationals			6,000,000		6,011,970		5,990,010	824	1.368
	Supranationals			0,000,000		0,011,370		3,330,010	024	1.500
05/12/15	APPLE INC NOTES	1.000	05/03/18	4,000,000	99.121	3,964,840	99.72	3,988,720	276	1.302
12/12/16	BK NEW YORK NTS	2.300	09/11/19	2,000,000	101.107	2,022,140	101.03	2,020,640	772	1.884
10/14/16	TOYOTA MOTOR CR CORP	2.125	07/18/19	1,000,000	101.670	1,016,700	100.94	1,009,390	717	1.505
10/14/16	TOYOTA MTR CR CORP	1.400	05/20/19	1,500,000	99.906	1,498,590	99.69	1,495,395	658	1.437
10/14/16	AMERICAN HONDA BDS	1.200	07/12/19	2,495,000	99.241	2,476,063	99.16	2,473,967	711	1.483
07/17/15	GECC MTN	1.625	04/02/18	4,950,000	105.364	4,968,018	100.17	4,958,316	245	1.487
12/28/15	JPM CHASE & CO NT	1.800	01/25/18	1,500,000	99.888	1,498,320	100.13	1,501,875	178	1.855
11/19/14	CHEVRON CORP	1.345	11/15/17	1,500,000	100.199	1,502,985	99.98	1,499,670	107	1.345
05/15/17	CHEVRON CORP	1.991	03/03/20	3,500,000	100.275	3,509,660	100.48	3,516,660	946	1.889
02/29/16	CISCO SYSTEMS	1.600	02/28/19	3,000,000	100.330	3,009,900	100.11	3,003,150	577	1.487
02/24/16	IBM CORP NOTES	1.800	05/17/19	3,000,000	100.119	3,003,570	100.41	3,012,360	655	1.761
05/15/17	JPM CHASE & CO MTN	2.250	01/23/20	3,500,000	100.267	3,509,345	100.72	3,525,340	906	2.144
07/28/17	EXXON MOBIL CORP	1.912	03/06/20	3,000,000	100.381	3,011,430	100.53	3,016,020	949	1.757
06/06/16	WELLS FARGO CO MTN	2.150	01/15/19	4,600,000	101.427	4,665,642	100.68	4,631,372	533	1.589
09/14/15	AMERICAN EXPRESS MTN	1.800	07/31/18	2,980,000	99.759	2,972,818	100.20	2,986,079	365	1.886
	Medium Term Notes			42,525,000		42,630,021		42,638,954	573	1.660

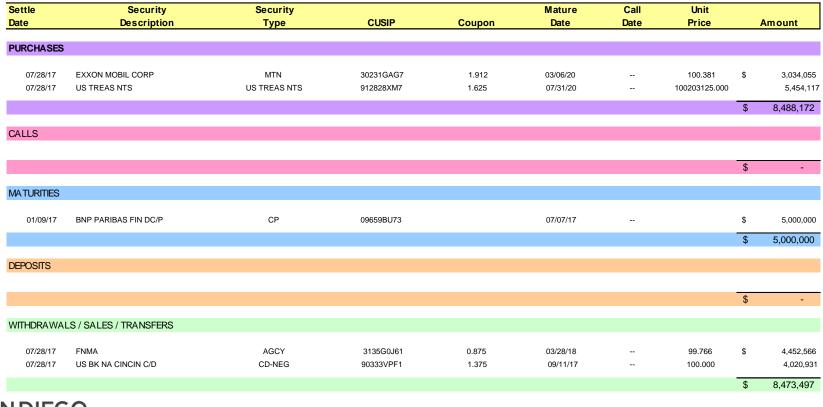


## Detail of Security Holdings As of July 31, 2017

Settlement	Security		Maturity		Purchase		Market	Market	Days to	Yield to
Date	Description	Coupon	Date	Par Value	Price	Book Value	Price	Value	Maturity	Maturity
12/23/15	U.S. Treasury	1.500	12/31/18	15,200,000	100.516	15,295,391	100.27	15,240,432	518	1.325
	U.S. Treasury	1.500	05/31/20	5,000,000	99.754	4,987,695	100.04	5,002,150	1035	1.583
01/09/17	U.S. Treasury	1.250	01/31/20	7,000,000	99.170	6,940,820	99.57	6,969,620	914	1.530
11/13/15	U.S. Treasury	1.250	11/30/18	11,000,000	100.234	11,002,578	99.95	10,993,950	487	1.242
02/03/16	U.S. Treasury	1.375	02/28/19	2,950,000	100.988	2,979,154	100.09	2,952,537	577	1.047
06/10/15	U.S. Treasury	1.000	05/31/18	10,000,000	99.762	9,976,172	99.80	9,979,700	304	1.082
04/20/16	U.S. Treasury	1.000	09/15/18	4,900,000	100.367	4,917,992	99.68	4,884,516	411	0.845
03/04/16	U.S. Treasury	1.625	03/31/19	5,850,000	101.793	5,954,889	100.48	5,878,139	608	1.031
12/05/16	U.S. Treasury	1.500	11/30/19	13,400,000	100.125	13,416,750	100.23	13,430,954	852	1.457
07/28/17	U.S. Treasury	1.625	07/31/20	5,400,000	100.203	5,410,969	100.32	5,417,064	1096	1.556
05/06/16	U.S. Treasury	1.250	10/31/18	9,950,000	101.066	10,034,779	99.96	9,945,722	457	0.816
	Government Total			90,650,000		90,917,189		90,694,783	628	1.241
	East West Bank			104,502	100.000	104,502	100.00	104,502	1	0.860
	East West Bank			22,488,032	100.000	22,488,032	100.00	22,488,032	1	0.860
	US Bank General Acct			5,744,003	100.000	5,744,003	100.00	5,744,003	1	0.000
	Bank Demand Deposits			28,336,537		28,336,537		28,336,537	1	0.686
	DREYFUS GOVT INVEST			290,603	100.000	290,603	100.00	290,603	1	0.000
	Money Market Fund			290,603		290,603		290,603	1	0.000
				10,000,004		10,000,001		10 170 007		
	Local Agency Invstmnt Fd			48,230,601	100.000	48,230,601	99.89	48,179,627	1	1.051
	San Diego County Inv Pool			54,717,026	100.000	54,717,026	100.00	54,717,570	1	1.283
	CalTrust			15,326,016	100.000	15,326,016	100.00	15,326,016	1	1.107
	Grand Total			\$ 453,210,778	100.18	\$ 453,658,576	99.81	\$ 452,786,679	408	1.226



### Portfolio Investment Transactions From July1<sup>st</sup>, 2017 – July 31<sup>st</sup>, 2017





### Bond Proceeds Summary SUMMARY OF 2010, 2013 & 2014 BOND PROCEEDS\*

#### As of: July 31, 2017

(in thousands)

	Ser	ies 2010	Se	eries 2013		Series 2014	Total	Yield	Rating
Project Fund									
SDCIP	\$	-	\$	1,721	\$	33	\$ 1,754	1.28% <sup>1)</sup>	AAAf
	\$	-	\$	1,721	\$	33	\$ 1,754		
Debt Service Reserve & C	overage Fund	<u>s</u>							
SDCIP	\$	30,406	\$	33,322	\$	28,899	\$ 92,627	1.28% <sup>1)</sup>	AAAf
East West Bank CD		21,107		-		-	21,107	0.80%	N/R
	\$	51,513	\$	33,322	\$	28,899	\$ 113,734		
	\$	51,513	\$	35,043	\$	28,932	\$ 115,488	1.19%	
						<b>.</b> .			
*Bond proceeds are not in	cluded in dep	osit limits a	as app	lied to opera	ting	funds			

1) SDCIP Yield as of 6/30/17



### Bond Proceeds Investment Transactions From July1<sup>st,</sup> 2017 - July 31<sup>st</sup>, 2017

Settle		Security			Mature	Call	Unit	
Date	Description	Туре	CUSIP	Coupon	Date	Date	Price	Amount
PURCHASES								
							\$	_
							Ŷ	
CALLS								
CALLS								
							\$	
							Ş	-
MATURITIES								
							\$	-
DEPOSITS								
							\$	-
WITHDRAWALS / SALES								
							\$	-
							Ŷ	





LET'S GO.

# August 28, 2017

update

Presented by: John Dillon Director, Financial Management and Planning

**Portfolio Strategy** 

# Background

- PFM Asset Management (PFM) manages all investment classes in the SDCRAA portfolio with the exception of local agency pools (e.g. LAIF, SDCIP), money market funds and bank accounts
- Current value of portfolio managed by PFM is \$286.8 million
- In 2013 the Authority selected the 1-3 Year Treasury Index to be the target duration for the SDCRAA portfolio managed by PFM.
  - Provides high level of liquidity within the portfolio
  - Allows Authority to generate returns at least commensurate with 2-year Treasuries
  - Expectation of rate increases



# Characteristics of PFM Managed portfolio

As of July 31, 2017

Par Amount Invested

**Average Duration** 

Average Yield

\$286,860,000

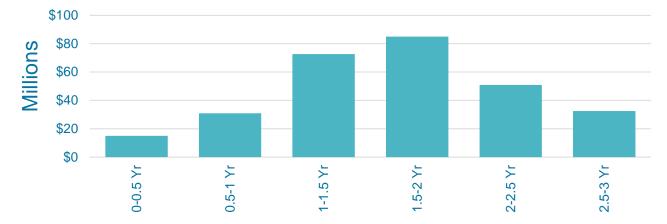
1.64 years

1.31%



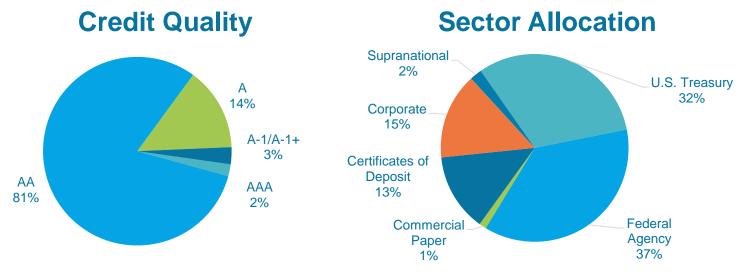
### Characteristics of PFM Managed portfolio As of July 31, 2017

#### **Duration Distribution**





### Characteristics of PFM Managed portfolio As of July 31, 2017



Standard & Poor's Ratings Utilized

AA Grouping contains - US Treasuries, Federal Agency, Corporate Bonds & Negotiated Certificates of Deposit

Moody's & Fitch Ratings for US Treasuries & Federal Agency AAA

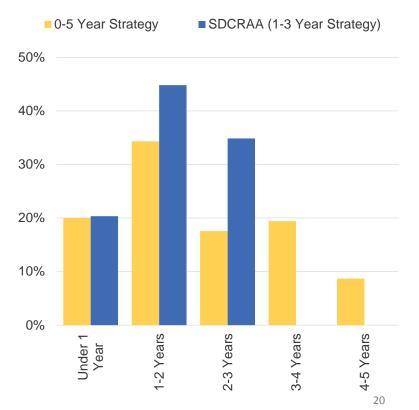


# Change to Duration Target

- Federal Reserve has acted in last 12 months to increase overnight rates.
- Authority's intention is to transition to a 0-5 year duration target for PFM managed investments
- Change will extend duration modestly from the current target of 1.89 years to a new target of 2.18 years
- Duration change to be phased in progressively over 4 month time frame

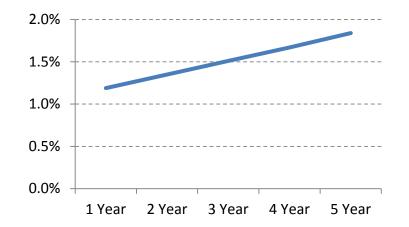


#### **Duration Distribution**



# Change to Duration Target - Yield

• Despite flat yield curve, it is still advantageous to extend the portfolio duration.



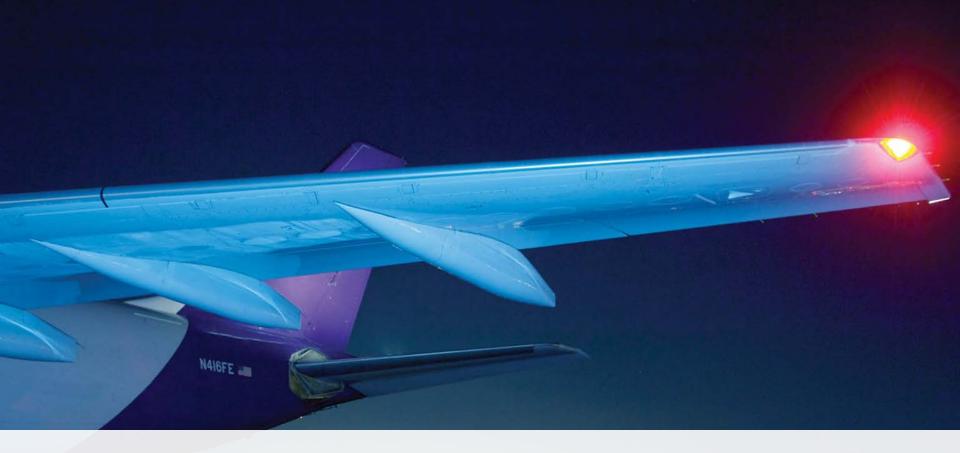
• Average annual yield over the last 10 years of **2.20%** for a 0-5 year duration target portfolio vs **1.91%** for a 1-3 year duration target portfolio



# Change to Duration Target -Liquidity

- Days cash on hand (DCOH) has risen from 550 days to over 800 days over the last 5 years
- The Authority has managed liquidity needs with net revenues, Bond Funds and Revolving Debt Obligations
- DCOH likely will fall modestly over next 24 months but Liquidity requirements can be managed by accessing funds in local agency pool investments and timing the maturity of securities in the portfolio to match anticipated cash flows.





# **Questions ?**

Item 4



LET'S GO.

# Series 2017 Bond Sale Briefing

August 28, 2017

Presented by:

Scott Brickner

Vice President of Finance & Asset Management /Treasurer

# **Authority Bond Financing Requirements**

#### Series A (Non AMT)

Parking Plaza \$127 million Other projects \$35 million



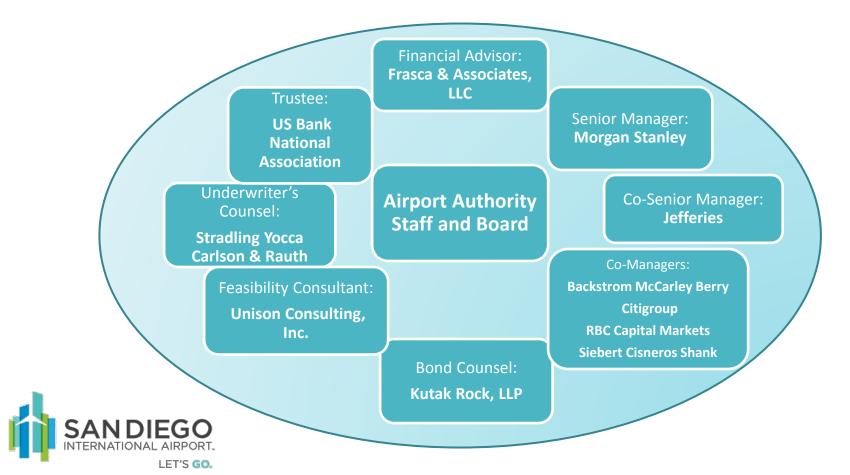


<u>Series B (AMT)</u> FIS Other Projects

\$149 million \$10 million



# **2017 Bonds Financing Team**



## Preparation of Bond Documents, Feasibility Report and Preliminary Official Statement (POS)

PRELIMINARY OFFICIAL STATEMENT DATED JULY 16, 1617		UNISON
ISSUES Rating: See "RATINGS" herein. K-ENTRY ONLY		Consulting, inc.
The transmission of Earth 212, Board Consult in the distance, makes ensuring time, respinsions, rules and phases descriptions of the analysis of the distance distance and minimum the analysis of the distance d		July 10, 2017 Ms. Kunberly Becker
SAN DEEGO COUNTY SE CONSUL ALEPORT AUTHORITY Sub-Deeport Authority		President and CEO San Diego County Regional Airport Authority
ALERCENT SISKJOH, AN' SISKJOH, AN' SANDIEGO	FINANCIAL FEASIBILITY REPORT	3225 North Harbor Drive San Diego, CA. 92101
(NON-AMT) (AMT)		Subject: Financial Feasibility Report - San Diego County Regional Airport Authority
Date of Delivery Date. July 1 or shown on the incide cover The Sm Diego Councy Regional Airport Anthony (the "Authority") is issuing in Subordness Airport Revenue Bould, Secon 2017A (the "Subordness		Subject: Financial Feasibility Report - San Diego County Regional Airport Annority Subordinate Airport Revenue Bonds, Series 2017A and Series 2017B
2017A Bonk 7, ind Subordiant Algord Ensume Bonk 7, term 2018 (the "Information Series 2018 Rouch," and topping with the Subordiant Series 2018, the "Subordiant Series 107 Bonk 7, to by praint Series relative the Andrechy for contrast optim target resource on the Subordiant Series 2018, of the commandar Subordiant Reviving Obligations, (c) find a period of the supern scrange on the Subordiant Series 2017 Bonk, (c) make a solution for Revive Final Series (c) profile contrast of subordiant Series 2018 Bonk 5, ser VLA107 PEXANTE AD SOLUTIONETES AND the Revive Final (c) profile control immune of the Subordiant Series 2018 Bonk 5, ser VLA107 PEXANTE AD SOLUTIONETES AND the Revive Final (c) profile control immune of the Subordiant Series 2018 Bonk 5, ser VLA107 PEXANTE SOLUTIONETES AND the Revive Final (c) profile control immune of the Subordiant Series 2018 Bonk 5, ser VLA107 PEXANTE AD SOLUTIONETES AND the Revive Final (c) profile control immune (c) and Subordiant Series 2018 Bonk 5, ser VLA107 PEXANTE AD SOLUTIONETES AND the Revive Final (c) profile control immune (c) and Subordiant Series 2018 Bonk 5, ser VLA107 PEXANTE AD SOLUTIONETES AND the Revive Final (c) profile control immune (c) and Subordiant Series 2018 Bonk 5, ser VLA107 PEXANTE AD SOLUTIONETES AND the Revive Final (c) profile control (c) profile	SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY	Dear Ms. Becker:
OF INSOF them. The bindenses sees 2017 Bands are queue integrations of the Antonicy, pryclick solidy from and second for a judget of (2) fuburitance Tell Enverones, scatched series assume and reverses receivery bit an Antoney from the Antoney Strategies and an Antoney Band Strategies and an antoney and an antoney and reverses receivery bit an Antoney from the Antoney Strategies and an Antoney Strategies and and the Antoney Strategies and Antoney the Antoney Strategies and Antoney and Antoney Strategies and Antoney Strategies and Antoney Strategies and Antoney Strategies and Antoney and Antoney Strategies and Antoney Strategies and Antoney Strategies and Antoney Strategies and Antoney and Antoney Strategies and Antoney Antoney Strategies and Antoney Strategies an		Union Consulting, Inc. ("Union") is pleased to submit the attached Financial Feasibility Report regarding the proposed issuance by the San Diego Courts Regional Anaport Authority (be "Authority") of its Subordinate Airport Revenue Bonds, Series 2017A and Series 2017B (collectively, the "Series 2017 Bonds") in the approximate aggregate principal amount of \$313.88 million. The Series 2017 Bonds are being usual as subordinate lies honds. The
NON OF THE PROPERTIES OF THE ARRORT WOTH ARE STRUCT TO ANY MORTCACE OR OTHER LIDENGE THE RESET IN OWNERS OF THE STRUCTURE OF THE ARRORT ANY MORTCACE THE STRUCTURE OF ALL DESCRIPTION OF THE RESET ANY ADDRESS OF THE STRUCTURE OF ALL DESCRIPTION OF ALL DESCRIPTION OF ALL DESCRIPTION OF ANY ADDRESS OF ALL DESCRIPTION OF	Prepared by:	proceeds of the Series 2017 Bonds will be used to (i) fund a portion of the costs of certain capital projects included in the Authority' is capital program, (ii) prays a portion of the outstanding Subordinate short term obligations, (iii) fund a reserve fund; (iv) pay capitalized interest; and (v) pay costs of issuance of the Series 2017 Bonds.
The independence large (21) bands and balls particular balls is the same of Code AC + a segment over an element of the dependence segment of Code and another the same of the code and the same of the same of Code AC + a segment over an element of the dependence is the same of COde and another the same. These is the independence of the same of the code and the same of Code 21 to large the functional stress in CO + Dependence 21 to large the functional stress in CO + Dependence of the same of the code Code and the same of the code and the 21 to large the functional stress in CO + Dependence of the code Code Code Code Code Code Code Code C	Consulting, Inc.	The Series 2017 Bonds are being issued as Subordinate Obligations under and subject to the terms of the Master Subordinate Trust Indenture, dated as of September 1, 2007 (the "Master Subordinate Indenture", by and between the Authority and U.S. Bank National Association (the "Subordinate Trustee") and a Fifth Subordinental Subordinate Trust Indenture, to be dated as of
Maturity Schoolele on Isside Front Cover		August 1, 2017 (the "Fifth Supplemental Subordinate Indenture"), by and between the Authority
The full-ordinare factor 2017 Books are subject to optional and mandoorly valuing fluid redespition prior to marketly, so more fully described herein. See EEPTED/10F THE SUBJECTATE SERIES 2017 BOXED—Redemption Provisions."		and the Subordinate Trustee. The Series 2017 Bonds are special obligations of the Authority, secured by and payable from the Authority's Subordinate Net Revenues and certain funds and
The problem and encoding of informations beam 2017 leads strain is are same of its and parts at the smalls for all summars. This cover, pays encodes a summarine for parts of these results. The information is a summarine of the same of the short the small. This is also beam on a short the is set of the same short and any approximation of the short of the same of the same short the short the same short and the set of the same short and any approximation of the simulation of the same short the same short the same short and the short of the same short and the same short the short of the same short the same short is also short the same short the same short the short of the same short and the same short the	July 10, 2017	accounts held by the Subordinate Trustee. Until Jamany 2003, San Diego international Ariport ("SAN", or the "Auport") was owned and operated by the San Diego United Port District. In Jamany 2003, the Auport was transferred by
The labeling density of the set of generations is not of second in the softency, advect in the approximation provide a set of the labeling density of		long-term lease to the Authority, which now operates the Airport. SAN is the main commercial service airport serving the City of San Diego and the San Diego metropolitan area.
gas Staaley Jefferies		
etwan McCarley Berry & Co., LLC Catigroup RDC Capital Machers Stobert Ginaero: Shoak & Co., LLC. Official Someware		
		409 West Huron / Sulte 400 / Chicago, Illinois 60854 / Tel: (312) 988-3360 / Fax: (312) 988-3370
		Chicago, Illinois / Orange County, California / San Antonio, Texas / St. Louis, Missouri
maney, rolpert to change.		

## **Rating Agency Presentations & Credit Ratings**





#### San Diego County Regional Airport Authority

Subordinate Airport Revenue Bonds, Series 2017A (Non-AMT) – \$157,030,000\* Subordinate Airport Revenue Bonds, Series 2017B (AMT) – \$156,850,000\*

\*Preliminary and subject to change

#### RATING AGENCY PRESENTATION JUNE 2017



#### **Debt Ratings**

General Airport Revenue Bonds

	Senior Debt	Subordinate Debt
Fitch	A+	А
Moody's	A1	A2
Standard & Poor's	A+	А

#### Special Facility CFC Revenue Bonds

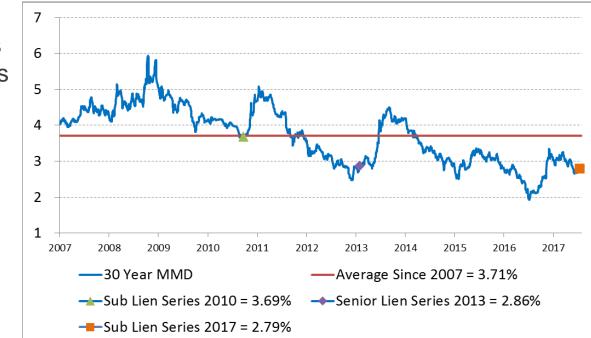
	Senior Debt
Moody's	A3
Standard & Poor's	A-

### **Marketing and Investor Outreach**





## **Favorable Market Conditions**



- Long term interest rates are close to historic lows
- Relatively flat yield curve
- Favorable funds flow environment



## 30 Year MMD Index

## July 18 2017: Pricing Central Command

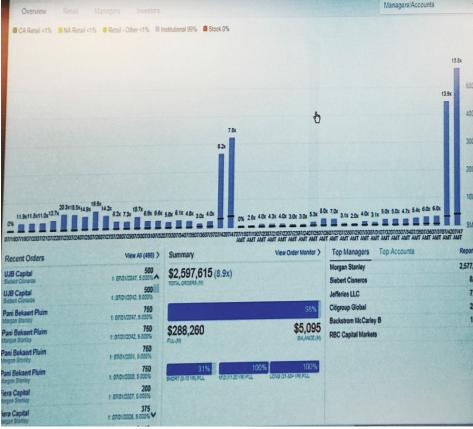




## Results

- Bonds sold to 80 separate institutional investors
- Bonds were nine times subscribed
- Obtained attractive rates for the transaction resulting in a net present value savings of \$25.9 million vs. the feasibility consultant's forecast
- Annual debt service \$1.5 million less than the feasibility forecast
- The All-in True Interest Cost for the transaction was 3.74%





## **GARB Deal Summaries**

Airport	Date	Rating	Tax Status (final Maturity)	Final Maturity Yield	Final Maturity MMD Spread
Massport	7/12	AA	AMT (2047)	3.30%	+44
LAX	7/11	AA-	AMT (2047)	3.36%	+50
SAN	7/18	Α	AMT (2047)	3.29%	+50
LAX	7/11	AA-	Non AMT (2042)	3.08%	+27
SAN	7/18	Α	Non AMT (2047)	3.08%	+29



## **GARB Deal Summaries**

 Lowest all in true interest cost compared with any Authority GARB deal

Deal	<b>Par</b> (000's)	All-in True Interest Cost
2010 Subordinate	\$572,565	4.38%
2013 Senior	\$379,585	3.92%
2017 Subordinate	\$291,210	3.74%



## **Closed August 3rd**

## **Posting Official Statement (OS) and Closing**

NEW ISSUES				Ratings: See	"RATINGS" herein.		
assuming the accuracy of co is excluded from gross toco- which such Subordinate Seri Bonds or a "related person" opinion that (a) interest on minimum tax, escopt that in purposes of computing its purplemence for purposes of th	rtain representations on me for fodoral income ics 2017B Bond is held within the manning of the Subordinate Serie treas on the Subordina lederal alternative mit is fodoral alternative mit	and continuing com tax purposes, enco 1 by a "substantial Section 147(a) of to to 2017A Bondt is ate Series 2017A B timam tax, and (b tistimum tax. Bon	hthority, under existing laves, plance with caritain covenance, pp for interest on any Sobords user" of the foreillass fonneed- ise barrent Berenne Code of 19 not a specific tows of its proj onds will be included in a core onds will be included as a core onds will be included as a core onds will be included as a core of the core of the Soborthante (Coursel is forther of the option 5. See "TAXMETERS" herein	interest on the Subordin nate Series 2017B Bond or refinanced by the Sub 86, as amended. Bond C ference for purposes of oreate texpoyor's adjusts Series 2017B Bonds is on that interest on the S	ate Series 2017 Bonds for any period during fordinate Series 2017B connel is further of the the federal absorbation d current exemings for a specific item of sss		
SAN DIEGO COUNTY REGIONAL		COUNTY RE	21,210,000 GIONAL AIRPORT AUI irport Revenue Bonds	THORITY	前		
AURPORT	SERI	6,040,000 IES 2017A (N-AMT)	\$145,170,00 SERIES 2017 (AMT)		SANDIEGO		
Dated: Date of Delivery	0.0		( and )	Dar: July 1 at them	n on the intide cover		
The San Diego Co "Sobordinate Series 2017A1 with the Subordinate Series improvements at San Diego interest accruing on the Subo	Bonds'), and Subordin 2017A Bonds, the '' International Airport, ( admate Series 2017 B	aste Airport Reven Subordinate Series (b) repey a portion onde, (d) make a de	thosity") is isming its Sobordia to Bonds, Senier 2017B (the "5 2017 Bonds"), to (a) pay and of the outstanding Sobordinate D point to the Sobordinate Reserv IMATED SOURCES AND US	ate Airport Revenue Bo labordinate Series 2017 for reindurie the Autho Revolving Obligations, ( w Fund, and (e) pay the	nds, Series 2017A (the 8 Bonds," and together rity for certain capital c) fund a portion of the		
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		Maturity Schedu	le on Inside Front Cover				
described lawren. See "DESI The purchase and cover page contains certain Series 2017 Boads. Invest- information ensential to the CONSIDERATIONS." Cap <i>The Subordhoust &amp; The Subordhoust &amp; ULP, Boad Consults Rock ULP, D.</i> Stradbarg Xector Carbon 4.	CRIPTION OF THE SI connership of Subordi information for genera net are advised to rea making of an informed italized terms used on t <i>inter</i> 2017 Bonds are utiliarily, and to cartain inclosure Council to d Routh, a Production of	UBORDDNATE SE initie Series 2017 II I reference celly. 1 d the entitie Offici I decision, giving p this cover page and officed when, as a n other conditions. Is elastority Cert Corporation. Free	al and mandatory sinking fam RES 2017 BONDS—Referent to not introduce investment risk a in not introduce to be a summa all Statement, including any pur- uricular attention to the authen- not otherwise defined have the is of granued by the Authorsty, and Cartain seature will be partice and dy automa she have partice and dy automa she be partice on de Autociaties, LLC has now	tion Provisions." and many not be matable any of the socurity or the striam hereof included b tri disconted under "CEP meanings set forth herein hjuert to the approval of l upon for the distributiv of an Marketopal Abrico.	for all investors. This must of the Subordhauter y reference, to obtain TAIN INVESTMENT a validity by Exask Rock by its General Council there by their council, there by their council.		
espected that the delivery of Morgan Stanley	the subordinate Series	ove / Bonds will be	made through the facilities of l	ure, on or about August	3, 2017. Jefferies		
Backstrom McCarley B	HTTY & Co., LLC	Citigroup	<b>RBC Capital Markets</b>	Siebert Citnerot S	hank & Co., L.L.C.		
Date of Official Statement: Jul	y 18, 2017.						

Morgan Stanley			Public Fit 1585 Bro New Yor			
					omia Street, Suite 2200 zisco, California 94104	
To:	Working Group		Date:	August 1, 2017		
From:	<u>Morgan Stanley</u> Ira Smelkinson Adam Aranda Esther Berg Kimberly Bacon Stephan Kim	(212) 761-9059 (415) 576-2087 (415) 576-2072 (212) 761-9027 (415) 576-8703	cc:	<u>Morgan Stanley Sym</u> Sonja Richardson Zerlina Flores Leo Cheng	dicate Operations (917) 260-5213 (917) 260-5488 (917) 260-5216	
Subject:	\$291,210,000 San Diego County Subordinate Airpor \$146,040,000 Serie \$145,170,000 Serie	Regional Authority Revence Bonds es 2017A				
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LET'S GO.

## Questions



## EXECUTIVE COMMITTEE Meeting Date: AUGUST 28, 2017

### Subject:

Pre-Approval of Travel Requests and Approval of Business and Travel Expense Reimbursement Requests for Board Members, the President/CEO, the Chief Auditor and General Counsel

### Recommendation:

Pre-approve Travel Requests and approve Business and Travel Expense Reimbursement Requests.

### Background/Justification:

Authority Policies 3.30 (2)(b) and (4)(b) require that business expenses reimbursements of Board Members, the President/CEO, the Chief Auditor and the General Counsel be approved by the Executive Committee and presented to the Board for its information at its next regularly scheduled meeting.

Authority Policy 3.40 (2)(b) and (3)(b) require that travel expense reimbursements of Board Members, the President/CEO, the Chief Auditor and the General Counsel be approved by the Executive Committee and presented to the Board for its information at its next regularly scheduled meeting.

The attached reports are being presented to comply with the requirements of Policies 3.30 and 3.40.

### **Fiscal Impact:**

Funds for Business and Travel expenses are included in the FY 2017-2018 Budget.

### **Environmental Review:**

- A. This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act (CEQA), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

## Application of Inclusionary Policies: Not applicable

### Prepared by:

TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/AUTHORITY CLERK

## TRAVEL REQUEST

## **GREG COX**

.

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

### **GENERAL INSTRUCTIONS:**

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, use the most economical means available to affect the travel.

### 1. TRAVELER:

Travelers Na	ime: <u>Greg Cox</u>			Dept: 2	
Position:	🖾 Board Member	] <sup>—</sup> President/CEO	🗂 Gen. Counsel		Chief Auditor
	All other Authority e	mployees (does not requi	re executive committee	administrator ap	proval)
2. DATE OF F	REQUEST: 06/26/201	7 PLANNED DATE OF I	DEPARTURE/RETURN	: 09/24/2017	/ 09/27/2017
of paper as Destinatio	FIONS/PURPOSE (Prov s necessary): on: Washington, DC on: San Diego Regiona	Pi	urpose: Affend Confe	rence	ue on extra sheets
A, TF B, LC C, M D, SI E, EN	DDGING EALS EMINAR AND CONFER NTERTAINMENT (If app THER INCIDENTAL EX	STS: ATION (Taxi, Train, Ca ENCE FEES Dicable)	r Rental) \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	700.00 150.00 1,200.00 215.00 1,300.00 50.00 \$3,615.00	
CERTIFICA associated ex Authority's bu Travelers Sto		ER By my signature be Authority's Policies <u>3.30</u>	and <u>3.40</u> and are rea	above listed out asonable and dir Date:6	of-town travel and ectly related to the $26/19$
Clerk's signat By my signate 1. I have 2. The c Autho 3. The c	ATION BY ADMINIS ure is required). ure below, I certify the for conscientiously review concerned out-of-town tr prity's business and reas concerned out-of-town tr prity's Policies <u>3.30</u> and	ollowing: ed the above out-of-tow avel and all identified ex conable in comparison to avel and all identified ex	/n travel request and t (penses are necessar o the anticipated bene	the details provi y for the advan- efit to the Autho	ded on the reverse cement of the ·ltv.
Administrat	or's Signature:	mo	<u>س</u>	Date:	6/26/17
	Y CLERK CERTIFI				·
l, (Please leave b	lank. Whoever clerk's the me utive Committee at its		, hereby cert		

San Diego

#### (HTTP://SDCHAMBER.ORG/)

« All Events (http://sdchamber.org/events/)

## MISSION TO WASHINGTON D.C.

September 24 @ 7:00 pm - September 27 @ 12:00 pm



Join the largest binational delegation to Washington, D.C. to voice your business needs and collaborate with San Diego's business leaders while meeting with the nation's top legislators and policy officials.

Attendees will have the unique opportunity to:

- Participate in high-level meetings with U.S. administration officials and agencies, such as Department of Transportation, U.S. Customs & Border Protection, Department of State, Housing & Urban Development and many others
- Gain access to our country's key decision makers and advocate for local and regional issues important to business growth and creation of jobs in the Cali-Baja region
- Network and make invaluable connections elected officials on the local, state and federal level, as well as other community members

Mission Priorities: Transportation & Infrastructure • Healthcare • Energy & Water Reliability • International Trade & Cross Border Commerce • Defense & Veterans • Regulatory & Tax Reform

## **EVENT DETAILS**

Date & Time: Sunday, September 24 (7:00 PM) – Wednesday, September 27 (12:00 PM), 2017

Location: The Mayflower Hotel, 1127 Connecticut Ave NW, Washington, DC 20036

Event Contact: Katie Tran | Ph: 619-544-1370 | Email: ktran@sdchamber.org (mailto:ktran@sdchamber.org)

Para obtener información sobre cómo asistir "Misión a Washington DC" favor de comunicarse con Zenia: kzamarripa@sdchamber.org (mailto:kzamarripa@sdchamber.org). (mailto:ktran@sdchamber.org) Click here (/wp-content/uploads/2016/02/Agenda-09-23.pdf) to view last year's trip itinerary.

## Í

(HTTP://SDCHAMBER.ORG/)

San Diego

## HOTEL INFORMATION

The Mayflower Hotel (http://www.marriott.com/hotels/travel/wasak-the-mayflower-hotel-autograph-collection/) 1127 Connecticut Avenue, NW | Washington, D.C. 20036

We have secured a special room rate of \$304++ per night for standard rooms between September 24-27, 2017. Reserve online here (https://aws.passkey.com/event/49214914/owner/1261/home) or call 877-212-5752 and mention the "San Diego Regional Chamber" room block.

Reservations must be made by **3:00 pm (PT), Thursday, September 5, 2017.** After September 5, the hotel will confirm reservations based on availability at the current rate.

## APPLICATION & FEES

The participation fees below do not include hotel or airfare. Fees include hosted events and meetings.

All applications must be submitted by Tuesday, September 19.

#### Before 07/28/17:

Chamber members: \$1,800 Additional attendee or spouse/companion: \$1,300 Non-members: \$2,800

#### 07/29/17 - 09/08/17:

Chamber members: \$2,300 Additional attendee or spouse/companion: \$1,300 Non-members: \$2,800

<u>09/08/17 – 09/19/17:</u> All applicants: \$3200

> APPLY NOW (HTTP://WWW.CVENT.COM/D/W5QD2H/4W)

## THANK YOU SPONSORS

# **AMY GONZALEZ**

#### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

#### **GENERAL INSTRUCTIONS:**

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies <u>3.30</u> and <u>3.40</u>, use the most economical means available to affect the travel.

1, TRAVELER:	
Travelers Name: Amy Gonzalez	Dept: <u>15</u>
Position:	Gen, Counsel Chief Auditor
All other Authority employees (does not require ex-	ecutive committee administrator approval)
2. DATE OF REQUEST: 7/24/17 PLANNED DATE OF DEPART	URE/RETURN: <u>9/15/17</u> / 9/20/17
<ol> <li>DESTINATIONS/PURPOSE (Provide detailed explanation as to the of paper as necessary): Destination: Forth Worth, TX Purpose: Explanation: ACI-NA Annual Conference &amp; Exhibition     </li> </ol>	ne purpose of the trip- continue on extra sheets ACI-NA Annual Conference & Exhibition
<ul> <li>4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES <ul> <li>A. TRANSPORTATION COSTS:</li> <li>AIRFARE</li> <li>OTHER TRANSPORTATION (Taxi, Train, Car Rental B, LODGING</li> <li>C. MEALS</li> <li>D. SEMINAR AND CONFERENCE FEES</li> <li>E. ENTERTAINMENT (If applicable)</li> <li>F. OTHER INCIDENTAL EXPENSES</li> <li>TOTAL PROJECTED TRAVEL EXPENSE</li> </ul> </li> </ul>	\$ 600.00 \$ 0.00 \$ 1328.00 \$ 250.00 \$ 795.00 \$ \$ \$
CERTIFICATION BY TRAVELER By my signature below, I co	artify that the above listed out-of-town travel and
associated expenses conform to the Authority's Policies 3,30 and 3.4	
Authority's business.	
Travelers Signature: Any L	Date: 7-18-17
<ul> <li>CERTIFICATION BY ADMINISTRATOR (Where Administration Clerk's signature is required).</li> <li>By my signature below, I certify the following:         <ol> <li>I have conscientiously reviewed the above out-of-town travel</li> <li>The concerned out-of-town travel and all identified expenses Authority's business and reasonable in comparison to the an</li> <li>The concerned out-of-town travel and all identified expenses Authority's Policies 3.30 and 3.40.</li> </ol> </li> </ul>	request and the details provided on the reverse. are necessary for the advancement of the ticipated benefit to the Authority.
Administrator's Signature:	Date:
AUTHORITY CLERK CERTIFICATION ON BEHALF OF	EXECUTIVE COMMITTEE
I, (Please leave blank. Whoever clerk's the meeting will insert their name and title.) by the Executive Committee at its (Leave blank and we will insert the me	

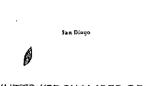
NEW Out of Town Travel Request (eff. 2-9-10)

# MARK KERSEY

#### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

**GENERAL INSTRUCTIONS:** 

B. Persor	vel requests must confo nnel traveling at Author ost economical means a	ty expense shall, consi	stent with the provi		3.30 and <u>3.40</u> , use
1. TRAVELER					
Travelers Nar	me: <u>Mark Kersey</u>			Dept: 2	
Position:	🏹 Board Member	F <sup>−</sup> President/CEO	f <sup></sup> Gen. Couns		Chief Auditor
	All other Authority el	nployees (does not requ	re executive commi	ttee administrator a	
2. DATE OF R	REQUEST: 08/02/201	7_ PLANNED DATE OF	DEPARTURE/RETU	RN: 09/24/2017	/ 09/27/2017
of paper as Destinatio	IONS/PURPOSE (Prov necessary): n: Washington, DC	p	urpose: Attend Co	nference	ue on extra sheets
Explanatio	on: San Diego Region	al Chamber of Commer	ce "Mission to Was	shington D.C."	
4. PROJECTI	ED OUT-OF-TOWN TR	AVEL EXPENSES	·		
	RANSPORTATION COS	STS:	¢	700.00	
	AIRFARE	ATION (Taxi, Train, Ca	r Rental) \$	150.00	
B. LC	DGING	rinou (taxi, train, or	. \$	1,200.00	
C. MI			\$	215.00	
	EMINAR AND CONFER		\$	1,300.00	
	VTERTAINMENT (If app			E0.00	
F, Q1	THER INCIDENTAL EX	PENSES ) TRAVEL EXPENSE	\$ \$ \$	50.00 \$3,615.00	
associated ex	TION BY TRAVEL	ER By my signature be	low, I certify that t and <u>3.40</u> and are	ne above listed ou reasonable and c	it-of-town travel and lirectly related to the
Authority's bu → Travelers Sig	SF 1 1	LL		Date:	-
CERTIFICA Clerk's signati	TION BY ADMINIS		dministrator is the	Executive Comm	ittee, the Authority
by my signatt 1 thave	ure below, I certify the f conscientiously review	ed the above out-of-to	vn travel request a	nd the details pro	vided on the reverse.
2. Theo	oncerned out-of-town tr	avel and all identified e	xpenses are neces	sary for the adva	ncement of the
Autho	rity's business and rea	onable in comparison	o the anticipated b	enefit to the Auth	ority.
3. The c	oncerned out-of-town tr rity's Policies <u>3,30</u> and	avel and all identified e	xpenses conform t	o the requiremen	ts and Intent of
-> Administrate	or's Signature:	Cont	(سر ۱۰۰۰	Date:	8/11/1-7
AUTHORIT	Y CLERK CERTIF	CATION ON BEHA			TEE
	lank, Whoever clerk's the me tive Committee at its		nd title.)	certify that this do meeting.	cument was approved
-		(Leave blank and we will In	sert the meeting date.)		

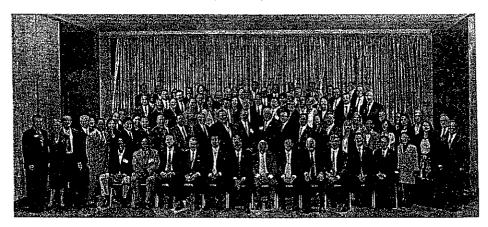


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San Diego

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<u>09/08/17 – 09/19/17:</u> All applicants: \$3200

> APPLY NOW (HTTP://WWW.CVENT.COM/D/W5QD2H/4W)

## THANK YOU SPONSORS

## **TRAVEL EXPENSE**

# MARK BURCHYETT

#### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY TRAVEL EXPENSE REPORT

(To be completed within 30 days from travel return date)

		Mark Burchyett			EPT. NAM	-			Audit #1		
	JRE DATE:	6/24/2017	RETUR	N DATE:		6/30/2017		REPOR	T DUE:	7/	30/17
DESTINA		Boston, Massachusetts - Associatio		and the second					X		
		ority Travel and Lodging Expense Rei									
		attach all required supporting docume		eipts must	be detailed	d, (credit c	ard receip	ts do not p	rovide sufi	ncient deta	ıı). Any
special lief	ns snouid be	explained in the space provided below						<i></i>			
	Contraction of the		Authority Expenses				Employe	e Expens	es		
1.1.1.6			(Prepaid by	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
	1991-24-59 S. M.		Authority)	6/25/17	6/26/17	6/27/17	6/28/17	6/29/17	6/30/17	6/24/17	TOTALS
		(attach copy of itinerary w/charges)	540.40								0.00
		de copy of flyer/registration expenses)	600.00								0.00
Rental Car		CONCERNMENT, D. MIL									0.00
Gas and C											0.00
Garage/Pa											0.00
Mileage - a	attach mileage	e form*									0.00
	r Shuttle Fare	e (include tips pd.)*					5.50		42.30	37.55	85.39
Hotel*		······································		284.98	284.98	284.98	284.98			284.98	1,424.90
- hans	e, Internet and	Fax*	na shasara								0.00
Laundry*											0.00
		maids,bellhop,other hotel srvs.)	n an an an Bhailte an Anna an				5.00			5.00	10.00
Meals	Breakfast	L* L		6.92	4.01	4.01	4.01			4.47	23.4
(include   tips pd.)	Lunch*			4.21	1		11.72			10.00	25.9
003 p0.7	Dinner*				60.86		24.33		<del>_</del>	14.97	100.1
	Other Me									and the second second	0.0
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						ļ					0.0
											0.0
*Provide c	letailed receip					 		<u> </u>			0.0
		Total Expenses prepaid by Authority	/ <u>  1,140.40</u>	296.11	349.85	288.99	335.54	0.00	67.30	381.97	1,719.7
Explanatio	on:				Total Exp	enses Pre	paid by Au	uthority			1,140.4
						enses Inc	· · · · · · · · · · · · · · · · · · ·				
•					<u> </u>	i cash adv	ances)				1,719.7
					Grand Tr	rip Total	di eti ili.				2,860.1
							<u> </u>	y of Authority	ck)		,
						enses Pre					1,140.4
<sup>1</sup> Give nan	nes and busines	ss affillations of any persons whose meals	were paid by trave	eler.	1	veler (posi		,			
<sup>2</sup> Prepare	Check Request				Due Auth	hority (neg	jative amo	unt) <sup>3</sup>			1,719.7
, – °Апасл р	ersonal check p	ayable to SDCRAA			1 N	lote: Send	this report	to Account	ina even if	the amount	(IS \$U.

Reimbursement Policy<sup>4</sup> and 3.30 - Business Expense Reimbursement Policy<sup>5</sup> and that any purchases/claims that are not allowed will be my responsibility. I further certify that this report of travel expenses were incurred in connection with official Authority business and is true and correct. <u>Travel and Lodging Expense Reimbursement Policy 3.40</u>

Prepared By:	Mark	Burch	yett		Ext.:	2435
Traveler Signature:		Brint/Type	kume		Date:	7/3/17
Approved By:	CA	-	-		Date:	-7/6/17
AUTHORITY CLERK CI	ERTIFICATION ON BEHAL	LF OF EXECUTIVE	COMMITTEE (To	be certified if used by	President/C	EO, Gen. Counsel, or Chief Auditor)
.l.,			hereby certify th	nat this document was	approved by	/ the Executive Committee at its

Please leave blank. Whoever clerk's the meeting will insert their name and title.

(Leave blank and we will insert the meeting date.)

Failure to attach required documentation will result in the delay of processing reimbursement. If you have any questions, please see your department Administrative Assistant or call Accounting at ext. 2806.

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

#### **GENERAL INSTRUCTIONS:**

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies <u>3.30</u> and <u>3.40</u>, use the most economical means available to affect the travel.

1. TRAVELER:	
Travelers Name: Mark Burchyett	Dept: Chief Auditor
Position:	en. Counsel 🔽 Chief Auditor
T All other Authority employees (does not require exec	utive committee administrator approval)
2. DATE OF REQUEST: 2/27/17 PLANNED DATE OF DEPARTUR	RE/RETURN: <u>6/24/17</u> / 7/1/17
3. DESTINATIONS/PURPOSE (Provide detailed explanation as to the of paper as necessary): Destination:Boston MA Purpose: A Auditor Cor Explanation: e	ttend the Association of Airport Internal
<ul> <li>4. PROJECTED OUT-OF-TOWN TRAVEL EXPENSES <ul> <li>A. TRANSPORTATION COSTS:</li> <li>AIRFARE</li> <li>OTHER TRANSPORTATION (Taxi, Train, Car Rental)</li> <li>B. LODGING</li> <li>C. MEALS</li> <li>D. SEMINAR AND CONFERENCE FEES</li> <li>E. ENTERTAINMENT (If applicable)</li> <li>F. OTHER INCIDENTAL EXPENSES</li> </ul> </li> </ul>	\$ 425 \$ 900 \$ 500 \$ 500 \$ 500 \$ 500
TOTAL PROJECTED TRAVEL EXPENSE	\$ 2,325
<b><u>CERTIFICATION BY TRAVELER</u></b> By my signature below, I cert associated expenses conform to the Authority's Policies <u>3.30</u> and <u>3.40</u>	
Authority's business.	
Travelers Signature:	Date: <u>2/27//&gt;</u>
<ul> <li>CERTIFICATION BY ADMINISTRATOR (Where Administrate Clerk's signature is required).</li> <li>By my signature below, I certify the following:         <ol> <li>I have conscientiously reviewed the above out-of-town travel responses of the concerned out-of-town travel and all identified expenses and Authority's business and reasonable in comparison to the antice 3. The concerned out-of-town travel and all identified expenses of Authority's Policies <u>3.30</u> and <u>3.40</u>.</li> </ol> </li> </ul>	equest and the details provided on the reverse are necessary for the advancement of the cipated benefit to the Authority.
Administrator's Signature:	Date:

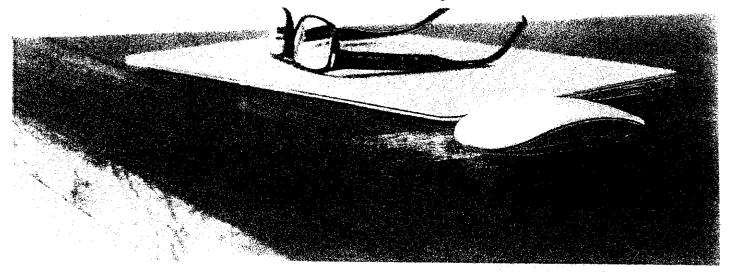
### AUTHORITY CLERK CERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE

(Please leave blank. Whoever clerk's the meeting will insert their name and title.) by the Executive Committee at its

, hereby certify that this document was approved

meeting.

(Leave blank and we will insert the meeting date.)



### Invoice

Invoice Number 1948291-101140844 Registration ID: 101140844 Registration Date: 4/11/2017 Invoice Date: 4/11/2017 Issued By: Association of Airport Internal Auditors Event: AAIA Annual Conference Date/Time: Sunday, June 25, 2017 6:00 AM - Wednesday, June 28, 2017 6:00 AM (Eastern Time)

### **Billing Information**

Company/Organization San Diego County Regional Airport Authority Address: 2722 Truxtun Road San Diego, CA 92106 United States Phone: 619-400-2435 Email: mburchye@san.org

### Registrants

Mark Burchyett	
Registration ID:	101140844
Company/Organization	San Diego County Regional Airport Authority
Registrant Type	Early Registration

### Fees

Early Registrat Event Fee	
Quantity:	1
Unit Price:	\$600.00
Amount:	\$600.00
How many guest will you be bringing 1	
Guest	
Quantity:	1
Unit Price:	\$100.00
Amount:	\$100.00
Subtotal:	\$700.00
Total:	\$700.00

### Transactions

Transaction Amount	
Date:	4/11/2017
Amount:	\$700.00
Balance:	\$700.00
Current Balance:	\$700.00

Payment Method: Check

## **Payment Instructions**

If paying by check, please send to:

Association of Airport Internal Auditors Conference Payment c/o Laura Tatem, CPA, CIA, CGAP (AAIA Treasurer) 6803 Pleasant Oaks Place Riverside, FL 33578

## BOSTON PARK PLAZA

Mark Burchyett

San Marcos CA 92078 United States of America Room Number: 8054

Arrival date:	06/24/17
Departure date:	06/29/17
No. in party:	2/0
Account number:	
Booking number:	
Refernce Number:	BOSPAR10698

INFOR	MATION INVOICE	Page # 1 of 1	Cashier: 275	06/30/17
Date	Description	an an an the second	Charges	Credits
06/24/17	Room Charge		249.00	
06/24/17	Room Tax		35.98	•
06/25/17	Room Charge		249.00	,
06/25/17	Room Tax		35.98	
06/26/17	Room Charge		249.00	
06/26/17	Room Tax		35.98	
06/27/17	Room Charge		249.00	
06/27/17	Room Tax		35.98	
06/28/17	Room Charge		249.00	
06/28/17	Room Tax		35.98	
06/29/17	Visa Card XXXX	XXXXXXXX	12/18	1,424.90
		Total	1,424.90	1,424.90
		Balance	0.00	

Thank you for staying with us at Boston Park Plaza! We hope that you enjoyed your experience with us. For your convenience, we have the following Express Checkout options:

- Through the guestroom television, simply choose 'Account Review' and opt to checkout

- Through your telephone, simply dial 4688 and leave a message with your room number

Thank you for staying with us! Have a safe trip home!

Signature\_\_\_\_\_

# BOSTON PARK PLAZA

Dear Mark Burchyett,

We are delighted that you will be our guest at Boston Park Plaza and are pleased to provide your confirmation number and reservation details.

Please note that a valid credit card must be presented upon arrival and you must be over 18 years of age.

The Boston Park Plaza Hotel offers Valet Parking for \$51 per night. Valet Parking Entrance Address: 34 Columbus Ave., Boston 02116. Thank you for your reservation and we look forward to your arrival.

#### **Boston Park Plaza**

50 PARK PLAZA AT ARLINGTON STREET BOSTON, Massachusetts 02116, United States Phone: 1-617-379.7129 E-mail: reservations@bostonparkplaza.com website: www.bostonparkplaza.com

#### Superior Queen - Reservation Confirmation #: BOSPAR106982452

Guest Name:	Mark Burchyett
E-mail:	solinzoc@san.org
Additional Guests:	Additional names not provided
Check-in from:	3:00 PM, Saturday, 24 June, 2017
Check-out by:	12:00 PM, Thursday, 29 June, 2017
Number of Nights:	5
Number of Guests:	Adults: 2, Children: 0
Room Type:	Superior Queen
Smoking Preference:	Non-smoking
Rate Plan	Association of Airport Internal Auditors
Room Rate:	Saturday, 24 June, 2017 : \$249.00 per Night
	Sunday, 25 June, 2017 : \$249.00 per Night
	Monday, 26 June, 2017 : \$249.00 per Night
	Tuesday, 27 June, 2017 : \$249.00 per Night
	Wednesday, 28 June, 2017 : \$249.00 per Night
	Total Room Price : \$1,245.00
Taxes on Room:	City Tax \$74.70 for all nights
	Convention Center Tax \$34.25 for all nights
	Facilities Fee \$85.85 for all nights
	State Tax \$70.95 for all nights
Total:	\$1,510.75
<b>Reservation Policies:</b>	Group Cancellation Policy (With Facilities Fee)
	Group Reservations have a 24-hour cancellation policy. The listed Facilities

Fee of \$14.99 plus tax per night will be waived exclusively for all group reservations (may vary per group).

Your credit card is on file as guarantee. In the event you change your plan, you must cancel or change your hotel reservation in accordance with the hotel's cancellation policy to avoid penalties.

Cancellations or changes made after 06/23/17, 3PM will be subject to a charge of 249.00.\*

\* Plus any applicable taxes & fees

**Billing Details:** 

Name On Card	: Mark A Burchyett
E-mail	: mburchye@san.org
Phone	: 619-400-2435
Credit Card	: MasterCard ending in
Expiration Date:	12/2018
Address:	States92078,

Add to Calendar:

Ace in Coorgie Calendar	J Outlook	ICal
----------------------------	-----------	------

To change or cancel your reservation, click here.

Powered by RezTrip - (c)2016, English Lingues Line

## BURCHYETT/Mark A ADDITIONAL FEES RECEIPT

\*\* PAID BAGS \*\*

Flight	From	То	Date	
798 L	San Diego	Boston	24JUN17	Ticket Date: 24JUN17
		. Affective and a		Record Locator: XGPTDV
Total Charged	l: \$25.00 USD		Ticket No. 027214424185 FOP: VIXXXXXXXXXX	

BURCHYETT/Mark A Departure time and gate may change. Check airport monitors. BOARDING PASS

798L San Diego Boston 7:47 am 8:27 am 208		Flight	From	То	Boards	Departs	Seat
	<b>te</b> 16		المراجع والمراجع والمراجع والمراجع والمراح والمراجع والمراجع والمراجع والمراجع	angen jammale kan alimata ka ti kantala ka ti kan da ka	والشرا فليستقر سن والشفائلات (محمد ومحمد محمد مسور والم الأخرار	8:27 am	
		•					

### BURCHYETT/Mark A

ALASKA AIRLINES

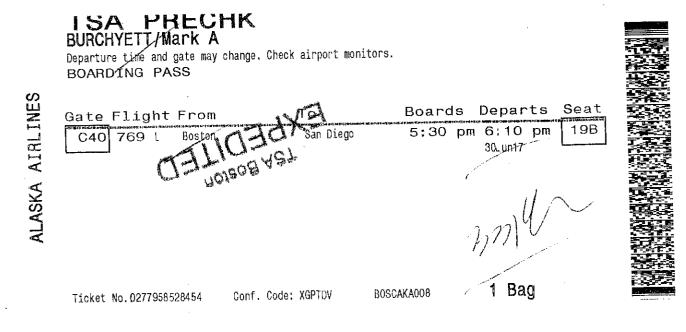


\*\* PAID BAGS \*\*

Flight				
<b>769</b> ι	Boston	San Diego	30JUN17	Ticket Date: 30JUN17
				Record Locator: XGPTDV
Total Charged	: \$25.00 USD		Ticket No 0272144769417	

Ticket No 0272144762417 FOP: VIXXXXXXXXXXXX

d: \$25.00 USE ye



## **RAVEL**TRUST

Traveltrust Corporation 374 North Coast Hwy 101, Suite F Encinitas, CA 92024 Phone: (760) 635-1700



Monday, 27MAR 2017 05:20 PM EDT

#### Passengers: MARK A BURCHYETT (16)

Agency Reference Number: QDOQHZ

Click here to view your current itinerary or ETicket receipt on-line: topcase.com

Alaska Airlines Confirmation XGPTDV

Please review your itinerary and report any discrepancies to Traveltrust within 24hrs of receipt Be sure to visit www.traveltrust.com for additional travel information

TRAVELTRUST STRONGLY RECOMMENDS CHECKING IN ONLINE WITH YOUR AIRLINE AT LEAST 24 HOURS PRIOR TO EACH FLIGHT FOR THE MOST CURRENT TIMES AND ALERTS

#### AR Saturday, 24JUN 2017

Alaska Airlines Flight Number: 0798 From: San Diego CA, USA Depart: 08:27 AM To: Boston MA, USA Arrive: 05:08 PM Stops: Nonstop Duration: 5 hour(s) 41 minute(s) Seats: 20B Status: CONFIRMED Equipment: Boeing 737-900 Jet DEPARTS SAN TERMINAL 1 - ARRIVES BOS TERMINAL C Alaska Airlines Confirmation number is XGPTDV

#### AIR Friday, 30JUN 2017

Alaska Airlines Flight Number: 0769 Class: L-Coach/Economy From: Boston MA, USA Depart: 06:10 PM To: San Diego CA, USA Arrive: 09:43 PM Stops: Nonstop Duration: 6 hour(s) 33 minute(s) Seats: 19B Status: CONFIRMED Miles: 2579 / 4126 KM Equipment: Boeing 737-800 Jet MEAL: FOOD FOR PURCHASE - FOOD FOR PURCHASE DEPARTS BOS TERMINAL C - ARRIVES SAN TERMINAL 1

Alaska Airlines Confirmation number is XGPTDV

A PORTION OF THIS TRIP MAY BE REFUNDABLE. PLEASE RETURN UNUSED PORTIONS TO TRAVELTRUST FOR POSSIBLE REFUND. ALASKA AIRLINES CONFIRMATION NUMBER - XGPTDV FOR EMERGENCY SERVICE FROM UNITED STATES - 888-221-6043

**Ticket/Invoice Information** 

Ticket for: MARK A BURCHYETT Date issued: 3/27/2017 Invoice Nbr: 5418204 Ticket Nbr: AS7958528454 Electronic Tkt: Yes Amount: 510,40 USD Base: 448.38 US Tax: 33.62 USD XT Tax: 28.40 USD

Class: L-Coach/Economy

Miles: 2579 / 4126 KM MEAL: FOOD FOR PURCHASE - FOOD FOR PURCHASE

#### Charged to: AX\*\*\*\*\*\*\*\*\*1013

Amount: 30.00

Total Tickets:510.40Total Fees:30.00Total Amount:540.40

Click here 24 hours in advance to obtain boarding passes: ALASKA

Click here to review Baggage policies and guidelines: ALASKA

TSA Guidance- a government issued photo id is needed for checkin. Please allow minimum 3 hour check-in for International flights and 2 hours for Domestic. For Additional security information visit www.tsa.gov.

Thank you for choosing Traveltrusti

Our Business Hours are 2am-5:30pm Pacific Monday - Friday.

Saturday from 9am-1pm Pacific,

For EMERGENCY AFTERHOURS assistance in the US, please call 888-221-6043 and use VIP Code SJE72. You can also use the Direct Dial Number 682-233-1914 or the collect number 682-647-0061.

Each call is billable at a minimum \$25.00 per call/reservation

[*L.→ <b>b</b>	
SSP America Peet's Coffee and Tea T1W San Diego Int'l, Airport	
60152 Alondra Chk 9073 Jun24'17 07:38A Gst O 1 Mocha SM 4.15 Espresso SM 2% Milk SM XXXXXXXXXXXX Visa 4.47	
NA Bev 4.15 Tax 0.32 Payment 4.47	
Win a \$500 Amazon Gift Card Go to the website to tell us about your visit and enter our prize draw See website for T&C www.eatonthemove.com/US	
LOCATION: 6253310 Immediate Needs 1-877-325-8777	

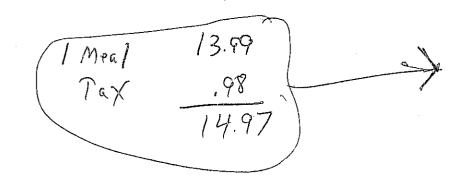
COPY ELSIE CAE Cab # 0764 HACK: CUSTOMER 06/24/17 1 START END 17:07 17:2 Fare: \$ Extra: \$	4 9178 COPY FR 1302 MILES 29 7.0 23.80		
Toll: \$ Srch: \$	0.00 0.00		
Tip: \$ TOTAL: \$			
Type: Card: AUTH:	VISA 00456C		
TAXI HOTLINE 617-536-TAXI EMAIL: TAXI.BPDƏ CITYOFBOSTON.GOʻʻ			

		<b>pain</b>
. 8	3 1	r

the bakery café

STORE # 0009 26 Park Plaza Boston, MA 02116 ( 617 ) 338-8948	
QUESTIONS - CONCERNS? Call us at 1 800 TALK ABP Visit us at our website: http://WWW.AUBONPAIN.COM	
TICKET # 333891 6/24/2017 7:05:51 p in	M
1 Lobster Sandwich <del>1 Turkoy Club</del>	13.99 <del>-7.19</del> -
SubTotal State Local Total	21.18 1.32 0.16 <b>22.66</b>
Vîsa	22.66

Save Time and Order Online! Try ABP Pickup and skip the line. Order at aubonpain.com/order



### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

### **MISSING RECEIPT FORM**

Employee/Department Head must complete form below.

Date of Purchase/Event:	6/24/17
Description of Item/Event:	Meal on Plane to Boston
Vendor/Event Name:	Alaska Airlines
Dollar Amount:	\$10-
Reason for Missing Receipt:	No receipt provided on Plane
	1 1

I hereby certify that the original receipt in question was lost or none was issued to me.

Émployee Signature

Department Head Signature

Date



## the bakery café

STORE # 0009 26 Park Plaza Boston, MA 02116 (617) 338-8948 QUESTIONS - CONCERNS? Call us at 1 800 TALK ABP Visit us at our website: http://WWW.AUBONPAIN.COM 22/8/3 6/25/2017 10:14:04 AM 1 Farmhouse Omelet 4.59 1 Sprouted Grain 1-Farmhouse\_Owelet-4.59 1 B\_Semolina Loaf 1 Coffee (SM) 1.85 \$0.99 Coffee with Any Bre - 0.86 SubTotal 10.17 State 0.64 Local 0.08 Total 10.89 Visa 10.89

Save Time and Order Online! Try ABP Pickup and skip the line. Order at aubonpain.com/order



06/26/2017 11:00 AM

SBUX Card x New Balance: 26.64 Card is registered.

> Join our loyalty program Starbucks Rewards® Sign up for promotional emails Visit Starbucks.com/rewards Or download our app At participating stores Some restrictions apply

STARBUCKS Store #4 443 Boylston Stre Boston, MA (617) 53	et
CHK 675483 06/27/2017 09:23 2225518 Drawer: 1	AM Reg: 3
Tl Mocha Sbux Card XXXXXXXXXXX	3.75 4.01
Subtotal Tax 6.25% Local Tax 0.75% - Meals Total <b>Change Due</b>	\$3.75 \$0.23 \$0.03 \$4.01 \$ <b>\$0.00</b>
Check Closed -	and a property of the second

06/27/2017 09:23 AM

SBUX Card x New Balance: 22.63 Card is registered.

> Join our loyalty program Starbucks Rewards® Sign up for promotional emails Visit Starbucks.com/rewards Or download our app At participating stores Some restrictions apply

#### 1397

Server: JENNIFER A H (#329) Rec:318 06/26/17 20:04, Swiped T: 299 Term: 12

UNION OYSTER HOUSE 41 UNION STREET BOSTON, MA (617)227-2750 MERCHANT #:

CHECK:

96 . 09

116

TIP:

TOTAL :

X

PHONE:() -\*\*\*Duplicate Copy\*\*\*

CARDHOLDER WILL PAY CARD ISSUER ABOVE AMOUNT PURSUANT TO CARDHOLDER AGREEMENT sign & total 1 copy>2nd is your receipt

### UNION OYSTER HOUSE America's Oldest Restaurant BOSTON (617) 227-2750

1397a Table 299 #Party 12 Svr: 329 SvrCk: 17 6:14p 06/26/17

5 CUP CLAM CHOWDER L 1 BOWL CLAM CHOWDER 3 LAZY MAN'S LOBSTER 2 SHRIMP & SCALLOP&SGEC 3 SAUTEED SEAFOOD MEDLEY 1 SAUTEED LIL NECKS 1 SEAFOOD NEWBURG 1 CHILD MAC & CHEESE 2 ICED TEA 3 COLONIAL ALE 1 DIET COKE 2 GINGER ALE 1 COLA	34.75 9.50 113.85 59.90 89.85 27.95 32.95 5.95 5.00 19.62 2.50 5.00 2.50
Sub To ST/LCL 06/26 7:43p <b>TOTAL :</b>	TAX : 28.65
Suggested Gratuity GRAT 15 61.40 GRAT 18 73.68 GRAT 20 81.86	
THANK YO	

STARBUCKS Store # 12 Charles St Sou Boston, MA (617) 42	ıth
CHK 710864 06/28/2017 10:51 2349799 Drawer: 2	
Tl Mocha Sbux Card XXXXXXXXXXX40005-	3.75 4.01
Subtotal Tax 6.25% Local Tax 0.75% - Meals Total Change Due	\$3.75 \$0.23 \$0.03 \$4.01 \$0.00

### Check Closed -----06/28/2017 10:51 AM

SBUX Card x New Balance: 18.62 Card is registered.

Join our loyalty program Starbucks Rewards® Sign up for promotional emails Visit Starbucks.com/rewards Or download our app At participating stores Some restrictions apply



Subject to applicable tariff regulations and conditions of use. Ticket may be confiscated for misuse. Not replaceable if lost or stolen. Non-refundable.

### MOTHER ANNA'S RESTAURANT

0054			
RALUCA M	SvrCk:	4 6:45p	06/28/17
1 CHICKEN	CREATION	FOR 2	34.00
2 ICED TEA	4		4.00

		Sub	Total:	38.00
			Tax:	
			Total:	40.66
:	06/28	7:19pTOTAL:	40	. 66

THANK YOU PLEASE COME AGAIN! OO54 Server: RALUCA M Rec: 22 06/28/17 19:20, Swiped T: 14 Term: 2

MOTHER ANNA'S RESTAURANT 211 HANOVER STREET BOSTON, MA 02113 (617)523-8496 MERCHANT #:

## CHECK: 40.66 TIP: //

1 Mpal 17.00 2.00 Tea 9.06 1.33 TXX 33 20. 4.00

 $\times$ 

### \*\*\*Duplicate Copy\*\*\*

CARDHOLDER WILL PAY CARD ISSUER ABOVE AMOUNT PURSUANT TO CARDHOLDER AGREEMENT sign & total 1 copy>2nd is your receipt Cardulla's Gournet Shoppe, Inc 6 Brattle Street Combridge, NA 02138 617-491-8888 617-876-5066

#### 

Transaction #:	1380320
Date: 6/28/2017	Time: 2:13:46 PM
Cashier: 20	Register #:

Iten	Nescri	letian	· · ·	, <b>-</b>	Asount
Managara ta S		*******			na che un un an ang fin qui ha rina ang Al 119 7 a 165 aign a com 6 7 ma 68
4509	Hen S	Vithout	Sku		\$10.95
					an an de als de las an de an an de las
			Sub	lotal	\$10.95
				MEALS	80.77
				ĭata}	\$11.72

Card:	VISA Tendered XXXXXXXXXXX	\$11.72
	Auth: 00352C Change Duo	\$0.00

### \* 1 3 8 0 3 2 0 \*Thank you for shopping

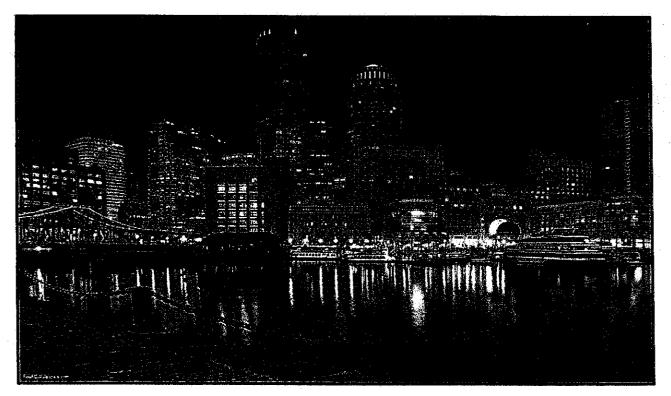
.

Cardullo's Guurmat Shoppe, Inc

We hope you'll come back soon!

CAB # 1 HACK: CUSTOM 06/30/1 START 16:02 1	SQUARE CA 155 3436 ER COPY 7 TR 5458 END MILES 6:46 5.3 \$ 29.00
TYPE: CARD:	VISA
AUTH:	03364C

TAXI HOTLINE 617-536-TAXI EMAIL: TAXI.BPD@ CITYOFBOSTON.GOV



28th ANNUAL CONFERENCE

Boston Park Plaza

June 25 - 28, 2017 Boston, Massachusetts



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	3. Ten Fun Facts About Boston	Page 5
4	4. Registration Information	Page 6
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(	6. Transportation and Parking Information	Page 8
•	7. Conference Events and Activities	Page 9
PRI	F-CONFERENCE EVENIS	
1	1. Welcome Reception	Page 10
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### D. LUISDAY EVENING EVENT

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Sp	irit of Boston Dinner Cruise	Page 11
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1.	Attire	Page 11
2,	Weather	Page 12



### ASSOCIATION OF

### AIRPORT INTERNAL AUDITORS



### Pre-Conference Board of Directors Meeting

June 25, 2017

### 4:00 PM

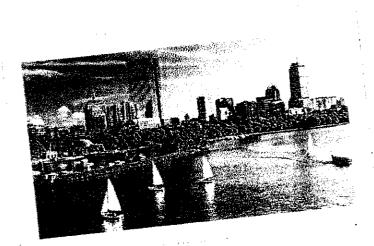
Board members, and anyone interested, will meet to conduct the pre-conference board meeting. The session will be held in the Hancock Room on the mezzanine level of the Boston Park Plaza Hotel.

> an an an an An An an an An An

### WHY ATTEND?

#### Lease from the lease.

Sessions are led by industry experts and peers with expertise in the presentation subjects – people that you don't just run into every day. Their goal is to share their experiences and focus on the topics that are pertinent to you. Gain insights and inspiration to help you do your job better.



City of Boston as seen from City of Cambridge on the banks of the Charles River

#### Customased lides attack

There are concurrent sessions categorized by track, allowing you to choose the ones that are most important for you.

Bring New Press, extend with

Gain exposure to new ways of thinking by exchanging ideas and building relationships with people who have faced similar challenges on the job. Find out how issues were resolved and become inspired to try new approaches during our Group Share sessions.

#### Padeses: [Los Lys - 200]

Accreditation and training is a way to separate you from the crowd. This conference qualifies for up to 19 hours of continuing professional education (CPE), with an optional 3 additional hours available during the extended session. Break times and meals are excellent opportunities to network with your fellow auditors in a casual atmosphere.

#### El est de la que compo

This conference is not just for feeding your brain. Special events give you the chance to network, relax, and enjoy your surroundings in a great location.

### ILN FUN FACTS ABOUT BOSTON

- 1. Boston was founded in 1630, making it one of the oldest cities in the United States. It was also a key location during the American Revolution.
- Boston has more neighborhoods than almost any other city in the United States, making it one of the most subdivided in America. This has earned Boston one of its nicknames, the "City of Neighborhoods."
- 3. Boston's nickname, "The Athens of America," isn't based on any geographical similarities, but because the city features more than one hundred institutes of higher learning within its borders.
- 4. Boston is one of the youngest cities in America. Almost 75% of the city's population is under 45.
- 5. Boston was home to the first library on the North American continent, built in 1657.
- 6. Boston's Kenmore Square features a massive Citgo sign as one of its center-points. The neon tubing in the sign stretches over 5 miles in length.
- 7. Boston's eponymous dessert, the Boston cream pie, was created at the Parker House Hotel in 1856 by head chef M. Sanzian. The Boston cream pie is, in reality, a cake, not a pie.
- 8. Boston features the first-ever subway in America. The Tremont Street Subway was built in 1897.
- 9. Boston is the home of America's first university. Founded as New College in 1636, the institution's name was changed to Harvard College in 1639, and didn't become a full university until 1841.
- 10. Boston's population represents only 10% of the Commonwealth of Massachusetts, but more than a third of the state's college students go to school in the city.

### REGISTRATION INFORMATION.

#### (1)

The AAIA has put together an educational and stimulating agenda which qualifies for 19 hours of continuing professional education (CPE). An additional 3 hours of CPE are available in the extended session.

#### **就们在日本**的目标。

Early registration for the conference is \$600 for AAIA members and \$725 for non-members. Standard registration for the conference is \$700 for AAIA members and \$825 for non-members. In order to qualify for the early registration fee, all conference registration forms must be completed by Monday, May 15, 2017. Registration forms entered after May 1, 2017, will be processed at the specified regular fee.

Registration fees must accompany all conference registration forms. Please note you are considered fully registered to the conference <u>only</u> when payment (check or credit card) has been received <u>and you have completed registration forms online</u>.

The AAIA will utilize an online registration service this year, the link is available at the same transmission of a service the same transmission of line, and make credit card payment at the same time. If you wish to pay by check, please complete the registration forms on line, and mail your check to Laura Tatem at the address below.

Checks should be made payable to the Association of Airport Internal Auditors, in US dollars, and it should be clearly noted whose registration(s) the check is paying for.

Association of Airport Internal Authors

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### 小孩的运动性制度的运行

### Rev + 41 00 11 13374

treasurer@airport\_audifors.com



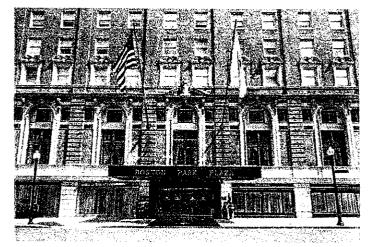
### CONFERENCE HOTEL

### BOSTERN PARK PLACE

The historic charm and contemporary elegance of the iconic Boston Park Plaza awaits. Following a landmark renovation, the Boston Park Plaza offers guests the charm of a historic hotel with the effortless comforts of a new one. The hotel offers incomparable proximity to everything that

makes Boston a treasured destination. The hotel offers an ideal location in downtown Boston, just steps away from the Public Garden, Theater District and many of the city's most popular historical sites.

A block of rooms for single or double occupancy has been reserved at the Boston Park Plaza Hotel at the conference rate of \$249 + tax (14.45%) per night.



Bost in Park Plaza Hard Cast Plaza Disco Attornas Disco St. Manas

To make your room reservation with a credit card by telephone, call 1.617.426.2000 and ask for the **Association of Airport Internal Auditors: Annual Conference** rate. You may also book your room online using the reservation :

The cutoff date for guaranteed hotel rates is **Friday**, **June 2**, **2017** at **5:00** pm. At that time, the remaining rooms in our block will be released and there will be no guarantee of being able to reserve a room at the conference rates. *Check-in time is 3:00 p.m. and check-out time is 12:00 p.m.* 

### TRANSPORTATION AND PARKING

ARRIVING FROM FOUND INTERNATIONAL ARRORE

- Airport Cab Service
- Boston's Subway (the "T") The Boston Park Plaza Hotel is located at the Arlington stop (Green line) and the Back Bay stop (Orange line).
- GG Restor Stands is available for an additional fee.
- App Ride/TNC: App Ride/Transportation Network Companies (TNCs) Uber and Lyft now offer pick up and drop off transportation service at Boston Logan.
- See Massport <u>website</u> for further information.

TAXI SERVECT: 24-hour taxi service is available at the Boston Park Plaza's Main Entrance.

MELA (SUBDE AVE) The Boston Park Plaza Hotel is located one block from the Arlington "T" stop (Green line) and Back Bay stop (Orange line). See MBTA and for more information.

行后的人生 Our hotel offers on-site Valet Parking for an overnight fee of \$51. Parking is not included in the hotel room rate. Self-parking at the Motor Mart Garage is also available across the street from the Boston Park Plaza Valet Entrance. Valet Parking Entrance Address: 34 Columbus Ave, Boston 02116

Visit Massport website for

Massport provides free shuttle bus service between airline terminals and Airport Station on the MBTA Blue line and to the Rental Car Center (during midday hours).

The Concierge will be happy to share their extensive knowledge of Greater Boston, New England and beyond. If you would like to request tickets or transportation services in advance of your stay (48-hours' notice is requested), or if you would like additional information, please feel free to contact our Concierge team at 617.654.1912 or by email.

### CONFERENCE EVENTS AND ACTIVITIES.

### PRECONCERENCE ACTIVITIES | SATURDAY/SUNDAY | RENEW - SA

For those arriving pre-conference, experience the best of Boston with CityPASS, an easy-to-use ticket booklet that gives you admission to a hand-picked collection of Boston's most iconic attractions, all at a great savings.

The pass provides entrance/access to the following:

- Area Englished Acquiring to
- Visional AStance
- ▶ Sept. Contractory
- > of a met Massault of Natural History OR Bester (Lachaster and La

The Circle for the can be purchased directly from their site or upon arrival.

CONTRACTOR AND AND

For our Golf enthusiasts, there are several public golf courses in the area. See the link for a list of based or decomposition of the several public golf courses in the area.

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There are many exciting activities in and around Boston; however, there are no activities planned until Sunday evening. For visitor's information and things to do in Boston, please visit between a constant of the second second

### WELCOME RECEPTION | JUNE 25 | 6:30 - 9:30 | MAGGIANO'S LEFTLE ITALY

We will host a wine/beer/cocktail reception and elegant hors d'oeuvres across the street from the hotel at Maggiano's Little Italy, located at 4 Columbus Avenue.

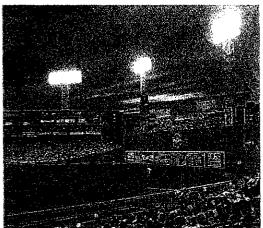


### GUEST ACTIVITIES

No formal guest activities are planned for Monday or Tuesday. For visitor's information and things to do in Boston, please visit in the control between statistic planets.

### MONDAY NIGHT JUNE 26 FOPTIONAL ACTIVITIES

Boston Red Sox vs. Minnesota Twins | Fenway Park | 7:10



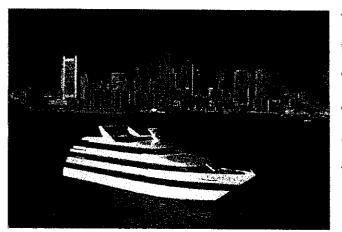
Get a real Boston experience as you join legions of Boston Red Sox fans for a night at iconic Fenway Park to watch the Boston Red Sox take on the Minnesota Twins!

Dinner will not be hosted. There will be sign-up sheets, at the registration table, for those interested in joining a group for dinner at local restaurants.

Follow this to purchase tickets.

### TUESDAY NIGHT | JUNE 27

Spirit of Boston | 6:00 - 9:00



We will provide transportation to the  $(\operatorname{Od}_{Y \to Y})$  for our Spirit of Boston cruise of Boston Harbor.

This event will feature hosted wine, beer, cocktails, elegant dinner buffet, live music and dancing!

### ATTIRE

#### (1) Particular The Particular South Processing Control (1998)

Business casual attire is appropriate for conference attendees. Temperatures in hotel meeting rooms tend to be cool, but can vary significantly. Layering with a light jacket or sweater is recommended while attending the conference sessions.

#### 

For men, appropriate attire includes slacks and a jacket. For women, nice slacks, a skirt or a dress is recommended. Collarless t-shirts, jeans, shorts or sneakers are not acceptable.

### WEATHER

Historical average Boston weather in June:

SUN 6/25	MON 6.26	TUE 6/27	WED 6/28	THU 6-29	FR15:30	SAT 71
Hist Avg 79%52'	Hist Avg. 24-63*	Hist Avg 20163*	Hist Avg 80%63*	Hist Avp 80763	Hisi Aug 201641	Hist Avg 80%64

June sees the beginning of hot weather in Boston, yet the city's sea breezes help spare most afternoons from excessive heat. The summer weather also brings an increase in thunderstorm activity.

In most years, Boston averages a daily maximum temperature for June that's between 73 and 79 degrees Fahrenheit (23 to 26 degrees Celsius). The minimum temperature usually falls between 58 and 61 °F (14 to 16 °C). The days at Boston continue to warm quickly during June. By the end of the month, the temperature has climbed over 9 °F (5 °C) above what it was at the start.

June is the most variable month of the year for the amount of rainfall Boston receives. Half the time, it rains 1 to 5 inches (37 to 119 mm) in June. One in four years has drier weather, while another one in four is wetter. None of the precipitation falls as snow.

28<sup>TH</sup> ANNUAL CONFERENCE

BOSTON, MA ~ JUNE 25-28, 2017

### **CONFERENCE AGENDA**

Sunday, June 25, 2017						
	Welcome Reception, Maggiano's Little Italy Boston (across the street from hotel)					

	Monday, June 26, 2017						
07:00 am to 08:00 am	Registration and Continental Breakfast – <u>Conference Registrants Only</u>						
08:00 am to 08:30 am	<ul> <li>Opening Remarks and Attendee Introductions</li> <li>Wayne E. Robinson, AAIA President, Internal Auditor, Manchester-Boston Regional Airport</li> <li>Joris Jabouin, Director of Internal Audit, MassPort</li> <li>Attendee Introductions</li> <li>Housekeeping Items</li> </ul>						
08:30 am to 08:45 am	Welcome to Boston Thomas Glynn, Chief Executive Officer (CEO), Massport						
08:45 am to 10:00 am	Curing Adultitis: Your Prescription for Less Stress and More Success						
Personal Development/ Leadership – Time Management	Adultitis is an epidemic that can infiltrate even the best working environments, producing stress and instigating burnout. Left unchecked, Adultitis will eat your productivity, teamwork, and morale alive. In this light-hearted but hard-hitting program, Jason will arm you with the fresh perspective needed to reclaim your passion and create a better harmony between work and home.						
CPEs = 1.5	• Jason Kotecki, JBiRD iNK, Ltd.						
	Jason is an artist, author, and speaker who considers himself a professional reminder-er and permission granter. Besides making art that inspires and delights people all over the world, Jason is in high demand as a professional speaker. He shares real-world strategies and practical ideas for restoring balance, preventing burnout, and achieving new levels of productivity. His programs are balanced with a refreshing mix of humor and emotion, serving as the perfect antidote for people who find themselves in a personal or professional rut.						
10:00 am to 10:15 am	Networking Break						
10:15 am to 11:55 am	#Notarule: The Art of Winning at Business and Life by Breaking Rules That Don't Exist						
Personal Development/ Leadership – Time Management CPEs = 2	Jason uncovers and annihilates the so-called rules that don't exist. He'll reveal some surprising principles that provide a powerful competitive advantage, foster breakthrough levels of innovation, and accomplish what was once thought impossible. This will arm you with tools for getting better at identifying rules that don't exist, and tactics for breaking them with confidence. Jason Kotecki, JBiRD iNK, Ltd.						

28<sup>TH</sup> ANNUAL CONFERENCE

12:00 pm to 02:00 pm	Lunch and Annual Business Meeting				
02:00 pm to 03:15 pm	Group Sharing				
Specialized Knowledge CPEs = 1.5	<ul> <li>Do you have an audit issue of which you would like advice, clarification of how others perform a procedure, confirmation of your audit approach, or an experience that you would like to share with the group? This is your opportunity to ask, share, and learn from each other.</li> <li><i>Facilitated by:</i> <ul> <li>Laura Tatem, Director of Internal Audit, Tampa Alrport</li> <li>Debbie Mommaerts, Audit Manager, Columbus Regional Airport Authority</li> <li>Patrick J. Dalton, Director of Internal Audit &amp; Corporate Compliance, Niagara Frontier Transportation Authority</li> </ul> </li> </ul>				
03:15 pm to 03:30 pm	Networking Break				
03:30 pm to 04:45 pm	TNC Revenue – A Continuous Monitoring Approach				
Auditing CPEs = 1.5	MSP utilizes a continuous monitoring approach for auditing several of our revenue streams. I am taking a similar approach to auditing TNC activity. MSP may also be unique because we chose not to utilize the AAAE ABT Clearinghouse. We are in the process of developing a data flow from Uber and Lyft into our proprietary commercia vehicle tracking system (MAVIS – MAC Automatic Vehicle Identification System). This presentation would focus on the use of Data Analysis and Business Intelligence Tools to continuously audit TNC activity.				
	Michael Gee, Minneapolis				

07:00 am to 08:00 am Continental Breakfast ~ Conference Registrants Only					
08:00 am to 08:15 am	Massport Air Operations				
	Edward Freni, Director of Aviation, MassPort				
08:15 am to 09:30 am	Auditing Airport Property Rooms and Evidence Rooms				
Auditing CPEs = 1.5	We will go over audits of Airport Property Rooms (Lost and Found) and Airport Police Evidence Rooms. We will discuss the steps performed, any issues found and how they were discovered, along with best practices.				
	<ul> <li>Lucy Vanderhoff, Columbus Regional Airport Authority</li> <li>Laura Tatem, Director of Internal Audit, Tampa Airport</li> </ul>				
09:30 am to 09:45 am	Networking Break				
09:45 am to 10:45 am	Procurement Card Audit – Findings and Future Improvements				
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### 28TH ANNUAL CONFERENCE

Auditing	Sheila Rojas, Sr. Auditor, Orlando				
CPEs = 1.2	<ul> <li>Felicia Carlee, Sr. Internal Audit Manager, Tampa</li> </ul>				
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10:45 am to 12:00 pm	Group Sharing				
	Do you have an audit issue of which you would like advice, clarification of how others				
Specialized	perform a procedure, confirmation of your audit approach, or an experience that you				
Knowledge	would like to share with the group? This is your opportunity to ask, share, and learn				
	from each other.				
CPEs = 1.5					
	Facilitated by:				
	<ul> <li>Laura Tatem, Director of Internal Audit, Tampa Airport</li> </ul>				
	Debbie Mommaerts, Audit Manager, Columbus Regional Airport Authority				
	Patrick J. Dalton, Director of Internal Audit & Corporate Compliance,				
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	•				
12:00 pm to 01:00 pm	Lunch				
01:00 pm to 02:30 pm	TRACK A ~ How Construction Cost Auditing and Project Controls Work				
	Together				
Auditing	This presentation explores the how construction audit fits within and enhances a				
CPEs = 1.8	project controls program. It discusses what controls are possible and probable by				
	various entities of the project team. The intent is for auditors and project controls professionals to gain an understanding and appreciation of each other's role within the				
	project. It also helps the owner and construction executives understand how audit and				
	controls can work together to help a project reach its budget and schedule goals.				
	Jake Ortego, PE, CCP, CCA, National Association of Construction Auditors				
	TRACK B ~ Auditing the Various Types of In-Airport Concessions				
	For airports, concession revenue is critical as it creates a funding base that is utilized				
	for operations, improvements, debt service, revenue sharing, and other obligations the				
	airport may incur. Many of these agreements are dependent on proper reporting by				
	the concessionaires. The focus of this presentation will be on completeness of				
	revenue reported by concessionaires, proper computation of concession to be paid to the airport, as well as overall financial and nonfinancial compliance with these				
	agreements. Various aspects of source document review and analysis will be				
	discussed as well as report presentation. This course is appropriate for all levels.				
	Rick Shields, CPA, CFE   Blue and Co., LLC				
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02:30 pm to 02:45 pm	Networking Break				
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28<sup>TH</sup> ANNUAL CONFERENCE

02:45 pm to 3:45 pm	CHOOSE FROM THE FOLLOWING TRACKS:
Auditing	TRACK A ~ Four Ways Your Contractor could be Overbilling You: Comprehensive Look at Construction Insurance
CPEs = 1.2	<ul> <li>Insurance is confusing, plain and simple. Construction insurance is no exception.</li> <li>some cases, contractors have been able to use complex insurance programs ar policies to hide additional profit. This session will provide attendees with a bett understanding of construction insurance and take a closer look at four potential area where a contractor could be overbilling: <ol> <li>Coverage not reimbursable per the construction contract</li> <li>Coverage limits not consistent with contract requirements</li> <li>Insurance and bond rates not representing a Contractor's actual cost</li> </ol> </li> </ul>
	Technical Level
	Beginner to Intermediate
	Session attendees do not need to have a construction contract or insurant background.
	<ul> <li>Mark McCarthy, Senior Manager, CBIZ Risk &amp; Advisory Services</li> </ul>
	Mark McCarthy, CCA, CFE, is a Senior Manager in the national construction conserview and consulting group for CBIZ. He has more than 10 years of experience in redrafting construction contracts, reviewing project budgets and analyzing bonding and insurance programs, including self-insured programs.
	TRACK B ~ Auditing Rental Car Activity
	Other than parking, rental car revenues are typically the most significant source terminal revenues at an airport. The lease or concession agreements with ren companies include numerous elements which require careful oversight by the airpoin order to ensure compliance as well as proper concession reporting and collection. This presentation will include a drill-down of information obtained from rental companies and comparative analysis of different levels and sources of information. Nonfinancial compliance will also be discussed as well as reporting by the audite Examples will be provided throughout the discussion. This course is appropriate all levels.
	<ul> <li>Rick Shields, CPA, CFE   Blue and Co., LLC</li> </ul>
03:45 pm to 03:55 pm	Networking Break
03:55 pm to 4:45 pm	Parking Audits
Auditing CPEs = 1	Parking is typically one of the largest revenue sources at airports. We will discuss auditing parking revenue and pointers on what to look for.
	<ul> <li>Claire Aboko-Venn, Director, Process Optimization and Improvement, Detroit</li> </ul>
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28<sup>TH</sup> ANNUAL CONFERENCE

BOSTON, MA ~ JUNE 25-28, 2017

	Wednesday, June 28, 2017
07:00 am to 08:00 am	Continental Breakfast ~ Conference Registrants Only
08:00 am to 09:40 am	Detection Methods to Uncover Fraud
Auditing CPEs = 2	Using actual case studies, various fraud schemes the Plante Moran team has encountered will be described, sharing how the fraud occurred, how it was discovered, and lessons learned. Audience members will learn tools and tests they can perform to help detect fraudulent activity in their organization.
	<ul> <li>Michelle D. McHale-Adams, CPA, CFF, CFE  Partner, Plante Moran</li> <li>Eric Conforti, CPA, CFE  Senior Manager, Plante Moran</li> </ul>
09:40 am to 09:55 am	Networking Break
09: 55 am to 10:55 am	Cloud Computing Audit at DEN
Information Technology CPEs = 1.2	The rise of cloud technologies adoption has been phenomenal in the past few years. The use of such emergent technologies bring a number of significant risks that have Important implications on the effectiveness of internal controls. Internal Audit functions can play a key role in helping organizations assess and manage cloud services risks. Each cloud computing audit can be unique; this presentation will review emerging technology of cloud computing in a nontechnical manner and will discuss DEN Internal Audit team's challenges and opportunities during the cloud computing audit at DEN. • Usha Yarlagadda, Director, Internal Audit, Denver International Airport
	Zaid Mkhalfia, Internal Audit, Denver International Airport
10:55 am to 11:55 am	17 Hot Topics for 2017 and Beyond
Auditing CPEs = 1.2	<ul> <li>What should be the focus of Internal Audit</li> <li>Assessing Emerging Risks</li> <li>Key Attributes of Successful Auditors</li> <li>The Importance of Critical Thinking</li> <li>Implementing Continuous Auditing Techniques Effectively</li> </ul>
	<ul> <li>Danny M. Goldberg, CPA, CIA, CISA</li> <li>GoldSRD</li> </ul>
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**REGULAR SESSION ENDS** 

28<sup>TH</sup> ANNUAL CONFERENCE

	EXTENDED SESSION						
12:00 pm to 01:00 pm	Lunch – For EXTENDED Session Participants ONLY						
01:00 pm to 02:15 pm	Molding Tomorrow's Internal Auditors						
Personal Development CPEs = 1.5	Participants will learn best practices on how to train younger employees, includi adult learning techniques and the hot buttons for Generation Y. Additiona attendees will also learn about using teamwork and project management exercis to teach new employees. Who Should Attend: All employees who mentor younger auditors (NASBA Fiel Study: Personal Development).						
	Objectives						
	<ul> <li>Understand the differences and generation gaps between different levels/age groups</li> <li>Learn the motivations of Generation Y and how to tap into their potential</li> <li>Learn how to distinguish the field of internal auditing and get auditors excited about their careers</li> </ul>						
	<ul> <li>Agenda         <ol> <li>Learn and understand the differences of Generation Y and their motivations             <li>Getting staff excited about auditing             <li>Generation Y – Training Characteristics             </li> <li>Rewarding Generation Y             <ul> <li>Danny M. Goldberg, CPA, CIA, CISA</li> </ul> </li> </li></li></ol></li></ul>						
و معن مراجع معالم والله والله معامل المعالية المعالية المعالية المعالية المعالية المعالية المعالية المعالية الم	• GoldSRD						
02:30 pm to 02:45 pm	Break/Networking						
02:45 pm to 04:00 pm Personal Development CPEs = 1.5	<ul> <li>Molding Tomorrow's Internal Auditors (Continued)</li> <li>Danny M. Goldberg, CPA, CIA, CISA</li> <li>GoldSRD</li> </ul>						

28<sup>TH</sup> ANNUAL CONFERENCE BOSTON, MA ~ JUNE 25-28, 2017

**Learning Objectives:** Participants will gain an understanding of various airport business practices and learn techniques to monitor or audit various airport tenant activities. The conference sessions will provide ideas of where to focus limited time and resources, tips to improve practices, and will discuss actual approaches to audit airport operations, tenants, and contractors.

**Program Content:** Speakers from the profession, consulting firms, public accounting, and government will present ideas, concepts, and other industry specific audit content. Topics include audits of concessions, parking, rental cars, construction, risk, fraud, communication skills and tips in using information technology to enhance audit capabilities. See the conference agenda above for more information.

**Program Level:** Entry level to intermediate. Sessions are designed for auditors or financial staff charged with overseeing the contractual requirements of airport tenants. Material is designed for participants who have experience auditing airport operations and tenants, as well as for participants new to the airport environment.

Prerequisites: None

Advanced Preparation: No advance preparation is required. Delivery Method: Group Live.

Recommended CPE: All participants are eligible to receive up to 22 CPE credits.

**Registration Instructions** and conference fees are included in the registration package herein and can also be obtained from the Association's website: <u>www airport-auditors com</u>

**Refund/Cancellation Policy:** Refunds in full must be requested in writing by May 15, 2017. Refund requests should be sent via email to Laura Tatem at <u>LTatem@TampaAirport.com</u>. No refunds will be granted after May 15, 2017; however, the remitting organization can send another participant in place of the original registrant.

**Contact Information and Complaint Resolution Policy:** For more information regarding refunds, complaints, and/or program cancellation policies, please contact Janice Mirarchi at 215.937.6982 or Janice.Mirarchi@phl.org. Written complaints should be addressed to:

Janice Mirarchi

Contracts Audit Supervisor Division of Aviation Philadelphia International Airport Terminal E, 3rd Floor Philadelphia, PA 19153



The Association of Airport Internal Auditors is registered with the National Association of State Boards of Accountancy (NASBA), as a sponsor of continuing professional education on the National Registry of CPE Sponsors. <u>State boards of accountancy</u> <u>have final authority on the acceptance of individual courses for CPE credit.</u> Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN 37219-2417. NASBA sponsor number: 103126 Web site: <u>Approx.est.c.c.</u>

### **Speaker Bios**

#### Claire Aboko- Venn

Claire Aboko-Venn comes with over 40 years of experience in auditing both at the external and internal audit levels, and currently works for Wayne County Airport Authority in charge of Performance and Process Improvements in the Operations Division. In this role she performs, among other duties, performance and process audits and ensures efficiencies in contract management. She has been part of the AAIA since 2007 and has been a member of board. Claire Aboko-Venn is a Chartered Accountant.

#### Felicia Carlee

Felicia Carlee Is a Senior Manager of Internal Audit for Hillsborough County Aviation Authority (HCAA). HCAA is an independent special district of the State of Florida with exclusive Jurisdiction, control, supervision and management over Tampa International Airport, Peter O. Knight Airport, Plant City Airport, and Tampa Executive Airport. Felicia has approximately 23 years of auditing experience and has been at HCAA for 9 years. Felicia is a Certified Public Accountant, licensed in the States of Florida and Maryland. She also is a Certified Internal Auditor, Certified Information Systems Auditor, and Certified Government Auditing Professional. Felicia is a member of:

- The Association of Airport Internal Auditors (AAIA)
- The American Institute of Certified Public Accountants (AICPA)
- The Florida Institute of Certified Public Accountants (FICPA)
- The Institute of Internal Auditors (IIA)
- The Association of Local Government Auditors (ALGA)
- Information Systems Audit and Control Association (ISACA)

#### Eric Conforti, CPA, CFE | Senior Manager

Eric is a Senior Manager in our Forensic Investigative Services group, which performs over 100 investigations annually. He specializes in providing forensic investigations, data analytics, and analyses of internal controls. Eric is professionally trained in a variety of interviewing and interrogation methods. He has identified millions in losses due to asset misappropriation and his work has led to a number of successful law enforcement referrals at the federal, state, and local levels. Prior to joining the FVS practice, Eric was an auditor specializing in governmental and compliance audits. Eric is frequently requested to speak at industry conferences on matters related to fraud and data analytics. Eric is a member of Association of Certified Fraud Examiners and the Michigan Association of CPA's Fraud Task Force.

#### Patrick J. Dalton, CPA

Pat is the Director of Internal Audit & Corporate Compliance for the Niagara Frontier Transportation Authority. The Niagara Frontier Transportation Authority (NFTA) is a regional multi-modal transportation authority responsible for air and surface transportation in Erie and Niagara Counties in New York State. NFTA businesses include Metro bus, Metro-link, a light rail system, ADA paratransit system, two international airports, and transportation centers in Buffalo and Niagara Falls.

Pat has previously worked for Ernst & Young as an audit manager. He has spent the last 24 years with the Niagara Frontier Transportation Authority as its Director of Internal Audit & Corporate Compliance. He is an active member of the Institute of Internal Auditors (IIA), American Institute of Certified Public Accountants (AICPA) and the Association of Airport Internal Auditors (AAIA). Pat serves as a member of the steering committee of the AAIA.

#### Edward Freni, Director of Aviation

Edward C. Freni was appointed Aviation Director in 2007 after a career at Massport and with American Airlines that spanned 38 years. As director of Massport's aviation assets, Mr. Freni is responsible for administering, coordinating and managing airside and landside activities at Boston Logan International Airport, Hanscom Field in Bedford and Worcester Regional Airport.

Following a successful career at American Airlines where he was responsible for more than 2,000 employees as General Manager in Boston, Mr. Freni started at Massport in 2000 as Logan's Director of Aviation Operations, where he managed daily operations, airport facilities, public services and helped develop the daily security briefing following the attacks of September 11, 2001.

Freni received his Bachelor of Science from the Whittemore School of Business and attended the University of New Hampshire from 1970 to 1974. He was Captain of the University of New Hampshire 1973-74 Championship Hockey Team.

#### Michael Gee, CFE, MBA

Michael Gee is a Senior Internal Auditor for the Metropolitan Airports Commission (MAC). The MAC owns and operates Minneapolis-St. Paul International Airport (MSP), as well as six general aviation airports within the Twin Citles metropolitan area. Michael has worked in the internal audit profession for over 13 years in various highly-regulated industries, including retail, defense/aerospace and health care. Auditing experience includes Sarbanes-Oxley compliance, Medicare Part D compliance, HIPAA, government contracting and Fraud Risk Management. Michael has been a Certified Fraud Examiner (CFE) since 2007 and has a BS in Finance and Marketing from the University of Wisconsin-La Crosse, as well as an MBA from St. Cloud State University.

#### Thomas P. Glynn, Ph.D.

Thomas P. Glynn, Ph.D., became Chief Executive Officer of the Massachusetts Port Authority on November 1, 2012. In this role he oversees the 1,300-person agency with a \$700 million budget that owns and operates Boston Logan International Airport, the public container and cruise terminals in the Port of Boston, Hanscom Field, Worcester Regional Airport and real estate holdings in South Boston, East Boston and Charlestown.

Prior to joining Massport, Glynn was Chief Operating Officer of Partners HealthCare System, the Commonwealth of Massachusetts' largest network of teaching hospitals and neighborhood health centers. His previous roles included General Manager of the Massachusetts Bay Transportation Authority, Deputy Secretary of Labor for the Clinton Administration and Deputy Commissioner of Public Welfare in Massachusetts.

Glynn is a fellow of the National Academy of Public Administration and a former board member of the Council for Excellence in Government. A former lecturer at Harvard University's John F. Kennedy School of Government, Glynn earned a B.A. in Economics from Tufts University and a Ph.D. from the Heller School for Social Policy and Management at Brandeis University.

#### Danny Goldberg

Danny M. Goldberg is the Founder of GOLDSRD (www GoldSRD com), a leading provider of Staff Augmentation, Executive Recruiting and Professional Development services. Previously, Danny led the Professional Development and Executive Recruiting Practices at Sunera. Mr. Goldberg re-purchased his practice that he sold to Sunera in 2011.

Prior to joining Sunera in January 2011, Danny founded SOFT GRC, an advisory services and professional development firm. Danny has over 17 years of audit experience, including five as a CAE/Audit Director at two diverse companies.

Danny has served on the audit committee of the Dallas Independent School District and was the Chairman of the North Texas Leadership Council of the American Lung Association in 2012. Danny is also the IIA Dallas and Fort Worth Chapter Programs committee Co-Chairman for the 2012-2013 year and was elected to the Fort Worth IIA Board of Directors in 2013.

Danny co-authored the groundbreaking storybook format publication *People-Centric*<sup>®</sup> Skills: Communication and Interpersonal Skills for Internal Auditors, which was available from Wiley Publications in August 2014. *People-Centric Skills* is the first publication of its kind that specifically focuses on communication and interpersonal skills for internal auditors.

Danny is a well-known speaker across the nation, including numerous keynote presentations. He currently works with over 100 professional associations around the world and numerous Fortune 1000 companies, assisting in their professional development efforts.

Mr. Goldberg has been recognized as a top speaker at numerous events over the past years, including:

- 3rd Ranked Speaker, 2015 IIA All-Star Conference
- 8th rated speaker 2015 MISTI AuditWorld
- 3rd and 10th rated speaker 2014 and 2015 ISACA CACS
- One of the Top Ranked Speakers 2014 IIA All-Star Conference (3.72/4.00 Rating)
- 2014 IIA Southern California District Conference Keynote Speaker 4.91/5.00 Rating
- 3rd overall ranked speaker out of 71 2014 ISACA CACS Conference
- One of the Top Ranked Speakers 2014 IIA Gaming Conference

Danny is a Certified Public Accountant, Certified Internal Auditor, Certified Information Systems Auditor, Certified in the Governance of Enterprise Information Technology, Certified in Risk and Information Systems Control, Certified in Risk Management Assurance, has obtained his Certification in Control Self-Assessment and is a Chartered Global Management Accountant.

#### Jason Kotecki

Jason Kotecki is an artist who speaks. Really, really well! Having presented to over 600 organizations in the last 13 years, he's earned the designation of Certified Speaking Professional (CSP) by the National Speakers Association. Jason is an expert at helping people "Escape Adulthood," in order to restore balance, beat burnout, and become more innovative by breaking rules that don't exist. Jason uses his extraordinary artistic gifts, combined with humor and memorable storytelling, to spark intentional thinking that leads people to become more passionate and productive. Get a sneak peak: <u>http://EscapeAdulthood.com</u>

#### Mark McCarthy

Mark McCarthy, CCA, CFE, is a Senior Manager in the national construction cost review and consulting group for CBIZ. He has more than 10 years of experience in redrafting construction contracts, reviewing project budgets and analyzing bonding and insurance programs, including self-insured programs.

#### Michelle D. McHale-Adams, CPA/CFF, CFE | Partner

Michelle has over 20 years of experience in forensic accounting and is Plante Moran's Forensic Accounting Practice Leader. She has conducted numerous interviews, located and reviewed key documents, analyzed numerous financial records, traced assets, and quantified the financial losses for many clients in different Industries. She has assisted counsel in discovery matters and has testified at trial regarding forensic accounting findings. She has helped organizations prepare economic loss claims that are filed with insurance companies for a variety of claims. Michelle has also provided financial consulting services for many large and small entities related to performing numerous Fraud Risk Assessments whereby vulnerable areas of the controls over cash are identified. These services have spanned many different industries, including the governmental sector. Michelle is the former Chair of the Michigan Association of Accountants' Fraud Task Force and is a frequent presenter on the topics of forensic accounting and internal controls.

Zaid Mkhalfia Zaid has been with Denver International Airport since 2008. He has a BS-Science of Management and an MS-MBA/Accounting degrees. He also holds CIA and CRMA certifications and have recently obtained the CISA certification. During his spare time, I like reading and watching documentaries.

#### Debbie Mommaerts,

Debbie Mommaerts is the Audit Manager at Columbus Regional Airport Authority, which consists of 3 airports: John Glenn Columbus International Airport, Rickenbacker International Airport, and Bolton Field.

She earned her CPA from the Accountancy Board of Ohio in September of 2000, her Certified Construction Auditor (CCA) from the National Association of Construction Auditors in 2012, her Certified Government Financial Manager (CGFM) from the Association of Government Accountants in 2015, and her Certified Internal Auditor (CIA) from the Institute of Internal Auditors in 2016.

Debbie has 19 years of accounting and auditing experience and has been at Columbus Regional Airport Authority for 5 years. Prior to coming to Columbus she worked as the Chief Financial Officer for a Juvenile Court, State Auditor's Office, a City Finance Director and she served 20 years in the US Navy.

Debbie is a member of the Association of Airport Internal Auditors (AAIA), Association of Government Accountants (AGA), the American Institute of Certified Public Accountants (AICPA, the National Association of Construction Auditors (NACA), Institute of Internal Auditors (IIA), and the Ohio Society of CPAs (OSCPA).

#### Sheila D. Rojas CPA, CIA, CGAP

Sheila began her auditing career with the Auditor General Office for the State of Florida. She worked as a senior auditor and was the lead in-charge auditor for the Federal, Financial and Operational audits at Higher Education Institutions like the University of Central Florida and Valencia College. Also, she has previously worked as the Assistant Controller for the Florida Polytechnic University. She is a Certified Public Accountant for the state of Florida, Certified Internal Auditor and a Certified Government Auditing Professional and has over 17 years of auditing experience. When she is not auditing, she likes to spend her time baking, painting ceramics and volunteering at church.

Currently, she works as a senior auditor for the Greater Orlando Aviation Authority for the Orlando International Airport and Orlando Executive Airport. OIA is the 2nd busiest airport in Florida, with nearly 42 million passengers visiting each year and generates over \$31 billion in direct and indirect revenue for the regional economy.

#### Jake Ortego, PE, CCP, CCA

Mr. Ortego is the co-founder and President of JA Cost Engineers and Advisors. Jake has actively been involved on nearly every aspect of capital improvement processes from inception through design, construction, and closeout for project that range for the millions to over \$1B. He is a licensed mechanical engineer with over 22 years of experience in all phases of the design-construction process and extensive involvement in the project controls, scheduling, project management and engineering management of industrial and commercial projects. He is a Licensed Professional Engineer, Certified Construction Auditor, and a Certified Cost Engineer.

#### <u>Rick Shields</u>

Rick Shields is a CPA with 20 years of experience in public accounting. He began working with airports in 1995 and has performed rentacar, parking, gift shop, food and beverage, and financial statement audits for approximately ten airports.

Mr. Shields has acquired the Certified Fraud Examiner (CFE) designation awarded by The Association of Certified Fraud Examiners (ACFE). He has also acquired the CompTIA A+ certification and has successfully completed the Certified Information Systems Auditor (CISA) examination. He has written for Airport Magazine, published by the American Association of Airport Executives (AAAE).

Mr. Shields is employed by Blue & Co., LLC, a Midwest-based CPA firm with affiliates throughout the United States and North America.

#### Laura Tatem

Laura Tatem is the Director of Internal Audit for Hillsborough County Aviation Authority (HCAA). HCAA is an independent special district of the State of Florida with exclusive jurisdiction, control, supervision and management over Tampa International Airport, Peter O. Knight Airport, Plant City Airport, and Tampa Executive Airport.

Laura is a Certified Public Accountant, licensed in the States of Florida and Virginia. She is also a Certified Internal Auditor and Certified Government Auditing Professional. She has approximately 13 years of auditing experience and has been at Tampa International Airport for four years. Prior to that, she worked as an external auditor primarily in the fields of government, non-profit, and construction.

Laura is a member of:

- The Association of Airport Internal Auditors (AAIA)
- Airports Council International-North America (ACI-NA)
- Florida Airports Council (FAC)
- The American Institute of Certified Public Accountants (AICPA)
- The Florida Institute of Certified Public Accountants (FICPA)
- The Institute of Internal Auditors (IIA)
- The Association of Local Government Auditors (ALGA)
- The Government Finance Officers Association (GFOA)
- The Florida Government Finance Officers Association (FGFOA)

She also serves as Board Member and Treasurer for AAIA, Board Treasurer and Finance Committee Chair for the Humane Society of Tampa Bay and as a Board Member and Communications Committee Chair for the Florida Audit Forum. She has three dogs, three cats, and a turtle.

#### Lucy Vanderhoff

Lucy is the Staff Auditor at the Columbus Regional Airport Authority in Columbus, OH. She has been with the Authority since 2015. Prior to coming to the Airport Authority, Lucy worked at Deloitte and most recently for the State Auditor's Office. She has a Bachelor's Degree in Accounting from Ohio Northern University.

### <u>Usha Yarlagadda</u>

Usha started her auditing career at DEN as a Staff Auditor in 2006. She is now the Internal Audit Director / CAE for Denver International Airport. She has M.S. in Accounting and MBA degrees. She is also a certified Internal Auditor. Denver International Airport is the 15th-busiest airport in the world and the fifth-busiest airport in the United States. With more than 53 million passengers traveling through each year, the airport is the primary economic engine for the state of Colorado, generating more than \$26 billion for the region annually.

## **AMY GONZALEZ**

### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY TRAVEL EXPENSE REPORT

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(To be completed within 30 days from travel return date)

TRAVELE	R:	Amy Gonzalez		D	EPT. NAM	1E & NO.		G	eneral Co	unsel	
DEPARTU	JRE DATE:	4/25/2017	RETUR	N DATE:		4/26/2017	r	REPOR	RT DUE:	5/	26/17
DESTINA"	TION:	Paim Springs, CA									
and approv	vals, Please e	onty Travel and Lodging Expense Rel attach all required supporting docume explained in the space provided belov	ntation. All rec								
			Authority Expenses			······	Employe	e Expens	es		
	ner den son Alben in ander Ner anderen		(Prepaid by Authority)	SUNDAY	MONDAY	TVESDAY 4/25/17	WEDNESDAY 4/26/17	THURSDAY	Friday	SATURDAY	TOTALS
Air Fare, F	Railroad, Bus (a	attach copy of Itinerary w/charges)	and a set of the set o								0,00
Conferenc	e Fees (provid	e copy of fiver/registration expenses)									0.00
Rental Car	r*	-									0.00
Gas and C	) <b>  </b> *										0.00
Garage/Pa	and the second se					34,00					34.00
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	r Shuttle Fare	(include tips pd.)*									0.00
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Laundry*		• • • • • • • • • • • • • • • • • • •									0.00
		naids,bellhop,other hotel srvs.)		*****							0.00
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tips pd.)	Lunch*	· · · · · · · · · · · · · · · · · · ·									0,00
	Dinner*	· · ·	ui e statut e se interesta	• • • • •				· · ·		·····	0.00
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*Provide d	leialled receipt	fg									0.00
1 TOYAG G		Total Expenses prepaid by Authority	0.00	0.00	0,00	320,84	11.10	0.00	0.00	0.00	331,94
		Total Experieds propried by (attibility)	0,00	0100				· · · · ·			
Explanatio	n:						paid by Au				0,00
No other r	ocoliste woro n	rovided for this travel report.					by Employ	yee		•	331,94
	eceibra wete b	fortued for this travel report.			(including cash advances) Grand Trip Tocal				331.94		
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[							tivə amour				
	ies and business Check Request	s affiliations of any persons whose meals .	vere paid by trave	ier.	Due Authority (negative amount) <sup>3</sup>				331,94		
<sup>3</sup> Attach pe	ersonal check pa	yable to SDCRAA					this report		ing even if	the amoun	
<b></b>	******			4							
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		$^{4}$ and 3.30 - Business Expense R									
	, ility. I further	certify that this report of travel ex Lodging Expense Reimbursement P	penses were l	nourred in	connecti	on with a		hority bus	iness and		
Prepared E	·/		Kendy Rios					Ext.:		x2424	1
-	Traveler Signature: Anus L- Print/Typo Name			,		_	Date:	7-1	11-17-		
Approved I	By:						_	Date:			
AUTHOR	AUTHORITY GLERK CERTIFICATION ON BEHALF OF EXEGUTIVE COMMITTEE (To be certified if used by President/CEO, Gen, Counsel, or Chief Audit						used by Pre	sident/CF	O. Gøn. Co	unsel. or	Chlef Auditor)

meeting. (Leave blank and we will insert the meeting date.)

Failure to attach required documentation will result in the delay of processing reimbursement. If you have eny questions, please see your department Administrative Assistant or call Accounting at ext. 2806.

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### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

### **GENERAL INSTRUCTIONS:**

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies 3.30 and 3.40, use the most economical means available to affect the travel.

1. TRAVELEP					
<sup>•</sup> Travelers Na			19-11-12-11-11-1-1-1-1-1-1-1-1-1-1-1-1-1	_ Dept: _	15
Position:	🔲 Board Member	C President/CEO	🐼 Gen. Counsel		Chief Auditor
	🕅 All other Author	ity employees (does not rec	quire executive committ	ee admini	strator approval)
2. DATE OF F	REQUEST: <u>1/24/17</u>	PLANNED DATE OF E	EPARTURE/RETURN:	4/23/17	I 4/24/17
of paper as Destinatio	a necessary): on: Palm Springs, CA	rovide detailed explanation Pu NA Conference - Adverstisi	irpose: ACI-NA - Busii	ness of Ai	
A. TF B. LC C. MI D. SE E. EN	ANSPORTATION C AIRFARE OTHER TRANSPO DGING EALS MINAR AND CONFI ITERTAINMENT (If a HER INCIDENTAL E	RTATION (Taxi, Train, Car ERENCE FEES applicable)	\$         \$	0.00 0.00 190.00 100.00 550.00	- - - - -
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		LER By my signature belo e Authority's Policies <u>3.30</u> a			
Authority's bus				viane and	a directly related to th
Travelers Sig	2	uL_	Da	te: _//;	24/17-
CERTIFICA	TION BY ADMIN	/ ISTRATOR (Where Adr		•	mittee, the Authority
Clerk's signatu	ire is required).			:	· ·
	re below, I certify the				
2. The co	ncerned out-of-town	ewed the above out-of-town travel and all identified exp asonable in comparison to	enses are necessary f	or the adv	ancement of the
	ncerned out-of-town ity's Policies <u>3.30</u> an	travel and all identified exp d <u>3.40</u> .	enses conform to the r	requireme	nts and intent of
Administrato	r's Signature:			Date:	
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<b>AUTHORITY CLERK C</b>	ERTIFICATION ON	BEHALF OF EXECUTIVE	COMMITTEE

I, Tony R Lussell, A (Please leave plank. Whoever clerk's the	athority Clerk	, hereby certify that this document was approved
<ul> <li>(Piease leave blank. Whoever clerk's the</li> </ul>	e meeting will insert their name and title.)	
by the Executive Committee at its		meeting.
	(Leave blank and we will insert the m	eeting date.)

NEW Out of Town Travel Request (eff. 2-9-10)

**GUEST FOLIO** 



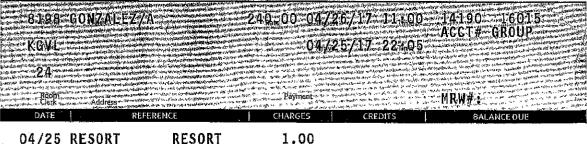
DESERT SPRINGS MARRIOTT

RESORT

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\$309.74

SETTLED TO:

#### CURRENT BALANCE .00

THANK YOU FOR CHOOSING MARRIOTT! TO EXPEDITE YOUR CHECK-OUT, PRESS "MENU" ON YOUR TV REMOTE CONTROL TO ACCESS VIDEO CHECK-OUT OR LEAVE A VOICE MAIL MESSAGE AT EXTENSION 87.

AS REQUESTED, A FINAL COPY OF YOUR BILL WILL BE EMAILED TO: KXXXX@SAN.ORG SEE "INTERNET PRIVACY STATEMENT" ON MARRIOTT.COM

YOUR TRIP TO: Desert Springs Marketplace	mabdho8[].
2 HR 30 MIN   127 MI 🛱	
Est. fuel cost: \$11.10	
Trip time based on traffic conditions as of 3:08 PM on July 10, 2017. Current Traffic: Modera	ate
1. Start out going west on Terminal Access Rd.	
Then 0.05 miles	0.05 total miles
2. Take Terminal Access Rd toward Airport Exit/Terminal Return/Parking.	
Then 0.22 miles	0.27 total miles
3. Turn slight right toward i-5/Downtown/Rental Car Return.	
Then 0.50 miles	0.77 total miles
4. Turn slight right onto N Harbor Dr.	
Then 1.08 miles	1,85 total miles
<ul> <li>5. Turn left onto W Grape St.</li> <li>W Grape St is just past W Hawthorn St.</li> </ul>	
Then 0.38 miles	2.23 total miles
6. Merge onto I-5 S/San Diego Fwy S, If you reach Albatross SI you've gone a little too far.	
Then 0.57 miles	2.80 total miles
7. Merge onto CA-163 N via EXIT 16 toward Escondido.	
Then 11.02 miles	13.81 total miles
8. CA-163 N becomes I-15 N/Escondido Fwy N.	
Then 45.28 miles	59,10 total miles
9, Take the CA-79 S exit, EXIT 58, toward Indio/Temecula.	•
Then 0.24 miles	59.34 total miles
TAMP 10. Keep right to take the ramp toward Indio/Warner Springs/Hwy 79 Sout	
Then 0,03 inites	59.37 total miles
11. Turn right onto Temecula Pkwy/CA-79, Continue to follow CA-79,	
Then 17.67 miles	77.04 total miles

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4	<b>12.</b> Turn left onto Cahuilla Rd/CA-371. Continue to follow CA-371. CA-371 is 0.2 miles past High Point Truck Trl.	
	If you reach Old Meadow Dr you've gone about 0.1 miles too far.	
	Then 20.67 miles	97.71 total miles
ц,	<b>13.</b> Turn right onto State Highway 74/CA-74. Continue to follow CA-74. CA-74 is 0.6 miles past Old Cahullia Rd.	
	If you are on Paradise Dr and reach Wampum Trl you've gone a little too far.	
	Then 24.21 miles	121.92 total miles
ተ	14. CA-74 becomes Monterey Ave.	
<b>6</b> 11 1000	Then 2.50 miles	124.42 total miles
↦	15. Turn right onto Country Club Dr.	
I	Country Club Dr is 0.2 miles past Sagewood Dr.	
	If you reach Via Barbato you've gone about 0.1 miles too far.	
	Then 2.01 miles	126,43 total miles
4	16, Turn left onto Cook St.	
,	Cook St is 0.2 miles past Desert Springs Dr.	
	If you reach The Lakes Dr you've gone about 0.3 miles too far.	
98 - 7 St. 27 -	··· Then 0.10 miles	126.54 total miles
.0	17. Make a U-turn onto Cook St.	
¥1	Then 0.17 miles	126.71 total miles
۲ <b>&gt;</b>	18. Take the 1st right onto Country Club Dr. If you reach Riviera Dr you've gone about 0.4 miles too far.	
	Then 0.06 miles	126.77 total miles
<b>Q</b>	19. Desert Springs Marketplace, 74884 Country Club Dr, Paim Desert, CA, 74884 COUNTRY CLUB DR is on the right.	
	If you reach Desert Willow Dr you've gone about 0.1 miles too far,	

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Use of directions and maps is subject to our Torms of Use. We don't guarantee accuracy, route conditions or usability. You assume all risk of use.

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### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

2017

### MONTHLY MILEAGE and PARKING FEE REIMBURSEMENT REPORT

EMPLOYEE N		······································	PERIOD COVERED	
•	Amy Gonza	alez	April 25, 2017	-
DEPARTMEN	T/DIVISION			648% · · · ·
	General Co	punsel		
DATE	MILES DRIVEN	DESTINATION AND PURPOSE OF TRIP	PARKING FEES & OTHER TRANSPORTATION COSTS	\$\$\$
4/25/17	, 127.00	Desert Palm Springs		11.10
		2017 ACI-NA Business of Airports		
		Conference		
4/26/17	127.00	Return to SD from Desert Palm S	n linga	11.10
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### Computation of Reimbursement

TOTAL MILEAGE DRIVEN (LIMITED TO 200 MILE MONTHLY AVERAGE PER YEAR)		
REIMBURSEMENT RATE: (see below) *	Rate as of January 2013 X	0.565
TOTAL MILEAGE REIMBURSEMENT		143.51
PARKING FEES/TOLL CHARGES (ATTACH RECEIPTS)		22.20
TOTAL REIMBURSEMENT REQUESTED		\$ 165,71
I acknowledge that I have read, understand and agree to *Authority Policy 3.30 - Business Expense Reimbursement Policy and that any purchases/claims that are not allowed will be my responsibility. I further certify that this report of business expenses were incurred in connection with official Authority business and is true and correct. Business Expense Reimbursement Policy 3.30		
SIGNATURE OF EMPLOYEE	DEPT./DIV. HEAD APPROVAL	



### 2017 ACI-NA Business of Airports Conference Agenda (Finance Track)

April 24-26, 2017 • JW Marriott Desert Springs • Palm Springs, CA (updated as of April 20, 2017)

#### Monday, April 24, 2017 8:00am - 4:30pm Registration Foyer 8:00am -- 9:00am **Networking Breakfast** Springs Patio 8:30am - 4:00pm Finance Committee Workshop (Open to all registered attendees) Salon F Welcome and Opening Remarks by Andy Rountree, Chair, ACI-NA Finance Committee; 8:30am --- 9:30am Vice President and CFO, Metropolitan Washington Airports Authority 1 CPE Credit Airport/Airline Business Working Group, Chaired by Tatlana Starostina, Manager, Financial Planning, Oakland International Airport 1. Business term survey, Dafang Wu, Associate Director, DWU Consulting LLC Air carrier incentive program, Randy Fiertz, Airport Regional Director, Northwest 2. Region, FAA 9;30am - 9:45am Break Accounting and Financing Working Group, Chalred by Max Underwood, Vice President, 9:45am - 10:45am 1 CPE Credit Finance, Dallas/Fort Worth International Airport General Accounting Update: 1. a. Accounting for Leases -- Max Underwood, Vice-President, Finance, DFW International Airport (10 minutes) b. US Accounting - All H. Hijazi, Senior Audit Manager, Plante Moran, Detroit Michigan (10 minutes) Canadian Accounting - Catherine Kloepfer, Sr. Vice President Corporate Services C. & CFO, Winnipeg Airports Authority (5 minutes) 2. Private Placement Financing a. An Overview - William Case, Director, Public Financial Management, Inc. (5 minutes) b. Recent Airport Placement - Michael Phemister, Vice-President, Treasury Management, DFW International Airport (10 minutes)

c. A Rating Agency Perspective of Private Placement and other Credit Quality issues – Harvey Zachem, Managing Director, Kroll Bond Ratings (20 mlnutes)

10:45am – 11:00am <i>Foyer</i>	Networking Break
11:00am – 12:00pm 1 CPE Credit	Strategic Planning and Performance Management Working Group, Chaired by Catherine Kicepfer, Senior Vice President/Corporate Services & CFO, Winnipeg Airports Authority Inc.
	<ol> <li>Presentation on the initial results from the 2016 ACI-NA Financial Benchmarking survey         <ul> <li>a. High level overview of the major metrics, and year over year comparisons for more detailed metrics (20-25 minutes) – Ann Davis, Director of Finance &amp; Tony Conza, Manager of Financial Reporting and Benchmarking, Tampa International Alrport</li> <li>b. Understand the correlation between passenger growth with "strength of market economy", and forecasted results over the next 12 months (15 minutes) – Walt Matwijec, Vice President, Continuous Improvement, Nashville International Alrport c, Q&amp;A (10 minutes)</li> </ul> </li> <li>Disclaimer language on all ACI-NA surveys – Tom Devine, General Counsel, ACI-NA</li> </ol>
12:15pm – 1:30pm <i>Springs Patio</i>	Joint Buffet Lunch
1:30pm – 2:30pm 1 CPE Credit	Financial Implications of FAA Matters Working Group, Chaired by Scott Brickner, Vice President, Finance and Asset Management/Treasurer, San Diego County Regional Airport Authority
	<ol> <li>FAA Update, Elliott Black, Director, Office of Airport Planning and Programming (APP- 1), Federal Aviation Administration &amp; Randy Fiertz, Airport Regional Director, Northwest Region, FAA</li> </ol>
2:30pm – 2:45pm	Break
2:45pm 4:00pm 1.5 CPE Credits	<ul> <li>Finance Committee Meeting, chaired by Andy Rountree, Vice President for Finance and Chief Financial Officer, Metropolitan Washington Airports Authority</li> <li>Welcome and Opening Remarks (5 minutes)</li> <li>ACI-NA Legislative Update – Annie Russo, Vice President, Government and Political Affairs, ACI-NA (20 minutes)</li> <li>Capital Market Overview – DJ Mehigan, Managing Director, Raymond James (20</li> </ul>
	minutes) 4. Canadian Update – Catherine Kloepfer, Senior Vice President /Corporate Services &
	CFO, Winnipeg Airports Authority Inc. (15 minutes) 5. ACI World Economics Committee Update – Cindy Nichol, CFO, Port of Portland, Chair, ACI World Economics Committee (10 minutes)
	6. Open Discussion and Announcement of 2017 Event Schedule (remaining time)
4:15pm – 5:00pm	Finance Committee Steering Group Meeting
5:00pm – 6:30pm <i>Salon 1-7</i>	Networking Lounge Grand Opening and Welcome Reception

Tuesday, April 25, 2017

8:00am – 4:30pm	Registration
Foyer	
8:00am – 9:15am Salon 1-7	Breakfast In Networking Lounge
9:15am - 9:30am	Welcome and Opening Remarks
Salon 8-14	

Speakers:	Thomas P. Nolan, Executive Director, Palm Springs International Airport William R. Vanecek, Chair, ACI-NA and Director of Aviation, Buffalo Niagara International Airport
9:30am – 10:45am Salon 8-14 1.5 CPE Credit	Keynote Speaker: Jim Knlght, Business Culture Catalyst and Former Hard Rock International Executive & Author of <i>Culture That Rocksi</i> Learn from the acclaimed author of <i>Culture That Rocksi</i> how people-oriented businesses can achieve rock star status. Sharing lessons from his more than 30-year career in hospitality training, Jim Knight will provide thought-provoking and refreshingly candid advice on organizational culture, customer service, employee branding, building teams, performance management, philanthropy and facilitation training.
10:45am – 11:15am Desert 1-7	Networking Break
11:15am – 12:30pm Salon F 1.5 CPE Credits	Session 1C: Disruptive Business Trends: Implications for Airport Operations and Finance Transportation Network Companies (TNCs), other ridesharing businesses, self-service airline technological trends, sensing technologies (beacons, Bluetooth, and Wi-Fi), and airport apps have created both opportunities and challenges for airports in managing finances, facilities, and operations. Future trends that could be disruptive to airports might include drone package deliveries, personal airborne transportation systems (PATS), and autonomous vehicles. How can airports best address and capitalize on these trends? Learn from a panel that's lived through these changes and continues to seek the best solutions posed by these game changing market dynamics.
Moderator:	Sheri Ernico, Director, LeighFisher
Speakers:	Dale Kirby, Vice President Sales, North America, SITA Tyler Maheu, C.M., Aviation Superintendent, Operations – Ground Transportation, Phoenix Sky Harbor International Airport Steve Willer, Business Development Manager, AirMap
12:30pm – 2:00pm Salon 1-7	Lunch in Networking Lounge
2:00pm – 3:15pm Salon F 1.5 CPE Credits	<ul> <li>Session 2C: Strategic Capital Investment Decisions</li> <li>As existing airport Infrastructure continues to age and traffic volumes continue to rise, airport operators face decisions about how much to invest in maintaining physical assets, renovating facilities, and/or building new facilities. This session will look at ways to make those decisions strategically, provide approaches to getting stakeholder buy-in, and explore tools to help you get there. Questions to be addressed include: <ul> <li>How can you sell your capital Improvement program to the alrilines and your community in tough economic times?</li> <li>How do you go through the decision-making process? What are the parameters to consider? Are hurdle rate policies effective? How do you evaluate capital projects?</li> <li>How do you programmatically maintain your physical assets?</li> <li>What financing tools do you use for different projects?</li> </ul> </li> </ul>
Moderator;	Sylvia Ambrogio, Airport Chief Administrative Officer, Finance & Administration, Department of Airports, Sacramento County Airport System
Speakers:	Elliott Black, Director, Office of Airport Planning and Programming (APP-1), Federal Aviation Administration Roy Block, President, RW Block Consulting, Inc. Sharon Sarmiento, Ph.D., Principal, Unison Consulting, Inc.
3:15pm – 3:45pm Salon 1-7	Networking Break

3:45pm -- 5:00pm Session 3C: The Importance of Investor Outreach: Benefits of Directly Salon F Engaging with the Investor Community 1,5 CPE Credits In the current alrport finance landscape, the value of proactively engaging with Investors is greater than ever. This session will explore tips and strategies for an effective investor relations program and discuss best practices for providing information to investors. Moderator: Nadine Mentor, Managing Director, Samuel A. Ramirez & Co., Inc. Marshall Kitain, Executive Director, Head of Credit Analysis & Investor Marketing, J.P. Speakers: Morgan Securities LLC Kevin Kone, Managing Director, Finance, San Francisco International Airport Kathleen Sharman, Chief Financial Officer, Greater Orlando Avlation Authority Michael Shepard, Vice President & Senior Transportation Credit Analyst, Franklin Funds Anna Tenaglia, Director of Treasury, Massachusetts Port Authority

#### Wednesday, April 26, 2017

8:00am – 1:00pm	Registration				
<i>Foyer</i> 8:00am – 8:45am Selec 4 7	Breakfast in Networking Lounge				
Salon 1-7 8:45am – 10:00am Salon 8-14	General Session: Roundtable with Airlines				
1.5 CPE Credits Moderators:	Randy Bush, CFO, Columbus Regional Airport Authority Tatiana Starostina, Manager, Financial Planning, Oakland International Airport				
Panelists:	DJ Anderson, Director, Properties, American Airlines Donnell Harvey, Regional Director, Corporate Real Estate, Delta Air Lines Mike NcNaney, Vice President - Industry, Corporate & Airport Affairs, WestJet				
	This session features representatives from alrines who will share their perspectives on many issues including industry growth projections, airport privatization and public/private partnerships, new trends in airport-airline agreements, airline input into airport capital programs and much more. And, of course, we'll look to airports in the audience for their questions and discussion with our airline panelists.				
10:00am – 10:30am Salon 1-7	Networking Break				
10:30am – 12:30pm 2 CPE Credits	Airport Roundtable by Hub Size				
Directors 1	Large Hub Roundtable				
Facilitators:	Greg Richardson, Assistant General Manager, City of Atlanta Department of Aviation Hartsfield-Jackson Atlanta International Airport Max Underwood, Vice President, Finance, Dallas/Fort Worth International Airport				
	<ol> <li>This roundtable will discuss the following questions:</li> <li>Given recent history with interest rate environment what strategies are you employing to hedge or mitigate expected increase in interest rates?</li> <li>What recent strategies have been successful in getting PFC applications through the FAA process?</li> <li>Does today's outlook/complexity for the AMT, non-AMT, Taxable bond market change the characteristics of your future bond issuances?</li> <li>Are you prepared for the next economic downturn? How have you attempted to</li> </ol>				

mitigate your exposure?

- 5. How have you seen your airport/airport industry respond/react to airline mergers over the past 10 years?
- 6. Time permitting, discuss the impact of TNCs are your airport (this topic will be discussed in earlier Finance Session)
- 7 Other pertinent topics as directed by participants

Directors 2

#### Medium Hub Airport Roundtable

Facilitators:

Sylvia Ambrogio, Airport Chief Administrative Officer, Finance & Administration, Department of Airports, Sacramento County Airport System Brian McGonagie, Department Director of Finance, Lee County Port Authority Southwest Florida

This roundtable will focus on the following issues:

- 1. Now that passengers are growing, what's working for your Airport?
- 2. Are there new trends to grow nonairline revenues?
- 3. TNC's How are they impacting your airport?
- 4. Preparing for the GASB Exposure Draft: Leases. What should we expect?
- 5. Preparing the CIP is an ongoing effort. What works and what doesn't?
- 6. How many cost centers are enough? What is the best way to amortize costs to airlines?
- 7. Sustainability How are you grooming the next generation of leaders.
- 8. What is your airport doing to grow air service development? Does a marketing incentive program really work?

Directors 3 S

#### Small/Non Hub Airport Roundtable

Facilitators:

rs: Dave Armstrong, Finance Director, Spokane International Airport John Schubert, CPA, Senior Director of Finance and IT, Tucson Airport Authority

Given the staffing constraints and different organization models at the small and non-hub airport, how are you handling these specific topics?

- 1. What does your Capital Improvement Plan (CIP) process look like including grant and PFC applications? Do you have an annual process?
- 2. What do you report to your board or governing body? And in what format do you report?
- 3. Where are you in terms of PCI Compliance, Network Security issues, and Cyber Insurance or other risk management techniques?
- 4. What is YOUR key issue this year?
- Please be prepared to discuss these, and any other, topics presented by your colleagues.

Directors 4

#### Canadian Airport Roundtable

Facilitator: Rob Malli, Chief Financial Officer & Vice President, Strategy and Corporate Services, Edmonton Regional Airports Authority

This roundtable will focus on the following issues:

- 1. Canadian airports privatization & CTA review update and discussion
- 2. AIF MOA and airline consultative process roundtable
- 3. Fort McMurray update lessons learned regarding insurance and operations
- 4. ACI world Economics and Finance conference / committee update

12:30pm – 2::00pm Springs Patio

#### Lunch in Networking Lounge

2:00pm - 5:00pm Salon F 3 CPE Credits

#### Airport Financial Benchmarking Workshop

Benchmarking, and understanding an airport's results in the context of its peers, are key to identifying strengths and weaknesses in an airport's performance. This session will allow airports who have completed the ACI-NA Benchmarking survey or the FAA's annual Form-127 Survey for FY2016 results to understand where they rank across multiple commercial metrics with their airport peers through airport-specific analysis provided by Walt Matwijec and Lisa Lankford from Nashville International Airport.

Airports that have not completed either of the surveys and non-airport conference attendees are also welcome to participate in the interactive discussion. After a brief introductory presentation, session attendees will break up into three groups: large hub airports, medium hub airports, and small airports. The individual discussions will revolve around each group's results and factors driving best-in-class performance across the major metrics.

- Summary presentation on the latest 12-month results of the Financial Benchmarking Survey – Ann Davis, Director of Finance & Tony Conza, Manager of Financial Reporting and Benchmarking, Tampa International Airport
- Airport roundtable breakout facilitated by Walt Matwijec, Assistant Vice-President Continuous Improvement, Nashville International Airport; and Lisa Langford, Project Manager – Continuous Improvement, Nashville International Airport

Directors 1 Directors 2 Directors 3	<ul> <li>Large hub airports</li> <li>Medium hub airports</li> <li>Small airports</li> </ul>
5:30pm – 6:00pm Springs Patlo	Awards Gala Reception (business or cocktail attire suggested)
6:00pm – 9:00pm <i>Dessert 8-14</i>	Awards Gala Dinner (business or cocktail attire suggested)

#### **Continuing Professional Education (CPE) Information**

Conference workshops are all Group-Live,

# Not all of the sessions at this conference are eligible for CPE credits. Please check the individual session you wish to attend to ascertain the number of credits available.

**Conference Learning Objectives:** Participants will gain an understanding of various airport business practices and learn techniques to monitor and audit various activities. Workshops will focus on tips to improve practices and will discuss approaches used by various airports.

**Course Level:** The course level is intermediate. Conference workshops are designed for individuals with a basic understanding of airport industry concepts and issues.

Prerequisite: No prerequisites and/or advance preparation is required.

Conference participants are eligible to receive up to 18 hours of Finance CPE credits.



ACI-NA is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Nashville, TN 37219-2417. Telephone: 615-880-4200. Website: www.nasba.org

For more details or questions, please contact Living Gu at lou@acl-na.org.

#### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY TRAVEL EXPENSE REPORT

#### (To be completed within 30 days from travel return date)

TRAVELE	२:	Amy Gonzalez		D	EPT, NAN	1E & NO,		G	eneral Co	unsel	
DEPARTU	RE DATE:	7/13/2017	RETURI	N DATE:		7/14/2017		REPOR	T DUE;	8/	13/17
DESTINAT		Chicago, IL									
Please refer to the Authority Travel and Lodging Expense Reimbursement Policy, Article 3, Part 3.4, Section 3.40, outlining appropriate reimbursable expenses and approvais. Please attach all required supporting documentation. All receipts must be detailed, (credit card receipts do not provide sufficient detail). Any special items should be explained in the space provided below.					expenses II). Any						
			Authority Employee Expenses								
			(Prepaid by Authority)	SUNDAY	MONDAY	THESDAY	WEDNESDAY	THURSDAY 7/13/17	FRIDAY 7/14/17	SATURDAY 7/15/17	TOTALS
Air Fare, R	aliroad, Bus (	attach copy of itinerary w/charges)	506,50								0.00
Conference	e Fees (provid	le copy of flyer/registration expenses)									0.00
Rental Car	*		•••								0.00
Gas and O	*		ant a design of the								0.00
Garage/Pa	rking*						ļ				0,00
Mileage - a	itach mileage	form*									0.00
	Shuttle Fare	(include tips pd.)*						57.25	3.00		60.25
Hotel*								233.63			233.63
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Laundry*			· · · · · · · · · · · · · · · · · · ·						-	·	0.00
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Explanation	n:						epaid by A				506.50
				Total Expenses Pd. by Employee (Including cash advances)				293,88			
No other re	ecelpts were p	provided for this travel report.									800,38
				Grand Trip Total				000.00			
			And Call and And Control Copy of Annual Copy				506.50				
			Less Expenses Prepaid by Authority Due Traveter (positive amount) <sup>2</sup>								
		as affiliations of any persons whose meals	were paid by trav	eler,	Due Authority (negative amount) <sup>3</sup>				293,88		
	<sup>2</sup> Prepare Chock Request <sup>3</sup> Attach personal check payable to SDCRAA				Note: Send this report to Accounting even if the amount						

i as traveler or administrator acknowledge that I have read, understand and agree to Authority policies 3.40 - Travel and Lodging Expense Reimbursement Policy<sup>4</sup> and 3.30 - Business Expense Reimbursement Policy<sup>6</sup> and that any purchases/claims that are not allowed will be my responsibility. I further certify that this report of travel expenses were incurred in connection with official Authority business and is true and correct. <u>Travel and Lodging Expense Reimbursement Policy 3.40</u> <u>Business Expense Reimbursement Policy 3.30</u>

Prepared By:	, Kendy Rios	Ext.;	x2424
Traveler Signature:	Any L Pitel Typo Namo	Date:	7/28/17
Approved By:	· · · · · · · · · · · · · · · · · · ·	Date:	
AUTHORITY CLERK C	ERTIFICATION ON BEHALF OF EXECUTIVE COMMITTEE	(To be certified if used by President/C	EO, Gen. Counsel, or Chief Auditor)

(Please leave blank. Whoever clerk's the meeting will insert their name and title.)

meeting. (Leave blank and we will insert the meeting date.)

Failure to attach required documentation will result in the delay of processing reimbursement. If you have any questions, please see your department Administrative Assistant or call Accounting at ext. 2806.

hereby certify that this document was approved by the Executive Committee at its

#### SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

#### **GENERAL INSTRUCTIONS;**

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies <u>3.30</u> and <u>3.40</u>, use the most economical means available to affect the travel.

1. TRAVELI Travelers I		ez	De	əpt:15
Position:	📑 Board Member	President/CEO	🕼 Gen, Counsel	Chlef Auditor
	All other Authority	employees (does not req	uire executive committee a	administrator approval)
2. DATE OF			EPARTURE/RETURN:	
of paper Destina	ATIONS/PURPOSE (Prov as necessary): tion: Chicago, IL titon: Legal Steering Con	Pu	as to the purpose of the tr rpose: Legal Steering Col	ip– continue on extra sheets mmittee
A. * B. I C. 1 D. 5 E. E	ODGING MEALS SEMINAR AND CONFER ENTERTAINMENT (If app OTHER INCIDENTAL EXI	)TS; 'ATION (Taxi, Train, Car ENCE FEES ilicable)	Rental) <u>\$</u>	00.00 0.00 0.00 50.00
CERTIFIC	ATION BY TRAVEL	ER By my signature belo	w, I certify that the above	listed out-of-town travel and
	expenses conform to the / usiness.			e and directly related to the
CERTIFIC	ATION BY ADMINIS	TRATOR (Where Adr	ninistrator is the Executive	Committee, the Authority
Clerk's signa By my signa 1. I hav 2. The Auth 3. The	ture is required), ture below, I certify the fo re conscientiously reviews concerned out-of-town tra ority's business and reas concorned out-of-town tra	llowing: ed the above out-of-town wel and all identified exp onable in comparison to wel and all identified exp		talls provided on the reverse, ne advancement of the he Authority.
	ority's Policies <u>3,30</u> and <u>3</u>		r	and claster
	tor's Signature:	· · · · ·	алай балай нь дэл улийн нэ нэ эмэ нэ эл тэр хүүл тэр үүүүл тэр үүүүү тэр үүүүү тэр үүүүүү тэр үүүүүү тэр үүүүү Гам	Date: 6/22/(7
AUTHORI	TY CLERK CERTIFIC	ATION ON BEHAL	F OF EXECUTIVE CO	OMMITTEE
f,	·		, hereby certify that	this document was approved

by the Executive Committee at its \_\_\_\_\_\_ meeting. \_\_\_\_\_\_ (Leave blank and we will insert the meeting date.)

(Please leave blank. Whoever clerk's the meeting will insert their name and title.)

# **RTRAVEL**TRUST

Traveltrust Corporation 374 North Coast Hwy 101; Suite F Encinitas, CA 92024 Phone: (760) 635-1700



Monday, 26JUN 2017 05:50 PM EDT

Passengers: AMY GONZALEZ (15)

Agency Reference Number: SDOJPZ

second addition

Click here to view your current itinerary or ETicket receipt on-line: tripcase.com

DEPARTS ORD TERMINAL 3 - ARRIVES SAN TERMINAL 2

American Airlines Confirmation number is SDOJPZ

THIS TICKET IS NON-REFUNDABLE AND MUST BE USED FOR THE FLIGHTS BOOKED, IF THE RESERVATION IS NOT USED OR CANCELLED BEFORE THE DEPARTURE OF YOUR FLIGHTS IT MAY HAVE NO VALUE, CONTACT TRAVELTRUST BEFORE YOUR OUTBOUND FLIGHT IF CHANGE IS NECESSARY. AMERICAN AIRLINES CONFIRMATION NUMBER - SDOJPZ

FOR EMERGENCY SERVICE FROM UNITED STATES - 888-221-6043

PREMIUM SEAT NONREFUNDABLE

American Airlines Confirmation SDOJPZ

Please review your itinerary and report any disorepancies to Traveltrust within 24hrs of receipt Be sure to visit www.traveltrust.com for additional travel information

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Flight Number: 2624	Class: L-Coach/Economy
Depart: 03:50 PM	
Arrive: 09:59 PM	
Duration: 4 hour(s) 9 minute(s)	
Status: CONFIRMED	Miles: 1719 / 2750 KM
MEAL: FOOD FOR PURCHASE	
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	X
Flight Number: 1228	Class: L-Coach/Economy
Depart: 08:20 PM	
Arrive: 10:32 PM	
Duration: 4 hour(s) 12 minute(s)	
Status: CONFIRMED	Miles: 1719 / 2750 KM
MEAL: FOOD FOR PURCHASE	
	Depart: 03:50 PM Arrive: 09:59 PM Duration: 4 hour(s) 9 minute(s) Status: CONFIRMED MEAL: FOOD FOR PURCHASE AL 3 Flight Number: 1228 Depart: 08:20 PM Arrive: 10:32 PM Duration: 4 hour(s) 12 minute(s) Status: CONFIRMED

Ticket/Invoice Information

Ticket for: AMY GONZALEZ Date issued: 6/26/2017 Invoice Nbr: 5429067 Ticket Nbr: AA8632196248 Electronic Tkt: Yes Amount: 454.40 USD Base: 396.28 US Tax: 29.72 USD XT Tax: 28.40 USD Charged to: AX\*\*\*\*\*\*\*\*\*\*\*

Ticket for: AMY GONZALEZ Ticket Nbr: AA4573435576 Electronic Tkt: No Date issued: 6/26/2017 Amount: 22,10 USD Base: 22.10 Tax: 0.00 Charged to: AX\*\*\*\*\*\*\*\*\*\*

Amount: 30.00

Total Tickets: 476.50 Total Fees: 30.00 Total Amount: 506.50

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Click here to review Baggage policies and guidelines: <u>American</u>

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The Westin Chicago River North 320 North Dearborn St, Chicago, IL 60654 United States Tel: 312-744-1900 Fax; 312-527-2650

Amy Gonzalez TRAVELASSOCIATES - , FG13AC - Foley and Lardner LLP - Ju Att

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Arrive Date

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No. Of Guest

Room Number

Club Account

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EXPENSE SUMMARY REPORT

Currency; USD

Date	Room	Tax	Food/Bev	hone/liget	Other Alla	Jotal	Payment	(a)1
07-13-2017	199.00	32,64	0.00	0,00	1.99	233.63	0.00	
07-14-2017	0,00	0.00	0,00	0.00	0,00	0,00	-233.63	
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Total	199.00	32,64	0,00	0.00	1.99	233,63	-233.63	

Signature

#### **Gonzalez Amy**

From: Sent: To: Subject: Dispatch Taxi via Square <receipts@messaging.squareup.com> Thursday, July 13, 2017 8:44 PM Gonzalez Amy Receipt from Dispatch Taxi

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# §57.25

Custom Amount	\$57.25
Total	\$57.25
Visa <b>4000</b> (Keyed)	Jul 13 2017
	at
	10:38
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	code:
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\*\*\*\*\*\*\*\*\*\* Blue Line Thompson Center TVM 4: TVM07001 Fri 14 Jul 17 03:25PM Payment Type: Debit Purchase: New card fee: \$ 0\_Ln Single Ride Ticket \$ 2. 50 Purchase Amount: \$ 3.00j<sup>1</sup> Ticket #: \*\*\*\* \*\*\*\* \*\*\*\* 7760 Auth #: Ref #: 000001123790 Transaction #:0000029936 For Terms and Conditions please visit the website below or call 877-669-8368. uin VentraGhicago.com

ORIGINAL

Blue Line Thompson Center IVM N: TVN07001 Fri 14 Jul 17 03:25PM Paynent Type: Debit

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Purchase: New card fee: **\$** i Single Ride Ticket **\$** 50 0.50

Purchase Amount: \$ 3.00 

Ticket #: Debit Gard #: Auth #: Alfred . жжж Auth #: Ref #: 000001123790 Transaction #:0000029936

For Terms and Conditions please visit the website below or call 877-669-8368.

with WentraChicago.com

### ACI-NA Legal Committee Steering Group Meeting Agenda July 13-14 Chicago, IL Foley & Lardner Offices Call-in Number: (415) 655-0002 Access Code: 460 346 62

#### **Thursday July 13**

2:45-3:00 PM Meet for Tour of Art Institute of Chicago. <u>http://www.artic.edu/</u> Meet at the north side Modern Wing entrance.

6:30 PM Steering Group Dinner at Terzo Piano (the restaurant at the Art Institute)

#### Friday July 14

Steering Group Meeting Foley & Lardner 321 North Clark St., Chicago, 28<sup>th</sup> Floor

(The Westin is attached to the office building by a walkway. You'll need to present ID at the security desk & be issued a pass to enter the building)

8:00-9:00 AM Breakfast (Bagels, fruit, yogurt, beverages), provided by Foley.

#### 9:00 AM Meeting

#### I. Welcome, Introductory Remarks by Leadership:

Chair: Pierre Gagnon Vice Chair: Ann Morgan Immediate Past Chair: Ray Ilgunas

# II. Consideration of Current and Comming Vacancies on Steering Group and Potential New Members.

## Link to Steering Group Standards:

http://aci-na.org/sites/default/files/2015 legal\_committee\_steering\_group\_participation\_plan.pdf

- 1. Upcoming Vacancies -
  - a. 3 U.S. (Retirements of Tom Anderson, Bob Watson and Carlene McIntyre). Discussion led by Pierre and Ann.
- 2. Associate Position, when Dave Bannard's term expires. Discussion led by Pierre and Ann.
- 3. Any additional upcoming retirements from the Steering Group?

8:30 AM - 10:00 AM Session

10 am- 10:15 -- AM Break (ACI-NA General break is from 10:00 to 10:30)

10:15 AM - 12:15 PM Session

12:15 --- 1:15 Networking Lunch

1:15-2:45 PM Afternoon Session

2:45 -- 3:00 PM Afternoon Break (ACI-NA Break is 2:45 pm - 3:15 pm)

3:00 -- 5:30 PM Session

#### Sunday, September 17

2

8:00 – 9:00 AM Continental Breakfast

9:00 AM -- Noon Morning Session

10:00-10:15 Morning Break (ACI-NA General Break is from 10:00 to 10:30)

Noon – 1:00 PM Lunch

1:00 PM - 2:30 PM Session

2:30 PM – 2:45 PM Afternoon Break

2:45 PM - 4:45 PM Session

# **BUSINESS EXPENSE**

# **KIMBERLY J BECKER**

## SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

### **BUSINESS EXPENSE REIMBURSEMENT REPORT**

May-July 2017

.

Period Covered

DATE	G/L Account	Description	······································	AMOUNT
5/25/2017		Parking for SD Chamber of Commerce Meeting	9	\$ 20.00
5/25/2017	66290	Parking for SDTA Golden Watchdog & Fleece	Awards	\$ 5.00
6/22/2017	66290	Parking for SD Chamber of Commerce Meeting	\$ 18.00	
6/22/2017		Lunch with COO of San Diego Chamber of Cor	\$ 57.60	
6/22/2017		Parking for meeting at SANDAG	\$ 15.00	
6/26/2017		Parking for meeting with CEO of SD Conventio	\$ 10.00	
6/27/2017		Parking for Downtown SD Partnership Meeting		\$ 22.00
7/24/2017		Lyft ride to P3 Conference in San Diego		\$
7/24/2017		Lyft ride from P3 Conference in San Diego		\$ 9.25
7/25/2017		Lyft ride to P3 Conference in San Diego		\$ 9.25
7/25/2017	66290	Lyft ride from P3 Conference in San Diego		\$ 9.25
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	·		TOTAL	\$184.60
I acknowledge th	nat I have read, un	derstand and agree to Authority *Policy 3.30 - Business		
Experise Relmbi	ursement Policy ar	nd that any purchases that are not allowed will be my		
responsibility. I	further certify that	this report of business expenses were incurred in		
	official Authority bu	usiness and is true and correct.	APPROVED:	
* Policy 3.30		<u>^</u>	· .	
	1	$\pi/\Sigma_{0}$		
La k come T	Staly 1	- Ladre		
NAME P	Cimberly Becke	ſ	NAME	
	7/28/2017			
DATE	112812017		DATE	

#### BUSINESS EXPENSE RECEIPTS FOR KIMBERLY J. BECKER MAY - JULY, 2017

A STATE AND A

CHAMBER OF CONNERCE SYMPHONY TOWERS VALET AMPCO SYSTEM PARKING UNIT 2 BOARD MTG SALE

AMOUNT

APPROVED

\$20.00

CAPITAL ONE AID: A0000000041010 TVR: 00 00 00 80 00 TSI: E8 00

CUSTOMER COPY

#### CHAMBER BOARD MTG BIRVINE COMPANY Shire 1864

#### Full Statement

P/S #03 T/D #01 Entry Time Exit Time Parking Time Parking Fee	Ticke 06/22/2017 06/22/2017	No.00000202 et No.045540 (Thu) 7:03 (Thu) 8:46 1:43 \$18.00
MasterCard		
Account #	****	****
Slip #		26713
Auth Code		628674
Gredit Card	Amount	\$18.00
Cash Amount		\$0.00
*********	*********	
Total	(	\$18.00
Thank Yo	u for Your	Visit
Plea	se Cone Aga	in I

SD TA GOLDEN WATCHNOG AWARDS DOWNTOWN S.D. ACE LOT 1068 SAN DIEGO CA THANK YOU have a nice day RCpt# 4889 05/25/17 21:06 LH 1 AH 2 TxnH 37204 05/25/17 18:01 In 05/25/17 21:06 Out Lost Fee 05 \$ 5.00 5.00 Total Fee CASH PAID 5.00-Cash Tender 5.00\$ 0.00 Change Due £



#### BUSINESS EXPENSE RECEIPTS FOR KIMBERLY J. BECKER MAY - JULY, 2017

Lenh sy chans Aince Fall att COO of SD CHANGER Coasterra of CONNERCE. GM: Charles Schmidt 880 Harbor Island Drive San Diego, CA 92101 619-814-1300

Server: Kendra 410/1 Guests: 2 Reprint #: 1	06/22/2017 1:20 PM 150001
iced Tea (2 03.95)	7.90
Coconut-Lime Shrimp Tacos	18.00
Lunch Swordfish Veracruz	26.00
Complete Subtotal	51.90
Subtotal	51.90
Tax	4.14
3% Surcharge*	1.56
Total	57.60
Balance Due	57.60

MTG W PRESIDENT OF RECEIPT CONVENTION -CTR. 880 Harbor Island Drive San Diego, CA 92101

## Sale

	the state of the second s
Receipt Walsher	OBUID-PRO
Arrived: 26	Jun 2017 (05:13 PM
Paid: 26	Jun 2017 07:09 PM
Ticket Number:	15 <u>1139</u>
Fayment Method:	MasterCard
<pre>&gt; proval Code:</pre>	1588452911
alet Fee:	\$7.tic
·;p:	\$3.CL
estal:	(\$10.00)

We appreciate your business. Thank you for parking with us

IRVINE COMPANY

DOWNTOWN SO PARTNERSHIP MTG (SPOKE) FULL Statement

P/S #03	A Payment	No.00000056
T/D #01		et No.045980
Entry Time		(Tue) 6:65
Exit Time	06/27/2017	(Tua) 0:04
Parking Tim	Э	2:09
Parking Fee	Rata A	\$22,00

Master Card	
Account #	*******
Silp #	25821
Auth Code	05845Z
Chedit Card	Amount \$22,00
Cash Arrount	\$0.00
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	
Total	\$22.00)
Thank Yo	u for Your Wisit
Plea	se Come Again !
994#93252223	

From: Sent: To: Subject: Kim Becker **Science 2017** Thursday, July 27, 2017 4:21 PM Becker Kimberly Fwd: Your ride with Cameron on July 24

To P3 Conference Day 1

Begin forwarded message:

From: Lyft Ride Receipt <<u>no-reply@lyftmail.com</u>> Date: July 24, 2017 at 7:46:08 AM PDT To:

Subject: Your ride with Cameron on July 24

M

Thanks for riding with Cameron!

July 24, 2017 at 7:38 AM

**Ride Details** 

PayPal	\$9.25
Tip	\$3.00
Lyft fare (1.47mi, 6m 29s)	\$6.25

X

1

Pickup 7:38 AM 865 Beech St, San Diego, CA

☐ Dropoff 7:44 AM 1 Market PI, San Diego, CA

From: Sent: To: Subject: Kim Becker **Handle Constant State** Thursday, July 27, 2017 4:20 PM Becker Kimberly Fwd: Your ride with Marissa on July 24

Return from P3 Day 1

Begin forwarded message:

From: Lyft Ride Receipt <<u>no-reply@lyftmail.com</u>> Date: July 24, 2017 at 10:14:17 PM PDT To:

Subject: Your ride with Marissa on July 24

×

# Thanks for riding with Marissa!

July 24, 2017 at 10:04 PM

#### **Ride Details**

Lyft fare (1.73mi, 7m 18s)	\$4.00
Service fee	\$2.25
Тір	\$3.00
<u>l</u> ≊ ⊉PayPal	\$9.25

다. Pickup 10:04 PM 501 Pacific Hwy, San Diego, CA

From: Sent: To: Subject: Kim Becker < 2017 4:19 PM Becker Kimberly Fwd: Your ride with Cameron on July 25

To P3 Conference Day 2

Begin forwarded message:

From: Lyft Ride Receipt <<u>no-reply@lyftmail.com</u>> Date: July 25, 2017 at 8:19:48 AM PDT To: <u>kbeckersj@yahoo.com</u> Subject: Your ride with Cameron on July 25



# Thanks for riding with Cameron!

July 25, 2017 at 8:07 AM

#### **Ride Details**

<u>I</u> ⊇PayPal	\$9.25
Tip .	\$3.00
Lyft fare (1.38mi, 9m 53s)	\$6.25

5

다. Pickup 8:07 AM 856 Beech St, San Diego, CA

□ Dropoff 8:17 AM 547 Kettner Blvd, San Diego, CA

From: Sent: To: Subject: Kim Becker (July 27, 2017 4:18 PM Becker Kimberly Fwd: Your ride with Zjoncarlo on July 25

Return from P3 Conference

Day 2

Begin forwarded message:

From: Lyft Ride Receipt <<u>no-reply@lyftmail.com</u>> Date: July 25, 2017 at 4:02:13 PM PDT To:

Subject: Your ride with Zjoncarlo on July 25

X

# Thanks for riding with Zjoncarlo!

July 25, 2017 at 3:29 PM

#### **Ride Details**

<u>I</u> ⊇∎PayPal	\$9.25
Tip	\$3.00
Service fee	\$2.25
Lyft fare (1.56mi, 8m 0s)	\$4.00

X

Q. Pickup3:29 PM2 Market Pl, San Diego, CA

# **APRIL BOLING**

në.

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY AUG 0 8 2017

# 2017

Corporate & Efformation Governance

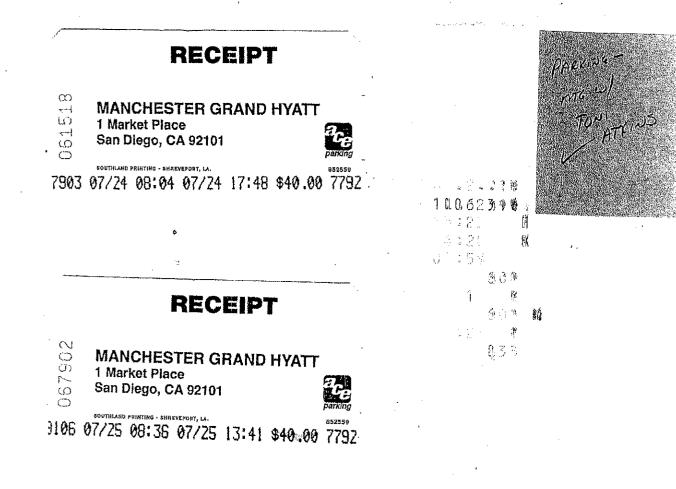
SDCRAA

# MONTHLY MILEAGE and PARKING FEE REIMBURSEMENT REPORT

C. April Bo	MPLOYEE NAME 2. April Boling EPARTMENT/DIVISION		PERIOD COVERED July	
Date	Bāllon delve-			
	Willes ariven	Destination and purpose of trlp	Parking fees & other transportation costs paid	\$\$\$
6/23/17		Toni Atkins Office/Meet & Greet w	v/Kim Becker	6.00
7/6/17	29.40	Airport/ALUC/Board Mtg.		-
7/12/17		Airport/Sexual Harassment Traini	ng	
7/24/17		Manchester Grand Hyatt/P3 Airpo		40.00
7/25/17		Manchester Grand Hyatt/P3 Airport Summit		40.00
7/31/17		University Club/Meet w/Kim Becker		
			-	
				······································
				-
				1
·····				1
and the second state of the second	1 and the same of the second second			-
SUBTOTAL	139.80		SUBTOTAL	

### Computation of Reimbursement

		139.80
REIMBURSEMENT RATE: (see below) *	Rate as of January 2017 X	0.535
TOTAL MILEAGE REIMBURSEMENT	· · · · · · · · · · · · · · · · · · ·	74.79
PARKING FEES/TOLL CHARGES (ATTACH RECEIPTS)	аң тала тала тала тала тала тала тала та	86.00
TOTAL REIMBURSEMENT REQUESTED		\$ 160.79
Tacknowledge that I have read, understand and agree to "Authority Policy 3.30 - Business Expense Reimbursement Policy and that any purchases/claims that are not allowed will be my responsibility. I further certify that this report of business expenses were incurred in connection with official Authority business and is true and correct. Business Expense Reimbursement Policy 3.30		
SIGNATURE OF EMPLOYEE	DEPT./DIV. HEAD APPROVAL	



# **MARK BURCHYETT**

# SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

### **BUSINESS EXPENSE REIMBURSEMENT REPORT**

July 2017

Period Covered

DATE	G/L Account	Description			
7/14/17	66240	Annual audit planning retreat and department te US Grant Hotel for the Office Chief Auditor staf	Description nnual audit planning retreat and department team building luncheon at the S Grant Hotel for the Office Chief Auditor staff that included Fred Bolger, arnie Dale, Shane Ellis, Suzanne Olinzock, Scott Thein, Jared Torres, allie Ullman, and Mark Burchyett.		
			TOTAL	\$243.57	
Expense Rein responsibility.	bursement Policy a I further certify that h official Authority to	nderstand and agree to Authority *Policy 3.30 - Business and that any purchases that are not allowed will be my t this report of business expenses were incurred in business and is true and correct.	APPROVED:		
DATE			DATE		

#### GRANT GRILL 326 Broadway San Diego, CA 92101 Tel: (619) 232-3121

#### 914880041 John T

СНК 5459	TBL 46/1
1 Cup Soup 1 Petite Greens	6.00 T1 14.00 T1
1 Cup Mock	6.00 T1
1 Beets Salad Add \$ Catch	24.00 T1
1 Salmon BLT	16.00 T1
1 Cup Mock	6.00 T1
1 Petite Greens Add \$ Catch	23.00 T1
1 Cup Soup	6.00 T1
1 Coasted Chicken	17.00 T1
E Petite Greens Add \$ Chicken	20.00 T1
1 Salmon BLT	19.00 T1
l Salmon BLI	12.00 T1
1 Coke	4.00 T1
1 Iced Tea	4.00 T1
1 Arnold Palmer	4.00 T1

	\$188.00	
Sales Tax	\$14.57	
Total Due:	\$202.57	

TIP:\_\_\_\_\_\_
TOTAL:\_\_\_\_\_\_
ROOM NO:\_\_\_\_\_\_
PRINT NAME\_\_\_\_\_\_
SIGNATURE:\_\_\_\_\_

#### Grant Grill The US Grant San Diego

#### Customer Copy

Table # : 46 /1 Server : 914880041John T Merchant ID : 001060000019956540 Terminal ID : 1488401 Card No. : XXXXX Check No. : 5459 EntryMode : SWIPE Card Type : VISA Trans Type : SALE Trans Time : 07/14/2017 13:40 race No. : 022498 Auth Code : 01280C

Subtotal		: USD 202.57	
Tip	;	USD <u>41-</u>	
Total	:	USD <u>243.57</u>	)

\*SIGNATURE VERIFIED\*

I agree to the terms of my credit agreement.

\*\*\* CUSTOMER COPY \*\*\*

Olinzock Suzanne	
Subject: Location:	OCA Annual Retreat The Mess Hall
Start: End:	Fri 7/14/2017 9:00 AM Fri 7/14/2017 12:00 PM
Recurrence:	(none)
Meeting Status:	Meeting organizer
Organizer: 8 Required Attendees:	Olinzock Suzanne Burchyett Mark, Bolger Fred; Ullman Callie; Ellis Shane; Thein Scott, Dale Maria; Backo Mustafa; Torres Jared

Lunch off-site will follow the morning meeting.

# **AMY GONZALEZ**

. €

## SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

### **BUSINESS EXPENSE REIMBURSEMENT REPORT**

July 16, 2017

Period Covered

DATE	G/L Account	Description		AMOUNT
8/4/17		Seminar: P3 Conference registration		\$395.00
			τοτα	\$395.00
I acknowledge that I have read, understand and agree to Authority *Policy 3.30 - Business Expense Reimbursement Policy and that any purchases that are not allowed will be my responsibility. I further certify that this report of business expenses were incurred in connection with official Authority business and is true and correct. * Policy 3.30			Approved by the Gen	<b></b>
NAME A	ugust 7, 20	17	DATE	
DATE	ч ,		DATE	

Invoice #450439



Invoice From:	Invoice Date:
P3C MEDIA, LLC	Jul 16, 2017
45-4798848	
607 Rockefeller	
Irvine, CA 92612	
Invoice To:	
Billed Contact: Amy Gonzalez	•
	and the operation of th
City: San Diego	Paid
Country: United States	
State: CA	
Event Name:	

## P3 AIRPORT SUMMIT

Ticket	Name	Рпсе	Fee	Subtotal
Government/Airport Representative	Amy Gonzalez	US\$395	US\$0	US\$395
				Total: US\$395
	•			

Payment Date: Jul 16, 2017 Paid Via: Visa - XXXX-XXXX-XXXX

#### Terms:

Payments must be received within 21 days of registration or registration will be cancelled.

To make payment by credit card, please contact Karen Baker at (714) 795-2353.

Please write checks to P3C Media, and send payments to:

P3C Media, LLC

607 Rockefeller

Irvine, CA 92612

# THE PUBLIC-PRIVATE PARTNERSHIP AIRPORT SUMMIT

JULY 24-25, 2017 · SAN DIEGO, CA - MANCHESTER GRAND HYATT HOTEL

www.p3airportsummit.com

ATE

D.

OR



## Monday, July 24, 2017

······································				
7:00 AM - 9:00 AM	Registration, Check-In, Exhibitor Set-Up Grand Hall Foyer			
7:30 AM ~ 9:00 AM	P3 101 Breakfast (Open to Owners & Airport Attendees Only   Advanced Registration Required) <i>Grand Hall A</i>			
9:00 AM - 9:20 AM	Summit Welcome & Opening Remarks Grand Hall D			
9:20 AM - 9:50 AM	Keynote Address: Deborah Flint, Chief Executive Officer of Los Angeles World Airports Grand Hall D			
10:00 AM ~ 11:00 AM	Aligning Client, Airline, and Developer Perspectives on the LaGuardia Project Grand Hall D			
11:00 AM - 11:30 AM	Networking and Coffee Break <i>Expo Hall</i> Sponsored by: Husch Blackwell			
11:30 AM ~ 1:00 PM	Interactive Roundtable Discussions Grand Hall A & B Sponsored by: Jacobs   LeighFisher			
1:00 PM 2:00 PM	Networking Lunch Grand Hall A & B Sponsored by: Stantec   Vantage Airport Group			
	Grand Hall C	Grand Hall D		
2:00 PM - 3:00 PM	Opportunities to Innovate and Implement Operational Best Practices	Comparative Analysis and Value for Money Decisions		
3:15 PM ~ 4:15 PM	The Structure is Key - 360° Considerations for Successful Airport P3s	How to Implement Airport Projects Through a P3		
4:30 PM ~ 5:30 PM	Mastering the Art of P3 Airports	P3s from the Owners Perspective		
5:30 PM ~ 7:00 PM	Opening Night Welcome Reception Expo Hall	1997/1997/00/04/04/04/04/04/04/04/04/04/04/04/04/		
	Sponsored by: AECOM   Kaplan Kirsch Rockwell   Lea+Eiliott ] Propeller Airports			

## Event Schedule

### Tuesday, July 25, 2017

7:00 AM - 8:30 AM	Summit Networking Breakfast Expo Hall					
s	Sponsored by: Goldman Sachs   Rutan & Tucker, LLP					
7:00 AM - 10:00 AM	Site Tour - Central Receiving and Distribution Center Tour at the San Diego International Airport Advanced Registration Required   Meet in Lobby of Manchester Grand Hyatt Hotel for Shuttle Pickup					
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Grand Hall A	Grand Hall C	Grand Hall D			
8:30 AM - 9:30 AM	Attracting the Right Partner: Best Practices on Procuring Successful Airport P3s	Airport Terminal Redevelopment – How to Build a P3 Program that Fits	Lessons from US Airport P3s: Current and Prospective Projects			
9:45 AM - 10:45 AM	Balancing the Tensions – Legal, Financial and Technical	Beyond the Terminal P3: CONRACS, Cargo, Fuel Facilities, FBOs	Comparison of Alternative Delivery Models			
10:45 AM - 11:15 AM	Networking and Coffee Break Expo Hall					
	Sponsored by: Husch Blackwell					
11:15 AM - 11:45 AM	Keynote Address: Jane Garvey, North American Chairman of Meridiam Grand Hall D					
	Grand Hall A	Grand Hall C	Grand Hall D			
12:00 PM - 1:00 PM	Unleashing Vaiue at Airports and Terminais	Airports Coming of Age – What's Over the Horizon and What Assets Make Sense for P3	LaGuardia Central Terminal B: Financing the Largest Aviation P3 in America			
1;00 PM - 2:30 PM	Networking Lunch Expo Hall					
	Sponsored by: Nossaman LLP   Plenary Group					
	Grand Hall A	Grand Hall C	Grand Hall D			
2:30 PM ~ 3:30 PM	Integration of Airport Property, Linked Transit P3s and Commercial Development: Peña Station Denver	Understanding and Negotiating P3s at Medium and Small Hubs	Why the "F" in DBFOM?			
3:45 PM - 4:45 PM		Eyes Wide Open: Airport Owner P3 Preparedness	Availability Payment & Deductions What is Different with Airports			
	Summit Ends ) Exhibitor Breakdown					

## SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

### REVISED 8/22/17 DRAFT BOARD AGENDA

Thursday, September 7, 2017 9:00 A.M.

San Diego International Airport SDCRAA Administration Building – Third Floor Board Room 3225 N. Harbor Drive San Diego, California 92101

## Live webcasts of Authority Board meetings can be accessed at <u>http://www.san.org/Airport-Authority/Meetings-Agendas/Authority-Board</u>

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. *Please note that agenda items may be taken out of order.* If comments are made to the Board without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law.

Staff Reports and documentation relating to each item of business on the Agenda are on file in Corporate & Information Governance and are available for public inspection.

**NOTE:** Pursuant to Authority Code Section 2.15, all Lobbyists shall register as an Authority Lobbyist with the Authority Clerk within ten (10) days of qualifying as a lobbyist. A qualifying lobbyist is any individual who receives \$100 or more in any calendar month to lobby any Board Member or employee of the Authority for the purpose of influencing any action of the Authority. To obtain Lobbyist Registration Statement Forms, contact the Corporate & Information Governance/Authority Clerk Department.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMITTEE MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.

The Authority has identified a local company to provide oral interpreter and translation services for public meetings. If you require oral interpreter or translation services, please telephone the Corporate & Information Governance /Authority Clerk Department with your request at (619) 400-2400 at least three (3) working days prior to the meeting.



## Item 6

**Board Members** 

C. April Boling Chairman

Greg Cox Jim Desmond Robert H. Gleason Jim Janney Mark Kersey Paul Robinson Michael Schumacher Mary Sessom

**Ex-Officio Board Members** 

Laurie Berman Eraina Ortega Col. Jason Woodworth

> President / CEO Kimberly J. Becker

DRAFT – Board Agenda Thursday, September 7, 2017 Page 2 of 9

#### CALL TO ORDER:

#### PLEDGE OF ALLEGIANCE:

#### ROLL CALL:

#### **PRESENTATIONS:**

A. REVIEW OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE TWELVE MONTHS ENDED JUNE 30, 2017: Presented by Kathy Kiefer, Senior Director, Finance & Asset Management

#### <u>REPORTS FROM BOARD COMMITTEES, AD HOC COMMITTEES, AND CITIZEN</u> <u>COMMITTEES AND LIAISONS:</u>

#### STANDING BOARD COMMITTEES

- AUDIT COMMITTEE: Committee Members: Gleason, Hollingworth, Robinson (Chair), Schumacher, Sessom, Tartre, Van Sambeek
- CAPITAL IMPROVEMENT PROGRAM OVERSIGHT COMMITTEE: Committee Members: Gleason, Janney(Chair), Kersey, Robinson
- EXECUTIVE PERSONNEL AND COMPENSATION COMMITTEE: Committee Members: Boling, Cox, Desmond (Chair), Kersey, Schumacher
- FINANCE COMMITTEE: Committee Members: Boling (Chair), Cox, Janney, Sessom

#### ADVISORY COMMITTEES

- AUTHORITY ADVISORY COMMITTEE: Liaison: Robinson (Primary), Boling
- ART ADVISORY COMMITTEE: Committee Member: Gleason

#### LIAISONS

- AIRPORT LAND USE COMPATIBILITY PLAN: Liaison: Janney
- CALTRANS: Liaison: Berman

DRAFT – Board Agenda Thursday, September 7, 2017 Page 3 of 9

- INTER-GOVERNMENTAL AFFAIRS: Liaison: Cox
- MILITARY AFFAIRS: Liaison: Woodworth
- **PORT:** Liaisons: Boling, Cox, Gleason (Primary), Robinson
- WORLD TRADE CENTER: Representatives: Gleason (Primary)

#### BOARD REPRESENTATIVES (EXTERNAL)

• **SANDAG TRANSPORTATION COMMITTEE:** Representatives: Boling (Alternate), Janney (Primary)

#### CHAIR'S REPORT:

#### PRESIDENT/CEO'S REPORT:

#### NON-AGENDA PUBLIC COMMENT:

Non-Agenda Public Comment is reserved for members of the public wishing to address the Board on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Board. Please submit a completed speaker slip to the Authority Clerk. **Each individual speaker is limited to three (3)** *minutes.* **Applicants, groups and jurisdictions referring items to the Board for** *action are limited to five (5) minutes.* 

**Note:** Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board.

#### CONSENT AGENDA (Items 1-10):

The consent agenda contains items that are routine in nature and non-controversial. Some items may be referred by a standing Board Committee or approved as part of the budget process. The matters listed under 'Consent Agenda' may be approved by one motion. Any Board Member may remove an item for separate consideration. Items so removed will be heard before the scheduled New Business Items, unless otherwise directed by the Chair.

#### 1. APPROVAL OF MINUTES:

The Board is requested to approve minutes of prior meetings. RECOMMENDATION: Approve the minutes of the July 6, 2017, regular meeting.

#### 2. ACCEPTANCE OF BOARD AND COMMITTEE MEMBERS WRITTEN REPORTS ON THEIR ATTENDANCE AT APPROVED MEETINGS AND PRE-APPROVAL OF ATTENDANCE AT OTHER MEETINGS NOT COVERED BY THE CURRENT RESOLUTION:

The Board is requested to accept the reports.

RECOMMENDATION: Accept the reports and pre-approve Board member attendance at other meetings, trainings and events not covered by the current resolution.

(Corporate & Information Governance: Tony R. Russell, Director/Authority Clerk)

3. AWARDED CONTRACTS, APPROVED CHANGE ORDERS FROM JUNE 12, 2017 THROUGH AUGUST 13, 2017 AND REAL PROPERTY AGREEMENTS GRANTED AND ACCEPTED FROM JUNE 12, 2017 THROUGH AUGUST 13, 2017:

The Board is requested to receive the report. RECOMMENDATION: Receive the report. (Procurement: Jana Vargas, Director)

#### 4. SEPTEMBER 2017 LEGISLATIVE REPORT:

The Board is requested to approve the report. RECOMMENDATION: Adopt Resolution No. 2017-\_\_\_, approving the September 2017 Legislative Report. (Inter-Governmental Relations: Michael Kulis, Director)

#### 5. APPOINTMENT OF AUTHORITY ADVISORY COMMITTEE MEMBERS

The Board is requested to appoint committee members. RECOMMENDATION: Adopt Resolution No. 2017-\_\_\_\_, approving appointments to the Authority Advisory Committee. (Inter-Governmental Relations: Michael Kulis, Director)

#### ACCEPTANCE OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE TWELVE MONTHS ENDED JUNE 30, 2017: The Board is requested to accept the report. RECOMMENDATION: Accept the report. (Finance and Asset Management: Kathy Kiefer, Senior Director)

#### 7. ACCEPTANCE OF THE AUTHORITY'S INVESTMENT REPORT FOR THE TWELVE MONTHS ENDED JUNE 30, 2017: The Board is requested to accept the report. RECOMMENDATION: Accept the report. (Finance and Asset Management: Kathy Kiefer, Senior Director)

DRAFT – Board Agenda Thursday, September 7, 2017 Page 5 of 9

#### CLAIMS

#### **COMMITTEE RECOMMENDATIONS**

#### **CONTRACTS AND AGREEMENTS**

#### 8. APPROVE AMENDMENTS TO THE AMENDED AND RESTATED SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY RETIREMENT PLAN AND TRUST OF 2013:

The Board is requested to approve amendments. RECOMMENDATION: Adopt Resolution No. 2017-\_\_\_\_, approving Amendment No. 4 to the Amended and Restated Retirement Plan and Trust of 2013; and

Adopt Resolution No. 2017-\_\_\_\_, approving Amendment No. 5 to the Amended and Restated Retirement Plan and Trust of 2013. **(Legal: Amy Gonzalez, General Counsel)** 

#### 9. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE AGREEMENTS FOR OUTSIDE LEGAL COUNSEL SERVICES:

The Board is requested to award agreements.

RECOMMENDATION: Adopt Resolution No. 2017-\_\_\_\_, approving and authorizing the President/CEO to negotiate and execute an agreement with Best Best & Krieger for legal services for a term of three years with two one-year options to renew for a maximum amount payable of \$500,000; and

Adopt Resolution No. 2017-\_\_\_\_, approving and authorizing the President/CEO to negotiate and execute an agreement with Gatzke Dillon & Balance for legal services for a term of three years with two one-year options to renew for a maximum amount payable of \$500,000; and

Adopt Resolution No. 2017-\_\_\_\_, approving and authorizing the President/CEO to negotiate and execute an agreement with Kaplan Kirsch for legal services for a term of three years with two one-year options to renew for a maximum amount payable of \$500,000; and

Adopt Resolution No. 2017-\_\_\_\_, approving and authorizing the President/CEO to negotiate and execute an agreement with Morrison & Foerster for legal services for a term of three years with two one-year options to renew for a maximum amount payable of \$500,000.

#### (Legal: Amy Gonzalez, General Counsel)

#### 10. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE A LICENSING AGREEMENT WITH THE ROCKY MOUNTAIN INSTITUTE FOR THE ADMINISTRATION OF 'THE GOOD TRAVELER' CARBON OFFSET PROGRAM AND THE SUPPLY OF CARBON OFFSETS:

The Board is requested to approve an agreement.

RECOMMENDATION: Adopt Resolution No. 2017-\_\_\_\_, approving and authorizing the President/CEO to execute a licensing agreement with the Rocky Mountain Institute for 'The Good Traveler' program administration and the supply of carbon offsets.

(Planning & Environmental Affairs: Brendan Reed, Director)

## CONTRACTS AND AGREEMENTS AND/OR AMENDMENTS TO CONTRACTS AND AGREEMENTS EXCEEDING \$1 MILLION

#### **PUBLIC HEARINGS:**

#### **OLD BUSINESS:**

#### **NEW BUSINESS:**

# 11. RENEWAL OF THE HEALTH AND WELFARE BENEFITS PROGRAM FOR 2018:

The Board is requested to approve the program. RECOMMENDATION: Adopt Resolution No. 2017-\_\_\_\_, approving the renewal of the Health and Welfare Benefits Program for 2018. (Talent, Culture & Capability: Kurt Gering, Director; and Willis Towers Watson: Jesus Mendoza, Vice President)

#### 12. EDELWEISS AIR REQUEST FOR WAIVER FROM FREQUENCY REQUIREMENTS UNDER SEASONAL AIR SERVICE INCENTIVE PROGRAM: The Board is requested to approve a waiver. RECOMMENDATION: Consider the request to waive frequency requirements. (Air Service Development: Hampton Brown, Senior Director)

#### **CLOSED SESSION:**

#### CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION: (Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9) Name of Case: <u>GGTW LLC v San Diego County Regional Airport Authority, et</u> <u>al.</u>, San Diego Superior Court Case No. 37-2016-00032646-CU-BC-CTL

#### 14. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION: (Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9) Name of Case: <u>San Diego County Regional Airport Authority v. American Car</u> Rental, Inc., San Diego Superior Court Case No. 37-2016-00024056-CL-BC-CTL

#### 15. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9) <u>Dryden Oaks, LLC v. San Diego County Regional Airport Authority, et al</u>., San Diego Superior Court, North County, Case No. 37-2014-00004077-CU-EI-NC

#### 16. CONFERENCE WITH LEGAL COUNSEL-EXISTING LITIGATION

(Paragraph (1) of subdivision (d) of Cal. Gov. Code §54956.9) Name of Case: <u>K.S.A.N. L.L.C v. San Diego County Regional Airport Authority, et</u> <u>al</u>.

San Diego Superior Court Case No. 37-2017-00024982-CU-NP-CTL

#### 17. CONFERENCE WITH LEGAL COUNSEL-ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

Administrative Draft Investigative Order No. R9-2017-0079 by the California Regional Water Quality Control Board pertaining to an investigation of sediment pollutants in the Laurel Hawthorne Central Embayment of San Diego Bay, San Diego, California Number of Cases: 1

#### 18. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9) Navy Boat Channel Environmental Remediation Number of potential cases: 1

#### **19. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:**

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9) Number of potential cases: 2

#### 20. CONFERENCE WITH LEGAL COUNSEL –ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9) In re Seaport Airlines, Inc., U.S. Bankruptcy Court Case No. 16-30406-rld7 Number of potential cases: 1

#### 21. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION (Initiation of litigation pursuant to paragraph (4) of subdivision (d) of Cal. Gov. Code §54956.9) Number of cases: 1

#### 22. CONFERENCE WITH LEGAL COUNSEL-ANTICIPATED LITIGATION

(Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Cal. Gov. Code §54956.9)

The Receipt of a Government Claim from David Freund and Request for Defense and Indemnity from the San Diego Unified Port District regarding the Claim DRAFT – Board Agenda Thursday, September 7, 2017 Page 8 of 9

#### 23. CONFERENCE WITH LABOR NEGOTIATOR:

Labor negotiations pursuant to Cal. Gov. Code §54957.6 Authority Designated Negotiators: Kimberly Becker, President & CEO and Kurt Gering, Director Talent, Culture & Capability Employee Organization: Teamsters 911

#### 24. PUBLIC EMPLOYEE PERFORMANCE EVALUATION:

Cal. Gov. Code §54957 Title: President/Chief Executive Officer

#### **REPORT ON CLOSED SESSION:**

#### **GENERAL COUNSEL REPORT:**

BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REPORTS FOR BOARD MEMBERS, PRESIDENT/CEO, CHIEF AUDITOR AND GENERAL COUNSEL WHEN ATTENDING CONFERENCES, MEETINGS, AND TRAINING AT THE EXPENSE OF THE AUTHORITY:

#### **BOARD COMMENT:**

#### **ADJOURNMENT:**

#### Policy for Public Participation in Board, Airport Land Use Commission (ALUC), and Committee Meetings (Public Comment)

- Persons wishing to address the Board, ALUC, and Committees shall complete a "Request to Speak" form prior to the initiation of the portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to complete a form shall not preclude testimony, if permission to address the Board is granted by the Chair.
- 2) The Public Comment Section at the beginning of the agenda is limited to eighteen (18) minutes and is reserved for persons wishing to address the Board, ALUC, and Committees on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board. A second Public Comment period is reserved for general public comment later in the meeting for those who could not be heard during the first Public Comment period.
- 3) Persons wishing to speak on specific items listed on the agenda will be afforded an opportunity to speak during the presentation of individual items. Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board, ALUC and Committees. Public comment on specific items is limited to twenty (20) minutes ten (10) minutes for those in favor and ten (10) minutes for those in opposition of an item. Each individual speaker will be allowed three (3) minutes, and applicants and groups will be allowed five (5) minutes.
- 4) If many persons have indicated a desire to address the Board, ALUC and Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies. Testimony by members of the public on any item shall be limited to three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.
- 5) Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.
- 6) After a public hearing or the public comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

#### **Additional Meeting Information**

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UPCOMING MEETING SCHEDULE					
Date	Day	Time	Meeting Type	Location	
October 5	Thursday	9:00 a.m.	Regular	Board Room	

## SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

### DRAFT AIRPORT LAND USE COMMISSION AGENDA

Thursday, September 7, 2017 9:00 A.M. or immediately following the Board Meeting

San Diego International Airport SDCRAA Administration Building – Third Floor Board Room 3225 N. Harbor Drive San Diego, California 92101

## Live webcasts of Authority Board meetings can be accessed at <a href="http://www.san.org/Airport-Authority/Meetings-Agendas/ALUC">http://www.san.org/Airport-Authority/Meetings-Agendas/ALUC</a>

Pursuant to California Public Utilities Code §§ 21670-21679.5, the Airport Land Use Commission ("Commission") is responsible for coordinating the airport planning of public agencies within San Diego County. The Commission has the legal responsibility to formulate airport land use compatibility plans ("ALUCPs") that will (a) provide for the orderly growth of each public airport and the areas surrounding the airport within the County and (b) safeguard the general welfare of the inhabitants within the vicinity of each airport and the public in general. Pursuant to §21670.3, the San Diego County Regional Airport Authority serves as the Commission.

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. *Please note that agenda items may be taken out of order.* If comments are made to the Commission without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law.

Staff Reports and documentation relating to each item of business on the Agenda are on file in the Corporate & Information Governance/Authority Clerk Department and are available for public inspection.

**NOTE:** Pursuant to Authority Code Section 2.15, all Lobbyists shall register as an Authority Lobbyist with the Authority Clerk within ten (10) days of qualifying as a lobbyist. A qualifying lobbyist is any individual who receives \$100 or more in any calendar month to lobby any Commission Member or employee of the Authority for the purpose of influencing any action of the Authority. To obtain Lobbyist Registration Statement Forms, contact the Corporate & Information Governance/Authority Clerk Department.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMISSION MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.



Board Members

Item 7

Greg Cox Jim Desmond Robert H. Gleason Jim Janney Mark Kersey Paul Robinson Michael Schumacher Mary Sessom

#### **Ex-Officio Board Members**

Laurie Berman Eraina Ortega Col. Jason Woodworth

> President / CEO Kimberly J. Becker

C. April Boling Chairman DRAFT – Airport Land Use Commission Agenda Thursday, September 7, 2017 Page 2 of 5

#### CALL TO ORDER:

#### PLEDGE OF ALLEGIANCE:

#### ROLL CALL:

#### NON-AGENDA PUBLIC COMMENT:

Non-Agenda Public Comment is reserved for members of the public wishing to address the Commission on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Commission. Please submit a completed speaker slip to the Authority Clerk. *Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.* 

**Note:** Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Commission.

#### **CONSENT AGENDA (Items 1-6):**

The Consent Agenda contains items that are routine in nature and non-controversial. It also contains consistency determinations that have been deemed consistent or conditionally consistent. The matters listed under 'Consent Agenda' may be approved by one motion. Any Commission Member may remove an item for separate consideration. Items so removed will be heard before the scheduled New Business items, unless otherwise directed by the Chair.

#### 1. APPROVAL OF MINUTES:

The Airport Land Use Commission is requested to approve minutes of prior meetings.

RECOMMENDATION: Approve the minutes of July 6, 2017, regular meeting.

#### **CONSISTENCY DETERMINATIONS**

CONSISTENCY DETERMINATION – SAN DIEGO INTERNATIONAL AIRPORT

 AIRPORT LAND USE COMPATIBILITY PLAN – CONSTRUCTION OF 95
 ATTACHED RESIDENTIAL UNITS WITH LEASABLE COMMERCIAL SPACE
 AT 1425-31 MARKET STREET, CITY OF SAN DIEGO
 The Commission is requested to make a consistency determination.
 RECOMMENDATION: Adopt Resolution No. 2017-\_\_\_\_\_ ALUC, making the determination that the project is conditionally consistent with the San Diego International Airport - Airport Land Use Compatibility Plan.
 (Planning & Environmental Affairs: Brendan Reed)

#### 3. CONSISTENCY DETERMINATION – SAN DIEGO INTERNATIONAL AIRPORT - AIRPORT LAND USE COMPATIBILITY PLAN – CONSTRUCTION OF 3 DETACHED RESIDENTIAL UNITS AT 1035 SPRUCE STREET, CITY OF SAN DIEGO

The Commission is requested to make a consistency determination. RECOMMENDATION: Adopt Resolution No. 2017-\_\_\_\_ ALUC, making the determination that the project is conditionally consistent with the San Diego International Airport - Airport Land Use Compatibility Plan. (Planning & Environmental Affairs: Brendan Reed)

#### CONSISTENCY DETERMINATION – SAN DIEGO INTERNATIONAL AIRPORT - AIRPORT LAND USE COMPATIBILITY PLAN – ESTABLISHMENT OF RETAIL PHARMACY AT 1850 5<sup>TH</sup> AVENUE, CITY OF SAN DIEGO The Commission is requested to make a consistency determination. RECOMMENDATION: Adopt Resolution No. 2017 – ALUC making the

RECOMMENDATION: Adopt Resolution No. 2017-\_\_\_\_ ALUC, making the determination that the project is conditionally consistent with the San Diego International Airport - Airport Land Use Compatibility Plan. (Planning & Environmental Affairs: Brendan Reed)

#### 5. CONSISTENCY DETERMINATION – SAN DIEGO INTERNATIONAL AIRPORT - AIRPORT LAND USE COMPATIBILITY PLAN – CONSTRUCTION OF 5 DETACHED RESIDENTIAL UNITS AT 4537 NEWPORT AVENUE, CITY OF SAN DIEGO

The Commission is requested to make a consistency determination. RECOMMENDATION: Adopt Resolution No. 2017-\_\_\_\_ ALUC, making the determination that the project is conditionally consistent with the San Diego International Airport - Airport Land Use Compatibility Plan. (Planning & Environmental Affairs: Brendan Reed)

#### 6. CONSISTENCY DETERMINATION – GILLESPIE FIELD AIRPORT LAND USE COMPATIBILITY PLAN – ESTABLISHMENT OF OFFICE AT 8520 RAILROAD AVENUE, CITY OF SANTEE

The Commission is requested to make a consistency determination. RECOMMENDATION: Adopt Resolution No. 2017-\_\_\_\_ ALUC, making the determination that the project is conditionally consistent with the Gillespie Field Airport Land Use Compatibility Plan.

#### (Planning & Environmental Affairs: Brendan Reed)

#### **PUBLIC HEARINGS:**

#### OLD BUSINESS:

#### NEW BUSINESS:

#### 7. STATUS UPDATE AND POSSIBLE POLICY DIRECTION ON AIRPORT LAND USE COMPATIBILITY PLANS The Commission is requested to receive a status update presentation

The Commission is requested to receive a status update presentation. RECOMMENDATION: Receive the presentation and possibly provide policy direction to staff.

(Planning & Environmental Affairs: Brendan Reed)

#### **COMMISSION COMMENT:**

ADJOURNMENT:

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