SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Board Members

C. April Boling Chairman

Greg Cox
Jim Desmond
Robert H. Gleason
Jim Janney
Mark Kersey
Paul Robinson
Michael Schumacher
Mary Sessom

EXECUTIVE/FINANCE COMMITTEE and SPECIAL BOARD MEETING

AGENDA

Tuesday, February 21, 2017 9:00 A.M.

San Diego International Airport SDCRAA Administration Building -- Third Floor Board Room 3225 N. Harbor Drive San Diego, CA 92101 **Ex-Officio Board Members**

Laurie Berman Eraina Ortega Col. Jason Woodworth

President / CEO
Thella F. Bowens

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. If comments are made to the Committee without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law. *Please note that agenda items may be taken out of order.*

Staff Reports and documentation relating to each item of business on the Agenda are on file in Corporate & Information Governance and are available for public inspection.

*NOTE: This Committee Meeting also is noticed as a Special Meeting of the Board to (1) foster communication among Board members in compliance with the Brown Act; and (2) preserve the advisory function of the Committee.

Board members who are not members of this Committee may attend and participate in Committee discussions. Since sometimes more than a quorum of the Board may be in attendance, to comply with the Brown Act, this Committee meeting also is noticed as a Special Meeting of the Board.

To preserve the proper function of the Committee, only members officially assigned to this Committee are entitled to vote on any item before the Committee. This Committee only has the power to review items and make recommendations to the Board. Accordingly, this Committee cannot, and will not, take any final action that is binding on the Board or the Authority, even if a quorum of the Board is present.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMITTEE MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.



CALL TO ORDER:

PLEDGE OF ALLEGIANCE:

ROLL CALL:

Executive Committee

Committee Members: Boling (Chairman), Janney, Robinson

Finance Committee

Committee Members: Boling (Chairman), Cox, Janney, Sessom

NON-AGENDA PUBLIC COMMENT

Non-Agenda Public Comment is reserved for members of the public wishing to address the Committee on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Committee. Please submit a completed speaker slip to the Authority Clerk. **Each individual speaker is limited to three (3) minutes.** Applicants, groups and jurisdictions referring items to the **Board for action are limited to five (5) minutes.**

Note: Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board.

NEW BUSINESS:

1. APPROVAL OF MINUTES:

RECOMMENDATION: Approve the minutes of the January 23, 2017 regular meeting.

FINANCE COMMITTEE NEW BUSINESS:

2. REVIEW OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE SEVEN MONTHS ENDED JANUARY 31, 2017:

Presented by: Kathy Kiefer, Senior Director, Finance and Asset Management

3. REVIEW OF THE AUTHORITY'S INVESTMENT REPORT AS OF JANUARY 31, 2017:

Presented by: Geoff Bryant, Manager, Airport Finance

4. SELECTION OF DEBT UNDERWRITERS FOR THE CAPITAL PROGRAM:

RECOMMENDATION: Forward this item to the Board for approval.

Presented by: John Dillon, Director, Financial Management

EXECUTIVE COMMITTEE NEW BUSINESS:

5. PRE-APPROVAL OF TRAVEL REQUESTS AND APPROVAL OF BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REQUESTS FOR BOARD MEMBERS, THE PRESIDENT/CEO, THE CHIEF AUDITOR AND GENERAL COUNSEL:

RECOMMENDATION: Pre-approve travel requests and approve business and travel expense reimbursement requests.

Presented by Tony R. Russell, Director, Corporate & Information Governance/Authority Clerk

REVIEW OF FUTURE AGENDAS:

6. REVIEW OF THE DRAFT AGENDA FOR THE MARCH 2, 2017 BOARD MEETING:

Presented by: Thella F. Bowens, President/CEO

7. REVIEW OF THE DRAFT AGENDA FOR THE MARCH 2, 2017 AIRPORT LAND USE COMMISSION MEETING:

Presented by: Thella F. Bowens, President/CEO

CLOSED SESSION:

8. PUBLIC EMPLOYEE APPOINTMENT:

Cal. Gov. Code §54957

Title: President/Chief Executive Officer

REPORT ON CLOSED SESSION:

COMMITTEE MEMBER COMMENTS:

ADJOURNMENT:

Policy for Public Participation in Board, Airport Land Use Commission (ALUC), and Committee Meetings (Public Comment)

- 1) Persons wishing to address the Board, ALUC, and Committees shall complete a "Request to Speak" form prior to the announcement of that portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to complete a form shall not preclude testimony, if permission to address the Board is granted by the Chair.
- 2) The Public Comment period at the beginning of the agenda is limited to eighteen (18) minutes and is reserved for persons wishing to address the Board, ALUC, or Committee on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board. A second Public Comment period is reserved for general public comment later in the meeting for those who were not heard during the first Public Comment period.
- 3) Persons wishing to speak on a specific item listed on the agenda will be afforded an opportunity to speak during the presentation of that individual item. Persons wishing to speak on a specific item should reserve their comments until the item is taken up by the Board, ALUC or Committee. Public comment on a specific item is limited to twenty (20) minutes ten (10) minutes for those in favor and ten (10) minutes for those in opposition of an item. Each individual speaker will be allowed three (3) minutes, and applicants and groups will be allowed five (5) minutes.
- 4) If many persons have indicated a desire to address the Board, ALUC or Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies. Testimony by members of the public on any item shall be limited to three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.
- 5) Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.
- 6) After a public hearing or the Public Comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

Additional Meeting Information

NOTE: This information is available in alternative formats upon request. To request an Agenda in an alternative format, or to request a sign language or oral interpreter, or an Assistive Listening Device (ALD) for the meeting, please telephone the Authority Clerk's Office at (619) 400-2400 at least three (3) working days prior to the meeting to ensure availability.

For your convenience, the agenda is also available to you on our website at www.san.org.

For those planning to attend the Board meeting, parking is available in the public parking lot located directly in front of the SDCRAA Administration Building. Bring your ticket to the third floor receptionist for validation.

You may also reach the SDCRAA Administration Building by using public transit via the San Diego MTS system, Route 992. For route and fare information, please call the San Diego MTS at (619) 233-3004 or 511.

	UPCOM	ING MEETING S	SCHEDULE	
Date	Day	Time	Meeting Type	Location
March 27	Monday	9:00 A.M.	Regular	Board Room

DRAFT

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY EXECUTIVE AND FINANCE COMMITTEE MEETING MINUTES MONDAY, JANUARY 23, 2017 BOARD ROOM

<u>CALL TO ORDER:</u> Chairman Boling called the Executive and Finance Committee Meeting to order at 9:02 a.m., on Monday, January 23, 2017, in the Board Room of the San Diego International Airport, Administration Building, 3225 N. Harbor Drive, San Diego, CA 92101.

PLEDGE OF ALLEGIANCE: Board Member Cox led the Pledge of Allegiance.

ROLL CALL:

Executive Committee

Present: Committee Members: Boling (Chairman), Janney, Robinson

Board Members: Gleason

Absent: Committee Members: None

Finance Committee

Present: Committee Members: Boling (Chairman), Cox, Janney

Absent: Committee Members: Sessom

Also Present: Thella F. Bowens, President/CEO; Amy Gonzalez, General Counsel;

Tony Russell, Director, Corporate and Information Governance/ Authority Clerk; Ariel Levy-Mayer, Assistant Authority Clerk I

NON-AGENDA PUBLIC COMMENT: None.

NEW BUSINESS:

1. APPROVAL OF MINUTES:

RECOMMENDATION: Approve the minutes of the December 5, 2016 regular meeting.

ACTION: Moved by Board Member Janney and seconded by Board Member Robinson to approve staff's recommendation. Motion carried unanimously.

FINANCE COMMITTEE NEW BUSINESS:

2. REVIEW OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED DECEMBER 31, 2016:

Kathy Kiefer, Senior Director, Finance and Asset Management, provided a presentation on the Review of the Unaudited Financial Statements for the Six Months Ended December 31, 2016 which included Enplanements, Car Rental

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License Fees, Food and Beverage Concessions Revenue, Retail Concessions Revenue, Parking Revenue, Operating Revenues for the Month Ended December 31, 2016, Operating Expenses for the Month Ended December 31, 2016, Nonoperating Revenues & Expenses for the Month Ended December 31, 2016, Operating Revenues for the Six Months Ended December 31, 2016, Operating Expenses for the Six Months Ended December 31, 2016, Financial Summary for the Six Months Ended December 31, 2016, Financial Summary for the Six Months Ended December 31, 2016, Non-operating Revenues & Expenses for the Six Months Ended December 31, 2016, and Statements of Net Position.

3. REVIEW OF THE AUTHORITY'S INVESTMENT REPORT AS OF DECEMBER 31, 2016:

Geoff Bryant, Manager, Airport Finance, provided a presentation on the Authority's Investment Report as of December 31, 2016 which included Total Portfolio Summary, Portfolio Composition by Security Type, Portfolio Composition by Credit Rating, Portfolio Composition by Maturity, Benchmark Comparison, Detail of Security Holdings, Portfolio Investment Transactions, Bond Proceeds Summary, and Bond Proceeds Investment Transactions.

4. CAPITAL FINANCING UPDATE:

John Dillon, Director, Financial Management, provided a presentation on Capital Financing Update which included Summary of Outstanding Revolving Line of Credit, Solicitation Updates, and Proposed Board Action Calendar.

EXECUTIVE COMMITTEE NEW BUSINESS:

5. PRE-APPROVAL OF TRAVEL REQUESTS AND APPROVAL OF BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REQUESTS FOR BOARD MEMBERS, THE PRESIDENT/CEO, THE CHIEF AUDITOR AND GENERAL COUNSEL:

RECOMMENDATION: Pre-approve travel requests and approve business and travel expense reimbursement requests.

ACTION: Moved by Board Member Robinson and seconded by Board Member Janney to approve staff's recommendation. Motion carried unanimously.

REVIEW OF FUTURE AGENDAS:

KAMRAN HAMIDI, SAN DIEGO, spoke regarding the taxi operations at San Diego International Airport.

ALEM ZEBIB, SAN DIEGO, spoke regarding the equal treatment of taxis and TNC's at San Diego International Airport.

YONAS MEHARI-GHILIU, spoke regarding the issuance of taxi permits at San Diego International Airport.

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NAZAR MARAHI, SAN DIEGO, stated that there is a need for more taxi permits at San Diego International Airport.

WILLIAM JOHNSON, SAN DIEGO, with the United Taxi Workers of San Diego spoke regarding open airport permitting and taxi ownership.

TAREK AFIFI, CHULA VISTA, spoke regarding taxi operations at the airport and requested that the item on the February Board agenda regarding taxis be an action item.

6. REVIEW OF THE DRAFT AGENDA FOR THE FEBRUARY 2, 2017 BOARD MEETING:

Thella F. Bowens, President/CEO, provided an overview of the draft agenda for the February 2, 2017 Board Meeting.

Ms. Bowens stated that Item B should be removed from the agenda, as it is incorporated in Item A.

Board Member Cox requested that the President/CEO's report include an update on noise issues and complaints in the La Jolla, Mission Bay and Point Loma areas, and an update on the Socal Metroplex.

7. REVIEW OF THE DRAFT AGENDA FOR THE FEBRUARY 2, 2017 AIRPORT LAND USE COMMISSION MEETING:

Thella F. Bowens, President/CEO, provided an overview of the draft agenda for the February 2, 2017 ALUC meeting.

CLOSED SESSION: The Committee recessed into Closed Session at 9:49 a.m. to discuss Item 8.

8. PUBLIC EMPLOYEE APPOINTMENT:

Cal. Gov. Code §54957

Title: President/Chief Executive Officer

REPORT ON CLOSED SESSION: The Committee adjourned at 10:30 a.m. There was no reportable action.

COMMITTEE MEMBER COMMENTS: None.

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ADJOURNMENT: The meeting was adjourned at 10:30 a.m.

APPROVED BY A MOTION OF THE SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY EXECUTIVE COMMITTEE THIS 21st DAY OF FEBRUARY, 2017.

TONY R. RUSSELL
DIRECTOR OF CORPORATE & INFORMATION
GOVERNANCE/AUTHORITY CLERK

APPROVED AS TO FORM:

AMY GONZALEZ

GENERAL COUNSEL

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Net Position as of January 31, 2017 (Unaudited) Revised

ASSETS

Current assets: Cash and investments (1) (1) (1) (2) (2) (3)		Jar	nuary
Cash and investments (**) \$ 82,736,516 \$ 63,032,941 Tenant lease receivable, net of allowance of 2017; (\$213,232) and 2016; (\$182,983) 7,887,848 8,565,265 Grants receivable or ceivable current portion 3,952,883 7,473,339 Notes receivable-current portion 1,705,491 1,608,986 Prepaid expenses and other current assets 7,131,106 7,403,621 Total current assets 103,413,844 88,084,152 Cash designated for capital projects and other (**) 22,205,496 39,770,441 Restricted assets: Cash and investments: Bonds reserve (**) 57,872,255 61,166,089 Passenger facility charges and interest unapplied (**) 68,552,848 63,317,315 Customer facility charges and interest unapplied (**) 33,773,545 42,239,965 SBD Bond Guarantee (**) 4,000,000 4,000,000 Bond proceeds held by trustee (**) 144,238,435 201,259,189 Variable rate debt interest held by Trustee (**) 89,445 2,249,384 Vaster facility charges receivable 3,434,810 3,81,039 OEV Insurance reserve </th <th></th> <th></th> <th></th>			
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Total capital assets, net 1,537,677,248 1,541,437,081 Other assets: Notes receivable - long-term portion 34,071,634 35,829,981 Investments-long-term portion (1) 177,532,994 96,498,256 Security deposit 349,943 349,943 Total other assets 211,954,571 132,678,180 Deferred outflows of resources: Deferred pension contributions 5,956,246 5,852,753			
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Notes receivable - long-term portion 34,071,634 35,829,981 Investments-long-term portion 177,532,994 96,498,256 Security deposit 349,943 349,943 Total other assets 211,954,571 132,678,180 Deferred outflows of resources: Deferred pension contributions 5,956,246 5,852,753	Total capital assets, net	1,537,677,248	1,541,437,081
Investments-long-term portion 177,532,994 96,498,256 Security deposit 349,943 349,943 Total other assets 211,954,571 132,678,180 Deferred outflows of resources: 5,956,246 5,852,753			
Security deposit 349,943 349,943 Total other assets 211,954,571 132,678,180 Deferred outflows of resources: Deferred pension contributions 5,956,246 5,852,753	• .	34,071,634	35,829,981
Total other assets 211,954,571 132,678,180 Deferred outflows of resources: Deferred pension contributions 5,956,246 5,852,753		177,532,994	96,498,256
Deferred outflows of resources: Deferred pension contributions 5,956,246 5,852,753	· ·		
Deferred pension contributions 5,956,246 5,852,753	Total other assets	211,954,571	132,678,180
Deferred pension contributions 5,956,246 5,852,753	Deferred outflows of resources:		
		5.956.246	5.852.753
10tal assets and deletted outflows of resources \$ 2,190,115,702 \$ 2.190.524.515	Total assets and deferred outflows of resources	\$ 2,198,115,762	\$ 2,190,524,313

⁽¹⁾ Total cash and investments, \$591,001,534 for 2017 and \$571,284,196 for 2016

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Net Position

as of January 31, 2017 (Unaudited) Revised

LIABILITIES AND NET POSITION

		Jar	nuary	
		2017		2016
Current liabilities:				
Accounts payable and accrued liabilities	\$	29,271,715	\$	54,101,993
Deposits and other current liabilities		8,251,333		7,643,032
Total current liabilities		37,523,048		61,745,025
Current liabilities - payable from restricted assets:				
Current portion of long-term debt		11,585,000		11,090,000
Accrued interest on bonds and variable debt		13,621,224		5,492,302
Total liabilities payable from restricted assets		25,206,224		16,582,302
Long-term liabilities:				
Variable debt		52,331,000		38,705,000
Other long-term liabilities		10,350,367		5.961.912
Long term debt - bonds net of amortized premium		1,277,737,202		1,293,513,317
Total long-term liabilities		1,340,418,569		1,338,180,229
Total liabilities		1,403,147,841		1,416,507,556
Deferred inflows of resources:				
Deferred pension investment gains		1,807,420		0 167 070
Total liabilities and deferred inflows of resources	\$	1,404,955,261	\$	8,167,978 1,424,675,534
rotal habilities and deferred lillions of resources	<u> </u>	1,404,933,201		1,424,075,554
Net Position:				
Invested in capital assets, net of related debt		332,662,043		391,523,040
Other restricted		172,388,172		180,795,163
Unrestricted:				, , , , , , , , , , , , , , , , , , , ,
Designated		22,205,496		39,770,441
Undesignated		265,904,789		153,760,132
Total Net Position	\$	793,160,500	\$	765,848,776

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Revenues, Expenses, and Changes in Net Position For the Month Ended January 31, 2017 (Unaudited) Revised

	Dudmot	Antoni	Variance Favorable	%	Prior
Operating revenues:	Budget	Actual	(Unfavorable)	Change	Year
Aviation revenue:					
Landing fees	\$ 2,125,115	\$ 2,199,937	\$ 74,822	4%	\$ 2,080,009
Aircraft parking Fees	242,304	242,299	(5)	(0)%	226,045
Building rentals	4,576,626	4,597,411	20,785	0%	4,483,012
Security surcharge	2,488,129	2,486,660	(1,469)	(0)%	2,306,130
CUPPS Support Charges	103,761	103,646	(115)	(0)%	100,545
Other aviation revenue	134,162	135,012	850	1%	134,581
Terminal rent non-airline	103,182	129,949	26,767	26%	110,513
Terminal concessions	1,829,787	2,023,010	193,223	11%	1,664,350
Rental car license fees	2,049,868	2,110,067	60,199	3%	2,045,880
Rental car center cost recovery	182,887	187,377	4,490	2%	52,379
License fees other	376,467	428,713	52,246	14%	338,545
Parking revenue	3,081,035	3,149,354	68,319	2%	3,278,478
Ground transportation permits and citations	432,361	669,506	237,145	55%	400,774
Ground rentals	1,548,570	1,548,311	(259)	(0)%	1,120,911
Grant reimbursements	18,676	24,800	6,124	33%	24,800
Other operating revenue	62,690	75,306	12,616	20%	65,914
Total operating revenues	19,355,620	20,111,358	755,738	4%	18,432,866
Onersting expenses:					
Operating expenses: Salaries and benefits	0.004.470	0.005.000	(0.1.105)	(4)0/	
Contractual services	3,601,473	3,625,898	(24,425)	(1)%	3,439,239
Safety and security	3,771,729	3,554,493	217,236	6%	3,355,225
Space rental	2,273,499	2,221,766	51,733	2%	2,192,267
Utilities	849,288	849,963	(675)	(0)%	869,289
Maintenance	997,322	991,038	6,284	1%	958,306
	1,116,435	1,294,832	(178,397)	(16)%	529,494
Equipment and systems Materials and supplies	22,482	77,167	(54,685)	(243)%	37,090
Insurance	31,271	63,197	(31,926)	(102)%	38,955
	77,388	83,599	(6,211)	(8)%	78,592
Employee development and support Business development	120,747	93,564	27,183	23%	77,688
·	224,185	117,638	106,547	48%	150,913
Equipment rentals and repairs	368,692	207,567	161,125	44%	193,169
Total operating expenses	13,454,511	13,180,722	273,789_	2%	11,920,227
Depreciation	7,898,484	7,898,484	_	-	6,843,324
Operating income (loss)	(1,997,375)	(967,848)	1,029,527	52 %	(330,685)
Nonoperating revenue (expenses):					
Passenger facility charges	2,120,629	2,110,335	(10,294)	(0)%	2,056,691
Customer facility charges (Rental Car Center)	3,074,480	3,057,751	(16,729)	(1)%	2,470,582
Quieter Home Program	(282,128)	(103,202)	178,926	63%	(578,259)
Interest income	546,506	704,642	158,136	29%	265,840
BAB interest rebate	385,935	385,851	(84)	(0)%	385,851
Interest expense	(5,614,061)	(5,141,878)	472,183	8%	(5,108,115)
Bond amortization costs	345,786	345,786	-	0%	353,310
Other nonoperating income (expenses)	(833)	75,415	76,248	-	1,756,348
Nonoperating revenue, net	576,314	1,434,700	858,386	149%	1,602,248
Change in net position before capital grant contribution	(1,421,061)	466,852	1,887,913	(133)%	1,271,563
Capital grant contributions	149,667	1,028,681	879,014	587%	(577,082)
Change in net position	\$ (1,271,394)	\$ 1,495,533	\$ 2,766,927	218%	\$ 694,481

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SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY Statements of Revenues, Expenses, and Changes in Net Position For the Seven Months Ended January 31, 2017 and 2016 (Unaudited) Revised

			Variance Favorable	%	Prior
	Budget	Actual	(Unfavorable)	Change	Year
Operating revenues:					
Aviation revenue:					
Landing fees	\$ 15,495,889	\$ 15,946,266	\$ 450,377	3%	\$ 14,526,594
Aircraft parking fees	1,696,128	1,696,093	(35)	(0)%	1,586,843
Building rentals	32,036,974	32,038,395	1,421	0%	30,882,365
Security surcharge	17,416,903	17,392,630	(24,273)	(0)%	15,349,587
CUPPS Support Charges	726,326	724,502	(1,824)	(0)%	703,815
Other aviation revenue	944,482	946,572	2,090	0%	939,040
Terminal rent non-airline	725,830	894,680	168,850	23%	477,091
Terminal concessions	13,651,030	14,781,695	1,130,665	8%	13,579,544
Rental car license fees	15,045,972	16,803,552	1,757,580	12%	15,063,773
Rental car center cost recovery	1,280,207	1,277,702	(2,505)	(0)%	52,379
License fees other	2,476,789	2,800,590	323,801	13%	2,548,745
Parking revenue	24,320,650	24,507,350	186,700	1%	25,302,664
Ground transportation permits and citations	3,777,592	4,658,746	881,154	23%	3,145,872
Ground rentals	10,839,991	10,794,367	(45,624)	(0)%	7,426,466
Grant reimbursements	129,530	172,000	42,470	33%	171,930
Other operating revenue	438,835	839,551	400,716	91%	441,738
Total operating revenues	141,003,128	146,274,691	5,271,563	4%	132,198,446
Operating expenses:					
Salaries and benefits	25,606,899	24,544,446	1,062,453	4%	24 450 027
Contractual services	25,702,534	25,379,651	322,883	1%	24,158,827
Safety and security	16,296,844	15,570,217	726,627	4%	20,581,007
Space rental	5,945,013	5,944,893	120	0%	14,458,141
Utilities	7,934,614	6,590,808	1,343,806	17%	6,022,977
Maintenance	8,043,900	8,133,759	(89,859)	(1)%	7,016,940
Equipment and systems	192,786	188,702	4,084	2%	8,054,154
Materials and supplies	251,182	315,326	(64,144)		307,178
Insurance	544,817	563,051	, , ,	(26)%	291,996
Employee development and support	807,828	630,492	(18,234)	(3)% 22%	553,206
Business development	1,399,441	1,169,218	177,336		655,784
Equipment rentals and repairs	2,193,843		230,223	16%	1,073,833
Total operating expenses	94,919,701	1,816,389 90,846,952	377,454 4,072,749	17% 4%	1,521,204 84,695,247
Decree dell'es					
Depreciation Operating income (loss)	53,544,281 (7,460,854)	53,544,280 1,883,459	1 0 244 244	-	47,009,508
Operating moonie (1033)	(7,460,654)	1,003,439	9,344,311		493,691
Nonoperating revenue (expenses):					
Passenger facility charges	21,316,283	21,349,987	33,704	0%	20,863,412
Customer facility charges (Rental Car Center)	20,023,048	19,816,297	(206,751)	(1)%	19,195,123
Quieter Home Program	(1,563,776)	(462,620)	1,101,156	70%	(1,978,923)
Interest income	3,869,461	4,442,609	573,148	15%	3,372,429
BAB interest rebate	2,701,544	2,711,453	9,909	0%	2,713,951
Interest expense	(38,950,476)		3,146,128	8%	(34,424,964)
Bond amortization costs	2,433,840	2,433,840	-	0%	2,485,973
Other nonoperating income (expenses)	(5,831)		(2,123,383)	-	183,153
Nonoperating revenue, net	9,824,093	12,358,004	2,533,911	26%	12,410,154
Change in net position before capital grant contributions	2,363,239	14,241,463	11,878,222	503%	12,903,845
Capital grant contributions	601,663	1,245,980	644,317	107%	10,200,173
Change in net position	\$ 2,964,902	\$ 15,487,443	\$ 12,522,541	422%	\$ 23,104,018

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For the seven months ended January 31, 2017 (Unaudited)

			- Month to Date Variance					Year to Date		
	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual
Landing Fees							**************************************	(333333)		NEW TOTAL STREET, STRE
41112 - Landing Fees - Signatory	\$2,134,854	\$2,219,300	\$84,446	4	\$2,082,795	\$15,587,149	\$16,143,376	\$556,228	4	\$14,635,188
41113 - Landing Fee Rebate	(9,739)	(19,363)	(9,624)	(99)	(2,786)	(91,260)	(197,110)	(105,850)	(116)	(108,594)
Total Landing Fees	2,125,115	2,199,937	74,822	4	2,080,008	15,495,888	15,946,266	450,378	3	14,526,594
Aircraft Parking Fees										, ,
41150 - Terminal Aircraft Parking	208,381	208,376	(5)	0	194,400	1,458,670	1,458,635	(35)	0	1,360,797
41155 - Remote Aircraft Parking	33,923	33,923	0	0	31,646	237,458	237,458	0	0	226,046
Total Aircraft Parking Fees	242,304	242,299	(5)	0	226,046	1,696,127	1,696,093	(34)	0	1,586,843
Building and Other Rents								, , ,		,
41210 - Terminal Rent	4,507,685	4,536,794	29,109	1	4,417,560	31,553,796	31,548,308	(5,488)	0	30,449,969
41215 - Federal Inspection Services	68,940	60,617	(8,323)	(12)	65,450	483,178	490,087	6,909	1	432,396
Total Building and Other Rents	4,576,625	4,597,411	20,786	0	4,483,010	32,036,974	32,038,395	1,421	0	30,882,365
Security Surcharge								•		,,
41310 - Airside Security Charges	613,108	612,707	(401)	0	562,281	4,291,758	4,286,071	(5,687)	0	3,752,540
41320 - Terminal Security Charge	1,875,021	1,873,953	(1,068)	0	1,743,849	13,125,145	13,106,559	(18,586)	0	11,597,047
Total Security Surcharge	2,488,129	2,486,660	(1,469)	0	2,306,130	17,416,903	17,392,630	(24,273)		15,349,587
CUPPS Support Charges								(==,===,		10,010,001
41400 - CUPPS Support Charges	103,761	103,646	(115)	0	100,545	726,326	724,502	(1,825)	0	703.815
Total CUPPS Support Charges	103,761	103,646	(115)	0	100,545	726,326	724,502	(1,825)	0	703,815
Other Aviation Revenue								,		,
43100 - Fuel Franchise Fees	15,211	16,061	850	6	15,630	111,825	113,915	2,091	2	106,383
43105 - New Capital Recovery	118,951	118,951	0	0	118,951	832,657	832,657	0	0	832.657
Total Other Aviation Revenue	134,162	135,012	850	1	134,581	944,482	946,572	2,091		939,040
Non-Airline Terminal Rents								,		,
45010 - Terminal Rent - Non-Airline	103,182	129,949	26,768	26	110,513	725,830	894,680	168,850	23	477,091
Total Non-Airline Terminal Rents	103,182	129,949	26,768	26	110,513	725,830	894,680	168,850	23	477,091

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For the seven months ended January 31, 2017 (Unaudited)

			- Month to Date				Year to Date					
	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Yea Actual		
Concession Revenue												
45111 - Term Concessions-Food & Bev	\$742,297	\$860,598	\$118,301	16	\$706,408	\$5,712,168	\$6,279,119	\$566,951	10	\$5,673,823		
45112 - Terminal Concessions - Retail	458,463	526,363	67,900	15	426,011	3,710,451	4,127,372	416,921	11	3,642,062		
45113 - Term Concessions - Other	254,973	312,416	57,443	23	218,136	1,786,113	2,040,227	254,114	14	1,968,222		
45114 - Term Concessions Space Rents	71,969	72,591	621	1	71,170	503,785	508,134	4,350	1	499,143		
45115 - Term Concessions Cost Recovery	135,349	80,564	(54,785)	(40)	81,020	723,569	595,878	(127,691)	(18)	602,713		
45116 - Rec Distr Center Cost Recovery	127,172	126,412	(760)	(1)	122,920	890,202	875,964	(14,238)	(2)	868,682		
45117 - Concessions Marketing Program	39,564	44,066	4,502	11	38,685	324,742	355,001	30,259	9	324,899		
45120 - Rental car license fees	2,049,868	2,110,067	60,199	3	2,045,880	15,045,972	16,803,552	1,757,579	12	15,063,773		
45121 - Rental Car Center Cost Recover	182,887	187,377	4,490	2	52,379	1,280,207	1,277,702	(2,506)	0	52,379		
45130 - License Fees - Other	376,467	428,713	52,246	14	338,545	2,476,789	2,800,590	323,801	13	2,548,745		
Total Concession Revenue	4,439,009	4,749,167	310,158	7	4,101,154	32,453,999	35,663,538	3,209,539	10	31,244,441		
Parking and Ground Transportat												
45210 - Parking	3,081,035	3,149,354	68,319	2	3,278,478	24,320,650	24,507,350	186,700	1	25,302,664		
45220 - AVI fees	423,980	583,461	159,481	38	335,614	3,226,296	3,957,461	731,165	23	2,087,989		
45240 - Ground Transportation Pe	0	77,664	77,664	0	46,359	492,626	582,332	89,705	18	906,409		
45250 - Citations	8,381	8,381	0	0	18,801	58,670	118,953	60,283	103	151,474		
Total Parking and Ground Transportat	3,513,397	3,818,860	305,464	9	3,679,252	28,098,243	29,166,096	1,067,853	4	28,448,536		
Ground Rentals												
45310 - Ground Rental - Fixed	1,548,570	1,548,312	(258)	0	1,111,423	10,839,991	10,794,367	(45,624)	0	7,403,892		
45320 - Ground Rental - Percenta	0	0	0	0	9,488	0	0	0	0	22,574		
Total Ground Rentals	1,548,570	1,548,312	(258)	0	1,120,911	10,839,991	10,794,367	(45,624)	0	7,426,466		
Grant Reimbursements												
45410 - TSA Reimbursements	18,676	24,800	6,124	33	24,800	129,530	172,000	42,470	33	171,930		
Total Grant Reimbursements	18,676	24,800	6,124	33	24,800	129,530	172,000	42,470	33	171,930		

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For the seven months ended January 31, 2017 (Unaudited)

			- Month to Date			Year to Date					
			Variance	Mandana	D : - W			Variance			
	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Yea Actual	
Other Operating Revenue								(0)	erromania para de la composició de la co	atti fi dashiriti na katansi saanan ya kala kata kata kata kata kata kata kat	
45510 - Finger Printing Fee	\$17,605	\$16,452	\$(1,153)	(7)	\$16,880	\$123,238	\$114,539	\$(8,699)	(7)	\$120,441	
45520 - Utilities Reimbursements	19,427	19,427	0	0	18,416	135,987	135,987	0	0	128,911	
45530 - Miscellaneous Other Reve	4,274	1,478	(2,796)	(65)	2,773	29,916	381,346	351,430	1,175	27,912	
45540 - Service Charges	7,314	20,576	13,262	181	12,435	51,197	83,714	32,517	64	56,318	
45570 - FBO Landing Fees	14,071	16,212	2,141	15	15,410	98,497	120,485	21,988	22	99,836	
45580 - Equipment Rental	0	1,160	1,160	0	0	0	3,480	3,480	0	8,320	
Total Other Operating Revenue	62,691	75,305	12,614	20	65,914	438,834	839,551	400,716	91	441,739	
Total Operating Revenue	19,355,621	20,111,358	755,737	4	18,432,863	141,003,129	146,274,690	5,271,561	4	132,198,447	
Personnel Expenses		, , , , , ,				, , , , , , , , , , , , , , , , , , , ,	,,	,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Salaries											
51110 - Salaries & Wages	2,688,301	1,968,088	720,212	27	1,980,398	19,501,870	15,825,291	3,676,579	19	15,396,305	
51210 - Paid Time Off	0	285,388	(285,388)	0	254,795	0	1,635,443	(1,635,443)	0	1,561,910	
51220 - Holiday Pay	0	278,001	(278,001)	0	223,595	0	551,227	(551,227)	0	611,493	
51240 - Other Leave With Pay	0	9,662	(9,662)	0	7,781	0	55,948	(55,948)	0	70,293	
51250 - Special Pay	0	75,784	(75,784)	0	48,967	0	428,731	(428,731)	0	484,421	
Total Salaries	2,688,301	2,616,923	71,377	3	2,515,535	19,501,870	18,496,641	1,005,229	5	18,124,422	
52110 - Overtime	55,991	45,631	10,361	19	51,103	377,988	403,921	(25,932)	(7)	408,908	
Benefits											
54110 - FICA Tax	207,575	196,202	11,373	5	189,172	1,399,110	1,300,251	98,859	7	1,277,711	
54120 - Unemployment Insurance-S	0	0	0	0	4,853	0	41,520	(41,520)	0	34,398	
54130 - Workers Compensation Ins	22,863	99	22,764	100	14,865	165,754	111,940	53,814	32	104,276	
54135 - Workers Comp Incident Expense	0	14,955	(14,955)	0	0	0	42,685	(42,685)	0	17,929	
54210 - Medical Insurance	384,475	345,868	38,606	10	331,710	2,591,240	2,395,328	195,912	8	2,263,897	
54220 - Dental Insurance	27,522	25,979	1,543	6	26,148	192,140	181,884	10,256	5	178,654	
54230 - Vision Insurance	3,376	3,216	160	5	3,192	23,634	22,324	1,310	6	21,988	
54240 - Life Insurance	8,615	8,705	(90)	(1)	7,816	60,304	57,739	2,565	4	54,185	
54250 - Short Term Disability	9,584	10,024	(440)	(5)	9,718	67,090	69,714	(2,624)	(4)	67,041	
54310 - Retirement	516,387	519,759	(3,372)	(1)	491,469	3,614,710	3,273,890	340,820	9	3,330,495	
54315 - Retiree	174,548	174,250	298	0	210,200	1,221,839	1,218,600	3,239	0	1,461,200	
54410 - Taxable Benefits	0	0	0	0	0	0	20,630	(20,630)	0	19,562	
54430 - Accrued Vacation	0	(4,028)	4,028	0	50,010	0	(207,155)	207,155	0	(11,464)	
Total Benefits	1,354,945	1,295,028	59,917	4	1,339,153	9,335,821	8,529,351	806,470	9	8,819,872	

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For the seven months ended January 31, 2017 (Unaudited)

			Month to Date					Year to Date		
	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual
Cap Labor/Burden/OH Recharge										
54510 - Capitalized Labor Recha	\$(446,986)	\$(62,300)	\$(384,686)	(86)	\$(65,401)	\$(3,240,652)	\$(529,009)	\$(2,711,643)	(84)	\$(597,111)
54515 - Capitalized Burden Rech	0	(23,451)	23,451	0	(26, 185)	0	(198,840)	198,840	0	(227,774)
54599 - OH Contra	0	(245,476)	245,476	0	(332,762)	0	(1,993,364)	1,993,364	0	(1,923,631)
Total Cap Labor/Burden/OH Recharge	(446,986)	(331,227)	(115,759)	(26)	(424,348)	(3,240,652)	(2,721,213)	(519,439)	(16)	(2,748,516)
QHP Labor/Burden/OH Recharge										
54520 - QHP Labor Recharge	(50,776)	(307)	(50,470)	(99)	(19,907)	(368,128)	(47,595)	(320,533)	(87)	(197,524)
54525 - QHP Burden Recharge	0	(152)	152	0	(8,726)	0	(20,048)	20,048	0	(85,639)
54526 - QHP OH Contra Acct	0	0	0	0	(13,575)	0	(99,109)	99,109	0	(162,696)
Total QHP Labor/Burden/OH Recharge	(50,776)	(459)	(50,318)	(99)	(42,209)	(368,128)	(166,752)	(201,376)	(55)	(445,859)
MM&JS Labor/Burden/OH Recharge										
54530 - MM & JS Labor Recharge	0	0	0	0	0	0	2,500	(2,500)	0	(133)
54531 - Joint Studies - Labor	0	0	0	0	0	0	0	0	0	133
54535 - MM & JS Burden Recharge	0	0	0	0	0	0	0	0	0	(50)
54536 - Maintenance-Burden	0	0	0	0	0	0	0	0	0	50
Total MM&JS Labor/Burden/OH Recharge	0	0	0	0	0	0	2,500	(2,500)	0	0
otal Personnel Expenses	3,601,474	3,625,895	(24,421)	(1)	3,439,234	25,606,899	24,544,448	1,062,451	4	24,158,827
on-Personnel Expenses										
Contract Services										
61100 - Temporary Staffing	13,194	24,426	(11,232)	(85)	46,499	78,884	249,669	(170,785)	(217)	199,394
61110 - Auditing Services	2,000	0	2,000	100	15,449	151,800	154,800	(3,000)	(2)	139,449
61120 - Legal Services	66,000	50,250	15,750	24	22,000	462,000	288,574	173,426	38	111,488
61130 - Services - Professional	1,201,966	1,023,057	178,909	15	862,844	7,377,578	7,332,919	44,659	1	6,768,143
61150 - Outside Svs - Other	311,009	348,168	(37,159)	(12)	206,148	2,168,674	1,982,999	185,675	9	1,932,063
61160 - Services - Custodial	2,339,138	2,196,433	142,705	6	2,010,027	16,434,691	15,880,201	554,490	3	11,824,601
61190 - Receiving & Dist Cntr Services	134,611	133,885	726	1	131,035	926,366	922,263	4,104	0	914,875
61990 - OH Contra	(296,189)	(221,725)	(74,464)	(25)	61,224	(1,897,459)	(1,431,774)	(465,685)	(25)	(1,309,006)
Total Contract Services	3,771,728	3,554,493	217,234	6	3,355,226	25,702,534	25,379,651	322,883	1	20,581,007

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For the seven months ended January 31, 2017

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			- Month to Date Variance					Year to Date Variance		
	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual
Safety and Security									THE RESERVE OF THE PARTY OF THE	A DATE IN COLOREST AS A COLOR CONTRACTOR OF THE PROPERTY AND A STATE OF THE PROPERTY A
61170 - Services - Fire, Police,	\$495,720	\$462,237	\$33,483	7	\$646,965	\$3,470,038	\$3,299,788	\$170,250	. 5	\$3,400,954
61180 - Services - SDUPD-Harbor	1,409,445	1,349,632	59,813	4	1,288,334	10,218,473	9,551,390	667,083	7	8,807,913
61185 - Guard Services	278,333	297,775	(19,442)	(7)	266,333	1,778,333	1,895,622	(117,288)	(7)	1,733,006
61188 - Other Safety & Security Serv	90,000	112,121	(22,121)	(25)	(9,366)	830,000	823,417	6,583	1	516,268
Total Safety and Security	2,273,497	2,221,765	51,733		2,192,267	16,296,844	15,570,216	726,628	4	14,458,141
Space Rental								,		,,
62100 - Rent	849,288	849,963	(676)	0	869,289	5,945,013	5,944,893	120	0	6,022,977
Total Space Rental	849,288	849,963	(676)	0	869,289	5,945,013	5,944,893	120	0	6,022,977
Utilities										
63100 - Telephone & Other Commun	35,884	32,916	2,968	8	35,004	251,105	284,647	(33,542)	(13)	252,985
63110 - Utilities - Gas & Electr	882,858	882,858	0	0	841,919	7,094,745	5,677,169	1,417,576	20	6,184,225
63120 - Utilities - Water	78,580	76,026	2,554	3	81,383	588,764	631,071	(42,307)	(7)	579,730
63190 - OH Contra	0	(761)	761	0	0	0	(2,079)	2,079	0	0
Total Utilities	997,322	991,039	6,283	1	958,307	7,934,614	6,590,809	1,343,806	17	7,016,940
Maintenance										,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
64100 - Facilities Supplies	85,300	79,109	6,191	7	69,770	529,800	482,556	47,244	9	520,429
64110 - Maintenance - Annual R	849,135	1,096,979	(247,844)	(29)	332,617	5,883,872	6,088,549	(204,677)	(3)	5,888,078
64122 - Contractor Labor	0	2,871	(2,871)	0	0	0	3,560	(3,560)	0	0,000,070
64123 - Contractor Burden	0	0	0	0	0	0	877	(877)	0	0
64124 - Maintenance-Overhead	0	53	(53)	0	40	0	323	(323)	0	(47)
64125 - Major Maintenance - Mat	152,000	63,386	88,614	58	207,170	1,320,228	1,268,627	51,601	4	1,011,725
64127 - Contract Overhead (co	0	5,886	(5,886)	0	0	0	7,298	(7,298)	0	394
64140 - Refuse & Hazardous Waste	30,000	46,549	(16,549)	(55)	(80,103)	310,000	281,969	28,031	9	633,575
Total Maintenance	1,116,435	1,294,833	(178,398)	(16)	529,494	8,043,900	8,133,758	(89,858)	(1)	8,054,155
Equipment and Systems								•	, ,	•
65100 - Equipment & Systems	24,498	77,608	(53,110)	(217)	38,194	207,794	190,862	16,932	8	308,404
65101 - OH Contra	(2,016)	(441)	(1,575)	(78)	(1,104)	(15,008)	(2,160)	(12,849)	(86)	(1,226)
Total Equipment and Systems	22,482	77,167	(54,685)	(243)	37,090	192,786	188,703	4,083	2	307,178

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For the seven months ended January 31, 2017 (Unaudited)

			Month to Date			Year to Date					
			Variance					Variance	14	D. C. W.	
	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Yea	
	Dadget	7101441	(Olliavolable)			Duagot	710101	(Omavorable)			
Materials and Supplies								****	-		
65110 - Office & Operating Suppl	\$29,916	\$48,092	\$(18,176)	(61)	\$32,840	\$236,144	\$252,831	\$(16,687)	(7)	\$250,244	
65120 - Safety Equipment & Suppl	5,454	13,886	(8,432)	(155)	3,813	41,760	55,376	(13,616)	(33)	49,382	
65130 - Tools - Small	1,250	4,795	(3,545)	(284)	459	8,750	32,725	(23,975)	(274)	8,366	
65199 - OH Contra	(5,350)	(3,576)	(1,774)	(33)	1,844	(35,472)	(25,606)	(9,866)	(28)	(15,996	
Total Materials and Supplies	31,270	63,197	(31,927)	(102)	38,956	251,182	315,325	(64,143)	(26)	291,995	
Insurance											
67170 - Insurance - Property	40,726	40,919	(194)	0	37,184	285,081	286,436	(1,355)	0	260,287	
67171 - Insurance - Liability	12,170	11,825	345	3	17,254	85,192	82,775	2,417	3	120,776	
67172 - Insurance - Public Offic	11,281	11,255	26	0	11,771	79,918	79,736	181	0	83,345	
67173 - Insurance Miscellaneous	13,211	19,601	(6,390)	(48)	12,384	94,626	114,104	(19,478)	(21)	88,798	
Total Insurance	77,388	83,600	(6,212)	(8)	78,593	544,817	563,052	(18,235)	(3)	553,206	
Employee Development and Suppo											
66120 - Awards - Service	5,000	7,946	(2,946)	(59)	444	55,500	47,982	7,518	14	17,199	
66130 - Book & Periodicals	6,409	3,079	3,330	52	2,733	43,288	17,437	25,851	60	29,746	
66220 - Permits/Certificates/Lic	7,931	8,253	(322)	(4)	3,596	144,555	108,041	36,514	25	94,603	
66260 - Recruiting	1,620	3,588	(1,968)	(121)	582	11,350	7,671	3,679	32	10,643	
66280 - Seminars & Training	61,179	41,470	19,709	32	31,391	259,604	202,558	57,046	22	226,066	
66290 - Transportation	12,700	12,045	655	5	11,370	93,330	82,370	10,960	12	83,852	
66299 - OH Contra	(4,431)	(1,337)	(3,094)	(70)	(52)	(34,160)	(16,943)	(17,217)	(50)	(14,980)	
66305 - Travel-Employee Developm	19,755	9,994	9,761	49	12,402	155,628	138,489	17,139	11	145,112	
66310 - Tuition	5,000	7,721	(2,721)	(54)	9,647	35,000	17,623	17,377	50	29,249	
66320 - Uniforms	5,583	804	4,779	86	5,575	43,733	25,264	18,469	42	34,294	
Total Employee Development and Suppo	120,746	93,562	27,184	23	77,688	807,829	630,493	177,336	22	655,785	
Business Development											
66100 - Advertising	107,854	55,526	52,328	49	(16,237)	560,559	462,067	98,492	18	130,323	
66110 - Allowance for Bad Debts	0	0	0	0	0	5,000	(3,910)	8,910	178	123,521	
66200 - Memberships & Dues	23,481	28,911	(5,431)	(23)	39,394	206,291	221,751	(15,461)	(7)	199,100	
66230 - Postage & Shipping	2,400	579	1,821	76	452	17,748	9,955	7,793	44	13,464	
66240 - Promotional Activities	79,111	18,597	60,514	76	69,782	442,159	300,465	141,694	32	308,189	
66250 - Promotional Materials	2,704	1,417	1,287	48	52,147	53,077	56,964	(3,886)	(7)	236,945	
66300 - Travel-Business Developm	8,635	12,607	(3,972)	(46)	5,375	114,607	121,926	(7,319)	(6)	62,291	
Total Business Development	224,185	117,638	106,547	48	150,912	1,399,441	1,169,218	230,223	16	1,073,834	

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For the seven months ended January 31, 2017 (Unaudited)

			- Month to Date			Year to Date					
			Variance		m / - 1/			Variance		D. L. W.	
	Budget	Actual	Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Favorable	Variance Percent	Prior Yea Actual	
	Budget	Actual	(Unitavorable)	reicent	Actual	Budget	Actual	(Unfavorable)		Actual	
Equipment Rentals and Repairs											
66140 - Computer Licenses & Agre	\$57,425	\$(32,305)	\$89,730	156	\$10,526	\$285,087	\$174,712	\$110,375	39	\$158,808	
66150 - Equipment Rental/Leasing	34,322	32,209	2,113	6	34,008	170,695	158,323	12,372	7	167,218	
66160 - Tenant Improvements	115,000	26,403	88,597	77	19,567	535,000	267,695	267,305	50	290,339	
66270 - Repairs - Office Equipme	179,021	182,710	(3,689)	(2)	147,564	1,375,597	1,311,687	63,910	5	1,021,655	
66279 - OH Contra	(17,076)	(1,450)	(15,625)	(92)	(18,496)	(172,536)	(96,028)	(76,507)	(44)	(116,816)	
Total Equipment Rentals and Repairs	368,693	207,567	161,126	44	193,169	2,193,844	1,816,389	377,455	17	1,521,205	
Total Non-Personnel Expenses	9,853,034	9,554,825	298,209	3	8,480,990	69,312,804	66,302,507	3,010,296	4	60,536,420	
Total Departmental Expenses before	13,454,508	13,180,720	273,788	2	11,920,225	94,919,703	90,846,955	4,072,748	4	84,695,247	
Depreciation and Amortization											
69110 - Depreciation Expense	7,898,484	7,898,484	0	0	6,843,324	53,544,281	53,544,280	0	0	47,009,508	
Total Depreciation and Amortization	7,898,484	7,898,484	0	0	6,843,324	53,544,281	53,544,280	0	0	47,009,508	
Ion-Operating Revenue/(Expense)											
Passenger Facility Charges											
71110 - Passenger Facility Charg	2,120,629	2,110,335	(10,293)	0	2,056,691	21,316,283	21,349,987	33,704	0	20,863,412	
Total Passenger Facility Charges	2,120,629	2,110,335	(10,293)	0	2,056,691	21,316,283	21,349,987	33,704	0	20,863,412	
Customer Facility Charges											
71120 - Customer facility charges (Con	3,074,480	3,057,751	(16,729)	(1)	2,470,582	20,023,048	19,816,297	(206,751)	(1)	19,195,123	
Total Customer Facility Charges	3,074,480	3,057,751	(16,729)	(1)	2,470,582	20,023,048	19,816,297	(206,751)	(1)	19,195,123	
Quiter Home Program											
71212 - Quieter Home - Labor	0	(307)	(307)	0	(19,907)	0	(47,595)	(47,595)	0	(197,524)	
71213 - Quieter Home - Burden	0	(152)	(152)	0	(8,726)	0	(20,048)	(20,048)	0	(85,639)	
71214 - Quieter Home - Overhead	0	0	0	0	(13,575)	0	(99,109)	(99,109)	0	(162,696)	
71215 - Quieter Home - Material	(1,285,639)	(94,796)	1,190,842	93	(1,140,546)	(6,943,885)	(1,398,866)	5,545,019	80	(7,313,039)	
71216 - Quieter Home Program	1,028,511	(7,946)	(1,036,457)	(101)	598,162	5,555,109	1,103,119	(4,451,990)	(80)	5,928,817	
71217 - Contract Labor	0	0	0	0	(3,670)	0	(53)	(53)	0	(38,554)	
71218 - Contractor Burden	0	0	0	0	(4,671)	0	(68)	(68)	0	(49,069)	
71224 - Joint Studies Overhead	0	0	0	0	0	0	0	0	0	(23)	
71225 - Joint Studies - Material	(25,000)	0	25,000	100	14,673	(175,000)	0	175,000	100	(61,196)	
Total Quiter Home Program	(282,128)	(103,201)	178,926	63	(578,260)	(1,563,776)	(462,621)	1,101,156	70	(1,978,922)	

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For the seven months ended January 31, 2017 (Unaudited)

	Month to Date					Year to Date				
	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Yea Actual
Interest Income	Buuget	Actual	(Olliavorable)	T CTCCTIC	Actual	Buuget	Actual	(Uniavorable)	- Crociii	Actual
71310 - Interest - Investments	\$378.733	\$419,994	\$41,262	11	\$(144,243)	\$2,692,303	\$2,539,226	\$(153,077)	(6)	\$1,327,914
71340 - Interest - Note Receivab	167,773	167,774	φ+1,202	0	175,501	1,177,158	1.177.161	\$(155,077) 3	0	1,230,017
71350 - Interest - Other	0	208	208	0	0	0	4,105	4,105	0	(858)
71360 - Interest - Bonds	0	0	0	0	0	0	4,109	4,103	0	(2,278)
71361 - Interest Income - 2010 Bonds	0	68,824	68,824	0	75.016	0	306,785	306,785	0	240.720
71363 - Interest Income - 2013 Bonds	0	23.601	23,601	0	63.982	0	216,788	216,788	0	239,729
71365 - Interest Income - 2014 Bond A	0	24,241	24,241	0	95,584	0	198,544	198,544	0	337,185
Total Interest Income	546,506	704,642	158,136		265,839	3,869,461	4,442,610	573,148		3,372,428
Interest income BAB's rebate			,		,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,	,		5,51 =,1=5
71362 - BAB interest rebate	385.935	385.851	(84)	0	385,851	2,701,544	2,711,453	9,908	0	2,713,951
Total Interest income BAB's rebate	385,935	385,851	(84)		385,851	2,701,544	2,711,453	9,908		2,713,951
Interest Expense							, ,	ŕ		
71411 - Interest Expense- 2010 Bonds	(2,559,687)	(2,559,687)	0	0	(2,595,983)	(17,917,812)	(17,917,812)	0	0	(18,171,882)
71412 - Interest Expense 2013 Bonds	(1,529,163)	(1,529,163)	0	0	(1,534,550)	(10,704,138)	(10,704,138)	0	0	(10,741,850)
71413 - Interest Expense 2014 Bond A	(1,361,768)	(1,361,768)	0	0	(1,361,768)	(9,532,373)	(9,532,373)	0	0	(9,532,373)
71420 - Interest Expense-Variable Debt	(37,391)	(48,115)	(10,725)	(29)	(27,460)	(261,736)	(235,297)	26,439	10	(167,868)
71430 - LOC Fees - C/P	(57,491)	(21,289)	36,201	63	(24,834)	(235,417)	(187,223)	48,194	20	(190,751)
71450 - Trustee Fee Bonds	(6,933)	(3,300)	3,633	52	(6,050)	(13,867)	(10,350)	3,517	25	(6,050)
71451 - Program Fees - Variable Debt	0	0	0	0	0	(5,000)	0	5,000	100	(3,300)
71458 - Capitalized Interest	0	452,410	452,410	0	499,991	0	3,192,306	3,192,306	0	4,794,788
71460 - Interest Expense - Other	0	(15,000)	(15,000)	0	0	0	(15,000)	(15,000)	0	(1,000)
71461 - Interest Expense - Cap Leases	(61,629)	(55,967)	5,662	9	(57,460)	(280,133)	(394,461)	(114,329)	(41)	(404,678)
Total Interest Expense	(5,614,061)	(5,141,879)	472,182	8	(5,108,114)	(38,950,474)	(35,804,347)	3,146,127	8	(34,424,964)
Amortization										
69210 - Amortization - Premium	345,786	345,786	0	0	353,310	2,433,840	2,433,840	0	0	2,485,973
Total Amortization	345,786	345,786	0	0	353,310	2,433,840	2,433,840	0	0	2,485,973

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For the seven months ended January 31, 2017

(Unaudited)

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	Month to Date				Year to Date					
	Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent		Budget	Actual	Variance Favorable (Unfavorable)	Variance Percent	Prior Year Actual
Other Non-Operating Income (Expense)										
71510 - Legal Settlement Income	\$0	\$0	\$0	0	\$0	\$0	\$0	\$0	0	\$2,535
71520 - Fixed Asset Disposal-Pro	0	0	0	0	0	0	0	0	0	1,142,573
71530 - Gain/Loss On Investments	0	34,053	34,053	0	1,755,112	0	(2,222,485)	(2,222,485)	0	(641,272)
71540 - Discounts Earned	0	0	0	0	0	0	10,994	10,994	0	11,849
71610 - Legal Settlement Expense	(833)	0	833	100	(5,000)	(5,831)	0	5,831	100	(374,632)
71620 - Other non-operating revenue (e	0	39,362	39,362	0	6,236	0	80,277	80,277	0	42,100
71630 - Other Non-Operating Expe	0	2,000	2,000	0	0	0	2,000	2,000	0	0
73300 - DMJM and Auth OH Clearin	0	0	0	0	0	0	0	0	0	0
Total Other Non-Operating Income (Expense	(833)	75,415	76,248	9,153	1,756,348	(5,831)	(2,129,214)	(2,123,383)	(36,415)	183,154
Total Non-Operating Revenue/(Expense)	576,314	1,434,700	858,387	149	(1,602,246)	9,824,095	12,358,004	2,533,909	26	(12,410,155)
Capital Grant Contribution										
72100 - AIP Grants	149,667	1,028,681	879,014	587	(577,082)	601,663	1,245,980	644,317	107	10,200,173
Total Capital Grant Contribution	149,667	1,028,681	879,014	587	(577,082)	601,663	1,245,980	644,317	107	10,200,173
Total Expenses Net of Non-Operating Revenue/ (Expense)	20,627,011	18,615,823	2,011,188	10	17,738,385	138,038,226	130,787,251	7,250,975	5	109,094,427
Net Income/(Loss)	(1,271,390)	1,495,535	2,766,925	218	694,478	2,964,903	15,487,438	12,522,536	422	23,104,020
Equipment Outlay									Transcotterasi merabisanan akti Mirit	
73200 - Equipment Outlay Expendi	(4,200)	(113,713)	(109,513)	(2,607)	(188,384)	(974,550)	(1,593,024)	(618,474)	(63)	(730,608)
73299 - Capitalized Equipment Co	0	113,713	113,713	0	188,384	0	1,593,024	1,593,024	0	730,608
Total Equipment Outlay	(4,200)	0	4,200	100	0	(974,550)	0	974,550	100	0

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INTERNATIONAL AIRPORT

Review of the Unaudited Financial Statements for the Seven Months Ended January 31, 2017 and 2016

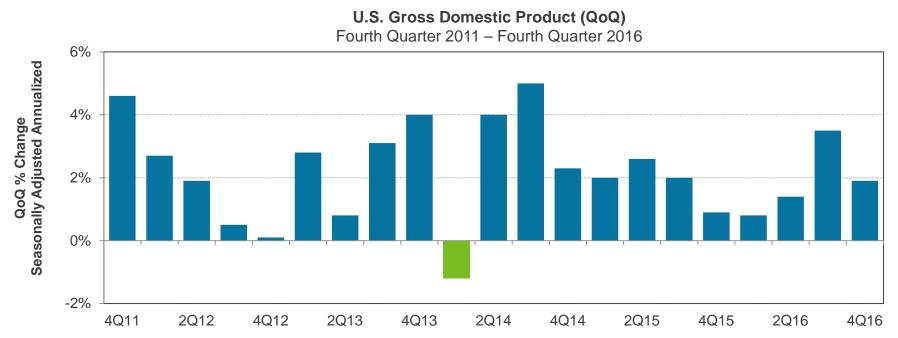
LET'S GO.

Presented by:
Scott Brickner, CPA
Vice President, Finance and Asset Management/Treasurer
Kathy Kiefer
Senior Director, Finance & Asset Management

February 21, 2017

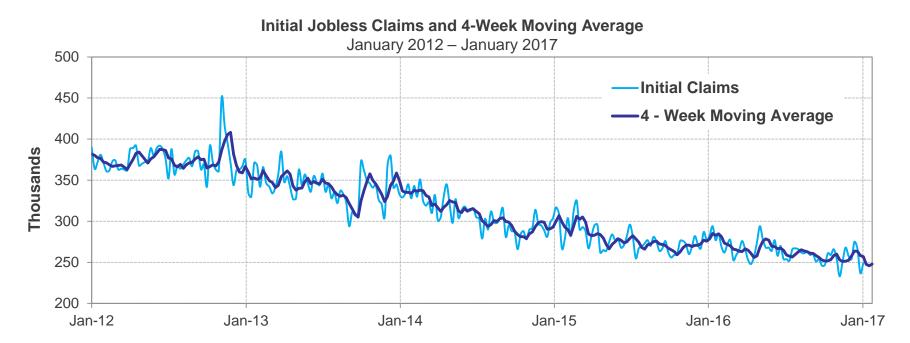
Fourth Quarter GDP

Fourth quarter GDP increased at an annual rate of 1.9% (advanced estimate). This increase in GDP growth reflects positive contributions from personal consumption, gross private investment, and net exports. Gross private investment has returned to positive territory, driven entirely by a large increase in private inventories, after three straight quarters of negative contributions to GDP.



Initial Claims For Unemployment

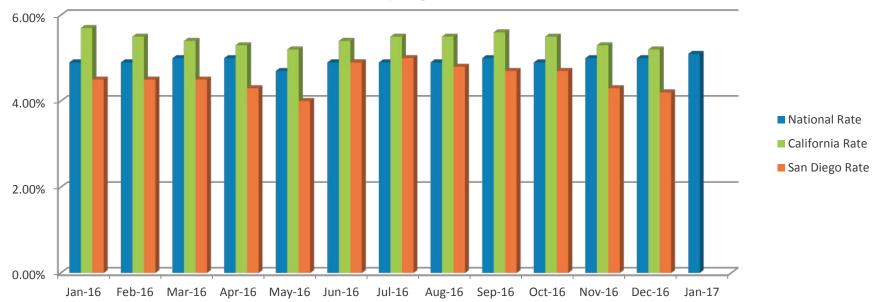
For the week ending January 28, initial claims for unemployment (seasonally adjusted) decreased by 14,000 to 246,000. The 4-week moving average, which helps smooth out some of the weekly volatility, increased by 2,250 to 248,000. The overall level of claims remains low suggesting continued strength in the labor markets.



Unemployment Rates

The National unemployment rate increased slightly from 5.0 percent in December to 5.1 percent in January. The National U-6 rate increased to 9.4 percent in January, up from 9.2 percent in December. Currently, there is no data available for California and San Diego unemployment rates.



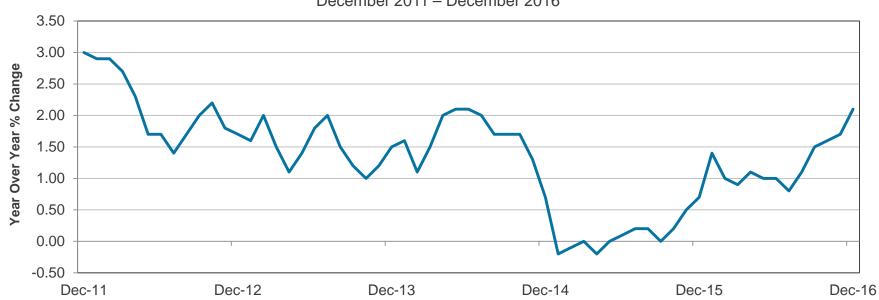


Consumer Price Index

The Consumer Price Index (CPI) for the twelve months ending December rose by 2.10%, compared to a 1.70%, increase in November. Core CPI, excluding food and energy, was up 2.2% for the twelve months ending December, compared to a 2.1%, increase in November.

Consumer Price Index (YoY%)

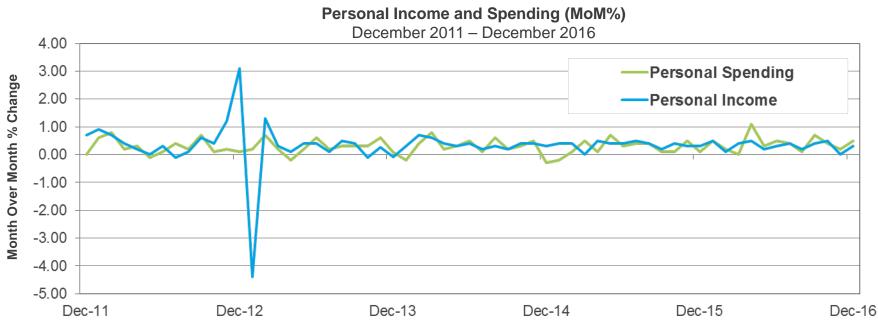
December 2011 - December 2016





Personal Income and Spending

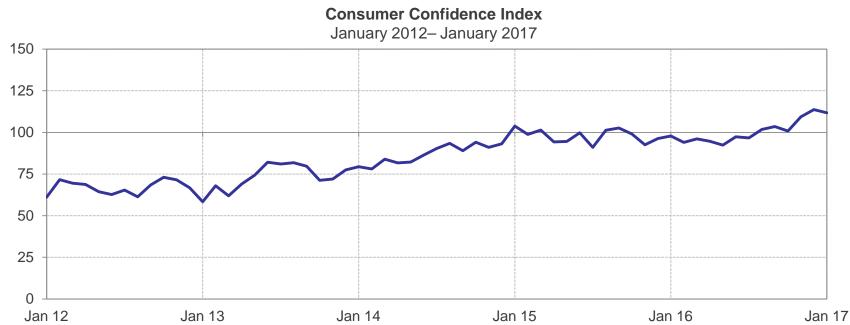
The overall picture for the consumer was strong in December. Personal income experienced a 0.30% increase compared to no increase in November. Consumer spending increased in December by 0.50%, an increase from 0.20% growth in November.





Consumer Confidence Index

The Consumer Confidence Index declined slightly to 111.8 in January, which was down 1.9 points from December's 113.7 reading, which was a 15-year high.





Existing Home Sales

Existing home sales fell by 2.8% in December to a seasonally adjusted rate of 5.49 million units. For the entire year, existing home sales totaled 5.45 million units, the market's best year since the Great Recession. Solid job creation and low mortgage rates translated into a good year, but higher mortgage rates and home prices combined with record low inventory stunted sales in December.





New Home Sales

New homes sales declined by 10.4% in December to a seasonally adjusted annualized rate of 536,000 units, which was much worse than market expectations of a 1% drop. For 2016 as a whole, new home sales were up 12.2% to 563,000 units, the highest since 2007.





Crude Oil Prices

Oil (WTI spot) closed at \$52.50 on January 31, which up slightly from its 30 day average of \$51.75. For January as a whole, oil has traded in a higher trading range compared to December when OPEC announced a deal to cut production, which took effect on January 1. Crude oil is now 18.0% above its 12-month average of \$44.01.

West Texas Intermediate Oil Price Per Barrel (WTI Spot)

January 3, 2012 – January 31, 2017





Jet Fuel Prices

Jet fuel has trended higher recently on higher crude oil prices. Jet fuel (U.S. Gulf Coast Spot) closed at \$1.50 on January 31, which was slightly below its 30-day average. Jet fuel is now 16.4% above its 12-month average of \$1.27.

U.S. Gulf Coast Kerosene-Type Jet Fuel Spot Price FOB

January 3, 2012– January 31, 2017





U.S. Equity Markets

After rising sharply following the Presidential election on expectations that his policies will be more pro-growth, the equity markets have been trading in a higher range for the past couple of weeks. Year-to-date, the DJIA is up 1.47% and the S&P 500 is up 2.40%. For 2016, the DJIA was up 13.42% and the S&P 500 was up 9.54%.

Dow Jones Industrial Average (DJIA) and S&P 500 Indices

January 1, 2012 - February 6, 2017



Source: Yahoo Finance

12

Treasury Yield History

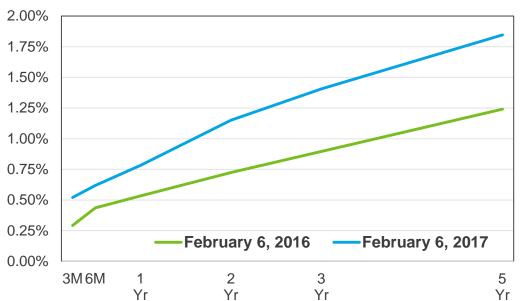
Treasury yields have dropped in recent weeks after rising sharply following the Presidential election. Longer maturities have fallen more, but remain well above their pre-election levels.



U.S. Treasury Yield Curve

Compared to last year, the yield curve has steepened. This can be attributed to the market's reaction to the recent Presidential election as well as the recent rate hike on better economic and inflationary data.

U.S. Treasury Yield CurveFebruary 6, 2016 versus February 6, 2017



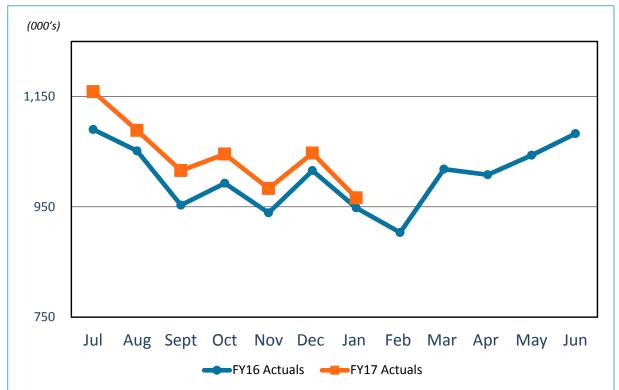
	2/6/16	2/6/17	Change
3-Mo.	0.29%	0.52%	0.23%
6-Mo.	0.44%	0.62%	0.18%
1-Yr.	0.53%	0.78%	0.25%
2-Yr.	0.72%	1.15%	0.43%
3-Yr.	0.90%	1.41%	0.51%
5-Yr.	1.24%	1.85%	0.61%
10-Yr.	1.84%	2.41%	0.57%
30-Yr.	2.67%	3.05%	0.38%

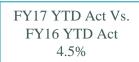


Revenue & Expenses (Unaudited)
For the Month Ended
January 31, 2017 and 2016

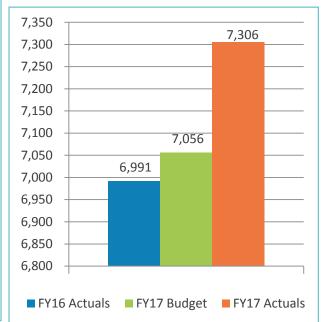


Gross Landing Weight Units (000 lbs)



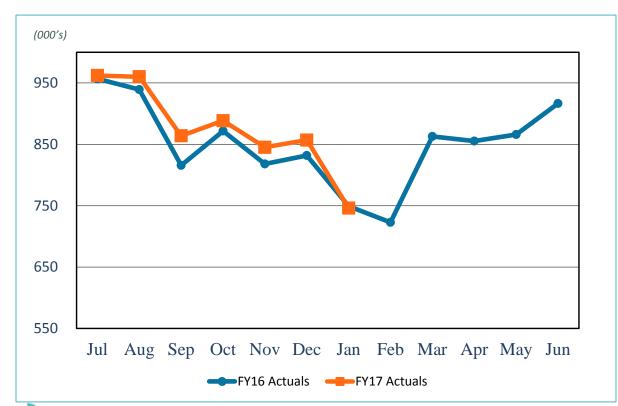


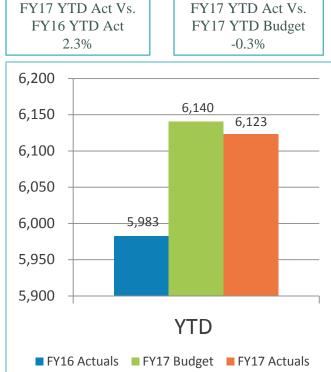
FY17 YTD Act Vs. FY17 YTD Budget 3.5%





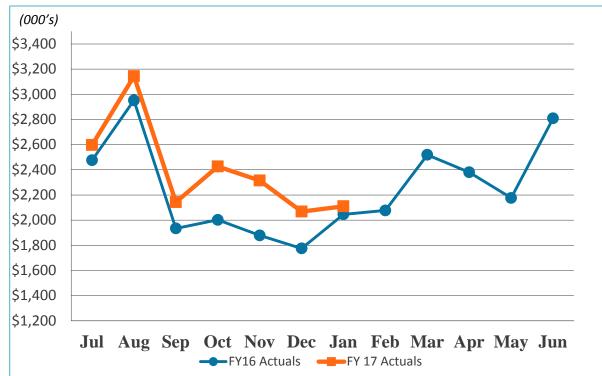
Enplanements

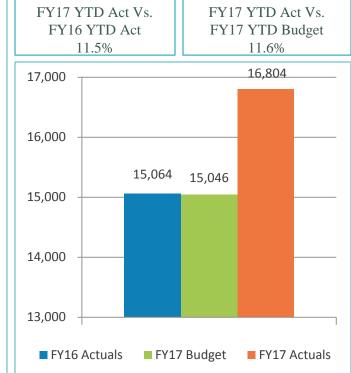






Car Rental License Fees

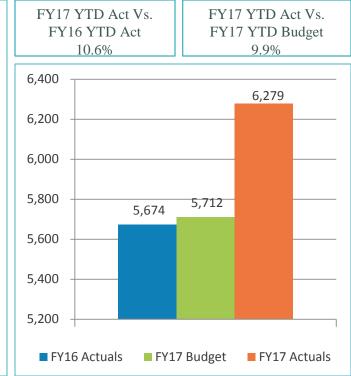






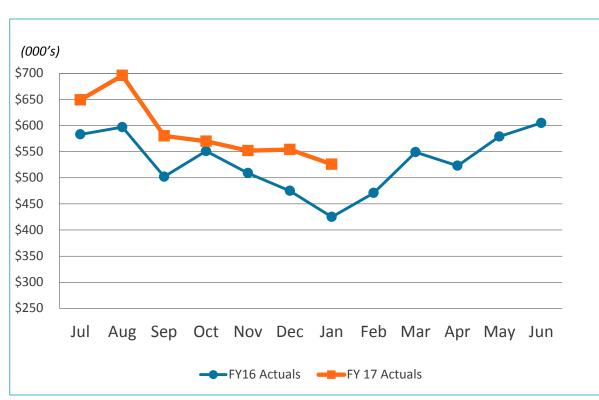
Food and Beverage Concessions Revenue

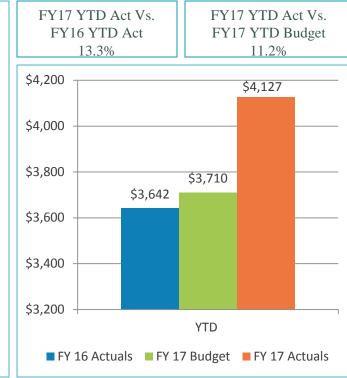






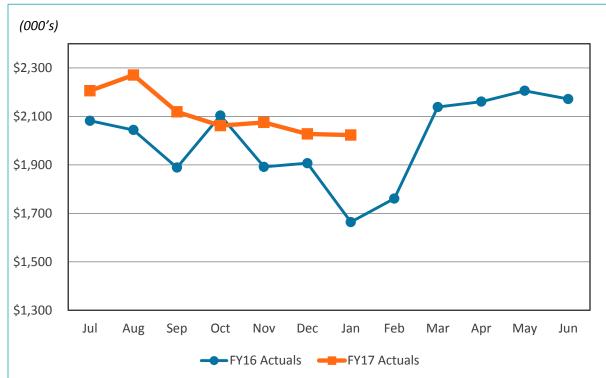
Retail Concessions Revenue

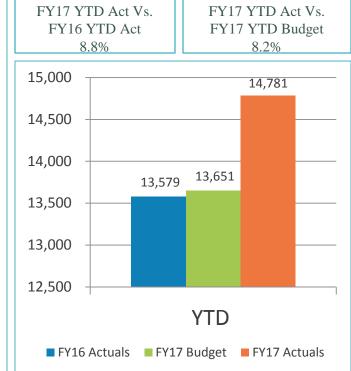






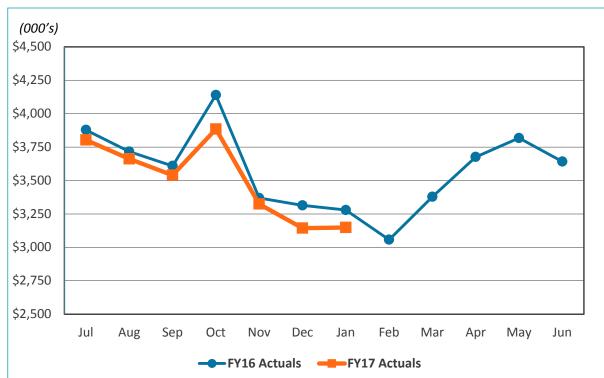
Total Terminal Concessions (Includes Cost Recovery)

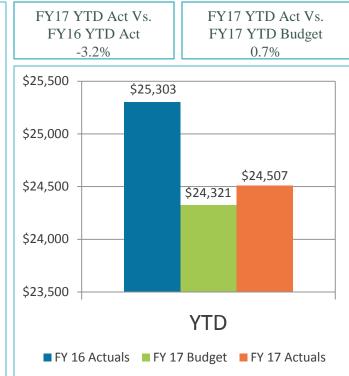






Parking Revenue







Operating Revenues for the Month Ended January 31, 2017 (Unaudited)

				iance orable	%	Prior
(In thousands)	В	udget	Actual	vorable)	Change	Year
Aviation revenue:				 		
Landing fees	\$	2,125	\$ 2,200	\$ 75	4%	\$ 2,080
Aircraft parking fees		242	242	-	-	226
Building rentals		4,577	4,597	20	-	4,483
Security surcharge		2,488	2,487	(1)	-	2,306
CUPPS Support Charges		104	104	(0)	-	101
Other aviation revenue		134	135	1	1%	135
Total aviation revenue	\$	9,670	\$ 9,765	\$ 95	1%	\$ 9,331



Operating Revenues for the Month Ended January 31, 2017 (Unaudited)

(In thousands)	В	udget	Ac	tual	Fav	riance vorable vorable)	% Change	Prior Year
Terminal rent non-airline	\$	103	\$	130	\$	27	26%	\$ 111
Concession revenue:								
Terminal concession revenue:								
Food and beverage		742		861		119	16%	706
Retail		458		526		68	15%	426
Space storage		72		73		1	1%	71
Cost recovery		263		207		(56)	(21)%	204
Other (Primarily advertising)		295		356		61	21%	 257
Total terminal concession revenue		1,830		2,023		193	11%	 1,664
Car rental and license fee revenue:								
Rental car and license fees		2,050		2,110		60	3%	2,046
Rental car center cost recovery		183		187		4	2%	52
License fees-other		376		429		52	14%	339
Total rental car and license fees		2,609		2,726		117	4%	 2,437
Total concession revenue	\$	4,439	\$	4,749	\$	310	7%	\$ 4,101



Operating Revenues for the Month Ended January 31, 2017 (Unaudited)

				Va	riance		
				Fav	orable	%	Prior
(In thousands)	E	Budget	Actual	(Unfa	vorable)	Change	Year
Parking revenue:							
Short-term parking revenue	\$	1,801	\$ 1,769	\$	(32)	(2)%	\$ 1,970
Long-term parking revenue		1,280	1,380		100	8%	1,308
Total parking revenue		3,081	3,149		68	2%	3,278
Ground transportation permits and citations		432	670		238	55%	401
Ground rentals		1,549	1,548		(1)	-	1,121
Grant reimbursements		19	25		6	32%	25
Other operating revenue		63	75		12	19%	66
Subtotal		5,144	5,467		323	6%	4,891
Total operating revenues	\$	19,356	\$ 20,111	\$	755	4%	\$ 18,434



Operating Expenses for the Month Ended January 31, 2017 (Unaudited)

				V	ariance			
				Fa	vorable	%	Prior	
(In thousands)	Е	Budget	Actual	(Unf	avorable)	Change	Year	
Operating expenses:								
Salaries and benefits	\$	3,601	\$ 3,626	\$	(25)	(1)%	\$ 3,439	
Contractual services		3,772	3,554		218	6%	3,355	
Safety and security		2,273	2,222		51	2%	2,192	
Space rental		849	850)	(1)	-	869	
Utilities		997	991		6	1%	958	
Maintenance		1,116	1,295	•	(179)	(16)%	529	
Equipment and systems		22	77	,	(55)	(250)%	37	
Materials and supplies		31	63		(32)	(103)%	39	
Insurance		77	84		(7)	(9)%	79	
Employee development and support		121	94		27	22%	78	
Business development		224	118	}	106	47%	151	
Equipment rental and repairs		369	208	}	161	44%	193	
Total operating expenses	\$	13,452	\$ 13,182	\$	270	2%	\$ 11,919	

Varianco

Financial Summary for the Month Ended January 31, 2017 (Unaudited)

					Va	riance			
					Fa۱	orable/	%	Prio	r
(In thousands)	Е	Budget	Ac	tual	(Unfa	vorable)	Change	Yea	r
Total operating revenues	\$	19,356	\$ 2	0,111	\$	755	4%	\$ 18,4	434
Total operating expenses		13,452	1	3,182		270	2%	11,9	919
Income from operations		5,904		6,929		1,025	17%	6,5	515
Depreciation		7,898		7,898			-	6,8	343
Operating income (loss)	\$	(1,994)	\$	(969)	\$	1,025	51%	\$ (3	328)



Nonoperating Revenues & Expenses for the Month Ended January 31, 2017 (Unaudited)

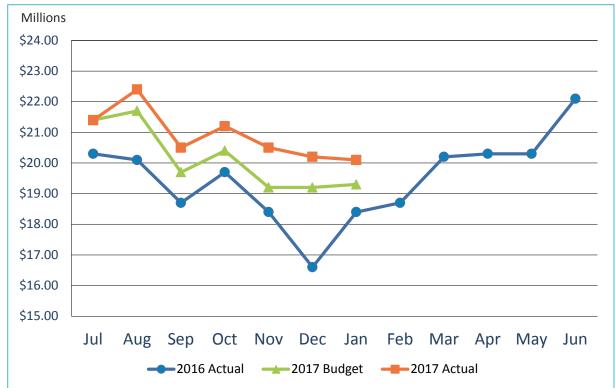
				V	ariance		
				Fa	vorable	%	Prior
(In thousands)	В	Budget	Actual	(Unf	avorable)	Change	Year
Nonoperating revenues (expenses):							
Passenger facility charges	\$	2,121	\$ 2,110	\$	(11)	(1)%	\$ 2,057
Customer facility charges (Rental Car Center)		3,074	3,058		(16)	(1)%	2,471
Quieter Home Program, net		(282)	(103)		179	63%	(578)
Interest income		547	705		158	29%	266
BAB interest rebate		386	386		(0)	-	386
Interest expense & debt issuance costs		(5,614)	(5,142)		472	8%	(5,108)
Bond amortization		346	346		-	-	353
Other nonoperating revenue (expenses)		(1)	75		76	-	1,756
Nonoperating revenue, net		577	1,435		858	149%	1,603
Change in net position before grant contributions		(1,417)	466		1,883		1,275
Capital grant contributions		150	1,029		879	587%	(577)
Change in net position	\$	(1,267)	\$ 1,495	\$	2,762	218%	\$ 698

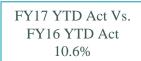
Variance



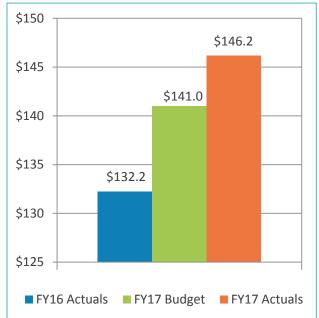
Revenue & Expense (Unaudited) For the Seven Months Ended January 31, 2017 and 2016

Operating Revenue (Unaudited)





FY17 YTD Act Vs. FY17 YTD Budget 3.6%





Operating Revenues for the Seven Months Ended January 31, 2017 (Unaudited)

		Variance Favorable	%	Prior
Budget	Actual	(Unfavorable)	Change	Year
\$ 15,496	\$ 15,946	\$ 450	3%	\$ 14,527
1,696	1,696	-	-	1,587
32,037	32,038	1	-	30,882
17,417	17,393	(24)	-	15,350
726	725	(1)	-	704
944	947	3	-	939
\$ 68,316	\$ 68,745	\$ 429	1%	\$ 63,989
	\$ 15,496 1,696 32,037 17,417 726 944	\$ 15,496 \$ 15,946 1,696 1,696 32,037 32,038 17,417 17,393 726 725 944 947	Budget Actual Favorable (Unfavorable) \$ 15,496 \$ 15,946 \$ 450 1,696 1,696 - 32,037 32,038 1 17,417 17,393 (24) 726 725 (1) 944 947 3	Budget Actual Favorable (Unfavorable) % Change \$ 15,496 \$ 15,946 \$ 450 3% 1,696 1,696 - - 32,037 32,038 1 - 17,417 17,393 (24) - 726 725 (1) - 944 947 3 -



Operating Revenues for the Seven Months Ended January 31, 2017 (Unaudited)

			Variance Favorable	%	Prior
(In thousands)	Budget	Actual	(Unfavorable)	% Change	Year
Terminal rent non-airline	\$ 726	\$ 895	\$ 169	23%	\$ 477
Concession revenue: Terminal concession revenue:					
Food and beverage	5,712	6,279	567	10%	5,674
Retail	3,710	4,127	417	11%	3,642
Space storage	504	508	4	1%	499
Cost recovery	1,614	1,472	(142)	(9)%	1,471
Other (Primarily advertising)	2,111	2,395	284	13%	2,293
Total terminal concession revenue	13,651	14,781	1,130	8%	13,579
Car rental and license fee revenue:					
Rental car license fees	15,046	16,804	1,758	12%	15,064
Rental car center cost recovery	1,280	1,278	(2)	-	52
License fees-other	2,477	2,801	324	13%	2,549
Total rental car and license fees	18,803	20,883	2,080	11%	17,665
Total concession revenue	\$ 32,454	\$ 35,664	\$ 3,210	10%	\$ 31,244

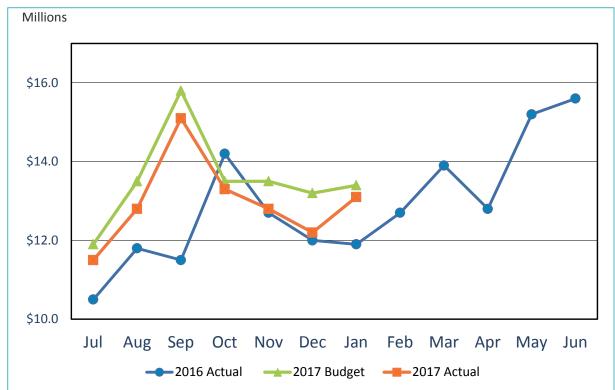
Operating Revenues for the Seven Months Ended January 31, 2017 (Unaudited)

			variance		
			Favorable	%	Prior
(In thousands)	Budget	Actual	(Unfavorable)	Change	Year
Parking revenue:					
Short-term parking revenue	\$ 14,498	\$ 13,847	\$ (651)	(4)%	\$ 15,732
Long-term parking revenue	9,823	10,660	837	9%	9,571
Total parking revenue	24,321	24,507	186	1%	25,303
Ground transportation permits and citations	3,778	4,659	881	23%	3,146
Ground rentals	10,840	10,794	(46)	-	7,426
Grant reimbursements	130	172	42	32%	172
Other operating revenue	439	840	401	91%	442
Subtotal	39,508	40,972	1,464	4%	36,489
Total operating revenues	\$ 141,004	\$ 146,276	\$ 5,272	4%	\$ 132,199

Variance

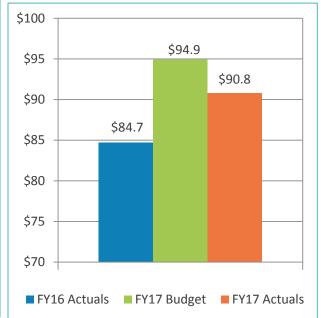


Operating Expenses (Unaudited)





FY17 YTD Act Vs. FY17 YTD Budget 4.5%





Operating Expenses for the Seven Months Ended January 31, 2017 (Unaudited)

			Variance		
			Favorable	%	Prior
(In thousands)	Budget	Actual	(Unfavorable)	Change	Year
Operating expenses:			_		
Salaries and benefits	\$ 25,607	\$ 24,544	\$ 1,063	4%	\$ 24,159
Contractual services	25,703	25,380	323	1%	20,581
Safety and security	16,297	15,570	727	4%	14,458
Space rental	5,945	5,945	0	-	6,023
Utilities	7,935	6,591	1,344	17%	7,017
Maintenance	8,044	8,134	(90)	(1)%	8,054
Equipment and systems	193	189	4	2%	307
Materials and supplies	251	315	(64)	(25)%	292
Insurance	545	563	(18)	(3)%	553
Employee development and support	808	630	178	22%	656
Business development	1,399	1,169	230	16%	1,074
Equipment rental and repairs	2,194	1,816	378	17%	1,521
Total operating expenses	\$ 94,921	\$ 90,846	\$ 4,075	4%	\$ 84,695



Financial Summary for the Seven Months Ended January 31, 2017 (Unaudited)

			Variance		
			Favorable	%	Prior
(In thousands)	Budget	Budget Actual		Change	Year
Total operating revenues	\$ 141,004	\$ 146,276	\$ 5,272	4%	\$ 132,199
Total operating expenses	94,921	90,846	4,075	4%	84,695
Income from operations	46,083	55,430	9,347	20%	47,504
Depreciation	53,544	53,544	<u> </u>	-	47,010
Operating income (loss)	\$ (7,461)	\$ 1,886	\$ 9,347	125%	\$ 494



Nonoperating Revenues & Expenses for the Seven Months Ended January 31, 2017 (Unaudited)

					ariance avorable	%	Prior
(In thousands)	Е	Budget	Actual		favorable)	Change	Year
Nonoperating revenues (expenses):							
Passenger facility charges	\$	21,316	\$ 21,350	\$	34	-	\$ 20,863
Customer facility charges (Rental Car Center)		20,023	19,816		(207)	(1)%	19,195
Quieter Home Program, net		(1,564)	(463)		1,101	70%	(1,979)
Interest income		3,869	4,443		574	15%	3,372
BAB interest rebate		2,702	2,711		-	-	2,714
Interest expense & debt issuance costs		(38,950)	(35,804)		3,146	8%	(34,425)
Bond amortization		2,434	2,434		-	-	2,486
Other nonoperating revenue (expenses)		(6)	(2,129)		(2,123)	-	183
Nonoperating revenue, net		9,824	12,358		2,534	26%	 12,409
Change in Net Position before grant contributions		2,363	14,244	•	11,881	503%	12,903
Capital grant contributions		602	1,246		644	107%	10,200
Change in Net Position	\$	2,965	\$ 15,490	\$	12,525	422%	\$ 23,103

Variance





Statements of Net Position (Unaudited)
January 31, 2017 and 2016

	2017		
Current assets:			
Cash and investments	\$ 82,737	\$	63,033
Tenant lease receivable, net of allowance			
of 2017: (\$213,232) and 2016: (\$182,983)	7,888		8,565
Grants receivable	3,953		7,473
Notes receivable-current portion	1,705		1,609
Prepaid expenses and other current assets	7,131		7,404
Total current assets	103,414		88,084
Cash designated for capital projects and other	\$ 22,205	\$	39,770



	 2017	 2016
Restricted assets:		
Cash and investments:		
Bonds reserve	\$ 57,872	\$ 61,166
Passenger facility charges and interest unapplied	68,553	63,317
Customer facility charges and interest applied	33,774	42,240
SBD bond guarantee	4,000	4,000
Bond proceeds held by trustee	144,238	201,259
Variable rate debt interest held by Trustee	89	-
Passenger facility charges receivable	2,249	3,365
Customer facility charges receivable	3,435	3,081
OCIP insurance reserve	2,698	4,274
Total restricted assets	\$ 316,908	\$ 382,702



	2017	2016
loncurrent assets:		
Capital assets:		
Land and land improvements	\$ 109,974	\$ 83,598
Runways, roads and parking lots	590,789	590,461
Buildings and structures	1,409,497	1,117,193
Machinery and equipment	48,891	40,021
Vehicles	15,033	14,542
Office furniture and equipment	32,357	32,395
Works of art	9,579	8,103
Construction-in-progress	187,561	434,654
	2,403,681	2,320,967
Less: accumulated depreciation	(866,004)	(779,530)
Total capital assets, net	\$ 1,537,677	\$ 1,541,437



		2017		2016
Other assets:				
Notes receivable - long-term portion	\$	34,072	\$	35,830
Investments - long-term portion		177,533		96,498
Security deposit		350		350
Total other assets		211,955		132,678
Deferred outflows of resources:				
Deferred pension contributions:		5,956		5,853
Total assets and deferred outflows of resources	<u> </u>	2,198,116	\$ 2	2,190,524



Total liabilities payable from restricted assets

	2017	2016
Current liabilities:		
Accounts payable and accrued liabilities	\$ 29,272	\$ 54,102
Deposits and other current liabilities	8,251	7,643
Total current liabilities	37,523	61,745
Current liabilities payable from restricted assets:		
Current portion of long-term debt	11,585	11,090
Accrued interest on bonds and variable debt	 13,621	 5,492



16,582

25,206

		2017		2016
Long-term liabilities:				
Variable debt	\$	52,331	\$	38,705
Other long-term liabilities		10,350		5,962
Long-term debt - bonds net of amortized premium	1	,277,737	1	,293,514
Total long-term liabilities	1	,340,419	1	,338,181
Total liabilities	1	,403,148	1	,416,508
Deferred inflows of resources				
Deferred pension investment gains		1,807		8,168
Total liabilities and deferred inflows of resources		,404,955	\$ 1	,424,676



		2017		2016
Net Position:				
Invested in capital assets, net of related debt	\$	332,662	\$	391,523
Other restricted		172,388		180,795
Unrestricted:				
Designated		22,205		39,770
Undesignated		265,905		153,760
Total mat magition	•	700 404	~	705.040
Total net position	\$	793,161	3	765,848





Questions?



San Diego County Regional Airport Authority

Review of the Authority's Investment Report As of January 31, 2017

Presented by: Geoff Bryant Manager, Airport Finance

February 21, 2017

This report is prepared for the San Diego County Regional Airport Authority (the "Authority") in accordance with California Government Code Section 53646, which states that "the treasurer or chief fiscal officer may render a quarterly report to the chief executive officer, the internal auditor, and the legislative body of the local agency within 30 days following the end of the quarter covered by the report."

The investment report was compiled in compliance with California Government Code Section 53646 and the Authority's approved Investment Policy. All investment transactions made in the Authority's portfolio during this period were made on behalf of the Authority. Sufficient liquidity and anticipated revenue are available to meet expenditure requirements for the next six months.

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Scott Brickner, C.P.A.

V.P. Finance & Asset Management / Treasurer San Diego County Regional Airport Authority

Total Portfolio Summary

	Current Period	Prior Period December 31, 2016	Change From Prior
	January 31, 2017	December 31, 2016	PHOI
Book Value (1)	\$450,897,000	\$448,627,000	\$2,270,000
Market Value (1)	\$449,489,000	\$447,163,000	\$2,326,000
Market Value%	99.69%	99.67%	0.02%
Unrealized Gain / (Loss)	(\$1,408,000)	(\$1,464,000)	\$56,000
Weighted Average Maturity (Days)	419 days	423 days	(4)
Weighted Average Yield as of Period End	1.08%	1.04%	0.04%
Cash Interest Received- Current Month	\$551,000	\$27,000	\$524,000
Cash Interest Received- Year-to-Date	\$2,120,000	\$1,569,000	\$551,000
Accrued Interest	\$891,000	\$283,000	\$608,000

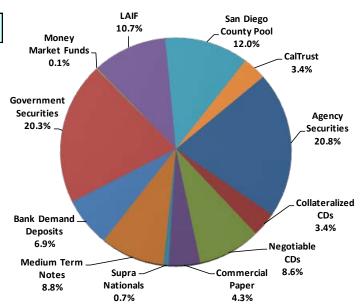
Notes:

(1) Increase in portfolio value is primarily due to operating receipts exceeding operating expenditures.



Portfolio Composition by Security Type

	January 31	January 31, 2017		December 31, 2016	
	Market Value	Percent of Portfolio	Market Value	Percent of Portfolio	Permitted by Policy
Agency Securities	\$ 93,404,000	20.8%	\$ 93,370,000	20.9%	100%
Collateralized CDs	15,369,000	3.4%	15,360,000	3.4%	30%
Negotiable CDs	38,583,000	8.6%	38,578,000	8.6%	30%
Commercial Paper	19,447,000	4.3%	18,460,000	4.1%	25%
Supra Nationals	2,971,000	0.7%	2,958,000	0.7%	30%
Medium Term Notes	39,549,000	8.8%	39,521,000	8.8%	15%
Bank Demand Deposits	31,504,000	6.9%	37,443,000	8.5%	100%
Government Securities	91,421,000	20.3%	84,469,000	18.9%	100%
Money Market Funds	255,000	0.1%	78,000	0.0%	20%
LAIF	47,978,000	10.7%	47,929,000	10.7%	\$65 million (1)
San Diego County Pool	53,774,000	12.0%	53,763,000	12.0%	\$65 million (2)
CalTrust	15,234,000	3.4%	15,234,000	3.4%	\$65 million (3)
Total:	\$ 449,489,000	100.0%	\$ 447,163,000	100.0%	



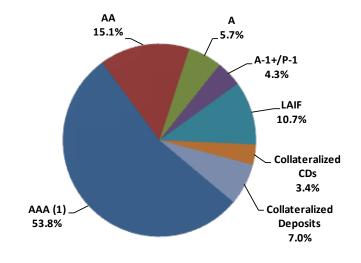
Notes:

- 1.) The \$65 million limit on LAIF is a non-statutory LAIF internal limit. It does not apply to bond proceeds.
- 2.) The San Diego County Investment Pool mirrors the LAIF internal limit and does not apply to bond proceeds.
- 3.) The CalTrust mirrors the LAIF internal limit and does not apply to bond proceeds.



Portfolio Composition by Credit Rating

	January 31, 2017		December 3	31, 2016
		Percent of		Percent of
	Market Value	Portfolio	Market Value	Portfolio
AAA (1)	\$ 241,823,000	53.8%	\$ 234,639,000	52.5%
AA	67,771,000	15.1%	67,752,000	15.2%
Α	25,596,000	5.7%	25,581,000	5.7%
A-1+/P-1	19,447,000	4.3%	18,460,000	4.1%
LAIF	47,978,000	10.7%	47,929,000	10.7%
Collateralized CDs	15,369,000	3.4%	15,360,000	3.4%
Collateralized Deposits	31,505,000	7.0%	37,442,000	8.4%
Total:	\$ 449,489,000	100.0%	\$ 447,163,000	100.0%



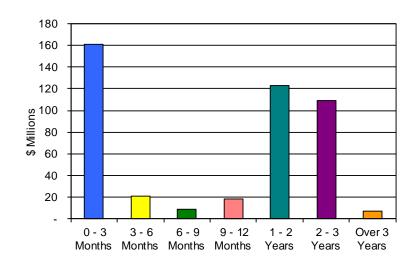
Notes:

1.) Includes investments that have split ratings between S&P (AA+), Moodys (AAA) and Fitch (AAA)



Portfolio Composition by Maturity (1)

	January 31	, 2017	December 3	1, 2016
	Market Value	Percent of Portfolio	Market Value	Percent of Portfolio
0 - 3 Months	\$ 161,237,000	36.0%	\$ 163,442,000	36.6%
3 - 6 Months	21,292,000	4.7%	13,464,000	3.0%
6 - 9 Months	9,041,000	2.0%	14,336,000	3.2%
9 - 12 Months	18,513,000	4.1%	18,536,000	4.1%
1 - 2 Years	123,205,000	27.4%	99,315,000	22.2%
2 - 3 Years	109,249,000	24.3%	138,070,000	30.9%
Over 3 Years	6,952,000	1.5%	-	0.0%
Total:	\$ 449,489,000	100.0%	\$ 447,163,000	100.0%

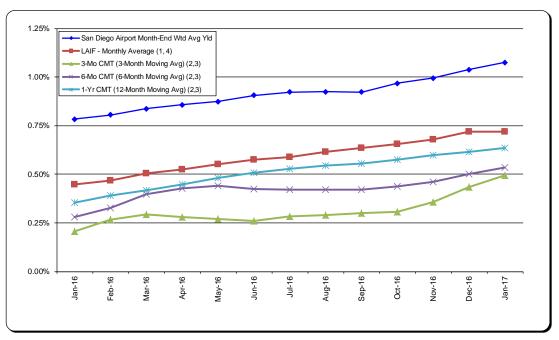


Notes:

1.) The 0-3 Quarter category includes investments held in the LAIF, CalTrust, and the San Diego County Investment Pool.



Benchmark Comparison



Notes:

- 1.) Benchmark data for LAIF is the average monthly effective yield.
- 2.) CMT stands for Constant Maturity Treasury. This data is published in Federal Reserve Statistical Release H.15 and represents an average of all actively traded Treasury securities having that time remaining until maturity. This is a standard industry benchmark for Treasury securities.
- 3.) The CMT benchmarks are moving averages. The 3-month CMT is the daily average for the previous 3 months, the 6-month CMT is the daily average for the previous 6 months, and the 1-year CMT is the daily average for the previous 12-months.
- 4) LAIF reflects December yield due to the timing of data availability.



Detail of Security Holdings As of January 31, 2017

Settlement	Security		Maturity		Purchase		Market	Market	Days to	Yield to
Date	Description	Coupon	Date	Par Value	Price	Book Value	Price	Value	Maturity	Maturity
10/16/15	FNMA	1.125	10/19/18	5,000,000	100.550	5,027,500	99.93	4,996,300	626	0.939
08/15/16	FHLB	0.625	08/07/18	4,000,000	99.624	3,985,680	99.23	3,969,280	553	0.808
06/24/16	FNMA	0.875	03/28/18	4,450,000	100.099	4,454,406	99.89	4,445,194	421	0.818
10/21/16	FHLB	0.875	08/05/19	12,000,000	99.568	11,948,160	98.66	11,839,200	916	1.032
10/27/16	FHLB	1.000	09/26/19	10,000,000	99.727	9,972,700	98.83	9.883.200	968	1.094
06/29/16	FNMA	1.125	06/21/19	10.400.000	100.857	10.497.978	99.43	10.340.928	871	0.833
02/03/16	FNMA	1.375	01/28/19	6,000,000	100.842	6,050,520	100.26	6,015,840	727	1.088
05/16/16	FNMA	1.000	02/26/19	5,000,000	100.116	5,005,800	99.39	4,969,500	756	0.957
04/20/16	FHLB	1.125	04/15/19	8,000,000	100.319	8,020,420	99.56	7,964,400	804	1.016
12/08/16	FHLB	1.250	01/16/19	2,950,000	99.996	2,949,882	99.94	2,948,260	715	1.252
07/08/16	FHLMC	1.250	08/01/19	5,000,000	101.285	5,064,250	99.65	4.982.500	912	0.824
09/06/16	FNMA	1.000	08/28/19	13,500,000	99.836	13,477,860	98.91	13,353,120	939	1.056
08/02/16	FNMA	0.875	08/02/19	7,800,000	99.832	7,786,896	98.67	7,695,948	913	0.932
	Agency Total			94,100,000		94,242,052		93,403,670	829	0.981
07/02/16	East West Bk CD	0.700	07/07/17	10,336,315	100.000	10,336,315	100.00	10,336,315	157	0.700
10/21/16	East West Bk CD	0.500	10/24/17	5,032,850	100.000	5,032,850	100.00	5,032,850	266	0.700
	0.11.11.12.7.7.1									
	Collateralized CDs Total			15,369,165		15,369,165		15,369,165	193	0.700



Detail of Security Holdings As of January 31, 2017

Settlement			Maturity		Purchase		Market	Market	Days to	Yield to
Date	Description	Coupon	Date	Par Value	Price	Book Value	Price	Value	Maturity	Maturity
09/11/14	US BK NA CINCIN C/D	1.375	09/11/17	4,000,000	100.000	3,993,560	100.21	4.008.400	223	1.430
	US Bank CD	1.060	03/09/18	4,000,000	100.000	4,000,000	100.21	4,000,000	402	1.060
	SKANDINAV ENSKD CD	1.480	11/16/17	4,500,000	100.000	4,500,000	100.00	4,500,000	289	1.480
	NORDEA BK FINL YC/D	1.760	11/30/17	4,000,000	100.000	4,000,000	100.82	4,032,960	668	1.760
	CANADIAN IMP BK YC/D	1.760	11/30/18	5,000,000	99.922	4,996,100	100.82	5,041,200	668	1.800
	HSBC BK C/D	0.954	11/30/18	4.000,000	100.000	4,000,000	100.82	4.000.000	290	0.954
03/16/16		1.720	03/14/18	5,000,000	100.000	5,000,000	100.00	5,000,000	407	1.720
04/27/15	RABOBANK CD	1.070	04/21/17	4,000,000	100.000	4,000,000	100.00	4,000,840	80	1.070
03/15/16		1.700	03/09/18	4,000,000	100.000	4,000,000	100.02	4,000,840	402	1.700
03/15/16	ROYAL BK CDA Y C/D	1.700	03/09/18	4,000,000	100.000	4,000,000	100.00	4,000,000	402	1.700
	Negotiable CDs Total			38,500,000		38,489,660		38,583,400	388	1.459
	Negotiable CDs Total			36,500,000		36,469,660		36,563,400	300	1.459
10/31/16	BANK OF TOKYO MITS DC/P	1.260	04/28/17	3.500.000	99.374	3,478,073	99.76	3,491,635	87	1.260
	CREDIT AGRICOLE DC/P	1.110	05/15/17	3,000,000	99.460	2,983,813	99.68	2,990,400	104	2.260
01/09/17	BNP PARIBAS FIN DC/P	1.290	07/07/17	5,000,000	99.360	4,967,929	99.46	4,972,900	157	1.300
11/03/16	TOYOTA MTR CRED DC/P	0.980	05/02/17	3,000,000	99.505	2,985,150	99.75	2,992,500	91	3.260
	JP MORGAN SECS DC/P	1.020	02/10/17	5,000,000	99.235	4,961,750	99.98	4,999,150	10	1.028
	Commercial Paper Total			19,500,000		19,376,714		19,446,585	88	1.673
	Commercial Faper Total			19,500,000		19,370,714		19,440,585	66	1.073
04/21/16	INTER-AMER DEV BANK	1.000	05/13/19	3,000,000	99.714	2,991,420	99.04	2,971,140	832	1.095
	Supranationals			3,000,000		2,991,420		2,971,140	832	1.095
	Supranationals			3,000,000		2,331,420		2,971,140	032	1.093
05/12/15	APPLE INC NOTES	1.000	05/03/18	4,000,000	99.121	3,964,840	99.66	3,986,520	457	1.302
12/12/16	BK NEW YORK NTS	2.300	09/11/19	2,000,000	101.107	2,022,140	101.02	2,020,300	953	1.884
10/14/16	TOYOTA MOTOR CR CORP	2.125	07/18/19	1,000,000	101.670	1,016,700	100.59	1,005,880	898	1.505
10/14/16	TOYOTA MTR CR CORP	1.400	05/20/19	1,500,000	99.906	1,498,590	99.06	1,485,960	839	1.437
10/14/16	AMERICAN HONDA BDS	1.200	07/12/19	2,495,000	99.241	2,476,063	98.33	2,453,334	892	1.483
07/17/15	GECC MTN	1.625	04/02/18	4,950,000	105.364	4,968,018	100.27	4,963,266	426	1.487
12/28/15	JPM CHASE & CO NT	1.800	01/25/18	5,000,000	99.888	4,994,400	100.23	5,011,350	359	1.855
	CHEVRON CORP	1.345	11/15/17	5,000,000	100.199	5,009,950	100.04	5,001,950	288	1.345
	CISCO SYSTEMS	1.600	02/28/19	3,000,000	100.330	3,009,900	100.04	3,001,200	758	1.487
02/24/16	IBM CORP NOTES	1.800	05/17/19	3,000,000	100.119	3.003.570	100.31	3.009.180	836	1.761
	WELLS FARGO CO MTN	2.150	01/15/19	4,600,000	101.427	4,665,642	100.58	4,626,542	714	1.589
	AMERICAN EXPRESS MTN	1.800	07/31/18	2,980,000	99.759	2,972,818	100.11	2,983,189	546	1.886
				, ,		,- ,		, ,		



Detail of Security Holdings As of January 31, 2017

Settlement	Security		Maturity		Purchase		Market	Market	Days to	Yield to
Date	Description	Coupon	Date	Par Value	Price	Book Value	Price	Value	Maturity	Maturity
40/00/45	II.C. Transcom.	4 500	40/04/40	45 000 000	400 540	45 005 004	400.50	45 005 570	000	4 005
	U.S. Treasury	1.500	12/31/18	15,200,000	100.516	15,295,391	100.56	15,285,576	699	1.325
	U.S. Treasury	1.250	01/31/20	7,000,000	99.170	6,940,820	99.31	6,951,910	1095	1.530
	U.S. Treasury	0.750	03/31/18	6,050,000	99.477	6,018,332	99.75	6,034,875	424	0.927
	U.S. Treasury	1.250	11/30/18	11,000,000	100.234	11,002,578	100.14	11,015,510	668	1.242
	U.S. Treasury	1.375	02/28/19	2,950,000	100.988	2,979,154	100.27	2,958,054	758	1.047
	U.S. Treasury	1.000	05/31/18	15,000,000	99.762	14,964,258	100.00	15,000,600	485	1.082
	U.S. Treasury	1.000	09/15/18	4,900,000	100.367	4,917,992	99.84	4,892,356	592	0.845
	U.S. Treasury	1.625	03/31/19	5,850,000	101.793	5,954,889	100.73	5,892,939	789	1.031
	U.S. Treasury	1.500	11/30/19	13,400,000	100.125	13,416,750	100.16	13,421,976	1033	1.457
05/06/16	U.S. Treasury	1.250	10/31/18	9,950,000	101.066	10,034,779	100.17	9,967,114	638	0.816
	Government Total			91,300,000		91,524,943		91,420,910	717	1.174
	East West Bank			104,276	100.000	104,276	100.00	104,276	1	0.350
	East West Bank			17,537,141	100.000	17,537,141	100.00	17,537,141	1	0.350
	US Bank General Acct			8,785,390	100.000	8,785,390	100.00	8,785,390	1	0.000
	Torrey Pines Bank			5,078,556	100.000	5,078,556	100.00	5,078,556	1	0.400
	Bank Demand Deposits			31,505,364		31,505,364		31,505,364	1	0.260
	DREYFUS GOVT INVEST			254,716	100.000	254,716	100.00	254,716	1	0.000
	Money Market Fund			254,716		254,716		254,716	1	0.000
	money market rana			201,710		20 1,1 10		201,110	•	0.000
	Local Agency Invstmnt Fd			48,027,904	100.000	48,027,904	99.90	47,977,864	1	0.719
	San Diego County Inv Pool			54,278,617	100.000	54,278,617	99.07	53,773,662	1	1.150
	CalTrust			15,234,026	100.000	15,234,026	100.00	15,234,026	1	0.940
				-,,		-,,		5,25 1,625		
	Grand Total			\$ 450,594,792	100.13	\$ 450,897,213	99.69	\$ 449,489,171	419	1.075



Portfolio Investment Transactions

From January 1st, 2017 - January 31st, 2017

Description	Туре	CUSIP	Coupon	Date	Date	Price		Amount
					2410	11100		Amount
							\$	3,987,249
								2,991,547
PARIBAS DC/P	СР	09659BU73	1.290	07/07/17		99.360		4,967,929
							\$	11,946,725
							\$	-
PARIBAS DC/P	СР	09659BN30	1.030	01/03/17		100.000	\$	4,000,000
							\$	4,000,000
							\$	-
ALES / TDANSEEDS								
ALLO / ITMINOFERO								
							\$	-
	PARIBAS DC/P PARIBAS DC/P PARIBAS DC/P ALES / TRANSFERS	PARIBAS DC/P CP PARIBAS DC/P CP	PARIBAS DC/P CP 09659BN30 PARIBAS DC/P CP 09659BN30	PARIBAS DC/P CP 09659BN30 1.030	PARIBAS DC/P CP 09659BN30 1.030 01/03/17	PARIBAS DC/P	PARIBAS DC/P CP 09659BN30 1.030 01/03/17 100.000	PARIBAS DC/P



Bond Proceeds Summary

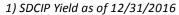
SUMMARY OF 2010, 2013 & 2014 BOND PROCEEDS*

As of: January 31, 2017

(in thousands)

	Ser	ies 2010	Se	eries 2013	9	Series 2014	Total	Yield	Rating
Project Fund									
SDCIP	\$	-	\$	8,338	\$	1,011	\$ 9,349	1.15% ¹⁾	AAAf
	\$	-	\$	8,338	\$	1,011	\$ 9,349		
Debt Service Reserve & C	Coverage Fund	<u>s</u>							
SDCIP	\$	29,864	\$	33,225	\$	28,400	\$ 91,489	1.15% ¹⁾	AAAf
East West Bank CD		21,022		-		-	21,022	0.80%	N/R
	\$	50,886	\$	33,225	\$	28,400	\$ 112,511		
	\$	50,886	\$	41,563	\$	29,411	\$ 121,860	1.09%	

^{*}Bond proceeds are not included in deposit limits as applied to operating funds





Bond Proceeds Investment Transactions From January 1st, 2017 - January 31st, 2017

Settle		Security			Mature	Call	Unit	
Date	Description	Туре	CUSIP	Coupon	Date	Date	Price	Amount
PURCHASES								
							\$	-
CALLS								
							\$	-
MATURITIES								
							\$	-
DEPOSITS								
							\$	-
WITHDRAWALS / SALES								
. / 2								
							\$	-





Questions?

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item No.

FINANCE COMMITTEE Meeting Date: FEBRUARY 21, 2017

Subject:

Selection of Debt Underwriters for the Capital Program

Recommendation:

Forward this item to the Board for approval.

Background/Justification:

The Authority anticipates debt issuance in 2017 to fund the Parking Plaza. It is also anticipated that further financings for additional capital projects (subject to Board approval) may be undertaken utilizing these underwriters. Therefore, the Authority is seeking to establish a pool of underwriting firms.

To accomplish a successful debt offering, a syndicate of underwriters, selected from the firms in the approved underwriting pool, is established to perform services including, but not limited to, underwriting the bonds. The Firm selected to act as senior manager on a transaction will be expected to provide the services set out below, in addition to other services which may reasonably be requested by the Authority:

- Provide recommendations with regard to the optimal size, structuring and timing of revenue bond issues.
- Provide pre-sale market analyses and participate in retail and investor pricing discussions with the Authority and its advisors, prior to and on the date of pricing.
- Assist in preparation of preliminary and final official statements, and review of supplemental indentures and other related bond documents.
- Participate in working group meetings.
- Attend meetings of the Authority's Board of Directors, the Board's Finance Committee, and other Committee meetings as appropriate or requested by the Authority.
- Analyze the merits of any structuring options and evaluate the cost-effectiveness of bond insurance bids.
- Develop retail and institutional marketing plans for each bond issue.

Page 2 of 4

- Assist with presentations to rating agencies, bond insurers and potential investors.
- Provide advice regarding market conditions and trends.
- Provide a post-sale analysis of each transaction for which they are senior manager providing information on where bonds priced relative to other similar transactions; orders and allotments by firm.

In order to create fair and open competition, encourage the broadest qualified group of respondents, and identify and select a balanced underwriting team with core competencies in airport investment banking, underwriting California airport credits, demonstrated capital commitment, retail distribution (particularly in California), and institutional coverage, the Authority conducted a Request For Proposal (RFP) process. Respondents were requested to submit for senior manager consideration or co-manager consideration.

The RFP was issued in December 2016 whereby 32 firms viewed the RFP opportunity and 16 proposals were received on January 6, 2017. The rankings were as follows:

Senior Manager Rankings	Panelist 1	Panelist 2	Panelist 3	Panelist 4	Total	Rank
Bank of America Merrill Lynch	2	8	4	2	16	4
Barclays Bank PLC	5	10	5	8	28	8
Citigroup	1	2	1	1	5	1
Goldman, Sachs & Co	11	11	11	10	43	11
Jefferies LLC	6	4	10	4	24	6
JP Morgan Securities	9	6	6	6	27	7
Loop Capital Markets, LLC	9	7	7	11	34	9
Morgan Stanley & Co LLC	2	5	1	7	15	3
Raymond James & Associates	8	9	9	9	35	10
RBC Capital Markets, LLC	4	1	3	3	11	2
Siebert Cisneros Shank	7	3	8	5	23	5

Co-manager Rankings	Panelist 1	Panelist 2	Panelist 3	Panelist 4	Total	Rank
Academy Securities, Inc	5	3	5	5	18	5
Backstrom, McCarley, Berry & Co, LLC	1	2	1	1	5	1
Hutchinson Shockey Erley & Co	2	1	2	2	7	2
Rice Securities, LLC	3	3	3	3	12	3
The Williams Capital Group, LP	4	3	4	4	15	4

The top 7 senior manager and 2 co-managers were selected for interviews. After the interviews the following five senior manager firms and 1 co-manager firms was selected by the panel to be recommended to the Authority Board for approval as the Authority's underwriting pool: Backstrom McCarley Berry & Co.; Citigroup Global Markets; Jefferies LLC.; Morgan Stanley & Co; Siebert Cisneros Shank & Co.; RBC Capital Markets;

Backstrom McCarley Berry & Co (selected as Co-manager role only)

Co-managed 4 issues, \$2.6 billion in Airport underwriting since 2015

Page 3 of 4

- Based in California
- Certified Disadvantaged Business Enterprise (DBE) and a qualified Small Business

Citigroup Global Markets:

- Number 1 Underwriter of Airport Bonds since 2013
- Managed 15 and co-managed 15 issues, \$10.2 billion in Airport underwriting since 2015.
- Strong institutional and retail distribution capabilities including 51 retail distribution offices in California

Jefferies:

- Senior manager for \$379 million San Diego Airport Authority 2013 GARB issuance in January 2013
- Managed 2 and co-managed 5 issues, \$3.4 billion in Airport underwriting since 2015.

Morgan Stanley and Co:

- Ranks among top five firms in world underwriting fixed income securities
- Managed 6 and co-managed 17 issues, \$8.2 billion in Airport underwriting since 2015
- Strong institutional and retail distribution capabilities including 69 retail distribution offices in California who oversee approximately one million customers

RBC Capital Markets:

- Senior manager for Los Angeles department of Airports 2016 Subordinate Revenue Bonds
- Senior manager for 24 airport bonds (\$7.3 billion par) since 2015
- Currently in negotiations to provide additional variable rate debt to the Airport

Siebert Cisneros Shank & Co

- MBE firm headquartered in California and #1 ranked minority firm for senior managed airports since 2013
- Managed 2 and co-managed 17 issues, \$8.5 billion in Airport underwriting since 2015.
- Senior Manager for \$305 million San Diego Airport Authority 2014 Special Facility Bonds issuance in February 2014

Fiscal Impact:

The fees for underwriting and investment banking services are paid from bond proceeds and the costs are expensed in the year of issuance in the interest expense line item Future Fiscal budgets will include these costs, as applicable.

Environmental Review:

- A. CEQA: This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act ("CEQA"), as amended. 14 Cal. Code Rags. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

Application of Inclusionary Policies:

The Authority has the following inclusionary programs/policies: a Disadvantaged Business Enterprise (DBE) Program, an Airport Concession Disadvantaged Business Enterprise (ACDBE) Program, Policy 5.12 and Policy 5.14. These programs/policies are intended to promote the inclusion of small, local, service disabled veteran owned, historically under represented businesses and other business enterprises, on all contracts.

This contract does not utilize federal funds, therefore at the option of the Authority, Policy 5.12 was applied to promote the participation of qualified small businesses. Policy 5.12 provides a preference of up to five percent (5%) to small businesses in the award of selected Authority contracts. The final contract award is based on the amount of the original proposal.

The preference was applied to the selection of Debt underwriters at San Diego International Airport with Backstrom McCartney Berry and company, Inc.,

Prepared by:

SCOTT BRICKNER VICE PRESIDENT, FINANCE/TREASURER



LET'S GO.

San Diego County Regional Airport Authority

Selection of Debt Underwriters for the Capital Program

Presented by: John Dillon, Director

John Dillon, Director Financial Management

February 21, 2017

Agenda

- Underwriting Pool
- Underwriter Responsibilities
- Goals of Selection Process
- Selection Criteria
- Request for Proposal Results
- Board Action Requested

Underwriting Pool

The Authority anticipates an Airport Revenue Bond issuance in 2017 and potential further financings in 2018

Staff recommends establishing a Pool of Underwriters to provide Investment Banking services for our upcoming bond issuances

The Authority would select the underwriting syndicate (senior manager and co-managers) for each transaction from the pool

Underwriter Responsibilities

The underwriter will price and sell the bonds and if necessary take unsold bonds into inventory. The senior manager will provide:

- Provide recommendations with regard to the optimal size, structuring and timing of revenue bond issues.
- Provide pre-sale market analyses and participate in retail and investor pricing discussions with the Authority and its advisors, prior to and on the date of pricing.
- Assist in preparation of preliminary and final official statements, and review of supplemental indentures and other related bond documents.
- Analyze the merits of any structuring options and evaluate the costeffectiveness of bond insurance bids.

Goals of Selection Process

- ✓ Create fair and open competition
- ✓ Encourage broadest qualified group of respondents
- ✓ Select a balanced <u>team</u> with core competencies in:
 - Airport banking
 - Underwriting California airport credits
 - Demonstrated capital commitment
 - Retail distribution, particularly in California
 - Institutional coverage

Selection Criteria

Organization & Experience: Demonstrated prior experience with financings of similar scope and complexity

Key Personnel & Resources: Demonstrated competence and experience of the firm's personnel responsible for performing the work and providing services

Approach & Understanding of Services: Understanding of the project scope, the Authority's objectives, and the proposed approach for providing the required services

Compensation/Fees: Providing economical services while maintaining high quality banking and underwriting services

Results: A Pool of Six Firms to Serve the Authority

Firm	Highlights
Backstrom, McCarley, Berry & Co	 Based in California Co-managed 4 issues, \$2.6 billion in Airport underwriting since 2015 Selected as Co-Manager role only Certified Disadvantaged Business Enterprise (DBE) and a qualified Small Business
Citigroup Global Markets	 Number 1 Underwriter of Airport Bonds since 2013 Managed 15 and Co-managed 15 issues, \$10.2 billion in Airport underwriting since 2015. Strong institutional and retail distribution capabilities including 51 retail distribution offices in California
Jefferies	 Senior manager for \$379 million San Diego Airport Authority 2013 GARB issuance in January 2013 Managed 2 and Co-managed 5 issues, \$3.4 billion in Airport underwriting since 2015.

Results: A Pool of Six Firms to Serve the Authority

Firm	Highlights
Morgan Stanley	 Ranks among top five firms in world underwriting fixed income securities Managed 6 and Co-managed 17 issues, \$8.2 billion in Airport underwriting since 2015 Strong institutional and retail distribution capabilities including 69 retail distribution offices in California who oversee approximately one million customers
RBC Capital Markets	 Senior manager Book runner for Los Angeles department of Airports 2016 Subordinate Revenue Bonds Senior manager for 24 airport bonds (\$7.3 billion par) since 2015 Currently in negotiations to provide additional variable rate debt to the Airport
Siebert Cisneros Shank & Co.	 Managed 2 and Co-managed 17 issues, \$8.5 billion in Airport underwriting since 2015. MBE firm headquartered in California and #1 ranked minority firm for senior managed airports since 2013 Senior Manager for \$305 million San Diego Airport Authority 2014 Special Facility Bonds issuance in February 2014

Recommendation and Requested Actions

Staff recommends that the Committee forward the following recommendations to the Board for approval:

 Adopt Resolution No. 2017-XXXX, approving the selection of the debt underwriters for the capital program

Questions



SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item No.

Meeting Date: FEBRUARY 21, 2017

STAFF REPORT

Subject:

Pre-Approval of Travel Requests and Approval of Business and Travel Expense Reimbursement Requests for Board Members, the President/CEO, the Chief Auditor and General Counsel

Recommendation:

Pre-approve Travel Requests and approve Business and Travel Expense Reimbursement Requests.

Background/Justification:

Authority Policies 3.30 (2)(b) and (4)(b) require that business expenses reimbursements of Board Members, the President/CEO, the Chief Auditor and the General Counsel be approved by the Executive Committee and presented to the Board for its information at its next regularly scheduled meeting.

Authority Policy 3.40 (2)(b) and (3)(b) require that travel expense reimbursements of Board Members, the President/CEO, the Chief Auditor and the General Counsel be approved by the Executive Committee and presented to the Board for its information at its next regularly scheduled meeting.

The attached reports are being presented to comply with the requirements of Policies 3.30 and 3.40.

Fiscal Impact:

Funds for Business and Travel expenses are included in the FY 2016-2017 Budget.

Environmental Review:

- A. This Board action is not a project that would have a significant effect on the environment as defined by the California Environmental Quality Act (CEQA), as amended. 14 Cal. Code Regs. §15378. This Board action is not a "project" subject to CEQA. Cal. Pub. Res. Code §21065.
- B. California Coastal Act Review: This Board action is not a "development" as defined by the California Coastal Act. Cal. Pub. Res. Code §30106.

Page 2 of 2

Application of Inclusionary Policies: Not applicable

Prepared by:

TONY R. RUSSELL DIRECTOR, CORPORATE & INFORMATION GOVERNANCE/AUTHORITY CLERK

TRAVEL REQUEST

AMY GONZALEZ

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

GENERAL INSTRUCTIONS:

- A. All travel requests must conform to applicable provisions of Policies 3,30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies <u>3.30</u> and <u>3.40</u>, use the most economical means available to affect the travel.

1. TRAVELER: Travelers Name:Amy Gor	zalez		Dept:	15
Board Member	August 1997 - 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Gen. Counsel	_ Dop.,	Chief Auditor
Position:		-		"
	prity employees (does not red	quire executive commit	tee adminis	strator approval)
2, DATE OF REQUEST: 1/23/1	7 PLANNED DATE OF I	DEPARTURE/RETURN:	2/26/17	<i>l</i> 2/28/17
DESTINATIONS/PURPOSE (I of paper as necessary): Destination: Dallas, TX Explanation: P3 Conference	·	as to the purpose of t urpose: P3 Conferenc	•	ntinue on extra sheets
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Authority's business, Travelers Signature:	/ -	D	ate: 1/3	24/17
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SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

GENERAL INSTRUCTIONS:

- A. All travel requests must conform to applicable provisions of Policies 3.30 and 3.40.
- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies <u>3.30</u> and <u>3.40</u>, use the most economical means available to affect the travel.

1, TRAVELER:							
Travelers Name:	Amy Gonzale	Z			Dept:	15	
Position:	Board Member	President/CEO	Ø Ge	n. Counsel		J	Chlef Auditor
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SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY OUT-OF-TOWN TRAVEL REQUEST

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- B. Personnel traveling at Authority expense shall, consistent with the provisions of Policies <u>3,30</u> and <u>3,40</u>, use the most economical means available to affect the travel.

1. TRAVELER:					
Travelers Name:	Amy Gonzalez			Dept:	15
Position;	Board Member	President/CEO	Gen. Counse	1	Chief Auditor
	All other Authority e	mployees (does not re	quire executive comr	nittee admir	nistrator approval)
2. DATE OF REQU	EST: <u>1/31/17</u>	_ PLANNED DATE OF	DEPARTURE/RETUR	N: <u>5/2/17</u>	<i>l</i> 5/6/17
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BUSINESS EXPENSE

APRIL BOLING

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITYSDCRAA

2017

FEB 0 1 2017

MONTHLY MILEAGE and PARKING FEE REIMBURSEMENT REPORTATion Governance

EMPLOYEE I	NAME		PERIOD COVERED				
C. April Bo			Jan. 2017				
DEPARTMEN	NT/DIVISION						
Date	Miles driven	Destination and purpose of trip	Parking fees & other transportation costs paid	\$\$\$			
1/5/17	29.40	Airport/ALUC Board Mtg.					
1/5/17	25.40	University Club/Dinner w/Korn Fe	rry (CEO Search)				
1/10/17	29.40	Port/Port Swearing-In Ceremony					
1/12/17	29.40	Airport/Exec. Personnel & Comp.	Mtg.				
1/19/17	29.40	Airport/Cap, Improvement Mtg.					
1/23/17		Airport/Exec. Finance Mtg.					
1/25/17		he Fish Market/Lunch w/Michael Schumacher (Carlsbad City Councilman)					
1/26/17		irport/Video Shoot for Employees					
1/27/17	29.40	Airport/SanLive Mtg.					
				·			
SUBTOTAL	279.20	70	SUBLOTAL				

Computation of Reimbursement

		279.20
REIMBURSEMENT RATE: (see below) *	Rate as of January 2017 X	0.537
TOTAL MILEAGE REIMBURSEMENT		149.93
PARKING FEES/TOLL CHARGES (ATTACH RECEIPTS)		
TOTAL REIMBURSEMENT REQUESTED		\$ 149.93
	PERSONAL CONTROL OF THE PROPERTY OF THE PROPER	No. No.
Tacknowledge that I have read, understand and agree to "Authority	(1000) 1 1100 1100 1100 1100 1100 1100	
Policy 3.30 - Business Expense Reimbursement Policy and that any		
purchases/claims that are not allowed will be my responsibility. I further		
certify that this report of business expenses were incurred in		
connection with official Authority business and is true and correct.		
Business Expense Reimbursement Policy 3.30		
Lynn 1		
SIGNATURE OF EMPLOYEE	DEPT./DIV. HEAD APPROVAL	

Please use the 2014 tab for mileage prior to January 1, 2015

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item 6

Board Members

C. April Boling Chairman

Jim Janney Mark Kersey

Greg Cox Jim Desmond Robert H. Gleason

Paul Robinson Michael Schumacher Mary Sessom

Ex-Officio Board Members

Laurie Berman Eraina Ortega Col. Jason Woodworth

Thursday, March 2, 2017 9:00 A.M.

San Diego International Airport SDCRAA Administration Building – Third Floor **Board Room** 3225 N. Harbor Drive San Diego, California 92101

Live webcasts of Authority Board meetings can be accessed at http://www.san.org/Airport-Authority/Meetings-Agendas/Authority-Board

President / CEO Thella F. Bowens

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. Please note that agenda items may be taken out of order. If comments are made to the Board without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law.

Staff Reports and documentation relating to each item of business on the Agenda are on file in Corporate & Information Governance and are available for public inspection.

NOTE: Pursuant to Authority Code Section 2.15, all Lobbyists shall register as an Authority Lobbyist with the Authority Clerk within ten (10) days of qualifying as a lobbyist. A qualifying lobbyist is any individual who receives \$100 or more in any calendar month to lobby any Board Member or employee of the Authority for the purpose of influencing any action of the Authority. To obtain Lobbyist Registration Statement Forms, contact the Corporate & Information Governance/Authority Clerk Department.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMITTEE MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.

The Authority has identified a local company to provide oral interpreter and translation services for public meetings. If you require oral interpreter or translation services, please telephone the Corporate & Information Governance /Authority Clerk Department with your request at (619) 400-2400 at least three (3) working days prior to the meeting.



CALL TO ORDER:

PLEDGE OF ALLEGIANCE:

ROLL CALL:

PRESENTATIONS:

A. DISCUSSION REGARDING THE PARAMETERS FOR THE FISCAL YEAR 2018 AND FISCAL YEAR 2019 OPERATING BUDGETS:

Presented by Scott Brickner, VP, Finance & Asset Management/Treasurer

REPORTS FROM BOARD COMMITTEES, AD HOC COMMITTEES, AND CITIZEN COMMITTEES AND LIAISONS:

STANDING BOARD COMMITTEES

AUDIT COMMITTEE:

Committee Members: Gleason, Hollingworth, Robinson (Chair), Schumacher, Sessom, Tartre, Van Sambeek

• CAPITAL IMPROVEMENT PROGRAM OVERSIGHT COMMITTEE:

Committee Members: Gleason, Janney (Chair), Kersey, Robinson

• EXECUTIVE PERSONNEL AND COMPENSATION COMMITTEE:

Committee Members: Boling, Cox, Desmond (Chair), Kersey, Schumacher

FINANCE COMMITTEE:

Committee Members: Boling (Chair), Cox, Janney, Sessom

ADVISORY COMMITTEES

AUTHORITY ADVISORY COMMITTEE:

Liaison: Robinson (Primary), Boling

ART ADVISORY COMMITTEE:

Committee Member: Gleason

LIAISONS

AIRPORT LAND USE COMPATIBILITY PLAN:

Liaison: Janney

CALTRANS:

Liaison: Berman

• INTER-GOVERNMENTAL AFFAIRS:

Liaison: Cox

MILITARY AFFAIRS:

Liaison: Woodworth

PORT:

Liaisons: Boling, Cox, Gleason (Primary), Robinson

• WORLD TRADE CENTER:

Representatives: Gleason (Primary)

BOARD REPRESENTATIVES (EXTERNAL)

SANDAG TRANSPORTATION COMMITTEE:

Representatives: Boling (Alternate), Janney (Primary)

CHAIR'S REPORT:

PRESIDENT/CEO'S REPORT:

NON-AGENDA PUBLIC COMMENT:

Non-Agenda Public Comment is reserved for members of the public wishing to address the Board on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Board. Please submit a completed speaker slip to the Authority Clerk. *Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.*

Note: Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board.

CONSENT AGENDA (Items 1-7):

The consent agenda contains items that are routine in nature and non-controversial. Some items may be referred by a standing Board Committee or approved as part of the budget process. The matters listed under 'Consent Agenda' may be approved by one motion. Any Board Member may remove an item for separate consideration. Items so removed will be heard before the scheduled New Business Items, unless otherwise directed by the Chair.

1. APPROVAL OF MINUTES:

The Board is requested to approve minutes of prior meetings. RECOMMENDATION: Approve the minutes of the February 2, 2017 regular meeting.

2. ACCEPTANCE OF BOARD AND COMMITTEE MEMBERS WRITTEN REPORTS ON THEIR ATTENDANCE AT APPROVED MEETINGS AND PRE-APPROVAL OF ATTENDANCE AT OTHER MEETINGS NOT COVERED BY THE CURRENT RESOLUTION:

The Board is requested to accept the reports.

RECOMMENDATION: Accept the reports and pre-approve Board member attendance at other meetings, trainings and events not covered by the current resolution.

(Corporate & Information Governance: Tony R. Russell, Director/Authority Clerk)

3. AWARDED CONTRACTS, APPROVED CHANGE ORDERS FROM JANUARY 9, 2017 THROUGH FEBRUARY 5, 2017 AND REAL PROPERTY AGREEMENTS GRANTED AND ACCEPTED FROM JANUARY 9, 2017 THROUGH FEBRUARY 5, 2017:

The Board is requested to receive the report. RECOMMENDATION: Receive the report. (Procurement: Jana Vargas, Director)

4. MARCH 2017 LEGISLATIVE REPORT:

The Board is requested to approve the report.

RECOMMENDATION: Adopt Resolution No. 2017-___, approving the

March 2017 Legislative Report.

(Inter-Governmental Relations: Michael Kulis, Director)

CLAIMS

5. REJECT THE CLAIM OF JO-ANN MONTGOMERY:

The Board is requested to reject the claim.

RECOMMENDATION: Adopt Resolution No. 2017-____, rejecting the claim of

Jo-Ann Montgomery.

(Legal: Amy Gonzalez, General Counsel)

COMMITTEE RECOMMENDATIONS

6. SELECTION OF DEBT UNDERWRITERS FOR THE CAPITAL PROGRAM:

The Board is requested to approve the selection of debt underwriters. RECOMMENDATION: Adopt Resolution No. 2017-____, approving the selection of the debt underwriters for the capital program.

(Presented by John Dillon, Director, Financial Management)

CONTRACTS AND AGREEMENTS

CONTRACTS AND AGREEMENTS AND/OR AMENDMENTS TO CONTRACTS AND AGREEMENTS EXCEEDING \$1 MILLION

7. APPROVE AND AUTHORIZE THE PRESIDENT/CEO TO EXECUTE ON-CALL ELECTRICAL SERVICE AGREEMENTS WITH BAKER ELECTRIC, INC.; CHULA VISTA ELECTRIC CO.; GLOBAL POWER GROUP, INC.; M&K GENERAL CONTRACTORS, INC.; AND, NEAL ELECTRIC, INC.:

The Board is requested to approve agreements.

RECOMMENDATION: Adopt Resolution No. 2017-______, approving and authorizing the President/CEO to execute on-call electrical service agreements with Baker Electric, Inc.; Chula Vista Electric Co.; Global Power Group, Inc.; M&K General Contractors, Inc.; and, Neal Electric, Inc., – each agreement, for a term of three years, with the option for two one-year extensions exercisable at the discretion of the President/CEO, for an aggregate total not-to-exceed amount of \$5,000,000 to provide on-call electrical services for San Diego International Airport's ("SDIA's") Capital Major Maintenance Program.

(Presented by David LaGuardia, Director, Facilities Management)

PUBLIC HEARINGS:

OLD BUSINESS:

8. PRESENTATION AND APPROVAL OF THE AMENDED PREFERRED AIRPORT DEVELOPMENT PLAN CONCEPT (CONTINUED FROM THE FEBRUARY 2, 2017 BOARD MEETING):

The Board is requested to approve the amended preferred concept. RECOMMENDATION: Adopt Resolution No. 2017-0013, refining the preferred Airport Development Plan Concept Alternative Five and directing staff to continue ADP programmatic planning and environmental analysis, based on the amended preferred alternative identified in the presentation and the staff report. (Airport Planning & Noise Mitigation: Angela Jamison, Acting Director)

NEW BUSINESS:

9. APPROVE AND ADOPT A MID-YEAR ADJUSTMENT OF THE CAPITAL PROGRAM BUDGET FOR FISCAL YEARS 2017-2021 TO FUND THE TERMINAL 2 FEDERAL INSPECTION SERVICES PROJECT; AND AUTHORIZE THE PRESIDENT / CEO TO EXECUTE A DESIGN-BUILD AGREEMENT WITH [CONTRACTOR NAME] FOR DESIGN AND CONSTRUCTION, WITH THE OPTION TO INCLUDE POSSIBLE FINANCING FOR THE CONTRACT VALUE OF THE TERMINAL 2 FEDERAL INSPECTION SERVICES FACILITY:

The Board is requested to approve a mid-year adjustment and agreement. RECOMMENDATION: Adopt Resolution No. 2017-____, approving and adopting a mid-year adjustment to the Fiscal Year 2017-2021 Capital Program Budget to fund the Terminal 2 Federal Inspection Services project for a Program budget of \$XXX,000,000; and

Adopt Resolution No. 2017-____, approving and authorizing the President/CEO to negotiate and execute: 1) a Design-Build Agreement with [Contractor Name], for design and construction, with the option to include possible financing for the contract value of the Terminal 2 Federal Inspection Services facility for a Guaranteed Maximum Price (GMP) not-to-exceed \$XXX,000,000; and 2) negotiate and execute future change orders using uncommitted funds within the Program Budget of \$XXX,000,000.

(Development: Jeffrey Woodson, Vice President)

CLOSED SESSION:

10. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:

(Cal. Gov. Code §54956.9(a))

<u>GGTW LLC v San Diego County Regional Airport Authority, et al.</u>

San Diego Superior Court Case No. 37-2016-00032646-CU-BC-CTL

11. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:

(Cal. Gov. Code §54956.9(a))

San Diego County Regional Airport Authority v. American Car Rental, Inc. San Diego Superior Court Case No. 37-2016-00024056-CL-BC-CTL

12. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION:

(Cal. Gov. Code § 54956.9(a) and (d)(1).)

<u>Dryden Oaks, LLC v. San Diego County Regional Airport Authority, et al.</u>,

San Diego Superior Court, North County, Case No. 37-2014-00004077-CU-EINC

13. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to Cal. Gov. Code §§ 54956.9(d)(2)) Re: Investigative Order No. R9-2012-0009 by the California Regional Water Quality Control Board regarding submission of technical reports pertaining to an investigation of bay sediments at the Downtown Anchorage Area in San Diego. Number of potential cases: 1

14. CONFERENCE WITH REAL PROPERTY NEGOTIATORS AND WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

(Gov. Code §§54956.9(d)(e)(1) and 54954.5(b))

Property: Concession leases (food & beverage) with Host, High Flying Foods and SSP

Agency Negotiator: Scott Brickner, Kathy Kiefer and Eric Podnieks

Negotiating Parties: Host, High Flying Foods San Diego Partnership, SSP

America, Inc. and Stellar Partners, Inc.

Under negotiation: rent (price and terms of payment), closure/conversion of locations, new concession buildout, ACDBE participation, lease compliance issues, claim by Host and close outs/permits.

15. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to cal. Gov. Code §54956.9(e)(3)) The Receipt of a Government Claim from VIP Taxi Inc.

16. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to Cal. Gov. Code section 54956.9(e)(3))

The Receipt of a Government Claim from K.S.A.N. L.L.C.

17. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

(Significant exposure to litigation pursuant to Cal. Gov. Code §§ 54956.9(d)(2))

Re: Navy Boat Channel

Number of potential cases: 1

18. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION:

Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of Section 54956.9

Number of potential cases: 1

19. CONFERENCE WITH LEGAL COUNSEL -ANTICIPATED LITIGATION

Significant exposure to litigation pursuant to paragraph (2) of subdivision (d) of

Section 54956.9: 1 case

In re Seaport Airlines, Inc.

U.S. Bankruptcy Court Case No. 16-30406-rld7

20. PUBLIC EMPLOYEE APPOINTMENT:

Cal. Gov. Code §54957

Title: President/Chief Executive Officer

REPORT ON CLOSED SESSION:

DRAFT – Board Agenda Thursday, March 2, 2017 Page 8 of 9

NON-AGENDA PUBLIC COMMENT:

Non-Agenda Public Comment is reserved for members of the public wishing to address the Board on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Board. Please submit a completed speaker slip to the Authority Clerk. *Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.*

Note: Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board.

GENERAL COUNSEL REPORT:

BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT REPORTS FOR BOARD MEMBERS, PRESIDENT/CEO, CHIEF AUDITOR AND GENERAL COUNSEL WHEN ATTENDING CONFERENCES, MEETINGS, AND TRAINING AT THE EXPENSE OF THE AUTHORITY:

BOARD COMMENT:

ADJOURNMENT:

Policy for Public Participation in Board, Airport Land Use Commission (ALUC), and Committee Meetings (Public Comment)

- 1) Persons wishing to address the Board, ALUC, and Committees shall complete a "Request to Speak" form prior to the initiation of the portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to complete a form shall not preclude testimony, if permission to address the Board is granted by the Chair.
- 2) The Public Comment Section at the beginning of the agenda is limited to eighteen (18) minutes and is reserved for persons wishing to address the Board, ALUC, and Committees on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board. A second Public Comment period is reserved for general public comment later in the meeting for those who could not be heard during the first Public Comment period.
- 3) Persons wishing to speak on specific items listed on the agenda will be afforded an opportunity to speak during the presentation of individual items. Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board, ALUC and Committees. Public comment on specific items is limited to twenty (20) minutes ten (10) minutes for those in favor and ten (10) minutes for those in opposition of an item. Each individual speaker will be allowed three (3) minutes, and applicants and groups will be allowed five (5) minutes.
- 4) If many persons have indicated a desire to address the Board, ALUC and Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies. Testimony by members of the public on any item shall be limited to three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.
- 5) Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.
- 6) After a public hearing or the public comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

Additional Meeting Information

NOTE: This information is available in alternative formats upon request. To request an Agenda in an alternative format, or to request a sign language or oral interpreter, or an Assistive Listening Device (ALD) for the meeting, please telephone the Authority Clerk's Office at (619) 400-2400 at least three (3) working days prior to the meeting to ensure availability.

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You may also reach the Administration Building by using public transit via the San Diego Metropolitan Transit System, Route 992. The MTS bus stop at Terminal 1 is a very short walking distance from the Administration Building. ADA paratransit operations will continue to serve the Administration Building as required by Federal regulation. For MTS route, fare and paratransit information, please call the San Diego MTS at (619) 233-3004 or 511. For other Airport related ground transportation questions, please call (619) 400- 2685.

UPCOMING MEETING SCHEDULE

Date	Day	Time	Meeting Type	Location
April 6	Thursday	9:00 a.m.	Regular	Board Room

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Item 7

Board Members

C. April Boling Chairman

Greg Cox Jim Desmond Robert H. Gleason

Jim Jannev Mark Kersey Paul Robinson Michael Schumacher Mary Sessom

Ex-Officio Board Members

Laurie Berman

Eraina Ortega Col. Jason Woodworth

> President / CEO Thella F. Bowens

DRAFT AIRPORT LAND USE COMMISSION **AGENDA**

Thursday, March 2, 2017 9:00 A.M. or immediately following the Board Meeting

San Diego International Airport SDCRAA Administration Building - Third Floor **Board Room** 3225 N. Harbor Drive San Diego, California 92101

Live webcasts of Authority Board meetings can be accessed at http://www.san.org/Airport-Authority/Meetings-Agendas/ALUC

Pursuant to California Public Utilities Code §§ 21670-21679.5, the Airport Land Use Commission ("Commission") is responsible for coordinating the airport planning of public agencies within San Diego County. The Commission has the legal responsibility to formulate airport land use compatibility plans ("ALUCPs") that will (a) provide for the orderly growth of each public airport and the areas surrounding the airport within the County and (b) safeguard the general welfare of the inhabitants within the vicinity of each airport and the public in general. Pursuant to §21670.3, the San Diego County Regional Airport Authority serves as the Commission.

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DRAFT – Airport Land Use Commission Agenda Thursday, March 2, 2017 Page 2 of 3

CALL TO ORDER:

PLEDGE OF ALLEGIANCE:

ROLL CALL:

NON-AGENDA PUBLIC COMMENT:

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CONSENT AGENDA (Items 1):

The Consent Agenda contains items that are routine in nature and non-controversial. It also contains consistency determinations that have been deemed consistent or conditionally consistent. The matters listed under 'Consent Agenda' may be approved by one motion. Any Commission Member may remove an item for separate consideration. Items so removed will be heard before the scheduled New Business items, unless otherwise directed by the Chair.

1. APPROVAL OF MINUTES:

The Airport Land Use Commission is requested to approve minutes of prior meetings.

RECOMMENDATION: Approve the minutes of the February 2, 2017 regular meeting.

CONSISTENCY DETERMINATIONS

PUBLIC HEARINGS:

OLD BUSINESS:

NEW BUSINESS:

COMMISSION COMMENT:

ADJOURNMENT:

Policy for Public Participation in Board, Airport Land Use Commission (ALUC), and Committee Meetings (Public Comment)

- 1) Persons wishing to address the Board, ALUC, and Committees shall complete a "Request to Speak" form prior to the initiation of the portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to complete a form shall not preclude testimony, if permission to address the Board is granted by the Chair.
- 2) The Public Comment Section at the beginning of the agenda is limited to eighteen (18) minutes and is reserved for persons wishing to address the Board, ALUC, and Committees on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board. A second Public Comment period is reserved for general public comment later in the meeting for those who could not be heard during the first Public Comment period.
- 3) Persons wishing to speak on specific items listed on the agenda will be afforded an opportunity to speak during the presentation of individual items. Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board, ALUC and Committees. Public comment on specific items is limited to twenty (20) minutes ten (10) minutes for those in favor and ten (10) minutes for those in opposition of an item. Each individual speaker will be allowed three (3) minutes, and applicants and groups will be allowed five (5) minutes.
- 4) If many persons have indicated a desire to address the Board, ALUC and Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies.

 Testimony by members of the public on any item shall be limited to three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.
- 5) Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.
- 6) After a public hearing or the public comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

Additional Meeting Information

NOTE: This information is available in alternative formats upon request. To request an Agenda in an alternative format, or to request a sign language or oral interpreter, or an Assistive Listening Device (ALD) for the meeting, please telephone the Authority Clerk's Office at (619) 400-2400 at least three (3) working days prior to the meeting to ensure availability.

For your convenience, the agenda is also available to you on our website at www.san.org.

For those planning to attend the Board meeting, parking is available in the public parking lot located directly in front of the Administration Building. Bring your ticket to the third floor receptionist for validation.

You may also reach the Administration Building by using public transit via the San Diego Metropolitan Transit System, Route 992. The MTS bus stop at Terminal 1 is a very short walking distance from the Administration Building. ADA paratransit operations will continue to serve the Administration Building as required by Federal regulation. For MTS route, fare and paratransit information, please call the San Diego MTS at (619) 233-3004 or 511. For other Airport related ground transportation questions, please call (619) 400- 2685.

UPCOMING MEETING SCHEDULE						
Date	Day	Time	Meeting Type	Location		
April 6	Thursday	9:00 a.m.	Regular	Board Room		