

SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY

Board Members

C. April Boling
Chairman

Greg Cox
Jim Desmond
Robert H. Gleason
Lloyd B. Hubbs
Jim Janney
Mark Kersey
Paul Robinson
Mary Sessom

Ex-Officio Board Members

Laurie Berman
Eraina Ortega
Col. Jason Woodworth

President / CEO

Thella F. Bowens

CAPITAL IMPROVEMENT PROGRAM OVERSIGHT COMMITTEE and SPECIAL BOARD MEETING AGENDA

Thursday, October 27, 2016
9:00 A.M.

San Diego International Airport
SDCRAA Administration Building -- Third Floor
Board Room
3225 N. Harbor Drive
San Diego, CA 92101

This Agenda contains a brief general description of each item to be considered. The indication of a recommended action does not indicate what action (if any) may be taken. If comments are made to the Board without prior notice or are not listed on the Agenda, no specific answers or responses should be expected at this meeting pursuant to State law.

Staff Reports and documentation relating to each item of business on the Agenda are on file in Corporate & Information Governance and are available for public inspection.

NOTE: Pursuant to Authority Code Section 2.15, all Lobbyists shall register as an Authority Lobbyist with the Authority Clerk within ten (10) days of qualifying as a lobbyist. A qualifying lobbyist is any individual who receives \$100 or more in any calendar month to lobby any Board Member or employee of the Authority for the purpose of influencing any action of the Authority. To obtain Lobbyist Registration Statement Forms, contact the Corporate & Information Governance/Authority Clerk Department.

PLEASE COMPLETE A "REQUEST TO SPEAK" FORM PRIOR TO THE COMMENCEMENT OF THE MEETING AND SUBMIT IT TO THE AUTHORITY CLERK. **PLEASE REVIEW THE POLICY FOR PUBLIC PARTICIPATION IN BOARD AND BOARD COMMITTEE MEETINGS (PUBLIC COMMENT) LOCATED AT THE END OF THE AGENDA.**

The Authority has identified a local company to provide oral interpreter and translation services for public meetings. If you require oral interpreter or translation services, please telephone the Corporate & Information Governance/ Authority Clerk Department with your request at (619) 400-2400 at least three (3) working days prior to the meeting.

CALL TO ORDER:

PLEDGE OF ALLEGIANCE:

ROLL CALL:

Committee Members: Gleason, Hubbs (Chair), Janney, Robinson

NON-AGENDA PUBLIC COMMENT:

Public Comment is reserved for members of the public wishing to address the Committee on matters for which another opportunity to speak **is not provided on the Agenda**, and which is within the jurisdiction of the Committee. Please submit a completed speaker slip to the Authority Clerk. ***Each individual speaker is limited to three (3) minutes. Applicants, groups and jurisdictions referring items to the Board for action are limited to five (5) minutes.***

Note: Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board.

NEW BUSINESS:

1. APPROVAL OF MINUTES:

RECOMMENDATION: Approve the minutes of the July 14, 2016 regular meeting.

2. SUSTAINABILITY MANAGEMENT PLANNING & PROJECTS:

(Environmental Affairs: Brendan Reed, Director)

3. TERMINAL 2 PARKING PLAZA UPDATE:

(Airport Design & Construction: Bob Bolton, Director)

4. FIS PROCUREMENT UPDATE:

(Development: Jeffrey Woodson and Procurement & Small Business Development: Jana Vargas, Director)

5. RENTAL CAR CENTER AND PARKING PLAZA FINANCE UPDATE:

(Business & Financial Management: Geoff Bryant, Manager Airport Finance)

6. PUBLIC OUTREACH UPDATE:

(Vision, Voice & Engagement: Diana Lucero, Director)

7. PUBLIC ART UPDATE:

(Vision, Voice & Engagement: Lauren Lockhart, Art Program Mgr.)

8. SMALL BUSINESS DEVELOPMENT REPORT:

(Procurement & Small Business: Regina Brown, Small Business Development Mgr.)

NON-AGENDA PUBLIC COMMENT:

COMMITTEE MEMBER COMMENTS:

ADJOURNMENT:

**Policy for Public Participation in Board, Airport Land Use Commission (ALUC),
and Committee Meetings (Public Comment)**

- 1) Persons wishing to address the Board, ALUC, and Committees shall complete a "Request to Speak" form prior to the initiation of the portion of the agenda containing the item to be addressed (e.g., Public Comment and General Items). Failure to complete a form shall not preclude testimony, if permission to address the Board is granted by the Chair.
- 2) The Public Comment Section at the beginning of the agenda is limited to eighteen (18) minutes and is reserved for persons wishing to address the Board, ALUC, and Committees on any matter for which another opportunity to speak is not provided on the Agenda, and on matters that are within the jurisdiction of the Board. A second Public Comment period is reserved for general public comment later in the meeting for those who could not be heard during the first Public Comment period.
- 3) Persons wishing to speak on specific items listed on the agenda will be afforded an opportunity to speak during the presentation of individual items. Persons wishing to speak on specific items should reserve their comments until the specific item is taken up by the Board, ALUC and Committees. Public comment on specific items is limited to twenty (20) minutes – ten (10) minutes for those in favor and ten (10) minutes for those in opposition of an item. Each individual speaker will be allowed three (3) minutes, and applicants and groups will be allowed five (5) minutes.
- 4) If many persons have indicated a desire to address the Board, ALUC and Committees on the same issue, then the Chair may suggest that these persons consolidate their respective testimonies. Testimony by members of the public on any item shall be limited to **three (3) minutes per individual speaker and five (5) minutes for applicants, groups and referring jurisdictions.**
- 5) Pursuant to Authority Policy 1.33 (8), recognized groups must register with the Authority Clerk prior to the meeting.
- 6) After a public hearing or the public comment portion of the meeting has been closed, no person shall address the Board, ALUC, and Committees without first obtaining permission to do so.

Additional Meeting Information

NOTE: This information is available in alternative formats upon request. To request an Agenda in an alternative format, or to request a sign language or oral interpreter, or an Assistive Listening Device (ALD) for the meeting, please telephone the Authority Clerk's Office at (619) 400-2400 at least three (3) working days prior to the meeting to ensure availability.

For your convenience, the agenda is also available to you on our website at www.san.org.

For those planning to attend the Board meeting, parking is available in the public parking lot located directly in front of the SDCRAA Administration Building. Bring your ticket to the third floor receptionist for validation.

You may also reach the SDCRAA Administration Building by using public transit via the San Diego MTS system, Route 992. For route and fare information, please call the San Diego MTS at (619) 233-3004 or 511.

DRAFT
SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY
CAPITAL IMPROVEMENT PROGRAM OVERSIGHT COMMITTEE MEETING
MINUTES
THURSDAY, JULY 14, 2016
SAN DIEGO INTERNATIONAL AIRPORT
BOARD ROOM

CALL TO ORDER: Chair Hubbs called the meeting of the Capital Improvement Program Oversight Committee Meeting to order at 9:02 a.m. on Thursday, July 14, 2016, in the Board Room of the San Diego International Airport, SDCRAA Administration Building, 3225 N. Harbor Drive, San Diego, CA 92101.

PLEDGE OF ALLEGIANCE: Chairman Boling led the Pledge of Allegiance.

ROLL CALL:

PRESENT: Committee Members: Hubbs, Janney, Robinson

 Board Members: Boling

ABSENT: Committee Members: Gleason

ALSO PRESENT: Thella F. Bowens, President/CEO; Amy Gonzalez, General Counsel;
 Linda Gehlken, Assistant Authority Clerk I; Vanessa Scarbrough,
 Assistant Authority Clerk II

NON-AGENDA PUBLIC COMMENT: None.

NEW BUSINESS:

1. APPROVAL OF MINUTES:

RECOMMENDATION: Approve the minutes of the April 28, 2016 regular meeting.

ACTION: Moved by Board Member Janney and seconded by Board Member Hubbs to approve staff's recommendation. Motion carried unanimously, noting Board Member Gleason as ABSENT.

2. STRATEGIC ENERGY PLAN:

Brendan Reed, Director, Environmental Affairs and Calum Thompson, Sustainability Engineer, AECOM, provided a presentation on the Strategic Energy Plan, which included an Overview of Purpose, Utility Working Group, Step Process, Draft Goals and Actions, Road Map and Next Steps.

3. **STORM WATER BEST MANAGEMENT PRACTICES DESIGN MANUAL:**
Richard Gilb, Manager, Environmental Affairs, provided a presentation on the Storm Water Best Management Practices Design Manual, which included Origin and History, Application of the Best Management Practices (BMP) Design Manual, Priority Development Projects (PDP) Definition, Changes to PDP Categories, PDP Exemptions, Change – Definition of Development, Change – Treatment Control Selection, Change – Pre vs. Post-Development, Requirements for All Projects, Requirements for PDP's, Harvest and Use Feasibility, Infiltration Feasibility, Biofiltration Criteria, Proprietary Biofiltration BMP's, and Offsite Alternative Compliance Option.
4. **TERMINAL 2 PARKING PLAZA UPDATE:**
Bob Bolton, Director, Airport Design and Construction, provided an update on the Terminal 2 Parking Plaza which included Key Project Milestones, Site Phasing, Unique Features, Public Art, Public Outreach, Construction in Progress, Program Budget, and Next Steps.
5. **PUBLIC ART UPDATE:**
Lauren Lockhart, Art Program Manager, Vision, Voice & Engagement, provided an update which included Dazzle, Palm Street Park Public Art Project Site, Parking Plaza Lobby Stair Artist Mark Reigelman II, and Parking Plaza Lobby Stair Public Art Ball-Nogues Studio, LLC, and Conservation and Maintenance.

Board Member Robinson left the dais at 10:06 a.m.

6. **RENTAL CAR CENTER UPDATE:**
Bob Bolton, Director, Airport Design and Construction, provided a Rental Car Center Update which included Key Construction Milestones, Added Construction Punchlist, Planned Need for Added Signage, Additional Buses, Admiral Boland Way Signage and Striping, Public Art Dedication, Environmental Features, Building Operational Performance, Rental Car Center Budget Cost Update, and Rental Car Center Small Business.

In response to concern expressed by Chairman Boling regarding jeopardizing potential cost savings by delaying the purchase of additional Rental Car Center buses, Angela Shafer-Payne, Vice President, Operations, stated that due to the long lead time needed in acquiring new buses, it is important to complete a usage analysis to determine the accurate number of buses needed prior to ordering additional ones.

Ms. Bowens stated that ensuring full use of the Rental Center buses already in operation is important since Customer Facilities Charges (CFC) were used to purchase them. She also stated that by ordering all buses at the same time, the consistency of the operation will not be jeopardized.

Ms. Payne stated that data collected during this peak rental car usage month will be compared to what was provided by the Authority's consultant to assess what is truly needed. She stated that the information will be brought back to the Board in the Fall of 2016.

7. RENTAL CAR CENTER AND PARKING PLAZA FINANCIAL UPDATE:

Geoff Bryant, Manager, Business & Financial Management, provided a financial presentation on the Rental Car Center (RCC) and Parking Plaza which included RCC Program Enabling Projects Summary, Parking Plaza Actual Costs as of May 31, 2016, and Parking Plaza Cost Trend as of May 31, 2016.

8. SMALL BUSINESS DEVELOPMENT REPORT:

Regina Brown, Manager, Small Business Development, provided an overview report on Small Business Development which included Parking Plaza Opportunity Awareness, Parking Plaza Dollars Awarded, Small Business Development Opportunity Awareness Events, and Education and Training.

NON-AGENDA PUBLIC COMMENT: None.

COMMITTEE MEMBER COMMENTS: None.

ADJOURNMENT: The meeting adjourned at 10:32 a.m.

APPROVED BY A MOTION OF THE CAPITAL IMPROVEMENT PROGRAM
OVERSIGHT COMMITTEE THIS 27th DAY OF OCTOBER, 2016.

JEFFREY WOODSON
VICE PRESIDENT, DEVELOPMENT

ATTEST:

LINDA GEHLKEN
ASSISTANT AUTHORITY CLERK I



Sustainability Management Planning & Projects

October 27, 2016 CIPOC Meeting

Brendan Reed
Director, Environmental Affairs

Complex Environmental Issues

Municipal, Industrial, &
Construction Storm Water

Air Emission Sources
(Generators & Vehicles)

Former NTC
Landfill Site

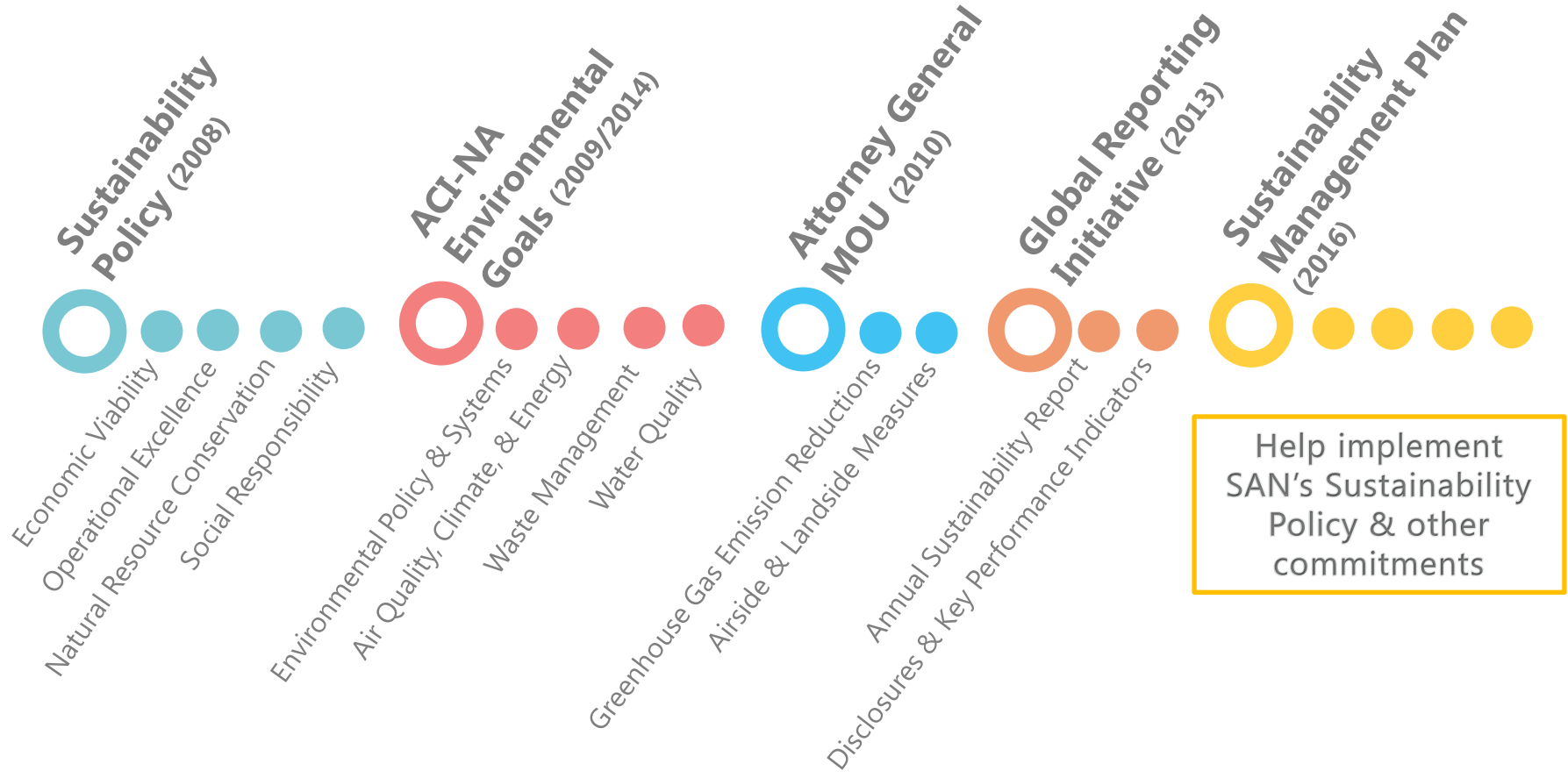
Campus Utilities
(Energy, Water, &
Waste)

Legacy Site
Contamination

Protected CA
Least Tern Habitat

Sea Level Rise &
Other Climate
Change Impacts

SAN Sustainability History



Airport Sustainability Management Plans are...

“a comprehensive and systematic framework for integrating sustainability into an airport’s long-range planning and operations.”





Sustainability Mgmt. Planning

Typical Components

Complete baseline assessments

Defines objectives & strategies

Identifies funding mechanisms

Outlines stakeholder engagement

Establishes a “Plan, Do, Check, Adjust” cycle

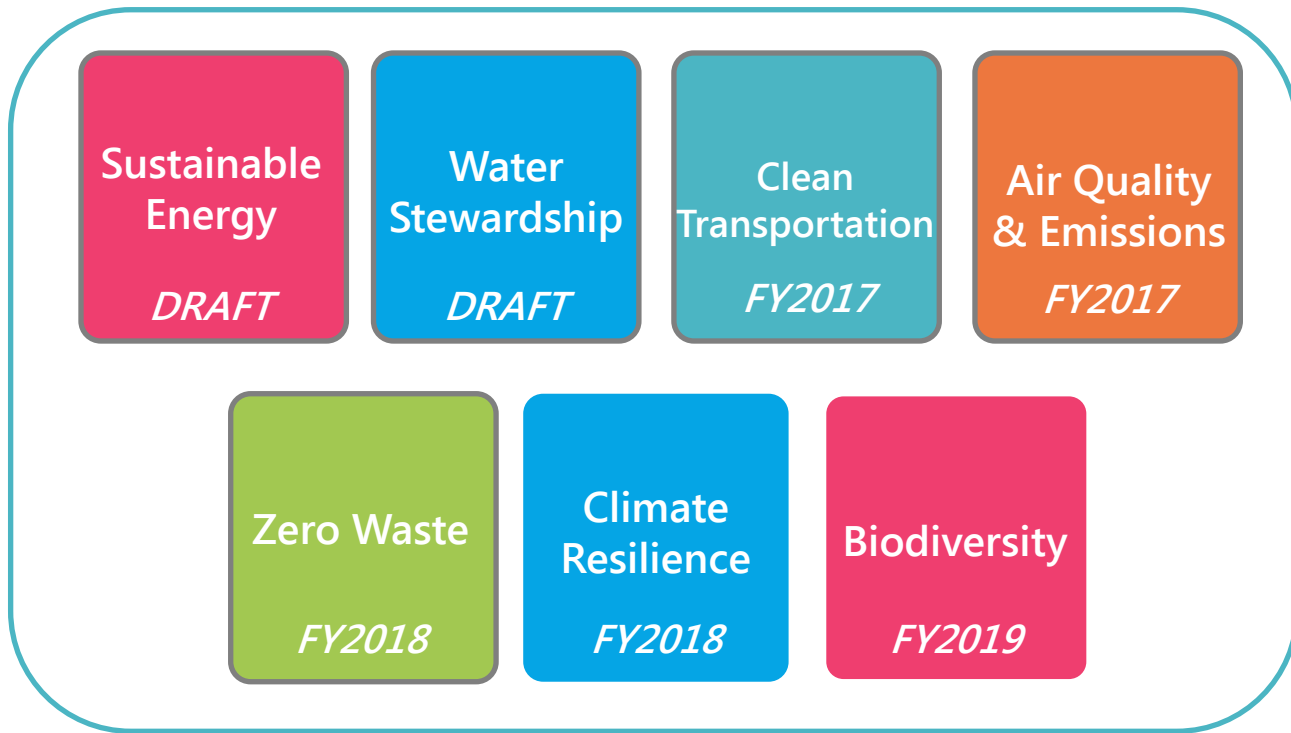
SAN Sustainability Mgmt. Plan

Grant-Funded Topic Areas



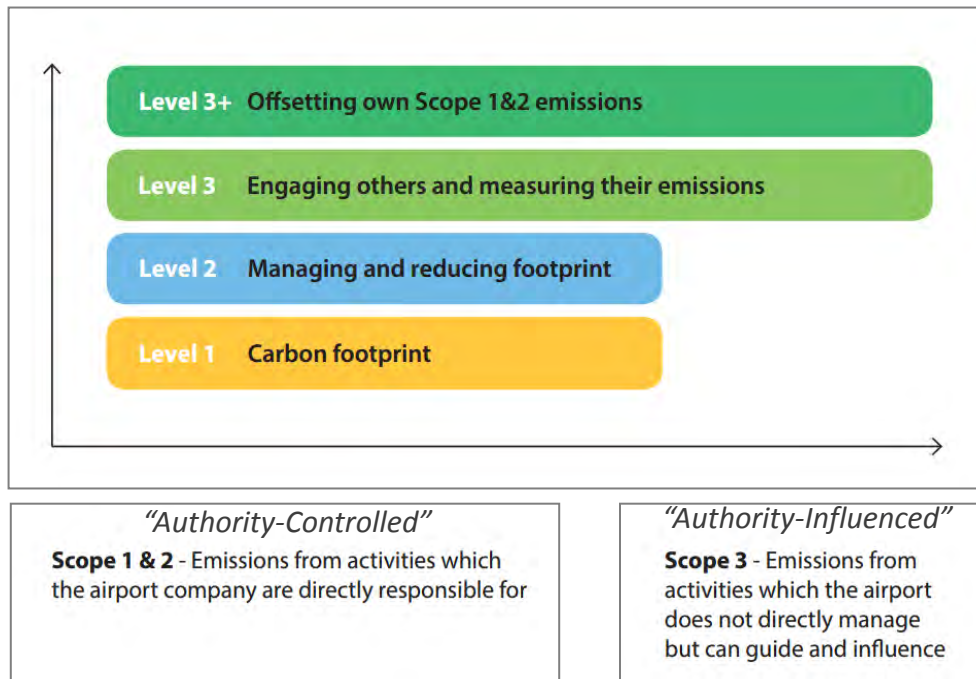
SAN Sustainability Mgmt. Plan

Grant-Funded Topic Areas



- Create GHG emission reduction opportunities

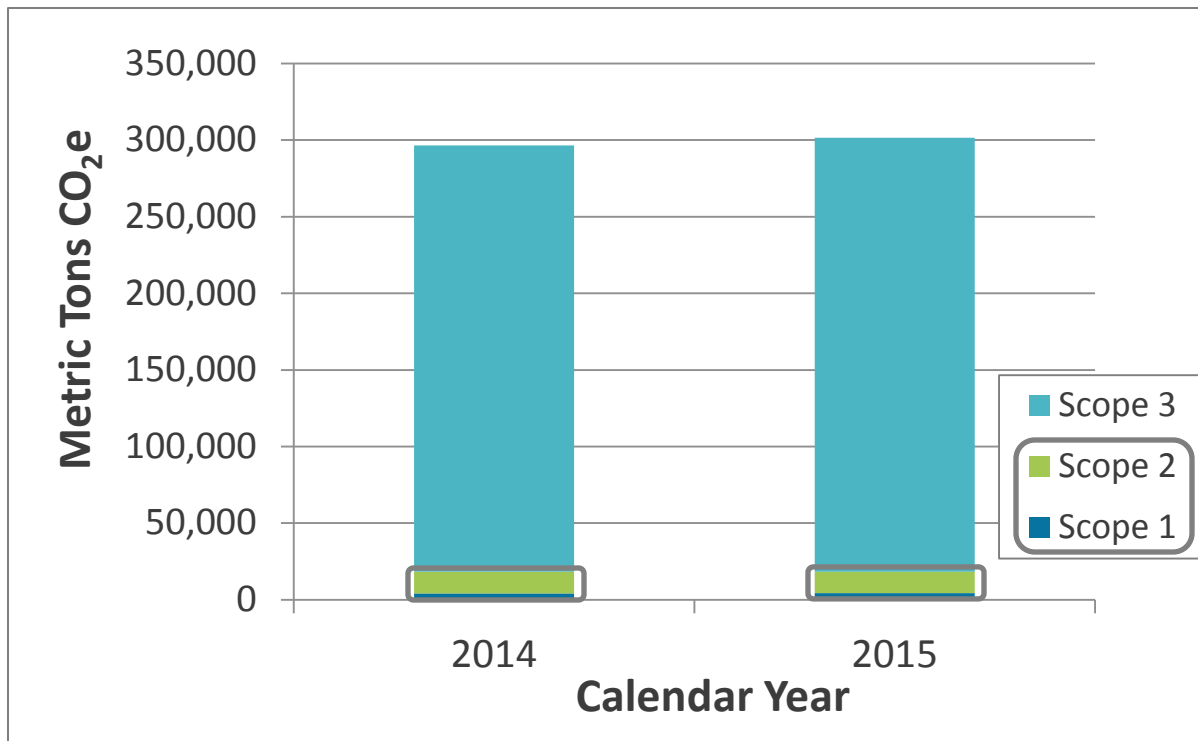
ACI Airport Carbon Accreditation



- Requires 3rd-Party Verification & Annual Recertification

ACI Airport Carbon Accreditation

Recent Greenhouse Gas Emission Inventories

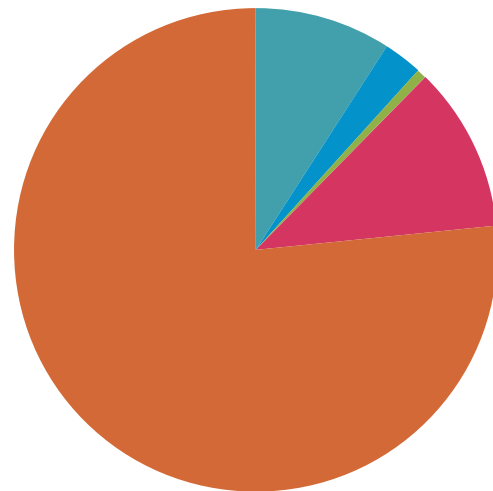


- 0.5% reduction in Authority-controlled GHG emissions

ACI Airport Carbon Accreditation

Recent Greenhouse Gas Emission Inventories

- Shuttles
- Vehicles
- Generators & Boilers
- Other Stationary Sources
- Electricity
- Refrigerants



- Sources of Authority-controlled GHG emissions (2015)

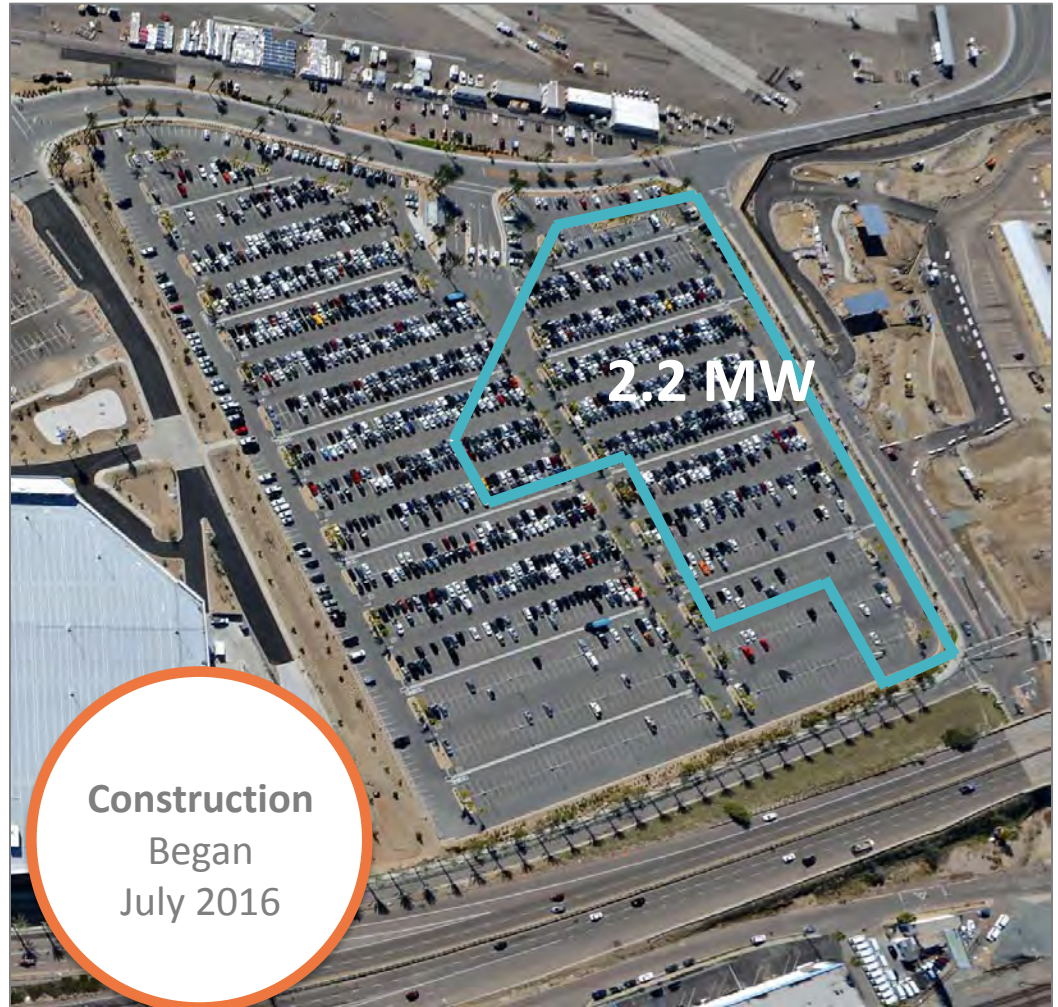
ACI Airport Carbon Accreditation



- One of only 20 North American airports certified

Project Updates

2.2 MW Solar PV
Northside Installation



Construction
Began
July 2016

Project Updates

2.2 MW Solar PV Northside Installation



**Construction
Operational
by Dec. 2016**

Project Updates



Southside Solar PV
4.6 Million kWh Generated



Jet Bridge Rehab Design
Expand Condensate Capture

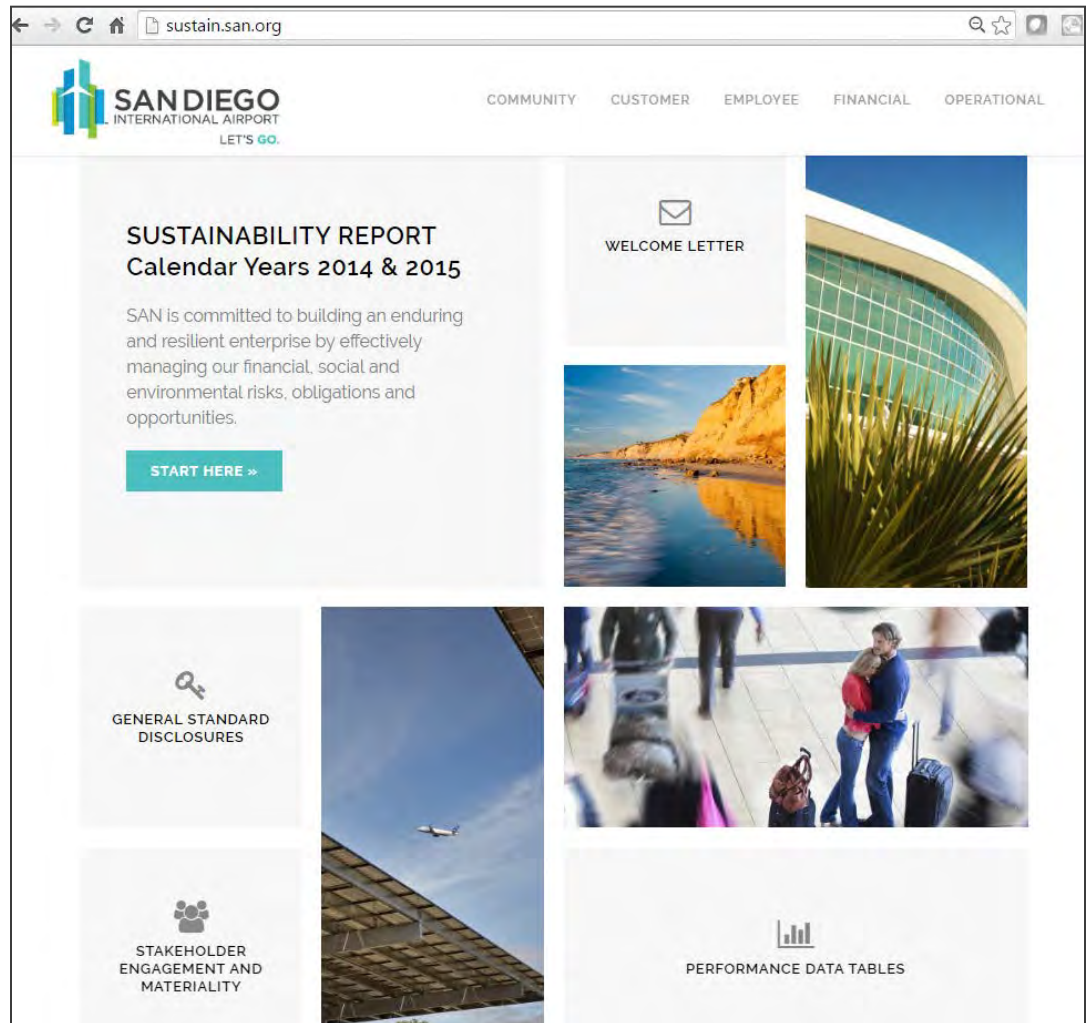


Future Lighting Retrofits
Interior & Exterior

Project Updates

2014-2015 Sustainability Report

sustain.san.org





Questions?

Brendan Reed
Environmental Affairs Director

www.san.org/green



Capital Improvement Program Oversight Committee

Terminal 2 Parking Plaza
Update

October 27, 2016

Presented by:
Bob Bolton
Director, Airport Design & Construction

An aerial photograph of the San Diego International Airport, focusing on Terminal 2 and the adjacent parking plaza. The terminal building is a large, modern structure with a curved roof and multiple levels. The parking plaza is a large, paved area with many parking spaces, some of which are filled with cars. The surrounding area includes roads, green spaces, and other airport infrastructure.

Presentation Topics

Terminal 2 Parking Plaza



Key Project Milestones



Site Phasing



Update on Current Design



Construction Progress



Program Budget



Next Steps



SAN DIEGO
INTERNATIONAL AIRPORT.
LET'S GO.

Key Project Milestones

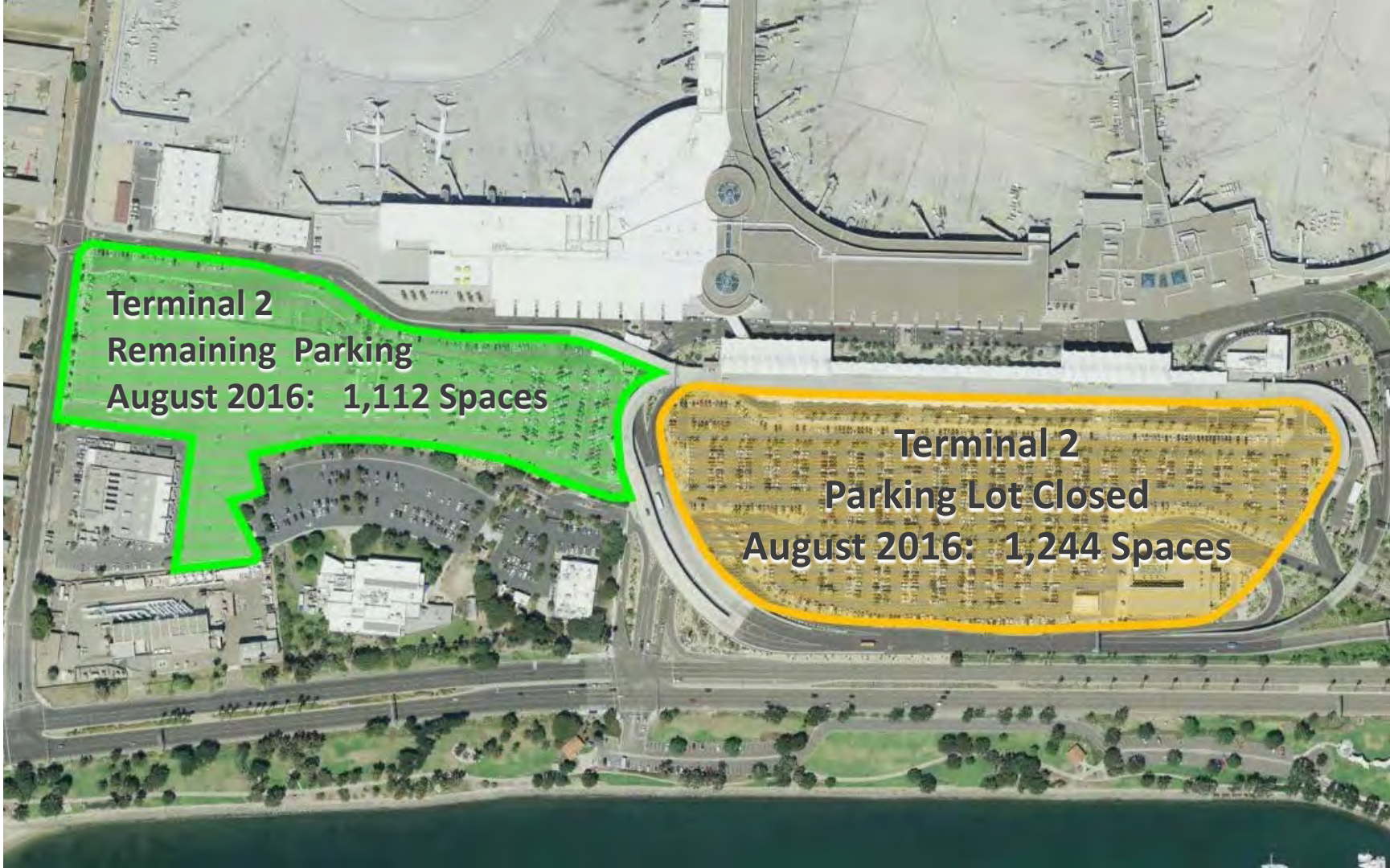
Anticipated Milestone Events	Planned Dates
Schematic Design	Complete
Request Board Approval of Full Program Budget & Maximum Project Budget for Design-Builder	Complete
Enabling Work	Complete
Coastal Development Permit Issued August 2016	Complete
T2 Parking Lot Closure Start August 6, 2016	Complete
Construction Groundbreaking September 14, 2016	Complete
Construction Substantial Completion	Summer 2018
Parking Plaza Operational	Summer 2018

Parking Plaza Site



Terminal 2
Parking Plaza Site

T2 Close-in Parking




**Terminal 2
Remaining Parking
August 2016: 1,112 Spaces**

**Terminal 2
Parking Lot Closed
August 2016: 1,244 Spaces**

SAN Park Terminal 2 West

**Parking Lot is
Approximately
90% Full**

An aerial photograph of an airport terminal and its surrounding parking areas. A large, irregularly shaped parking lot is highlighted with a bright green outline. The lot is filled with numerous cars, and there are some trees and landscaping within the lot. To the north of the lot is a large terminal building with two aircraft parked at gates. To the south and west are other airport buildings and parking areas.

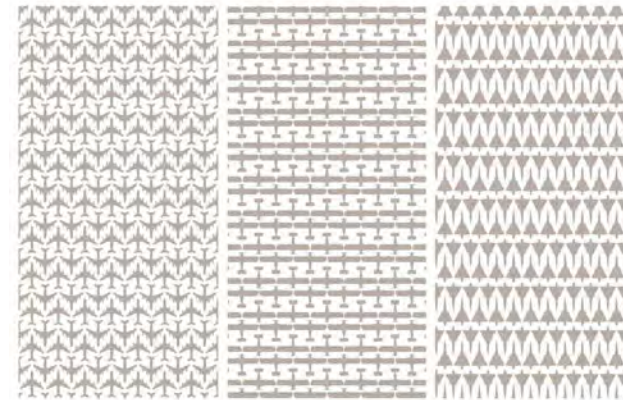
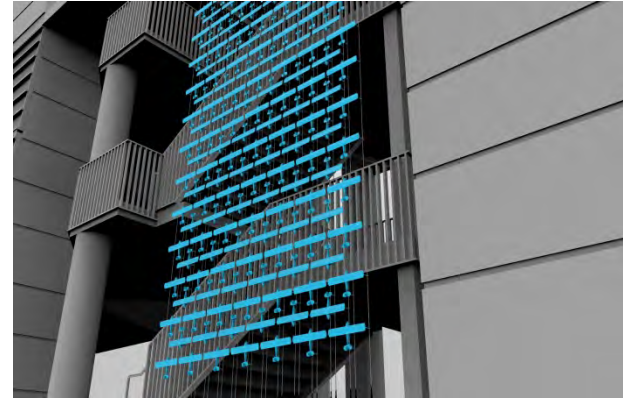
**Terminal 2
Remaining Parking
August 2016: 1,112 Spaces**



Current Design



Elevator Lobby with Art Screen



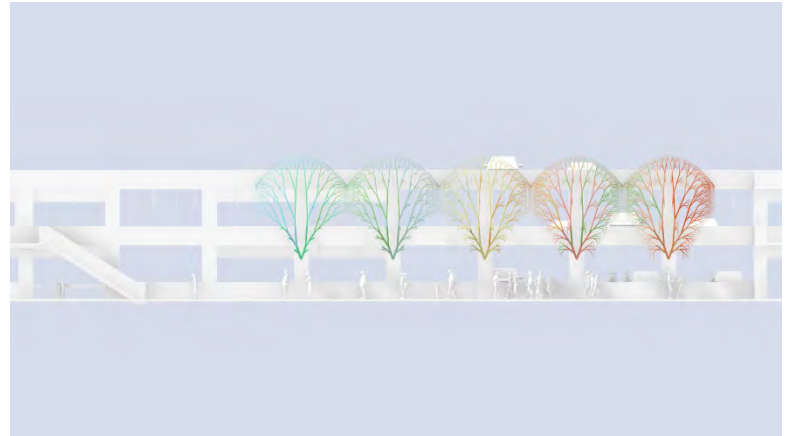
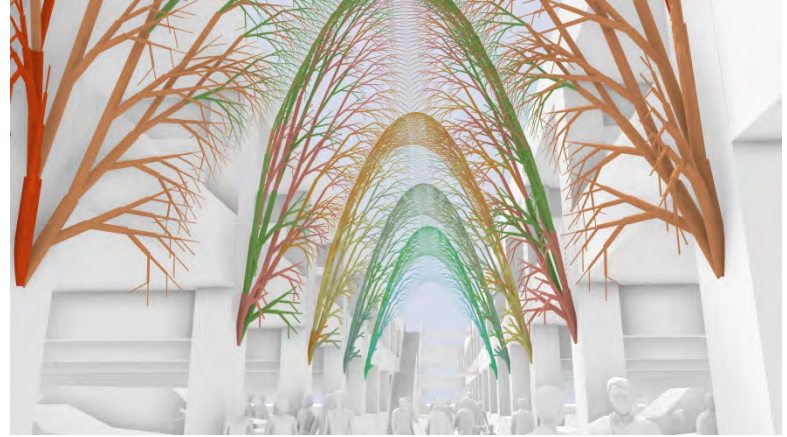
Artist: Mark Reigelman 7

Current Design

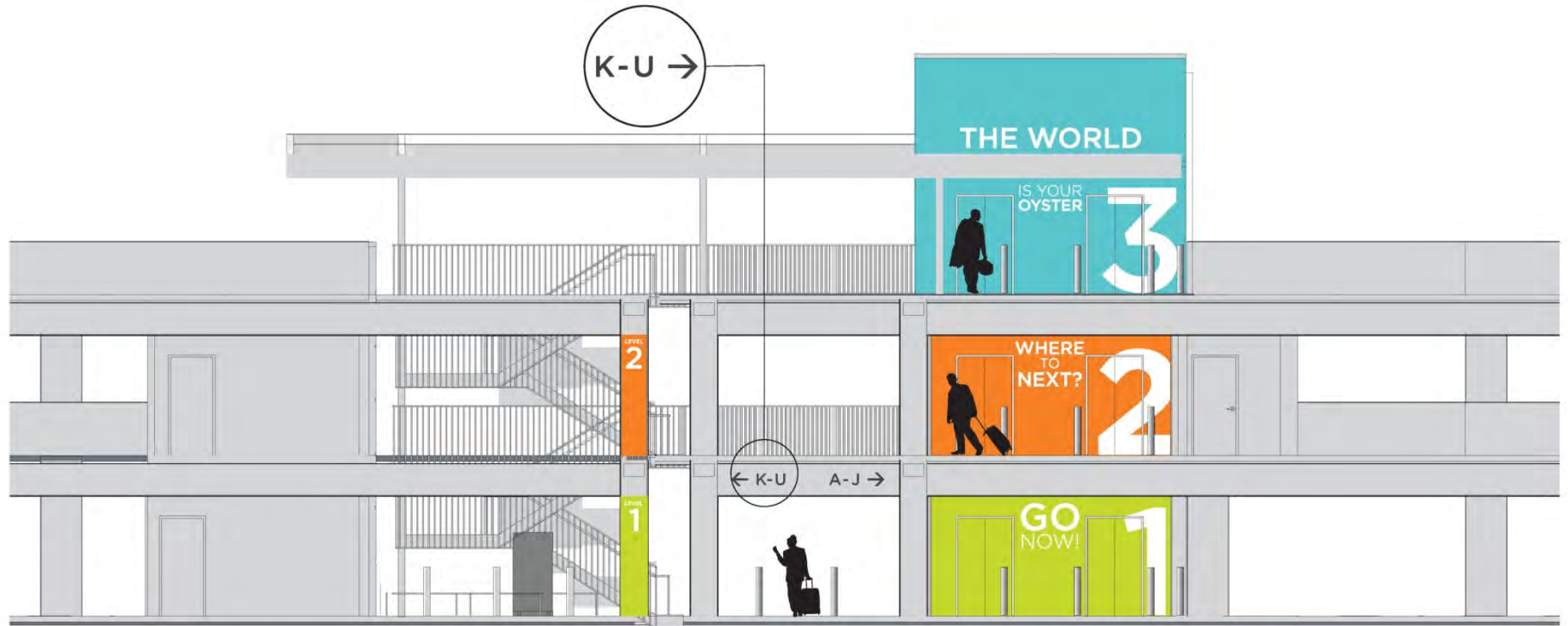


Lightwell with Art Vaults Above

Artist: Ball-Nogues Studio



Current Design



Current Wayfinding Brand Concept at Elevator Lobby

Ground Breaking—September 14, 2016



Photographs by Pablo Mason



Construction Progress



Pile Driving



Asphalt Demolition



Parking Lot Demolition in Progress

Construction Progress



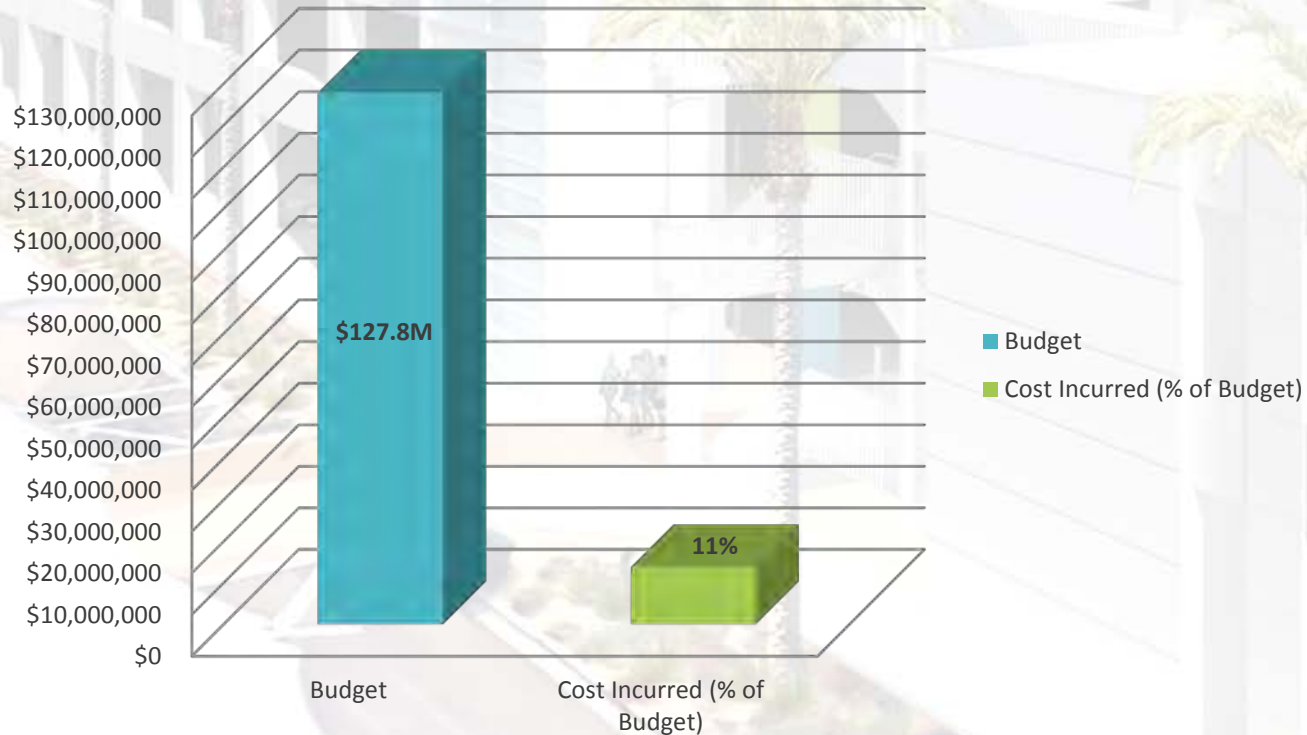
12 KV Relocation—Digging New Trenches



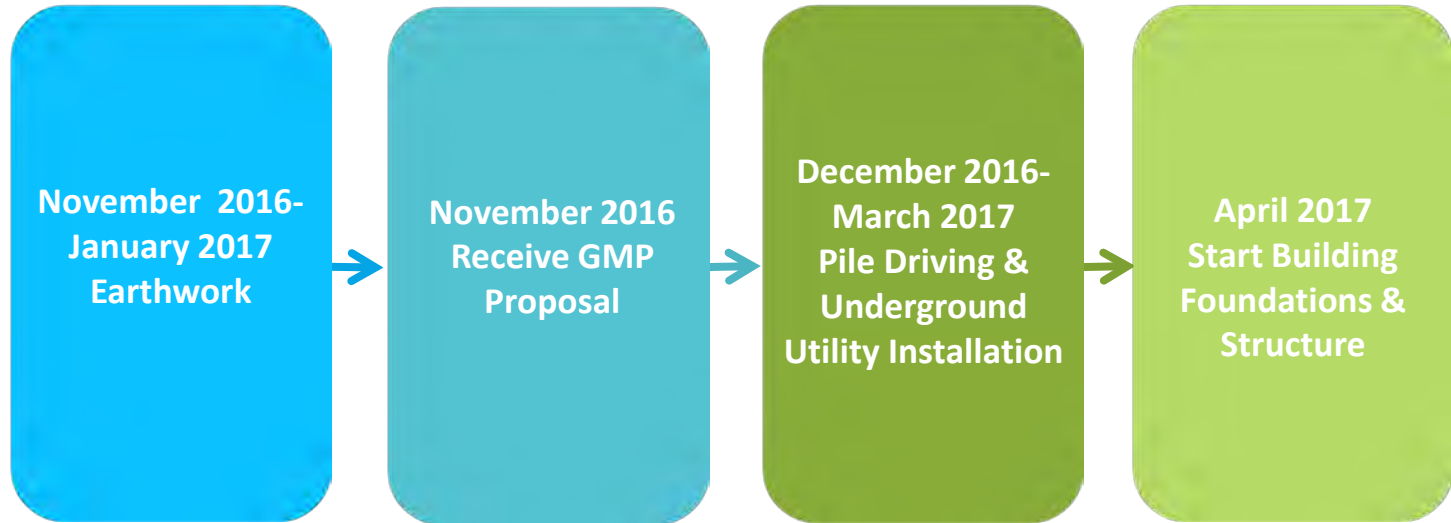
12 KV Relocation—New Ductbanks

Program Budget

T2 Parking Plaza
Cost through August 31, 2016



Next Steps





Revised 10/24/16

FIS Procurement Update



SANDIEGO

INTERNATIONAL AIRPORT

LET'S **GO.**

Jeffrey Woodson

Vice President, Development

Jana Vargas Procurement
Director

Procurement Schedule

PROCUREMENT ACTIVITY	PROPOSED DATE	Status
Industry Forum	October 5, 2015	Complete
Release RFQ	October 10, 2016	Complete
Pre-Submittal Conference/Job Walk (2)	October 19/20, 2016	Complete
Last day to submit written questions	October 27, 2016	
Statement of Qualifications Due Date	November 10, 2016	
Anticipated Shortlist Selection Date	November 30, 2016	
Mandatory Kick-off Meeting	December 2016	
Issue draft RFP, Project Materials and Collaborative Dialogue Meeting Guide to Selected Shortlist	December 2016	
Collaborative Dialog Meetings	January 2017	
Update Authority Board	January 2017	
Issue final RFP	February 2017	
Response Due Date with firm fixed price	February 2017	
Anticipated Contract Award	March 2017	

Vendor Participation

- 71 Participants attended the Industry Forum on October 5, 2016
- Over 2000 Vendors were notified of the Contracting Opportunity
- As of October 14, 2016 - 114 Vendors have confirmed their interest by downloading the opportunity.
 - 104 Bidders and 10 Non-bidders
 - 60 Local Business Enterprises
 - 28 Small Business Enterprises
 - 41 participants from 28 firms confirmed attendance for the job-walks scheduled on October 19th & 20th

Collaborative Dialogue Meetings

The Authority intends to conduct a series of Collaborative Dialogue Meetings (“CDMs”) with each shortlisted respondent.

- CDMs will enable the Authority to engage teams in confidential and collaborative discussions on their vision for the FIS
- Topics may include: Construction phases, schedule, design innovations and performance standards, Custom and Border Protection (CBP) requirements, construction financing approach etc.
- Procedures and protocols for the CDMs will be distributed and discussed at the Mandatory Kick-off Meeting.

FIS Financing

- Developer Financing Proposals
 - Encouraged but not required
 - Total project \$100 million to \$200 million
 - Construction period – close to Date of Beneficial Occupancy (DBO)
 - Payment Options
 - Single payment upon certification of DBO
 - Authority may consider milestone payments during construction
- Approval for any financing resides solely with the Authority Board



Questions?

• Ticketing
U.S. Airways



Capital Improvement Program Oversight Committee

RCC and Parking Plaza
Finance Update

October 27, 2016

Presented by:

Geoff Bryant

Manager, Airport Finance



Rental Car Center (RCC) Financial Overview

RCC Program

Actual costs as of August 31, 2016

(amounts expressed in thousands)

RCC and Enabling Projects	Project Costs as budgeted	Actual Costs to date	Remaining
RCC project	\$ 312,358	\$ 295,885	\$ 16,472
Enabling Projects ¹	38,420	32,620	5,800
Bus Acquisition and Staging Area ¹	21,580	16,444	5,136
SDIA Wayfinding Signage/Directories - RCC ¹	2,210	1,813	397
N. Side Access Improvements and Security gates ¹	2,605	0	2,605
Grand Total	\$ 380,939	\$ 343,871	\$ 37,069

¹Depicts portion of projects that are estimated to be eligible for CFC funding

RCC Program Enabling Projects Summary

Projects <i>(all numbers in \$000's)</i>	Total	Sources of Funds	
		CFC	Other Funding*
Interior North Side Road and Utilities	\$ 17,815	\$ 8,010	\$ 9,805
Sassafrass Street Widening	6,000	6,000	0
North Side Utility Infrastructure - Storm Drain Trunk	15,865	2,856	13,009
Terminal Link Road	16,597	14,292	2,305
Airport Electrical Distribution System	28,382	5,297	23,085
Northside Additional Landscaping	3,854	1,965	1,889
	\$ 88,513	\$ 38,420	\$ 50,093

** Other Funding includes previously issued GARB bonds , grants and airport cash*



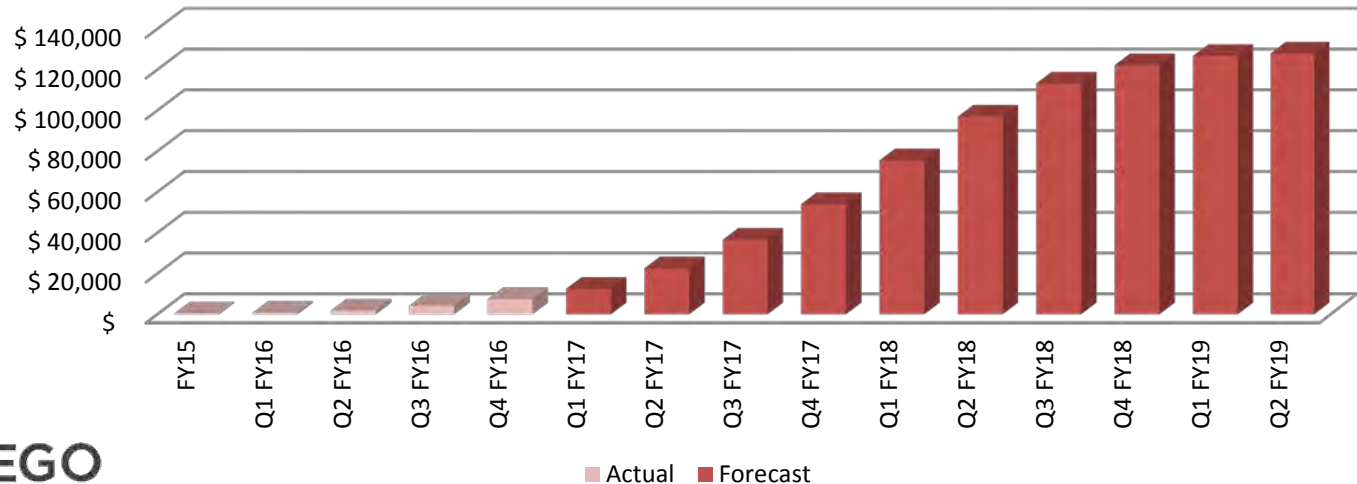
Parking Plaza Overview

Parking Plaza Cost

As of August 31, 2016

(amounts expressed in thousands)

Parking Plaza Project	Project Costs as Budgeted	Actual Costs	Remaining unspent
Totals	\$ 127,800	\$ 13,756	\$ 114,044



Questions





Public Outreach Update

CIPOC Meeting

October 27, 2016

Public Outreach Update



Parking Plaza Groundbreaking



Parking Plaza Public Outreach

- Sustained Program
- Look Ahead
- Marketing Activities



Rental Car Center Video



Questions

Parking Plaza Groundbreaking

September 14, 2016



Parking Plaza Groundbreaking


September 14, 2016





Parking Plaza Public Outreach: Sustained Program

- Construction hotline
- Construction alert system
- Crisis communications plan

An aerial photograph of San Diego, California, showing the San Diego International Airport in the foreground with its large parking lots and terminal buildings. The city skyline is visible in the middle ground, and the San Diego Bay is to the right. The background features the San Diego mountains under a blue sky with scattered white clouds.

Parking Plaza Public Outreach: Look Ahead

Pile driving outreach to:

- Travelers
- San Diego County residents & neighboring communities
- Local business & community groups
- Government officials & staff
- Media



Marketing Activities During Construction

Ensuring that travelers know that parking is still available

- New website dedicated to Parking Reservation System
- Radio
- Digital Media
- Outdoor Board
- Social Media
- Business Outreach

Questions?





Item 7
ARRIVE, DEPART,
BE INSPIRED.

Public Art Update

Lauren Lockhart

Arts Program Manager

October 27, 2016



DAZZLE INSPIRATION

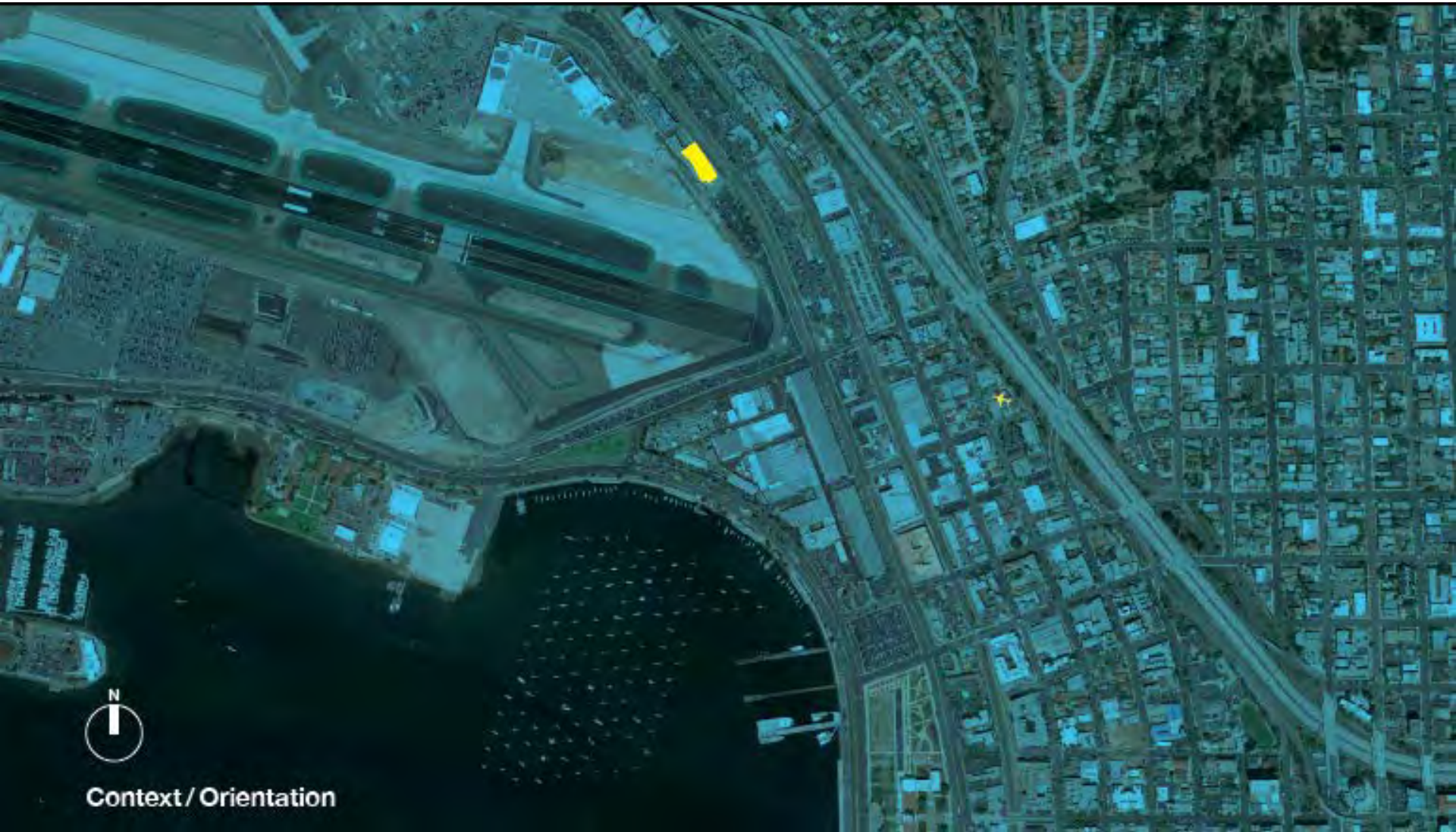


E-PAPER TECHNOLOGY



Ueberall is collaborating with **Eink Corporation**, the leading developer and provider of electronic paper displays. Dazzle will be the first-ever application of this technology on an architectural scale.



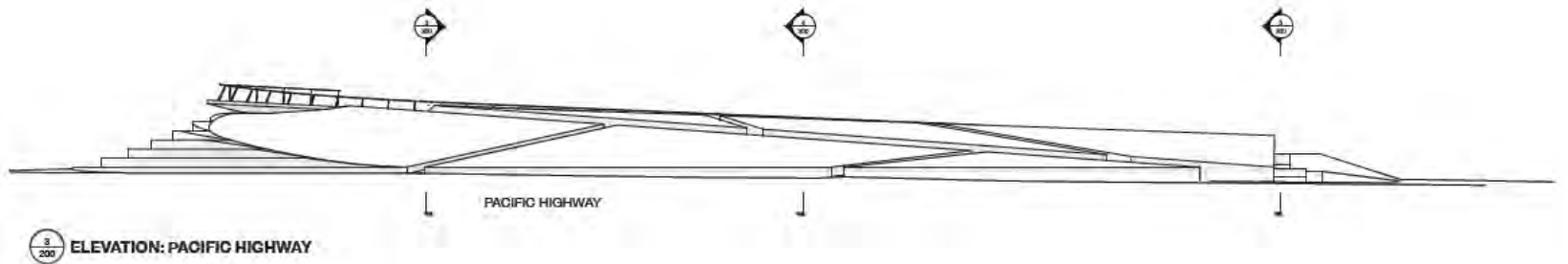
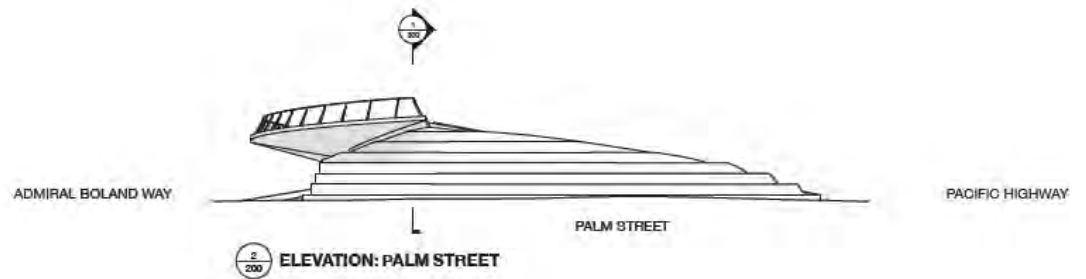
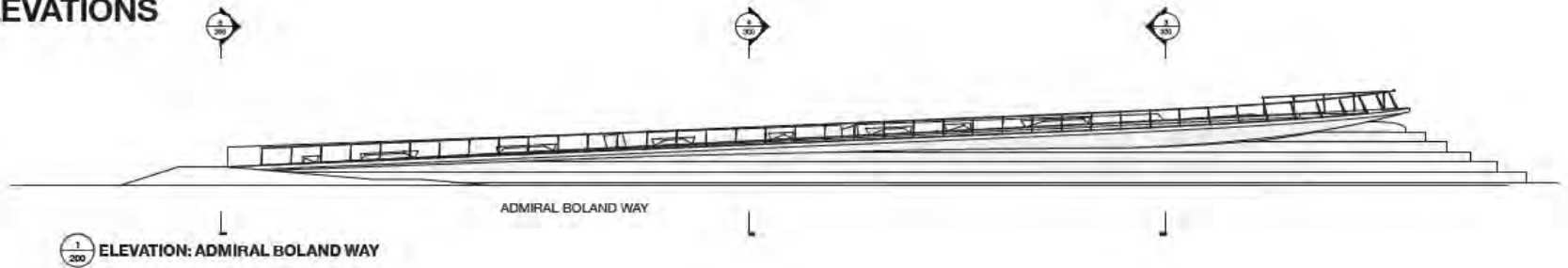


Context / Orientation





ELEVATIONS

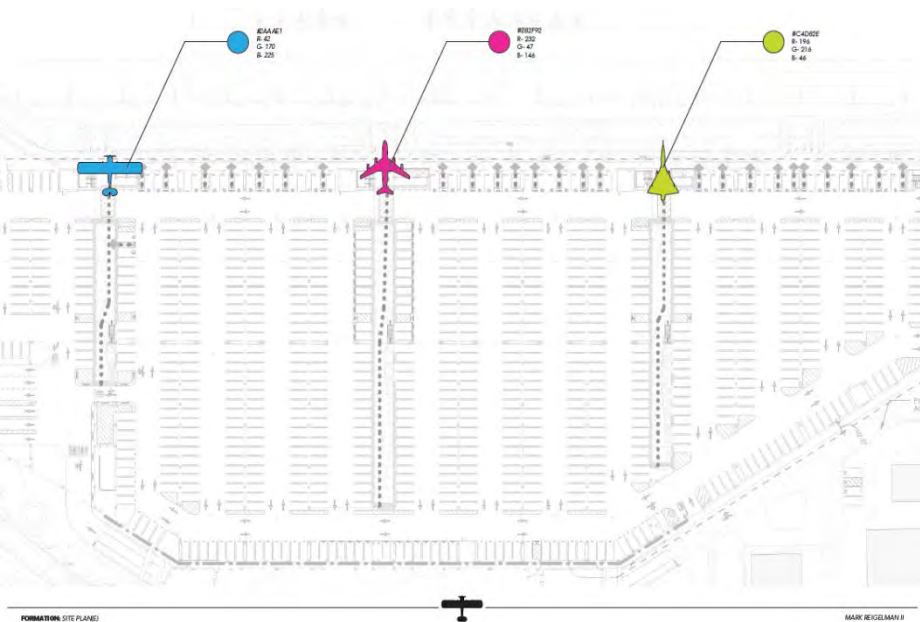




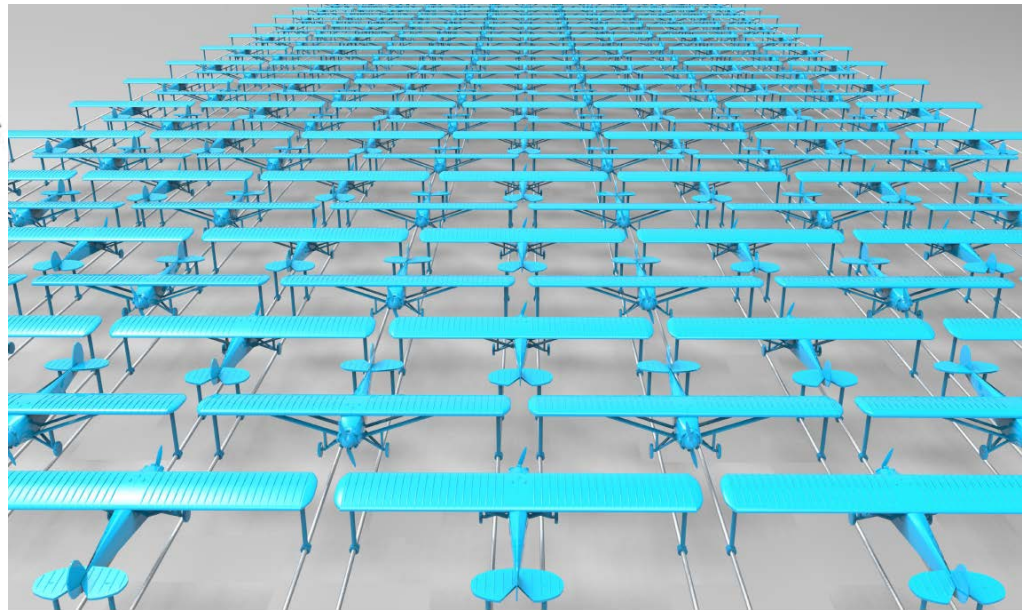
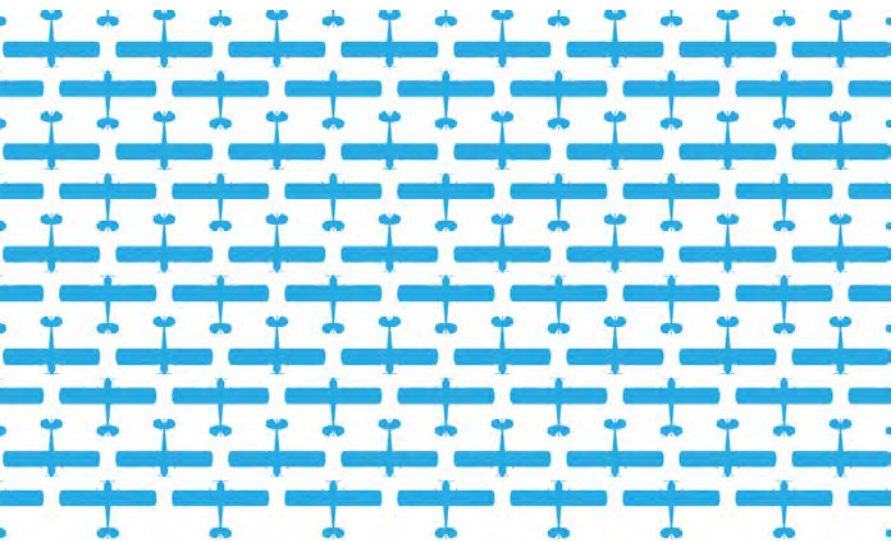
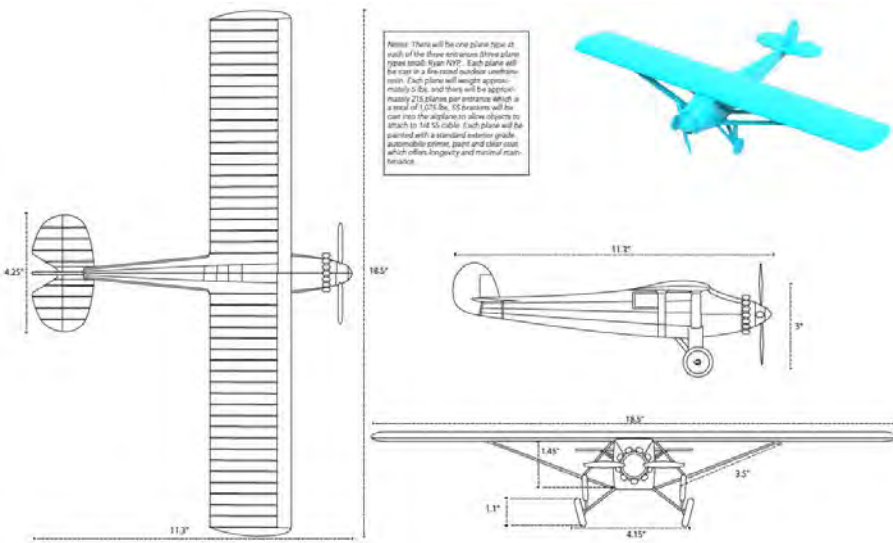
Palm Street Park Public Art Stockpiling Progress
Artist: Legge Lewis Legge
Anticipated completion: Summer 2017







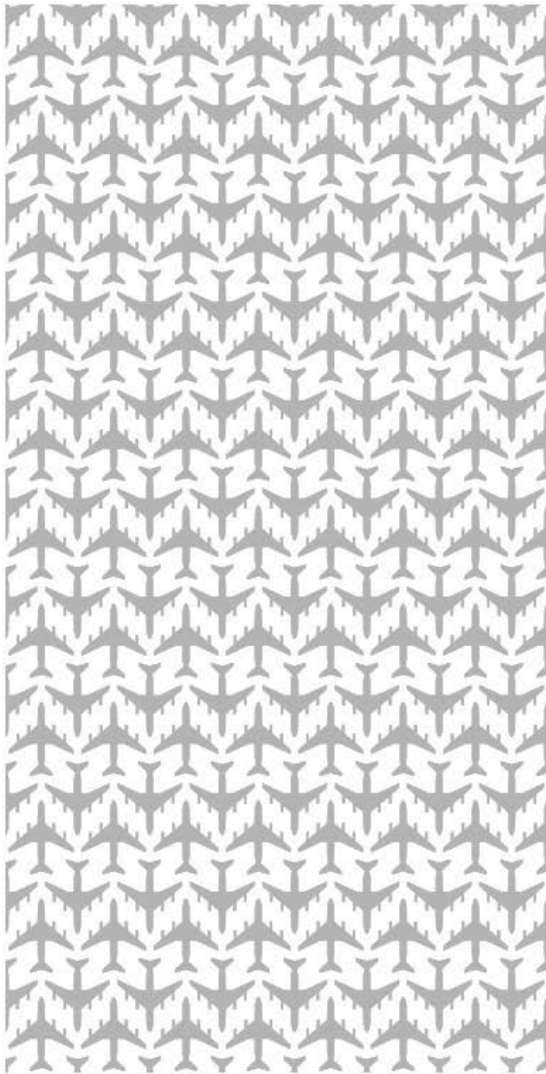
Parking Plaza Lobby Stair Public Art Conceptual Rendering
 Artist: Mark Reigelman II
 Anticipated completion: Spring 2018



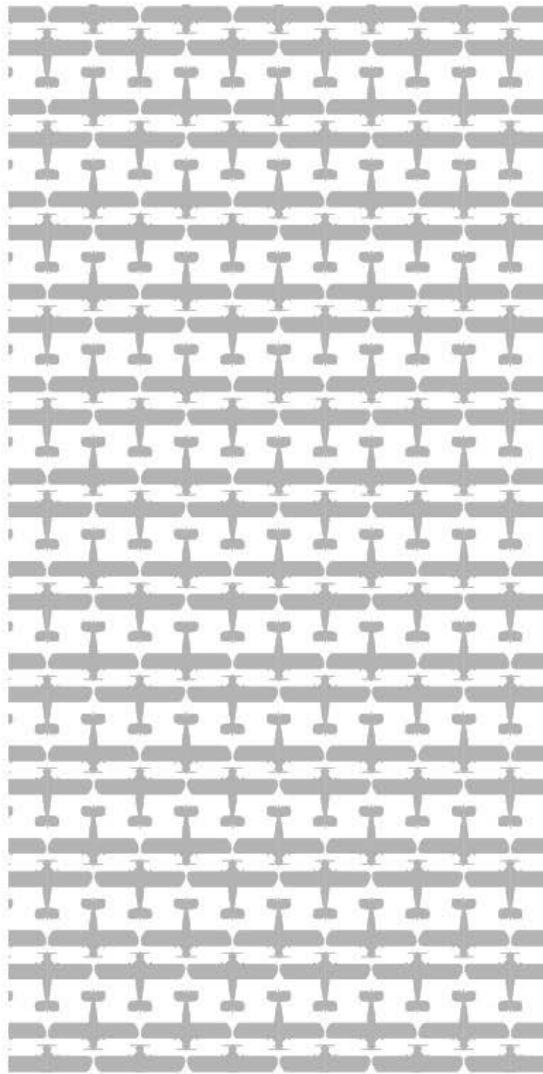
Parking Plaza Lobby Stair Public Art Conceptual Rendering

Artist: Mark Reigelman II

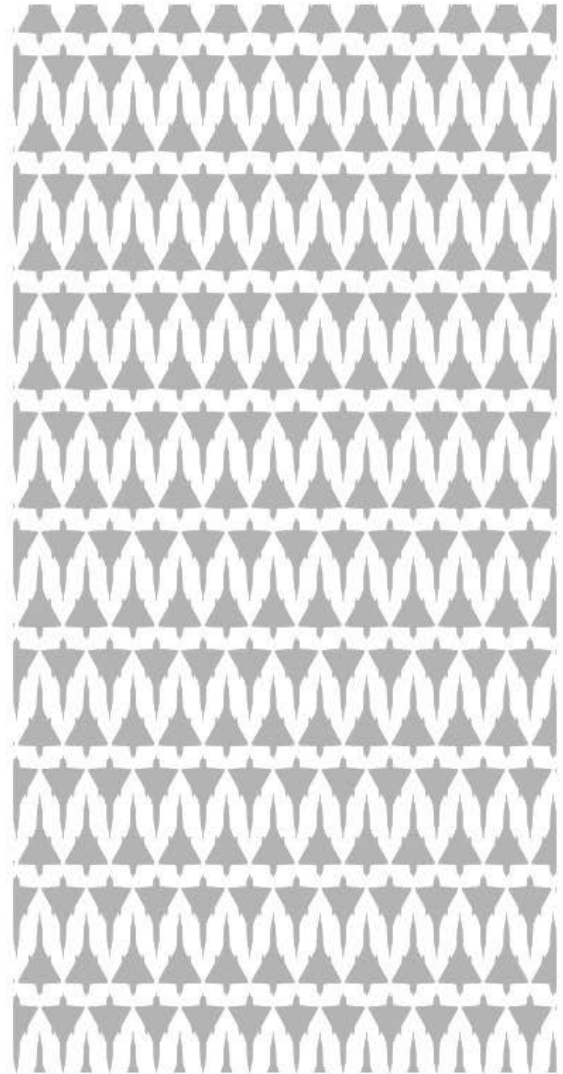
Anticipated completion: Spring 2018



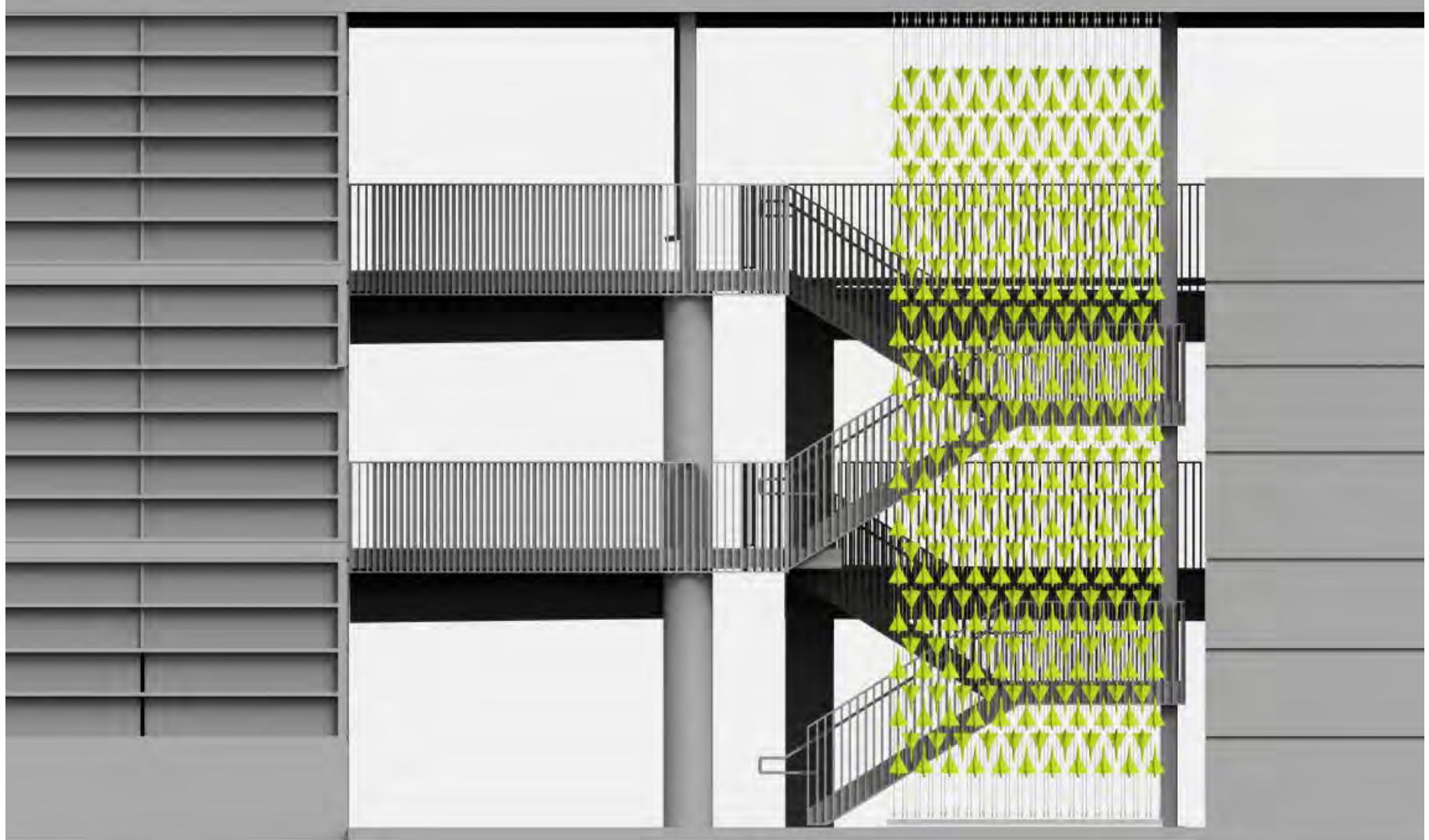
Convair 880



Ryan NYP/Spirit of St. Louis

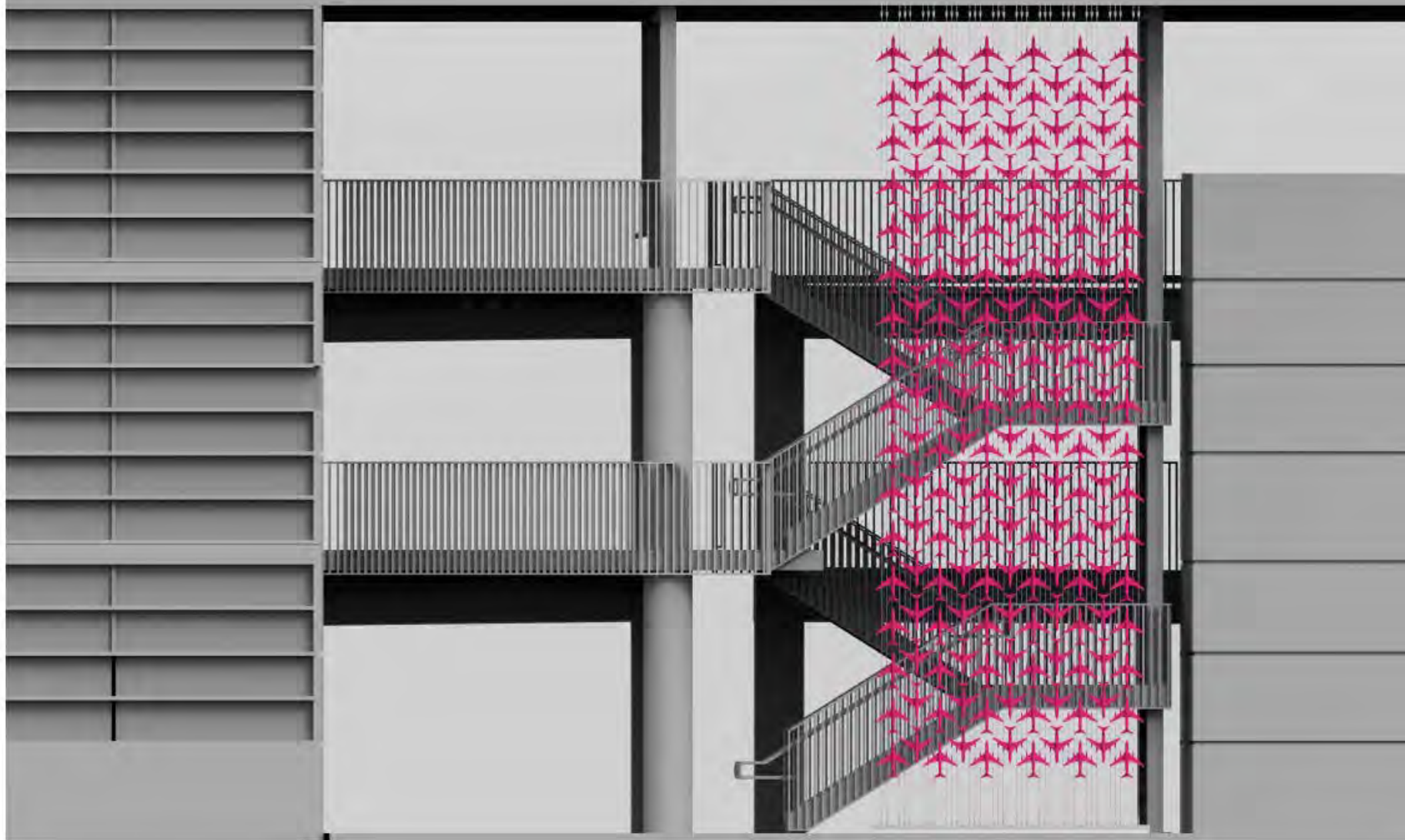


NF-106B



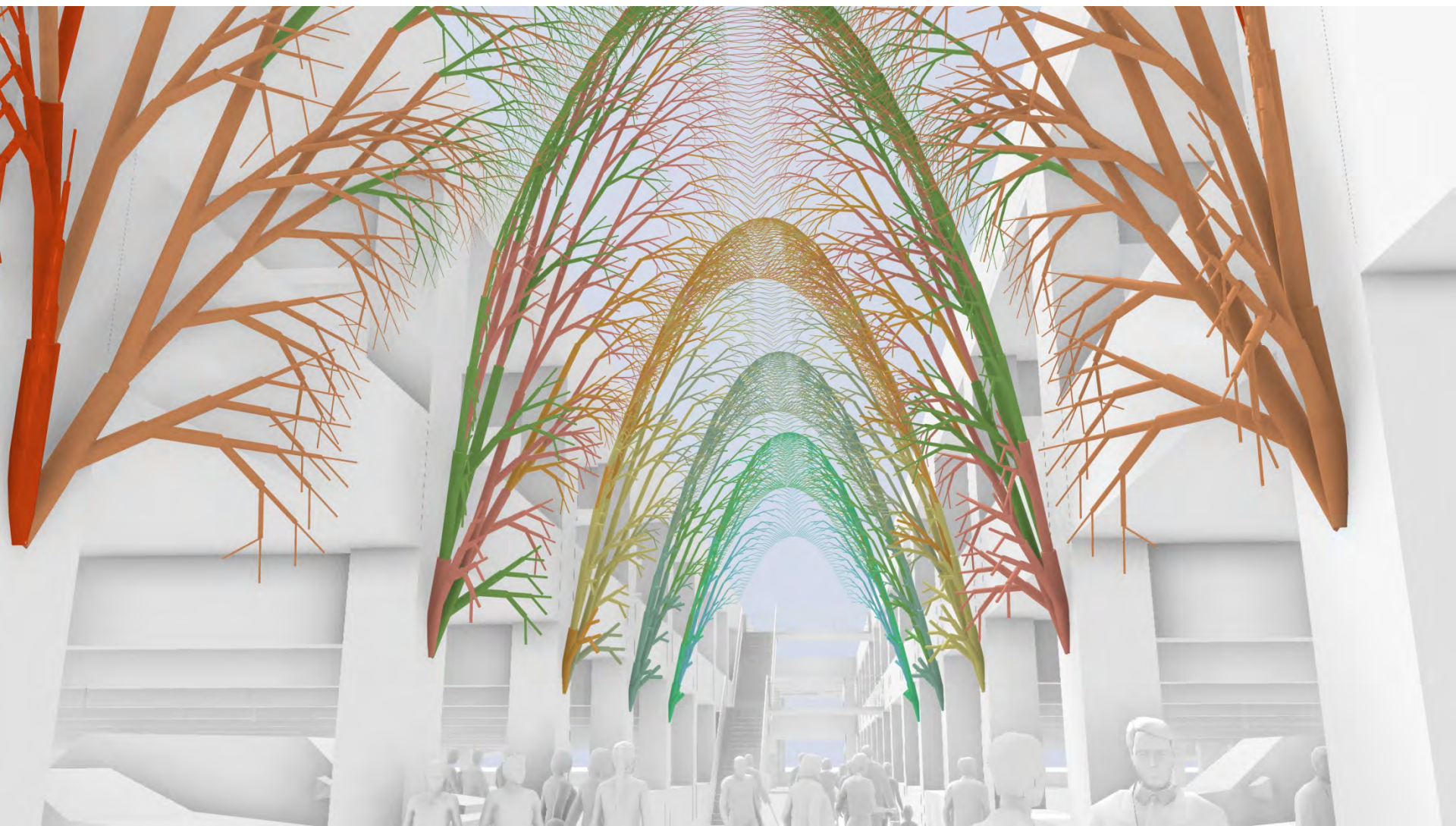
FORMATION NF-1068 - PATTERN ELEVATION

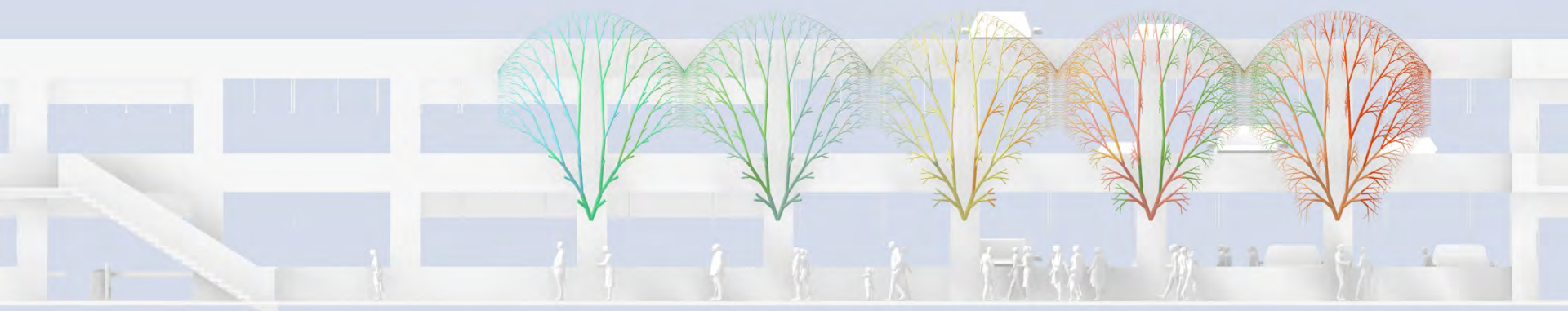
MARK REIGELMAN II

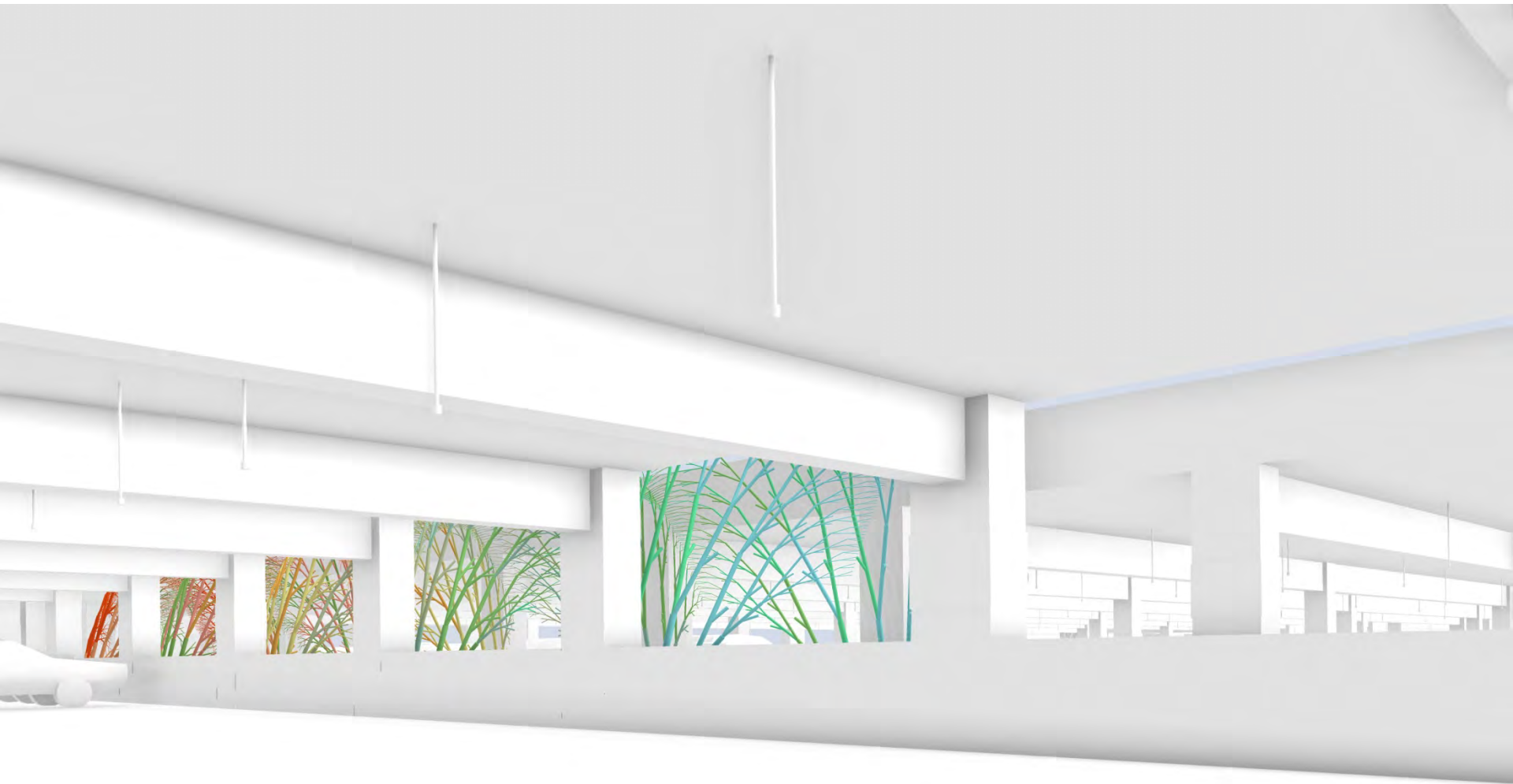


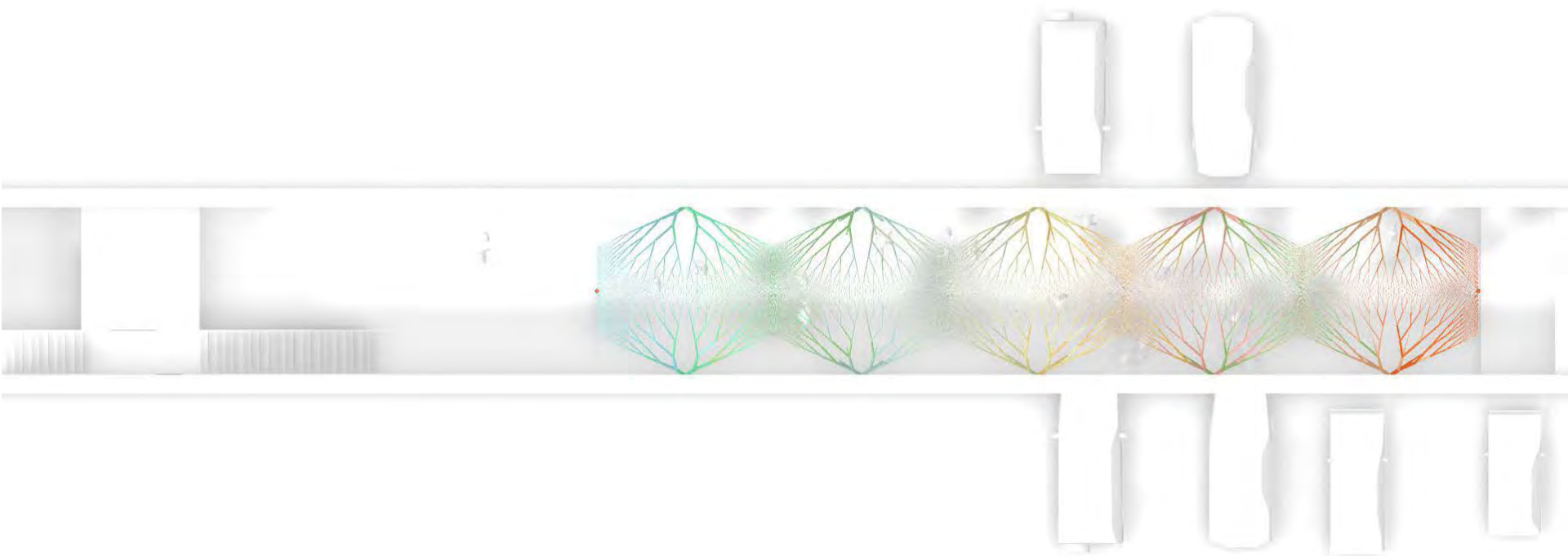
FORMATION: CONVAIR 880 - PATTERN ELEVATION

MARK REIGELMAN II











Questions?



SMALL BUSINESS DEVELOPMENT REPORT

Regina Brown

Manager, Small Business Development

OCTOBER 27th, 2016



OVERVIEW

- Parking Plaza Update
- Opportunity Awareness
- Education and Training



Parking Plaza

Opportunity Awareness

- Concrete Partnering Event
- Training Workshop
- Meet the Buyers
- Construction Expo
- GMP Pre Bid/Partnering Event



Parking Plaza

(Dollars Awarded)

OVERALL	DOLLARS
Total Dollars Awarded to Subcontractors:	\$18 million
Total Dollars Awarded that are ineligible for SB participation	5.4 million
Small Business Opportunity	\$13 million
Local Business Participation	\$10 million
SBE/SDVOSB Participation	\$10.2 million
HUBE Participation	\$3.2 million



SBD Opportunity Awareness Events

- **City of SD Construction Expo** - Balboa Park, Kearny High
- **Meet the Buyers** - Time Warner Complex, ViaSat & Poway
- **CalCon** - Long Beach
- **Procurement Fair** - Balboa
- **Bluebook Fair** - Petco Park
- **Be The Best Women in Business** - SDGE

Total Contacts = 500+

Education & Training



Bonding & Contract Financing Assistance Program

- Labor Compliance Training Part I & II
- Estimating Training
- Meet the Primes



Turner School of Construction Management

Turner School of Construction Management
40 New Students